

# CACI Times

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## Honoring Your Excellence

CACI's 2005 Circle of Excellence celebrated the outstanding Sales and Proposal professionals who propel our business and drive our growth.



## Honoring Your Excellence

### Chairman's Address

*Excerpts from Dr. London's keynote speech.*

Good evening and welcome to the 2005 Circle of Excellence Awards celebration. It's a pleasure to hold our celebration at this wonderful institution, built to honor the history and art of the American Indian.

American Indians were proud and independent people who saw challenges and faced them head on. And they left us some great wisdom.

For example, Ohiyesa, a distinguished Lakota Sioux observed, "The true Indian ... regards it as an honor to be selected for a difficult or dangerous service."

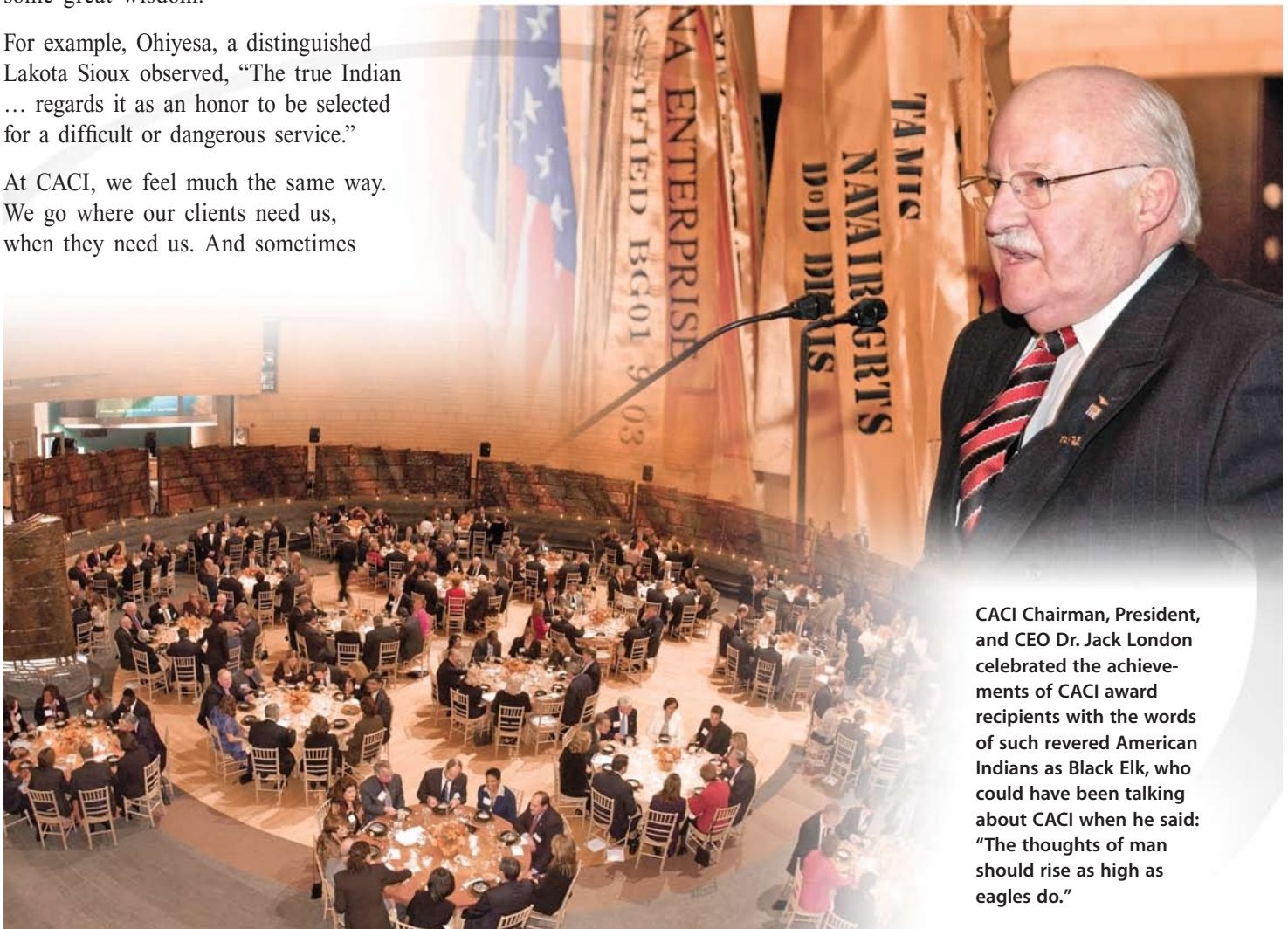
At CACI, we feel much the same way. We go where our clients need us, when they need us. And sometimes

that means we support the American military in dangerous locales. You have shown that you regard this type of duty as an honor, and I am proud to say that our company feels the same way.



