# CACI Times

News For and About CACI People

 $\begin{array}{c} \text{Internet} - \text{www.caci.com} \\ \text{CACINet} - \text{www.hq.caci.com} \end{array}$ 

# CACI Ranked as Largest Computer Firm in Oklahoma City Oklahoma Governor Keating Meets With CACI CEO and Top Managers

CACI is ranked as the largest computer consulting company in Oklahoma City in this year's Oklahoma City Journal Record Book of Lists. In recognition of this achievement, on March 23 Oklahoma Governor Frank Keating joined CACI CEO Dr. J.P. (Jack) London. President Ken Johnson, Chief Financial Officer Steve Waechter, and Operations Executive Officer John Davis for a luncheon at the Tower Club in Vienna, Va. Also attending, representing CACI's Oklahoma City office, were Senior Vice President Richard Smith and Vice President Curtis Thompson.

During the luncheon, Governor Keating focused on CACI's importance to Oklahoma's continued economic growth and ways we can work with the state for mutual success. Topics also included joint



CACI, Inc. President Ken Johnson (center) with CACI's Oklahoma City Vice President Curtis Thompson (left) and Senior Vice President Richard Smith (right).



CACI CEO Dr. Jack London receives an Oklahoma photo album from Governor Frank Keating.

industry-education initiatives to support Oklahoma's growing information technology community.

With more than 200 employees, CACI's Oklahoma City team delivers logistics, engineering, and network support to nearby Tinker Air Force Base. Since opening in

1995, the office has proven time and again its ability to provide exceptional quality client support. Moreover, this is the second time in recent months that the group has made the news. In January, the American Legion of Oklahoma named CACI Employer of the Year in recognition of the company's hiring of veterans [see *Chairman's Notes* 2/5/01].

"We're happy to do business in Oklahoma," said Dr. London, himself an Oklahoma native. "Governor Keating is doing an outstanding job supporting industry and encouraging the economy.

"Our Oklahoma City organization works hard for its clients," continued Dr. London. "Their accomplishments bring accolades and recognition from the Air Force community, and support our strategic goals."

For more information on our Oklahoma teams, contact Curt Thompson at (405) 610-3021, cthompson@caci.com.

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# Out-of-the-Box Thinking Innovative Recruiting at BG01

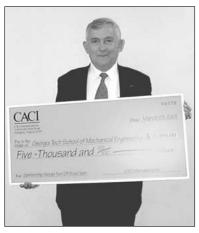
Finding skilled engineers isn't easy these days, and the demand for technology-based engineering is growing. But Richard Smith, Senior Vice President of BG01's Application Engineering Division Group, has come up with a great way to recruit some of today's emerging engineering talent — by supporting the Georgia Tech Off-Road Club!

The Georgia Institute of Technology in Atlanta produces some of the world's finest mechanical and industrial engineers and designers. And many of them gravitate to the GT Off-Road Club, which provides resources to design and build racing vehicles — from scratch — for

intercollegiate competition.

"Engineers in Georgia are my hardest recruit," Richard said, "but we've just made it a little bit easier." His group provides logistics and engineering support to Air Force clients that include the Warner-Robins Air Force Base in Georgia. "With our support for the GT Off-Road Club, we're getting the CACI name in front of the premier Georgia engineering school."

CACI has committed \$5,000 to the club to help them build competitive vehicles. Moreover, a hyperlink to CACI's home page is planned for the Georgia Tech website. "We have



BG01 Senior Vice President Richard Smith holding a giant version of the GT Off-Road Club support check.

also been invited to go down and testdrive the vehicles," said Richard, "but I may hold off on that just yet!"

Whether he does or not, thanks go to Richard and his team for their innovative efforts to compete in the recruiting arena.

For more information, contact Richard at (210) 735-1903, rsmith@caci.com.

#### **HR Corner** -

ees," she explained.

#### **Introducing HR Manager Deb Walker**

Deb Walker, Senior Human Resources Manager, has become a familiar face in CACI's HR Services Department.

