

Registered Office Voltas House 'A' Dr Babasaheb Ambedkar Road Chinchpokli Mumbai 400 033 Tel 91 22 66656 666 Fax 91 22 66656 311

## Unaudited Financial Results for the quarter and nine months ended 31st December, 2007

## Segment Information for the quarter and nine months ended 31st December, 2007

(Rs. in Lakhs)

(Rs. in Lakhs)

			1		(	s. III Lakiis)	(XS. III LAKII					
Sr. No.	Particulars	Quarter ended 31.12.2007	Quarter ended 31.12.2006	Nine months ended 31.12.2007	Nine months ended 31.12.2006	Year ended 31.03.2007 (Audited)	Particulars	Quarter ended 31.12.2007	Quarter ended 31.12.2006	Nine months ended 31.12.2007	Nine months ended 31.12.2006	Year ended 31.03.2007 (Audited)
1.	Sales / Income from Operations	67680	58086	223261	172080	245078	1. Segment Revenue					
	Less : Excise Duty	1204	1194	3018	4160	5023	a) Segment - A (Electro-mechanical Projects and Services)	37365	35412	116800	91173	135136
	Net Sales / Income from Operations	66476	56892	220243	167920	240055	b) Segment - B (Engineering Products and Services)	15997	11638	40528	29337	41620
2.	Other Income	998	849	2854	3403	5829	c) Segment - C (Unitary Cooling Products for Comfort					
3.	Total Income (1 + 2)	67474	57741	223097	171323	245884	and Commercial use)	12382	8883	60689	44289	59811
4.	Expenditure						d) Others	958	1058	2944	3382	4018
	a) (Increase) / Decrease in stock						Less: inter segment revenue	226	99	718	261	530
	in trade and work in progress	2213	(432)	3580	4194	(1953)	Sales / Income from Operations	66476	56892	220243	167920	240055
	b) Consumption of raw materials and services	35540	33237	102334	78201	118964	2. Segment Results before Exceptional Items					
	c) Purchase of traded goods	10055	9389	55889	43336		a) Segment - A (Electro-mechanical Projects and Services)	2771	1815	9426	4413	7100
	d) Employees Cost	7433	6384	20092	17721		b) Segment - B (Engineering Products and Services)	2825	2491	8237	7061	10045
	e) Depreciation	323	290	954	932		c) Segment - C (Unitary Cooling Products for Comfort	644	(205)	2054	00	007
	f) Other expenditure	5710	5565	19105	17067		and Commercial use)	644	(285)	3954	99	986
	g) Total	61274	54433	201954	161451		d) Others	101	4	360 <b>21977</b>	(239)	(1018)
5.	Interest (Net)	41	137	211	319		Total	6341	4025		11334	17113
6.	Profit before tax and Exceptional		107				Less: (i) Interest  (ii) Other unallocable expenditure	41	137	211	319	(47)
	Income / (Expenses) - Net	6159	3171	20932	9553	15512	net of unallocable income	141	717	834	1462	1648
7.	Exceptional Income / (Expenses) - Net (Note 1)	728	130	1856	225	6771	Profit before Tax and Exceptional Items	6159	3171	20932	9553	15512
	Profit from Ordinary Activities	720	130	1030	223	0//1	Exceptional Items	728	130	1856	225	6771
0.	before Tax	6887	3301	22788	9778	22283	Profit before Tax	6887	3301	22788	9778	22283
9.	Tax expenses						3. Capital Employed					
	a) Provision for Taxation - Current	2282	924	7173	2890	3305	a) Segment - A (Electro-mechanical Projects and Services)	18153	12081	18153	12081	14665
	b) Provision for Deferred Tax	(215)	374	89	100	110	b) Segment - B (Engineering Products and Services)	10018	6389	10018	6389	8143
	c) Provision for Fringe Benefit						c) Segment - C (Unitary Cooling Products for Comfort	0407	6697	0407	((07	7000
	Tax (FBT)	98	60	230	170		and Commercial use)	9497	1966	9497	6697	7880
	d) Total	2165	1358	7492	3160		d ) Others e) Unallocated	869 19702	12819	869 19702	1966 12819	935 14667
10.	Net Profit after tax	4722	1943	15296	6618	18608	Total	58239	39952	58239	39952	46290
11.	Paid-up equity share capital (Face value Re.1/-)	3307	3306	3307	3306	3307	Segment Results after Exeptional Items	30239	39932	30239	39932	40290
12.	Reserves excluding revaluation reserves						Segment - A	2766	1798	9413	4086	5771
	(Note 2)					34768	Segment - B	2825	2491	8237	6863	9842
15.	Basic and Diluted Earning per share						Segment - C	651	(306)	3940	(1105)	(172)
	after Exceptional Income / (Expenses) - Net (Rs.) (* not annualised)	*1.43	*0.59	*4.62	*2.00	5.62	Others	101	4	360	(255)	(1018)
16.	Aggregate of Public shareholding						Unallocable Income / (Expenses) - Net	585	(549)	1049	508	7813
	- Number of shares of Re. 1	240441260	240491260	240441260	240491260	239536860	Interest Income / (Expenses)	(41)	(137)	(211)	(319)	47
	- Percentage of shareholding	72.67	72.68	72.67	72.68		Total	6887	3301	22788	9778	22283
Note												

