

Jack London Receives John W. Dixon Award from U.S. Army Association

Top Industry Recognition of Outstanding Client Support

by Michael Pino

On October 8, CACI Chairman, President, and Chief Executive Officer Dr. Jack London received the Association of the United States Army (AUSA) 2003 John W. Dixon Award in honor of CACI's outstanding client support.

The recognition is AUSA's highest industry award and is given annually to a distinguished industry leader who has made outstanding contributions to America's defense. The award was presented at AUSA's annual meeting at the Convention Center in Washington, D.C.

"On behalf of the men and women of CACI International, I am pleased to receive the John W. Dixon Award," Dr. London said. "I know that in honoring

me, you really honor my thousands of colleagues at CACI, who work tirelessly to support the U.S. Army."

In accepting the award, Dr. London joined such speakers as Deputy Secretary of Defense Paul Wolfowitz and Lt. Gen. Brent Scowcroft, USAF, Ret., and former national security advisor to President George H.W. Bush.

In his address, Dr. London emphasized the need to support new Army requirements, noting that, "At CACI, we tackle this challenge daily, working to make sure that our troops in the battlespace remain the best trained, the best equipped, and the best informed in the world."

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PHOTO BY FAIRCLAIR LEIGH

AUSA's John W. Dixon Award is a top industry honor that provides powerful confirmation of CACI's success in delivering quality client service and best value — "QCS/BV."

CACI Welcomes C-CUBED Corporation

by Mary Beth Loutinsky



PHOTO BY STAN POZATEK

New Team CACI members Carl Rhudy, Larry Pipes, Mike Mead, and Frank Magnuson are part of a group that brings new skills and capabilities to CACI intelligence support.

On Wednesday, October 22, CACI proudly welcomed the former members of C-CUBED Corporation, the latest CACI acquisition, at orientation sessions and a reception at our Ballston, Virginia headquarters.

An employee-owned company specializing in C4ISR (communications, command, control, intelligence, surveillance, and reconnaissance) services, C-CUBED helps CACI increase our already strong presence within the defense and federal civilian intelligence communities.

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Also in this issue . . .
Find Out Who Showed Us Their Pins!



See our centerfold for photos of CACI Milestones in Time recipients.

In addition to the John W. Dixon trophy, Dr. London received an elegant, hand-calligraphed citation. It read, in part: "Dr. London has dedicated his professional life to providing the 'power of information' to our Soldiers, Sailors, Marines and Airmen. Through his leadership and vision, CACI has become a major provider of information technology solutions that effectively support and protect those who defend our nation every day at home and abroad — the men and women of our Armed Forces."

When the award luncheon concluded, soldiers and Army leaders gathered at the CACI table to personally talk with Dr. London.

"They spoke of CACI not as a contractor but as a true member of the team, fighting together for freedom," Dr. London said. "It made me prouder than ever of all our CACI people and the good work we do, and it reaffirmed my belief in the CACI tradition of quality client service and best value."

BG08's Larry Pence, a member of AUSA's Advisory Board of Directors, notes that the award is "one of the most important honors the Association can give. It says a lot about how we continually make clients our No. 1 priority."

Business Development Director Denny Lewis, who specializes in Army support, adds, "Dr. London's presence was felt throughout the convention, and we were all impressed with the theme of his address: CACI is its employees, we are committed to our role in our nation's defense, and we are proud to serve those who serve."

"CACI has become a major provider of information technology solutions that effectively support and protect those who defend our nation every day at home and abroad — the men and women of our Armed Forces."

— John W. Dixon Award Citation



AUSA's Nicholas D. Chabreja, chairman of the Association's Council of Trustees, presents the John W. Dixon Award to Jack London.

The Dixon Award is named in honor of former AUSA chairman John W. Dixon. Recent recipients include Norman R. Augustine (2002), former Chairman and CEO of Lockheed Martin, and Harry Curtis Stonecipher (2001), retired Vice Chairman and current board member of the Boeing Company.

Read Dr. London's speech and the CACI news release on CACInet or www.caci.com. For more information, contact Lillian Brannon at (703) 841-7931, lbrannon@caci.com.

C-CUBED cont'd

"We've been in these markets for some time," explains Mike Mead, former C-CUBED Vice President of Operations and now BG07 Vice President of Special Programs. "We can offer CACI an

immediate increased market presence and commitment in these areas."

There is a lot of excitement about the acquisition among Mike's team. "It's a tremendous opportunity for our employees to leverage their skills across a much larger client base. We see increased opportunities for advancement," he says.

Moreover, according to Mike, the acquisition is changing lives.