"I came to CACI a year ago with the CENTECH acquisition," said Deb, "and from the start I was made to feel welcome and part of the organization. Through my work here in HR Services, I want to be sure everyone at CACI feels that same sense of belonging."

my work here in HR Services, I want to be sure everyone at CACI feels that same sense of belonging."

Deb's team oversees a number of functions,

Deb Walker
including processing Personnel Action Requests and
managing the HR database. "Each of the HR administrators and assistants
plays an important role in supporting all of CACI's managers and employ-

She also noted an HR Services and Contact List can be found in the Forms and Resources Library on Lotus Notes, under Bulletins - Personnel and Human Resources. "It's a great resource for finding the right person to call," said Deb.

"I have been genuinely impressed with CACI and its commitment to its employees," she commented. "I'd like to ensure that same level of support now to all members of the CACI team through our HR Services Department." To find out more about Deb and her team, contact her at (703) 841-7843, dwalker@caci.com.



# The CACI Times April 2001 Edition

#### **Published by CACI's Business Communications Department**

The *CACI Times* is published for and about CACI employees, delivering news, views, and information that keep our people current on what's happening at CACI locations nationwide and around the world.

Submit articles, photos, and story ideas to Michael Pino via fax (703) 528-4196, interoffice mail stop 01/03, or e-mail mpino@caci.com.

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#### **Dear Team**

The cover story for this issue of the *CACI Times* focuses on our company receiving recognition in Oklahoma for being a top technology firm. And throughout this issue, we devote stories to recognizing and publicizing the good work CACI people are doing all across the country for our clients.

Recognition like this is an important part of the CACI story. But the key element in the CACI story is you.

We continually look for ways to recognize your dedicated efforts. That's why I'm pleased to point out something a little bit different in this issue's center spread: we're announcing a new undertaking with the Smithsonian Institution. We've made a corporate contribution that provides CACI employees with dis-



counts and other offerings from America's treasure house for learning. In fact, your discount card can be clipped out right from this issue! These are top-flight Smithsonian membership privileges that I hope you will enjoy.

And while you're at it, why not show this issue to a friend or former colleague? As you know, we are always looking for good people. I truly believe that recruiting is the job of our entire organization, not just HR. We are searching for people whose performance and talents will contribute to our company's growth and enrich our teams with their life experience and knowledge. You know the kind of people I mean ... people like you.

Thank you for all your outstanding support.

J. P. (Jack) London Chairman of the Board, President, and Chief Executive Officer CACI International Inc

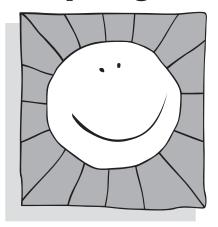
# **CACI Cares Teams Racing Into Spring**

CACI Cares is participating in a number of spring and early summer running/walking events supporting several charities. Volunteers are always welcome!

For the second year in a row, the CACI Cares team will be participating in the Washington, D.C. **Susan B. Komen Race for the Cure**. This year's 5K walk/run takes place on June 2, and CACI Cares is still accepting team members. Team registration is available online at www.nationalraceforthecure.org. Team members may register online

for a \$30 registration fee and by specifying team code CTT. If you prefer to register in person (\$25 fee), please contact CACI Cares Team Captain Pat Jackson at (703) 679-4501 or e-mail pjackson@caci.com. The final deadline for registrations is May 8, but early registration is strongly encouraged.

On May 6, a CACI Cares Team will be racing in the **4th Annual Microsoft-USO Defenders 10-Mile Run**. For information on how you can support the team,



contact Shirley Underwood at (703) 679-3547 or e-mail sunderwood@caci.com.

# New Orleans Employee Accepted Into Mensa BG08's Waslo Joins High-IQ Society

"Thrilled!" is how Matthew Waslo describes his feelings upon learning he had just been accepted into Mensa International, the organization for people whose IQ is in the top two percent of the population.

Matt, a programmer/analyst who does Web work for the Navy at our BG08 office in New Orleans, has "no idea" what his IQ is, but his recent score of 1,960 on the general Graduate Record Examination (GRE) was well above the Mensa qualifying score of 1,875. He said it took just a month to be accepted into the organization, and



Matthew Waslo

applicants have the choice of either taking an intelligence test with Mensa, or submitting proof of intelligence. His GRE score was proof enough!

