

The \$1.2 Trillion Blind Spot

# The Analog-to-Digital Bridge



# The Team



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# Picture This: The \$50,000 Mistake



## The Deal

Coca-Cola negotiates premium shelf placement at a supermarket chain: eye-level, end of aisle.



## The Investment

They pay **\$50,000 extra** for this strategic positioning across 1,000 stores.



## Week 1: Perfect Alignment

Initial audit shows impeccable placement. All systems go!



## Week 2: The Shift

The store rearranges shelves, moving Coca-Cola's prime real estate.



## Week 3: Competitor Gains

Pepsi seizes the opportunity, taking over the premium spot.



## Monthly Audit: Damage Done

Finally, someone checks... but the crucial sales period is already lost.



## Customer Impact

43% of customers buy the competitor's product; 25% leave empty-handed.



## The Cost Escalates

Multiply this across thousands of locations, millions of products... the loss is staggering.

# Every Brand's Nightmare



## Bleeding Money

\$50-150 per store visit burns budgets



## Always Too Late

Monthly checks miss weeks of problems



## Impossible Scale

Can't be everywhere at once



# What If Every Telegram User Was Your Eyes?

01



Brands Post Bounties

02



Users Snap & Earn

03



Everyone Wins

Why This Changes Everything

# The Perfect Storm: 1Bn Users + Instant Payments

## Zero Friction

1 Bn users, no app downloads needed



## Lightning Fast

TON payments in seconds, not days



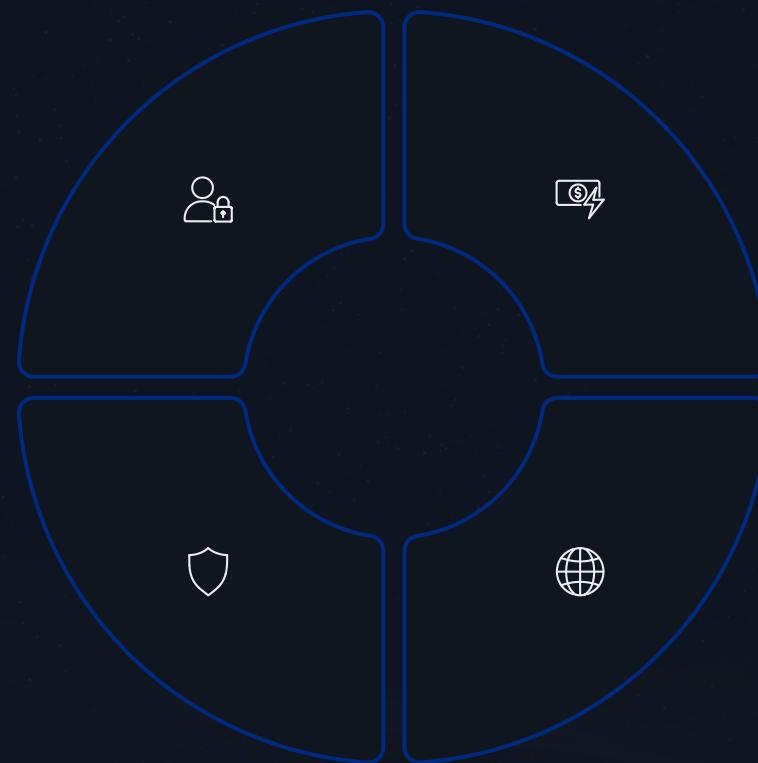
## Built for Trust

Blockchain verification + AI validation



## Truly Global

Works anywhere Telegram works



# How We Built It



## Frontend

Telegram Mini App (React + TypeScript) + Google Cloud (hosting)



## Backend

Tiger Database + FastAPI + Render (hosting)