We also remember Black Elk, the famous medicine man of the Oglala Sioux. He said, "The thoughts of man should rise as high as eagles do."

And at CACI, I believe our thoughts have soared. We understand that to be an industry leader, we must rise above the crowd, excel over the ordinary, and reach new heights of achievement. That's why we are here tonight — to celebrate initiative, vision, and commitment among the people of CACI ... and the Circle of Excellence.



CACI Chairman, President, and CEO Dr. Jack London celebrated the achievements of CACI award recipients with the words of such revered American Indians as Black Elk, who could have been talking about CACI when he said: "The thoughts of man should rise as high as eagles do."



# FAST Results

## How Top Nominating Manager Chuck Charboneau Recognized His Fleet Assistance Team

By Mary Beth Loutinsky

Chuck Charboneau, Vice President in our Chesapeake, Virginia office, leads an extraordinary team of individuals supporting the U.S. Navy's Fleet Assistance and Shipboard Training (FAST) 2010 contract.

How extraordinary?

Nine of his employees won proposal awards for their contributions to the FAST 2010 bid. And this made Chuck our top nominating manager at this year's Circle of Excellence celebration.

According to Chuck, it's more difficult to find someone at CACI who *doesn't* deserve extra recognition. "I'm not sure if it's the exceptional successful hires at CACI, or the strength of the

customer commitment from the top that motivates people to routinely give 120 percent," he said.

Chuck has this advice for CACI managers: "Recognizing individual and team efforts is the right and smart thing to do. It is important for the employees, and has proven to be a significant benefit for our company and our clients."

You can contact Chuck at (757) 444-5901, [ccharboneau@caci.com](mailto:ccharboneau@caci.com).

Chuck Charboneau says, "A lot of people are doing great things at CACI."



### Points of Contact

**Quality Project Delivery**  
Master's Division, Team CACI,  
Project Plus Awards

**Bill Vitaletti**  
(703) 961-5200  
[wvitaletti@caci.com](mailto:wvitaletti@caci.com)

**Employee Referral**  
Careers Club Recognition

**Dick Hart**  
(703) 841-7810  
[rhart@caci.com](mailto:rhart@caci.com)

**Technical Excellence**  
Star Distinction Awards

**Jody Brown**  
(703) 841-7801  
[jbrown@caci.com](mailto:jbrown@caci.com)

**Sales**  
Pinnacle, Marathon,  
Quantum Awards

**Ron Schneider**  
(703) 841-7901  
[rschneider@caci.com](mailto:rschneider@caci.com)

**Proposals**  
Victory, Aces Club,  
Top Gun Society, Wing Awards

**Ron Schneider**  
(703) 841-7901  
[rschneider@caci.com](mailto:rschneider@caci.com)

**Eagles, Client Kudos**  
Technical, Staff and Team Eagles,  
Encore Achievers

**Sandy Snyder**  
(703) 841-7908  
[ssnyder@caci.com](mailto:ssnyder@caci.com)

Visit the Rewards site on CACInet for information on the Circle of Excellence and all our awards, or call any of the points of contact on this list for more details.



Nominating manager Mike Rhodes, right, joins his Quantum Award winner John Spadafore and Connie Spadafore at the Circle of Excellence reception.

# Honoring Your Excellence

Situated in front of the U.S. Capitol, the National Museum of the American Indian is a striking presence on the National Mall. Clad in Kasota limestone and surrounded by water features, the museum holds thousands of masterworks from tribes throughout the country. Together, they make a unique and exceptional location for CACI's awards celebration.

*Visit CACInet for more information on this year's venue as well as a complete list of all our Circle of Excellence winners.*

Gina Peters and new Aces Club member Jack Peters enjoy the festivities.



Our newest celebrants included two who arrived with the acquisition of National Security Research, Inc. — Top Gun Society member Cheryl Blake (second from left), with Buford Blake; and Quantum Award winner Bill Malone (right), with Ann Malone.



Dr. London stops by Chief Operating Officer and Master of Ceremonies Bill Fair's table to chat with Bill and new Wing Award winner Cathy Khosrovian.





