# CACI Times

December 17, 2003 • Issue No. 17



As our government intensified its efforts to fight global terrorism, you, Team CACI, played an important role.

You worked stateside and abroad to support America's armed forces, the intelligence community, law enforcement agencies, and government customers. Those of you not directly serving federal clientele contributed high-quality work that strengthened our company and increased our ability to support all CACI clients.

At a time when scandals rocked the corporate world, you continued to operate with honesty, integrity, and an unwavering commitment to excellence. You sustained CACI's tradition of ethical business practices and quality client service ... a tradition that is deeply rooted in everything we do.

Your work made fiscal 2003 our best year ever. In June, we reported record revenue of \$843.1 million, and in October, we posted first-quarter revenue of \$235.7 million. Your support enabled us to win hundreds of millions of dollars in contracts, including our personal best — five awards of more than \$100 million each (just check www.caci.com).

This year, we also welcomed many new colleagues. Teams from Applied Technology Solutions, Rochester Information Systems in the U.K., Premier Technology Group, and C-CUBED came to CACI with outstanding skills and talents.

Finally, everyone at CACI helped us send a powerful message about the kind of company we are, as "Ever Vigilant" became our new tagline.

For our customers, Ever Vigilant means that CACI will remain committed to their success and diligent in meeting their needs. For our employees, it means we value them and their active participation on our team. For our shareholders and the financial community, it means that everything we do is focused on maximizing the company's performance and acting with honesty and integrity.

Looking back this holiday season, let's also take time to cherish our greatest gifts — family and friends — and give thanks to those who may not be home with their loved ones. In particular, please remember our many CACI employees working abroad, often in harm's way, as well as the servicemen and women fighting worldwide to preserve democracy.

We thank each one of you for your contributions, and we wish all of you a safe and peaceful holiday season!

Dr. J.P. (Jack) London Chairman, President, and CEO Ken Johnson President, U.S. Operations

# **Achieving Level 3**

by Mary Beth Loutinsky

### **BG08 Sustains High Rating for Top Software Development Practices**



PHOTO BY PATRICIA LEITI

BG08's Kevin Walker says, "Our SEI success is the result of the collaboration of CACI professionals across the company, working to meet the highest technical standards."

In November, our Federal Systems Integration Business Group, BG08, reconfirmed its Level 3 rating on the Software Engineering Institute (SEI) model for assessing software development practices. The Level 3 assessment assures clients that BG08 software

processes are well defined and repeatable and represent the industry's best practices. BG08 has renewed its certification several times since 1995.

"This is a significant achievement for us," says Kevin Walker, BG08 Quality Assurance Manager. "We have seen a rise in the references to SEI Level 3 in proposal requests. Our certification gives us an important market distinction and enhances our ability to bid on both new contracts and recompetes."

Organizations certified as Level 3 generally have more successful project deliveries and are rated higher in client satisfaction. BG08's Level 3 rating tells clients that their software will be developed accurately from the start, assuring high-quality results, as well as predictable and improved schedules and costs.

Renewing certification with the SEI involves considerable effort. "Each evaluation requires us to present a certain percentage of our work," explains Kevin. "As CACI grows, that percentage becomes larger and larger."

Collaboration is essential to meeting SEI standards. "Achieving Level 3 required an enormous amount of time and energy from a great many people," says Kevin. "John Grimshaw, BG08's Executive VP, initiated the effort and has been very supportive in his guidance and direction. We also couldn't have done it without the active participation and support of John Davies and Gary Coleman from the Project Resource Group."

To learn more, contact Kevin Walker at (703) 679-4222, or e-mail kwalker@caci.com

# **CACI Makes Congressional Record**

### Patriotic Video Also Wins Local Kudos

by Michael Pino

CACI's sponsorship of a patriotic video designed to teach children about democracy has not only been mentioned in the *Congressional Record*, it has also garnered rave reviews from schools and civic organizations.

The video, "Patriotism and You," is one of a series of informational tapes produced by the non-profit Committee for Citizen Awareness. The videos are custom-made for each congressional district and are provided free of charge to schools, libraries, and civic groups.

The CACI-sponsored video was made for Virginia's eighth district, home of our Ballston headquarters. It includes an introduction by CACI Chairman, President, and CEO Dr. Jack London. In his message, Dr. London says, "I believe we display patriotism when we express ourselves and get involved in the world around us ... when we communicate with our elected representatives and seek the truth in the important issues of our day ... when we stand up to injustices, and when we support the laws of our land that make us all free."

Reading into the *Congressional Record*, the "official" record of the U.S. Congress, Representative Robert Andrews of New Jersey thanked the video sponsors by name. "I rise today to honor local organizations throughout our great nation," he said. "Helping to educate our citizens, particularly our young Americans ... is indeed a noble and worthwhile goal."



Kudos came in from local Virginians as well: "The timely subject matter will impact our students in a positive manner," said Yorktown High School Librarian Lisa Varga. Added Nancy-Jo Manney of the Greater Springfield Chamber of Commerce, "Thank you for sharing a great video!"

To find out more about the video, contact Brenda Rowe at (703) 841-2948, browe@caci.com.

# **Holiday Cheers**

CACI employees across the company are joining to provide community support during this holiday season. The CACI Times takes this opportunity to salute these generous individuals and encourage everyone to share in the spirit of giving.