"As an employee-owned company, the purchase price goes to our people," he explains. "Employees who were saving for a down payment on a house can now buy that house, send their kids to college with financial peace of mind, or significantly

build up their retirement accounts. It has been a definite win-win for all of us."

Dr. Jack London, CACI Chairman, President, and CEO, said, "Acquisitions are an important element of CACI's overall business strategy, and the purchase of C-CUBED fits well within our plan. The 400 new CACI employees bring tremendous skills that will enhance our core strengths and expand our client base.

"I know all of us at CACI are looking forward to working with our new colleagues. Let's do everything we can to help in their transition and show them how we do business — the CACI way!"

For more information, contact Mike at (301) 862-4111, mimead@caci.com.



PHOTO BY STAN POZATEK

Former C-CUBED members Susan Darke, Jay Smith, and Mike Hagerman talk about the transition to CACI.

CACI's First Quarter FY04 Results ... Growing — and Staying Profitable

By Michael Pino

On October 22, at the beginning of the CACI conference call between our senior managers and stock analysts, CACI Chairman, President, and CEO Dr. Jack London stressed that in turning in another record financial performance — surpassing the first quarter of fiscal year 2003 — we continue to remain a highly profitable company: “CACI’s first quarter profitability is the highest it has ever been. And we expect to continue at these levels.”

Investor Relations Vice President Dave Dragics points out that sometimes a company’s growth comes at the expense of profits. “Companies acquire new teams, add new clients and new business, but their operating margins can suffer in their quest to get bigger. CACI is growing swiftly, but we are not sacrificing bottom-line profit for growth.”

One of the measurements of our remarkable first quarter performance is the \$625 million we reported in contract awards. These include the recent \$154.7 million contract win with the U.S. Army’s Intelligence and Security Command and the \$132 million award with the Army’s Night Vision and Electronic Sensors Directorate. Moreover, as President of Operations Ken Johnson pointed out, some \$500 million of that is “brand-new customers and brand-new work.”

CACI’s mergers and acquisitions program also is proceeding strongly, bringing in C-CUBED Corporation as our first acquisition this fiscal year — and our fifth since FY03 [see p.1]. Ken also talked about CACI’s four “core” lines of business and their first quarter growth, noting that our systems integration business now represents more than

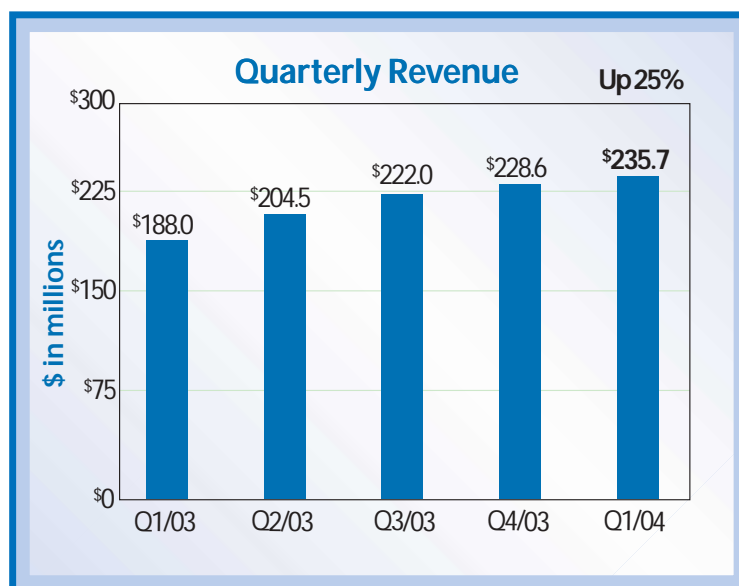
50 percent of our revenue, while engineering services remains in the 20-22 percent range, managed network services represents 15-20 percent, and knowledge management continues to be approximately 10 percent.

Dr. London also thanked CACI employees for remaining vigilant in helping the company grow. At one point during the question-and-answer period, responding to a comment on CACI’s ability to hire new people to meet growth goals, London said, “Our employees today feel very enthusiastic about our outreach to their colleagues in the industry ... CACI truly is, I think, one of the better places for people to work.”

You can read CACI’s first quarter earnings news release or listen to a webcast replay of the October 22 conference call on www.caci.com. For more information, contact Dave Dragics at (703) 841-3710, ddragics@caci.com.

First Quarter Highlights:

- Significant growth from work with the intelligence community
- DoD revenue growth driven by work from naval aviation, naval surface warfare, and C4ISR work for U.S. Army
- Growth in federal civilian work driven by Justice, VA, and national intelligence agencies
- Over \$625 million in awards; most of it new business



“We have completed another successful quarter of record earnings, increased profitability, and business growth. We have been vigilant in support of our customers, our shareholders, and our employees, and we continue to deliver on our legacy of quality client service and best value.”