President of U.S. Operations Paul Cofoni, right, greets Gerry Morgan of our Louisville, Kentucky team.



New Marathon Award winner Ted Fitch, with Cheryl Fitch, is joined by 2002 Wing Awardee Michael McCarthy, with Marisa McCarthy. Once you become a CACI award winner, you are invited to an awards celebration every year for as long as you are employed by the company.



Proposal Manager Christopher Guethe and Capture Manager Bruce Urban share the Major Contract Award trophy for their leadership on CACI's largest contract award of the past year, the \$188 million win with the Navy's Program Executive Office for Littoral and Mine Warfare.



Dr. London presents the Wing Award to Sharone Locke, for her outstanding support of multiple CACI proposals and our entire Proposal Group.

# Celebrate Encore Achievers

*When the show is over, the best performers are called back for more. So it is with CACI's Encore Achievers. The CACI Times takes this opportunity to congratulate all our recent recipients. And if you don't see your name on this list, please be sure to check again in our next awards issue. CACI's Encore Achiever commendations are also posted on [CACInet](#) in our Rewards section.*

*\* Asterisks denote winners who have received more than one commendation.*

Areg Abrahamian	Melvina Buchanan	Tyburn DeBellotte*	Armando Franco	Peter Irace
Jim Acquisto	David Buckler	Renato "Sonny" Deguzman	Thomas Freeman	Robert Jackson
Oliremi Adalemo	Robert Buhler*	Steve Dehues	Joyce Freeman	Charles Jackson*
Timika Adams-Sherman	Steve Bunn*	Jansen DeLoach	Delford Furney	Seairth Jacobs
John Addams	Patricia Burgess	Gregory Derner	Tina Fusari	Bushra Jafar
Ashwini Agrawal	Sheila Burks	Ann diBuono*	Lynn Garfinkel*	Megan Jeffrey
Romulo Aguilar*	Janice Bush	Tammy Dixon*	Darrell Gates*	Adriane Jemmott
Mohamed Al-Aghbari	Trina Butler	Walter Dobranski	Denise Gilliam	Russell Jennings
Owen Alford	Virgilio Calaunan	Harold Doctor*	Steve Gleason	Matt Jennings
Brian Allen	Jefferey Calhoun	David Doctor	Donald Godwin	Deola Jestice
Melody Altenburg	Lee Cannon	Susan Dodson	Bryce Goebel	Grant Johnson*
Richard Alvey	Stephen Capps	Ed Dominick	Richard Goldthwaite	Tim Johnson
George Anthony	Alexandria Cardarelli	Fabrione Doneyau	Daniel Goodwin	Rodman Johnson
Vickie Aschbacher	Bill Carlton	Sean Doran	Alberto (Monty) Gordon	Janet Jones*
Phyllis Axtell	Victor Carr	Kristin Downer	Jim Graham	William Jones
Naomi Ballve	Christopher Carr	Ronald Drewing	Julius Grant	Wanda Jones
Gloria Barnes	Jim Cech*	Sandy Duckwall	Skyler Greco	Robert Jonnet
Joanna Bartles-Kodwo	Talin Cekci	Darrell Duff	Patrick Green	Kai Kert
Sheron Barton	Stacey Chandler	Roger Dunbar	Andrew Guarino	Charlotte Keys
Amy Battison*	Edward Cheron	Anthony Easterling	Gabriel Gutierrez	Gary Kidd*
Sonny Beard	Judith Child	Fe Echipare	Renato "Sonny" Guzman	Jani King
Dorit Beard	Don Chung	Paulette Edwards	Daniel Hafertepe	Jo Hanna Kinley
Michael Benso	Ralph Clark	Michael Eggleston	Tesfa Haile	Mark Kinsler
Scott Benson	Gary Clarke	Kevin Emerick	Theodore Handlin*	Nikki Kitchings*
Pamela Benson	Danielle Clavelli	Phil English	Ajeurai Hands	Alice Kline
LaShawn Berger	Patsy Coffey	Micheline Esguerra*	Marion Hardwick	Matt Kumm
Donnie Bergstrom	Michael Cohen	Timothy Evans*	Roger Harrison*	Robert Kusuda
Belinda Berra	Scott Collier*	Karen Fardella	Ronald "Lee" Harrison	Linda Lambert
Robert Billeaud	Daniel Coulter	Timothy Faris	Judith Hartman	Larry Lane
Peter Bilon	Thom Coutcher*	Benjamin Faulring*	Donald Hegarty	Patricia LaRoche*
Patrick Bines	Jonathan Cox	Lydia Ferguson	Ricky Henderson	John Lassiter
Donald Bisbee	Kelly Crawford	Jay Ferriss	Lee Henderson	Michael Lawson
Brandon Bishop	Ruth Cresson	Wilma Fields	Richard Henigan	Deborah Lawson
Jason Bloomquist	William Crosby	Theresa Finchio	Albert Henriguez	Steve Lazzarini*
Irene Booth	Robert Cunningham	Stephen Finely	John Hession	Sharyn Lee
Tom Bourgelas	Marilyn Cunningham*	Ada Fish	Robert Hodges	Joe Lewis
Joyce Boyer	Jan Cunnion	Nikki Fitzgerald	David Hodges	Franklin Lewis
Michael Brandle	Gloria Curry	Arlene Fleming	Michael Hofferber	Andre Lewis
Michael Briggs*	Cheryl Czekaj	Maria Floyd	Christina Hoggard*	Michael Lilly
Paula Brooms	Larry Daugherty	Terry Ford	Steve Hotchkiss	Carolyn Little
Wilfred Broussard	Monica Davis	Frances Fourqurean	Edward Houde	Ryan Lloyd
Marshall Brown	Amanda Davis	Ronald Fowler	Derrick Hurd	LaWayne Loeschke
Nelson Brown	Jonathan Day	Janice Frame*	Edward Hutchison	Bruce Loughmiller
Tara Brubaker	Angela Deas	Karin Frances	Frederic Ingram	Reinaldo Luna

