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## Unaudited Financial Results For the three months and six months ended 30th September, 2007 (Rs. in Lakhs)

## Segment Information For the three months and six months ended 30th September, 2007

(Rs. in Lakhs)

					(Rs	s. in Lakhs)	(Rs. in Lakhs)					
Sr. No.	Particulars	Three months ended 30.09.2007	Three months ended 30.09.2006	Six months ended 30.09.2007	Six months ended 30.09.2006	Year ended 31.03.2007 (Audited)	Particulars	Three months ended 30.09.2007	Three months ended 30.09.2006	Six months ended 30.09.2007	Six months ended 30.09.2006	Year ended 31.03.2007 (Audited)
1.	Sales / Income from Operations	72212	54065	155581	113994	245078	1. Segment Revenue					
	Less : Excise Duty	938	1077	1814	2966	5023	a) Segment - A (Electro - mechanical Projects and Services)	42083	31381	79435	55761	135136
	Net Sales / Income from Operations	71274	52988	153767	111028	240055	b) Segment - B (Engineering Products and Services)	13411	9960	24531	17699	41620
2.	Other Income	1011	1528	1856	2554	5829	c) Segment - C (Unitary Cooling Products for Comfort					
3.	Total Income (1 + 2)	72285	54516	155623	113582	245884	and Commercial use)	14967	10694	48307	35406	59811
4.	Expenditure						d) Others	1050	995	1986	2324	4018
	a) (Increase) / Decrease in stock						Less: inter segment revenue	237	42	492	162	530
	in trade and work in progress	4648	3889	1367	4626	(1953)	Net Sales / Income from Operations	71274	52988	153767	111028	240055
	b) Consumption of raw materials						2. Segment Results before Exceptional Items					
	and services	34214	25354	69070	46377	122006	a) Segment - A (Electro - mechanical Projects and Services)	3193	1225	6655	2598	7100
	c) Purchase of traded goods	13969	10483	43558	32534	61024	b) Segment - B (Engineering Products and Services)	2876	2632	5412	4570	10045
	d) Employees Cost	6368	5802	12659	11337	23997	c) Segment - C (Unitary Cooling Products for Comfort and Commercial use)	1074	29	3310	384	986
	e) Depreciation	316	283	631	642	1232	d) Others	110	(332)	259	(243)	(1018)
	f) Other Expenditure	5710	5447	13395	11502	24113	Total	7253	3554	15636	7309	17113
	g) Total	65225	51258	140680	107018	230419	Less: (i) Interest	103	156	170	182	(47)
5.	Interest (Net)	103	156	170	182	(47)	(ii) Other unallocable expenditure					
6.	Profit before tax and Exceptional						net of unallocable income	193	296	693	745	1648
	Income / (Expenses) - Net	6957	3102	14773	6382	15512	Profit before tax and Exceptional Items	6957	3102	14773	6382	15512
7.	Exceptional Income / (Expenses) - Net	1050	90	1120	95	6771	Exceptional Items	1050	90	1128	95	6771
	(Note 1)	1050	90	1128	95	0//1	Profit before Tax	8007	3192	15901	6477	22283
8.	Profit from Ordinary Activities before Tax	8007	3192	15901	6477	22283	3. Capital Employed					
9.	Tax Expenses						a) Segment - A (Electro - mechanical Projects and Services)	19413	9430	19413	9430	14665
	a) Provision for Taxation - Current	2523	921	4891	1966	3305	b) Segment - B (Engineering Products and Services)	9843	6386	9843	6386	8143
	b) Provision for Deferred Tax	64	(284)	304	(274)	110	c) Segment - C (Unitary Cooling Products for Comfort and Commercial use)	9976	5932	9976	5932	7880
	c) Provision for Fringe Benefit	0.	(201)		(27.1)	110	d) Others	986	2020	986	2020	935
	Tax (FBT)	62	55	132	110	260	e) Unallocated	17053	14700	17053	14700	14667
	d) Total	2649	692	5327	1802	3675	Total	57271	38468	57271	38468	46290
10.	Net Profit after tax	5358	2500	10574	4675	18608	10(3)	5/2/1	30400	3/2/1	30400	40290
11.	Paid-up equity share capital (Face value Re.1/-)	3307	3306	3307	3306	3307	Segment Results after Exceptional Items.					
12.	Reserves excluding revaluation reserves						Segment 'A'	3193	914	6647	2287	5771
	(Note 2)					34768	Segment 'B'	2876	2440	5412	4373	9842
13.	Basic and Diluted Earning per share						Segment 'C'	1053	(1133)	3289	(800)	(172)
	after Exceptional Income / (Expenses) - Net (Rs.) (* not annualised)	*1.62	*0.76	*3.20	*1.41	5.62	Others	110	(347)	259	(258)	(1018)
14.	Aggregate of Public shareholding	1.02	0.70		1.71		Unallocated Income / (Expenses) - Net	775	1318	294	875	7860
1-7.	- Number of shares of Re.1	240441260	240241260	240441260	240241260	239536860	Total	8007	3192	15901	6477	22283
	- Percentage of shareholding	72.67	72.61	72.67	72.61	72.39						
	1 Creentage of shareholding	12.01	/2.01	/2.0/	/2.01	12.59						

## Notes:

- 1. Exceptional Income / (Expenses) Net for the quarter ended 30<sup>th</sup> September, 2007, (quarter ended 30<sup>th</sup> September, 2006) comprise: Reversal of provision Rs. 109 lakhs (Nil), Profit on sale of property / compensation on surrender of tenancy rights Rs. 970 lakhs (Rs. 1929 lakhs), Charge of VRS expenses Rs. 29 lakhs (Rs. 132 lakhs), Hyderabad Unit closure cost Nil (Rs. 954 lakhs), Impact of revalued gratuity liability Nil (Rs. 753 lakhs).
- 2. In view of the Guidance on Implementing Accounting Standard 15 "Employee Benefits" (AS-15), the Company has considered certain entitlements to earned leave as a long term employee benefit. This has resulted in a reduction in the net liability in respect of employee benefit as at 1st April, 2006, of Rs. 145.62 lakhs (net of deferred tax). This amount has been adjusted to the opening balance of General Reserve.
- 3. The above results have been reviewed by the Board Audit Committee and approved by the Board of Directors at its Meeting held on 25th October, 2007.
- 4. The Statutory Auditors of the Company have conducted a "Limited Review" of the Financial Results for the period ended 30th September, 2007.
- 5. There were no investor complaints pending at the beginning or at the end of the current quarter. Only one complaint was received during the quarter which was attended to.
- 6. Figures for the three months and six months ended 30<sup>th</sup> September, 2006 and year ended 31st March, 2007 have been regrouped, wherever necessary.

For and on behalf of the Board of Directors

A. SONI Managing Director