

CACI Times

NEWS FOR AND ABOUT CACI PEOPLE

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Special Awards Issue

Celebrating Sales and Proposal Excellence



Bob Blanc received a presentation as Top Nominating Manager from CACI Chairman and CEO Dr. Jack London. Bob recognized seven members of the State Department proposal team. He was also our first-ever Quantum Award recipient.

CACI President of U.S. Operations Ken Johnson announced a record 34 new award winners — "The people who have shaped our company's success."



Tom McKillop received the CACI Major Contract Award Trophy from Dr. London for the \$143 million Military Sealift Command contract award. This trophy is passed on each year to the proposal manager associated with the largest contract of the year as a member of either the Top Gun Society or Aces Club.



Circle of Excellence Banquet

May 17, 2001

at the
Smithsonian Castle



Awards Issue

This special quarterly awards edition brings you up-to-date on CACI's Recognition & Incentive Program and our latest award winners.

- 3** How to Nominate POCs and more
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**3RD Quarter
2001**

Chairman's Speech CACI's 'Best of the Best'

On May 17, CACI award winners in the categories of Sales and Proposal Excellence gathered for the Annual Circle of Excellence banquet at the Smithsonian Castle, located on the National Mall in Washington, D.C. Below are excerpts from CACI Chairman and CEO Dr. Jack London's opening address to attendees.

Good evening. It is always a great pleasure for me to thank the individuals who have grown CACI.

Isn't this a terrific location for our Circle of Excellence banquet? It's as though we stepped back in time. It was fantastic being greeted by a knight in armor, as if we were lord and lady of the manor. I expect King Arthur to step out, and with him — the "best of the best" — the Knights of the Round Table.

And as I look around this magnificent gothic hall, I see CACI's "best of the best!"



Although the Smithsonian Castle simulates a bygone era, its beginnings go back only about 155 years.

In those years it has grown to a complex unparalleled anywhere in the world. One might say there was a great deal of "value-added" work.

From the start it was a success that captured our imaginations. Today, one building has grown to 16 museums, research facilities, archives, libraries, and the National Zoo.

Take what works — adapt it —



and apply it to new situations.

That's a philosophy that should sound familiar to you.



One very impressive person was the architect who won the design competition for this original building.

James Renwick, Jr. won the bid the same way you do. Through innovation, flexibility, technical excellence, and attention to details. By making sure the specs are met!

And Renwick faced challenges! Due to a reduction in the scope of the project, he had to fit the program requirements into two-thirds of the original space. He did — successfully. As you have.

For Renwick and others, each administration change of the Smithsonian offered in-

creased opportunity for growth, just as a change in administration in Washington, D.C. offers us new opportunities.

Throughout the Smithsonian's history, successful people shared visions — and sought opportunities.

We are approaching a billion dollar company at CACI — because you seek the opportunities.



So let's review: Meet the specs. Adapt proven winners. Make certain you fulfill customer needs. And continually look ahead.

Our humble beginnings resemble King Arthur's dreams. Our future knows no limits.

I'm no King Arthur. But I do have my Merlin — and it is you!

Thank you for being here tonight. These events are one of my greatest pleasures.

Please enjoy the evening!

The CACI Times Awards Issue

3rd Quarter — FY01

**Published by CACI's Business
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The *CACI Times Awards* is published quarterly for CACI employees nationwide and around the world. You can submit articles, photos, and story ideas to Michael Pino at headquarters at mpino@caci.com.

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Recognition & Incentive Program Highlights Excellence in Achievement

How to Get Started Nominating *Your* Star Performers

"These events are one of my greatest pleasures. I have the privilege to personally thank those who make me proudest of CACI."

— Dr. Jack London

Words like these are spoken by CACI CEO Dr. Jack London at every CACI awards banquet. Each event provides the opportunity to show our appreciation for the hard work, dedication, and excellence in performance of the CACI staff.

CACI takes tremendous pride in recognizing the outstanding achievements of its employees. Through CACI's extensive Recognition & Incentive Program, every person in CACI has the potential to be recognized for outstanding performance.

The Value of Nominations

The actual award process begins with nominations, which originate with CACI's managers. Every manager is strongly encouraged to review their staff's accomplishments on an ongoing basis for achievements that meet awards criteria.

Recognizing the value of your team goes a long way to building teamwork, improving retention, and fostering high morale. Awards are available to recognize both team and individual excellence.

Resources to Help

A number of resources are available if you are looking for more information on CACI's awards. A

convenient "at-a-glance" poster is available listing all awards, requirements, and qualifications. To get copies of this 11x17 chart, contact Jody Thompson of Business Communications at (703) 841-7908, jthompson@caci.com. In addition, Jody can provide copies of previous successful nominations and answer questions about the nomination and award process.

CACI*net* is also an excellent source of information about awards. Here you will find award definitions, criteria, nominating procedures, rewards, and more. Go to the Rewards section and click on Recognition & Incentive to learn more.

And below on this page, you will find a Point of Contact box. Managers should feel free to contact the

individuals listed here for any help they may need with the nomination process.

