Customer Churn Analysis

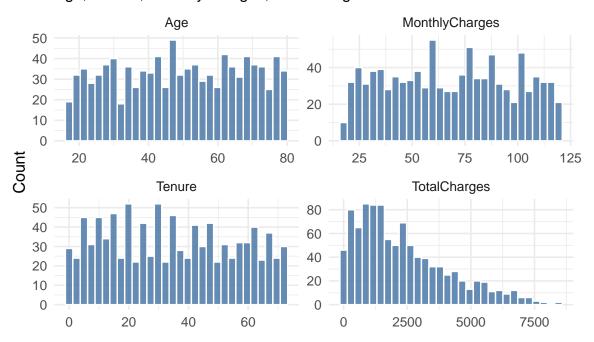
Aheer Srabon

2025-08-17

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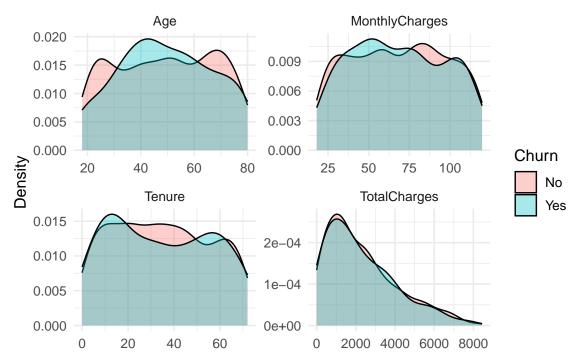
1	Numeric Distributions (Histograms)							
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1	Numeric Distributions (Histograms)							
[[1] "X" "CustomerID" "Gender" "Age" [5] "Tenure" "PhoneService" "InternetService" "Contract" [9] "MonthlyCharges" "TotalCharges" "Churn"							

Numeric Feature Distributions Age, Tenure, MonthlyCharges, TotalCharges



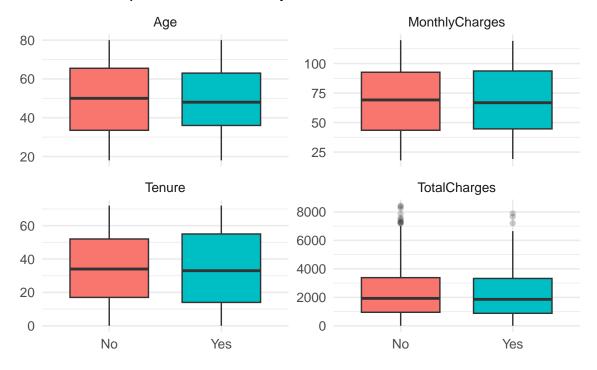
2 Numeric Densities by Churn

Numeric Densities by Churn



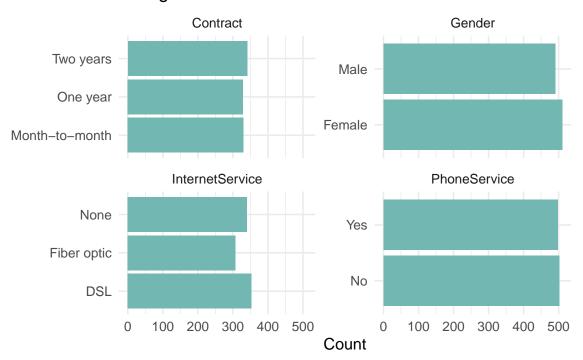
3 Numeric Box Plots by Churn

Numeric Spread & Outliers by Churn



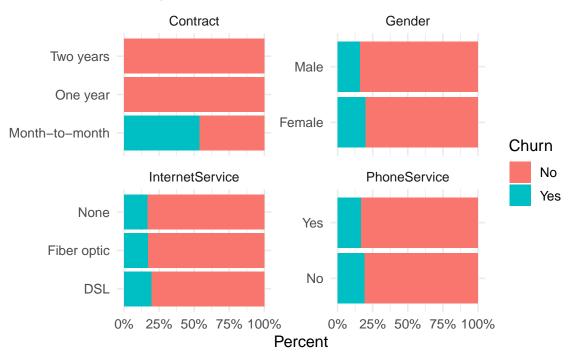
4 Categorical Counts (Phone/Internet/Contract)

