March 31, 2003 Issue No. 4

CACI Times

London on *Moneyline:* The Patriotic Dimension

Selection as CEO of the Week Reflects Top Ethical Reputation

By MICHAEL PINO

Lou Dobbs, host of Cable News Network's *Moneyline*, one of the most highly rated business programs in television, has strict criteria for his show's CEO of the Week feature.

Frustrated with endless stories about poorly managed companies and their executives' ethical lapses, Dobbs decided to feature only those CEOs and their companies who maintain the highest professional standards in their dealings with both clients and employees.

As a result, when *Moneyline* invited CACI Chairman and CEO Dr. Jack London to appear as its next CEO of the Week, it was considered significant recognition of our commitment to top ethical practices.

Dr. London has firmly guided CACI to an outstanding reputation for solid customer relations. The annual Ethics in Business Award, presented by the Human Resources Leadership Awards of Greater Washington, is given in Dr. London's honor, and he is a frequent speaker on business ethics at public venues.

Supporting the Troops

Dr. London was interviewed by *Moneyline* guest host Jan Hopkins on the March 14 program. He began by noting that CACI was working closely with American troops in the Persian Gulf to provide secure communications networks. But to questions about CACI's activities in more classified areas, London repeatedly deferred comment. "I wouldn't dare tell you!" he said, for example, when asked about CACI's business with the CIA.

"We've got a kind of a serviceoriented outfit ... A lot of the things they do, they look at as having a definite patriotic dimension to it. They're really doing something for the country."



CACI Chairman Dr. Jack London was selected by CNN's *Moneyline* program as CEO of the Week — an invitation-only feature that recognizes ethical practices as the foundation for business success.

Top Financial Performance

One thing Dr. London *was* happy to talk about was CACI's financial performance, pointing out that CACI has enjoyed "ten successful growth quarters, one after another."

London continued: "We had a game plan with our board of directors for five years, starting in fiscal 2000, to be a billion-dollar company by the end of fiscal '05. I think we're going to beat that."

Our Service Approach

Hopkins also mentioned that many CACI employees, including Dr. London, a retired Navy pilot, have a military background. This produces a culture and client approach that is clearly an important component to CACI's success.

"We've got a kind of a service-oriented outfit," Dr. London explained. "A lot of the things they do, they look at as having a definite patriotic dimension to it. They're really doing something for the country."

Read a transcript of Dr. London's Moneyline interview on CACInet. You can also order VHS videocassette copies of Dr. London's appearance from Marilynn Harris at mharris@caci.com.

An Army of One

BY TOM MCKILLOP

BG01 logistics analyst Gary Brinson works at the Washington Navy Yard supporting the Military Sealift Command (MSC) Logistics Directorate. A retired Army chief warrant officer, Gary's email signature includes the tagline "An Army of One." It's a phrase he has more than proven in recent weeks.

When MSC began outfitting ships recently activated to support our Persian Gulf troops, they discovered a shortage of machine-gun mounts that the ships required. Suppliers were refurbishing older mounts, but new ones were still in production and wouldn't be available in time for deployment.

Hearing this, Gary remembered that when he was stationed at Ft. Eustis, Virginia, usable ship parts could often be found at the James River "Ready Reserve" Fleet of decommissioned ships. Unfortunately, the manpower wasn't available at MSC or James River to conduct a thorough search-and-

removal operation. That's when Gary went into action.

After consulting with his MSC supervisor, Gary located some former Army buddies to assist him and went to James River. He and his friends crossed over, under, and *through* nine ships to find the needed gun mounts. They removed them, loaded them into Gary's pickup, and delivered them to MSC.

But Gary didn't stop there. The following weekend, he visited the Army Reserve Unit in North
Carolina to retrieve nine more mounts.
Then he contacted managers of "inactive" fleets in Hawaii, Pennsylvania, Washington, Virginia, Texas, and California and established online accounts to request any more mounts he could find.

All told, Gary played a direct role in delivering dozens of gun mounts for MSC, which is now refurbishing them for deployment. Gary's "Army of One"



Gary Brinson took it upon himself to make sure his client got needed spare parts for ships en route to the Persian Gulf.

helped MSC save thousands of dollars
— and on March 17, earned him
Employee of the Month honors in his
BG01 division.

"I'm pleased to do absolutely everything I can to help our client meet their critical mission, especially in support of the war on terrorism," said Gary. "That's what it's all about."

You can reach Gary at gbrinson@caci.com.

Collaboration Hits a Home Run



It's "batters up" for Jim Van Dyke and Rick Dansey, leaders of BG01 and BG06 teams that combined to win a \$103 million Navy contract. As thanks for their collaborative efforts, they've been given box seats to the Baltimore Orioles season opener.

By Mary Beth Loutinsky

As part of the thanks for their efforts in leading combined BG01 and BG06 teams to a \$103 million contract award with the U.S. Navy Data Center, team leaders Rick Dansey and Jim Van Dyke received box seat tickets to the opening Baltimore Orioles baseball game at Camden Yards. They clearly hit one out of the park!

"Working together was a natural," said Rick, a BG01 vice president. "We couldn't have won without each other, and together no one could beat us."

Jim, a vice president in BG06, agreed, noting, "Between the two groups, we had comprehensive knowledge of both the applications and the data center staffing requirements. What made the effort even easier was that CACI's 'Collaborate to Win and Perform' program really does promote and reward collaboration at the division management level."

Their collaborative efforts scored a home run for CACI. Now both Rick and Jim are looking forward to the same effort by the O's!