## AI Validation

Gemini Vision API for photo verification



## Blockchain

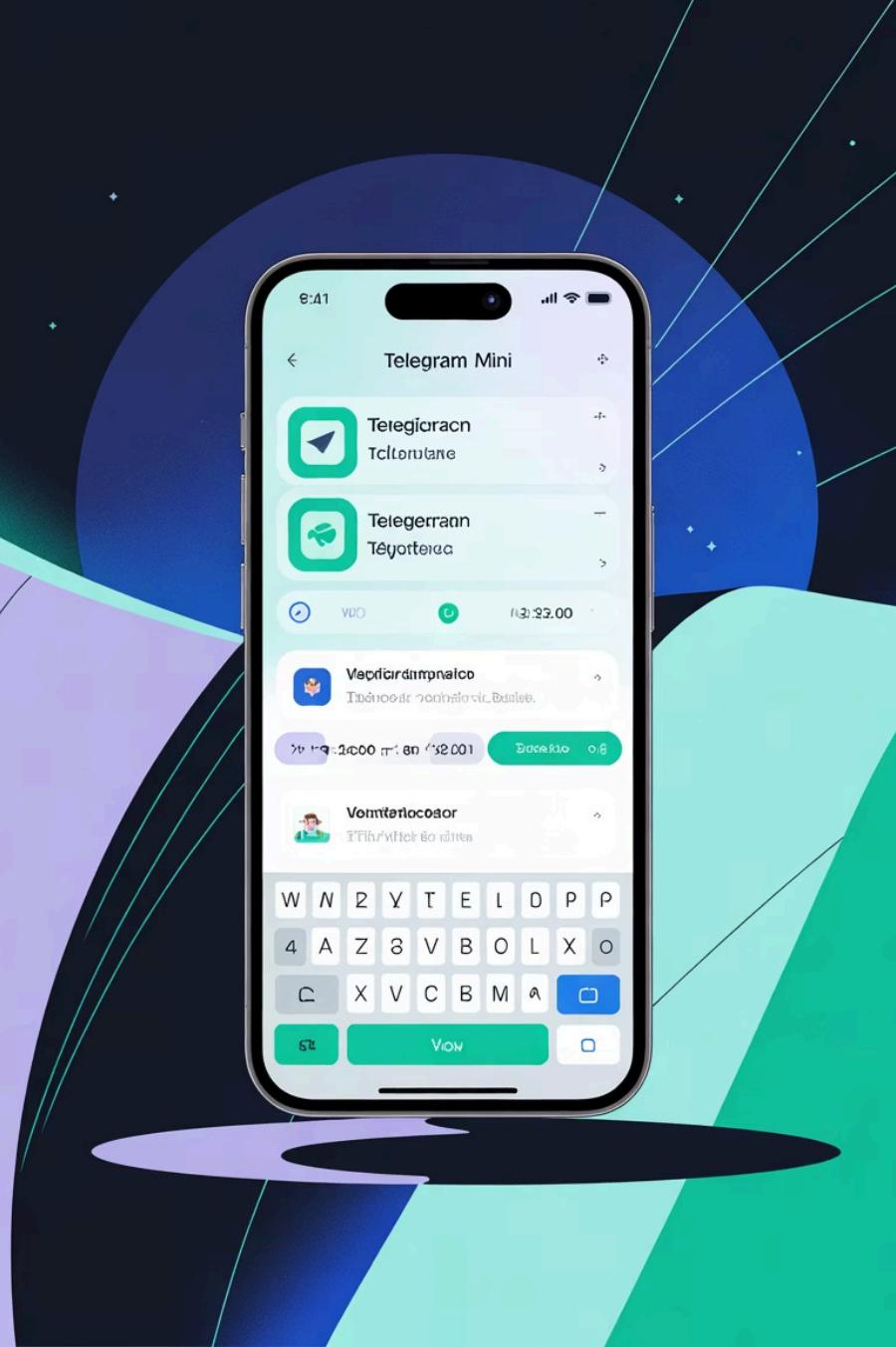
Telegram SDK + TON Connect + (future) Smart Contracts



## Deployment

GitHub + Render + Google Cloud

- Built from scratch in 48 hours** during this hackathon



## See ProofQuest In Action



**Live Demo Coming Up**

User side → Company dashboard → Instant payment

# How We Make Money

## Revenue Model

**Platform fee:** 10-15% per bounty

**Market size:** \$5B+ addressable market

**Profitable:** From launch with network effects

## Unit Economics

- Company pays: \$10 per verification
- User earns: \$8.50 in TON
- ProofQuest keeps: \$1.50



