# 2000 Times

News For and About CACI People

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CACI's Circle of Excellence Dinner February 24, 2000

SPECIAL EDITION

# **Excerpts from Jack London's Circle of Excellence Address**

Welcome to our Chairman's Circle of Excellence banquet here in the Mexican Cultural Institute. Tonight, we honor CACI's best. And there is no more fitting location than amid this splendor — and its history of commitment to the best of its culture's artistic communication.



Hard as it is to believe, this originally was a private residence — the home of Franklin and Emily MacVeagh. Franklin was Secretary of Treasury under President Taft. Built in 1910-1911, it was designed by Nathan Wyeth and George Fuller, the prestigious architects who earned their reputation by designing the West Wing of the White House.

The MacVeaghs only lived here until 1916. Following that, and until 1921, MacVeagh made it available to dignitaries and the federal government for official — and spectacular — entertainment, including King Albert and Queen Elizabeth of Belgium in 1919.

From 1921 until 1989, it served as the Embassy of Mexico. These amazing rooms have witnessed the presence of uncountable political, intellectual, and artistic celebrities.

And tonight, the Mexican Cultural Institute is home to CACI's Circle of Excellence banquet.



As the Institute honors the excellence of all its culture has to offer, so tonight will we honor the dedica-



CACI Chairman and CEO Dr. J.P. (Jack) London weaved together themes of historical excellence, vision, and commitment throughout his Circle of Excellence address.

tion, abilities, and commitment of our top achievers.

You have taken CACI's culture of achievement to a higher level. You have demonstrated outstanding commitment to exceeding goals set well beyond the already high expectation of our customers. You have contributed to the reputation of CACI, and you have contributed to its bottom line as well.

All around us, throughout this building, we see a dichotomy of styles and designs blending into one vision, in many respects following the tradition of Mexican history. Building upon the past, seeking to improve, moving forward to the promise of a greater future.

The interior has successfully integrated its history to offer us today an excitingly eclectic view of the dynamics of this tradition.

There is 15th century Italian architecture, a fabulous mahogany

banister, an 18th century Mexican altarpiece and English-style library.

And for real commitment, take a look at the three-story murals by Roberto Cueva del Río. These murals were not created by a man easily intimidated by the magnitude of the job that was ahead of him!

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#### The CACI Times

Special Awards Edition Published by CACI's Business Communications Department

The CACI Times is published for and about CACI employees, delivering news, views, and information that keep our people current on what's happening at CACI locations nationwide and around the world.

You can submit articles, photos, and story ideas to Michael Pino at Headquarters, fax (703) 528-4196 interoffice mail stop 01/03; e-mail mpino@caci.com.

Publisher:Jody BrownProduction Manager:Leona Russell FloydEditor:Michael PinoGraphic Designer:Andrea Houck

# **An Extraordinary Celebration of Extraordinary People**

Magic, Music, Piñatas, and More

CACI's annual Circle of Excellence awards banquet was held on February 24, 2000 at the Mexican Cultural Institute in Washington, D.C. It was an extraordinary celebration in honor of our newest CACI award winners and their nominating managers.

In attendance were over 20 award winners, along with more than 100 past winners, guests, and managers. Together, they enjoyed an evening of good food, entertainment, and the celebration of success.

The Circle of Excellence banquet, which recognizes members of CACI's Proposal and Sales award programs, is one of two annual awards banquets. Later this year, CACI's Celebration of Distinction banquet will be held to recognize members of the Technical Excellence, Quality Project Delivery, and Recruiting award programs.

### **Location, Location, Location**

The Mexican Cultural Institute proved to be an inspiring locale for our awards ceremony, as is befitting for a residence that served as Mexico's embassy to the U.S. for more than 65 years.

CACI CEO Dr. J.P (Jack) London and CACI, Inc. President Ken Johnson greeted arriving guests to begin the evening's festivities.



CACI, Inc. President Ken Johnson and wife Linda.

Then, as CACI guests made their way up the stairs for the reception, they viewed a three-story tall mural rising up along each wall, depicting key events in Mexican history.

The awards reception took place in the "Gold Room," an ornate area flaxen-toned in oils, gold-leaf, and gilt, with a 19th century pipe organ across one wall, and rotund fire-place across the opposite, tall enough to stand in — and wide enough to be joined by a few colleagues!