Get Started Nominating

CACI's Recognition & Incentive Program provides managers with lots of ways to identify and recognize top teams and performers. Check out the awards criteria, and stay up-to-date on all the exciting possibilities for rewards and recognition at CACI.

Make the decision today to write that nominating memo to recognize your stellar team or employee. That's all it takes to get the process started — and you'll be glad you did!

For general awards information, contact Jody Brown at (703) 841-7801, e-mail jbrown@caci.com.

Award	Point of Contact
Quality Project Delivery Master's Division, Team CACI, Project Plus	Bill Vitaletti (703) 679-4150 wvitaletti@caci.com
Employee Referral Careers Club	Dick Hart (703) 679-4284 rhart@caci.com
Technical Excellence Star Distinction	Jody Brown (703) 841-7801 jbrown@caci.com
Sales Pinnacle, Marathon, Quantum	Ron Schneider (703) 841-7901 rschneider@caci.com
Proposals Victory, Aces Club, Top Gun Society, Wing	Ron Schneider (703) 841-7901 rschneider@caci.com
Eagles, Client Kudos Technical, Staff, and Team Eagles, Encore Achievers	Jody Thompson (703) 841-7908 jthompson@caci.com

In the Circle of Excellence ... Sales Awards

Visit [CACI.net](#) for complete awards definitions and criteria

George DeGiovanni Earns Marathon Recognition

George DeGiovanni, manager of BG08's Simulation and Analysis Division, has qualified for CACI's Marathon Award based on his outstanding efforts in capturing more than \$25 million in new business in modeling and simulation tasks.

"I'm very pleased to be recognized. However, it's not just a recognition of me, but what my division team has done," said George, who's been with CACI since 1996.

"I could not have won this award without the great people I work with on a day-to-day basis," he continued.



George DeGiovanni with manager Klaus Dannenberg.

"Because in the end, when you look at it, it's really the outstanding people in the entire division team that's gaining the customer confidence and allowing us to grow our funding year after year."

Ed Janusz Wins Marathon Award

For sales contributions on more than \$35 million in Army projects, including the RM Online support, and many ID/IQ vehicles that lay the foundation for much future business, Ed Janusz has earned the Marathon Award.

To Ed, it's all about the "whole team effort."

"I'm very honored," he said. "Of



Ed Janusz receiving his Marathon from Dr. London.

all the awards, the Marathon really reflects the performance of the whole team."

Ed has worked for CACI for 16 years, and has been proposal manager on a number of

significant efforts. He applies a skilled and professional approach in everything he does, and enjoys the support of his company.

"CACI's awards program offers recognition to individuals who go above and beyond the call of duty," he said.



Jack welcomed at castle by King Arthur.



Evalyn and Anna Maria London prepare to meet guests.



Entertainment included a juggler.

Ravi Dankanikote Earns Marathon Win



Dr. London presents Marathon to Ravindra Dankanikote.

Ravindra Dankanikote has won his Marathon Award based on his achievements in capturing more than \$20 million in sales for the Army's RM Online budget management business.

Ravi said it "felt good" when his manager walked over and told him about his award recently.

Since joining CACI in 1993, Ravi's exceptional technical and client relation skills have moved him into leadership positions. He has been CACI's main force behind our blossoming budget systems division, with the RM Online system at its core.

Ravi credits his co-workers with his success. "It's the best team that I could ever plan to work with."

Gary Ciranna Wins Marathon Award

Gary Ciranna has been recognized with CACI's Marathon Award for his central role in winning more than \$20 million in contract vehicle task orders on Joint Services simulation contracts.

A 16-year veteran, Gary supports the Joint Information Operations Center (JIOC) in San Antonio, Texas. While the JIOC has changed missions and responsibilities a few times, Gary has been in the same office "since day 1."

He enjoys his role at JIOC: "Basically it's the type of work I'm interesting in doing — simulation, software, JMATS (Joint Modeling and Training System)."

Gary has provided significant contributions to CACI successes, including capturing key tasks under JMATS to migrate CACI simulations into the Joint Simulation System (JSIMS). JSIMS assures CACI of a longtime role in joint battlestaff training.



Gary Ciranna

"Jack and I couldn't be prouder of everyone here tonight, individuals from across the company whose dedication to excellence has brought great credit to our company, to the CACI organizations they represent, and to themselves."

- Ken Johnson

Guests were treated to a strolling musician.



MARATHON AWARDS CONTINUED FROM PAGE 5

Rowena Faison Receives Marathon

Rowena Faison has won the Marathon Award for her sales contributions on our Department of Justice Mega litigation support contract.

“It was unexpected,” said Rowena. “I was very surprised and honored.”

A member of the CACI team since 1989, she is best known for her service to the A-12 litigation,

of which she assumed leadership in 1999. A-12 is one of CACI’s largest single projects, having earned more than \$130 million since its start-up in 1991.

“All of the staff on the A-12 project are really winners of this award,” said Rowena. “A-12 is a massive effort that has taken the entire team to make successful. The A-12 team is truly the winner.”