According to New Orleans Vice President J.D. Olson, "Those of us who know Matt must admit we're not all that surprised to learn of this outstanding achievement. He is one of our very best all-around 'go-to' guys on the team when it comes to solving tricky technical problems, and his work for our Navy client has been nothing less than superb!"

Want to find out if you're eligible? Visit Mensa's website at www.mensa.org.

For more details on Matt, contact him at (504) 697-2381, waslo@cnrf.nola.navy.mil.

A CACI Cares team is also participating in the **Washington**, **D.C. Juvenile Diabetes Walk** on May 20. A full 10-member team has been formed, but if you would like to contribute to the necessary fundraising effort, contact Jody Thompson at (703) 841-7908 or jthompson@caci.com for more information on how you can help.

Also participating in a local **Juvenile Diabetes Walk** is CACI's **Oklahoma City** team. The June 9 5K walk is a family event, and will include walkers, runners, bicyclists, and rollerbladers. Contact Tiffany Burton at (405) 610-3021 for more information.

Many thanks to Misty Slade and the CACI team in Norfolk, Va. for their participation in an April 1 walk to support multiple sclerosis.

For more information on CACI Cares activities, contact Pat Jackson at (703) 679-4501, e-mail pjackson@caci.com, or visit CACI Cares on CACINet.

#### **CACI Times** Interview With John Hedrick

## Where C4ISR Fits Into the Big Picture

John Hedrick is Senior Vice President and Manager of the Applied Systems Division Group within BG07, our Research and Technology Systems Business Group. A retired Brigadier General, John oversees a key segment of CACI's business with the U.S. military intelligence community.

BG07 focuses on C4ISR (Command, Control, Communications, Computers, and Intelligence, Surveillance, and Reconnaissance) for the military. What part does C4ISR play in CACI's overall intelligence support?

C4ISR includes the total package of CACI's strategic and tactical intelligence and information warfare expertise. Our systems help gather, analyze, integrate, and disseminate intelligence for the warfighter — those directly engaged in a conflict.

#### On leveraging C4ISR:

"Our client at the White Sands Missile Range is planning to use CACI-developed direction-finding (DF) command and control software before missile launches. This lets them sweep the area for radio, radar, or other signals that can affect the missile's internal electronics.

"Now we see the Coast Guard client in Kathy Gallant's BG02 telecommunications division may also benefit from our DF systems. They'd use this to sweep the coast lines for boat and aircraft distress signals.

"This is a great opportunity for our BGs to collaborate and bring in the business!"



John Hedrick

CACI's intel capabilities are very broad. If you look at what Gail Phipps does in BG02 [our Assured Information Solutions business group], we see her group works at a strategic level, supporting clients

like the National Security Agency and Defense intelligence agencies.

We support the tactical warfighter, working within their environment to provide the best intel systems and technologies for the field.

#### Who are your clients?

We support the U.S. Army Communications-Electronic Command (CECOM) Intelligence and Information Warfare Directorate and the Program Manager for Signals Warfare, both at Ft. Monmouth, N.J. We provide this business via the omnibus \$500 million Technical Engineering Fabrications and Operations Support (TEFOS) contract.

In the Washington, D.C. area, one of our clients is the Army's Soldier Biological and Chemical Command at Edgewood and Aberdeen, Md. [see article, page 8]. We're also active in the Night Vision and **Electronic Sensors** Directorate at Ft. Belvoir, Va., developing electro-optic and infrared technology products.

#### Who are your teams?

In New Jersey, we have a great team working with Vice President Lou Lifrieri and Senior Director Paul Holub, delivering both ongoing and new business with CECOM.

For our D.C. clients, Vice President Mike Rhodes heads a technical organization that does an exceptional job providing client satisfaction.

## Where does C4ISR fit into CACI's total business picture?

It's an expanding and very technical market, and we are well positioned to exploit the many emerging business opportunities. Our excellent past performance also assists us in becoming a key player in this growth area.