Karen Lunardini	Beverly Morton*	Richard Quick	Sandy Schoenlaub	Gloria Topping
Jack Lyons	Bruce Moser	John Quill	Ron Schubert	Rene Toussaint
Kim Madison	Erin Mumma	Ezequiel Ramirez	Jerry Scott	Bill Traylor
Jamie Madriaga	Thomas Musser	Duane Raymer	Tabatha Scruggs	Jose Trevino
Kevin Maguire	Pamela Myers	Rick Raymond	Katherine Shafer	Stan Tsai
Mark Makowski	Renato Nagal	Leonard Reed	James Sharkey	Lynette Tucker
John Mapother	Naik Naltchayan	John Reinhart*	LaShanda Shaw	James Tweeddale
Tom Maresh	John Nam*	David Rexrode	Lisa Shellie*	Craig Twitty*
Brian Markowski	Lisa Nasberg*	Jeffrey Reynolds	Gary Shifflett	Nancy Tworoger*
Warren Martin	Eduardo Navarro*	Wesley Rice	Kimberly Shine	Chuck Vroman
Leonard James Martin	Raymond Neal	Ed Richter*	Aaron Shivar	Terry Wade
Ethel Masten	Kiayuna Nelson*	Michael Riggins	LucyAnn Shortess	Desmond Walcott-Taylor
Amanda Mathias*	Carla Nichols*	Charlie Rivel	David Shrewsbury	Richard Waldrop*
Diane Matthews	Paula Nikolaisen	Miguel Rivera	John Sim	Thomas Walker
Dale Maurice	Timothy Noe	Christine Roberts	Crystalle Sims	Joe Walker
Robert Maxwell	Donald O'Dell	Steven Robertson	Kristin Skinnon	Cyrus Walker
James Mayo	Luke Olander	Terri Robertson	Henry Smith	Brian Walsh*
Risa Mays	Gregory Olden	Dwayne Robinson	Jeffrey Smith	Alexis Warner
Lee McBride*	Shawn O'Toole*	Theodore Robinson	Timothy Southern	Linda Washington*
Betsy McCabe	Eric Owen	Ederlita Rodgers	Gerald Spaulding	P. T. Waterman
Judith McCarthy	Melissa Oyler	Trina Romero	Kelly Spies	Madeline Waters
Alice McClendon	Gerald Paine*	Carolyn Ross	Kurtis Sponsler	Douglas Wears
Seamus McCloskey	Martin Pannabecker	Judith Rowe*	Nicole Spriggs	Suzanne Weedman
Jack McCullough	Bradley Park	Ted Rowell	Janet Staashelm	Clyde Welch
Victor McDonald	Hitesh Patel*	Earl Rowland	Kim Stephens	Chris Wheeler
Rosa McGuire	Fred Patterson	Vicente Ruffy	Carolyn Sterling	Gene White
Doug McKay	Norma Peachey	Durward Rushforth	Fitzgerald (Kenneth)	Ronald Whiting
Dawn McKenna	Lynden Peter	Susan Russell	Stewart	Cindi Willi
James McNesby	Daniel Petty	Robert Russell	Donna Stewart	Stan Wojtalewicz
Matthew Mehler*	Jack Phillips	Parbati Saha	Jacqueline Suter*	Rebecca Wolf
Tracy Metcalf-Bronski	Jennifer Phung	Michael Sakaio	Steve Sutphin	James Wood
David Miller	Fabrice Pierre	Abdi Salah*	Robert Taul	William Woodall
Lakesha Miller	Gayle Pinderhouse	Daniel Samuelson	William (Chip) Taylor	Regbe Woreta
Randy Miller	Andrew Pirich*	Maurice Sandoval*	Ron Terry*	Roger Wray*
Greg Mills	Charles Plant	Michele Sandstrom	Judy Thomas	Pamela Wu
Mike Mills	James Plumlee	Kim Sargeant*	Eddie Thomas	Keun Yoo*
Lynne Minnie	Ricardo Pol	Christopher Sasso*	Shawn Thomas	Ryan Zavitz
Michelle Minor	David Poore	Terry Scales	Oscar Toledo	Mike Zimmerman
Dennis Moffitt	Jeffrey Prater	Rachel Schilling	Sunshine Tomlin	Bernard Zisow
Ron Montgomery	Ryan Price*	Ryan Schnare	Shawn Toole	Nikki Zuidema
Elizabeth Morris				