Rowena Faison receives Marathon Award from Dr. London.

Colleen Lurwick Earns Marathon



Dr. London presents Marathon Award to Colleen Lurwick.

For her exceptional sales success on the Department of Justice Mega litigation support contract, Colleen Lurwick has qualified for CACI’s Marathon Award.

“I am honored by the recognition,” said Colleen, who has been with CACI for 11 years. Her support for our DOJ client extends over several high-profile contracts, including the \$130 million

DOJ Civil Division recompetes and the \$375 million Mega award. Colleen has shown extraordinary skill in marketing task orders against these efforts.

Commented Colleen, “I like and depend on the Team CACI atmosphere — including the professional and moral support I consistently receive from my senior managers and management staff.”



The setting was magnificent.

Knights lent an authentic tone to the evening.



First Quantum Award Goes to Bob Blanc

Also Named Top Nominating Manager

In just over a year at CACI, Bob Blanc has made a name as one of our top sales and proposal contributors. Now he's been awarded CACI's first-ever Quantum Award and been recognized as CACI's top nominating manager during our Circle of Excellence celebration of proposal and sales awards.

Bob delivered vital team leadership for CACI's \$81 million Department of State local and wide area network services win. This contract gives CACI a significant role in the federal network services community.

"I was excited when I heard I had won this award," Bob said. "I'd nominated others from our team, but hadn't thought in terms of qualifying for an award myself. It was a pleasant surprise."

Another surprise came at the Circle of Excellence celebration, held this year at the Smithsonian Castle in Washington, D.C. Bob knew he was being honored with the Quantum award but didn't plan on entering the



Bob Blanc and nominating manager Kathy Gallant.

spotlight a second time for his top nominating manager recognition — a handsome crystal trophy commemorating his nomination of seven CACI employees for Recognition and Incentive Awards.

In the Circle of Excellence ... Proposal Awards

Visit *CACInet* for complete awards definitions and criteria

And the Victory Goes to Eric Gregory

Proposal Group Vice President and Director Eric Gregory has been awarded CACI's top-value Victory Award for serving as proposal manager on more than \$400 million in contract awards.

Eric was recognized for a number of high-profile contract wins. Among these are the \$300 million Technical, Engineering, Fabrications and Operations Support contract, the \$60 million Millennia Lite Functional Area 4 award, the \$48 million Air Force Research Laboratory Information Technology Task Order Contract, the \$19 million Joint Warfare System effort, and the \$7 million Modeling and Simulation Trainer award.



Nominating manager Ron Schneider and Eric Gregory.

"Last year I won a Top Gun award," said Eric, "and I had already planned on attending the dinner again this year. It's a real honor for me to attend again as a new winner."

Eric was also recognized recently by the Association of Proposal

Management Professionals with their top award — the William C. McRea Founders Award. "This has been an exciting year for me," commented Eric, "but I'm by no means sitting back. Right now we are hard at work on the Department of Justice Mega recompile proposal!"

In addition to being an awards recipient, Eric has also been the nominating manager for several other CACI employees. "I think it's very important for people who have the potential to be nominating managers to look at their people and take that extra effort to acknowledge the extraordinary work many of our people put in," he said.

Aces, Top Gun Recognized for Proposal Management

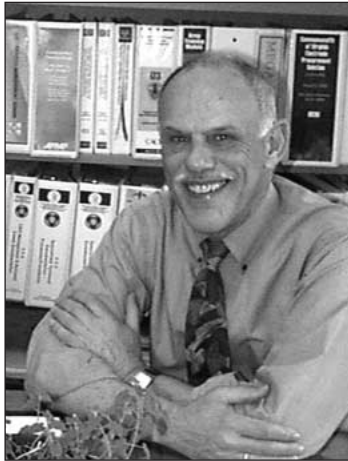
Richard Rogers Inducted Into Aces Club

Richard Rogers, one of CACI's most prolific proposal managers, has been inducted in CACI's Aces Club.

Among his many proposal contributions are numerous Y2K wins and significant achievements in the federal arena, including the Army Training Models, Army Readiness Management System (ARMS), and the Army's RM Online efforts.

"I had won a Wing Award several years ago," said Richard, "but winning the Aces award was very gratifying."

Of the Circle of Excellence, Richard said, "I love the dinners. Everyone is happy and relaxed, and you can visit with people you've worked with before. This year I'm going as a new winner, and it's a great feeling!"



Richard Rogers

Bill McGinnis Joins Aces

Bill McGinnis has been inducted into CACI's Aces Club based on his leadership excellence as proposal group manager on the winning Department of State network services award.



Bill McGinnis receiving award from Dr. London.

"It's nice to know a robust program is in place to recognize efforts," Bill commented. "To be recognized for my part was a very pleasant surprise."

In addition to his work on the State Department proposal, Bill was the proposal manager, capture manager, and proposal author for the bid that won our General Services Administration Millennium Lite Area 3 contract, which laid the foundation for many task order wins.