As Dr. London says, we're here to collaborate to win. Our BG07 organization offers teamwork capabilities and technical expertise to keep our company growing and accomplish that goal!

# **CACI Obtains Corporate Membership in Smithsonian Institution**

#### Benefits Include Discounts for CACI Employees

CACI recently made a contribution to the Smithsonian Institution that confers a corporate membership. This offers our employees exciting discounts and opportunities at "America's Museum" and its locations nationwide. CACI people around the country can now enjoy discounts and other benefits at Smithsonian locations from Washington, D.C. to the San Diego Natural History Museum and spots in between, including the National Inventors Hall of Fame in Akron, Ohio, and the International Children's Museum in Palm Beach, Fla.

Below is a Smithsonian discount card you can clip out, fold, and use at any Smithsonian gift shop. Presenting this card to the cashier provides you with a 10 percent discount.

On the facing page is Smithsonian's discount offer for its fascinating publication, Smithsonian magazine. You can cut



#### **Smithsonian**

this one out, too, and mail it in for over 70 percent savings on the publication price.

#### **Still More Opportunities**

Tour the *Virtual Smithsonian*, with highlights of more than 360 artifacts from the 14 Smithsonian museums, along with a virtual walk to the Smithsonian Castle. Click on their home page, www.si.edu, to visit America's new pandas or travel

from the past to the future right from your living room.

If you are in the Washington, D.C. area, you can receive free passes to IMAX movies at the National Museum of Natural History and the National Air and Space Museum by e-mailing pomponioc@omd.si.edu. Please provide at least one week's notice.

Finally, in New York City, you can go on a free tour of the Cooper-Hewitt Design Museum by presenting your business card or other CACI identification. The museum offers exhibitions of design, decorative arts, industrial design, and architecture.

Look for updates on these and other programs from the Smithsonian throughout the year. Keep checking CACINet for the latest news!

Questions? Contact Rosemary Boggs at (703) 841-2951, rboggs@caci.com.

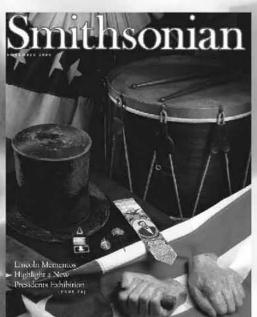


As a Corporate Member, you are entitled to these exclusive benefits:

- $\bullet$  Individually designed, private tours of Smithsonian Museums, by special request.
- Unlimited admission to "The Commons," the nineteenth century dining room located at the Smithsonian Castle.
- 10% discount on purchases from the Smithsonian gift catalog and at Smithsonian Museum shops. (Discount may not be used in conjunction with any other offer).
- Admission to the Smithsonian's Cooper-Hewitt, National Design Museum in New York. Admission to the National Museum of the American Indian's George Gustav Heye Center is free.

For further information, please call the Smithsonian Corporate Membership Program at (202) 357-4300.





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# Army's New Recon Vehicle Carries CACI NBC Hazard Detection System

The U.S. Army's latest nuclear, biological, and chemical (NBC) reconnaissance vehicles will include a CACI-developed integrated sensor suite designed to detect, analyze, identify, and report hazards to soldiers deployed globalwide. Known as the NBC Reconnaissance System (NBCRS), this hardware/software integration effort is being provided through the Advanced Technology Division in BG07, our Research and Technology Systems organization.

It is increasingly necessary in today's volatile times to be able to evaluate the potential for nuclear, biological, and chemical threats to the warfighter. When these threats are a factor, the Army will rely on NBC recon vehicles to determine whether an area is safe for troops to enter, and to investigate all reports

of potential hazards.

CACI's prototype system incorporates a single operator interface, so the soldier doesn't have to monitor the various detectors and sensors installed throughout the cabin. "Status" and "alert" data from the sensors and detectors appears on a flatpanel monitor featuring a touch screen for further ease of use.

"Whenever a sensor controlled by the recon vehicle detects a hazard, the NBCRS will automatically format a report that can be transmitted up the chain of command," said Tom Eisenhardt, BG07's program manager for the project.