### **Fostering Happiness**

In Oklahoma City, CACI joined with clients at Tinker Air Force Base to support the city's toy drive for foster children. The OK City team has been involved in the program for more than three years and is the drive's biggest private sponsor. "Our people were really enthusiastic," says Timarra Hodges, who is spearheading CACI's effort. "I'm proud to say that we've doubled our support — sponsoring more than 50 children. Everyone was excited to see our participation grow."

Timarra is at (405) 610-3021, thodges@caci.com.



PHOTO BY LACEE WOOD

The Oklahoma City team rallies 'round the gift tree.



Readying presents in San Diego are Janis McNall, Brooke Blagrove, Gaye Jordan, Aidee Hernandez, and Lourdes Clarkson.

### **People Get Ready**

San Diego's Gaye Jordan says, "I know the holidays are near when employees begin to ask — is it Angel Tree time yet?" She's referring to the Salvation Army's "Angel Tree" program to provide needy children with clothing and toys. As they have for eight years, Gaye and her team put up a tree in their main lobby and hang angel ornaments that contain children's names and gift wishes. "Our employees can't wait to come by and pick up their angels," she adds. "It seems I have to get the angels ready a little bit earlier each year!" She expects to have another great turn-out in 2003.

You can contact Gaye at (800) 692-4459, gjordan@caci.com.

### The Fab 400

Angel Tree teams in Virginia and Washington D.C. just finished their drive with some fabulous news: they achieved a record-breaking sponsorship of more than 400 needy kids. "People really wanted to contribute," says Ballston's Leona Russell-Floyd. "I distributed all of my angels in three days and went for a second round." Thanks go to Leona and all the Angel Tree representatives: Gail Annetti, Kara Bennett, Monica Bowman, Olive Carrington, Jill Farley Coplon, Jackie Early, Nancy Junkin, Patricia Leith, Ann Marie Pol. Carol Schoeman, and Pat Williams.

Contact Jill at (703) 679-4186, jcoplon@caci.com, for more information.

Leona Russell-Floyd, Ann Marie Pol, Patricia Leith, and Carol Schoeman with a cornucopia in Ballston.

### A Few Good Toys

CACI's team in Eatontown, New Jersey is looking for ... a few good toys. That's because they're supporting the U.S. Marine Corps Reserve's "Toys for Tots" program, which collects new toys for disadvantaged children. Eatontown's Dana Abdulahad, who heads the team's support, says, "I'm one of those people who can't stand to see children go without.



PHOTO BY LISA SILVER-BARTH

The holidays are a great time for adults, but for kids, it's so important to make it a really special time. We're all doing our best to make that happen."

Get in touch with Dana at (732) 578-2797, dabdulahad@caci.com.

Eatontown's Dana Abdulahad and Tara Tote with toys for tots.

## in **Business**

### a primer on What We Do

### **Supporting Air Force Networks**

### A Managed Network Services Case Study

Network services teams in our BG06 organization have been working at the Air Force Materiel Command's Network Operations Security Centers (NOSCs) for several years. They know what it takes to keep Air Force networks functional and secure.

CACI helps the NOSCs manage and protect Command networks around the world. This includes troubleshooting, gathering metrics on user traffic, and helping to detect and deter activities that threaten network security.

Lea Culver, BG06 Director of Enterprise Network Services, explains that his teams "cover the system," managing everything from basic e-mail, Internet use, and applications, to complete system-wide protection and defense. "All parts work together to fulfill the customer's mission," he says, "while protecting sensitive data."

Now Lea and his team have leveraged this expertise to win more Air Force business, this time supporting the NOSC run by the Air National Guard. And they plan to keep growing.

"NOSCs are vital to effective communications for DoD and across the government," Lea says. "By expanding our NOSC support, we continue to demonstrate CACI's commitment to our national defense and the protection of our homeland."



Find out more from Lea at (937) 429-8187, lculver@caci.com.

# Voices of CACI

### Getting to Know ... Bob Snyder

The letter of appreciation from a doctor's office described it as

an "incredible service." You might even say it was nothing short of a remarkable rescue, courtesy of CACI's Bob Snyder.

As Bob was leaving his Alexandria, Va. office one evening, he saw an elderly woman sitting in a motorized cart outside the building, waiting for her transport van. It was a bone-chillingly cold night, and her van was already two hours late.

Concerned, Bob waited with her until the van arrived, only to discover that it couldn't accommodate her scooter. He then took it upon himself to load the cart into the back of his pickup truck and drive the woman to her home — spending two hours in traffic.

Bob is a BG01 program manager who retired from the Navy last spring. Using his biology degree, he spent much of his time in the Navy working on reducing chemical, biological, and nuclear threats.

At CACI, he continues to support the Navy by modeling and calculating manpower resource needs. It runs in the family, too: his daughter Kelly, who just graduated from college, recently signed on at CACI to do mathematical modeling.

Bob has other areas of talent, as well: a former pilot, he has logged 4,000 hours of flying and 100 carrier-arrested landings. He also has been a soccer referee for 15 years and is now a state-level referee and instructor. He says he got started after years of attending his kids' soccer games and "getting tired of sitting in a lawn chair."



PHOTO BY JEFF POSDAMER

Bob Snyder logged 4,000 hours of flying time, but performed his latest feat with a pick-up truck.

One thing is certain: Bob won't be sitting down when there's someone in need.

You can reach Bob at (703) 671-0700 x 161, rsnyder@caci.com.