Ernie Higham Inducted Into Top Gun Society

Ernie Higham has qualified for induction into the Top Gun Society based on significant contributions as proposal and capture manager for the \$17.6 million Air Force Technical Applications Center (AFTAC) award.

Commented Ernie, "Even though the Top Gun is an individual award, I really feel I am accepting it on behalf of the group of superb professionals that helped me every step of the way. 'Team CACI' is what made this happen."

Ernie said he was surprised about winning the award, but not



Ernie Higham

about securing the contract. "We worked on winning for a long time. That was not a shock. The hard work and professional skills of our employees made it an easy decision for the Air Force.

"The team was extremely professional and I could not have done it without them."

"...And as I look around this magnificent gothic hall, I see CACI's 'best of the best!'"

- Jack London

Suzanne Green Wins Wing Award for Pricing Support

Suzanne Green has won a Wing Award for Proposal Excellence for her expert support of pricing proposals. Her efforts included the Navy's Fleet Assistance and Ship-board Training recompetes, the Treasury Information Processing Support Service II effort, the Navy's Program Executive Office - Theater Surface Combatants award, and the Army Simulation, Training and Instrumentation Command contract.

Suzi is known for her dedication, commitment, and ability to step in and help create a winning proposal. Her



Suzanne Green

technical and organizational skills have consistently increased CACI's chances for success on many efforts.

Suzi came to CACI with the QuesTech acquisition, thereafter joining CACI's Pricing Department. "I was deeply honored to hear that I had won a Wing Award," said Suzi. "It's so commendable for

a company to regularly show recognition for employees who have put in the effort — and the hours.

"I feel very fortunate to be able to honestly say that I enjoy my work tremendously," she noted. "I have a great boss and a great team. Everyone is a true professional."

Bob Brown Earns Wing Award

Bob Brown earned his Wing Award as the pursuit initiator, primary proposal planner, and contributor to the winning proposal for the Air Force Research Laboratory contract. Bob also contributed significantly to the winning proposal for the Army's Technical, Engineering, Fabrication and Operations Support (TEFOS) contract.

"This is my first CACI award, and I was very surprised and honored," said Bob. "What's really exciting for me is the celebration location — the Smithsonian Institution — and the fact that we have winners coming in from all over the country. I'm really looking forward to meeting everyone."

Bob also commented on the level of participation from management. "This award means a lot to me," he noted, "and it's apparent the awards mean a lot to management, too."



Jack London congratulates Bob Brown.



*Jack, son
Phillip, and
Jack's mom
Evalyn.*



*Nancy Peters
shares
experiences
with King
Arthur.*



*Knights on
guard.*



CACI CEO Dr. Jack London is greeted by King Arthur on his way into the Smithsonian Castle. King Arthur was actually Tom Plott from Tomfoolery, who also supplied the knights.



Guests enjoyed the sounds of medieval music played by Maryland Renaissance Festival troubadour Greg Freyman.

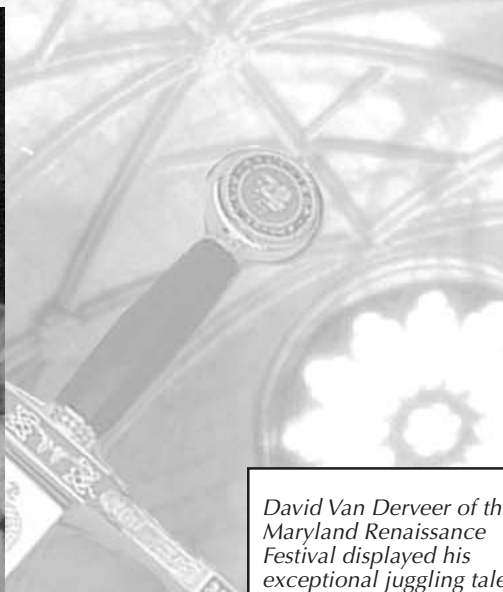


Eb Eaton, recipient of CACI's Pinnacle Award, arrives at the Smithsonian, meeting Jack London, mother Evalyn, and wife Anna Maria.



*Robert Hanle, S
Director of Dev*

Scenes from the Circle of Excellence banquet at the Smithsonian Castle May 17, 2001



David Van Derveer of the Maryland Renaissance Festival displayed his exceptional juggling talent.

Wing Award winners with Jack London. Front row: Sinmo Lee, Jim Stubblefield, Dede Schultz, Dr. London, Casey Pierce, Nat Hogan, Ed Martin. Back row: Ralph Steen, Casey Myers, Bob Brown, John Elder, Suzanne Green, Ted Buford, Bernie Van Sell.

he
lence
Castle



CACI's Marathon winners, front: Lou Lifrieri, Ravi Dankanikote, George DeGiovanni, Colleen Lurwick, Griffin Kessler, Jack London, Ralph Cunningham. Back: Chuck Van Zee, Bruce Stewart, Ed Janusz, Glennca Faison, Rowena Faison.



Dining in the Castle.