Thanks go to Tom and his CACI team of Bo Brice, Lisa Brunner, Paul Coladonato, Cathy Davis,



CACI's NBC sensor suite will be installed in Army armored vehicles like this one.

Nancy Kelly, Dave Nadzam, Joe Orgren, Shar Rayford, Steve Rexford, Dwight Ufford, Kent Williams, and Don Wiwel. Together, they're helping the Army continue to safeguard the lives of our soldiers.

To find out the ABCs of our NBC support, contact Tom at (703) 331-3381, teisenhardt@caci.com.

## **IA Technical Director Offers Top Expertise**

Dan Doe, technical director in BG02's Information Assurance (IA) Solutions Division, brings a variety of skills to his job.

Dan is responsible for managing CACI's Information Assurance Technology Center, our state-of-art technical facility for developing solutions in information assurance and security. He also oversees all technical work and quality assurance for several clients.

Among his many technical credits,

Dan is a certified information systems

Security professional, a recognition awarded by the

International Information Systems Security Certification

Consortium, or ISC<sup>2</sup>. This is important independent validation of his expert status.



Moreover, according to Dan, "Because I understand networking, telecommunications, software engineering, and policies and procedures, in addition to security, I am in a position to provide a wide array of services to clients, and guidance to those within our division delivering quality products to our clients."

"Dan is a great asset to our team," said CACI Information Assurance Vice President Jim Hogler. "He is the technical

nucleus of the group, and a key player in all our activities."

For more information, contact Dan at (703) 679-3803, ddoe@caci.com.

# CACI Investor Relations — Educating the Investment Community

CACI's Investor Relations (IR) team has been spending time on the road forging relationships with the investment community. According to IR Director Dave Dragics, "The competition for new investors is fierce. My role is to educate the investment community about CACI, its performance, what it does, and corporate expectations going forward."

According to Dave, the primary goal of IR is straightforward. "By providing investors information and educating them about CACI, we are able to increase the size of our shareholder base. We accomplish this through ongoing communications with quite a number of targeted investors. When you combine that with good performance, it tends to create a greater demand for our stock, and that helps our stock price. This has been evidenced in the fact that despite a down market over the

last few months, we have seen CACI's stock price increase."

A broad base of investors is important to CACI's overall success as a company. "Investors are to CACI's capital base what



IR Director Dave Dragics points out that in every bull market, there is a shadow of the bear ...

clients are to our revenue base," explained Dragics. "With more clients, we have more revenue and can be more profitable. Continued good performance and an increase in our investor base helps to reduce our

cost of capital and can make it easier for CACI to raise more capital in the future.

"It is through
the collective effort
of everyone at
CACI that our
company achieves
bottomline success," Dave said.
"Maintaining
clients, gaining
new business,
keeping
our best people —
the quality of that

collective effort is reflected publicly, every 90 days, on our earnings report."

To find out more about CACI Investor Relations, contact Dave at (703) 841-3710, ddragics@caci.com.

### **Capitalizing on Success in Richmond**

Building on its successful hightech projects for the Commonwealth of Virginia, CACI has now opened an office in Virginia's capital of Richmond. The new location is just blocks from the state capital building and walking distance from the state agencies that work with CACI.

"The new office is a pivotal place for all CACI employees who work for Commonwealth of Virginia agencies," said Project Manager Frank Guinan. "It's wired for highspeed Internet access, and gives CACI a great local presence for client meetings, planning sessions, and our monthly staff meeting."

CACI's 14 Richmond employees, part of BG08, report to Gay Porter, Vice President of our Enterprise Application Integration Services Division. They work at four different Commonwealth agencies, including the departments of Medical Assistance Services, Health, Social Services, and Technology and Planning. Current projects include risk management for an upgrade to Virginia's Medicaid program, "leading the charge" for the Health

Insurance Portability and Accountability Act, and implementing Gov. Gilmore's e-government initiatives.

"With the new office, it will be easier to keep up with what is going on at our different work places and at CACI," said project manager Nelly Romero. "It's a fantastic base of operations for us to capitalize on our Virginia success."

