CACI Times

CACI Wins Prime Contract on \$19.25 Billion U.S. Army Program

Selected as One of Seven Contractors for S3 Effort

By Michael Pino

Mark it down on your calendars.

March 15, 2006 is the day CACI announced the largest and most significant contract award in company history— the prime task order award to support the Strategic Services Sourcing (S3) program for the U.S. Army Communications-Electronics Lifecycle Management Command.

For S3, we are one of seven prime contractors on a 10-year, estimated \$19.25 billion effort.

The award is a massive new initiative that consolidates five existing contracts into one contract vehicle. The resulting S3 program will be a centerpiece of support for America's national defense.

Our Army Partnership

The S3 procurement also was a test of CACI's ability to go head-to-head with the industry's largest firms. Its award demonstrates that we passed that test superbly, with high marks and flying colors.

"CACI's selection as an S3 prime contractor raises our partnership with the U.S. Army to an extraordinary new level," said Dr. Jack London, CACI Chairman, President, and CEO. "S3 positions us better than ever to provide continuity and an integrated approach that will support the Army as it continues to transform into an agile and rapidly deployable twenty-first century fighting force."



PHOTO BY STAN POCZATER

The S3 proposal team delivered an outstanding submission that impressed the client and propelled CACI into a new level of Tier 1 competition. Team members included proposal leader Mike Rhodes, center, with (from left) Bill Miller, Pat Gardill, Jim Ferguson, John Spadafore, and Bruce Stewart.

The programs that S3 supports are vital to national defense and homeland security, areas in which CACI has staked a strong claim. Under S3, we'll provide engineering, logistics, and business operations for what are known as C4ISR systems — the control, communications, computers, intelligence, surveillance, and reconnaissance technologies that are key to our nation's support for the warfighter and the global war on terrorism.

CACI is now one of the leading C4ISR providers in the country. As President of U.S. Operations Paul Cofoni put it, "S3 confirms CACI's dominance in this area of our industry."

The Proposal Achievement

The S3 proposal was a cross-company endeavor led by Senior VP Mike Rhodes, based in Chantilly, Virginia, and supported by Senior VP Lou Lifrieri's Eatontown, New Jersey organization, which will be managing the program.

As Mike noted, "When you assemble a team that knows the client, understands their mission, and can really demonstrate what CACI brings to the table, you're virtually assured of success."

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PHOTO COURTESY LOU LIFRIER

S3 team leaders in Eatontown include Chuck Van Zee, Steve Makrinos, Ted Fitch, and Accountable Officer Lou Lifrieri.

As Lou noted, "It was a huge team effort. Mike Rhodes really stepped up to the plate and our Eatontown group leveraged all its skills and client knowledge."

Congratulations go to everyone on the S3 team that brought in this landmark victory. Be sure to read the internal announcement on CACI*net*, and stay tuned to this space for more S3 developments.

For more information, contact Lou at (732) 578-5210, lifrieri@caci.com.

This is also a great time to refer someone to CACI who can help us support S3 taskings — and earn rewards for your successful referral. Visit our Employee Referral Program website on CACInet for more details.

Kudos for Corps Support

By Dave Norton

When Jack Dempsey, Rich Fisher, and Andy Holland walked into their main conference room recently, they expected another routine meeting on ongoing support activity.

What they got was a spotlight on their own outstanding success in serving their client, the U.S. Army's V Corps G3 Operations section in Heidelberg, Germany.

Unbeknownst to the three Heidelberg employees, that day's meeting would mark their induction into CACI's Encore Achievers Club, which recognizes employees who receive exceptional client commendations. Presenting the honors was Executive VP Keith Kellogg, head of our Mission Systems Group, who had flown in from the States.

Colonel Jerry Olson of V Corps had only weeks before sent a message to Paul Cofoni, CACI President of U.S. Operations, praising the men for the crucial role they played in the Corps' successful deployment to Iraq. Now it was the trio's turn to receive letters of commendation signed by Dr. Jack London, CACI's Chairman and CEO, along with Encore Achiever lapel pins.

The three CACI heroes were genuinely surprised with the good news. Army leaders in attendance were also impressed that CACI's management took such an active interest in responding to their comments.

According to Director Bob Billeaud, "The experience marked a new milestone in CACI's long and illustrious support to the Corps. It was a real win-win for everyone."

Find out more from Bob at rbilleaud@caci.com. For more information about our Encore Achiever program, visit the CACInet Recognition and Incentive site or contact Sandy Snyder at (703) 841-7908, ssnyder@caci.com.



PHOTO BY MAYRA McCLOUD

Rich Fisher, Andy Holland, and Jack Dempsey of the Heidelberg office got an unexpected visit and a pleasant surprise at their last staff meeting.

Capital Achievement

By Paul von Mosch



As organizations throughout CACI continue to support their managers in achieving Project Management Professional (PMP) certification, the latest group to report in is our Human Capital Consulting (HCC) team in Norfolk, Virginia. A record 60 percent of the team members achieved PMP certification by the end of 2005.

Part of our Enterprise Technology Solutions business group, the HCC team provides consulting and solutions to both public and private shipyards. The team prepared using a combination of independent and group study, online courses from both CACI and the Navy, and courses from the local Project Management Institute (PMI).