Entertainer Johnny Fox, who also performs at the Maryland Renaissance Festival, amazed the crowd with his astounding sword swallowing!



Smithsonian Institution development, with Jack London.



King Arthur enjoys a moment of conversation.



Tables were filled with fine food and congeniality.



The "CACI Shield of Excellence" was prominently displayed.

Wing Award Goes to Casey Myers

For his accomplishments in support of strategic Navy proposal victories, Arthur "Casey" Myers has earned CACI's Wing Award.

Casey has worked for CACI's San Diego office for almost nine years. And before that, he worked in direct competition with the company when at Comptek. What he noticed about the San Diego group then was the caliber of the employees.

"The reason I came to this group was the people. I competed with them, and I tried to hire some of them," Casey said. "I couldn't beat 'em so I decided to join 'em. When the opportunity came, I took it. I've been doing business development with them ever since.

"I work on about every proposal that comes through the door here. It's nice to be recognized for a Wing Award, but a proposal is a team thing — not just one person."



Dr. London presents Wing Award to Casey Myers.

Wing Awards for the \$81 Million Department of State Network Services Contract

The Wing Awards on pages 12-14 are for CACI's \$81 million Department of State local and wide area network services contract. The State Department victory gives CACI an important role in the federal network services and telecommunications community.

Dede Schultz Receives Wing Award

Dede Schultz's expert technical support for the Department of State proposal has been recognized with a CACI Wing Award.

"I was very surprised and honored," Dede said. "This is my first CACI award, and I think the program is a wonderful opportunity for individual and team efforts to be recognized. Developing effective, successful proposals is hard work. It's terrific to have that work recognized."

Dede is Vice President of the Technology Services Division in BG02 and serves as the organization's corporate spokesperson to current and potential clients. She supported the State Department effort with briefings and demonstrations at the Vision & Solution Center. Her role was vital to articulating CACI's corporate networking capabilities.



Dede Schultz

"To give you an idea of how much I was looking forward to the awards dinner," said Dede, "I rearranged my vacation plans, just so I could be sure to attend!"

Ralph Steen Receives Wing

Ralph Steen's management of the CACI Network Operations Center in support of the State Department award was cited in his Wing Award nomination.

While working on the State Department proposal, Ralph established CACI distinctions with numerous presentations and walk-throughs.



Ralph Steen

"I was aware of the awards program," commented Ralph, "but I hadn't thought about it, so this was a great surprise. The CACI awards program goes above the usual pat on the back and letter of appreciation that you might receive at another company."

Ralph is now program manager for the State Department contract and played a big role in the contract start-up.

"I've only been with CACI for two years," noted Ralph. "I appreciate the award very much."

Kathleen Armstrong Earns Wing

Kathleen Armstrong's GSA contracts expertise earned her Wing Award recognition.

Kathleen's understanding of the Millennia Lite Area 3 contract vehicle provided critical insights to the CACI team using it for the State Department competition.



Kathleen Armstrong

"This was a fabulous surprise for me," Kathleen said. "I had won a Staff Eagle earlier, and never thought I'd have the opportunity to work on a project that might make me eligible for one of the big awards."

"We had a fairly tight turnaround time on this project," Kathleen indicated. "As a result, all of your time and energies are really consumed with the project. All you are hoping is that we win. What a terrific surprise to find that I had won as well!"

Casey Pierce Receives Wing Award

Casey Pierce received her Wing Award for outstanding proposal preparations in support of both the Department of State and Millennia Lite Area 3 awards.

"Working on the State Department proposal was fun," Casey said. "There was great team effort and that's what made it enjoyable."

Casey was responsible for the editing, graphics, and final proposal preparation. Thanks to her first-class efforts, CACI won kudos directly from the client, with specific mention of the extensive use of top-quality graphics.

Of her Wing Award, Casey said, "To learn that I had personally won an award for my proposal component was just a great part of the entire package. It's nice to see a company that regularly offers this kind of personal recognition."



Casey Pierce receives award from Jack London.



*Don't try this
at home!*



*Dessert!
(Much easier
to digest.)*

STATE DEPARTMENT WING AWARDS CONTINUED

Nat Hogan Wins Wing Award

Nat Hogan's efforts on the State Department proposal focused on recruit-



Nominating manager Bob Blanc and Nat Hogan

ment. He located, recruited, and signed up, on a contingency basis, 65 network engineers and technicians with appropriate clearances. In so doing, he helped secure a key part of the proposal.

"I've worked for other companies before where I've received recognition," Nat said, "but never for a company that regularly took the time to systematically review employees for awards.

"I don't believe anyone outgrows the want for a pat on the back," he continued. "I think CACI's whole awards program is really a great touch and I am honored to be included."

Jim Stubblefield Recognized With Wing Award

Jim Stubblefield won his Wing Award as Director of CACI's Vision & Solution Center.

Under his guidance, the V&SC served as the keystone CACI resource,

demonstrating to the State Department that CACI was providing something new, different, and valuable to their mission.