Read about the Navy Data Center award on CACInet or contact Rick at (703) 679-4286 and Jim at (703) 802-8402.

Dear Team

As coalition forces led by the U.S. carry out their mission — Operation Iraqi Freedom — we hope everyone at CACI will take a moment to remember the servicemen and women who are putting their lives at risk and the patriotism we must embrace to support their efforts.

America's mission in Iraq is to eliminate the dangers posed to the world by Saddam Hussein's regime and its weapons of mass destruction. Many of our servicemen and women have already made the ultimate sacrifice in support of this goal. Here at home, we must do everything we can to ensure that the actions of our forces are not in vain. We must continue to be American patriots, to carry out and protect the ideals of our nation and our free way of life.

We know everyone at CACI will also continue to provide the highest levels of client support. Much of what we do for the federal government directly affects the success of our forces and the well-being of our troops. And we also know CACI people are proudly committed to their clients and their clients' missions.



As President Bush said recently in a speech at MacDill Air Force Base in Tampa, Florida, "We have no ambition in Iraq except the liberation of its people. We ask no reward except a durable peace. And we will accept no outcome short of complete and final success."

fich Smin Ken Johnson



BG02's Odette Morris points to her "accommodations" in Uzbekistan, where she recently served with the U.S. Army Reserves. "When the call came to return to active duty," she says, "I didn't hesitate."

By Mary Beth Loutinsky

BG02 technical trainer Odette Carrillo Morris has recently returned stateside after spending a year on active duty with the U.S. Army Reserves in Uzbekistan. Describing her tour of duty, she said, "It was an amazing time, but in many respects, for me it began on September 11, 2001. I was working across from

She Didn't Hesitate

CACI Trainer Completes Reserve Duty

the Pentagon. The attack was one I never thought I would see in the United States. So when the call came to return to active duty, I didn't hesitate."

As an Army captain, Odette provided logistics support. "This kind of support involves everything you can imagine," Odette said. "Food, fuel, shelter,

transportation, plus of course, the necessary military tools. I gained a tremendous respect for contractors and the valuable work they provide. Wartime or peacetime, they're with us, and without them we could never have accomplished our mission."

At the time Odette was called to active duty, she was working for Acton Burnell, a company acquired by CACI while she was overseas. "When I returned, I was just amazed at the level of commitment and support I received from CACI. My CACI sponsor was Bob Brockman, who was absolutely terrific about providing whatever assistance I needed."

Odette now provides technical training for the Drug Enforcement Agency. "I'm very proud of the work we're doing here at CACI to support our country — and of the work the military is doing in defense of our Constitution, our freedoms, and other countries and their people. If I'm needed again — I'm there. I'd also like to thank my husband, son, and CACI for the tremendous support."

You can reach Odette at omorris@caci.com.

in**Business**

a primer on What We Do

Managing Data for Homeland Security

This article, the third in a series on CACI solutions for homeland security, focuses on CACI's knowledge management solutions for organizing data captured through security-related activities, primarily for purposes of investigation and litigation.

CACI offers the federal government and Department of Homeland Security knowledge management solutions to capture raw data and transform it into useful information.

When investigators collect paper documents as evidence, for example, CACI can convert them into electronic records through such technologies as optical character recognition. We can also convert files to foreign languages and perform conversions on seized hard drives and data files.

After conversion, we store the electronic files in databases for quick and easy user access. Doing so streamlines the ability of investigators and litigators to organize evidence, helps them focus more on building winning strategies, and saves time and resources over traditional storage methods.



Information Sharing Is Key

In the area of homeland security, CACI is an important "behind-the-scenes" player on a number of cases. We helped to present evidence for a high-profile spy case that resulted in a recent conviction. We are also supporting an interagency task force that tracks funding associated with terrorist organizations — converting documents for use in a number of databases across many agencies. This is vital, according to BG02 Senior Vice

President Glennca Faison: "The key is to facilitate information sharing."

CACI also offers security-cleared people and facilities to handle the work. As Glennca notes, "One of the benefits we offer is that our staff are very familiar with strict 'chain of custody' controls. We have powerful tracking mechanisms to always identify where documents are in our pipeline, so investigators are assured that these records will retain their legal power to be used in court."

For more information, contact Glennca at (703) 841-3774, gfaison@caci.com. In our next issue: how we keep our managed data secure – information assurance

Getting to Know ... Bill Edwards

Not all IT companies have their own Piano Man, but CACI is one of the lucky

ones. When Bill Edwards, a senior programmer in BG08 in Alexandria, Virginia, isn't busy creating data dictionaries for the U.S. Department of Housing and Urban Development, he's indulging in his passion—ragtime music.

Bill, who came on board last October with CACI's acquisition of Acton Burnell, started playing the piano at age five and was hooked on ragtime from the start. He has since become an accomplished and

prize-winning performer (winning the World Championship of Old-Time Piano Playing, among other competitions) and has made a large number of recordings. He is also a historian of ragtime and other American piano music; his website (www.perfessorbill.com) contains a wealth of information about ragtime-era songs, musical styles, and composers, as well as the culture of its time.

Bill moved from full-time performing to programming about 10 years ago. But Scott Joplin and other masters of ragtime can rest easy knowing that, as long as Bill Edwards is around, their work will not be forgotten.

Listen to Bill "dust the old 88s" at his website or reach him at (703) 671-0700 x 115.



"Musicians make great programmers," Bill says. "When I look at a musical score, I see code. It's the interpretation that is the interesting part."