While mixing with old friends and new, CACI people were treated to delicacies like duck chimichangas and wild mushroom empanadas. A chef was on hand to custom-fill a variety of enchiladas and tortillas. Music was provided by Patrick de Santos and Richard Miller, whose Brazilian guitar and softly swaying vocals gently mingled with the conversation. And weaving through the

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There is a message here for us about understanding vision. The Mexican government started with something magnificent — and made it into something more. Today, at the Mexican Cultural Institute, its message stretches even farther.

At CACI, you have added to previous spectacular achievements. You didn't sit back and live on our laurels and accolades. You saw challenges — and met them head on.

You took the message of CACI technology and improved it. You have pushed our products to their limits — and beyond, creating something new, something improved, something that was far beyond the dreams of many. And you took that vision out to more and more enterprises.

Your personal philosophy is to achieve your dreams. And you succeed.

Your contributions have helped establish CACI as a leader. Your contributions promote productivity and advance state-of-the-art technology.

Thank you for all you have done for CACI.



crowd was the evening's "special guest," magician Bob Sheets, who delighted patrons with one-on-one demonstrations of diverse and sundry sleights-of-hand.

# **An Elegant Dinner**

When dinner was announced, guests were ushered into a stately, high-ceilinged dining room, settling down to elegantly decorated tables laden with rare striped roses in a flower bouquet.

Place settings featured chocolate sombreros, with each guest's name lettered in dark cocoa. And on every chair were colorful piñatas of burros, flowers, bulls, chili peppers, cactus, and more. Each carried the latest symbol of CACI merit in its debut appearance — the new CACI2000 pin.

Dr. London led off the evening with a keynote address [see p. 2].

Dinner included an outstanding cuisine, with rum-glazed beef tenderloin, saffron risotto with roasted corn and black beans, and more.

#### **Accolades and Anecdotes**

After dinner, CACI, Inc. President Ken Johnson took the podium to furnish a lively awards presentation. As winners came up individually to receive their awards and be greeted by Dr. London, Johnson delivered accolades and anecdotes about each award winner, adding a personal touch to the evening — plus a good deal of levity!

For example, introducing Marathon award winner and 31-year veteran Barry Rosman, Johnson noted that Rosman had been through so many company acquisitions (CSC to InfoNet to GSI to CACI), that his ID badge was written on an etch-a sketch.

Recognizing Wing award winner Jay Vadakkeveedu, Johnson



mentioned his colleagues referred to him as "JV" — "though I can't imagine why," he added. ("I mean, 'junior varsity' for a man of his outstanding talents?")

Top Gun awardee Charlie Chamberlain, it was noted, has three daughters who have him wrapped around their fingers — they're known as Charlie's Angels — and this is appropriate because he also has a son who is a Jesuit priest. But there was no divine intervention in Charlie's award, Johnson said — it was honest-to-God hard work!

On a slightly more serious note, Johnson also made a point of giving special thanks to spouses and significant others for supporting our top performers.

#### **Entertainment and Dessert**

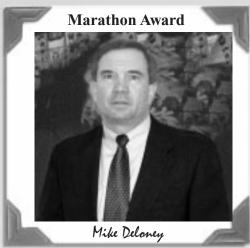
When the awards presentation was over, guests returned to the Gold Room to enjoy a lively magic show from Sheets. With a gap-toothed grin and a zany demeanor, Sheets induced generous laughter from the audience in between clever and fascinating feats of illusion.

The evening ended with a dessert buffet, which included assorted fruit and cookies, Mexican flan, espresso and coffee, and a rich chocolate cake with scoops of ice cream.

"It was an amazing display of true CACI champions," said Public Relations and Business Communications Vice President Jody Brown, "and a great demonstration of managers who genuinely support their high achievers."

To find out more about the awards process, read this issue's Manager's Guide to Nominating Winners [back cover]. You can also visit CACINet's Employee Resources section and click on Recognition and Incentive.

