

Wyatt Henderson

WEB DEVELOPER-
SALES MANAGER-
DATA ENTRY SPECIALIST

Details

2262247947

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Links

[My Portfolio Website](https://wjwhportfolio.netlify.app)

<https://wjwhportfolio.netlify.app>

Skills

HTML/CSS/JavaScript

C# .NET

React

SQL

JSON

Bootstrap 4

Direct Sales

B2B Sales

Communication Skills

Fast Typing Skills

Business Development

Management

Hobbies

Skiing, Golfing, Game Building,
Basketball

Profile

- Self-motivated individual who spent 4-years developing communication and strategy skills in the Direct Marketing industry.
- Passionate for learning new things; self-taught full-stack development through online resources over the last 2-years.
- Ultimate goal to work in Software Development.

Employment History

Data Entry / Payment Processing Admin, FCT, London

AUGUST 2019 – PRESENT

- Assisted in training new hires and refining the training process to get new starts up and running quicker.
- Contributed to a new workflow process to allow our department to work from home in response to the Covid-19 lock-down.

Business Development Specialist, Compudata Systems Inc, London

AUGUST 2018 – NOVEMBER 2018

- Revamped the existing sales funnel process by improving the labeling and organizing of prospects as a result, the sales funnel was more efficient.

Outbound Small Business Consultant, Bill Gosling Outsourcing, London

APRIL 2018 – AUGUST 2018

- Applied my knowledge in direct sales to consistently hit the sales targets.
- Assisted training new hires to get them comfortable with their sales process.

Independent Contractor (Insurance Representative), Combined Insurance, Thamesford

DECEMBER 2017 – APRIL 2018

- Completed the A&S insurance certification.
- Helped to organize soft market trips to rural areas.
- Worked closely with the Regional Sales Manager to improve training programs.

Team Leader / Area Manager / Regional Sales Manager, Hamilton Tech Drive Inc, Hamilton / Halifax / London

MARCH 2016 – NOVEMBER 2017

- Achieved top sales reps within a 2-month time frame.
- Excelled in mentoring new hires.
- Attained Area Manager within 5-months and Regional Manager after 1-year.

Sales Rep / Team Leader / Field Manager, Global Faces Direct, Kitchener / Hamilton / London

OCTOBER 2014 – MARCH 2016

- Achieved top sales representative in the Kitchener office and one of the top reps in the country.
- Promoted to Team Leader after consistently exceeding sales targets.
- Trained teams of 20 reps in different cities such as Kitchener, Hamilton, Burlington and London.

Education

Diploma, Rossland Secondary School, Rossland , BC

SEPTEMBER 2008 – AUGUST 2013

Metal Fabrication, Nelson Selkirk College, Nelson , BC

JANUARY 2013 – SEPTEMBER 2013

Upgrading, Wheable Continuing Education, London, ON

NOVEMBER 2018 – JULY 2019

Courses

Responsive Web Design, FreeCodeCamp.Org

AUGUST 2018 – OCTOBER 2018

HTML Fundamentals, Sololearn.com

SEPTEMBER 2018

CSS Fundamentals, Sololearn.com

SEPTEMBER 2018

C# Tutorial, Sololearn.com

JULY 2018

SQL Fundamentals, Sololearn.com

NOVEMBER 2019

Javascript Tutorial, Sololearn.com

AUGUST 2020

References

References available upon request

Awards

Optimist Club, Ralph Mainprize Optimist Award, London, ON

JULY 2018