The new office is located at 501 E. Franklin Street in Richmond. For more information, contact Dan Moore at (804) 364-2191, kdmoore@caci.com.

# **Supporting Better Nutrition in Ohio**

Thousands of mothers and their young children in Montgomery County, Ohio, are enjoying healthier diets these days, thanks to an innovative pilot program under contract with Citicorp Services Inc. and supported by CACI's Electronic Benefits Transfer Division in our BG08 Federal Systems Integration organization.

The federally funded Women, Infants, and Children (WIC) pilot project provides Citicorp "smartcards," known as Ohio Direction Cards, to eligible women, who use the cards to purchase essential food for their babies, young children, and themselves.

More than 40 supermarkets and six WIC Clinics are participating in the 18-month program. CACI personnel installed and maintain the WIC terminals, controllers, printers,



With CACI's help, these Citicorp "smartcards" are providing better nutrition to needy Ohio families.

and scanners in participating stores and agencies. CACI also trained the cashiers who use the universal product code-based system for verification of eligible food items.

"Retailer reaction to the system has been very positive," said Jim Richards, CACI Ohio Marketing Director for the WIC pilot project. "The system is easy to use and it doesn't create bottlenecks for cashiers." Each day, transaction data

is transmitted to the Ohio Department of Health, which administers the system. "This ensures accurate and timely reimbursement for the retailers," Jim noted.

Smartcard users now can make their purchases more conveniently and with greater dignity, just as if they were using a conventional debit card. Each eligible item they purchase is deducted from their card. Once a month, the card can be replenished at any WIC Clinic or any one of three client-selected, WIC-licensed stores.

Rollout was completed in October 2000, and Ohio is already considering an expansion and extension of the pilot, according to Jim.

For more information, contact Jim at (937) 427-6545, jrichards@caci.com.

## **Comprizon** Team Gets Rave Reviews

CACI's BG05 team supporting the General Services Administration (GSA) in Chicago recently received accolades from their client for their outstanding *Comprizon*<sup>TM</sup>.Buy support.

GSA has used CACI's comprehensive automated procurement system, formerly known as SACONS, since 1995. Lisa Stokes, the GSA PBS Region 5 EAS Coordinator, who has worked for more than five years with CACI, noted that it was the CACI staff who "made the transition from SACONS to *Comprizon*.Buy easier, and yes, even fun."

In a letter to Annette Shinafelt, CACI's GSA Program Manager,

Stokes thanked each person of the CACI team, commenting on their outstanding technical expertise and their ability to "stay cool under the most extreme pressure."

Special appreciation went to: Don Bauldauf, Eric Bertsch, Cathey Cravens, Angel Cruz, Chris Haskins, Jerry Haskins, Yvonne

Hobson, Jim Kruetz, Jim Lyons, Henry Purdy, Annette Shinafelt, Jim Whitacre and Gary Zelenka.



Comprizon team members: (front, left to right) Annette Shinafelt, Cathey Cravens, and Yvonne Hobson; (back) Gary Zelenka, Jerry Haskins, and Henry Purdy.

For more information, contact Annette Shinafelt at (703) 679-3544 or ashinafelt@caci.com.

# BG05's Marketing Systems Group — The People Behind the Numbers

Although the 2000 U.S. Census will affect every American, few of us think about the people who are behind the census data. But bringing the 2000 Census numbers to life is a key goal of our data development group in CACI's BG05 Marketing Systems Group (MSG).

CACI's only U.S. commercial division, MSG puts demographic data like the Census into formats that help clients make marketing and business decisions. MSG clients range in size from "mom-and-pops" to Fortune 100 companies. And every product and service MSG develops comes from the Data Development group, headed by Manager Lynn Wombold.

"We build bridges from demographic data to consumer behavior," said Lynn.

But it's not an easy job. When Census data is released, Lynn's team must replicate all the MSG demographic bases and rewrite all of MSG's demographic and forecast models while continu-

ing to provide ongoing client support.