# **Award Winners' Scrapbook — Memories**



Global Seismic Network, Technology Task Order Engineering Services nominated by Donnie Blanks



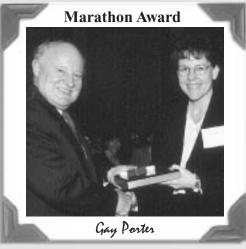
DOJ Information Technology Support Services, GSA Schedule nominated by Sharyn Pensmith



FAA Agency Data Telecommunications Network 2000 nominated by Donnie Blanks



Infrared Instrumentation System Mission Support, Operations, and Maintenance nominated by Dave Russell



DoD, State, and Local Government Contract Vehicles nominated by Joel Kehm



Defense Industrial Financial Management System/NAVAIR Industrial Material Management System nominated by Joe DeFee

# of the 2000 Circle of Excellence Dinner



South Carolina Department of Motor Vehicles nominated by Joe McCormack



Federal Deposit Insurance Corporation, DOJ Automated Debt Collection Management, Fleet Material Support Office nominated by Larry Ferguson



Technology Task Order Engineering Services, Electronic Warfare Advanced Technology, Distributed Mission Training nominated by Ron Schneider

Day Division



Readiness Based Sparing, Military Sealift Command nominated by Larry King



Technology Task Order Engineering Services, Naval Tactical Command Support System, Distributed Mission Training nominated by Maryann Banchiu



Global Seismic Network, Readiness Based Sparing, Distributed Mission Training nominated by Winky Marlar



Communications-Electronic Command Logistics Readiness, Office of Naval Research, Sapphire, Star Sapphire nominated by Bob Zotian



Readiness Based Sparing nominated by Dick Blom



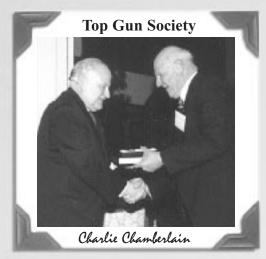
Readiness Based Sparing nominated by Larry King



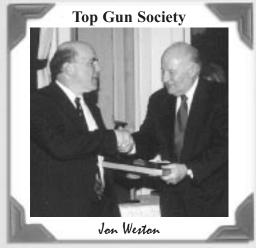
GSA Schedule, Naval Ordnance Station Louisville, Joint Warfare System, Fleet Material Support Office nominated by Maryann Banchiu



South Carolina Department of Motor Vehicles nominated by Joe McCormack



Office of Naval Research nominated by Bill Fairl



South Carolina Department of Motor Vehicles, DOJ Automated Debt Collection Management nominated by Joel Kehm



State and Local Motor Vehicle Systems Proposals, including South Carolina Department of Motor Vehicles nominated by Joel Kehm

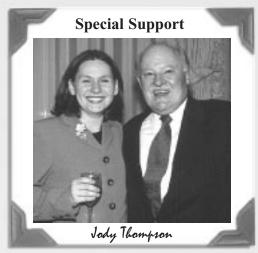
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Joint Warfare System nominated by Ron Schneider



Naval Ordnance Station Louisville, Star Sapphire, GSA Safeguard nominated by Ron Schneider



Recognition and Incentive Awards Coordinator



# Tom Horrigan — It Takes a Team to Win!

Tom Horrigan, veteran CACI Proposal Group manager and the night's recipient of the Victory Award, our highest proposal achievement, took the microphone during the awards banquet to thank everyone who had contributed to his success.

Horrigan asked those who had helped him on his many proposal teams to stand up and be recognized. After more than a dozen CACI people had been acknowledged, Tom thanked them and the crowd applauded.

"It's one of my lasting impressions of the evening," said Jody Brown, Vice President of Public Relations and Business Communications and organizer of the event. "As this year's top awards winner, Tom Horrigan stepped up to acknowledge the CACI people who helped him achieve his success.

"Tom goes to the mat for everyone he works with, and his remarks and actions exemplified what it means to be a great manager and a top performer."

# A Good Time Was Had by All

Our awards banquets provide a great opportunity for CACI people all across the company to meet and share experiences. Here's a look at just a few of our guests.



stories; Debi and Dave Russell share a laugh with Ken Johnson; Charlie Chamberlain and Bill Fairl enjoy a Bob Sheets magic trick.