Beyond Retail: The Verification Revolution

# Every Offline Problem Becomes an Opportunity



Retail Compliance



Price Monitoring



Out-of-Stock Alerts



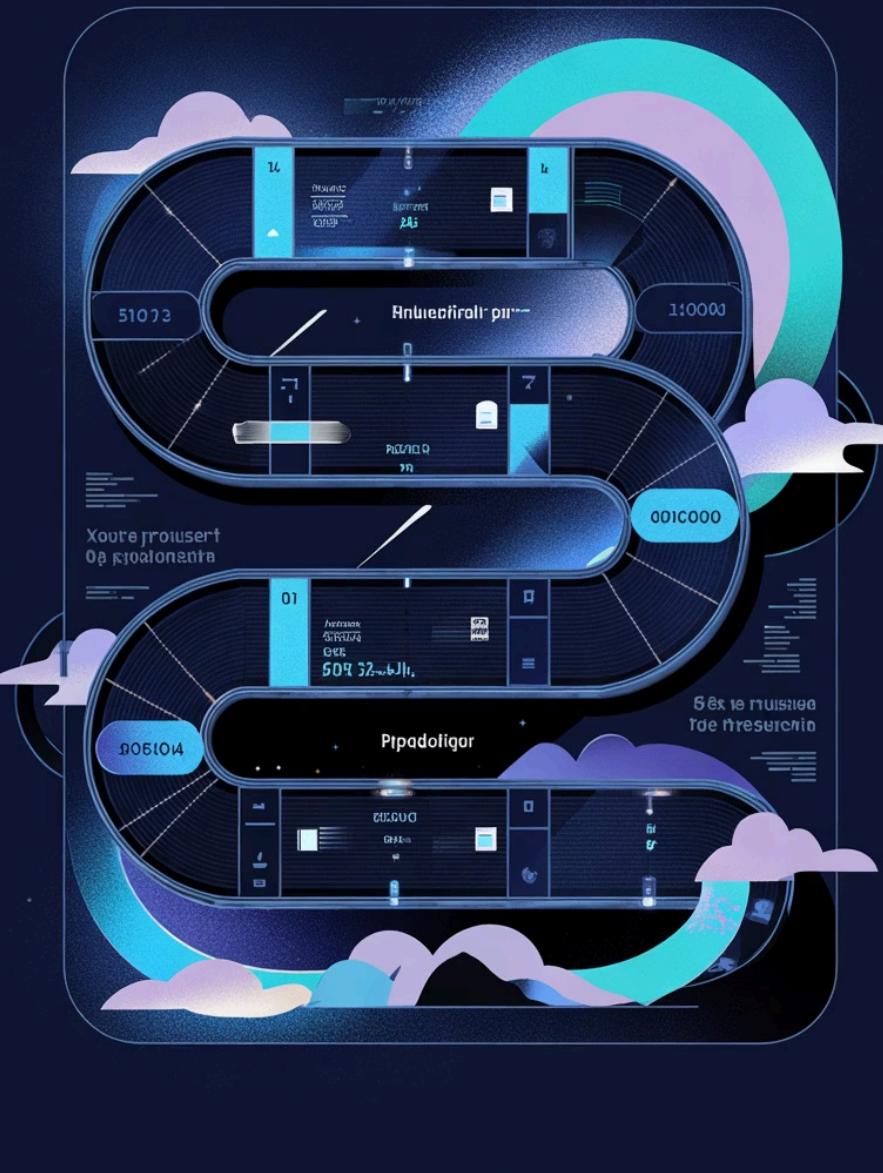
Construction Progress



Real Estate Conditions



Municipal Infrastructure



# What's Next

## 1 Now: MVP

Core verification marketplace + TON payments + AI validation

## 2 Next 3 Months

Reputation system + Multi-verification consensus + KPI dashboard

## 3 6-12 Months

Expand to 5 verticals + Strategic retail partnerships + Token launch

Building the Eyes & Ears of the Offline World

# Join us in building the verification layer for the offline economy on TON

## Questions?

We'd love to hear your thoughts

## Get Connected

- GitHub:  
<https://github.com/faramirezs/backend-proof-quest>
- Telegram: @Offline\_To\_Online\_bot