## Notes :

- . Exceptional Income / Expenses Net (a) for the quarter ended 31st December, 2007 (quarter ended 31st December, 2006) comprises: Profit on sale of property Rs. 909 lakhs (Rs. 223 lakhs), Charge of VRS expenses Rs. 181 lakhs (Rs.138 lakhs), Others Nil (Rs. 45 lakhs credit).
  - (b) for nine months period ended 31st December, 2007 (nine months period ended 31st December, 2006) comprises: Profit on sale of property / surrender of tenancy rights Rs. 1879 lakhs (Rs. 2185 lakhs), Reversal of provision Rs. 209 lakhs (Nil), Charge of VRS expenses Rs. 232 lakhs (Rs. 297 lakhs), Provision for doubtful advances Nil (Rs. 40 lakhs), Factory Closure Cost Nil (Rs. 870 lakhs), Impact of revalued gratuity liability as on 31st March, 2006 Nil (Rs. 753 lakhs).
  - (c) for the year ended 31st March, 2007 comprises: Profit on sale of property / surrender of tenancy rights Rs. 2248 lakhs, Profit on sale of investments Rs. 7806 lakhs, Charge of VRS expenses Rs. 359 lakhs, Provision for contingencies / doubtful advances Rs. 1379 lakhs, Factory Closure Cost Rs. 774 lakhs, Impact of revalued gratuity liability as on 31st March, 2006 Rs. 753 lakhs, Others Rs. 18 lakhs.
- 2. In view of the Guidance Note on Implementing Accounting Standard 15 "Employee Benefits" (AS-15), the Company has considered certain entitlements to earned leave as a long term employee benefit. This has resulted in a reduction in the net liability in respect of employee benefit as at 1st April 2006, of Rs. 145.62 lakhs (net of deferred tax). This amount has been adjusted to the opening balance of General Reserve.
- 3. The Board of Directors have in December 2007 approved the proposals for purchase of 51% shareholding in Saudi Ensas Company for Engineering Services Limited (SECL), a joint venture company in Saudi Arabia and 50% shareholding in Universal Comfort Products Private Limited (UCPL), a joint venture company in India subject to requisite approvals of the Regulatory Authorities. Upon transfer of aforesaid shareholdings, SECL and UCPL would become wholly owned subsidiaries of the Company.
- 4. There were no investor complaints pending at the beginning or at the end of the current quarter. The Company had received six complaints during the current quarter which were attended to.
- 5. Figures for the quarter and nine months ended 31st December, 2006 and year ended 31st March, 2007 have been regrouped, wherever necessary.
- 6. The above results have been reviewed by the Board Audit Committee and approved by the Board of Directors at its Meeting held on 25th January, 2008.
- The Statutory Auditors of the Company have conducted a "Limited Review" of the Financial Results for the period ended 31st December, 2007.

Sd/-A SONI Managing Director