— Jack London, First Quarter FY04 Conference Call

CACI Veterans Showed Us Their Pins!

Kudos to Our *Milestones in Time* Honorees

by Rosemary Boggs

On October 1, gold and diamond *Milestones in Time* lapel pins were mailed to CACI employees all over the world in appreciation of their commitment to excellence and ongoing contributions.

This tribute — a recognition of those observing 5, 10, 15, 20, 25, 30, or more years with CACI — not only honored employee loyalty, but also ushered in the announcement of a new web-based service award program slated to begin on January 1, 2004.

CACI designated the week of October 13-17 as “Show Us Your Pins Week,” initiating a corporate-wide search for Milestone honorees. Employees were asked to seek out those wearing lapel pins and photograph them for the *CACI Times* and for use on *CACInet*. A sample of those photos is included here.

As a reminder, in addition to the lapel pins designed specifically for CACI’s new program, employees will choose a name-brand award to provide

a tangible remembrance of their anniversary. Ten weeks before a Milestone date, a congratulatory note with information about selecting an award will be mailed to your home. Those marking 25 years or more with CACI will be personally contacted by a representative of O.C. Tanner, our employee recognition firm, to assist in the selection of a distinctive award.

*CACI’s Employee Services Department will continue to administer the **Milestones in Time** program. For more information, contact Deb Walker at (703) 841-7843, dwalker@caci.com.*



Presidential Drive houses 165 years of CACI know-how in Fairborn, Ohio

Seated: Rita Kemper, 5 years; Betty Rakes, 5 years; Marie Hreha, 5 years; Sheryl Hurt, 20 years; Jackie Roberts, 20 years.

Standing: Lea Culver, 5 years; Benny Hall, 15 years; Jim Kester, 15 years; Dick Feldmann, 15 years; Mike Svisco, 20 years; Pete Lorenzetti, 20 years; and Jack Nagel, 20 years. (Visit *CACInet* to see more Fairborn Milestones.)

Photo by Jonni Lusk



Employee Services teams up at Ballston HQ with mascot, Maggie

Left to right: Randy Copeland, 20 years; Cheryl Crocket, 9 years; Jeana Plews, 6 years. Seated: Kathy Reiter, 6 years, with Maggie Reiter — first day on the job!

Photo by Evy Garcia



Indiana is blooming with CACI experience — 129 Milestone years for this Bloomington group

Back row: Bob Sipes, 15 years; Mark Dammer, 6 years; Steve Smith, 7 years; Rebecca Crum, 6 years; Al Norris, 9 years; and Tom Hovland, 5 years.

Center: Charlene Shrider, 8 years; Jonetta Orender, 17 years; Lana Wetzel, 5 years; and Kim Brumley, 16 years. Front: Dave Neumann, 9 years. (Not shown: Becky Cannon, 13 years; Bill Spadie, 5 years; and PJ Wilkinson, 8 years.)

Photo by Tricia Williams



A "Team of the Century" from Eatontown, New Jersey — 115 combined years

Front row: Tara Tote, 5 years; Allison Weaver, 5 years; Diane Cugliari, 6 years; Joanne Coil, 7 years; Brian Nietzold, 7 years; Buddy Orlando, 5 years; Joanne Burkholder, 6 years; and Lou Lifrieri, 15 years.

Back row: Paul Holub, 6 years; Chuck Van Zee, 15 years; Joe Lindsley, 7 years; Len Brushie, 6 years; Bob Shann, 9 years; Bob Watson, 11 years; and Irene Booth, 5 years. (Visit [CACInet](#) to see more Eatontown Milestones.)

Photo by Lisa Silver



San Diego office logs 75 years of CACI experience

Left to right: Sharon Crawford, 7 years; Scotty McRoberts, 5 years; Luly Clarkson, 8 years; David White, 18 years; Gaye Jordan, 8 years; Kent Krauss, 17 years.

Seated: Scott Lewis, 5 years; Eric Niguidula, 7 years.

Photo by Aidee Hernandez



Five-year veterans support the Navy in Millington, Tennessee

The Millington team supporting the Navy Manpower Analysis Center and the Bureau of Naval Personnel has four 5-year CACI veterans. Pictured are Robert Cole, Erica Mason, and Lew Cornett. (Not shown: Beverly Davis.)

Photo by John Nickle

We're Not in Kansas Any More ...

OK City Celebrates New Offices After Six-Month Delay From Tornado

by P.K. Jencarrie

CACI's team in Oklahoma City, growing in size with new business, moved into much-needed new offices in March 2003 but had to wait six months to celebrate. The reason? A twister decided to move in, too.