"I was surprised and very pleased to learn that I had won a Wing Award," said Jim, "but what was really great to hear was that the individuals who made up the core team were also recognized. It takes real 'group' effort to put it all together in a first-class package. It gives you the competitive edge."

"CACI's Recognition & Incentive Program is wonderful," Jim said. "I think it's terrific to acknowledge long hours and serious employee commitment."



Jim Stubblefield and Jack London.

Wing Award Presented to Ted Buford

Ted Buford earned his Wing Award managing CACI's effort to bring the right GSA contract — Millennia Lite Area 3 — to the State Department effort.

His guidance was instrumental in determining the most effective use of the GSA vehicle for the State Department, GSA, and CACI. Since Millennia Lite was a new contract, Ted's expertise proved particularly valuable. His support helped the proposal team find the best ways to respond to GSA's proposal requirements.

"Winning the Wing Award was unexpected," Ted said. "We had a

nice ceremony where everyone's efforts — individually and collectively — were recognized. Bob Blanc and Kathy Gallant both indicated their appreciation of the tremendous teamwork that was involved."

Ted has served as the primary interface on many GSA proposals, and is well recognized as our GSA "go to" guy.



Ted Buford

"Throughout the Smithsonian's history, successful people shared visions — and sought opportunities.

We are approaching a billion dollar company at CACI — because you seek the opportunities."

- Jack London

Wing Awards for FAST . . .

Highlighting Our \$34 Million Fleet Assistance Shipboard Training Contract

Wing Award to Sinmo Lee

Sinmo Lee earned his Wing Award as a section/task leader on the Navy's FAST proposal.

Sinmo has been involved in CACI's Fleet support programs for more than six years as a senior technical analyst and emerging leader within our West Coast FAST organization.

"I am humbled to be singled out for my contribution," said Sinmo. "I accept this award with profound gratitude on behalf of the whole FAST 2000 proposal team."

He commented, "I like CACI's winning attitude in recognizing the value of employee assets. And thank you for the accompanying bonus."



Sinmo Lee

Bernie Van Sell Earns Wing Recognition

Bernie Van Sell has been awarded CACI's Wing Award for his work as a FAST section/task leader.

"I'm very happy to have won the award," said Bernie. "I couldn't have done it without my co-workers."

Bernie is a senior technical analyst and project manager on the FAST contract. He has contributed significantly to several CACI winning proposals, including the previous FAST win.

He said working for CACI "gives me an opportunity to do the kind of work I like. It allows me a lot of flexibility in how I do things. And my bosses support me 100 percent."



Bernie Van Sell

Linda Jennings Receives Wing Award

Linda Jennings of CACI's Pricing Department has received the Wing Award for her outstanding support for a number of high-profile, winning proposal efforts.

"It's a nice honor," said Linda, who has 21 years of experience, having come over four years ago from the GSI acquisition. Linda's accomplishments have included victory on the South Carolina Division of Motor Vehicles informa-



Linda Jennings and nominating manager Maryann Banchiu.

tion system contract, the Air Force Technical Applications Center award, the Design Engineering Support Program proposal to the U.S. Department of Public Safety, and the Department of State network services award.

"I am honored to have won the Wing Award," said Linda. "As a part of the GSI acquisition, I appreciate the smooth transition to the Pricing Department and acceptance at CACI."



Thanks to the "behind the castle" team who put the night together: Lillian Brannon, Ron Schneider, Jody Brown and Jody Thompson, with Jack.

Eagle Awards for Excellence

Team Eagle for Retail Ordnance Logistics Management System Team

"I have been with CACI 15 years, and in that time I have known only one other individual in the Bloomington office who won a corporate-sponsored award. When I heard we had won the Team Eagle award, I was so excited," said Jonetta Orender, team leader for CACI's Retail Ordnance Logistics Management System (ROLMS).

The foundation of the current ROLMS team is based on a long history of success with ordnance inventory management systems, beginning more than 20 years ago with the Navy and Marine Corps ammunition community. "We began with three legacy systems, and merged them into a single, flexible open system," explained Jonetta.

Today, ROLMS is a major success story. The team has successfully deployed ROLMS to over 700 locations, and provides support to all of these sites via a customer support desk manned by a highly qualified CACI staff.

"It was such an honor for the entire team to hear we had won this



Front row: Steve Smith, Steve Turner, Aaron Greim, Becky Britton, Don Markam; row 2: Mark Dammer, Jaime Varner, Lee Cannon, Randy Reinhold, Randy Lofland; row 3: Tanya Sipes, Charlene Shrider, Bob Sipes, Eric Rose, Lana Wetzel; row 4: Tom Hovland, Rebecca Crum, Bill Spadie, Matt Standish, Manjula Bettler, Liana Reed, Colleen Newhart; row 5: Penny Ward, Jonetta Orender, PJ Wilkinson, Tao Yuan. Not present for photo: Jonathan Crum, Dave Neumann, Yeonsik Kim, Christian Elliott, Al Norris, Joe Whitfield.

award," said Jonetta. "It came as a complete surprise! We are all very excited about it!"

