

# Wyatt Henderson

SALES MANAGER / WEB  
DEVELOPER / DATA ENTRY  
SPECIALIST

## Details

2262247947

[henderson.wyatt95@gmail.com](mailto:henderson.wyatt95@gmail.com)

## Links

[My Portfolio Website](#)

<https://wjwhportfoliopage.netlify.app>

## Skills

HTML/CSS/JavaScript

C# .NET

React

SQL

Direct Sales

B2B Sales

Communication Skills

Fast Typing Skills

Business Development

Management

## Hobbies

Skiing, Golfing, Game Building,  
Basketball

## Profile

Self-motivated individual who spent 4-years developing my communication and strategy skills in the Direct Marketing industry. Passionate for learning new things I have taught myself full-stack development through online resources over the last 2-years. My goal is to work in Software Development.

## Employment History

### Data Entry / Payment Processing Admin, FCT, London

AUGUST 2019 – PRESENT

- Serve as a positive and enthusiastic member of the team while going above and beyond expectations to ensure department success.

### Business Development Specialist, Compudata Systems Inc, London

AUGUST 2018 – NOVEMBER 2018

- Transformed the sales funnel to allow for more calls per hour leading to a higher number of prospective leads.

### Outbound Small Business Consultant, Bill Gosling Outsourcing, London

APRIL 2018 – AUGUST 2018

- Utilized my prior knowledge of direct sales to bring in steady numbers for the success of the business.

### Independent Contractor (Insurance Representative), Combined Insurance, Thamesford

DECEMBER 2017 – APRIL 2018

- Passed my certification for A&S insurance and worked closely with the Regional Sales Manager to organize soft market trips and training strategies.

### Team Leader / Area Manager / Regional Sales Manager, Hamilton Tech Drive Inc, Hamilton / Halifax / London

MARCH 2016 – NOVEMBER 2017

- Earned massive respect from the existing team as one of the top sales reps within a 2-month time frame.
- Excelled by being promoted to an Area Manager within 5-months and then to a Regional Manager after 1-year.

### Sales Rep / Team Leader / Field Manager, Global Faces Direct, Kitchener / Hamilton / London

OCTOBER 2014 – MARCH 2016

- Dedicated to the company and the success of our location rapidly became the top representative for the Kitchener location and one of the top representatives for the country.

## Education

### Diploma, Rossland Secondary School, Rossland , BC

SEPTEMBER 2008 – AUGUST 2013

### First Year Metal Fabrication, Nelson Selkirk College, Nelson , BC

JANUARY 2013 – SEPTEMBER 2013

### Upgrading, Wheable Continuing Education, London, ON

NOVEMBER 2018 – JULY 2019

## Courses

### Responsive Web Design, FreeCodeCamp.Org

AUGUST 2018 – OCTOBER 2018

## References

References available upon request

## Awards

### Optimist Clud, Ralph Mainprize Optimist Award, London, ON

JULY 2019