The facility's ribbon-cutting and festivities were set for early May. Schedules were checked, public officials were notified, and speeches were written. But Mother Nature had other ideas.

On May 9, nearly four years to the day after another devastating series of tornadoes hit the city, a new round of twisters leveled buildings less than a mile away and left a wake of destruction. The CACI offices weren't damaged, but extensive repairs needed for the surrounding areas left transportation difficult and an open house unfeasible.



PHOTO COURTESY KELLY LYNCH

Oklahoma City finally celebrates its new offices six months after tornadoes hit the city. With the team are, far left, CACI President of U.S. Operations Ken Johnson and VP Curt Thompson, and, far right (r-l), Sr. Director Ernie Draper, EVP Bill Fairl, Sr. VP Jeff Wright, and Sr. Director Del Martin.

But good things come to those who wait, and on October 3, 2003, CACI President of U.S. Operations Ken Johnson led the Oklahoma City team in holding an exciting celebration of their new digs. Among the many presentations, employee Amber Owens was recognized by her Air Force client for superior service, and BG01 Executive

VP Bill Fairl presented a plaque to Quality Manager Paul Andraszek, commending the entire team for their ISO 9001 quality management certification [see *CACI Times*, June 25, 2003] for both the Oklahoma City and Warner Robins sites.

Contact Kelly Lynch at (405) 610-2666, klynch@caci.com, for more information.

CACI's Car Guy

by Gina Pierelli

Does Steve Price go to sleep by counting cars instead of sheep? It's highly possible.

During the day, Steve works on a CACI project implementing new software for the Department of Motor Vehicles in South Carolina. His team is providing documentation management as the state rolls out a complete replacement of its DMV system.

At night, he works on his own motor vehicle — the one he's building from scratch. Working from a kit he got in March, Steve's putting together a replica of the classic 1960s Ford Cobra, using a modern engine and parts. It may sound overwhelming, but Steve describes himself as "whelmed. Not overwhelmed, but fully whelmed."



PHOTO BY RYANN PRICE

Steve Price, who helps build software for South Carolina's DMV system, is also building his own motor vehicle — a classic 1960s Ford Cobra — from scratch.

Just ordering the car requires choosing from about 35 different options. Then, as work progresses, there are more decisions — wiring, heater, engine, transmission, tires, and wheels.

"The project planning that I do on the job has helped me with the planning involved in building the car," says Steve. He adds, "In the business we're in, there's a lot of satisfaction in completing a project, but I can't 'touch' it. With the car, the satisfaction is 'hands on.'"

Steve plans to be driving the car by the spring of 2004. But just before that, he'll get it titled and registered — something Steve is intimately familiar with now!

Follow Steve's progress at <http://www.pricefamily.dns2go.com/ffrroadster/>. Or reach him at (703) 841-4462, sprice@caci.com.

Wi-Fi Shootout

by Gina Pierelli

Most people go to Las Vegas hoping to win big. BG01's Lauren Daknis and Ben Faulring were no exception. And they did win big — but not at the gaming tables.

Lauren and Ben were part of the winning team at the “Wi-Fi Shootout,” a competition held at Defcon 11, which bills itself as “the largest underground hacking event in the world.”

“Wi-Fi” (short for “wireless fidelity”) is a popular term for a high-frequency wireless local area network. Wi-Fi technology is rapidly growing as an alternative to wired networks.

Lauren and Ben's team was composed of contractor and government personnel supporting the Air Force Research Laboratory and its Adversarial Science Laboratory (ASL) in Rome, New York. The group's nickname was “ASLRulz.”

The competition challenged them to build, from scratch, a high-gain antenna to send a signal between two wireless network stations.

Ben and Lauren's team had its planning meeting at Home Depot, where they purchased \$98 worth of electrical conduit, plastic pipe fitting, duct tape, and other supplies. They did some preliminary work in the hotel garage and headed out to the desert the next morning.

Over the next two days, teams built antennas with everything from recycled Pringles cans to top-of-the-line electronics. The ASLRulz team's signal traveled over 35 miles, more than twice as far as the second-place winner's, and earned them a grand prize.

John Nolander, Lauren and Ben's manager, said, “It's great they had some fun in the desert, but it also demonstrates our people are right at the cutting edge of new technology — and are helping to bring the benefits of that technology to our clients.”

Contact John at (315) 334-6990, jnolander@caci.com, or visit <http://www.adversarialsciencelab.net/newindex.html>.