Categorical Feature Counts



5 Categorical Proportions by Churn

Categorical Proportions by Churn

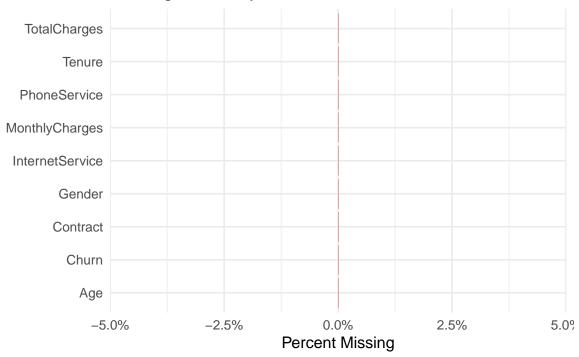


6 Missingness Overview

```
missing_df <- df_use >
    summarise(across(everything(), ~ sum(is.na(.)))) >
    pivot_longer(everything(), names_to = "feature", values_to = "n_missing") >
    mutate(pct = n_missing / nrow(df_use))

ggplot(missing_df, aes(reorder(feature, pct), pct)) +
    geom_col(fill = "#E45756") +
    coord_flip() +
    scale_y_continuous(labels = scales::percent) +
    labs(title = "Missing Values by Feature", x = NULL, y = "Percent Missing")
```

Missing Values by Feature



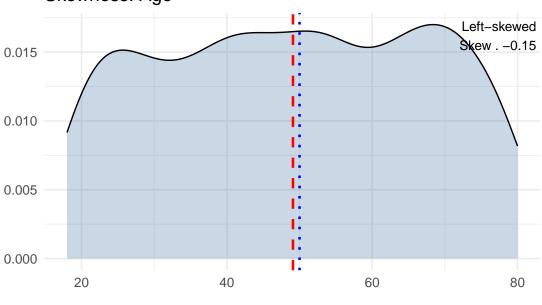
7 Skewness

7.1 Quick skew check (numeric)

feature	n	mean	median	sd	p99	skew_hint
TotalCharges	1000	2339.68434	1900.125	1808.26360	7247.8838	Right-skewed
Age	1000	49.09300	50.000	18.16751	80.0000	Left-skewed
Tenure	1000	34.67800	34.000	21.03880	72.0000	Right-skewed
MonthlyCharges	1000	68.51068	69.020	29.07392	118.9306	Left-skewed

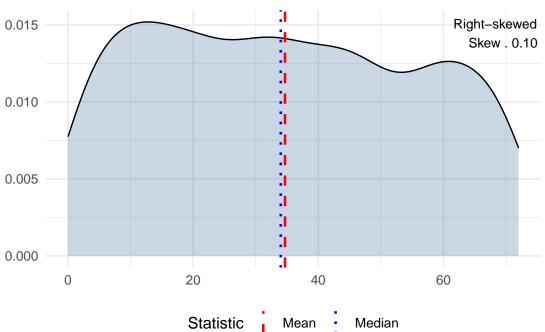
7.2 Skew check

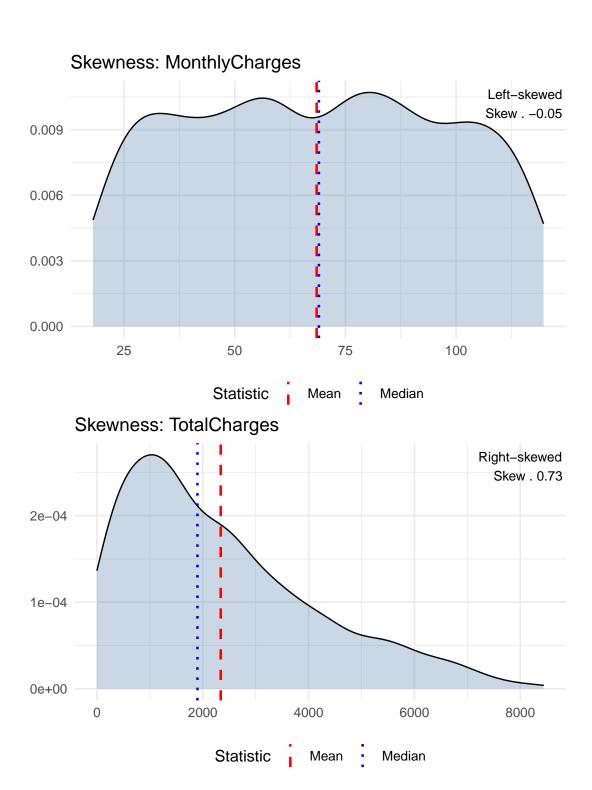






Skewness: Tenure





8 Churn vs Non-Churn Proportions

```
# Select the categorical features of interest
cat_features <- c("Gender", "PhoneService", "InternetService", "Contract")
cat_long_churn <- df_use %>%
```

```
select(Churn, all_of(cat_features)) %>%
pivot_longer(-Churn, names_to = "feature", values_to = "level") %>%
drop_na(level, Churn)
```

8.1 Stacked bar (counts by category)

Categorical Balances by Churn (Counts)



8.2 Normalized bar (proportions within each category)

Categorical Balances by Churn (Proportions)