Ravinn Chhut Wins Technical Eagle

Ravinn Chhut has won CACI's 2nd quarter FY01 Technical Eagle Award for his leadership as Chief Information Technology Scientist for BG08's Simulation and Analysis Division.



Ravinn Chhut

Ravinn commented that he was "very honored and humbled" upon learning of his award.

He said, "I have very exceptionally qualified team members who give me a lot of support, and lots of opportunity to excel."

Ravinn has directly contributed to key CACI business with the Coast Guard and Marine Corps. He said his group is unique in that it is "not just high tech, but high touch. Unique is how we build our relationships with our clients. I treat my customer not as a client, but as a friend."

Staff Eagle Awarded to Chris Gehring

For his technical support services to the Corporate Information Systems group, Chris Gehring has been recognized with CACI's 2nd quarter FY01 Staff Eagle Award.



Chris Gehring

"I was really excited," Chris said about his manager handing him the award statue at work. "Surprised, I think, would be the way to describe it."

Chris has worked at CACI for four years. Throughout this time, he has routinely come up with cost-savings solutions for our line organizations. And he is always on the alert for effective new ways of doing business.

Chris's favorite part about working for CACI is "the people," he said. "And the variety of work I get to do. Never boring — that's for sure."

Milestones

Congratulations and best wishes to these outstanding CACI veterans.

Twenty-Year Milestones

4/01

Peter Maida

3/01

John Davis

Fifteen-Year Milestones

5/01

James Hogler
Howard Horace, III
Karen Lenihan
Richard Lewis, IV
Michael Whitaker

4/01

William Hershey, II
Kenton Krauss

Ten-Year Milestones

05/01

Theresa Betts
John Decker
Donald Nurmi, Jr.
Nathaniel Spencer

04/01

Steven Davis
Roberta Dixon
Madina Fuller

Veronica Hubbard
Russell Tilley
Jacquelyn Washington
Wayne Wheeley

3/01

Guy Baughman
Mary Hoffman
Deborah Martin
Judy Thomas

Five-Year Milestones

05/01

Aubree Arias
James Brown
Rebecca Brown
Joan Cook
Chad Hale
Jerry Holloway
Warren Laclair
Charles Livoti
Dan MacPherson
Anthony Perna
Leonard Sanguin
Sterling Spatz
Nolan Squier
Ernest Stovall
Richard Tovo

Tuyen Tran
Christine Valenti
Lance Van Dyke
Diane Willis-Tart
Chad Wilmer

04/01

Dianne Adams
Tawanda Armstrong
Donna Bailey
Maryann Banchiu
Robert Bibb, Jr.
Felecia Bowser
Brian Collins
Kirk Doan
Neill Dumont
Robert Honea
Garland Kanady
Thomas Key
Joe King
Tiffany Lach-Bibber
Ramon Pestrige
Matthew Reavis
W. David Sager

Robert Skinner
Toby Stidham
William Stiles
Leo Uebele
Mark Watson
Lakita Wilson

03/01

Robert Badgett
Michael Coyne
Sharon Crawford
Klaus Dannenberg
William Egan
Terry Hopkins
Dinorah Isenberg
Barbara Jablonski
David Jarvis
John Johnson
Luverna Johnson
Daina Laclair
Donald Martulli
Patricha Miller
Betty Rakes
William Rice

**See next page for stories on
this issue's top Milestones.**

Milestones

Software Developer Peter Maida

20 Years With National Research Lab

"I came to CACI with the QuesTech acquisition, and I was very impressed with the company from the start. I'm very pleased to be considered a 'CACI veteran.'"

"For the last 20 years, I have worked on the same program, in pretty much the same place. But when I compare it to experiences I had when I was flying tech support, I can be grateful for a desk!"

Peter provided air technical

support for a number of years. "Once our plane was struck by lightening in the South China Sea," he said. "Another time the pilot turned off two engines for a special maneuver — and they didn't turn back on." And during the Cold War, it wasn't unusual to find them flying with "guests" who "just wanted to see what we were doing."

There is another side to Peter. "When it comes to leisure, I stop

writing programming and focus on words.

"In fact, I have a novel, *The Long Journey Home*, that will be released this September."

Congratulations, Peter! To contact Peter, e-mail pmaida@caci.com.



Operations Executive Officer John Davis

20 Years of Executive Excellence

Operations Executive Officer John Davis celebrated his 20th anniversary with CACI in March, and took the opportunity to look back on his years as long-time executive officer for BG01 (1991-2000) and project manager during formative business years for the company.

"I remember, in the early days, our mandate was that when you sell a project, you hire new people. So when we got a new contract, we'd recruit the best people we could find. The client would see the value of these employees, want to do more work with them, and more projects would come our way. And then we could hire more.

"Where I made some of my managers a little nervous was when I would hire top people even after receiving just a small purchase order! But it always paid off.

"I still believe in recruiting this way today. When you get a contract and build a backlog, you go out and recruit new people. If you've hired good people, they will bring in more money, and the business will grow.

