

Wyatt Henderson

WEB DEVELOPER -
DATA ENTRY SPECIALIST

Details

(226) 224-7947

henderson.wyatt95@gmail.com

Links

[My Portfolio Website](https://wjwhportfoliopage.netlify.app)

<https://wjwhportfoliopage.netlify.app>

Skills

HTML/CSS/JavaScript

C# .NET

React

SQL

JSON

Bootstrap 4

Direct Sales

B2B Sales

Communication Skills

Fast Typing Skills

Business Development

Management

Hobbies

Skiing, Golfing, Game Building,
Basketball

Profile

Self-motivated individual who spent 3-years developing communication and strategy skills in the Direct Marketing industry.

Passionate for learning new things; self-taught full-stack development through online resources over the last 2-years.

Employment History

Data Entry / Payment Processing Admin, FCT, London

AUGUST 2019 - MAY 2021

Assisted in training new hires and refining the training process to get new starts up and running quicker.

Contributed to a new workflow process to allow our department to work from home in response to the Covid-19 lock-down.

Business Development Specialist, Compudata Systems Inc, London

AUGUST 2018 - NOVEMBER 2018

Revamped the existing sales funnel process by improving the labeling and organizing of prospects as a result, the sales funnel was more efficient.

Outbound Small Business Consultant, Bill Gosling Outsourcing, London

APRIL 2018 - AUGUST 2018

Applied my knowledge in direct sales to consistently hit the sales targets.

Assisted training new hires to get them comfortable with their sales process.

Independent Contractor (Insurance Representative), Combined Insurance, Thamesford

DECEMBER 2017 - APRIL 2018

Completed the A&S insurance certification.

Helped to organize soft market trips to rural areas.

Worked closely with the Regional Sales Manager to improve training programs.

Team Leader / Area Manager / Regional Sales Manager, Hamilton Tech Drive

Inc, Hamilton / Halifax / London

MARCH 2016 - NOVEMBER 2017

Achieved top sales reps within a 2-month time frame.

Excelled in mentoring new hires.

Attained Area Manager within 5-months and Regional Manager after 1-year.

Sales Rep / Team Leader / Field Manager, Global Faces Direct, Kitchener /

Hamilton / London

OCTOBER 2014 - MARCH 2016

Achieved top sales representative in the Kitchener office and one of the top reps in the country.

Promoted to Team Leader after consistently exceeding sales targets. Trained teams of 20 reps in different cities such as Kitchener, Hamilton, Burlington and London.

Education

Diploma, Rossland Secondary School, Rossland , BC

SEPTEMBER 2008 – AUGUST 2013

Metal Fabrication, Nelson Selkirk College, Nelson , BC

JANUARY 2013 – SEPTEMBER 2013

Upgrading, Wheable Continuing Education, London, ON

NOVEMBER 2018 – JULY 2019

Courses

Responsive Web Design, FreeCodeCamp.Org

AUGUST 2018 – OCTOBER 2018

HTML Fundamentals, Sololearn.com

SEPTEMBER 2018

CSS Fundamentals, Sololearn.com

SEPTEMBER 2018

C# Tutorial, Sololearn.com

JULY 2018

SQL Fundamentals, Sololearn.com

NOVEMBER 2019

Javascript Tutorial, Sololearn.com

AUGUST 2020

References

References available upon request

Awards

Optimist Club, Ralph Mainprize Optimist Award, London, ON

JULY 2018