As Project Manager Brian Benz notes, "From the word 'go,' CACI has fully endorsed and supported our decision to achieve this certification."

HCC Team members celebrate their project management distinctions. Back: Paul von Mosch, Kevin Hermann, Brian Benz, Gary Hagberg, and Stephanie Sieradzki; front: Bill Dempsey, Jonathan White, and Mike Thornburg.

PHOTO BY KIM WOOLARD

PMP is a valuable discriminator for many clients, and achieving PMP certification is key to keeping and winning new business.

Capping their PMP accomplishment, the group has also earned PMI's Registered Education Provider status. This means the team's processes and methodologies meet the stringent PMI criteria to grant credit for courses for achieving and maintaining PMP certification, and can be leveraged across the company for internal and customer-delivered solutions.

For more information on PMP certification, contact Howard L'Heureux at (703) 961-5037, hlheureux@caci.com. For details about the HCC achievement, contact Paul von Mosch at (757) 314-3709, pvonmosch@caci.com.

By Land and By Sea

By Keith Kramer

You don't usually associate the Army and ships. But in the case of former Army warrant officers who now work for CACI, the ship is the place to be. Gary Brinson, Ken Hardesty, and Carlos Coronado serve CACI's Military Sealift Command (MSC) clients at the Washington, D.C. Navy Yard. Gary and Carlos are retired Army watercraft engineering officers while Ken is retired logistics combat developer.

Seafaring Army officers are in short supply. While the Army has more than 50 oceangoing vessels, the watercraft engineering group has only about 80 active duty warrants. That means warrants can expect to spend more than six months each year deployed to various locations around the world.

Carlos Coronado, Gary Brinson, and Ken Hardesty earned their "sea legs" in the U.S. Army.

PHOTO COURTESY GARY BRINSON



How do Gary, Ken, and Carlos bridge the gap between Army and Navy?

"We take a lot of razzing from the Navy folks, but once we compare our Sea Service Records, they usually stop," says Gary.

His 20-year career included more than 17 years of Sea Service. Carlos came to the Army watercraft field by way of the power generation field but spent his entire career assigned to Army vessels. Ken spent much of his Army time at the Army Ordnance Missile and Munitions Center, Redstone Arsenal.

For more details on their Army/Navy affiliations contact Gary, Ken, and Carlos at: gary. brinson@navy.mil, kenneth.hardesty.ctr@navy.mil, carlos.coronado@navy.mil.

A Deck(ade) of ACES

By Michael Pino

The CACI team that supports the Aviation Cost Evaluation System (ACES) recently reached a milestone — 10 years of service on this important U.S. Navy and Marine Corps project.

That's a decade of providing both network and web solutions for financial management, data warehousing, budgeting, monitoring, and tracking of the multi-billion dollar Naval Aviation Flying Hour Program.

Through ACES, FHP managers at all levels of Naval Aviation are able to track important information that not only keeps aircraft maintenance and operational costs in line, but also ensures the aircraft are operating safely and efficiently.

Celebrating 10 years of U.S. Navy and Marines Corps support are ACES team members Allan Gonzalez, Gregory Miller, Chieu Le, Juan Rodriguez, Jacqueline Lyon, and Todd Jurena (not shown: Joseph Turner and Spotrizano Lugtu).

PHOTO BY TODD JURENA



"We couldn't be prouder to serve the Navy and the Marines in this way," said Todd Jurena, the ACES Program Manager. "This 10-year partnership has helped us understand the complexities of the budgeting process, and in turn, has allowed us to develop solutions that enhance our clients' productivity."

Moreover, the outstanding customer rapport the team has developed has led to contract growth and two successful recompete awards. According to Todd, "It's been a great working relationship that we look forward to continuing."

For more information, contact Todd Jurena at (858) 695-8220 ext. 1314, tjurena@caci.com.

Our FIRST Robot

A Project Philanthropy Case Study

By Mary Beth Loutinsky

CACI Project Philanthropy is a key way our company serves local and national communities, with a special focus on support for education-related programs and the preservation of national treasures.

One of our latest Philanthropy projects might be called our "FIRST" Robot — the NightHawk VI, developed by the Hayfield High School Robotic Team in Hayfield, Virginia, to compete in the 15th annual FIRST (For Inspiration and Recognition of Science and Technology) Robotics Competition. To win, robots had to compete against each other in a unique game known as "Aim High."

Support for the schoolkids was a joint venture between CACI and its customer



PHOTO BY AUSTIN BLANTON

CACI's Dave Parkinson, left, and the Army's Mike Witte, far right, with the NightHawk robot team: Thomas Schellenberg, Alex Miske, Janay Jones, Ryan Kelley, Connor Sturgill, Mike DeFrancis, Tamir Sen, Nabil Hassein, Andrew Nguyen, Chaz Larzelere, Craig Cogren, and physics teacher Patty Allison.

at the U.S. Army Night Vision and Electronics Sensors Directorate.

We'll be reporting on more Project Philanthropy activities here and on CACI*net* soon.

To find out how NightHawk fared, visit the CACInet Project Philanthropy website. To submit a project for consideration, write to philanthropy@caci.com.