"For me, CACI is all about people, and to quote a partner from the good ol' days, 'Success is all in the wrist. You grow a little more every time you sign an offer letter.'"

Congratulations, John. To contact John, e-mail jdavis@caci.com.

CACI's Encore Achievers ...

... will be back in our 4th quarter awards issue coming in August 2001. We have so many winners, we ran out of room! So we're devoting maximum coverage to our Encores in August. Until then, managers should remember that if they have a client commendation for a member of their team, they should contact Jody Thompson at jthompson@caci.com, (703) 841-7908.

Careers Club



The *CACI Times* welcomes the following top performers to the Careers Club:

04/01

Stephanie Allen
Hector Benitez
Jeffrey Bonson
Dwayne Burke
Thomas Busch
Juan Enrique Carrejo
Roy Cazares
Ana Delacruz
Virginia Dixon*
Julius Farrington
Paul Gordon
Misty Hamm
Linda Henderson
Gloria Hill
Jay Hitchcox*
David McKay
Harry Monds
Tonya Newsome
Ronald Norton
Tim O'Connor
Michele Padre
Clinton Park
Carolyn Parker
William Pate
Harry Penn
Norman Prince
Steve Putnam
Mark Rafa
John Robinson
Donald Shanabarger
Edward Stagnari*

03/01

Michael Baker
Lynn Barnes
Lori Barsanti
Robert Bodden
Jenny Brown
Jessica Busby
Gerald Cotton
Herbert Flora*

Cleburn Freeman
Scott Fuhrer
Marilynn Harris
Gary Honaker
James Humble
Sheri Kelley
Andrea Layman
Stephen Minter
Mike Moody
Jeffrey Morrow
Thomas Reed
Roger Schleiden
William Turner
Anne Underwood

02/01

Dean Balke
Brooke Blagrove
Davis Bradshaw
James Bray*
David Costa
Eugene Davila*
Juan Davila*
Nancy Dixon
Wayne Donaldson
Kathleen Galloway*
Darrell Gates*
Anthony Harris
Dale Hornberger
Tammy Jenkins*
Juan Jimenez
Christopher Johnson
James Loulodes
Fred Lutz
Judith McCulley
Patricha Miller
Ian Payne
George Pope
Michael Quinlan
Thomas Riner
Jackie Roberts
Patricia Ryan

Carl Skaziak
Paul G. Slone
Ronald Williams
Mark Winn

1/01

Gale Allen
James Cole
Allen Lea Culver
Novy Foland
Paula Holbrook
Felix Lozada
Brent McDaniel
Don Moorehead
Colleen Newhart
Dion Oliva
Cathy Patrick
Pamela Peyton-Baker
Michael Poole
Jerry Reynolds
Connie Sale
Connie Schenkelberg

Rachel Schilling
Kim Sulton
Ken Taylor
Russell Terry
Anna Todmann
Zach Duane Triplett
Carl Wood

12/00

Jack Bell
James Bray
Jenny Brown*
Jennifer Casey
Brenna Galloway
Kendra Heard
Tammy Jenkins
Lawayne Loeschke
John McGeehan
Sam McLeod*
Herbert Nickell
Tony Obamogie

• denotes multiple winners

CACI Careers Club — An Opportunity for Everyone to Win!

Careers Club membership is open to CACI employees who refer a job candidate who is subsequently hired.

For complete Careers Club rules and regulations, contact Jody Thompson at (703) 841-7908, e-mail jthompson@caci.com.

Careers Club

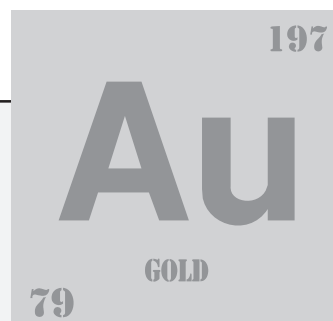


Dionisio Oliva

Top Careers Club Winner Is Dionisio Oliva

Dionisio Oliva, a computer systems analyst supporting the Navy's SPAWAR project in San Diego, Calif., is our top Careers Club winner, sponsoring six new CACI employees this year. "I have met many people from my association with the military community, as well as my own involvement in community service activities. I think everyone knows how I feel about working for CACI, and I take a great deal of pleasure in letting people know about job openings. CACI offers terrific opportunities — for growth, and for recognition of a job well done."

New Rewards for Successful Referrals!



Our Employee Referral Program and Careers Club have been enhanced to bring **action** and **urgency** to our recruitment activities. We've added new rewards, with prizes ranging from a cruise of your choice to a grand prize of \$25,000!

Find out how you can qualify. Visit CACI.net to see the rules and regulations — just click on the link in the Features column ("Read about the Employee Referral Program Enhancements") or go to the April 2001 news release announcing the program. And look for posters in your work area as a reminder to participate.

You can also contact Dick Hart at (703) 679-4284, or e-mail rhart@caci.com, for more information.

Remember, for you:

Action and urgency (Au) = Gold!