PHOTO COURTESY BEN FAULRING

BG01's Ben Faulring (fourth from left) and Lauren Daknis (center) with the ASLRulz team and the wireless antennae that won the “Wi-Fi Shootout” hacker's competition.

From Russia, with Technology

BG08 Employee Becomes U.S. Citizen

by Rick Ferris



PHOTO COURTESY IRINA McDONALD

New American citizen Irina McDonald, right, with Immigration Services Director Phyllis Howard, brings top technical skills to her BG08 team.

Growing up during the Cold War above the Arctic Circle in Murmansk, U.S.S.R., Irina McDonald was much like most Russian children — she began military and survival

training in the fourth grade. Irina, a BG08 database analyst, became so skilled at firing the Russian AK-47, she won a submarine trip.

But it was quite a different trip that has most recently changed her life. On October 16, some 4200 miles and a lifetime away, Irina realized the culmination of five years of hard work, including studying U.S. history and government: she was sworn in as a U.S. citizen.

Irina studied in St. Petersburg to be a teacher, switching to computer science and database technology. That decision eventually landed her at CACI, where she has worked for four years. Her manager, Glenn Ross, says Irina brings top technical skills to his group, and her citizenship enhances her value, with so many customers

requiring background checks and security clearances. Irina's team provides CACI's *Comprizon*. Buy electronic procurement solution to some 2000 government procurement professionals nationwide.

Irina has lived in the U.S. for over eight years. “In this country, I understand the meaning of being free,” she observes. “In Russia, you don't know what's coming next. I now know that it is possible to become what you want in life. It all depends on your desire. Here, I can dream about a future with my son, John.” Seven-year-old John, born in the U.S., spent this past summer in Russia visiting his grandparents. “He was glad to return home to Virginia,” Irina adds.

You can congratulate Irina at (703) 679-3892, imcdonald@caci.com.

inBusiness

a primer on What We Do

What Are Managed Network Services?

This edition of inBusiness explores the third item on our www.caci.com home page: "Managed Network Services," which refers to a set of solutions CACI offers to help clients manage their networks of critical information.

The line of business we call "managed network services" includes CACI solutions that enable networks to operate at optimal levels and securely transmit classified and unclassified data.

Our services focus on managing existing client networks. This includes monitoring and managing network operations and providing help desk support. We also help clients evaluate their systems and upgrade to new capabilities. In this area,

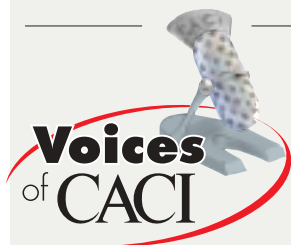
we specialize in using CACI's legacy computer simulation technology to design and develop new network systems. Plus, we offer solutions to protect both networks and network data from "cyber attacks" and system failures.

Our work includes buying and installing software, hardware, and the related circuits and electronics required to keep networks up and running. Our clients include the Defense Information Systems Agency, the Bureau of Customs and Border Protection, the Department of



State, and the Federal Aviation Agency. Our Network Operations Center in Chantilly, Virginia, plus groups at client sites, provides network control, systems management, and help desk operations to client networks around the world, 24/7.

Visit www.caci.com for more information. Look for a network services case study in our next issue.



Getting to Know ... Alice Horn

Alice Horn has all the answers — and one reason for that is that she writes all the questions. Using a software program called Robohelp, the tech writer in BG01 in Chantilly creates online help systems for the Navy's Military Sealift Command. Alice develops the pull-down menus, key words, and indexes, and tries to anticipate any possible user problems or questions and answer them in the system's help component.

Alice came to CACI about three years ago from Capital One in Richmond. She wanted to move to the "livelier" D.C. area and, as an Air Force "brat," she wanted to work in defense.

Alice believes that her anthropology major at Radford University was good

preparation for her career, since it taught her good interviewing skills, a broad perspective, and an approach that merges many disciplines. One of the high points of Alice's college years was participating in archeological digging, including some at Colonial Williamsburg in Virginia.

Other interests related to the past include her passion for swing dancing at local ballrooms. In addition to learning the different styles of swing, Alice loves the music and the way the atmosphere "carries you back in place and time." Plus, it's fun for everyone: "I've danced with guys who are my age up to a man in his 80s — it's just a great way to spend an evening."

Compared to her other employers, Alice really likes CACI: "It's more diverse, it's more professional, and I have a lot more independence in my writing."



PHOTO BY STAN PO CZATEK

Ever wonder what kind of person writes those software menus you can't do without? Meet BG01's Alice Horn.

So if you have a question, Alice can probably give you an answer — even if it's not on a drop-down menu!

Drop in on Alice at (703) 679-3488, ahorn@caci.com.