"When a census releases its data, we redo everything, and we do it in about two years," said Lynn. "It's a huge undertaking. There's a lot of competition when this data comes



The MSG Data Development Team: Lynn Wombold, Sangita Vashi, Thomas Bryan, Donna Fancher, Doug Skuta, Elizabeth Reyes, MSG Director David Huffman, Cathy Palermo, and Polly Barbee.

out, so we must analyze it immediately and move our finished products into the marketplace."

For more information, contact Lynn at (703) 679-4286, lwombold@caci.com, or visit the MSG website at http://demographics.caci.com.

#### **Letter From the UK**

#### **New Look at London Trade Show**

In England, the International Direct Marketing Fair (IDMF) is the main direct marketing industry showcase for everything from printing and mailing equipment to database software to consultant services. CACI Ltd., our United Kingdom-based business group, recently finished a successful three-day run at the IDMF in London, with a new display look and several new products.

"This year's show was a great success for us," said CACI Marketing Director Nancy Dull. "We set up an innovative new display themed around our eTypes online consumer



CACI Ltd.'s new display premiered at IDMF.

classification product. We also used the venue to launch two new products, ChannelChoice and Accuview."

ChannelChoice is a demographics profiling and segmentation tool,

designed to help financial services companies understand and predict how to most effectively reach different types of customers by the different communication channels they use.

The other new product, Accuview, is the fastest and most flexible marketing database software available in the UK, and staff was kept busy giving seminars and demos—"lots of interest, which we hope will turn into lots of sales!" said Nancy.

For more information on our UK group and its products, contact Nancy at ndull@caci.co.uk or visit their website at www.caci.co.uk.

# **CACI Team Is Ready for Mega 2!**

#### \$750M Litigation Support Recompete Is No. 1 Target

CACI's Assured Information Solutions business group (BG02) is gearing up for "Mega 2" — the recompete of the Department of Justice Mega 1 contract, which has brought CACI more than \$250 million in high-technology litigation support business to date. With a contract value estimated to be approximately \$750 million, Mega 2 is CACI's No.1 proposal target this year.

As the *CACI Times* went to press, release of the Mega 2 request for proposal was imminent. Since January, CACI's proposal capture team has been assembled and working hard.

"Our organization is in place, staffed with experts in litigation support and legal technology," said Bill Hamilton, capture manager for the Mega 2 effort. "We've been working strategies, developing themes, and refining distinctions that showcase CACI's leadership as the premier provider of federal litigation support services."



Members of our Mega 2 proposal team include (front row) Colleen Lurwick, Eric Gregory, Bill Hamilton, and Mike Lustig; (back row) Glennca Faison, Tom Horrigan, Ann Wood, John Morton, and Bruce Quinlan.

Bill's team is already well known to our DOJ clients, and includes Glennca Faison as accountable officer and David Andrew as program manager, with Bruce Quinlan and his team providing technology infusion. Mega 2 proposal management is being led by proposal veterans Eric Gregory and Tom Horrigan, with production overseen by John Elder. Winky Marlar is providing contracts support, while

Ann Wood and John Morton are coordinating subcontracts.

Camille Henry and Colleen Lurwick are spearheading the technical approach with Mike Lustig and Frances Choi leading the management section. Wanda Carter, along with Anne Robinson and Nola Brooks, is coordinating the Mega 2 pricing effort.

CACI's DOJ Mega 2 is a "must-win" contract, vital to our strategic growth plans.

"We want to make sure all CACI BGs are aware of Mega 2's special status and the priority needs of everyone working on this endeavor," said BG02 Executive Vice President Gail Phipps. "We encourage everyone at CACI to do their best to support them in the weeks and months ahead."

For more information on Mega 2, contact Bill Hamilton at (703) 841-3750, bhamilton@caci.com.

# Look for our next **CACI Times Special Awards** issue!

The next *CACI Times Special Awards* issue will be out soon after CACI's annual

Circle of Excellence awards celebration on May 17. In it, we'll report on the celebration and recognize our latest sales and proposal award winners, Eagles, Encore Achievers, and more.

## Find out more about all our Recognition & Incentive awards.

Visit CACINet's Employee Resources section and click on Recognition & Incentive.

Or contact Jody Thompson at (703) 841-7908, jthompson@caci.com.