## ...And Stay Tuned to CACI<sup>net</sup>

Find out more about our Encore Achievers and all of our Recognition and Incentive Awards by visiting the Rewards section of CACI<sup>net</sup>. You'll see a complete listing of our awards and award winners, as well as the nomination criteria for each recognition program. For more details, contact Sandy Snyder at (703) 841-7908, [ssnyder@caci.com](mailto:ssnyder@caci.com).

**Be sure to make CACI<sup>net</sup> your primary resource for company news and information — [www.hq.caci.com](http://www.hq.caci.com).**



## CACI's All Officers 2005 Meeting —

# The Power for Our Future ...

By Michael Pino

CACI's All Officers 2005 Meeting, held at the Omni Shoreham in Washington, D.C. on November 8-9, focused on our people, our business strategies, and our cultural foundation for going forward.

The theme of the meeting was "CACI Employees — Our Power for Our Future." CACI Chairman, President, and CEO Dr. J.P. (Jack) led senior executives and industry guests in reviewing the past year and establishing goals for the future.

"We have nearly doubled CACI's size in just two years," Dr. London noted, "and accomplished this by concentrating our resources on our nation's most critical challenges." Our proven strategies will keep our company successful, he stated, and the ongoing focus on employee achievement and an empowering CACI culture will sustain our future growth.



CACI managers will soon receive a CD of the All Officers presentations that they can share with their teams. Please look for updates on CACI.net and Lotus Notes as the package is prepared.

## ... and the Foundation of Our Culture

By Kate Poindexter

The reception after the first day's CACI All Officers meeting was something a little bit different: a book-signing for the latest editions of *Make Business Happen the CACI Way*, *How to Hire Heroes the CACI Way*, and the brand-new *CACI's Culture: Our Guide to Success*. Author Jack London was there to personally present signed copies of all three books, officially launching the new publications.

"These books capture our energy and entrepreneurial spirit," Dr. London said. "They record the lessons learned over 43 years of our highly successful business. When taken to heart and put into practice, the concepts in these books will make a real difference in an individual's CACI career, and in the growth of CACI itself."

*Make Business Happen* and *How to Hire Heroes* are the latest updates of publications that have been guiding CACI managers for more than 25 years. The third volume on *CACI Culture* is a fascinating look at what makes us who we are, and how our corporate culture contributes to our success. Throughout each volume, the CACI message is driven home through familiar illustrations from Virgil Partch and John Dempsey, artists long associated with our company, along with new cartoons from prize-winning artist Chip Bok.

Our new *CACI Culture* book will soon be distributed throughout the company; Look for a global email announcement on this soon. For more information, contact Sandy Snyder at (703) 841-7908, or [ssnyder@caci.com](mailto:ssnyder@caci.com).



Dr. London is greeted by Senior VP Chuck Corjay at the book-signing for our updated management manuals and the new CACI Culture book.

All our CACI publications feature traditional cartoons along with new illustrations, like this one from Chip Bok, and detail the culture and business practices that make us a success.