# CACI's Proposal Traditions: Battle Streamers and the Major Award Trophy Cup

Guests of CACI's Circle of Excellence banquet were able to participate in two ongoing CACI traditions in celebration of proposal success. These are our display of proposal "battle streamers" and the award of the Major Award Trophy Cup.



Just as military battle streamers record memorable engagements, so too do CACI's proposal battleflags record successful "proposal engagements." Beginning in 1989, when our Aces Club and Top Gun Society were first formed, each major CACI proposal victory has been recorded on a gold silk banner and displayed prominently in the CEO's office. New streamers are added each year, and the display is now presented at each Circle of Excellence banquet.

Also instituted in 1989 was the Major Award Trophy Cup.
Traditionally, this sterling silver trophy has been awarded to that proposal manager associated with the largest contract of the year as a member of either the Aces Club or Top Gun Society. The trophy itself resides in the CEO's office, updated each year with the name of that year's winner, and a portable version of the trophy is presented to the award winner.

Traditions like these are key elements in our very successful proposal culture, as well as in our company as a whole. They are continuing reminders that CACI honors and celebrates excellence — and that the superior performance of CACI people throughout the company merits this outstanding recognition!



# A Manager's Guide to Nominating Winners

CACI managers should maintain an ongoing awareness of CACI's Recognition and Incentive program and how their employees may meet criteria for award recognition.
CACI encourages all managers to stay tuned in to what their employees are doing and take every opportunity to nominate their people for awards and recognition.

The following guide shows how to find out more about our awards criteria and the steps to take to begin the nominating process.

### **Reviewing Criteria**

Just think: if someone has been essential to a successful proposal effort, or has sold significant business against a CACI contract, that person could qualify for a Proposal or Sales award.

If they've headed or participated in an outstanding team, that person and/or entire team may qualify for a Project Plus, Team Eagle, or Team CACI award.

If this high achiever shows an outstanding technical or staff skill, that person may be eligible for our other Eagle awards, the Technical Eagle and the Staff Eagle.

For a complete run-down of all the awards criteria, visit **CACINet's Recognition and Incentive** section under **Employee Resources**. You can also contact the Business Communications Awards Program Coordinator, Judith Thompson, at (703) 841-7908, jthompson@caci.com.

Once you believe you have a qualified award candidate, the next step is to begin the nomination.

### **Submitting the Nomination**

All it takes to start the nominating process is a memo from you to your manager, showing how your candidate meets the award criteria.

Sample awards memos are available from Judith Thompson. You can also attach a sample news release patterned along the lines of related releases, which you can download from CACINet's Internal News site.

When financial figures are necessary for substantiation, you should also attach spreadsheets or other relevant documentation.

## **Tracking the Progress**

If your manager approves the recommendation, it will continue to the relevant business group or corporate manager for approval. From there it will go to Business Communications and Judith Thompson, who will begin tracking its progress. Contact her at any time after this to get updates on how your nomination is faring.

When an awards determination is made, Judith will contact you with the news.

If your candidate qualifies for the submitted award, you may be part of a presentation or ceremony honoring you and your employee. Plaques or other gifts may be distributed, and arrangements may need to be made with Accounting.

Award	Point of Contact
Quality Project Delivery	Ron Flauaus (703) 841-7902 rflauaus@caci.com
Employee Referral	Dick Hart (703) 841-7810 rhart@caci.com
Technical Excellence & Sales	Jody Brown (703) 841-7801 jbrown@caci.com
Proposals	Ron Schneider (703) 841-7901 rschneider@caci.com
Eagles	Judith Thompson (703) 841-7908 jthompson@caci.com
For general questions about overall awards, activities, and procedures, contact Jody Brown at (703) 841-7801.	

Your memo or sample news release will also be forwarded to a Business Communications writer, and an announcement will be drafted and sent to you for approval on its first stage of routing.

Judith will coordinate with you at each point along the way, making sure that rewards, announcements, and related activities are carried out in an effective and timely manner.

## **Celebrating the Recognition**

Whatever the reward, being a CACI winner is an enduring honor, entitling winners to continuing benefits and outstanding appreciation.

Be part of your candidate's success with presentations, banquets, activities, and great opportunities. It's a great way to spread the good news about the accomplishments of our CACI people and their supporters.