CACI Times

CACI Announces Record Results for Third Quarter Earnings

BY MICHAEL PINO

At a conference call for investors on April 24, CACI CEO Dr. Jack London announced the results of another record quarter of revenue and earnings.

- Third quarter revenue for fiscal year 2003 was $222 million, an increase of 21 percent over FY02 third quarter revenue of $182.8 million.

Ken Johnson amplified this during his rundown of CACI's business areas: "Overall, our focus remains on providing mission-critical support to all of our customers, particularly those who have key roles in national defense, the intelligence community, and homeland security."

> "I'm proud of the contributions CACI employees are making to our company's growth. Their total dedication to client success assures our continued top performance."
>
> — CACI CEO Dr. Jack London

$182.8 $222.0

$Millions

3/31/02 3/31/03

Third Quarter Revenue

- Our year-to-date results were $614.5 million, an increase of 25 percent compared with $491 million reported in the first nine months of FY02.

- Projections for the total fiscal year were $830-$840 million — a significant step forward on our march to becoming a billion-dollar company by FY05.

In explaining CACI's record results, Dr. London noted our growth came primarily from increased Defense Department work and a continuing focus on IT across all federal agencies.

Dr. London also congratulated CACI employees for their part in achieving record revenue: "I'm proud of the contributions CACI employees are making to our company's growth. Their total dedication to client success assures our continued top performance."

You can read CACI's third quarter news release on CACInet and www.caci.com. Transcripts of the conference call and an associated slide presentation are also available. For more information, contact Dave Dragics at (703) 841-3710, ddragics@caci.com.

Agreement Also Signed to Purchase Premier Technology Group, Inc.

During our earnings conference call, Dr. London also announced CACI had signed an agreement to purchase Premier Technology Group, Inc. (PTG), an IT company serving clients in the Department of Defense and the intelligence community.

PTG offers solutions for intelligence analysis and security services, information technology, training, program management, and logistics. Terms of the transaction were not disclosed, but Dr. London said the deal was expected to close in May.

According to Dr. London, "PTG will be a good fit with CACI's corporate culture and business goals. We look forward to welcoming them to our team."

You can read about the planned acquisition on the CACInet external news section. And stay tuned to the CACI Times, CACInet, and the Chairman's Notes for updates.

First in His Class

BY MARY BETH LOUTINSKY

CACI is sponsoring a new academic honor for the National Defense University (NDU). The CACI Distinguished Graduate Award recognizes the top graduate in NDU's Information Assurance (IA) Certification Program.

"We're a leader in information assurance, so it was the right thing to do to create and support this award," states Jim Hogler, Information Assurance Division Manager in BG06. "We are proud to recognize students who have excelled in their IA studies. They will take leadership roles in protecting our nation's critical information systems."

The inaugural presentation of the award was made at NDU's spring 2003 graduation on April 11. Jim was there to give the award to Michael L. Rivera,

an information analyst with the U.S. Army Corps of Engineers.

Michael was selected by the Director of the Information Resources Management College. He was recognized for his academic and intellectual excellence, communication skills, and overall professionalism. His will be the first name engraved on the perpetual plaque CACI created for permanent display at the college.

Located at Fort McNair in Washington D.C., NDU is, according to its vision statement, an "information age university for national security leaders." Adds Jim, "It was exciting to have an opportunity to congratulate all the outstanding NDU

Michael Rivera, left, accepts the first CACI Distinguished Graduate Award at National Defense University from CACI IA chief Jim Hogler.

graduates. These are folks who will create solutions that safeguard our nation for years to come."

Be sure to read the inBusiness article on page 4 for more about IA. For additional details about our NDU award, contact Jim at (703) 679-3809, jhogler@caci.com.

Opening Gates

BY MARY BETH LOUTINSKY

BG07 Procurement Analyst Johnny Griggs has a solid track record of community service. He worked with a local high school to establish a computer center for disabled students. He takes part in Career Quest, a program that helps students practice interview skills and advance along a career path.

But there's one activity he enjoys that truly "opens gates."

Johnny recently completed his third year of reviewing scholarship applications for the Gates Millennium Scholars (GMS) Initiative. Funded by a grant from the Bill & Melinda Gates Foundation, the initiative provides opportunities for outstanding minority

Johnny Griggs helps the Bill & Melinda Gates Foundation provide scholarships for promising young students.

students to complete an undergraduate college education.

Johnny also notes he contributes his time voluntarily. "I'm not paid by the

Gates Foundation for my help," Johnny explains. "In fact, I use vacation time for the days I am on site reviewing nominations."

Johnny first learned about the need for reviewers surfing the Internet, searching for information to assist students.

"It's been very fulfilling for me personally to be a part of this process," Johnny says. "The GMS Initiative goal is to reduce the financial barriers for minorities to get the solid education they need to broaden their career opportunities."

You can contact Johnny at (703) 227-6462, x6462, jgriggs@caci.com.

Conference Updates ...

Taking JABS at Crime

BY RICK FERRIS

The Joint Automated Booking System (JABS) that CACI supports for the Department of Justice (DOJ) has been a big hit at five DOJ law enforcement agencies. Now JABS has gone public, winning the Showcase of Excellence Award at the 2003 Federal Office Systems Exposition (FOSE) Conference in Washington, D.C. FOSE is the largest information technology exposition in the government marketplace.

"Federal agencies use JABS in the field to book and capture data about lawbreakers," explains BG02 Project Manager Lisa Pedersen. "It's a big step up from the ink-to-print method." Moreover, even some criminals are impressed. "During one booking," she says, "an offender actually asked why JABS wasn't being used!"

JABS automates booking and enables DOJ investigators to share offender records (mug shots, fingerprints, and biographical data). Officers scan fingerprints and enter the offender's biographical information. These records are searched against DOJ databases. Results are returned to the arresting officer, who can quickly determine an individual's identity and fugitive status.

At FOSE, Jean Mills demonstrated an automated booking system supported by CACI that enables lawbreakers to be identified in just hours.

"It's a significant tool for homeland security," Lisa emphasized. "CACI managers should consider JABS for their federal clients."

To find out more, contact Lisa at (202) 616-3457, lpedersen@caci.com.

Precision Training

BY DICK JOHNSON AND RODNEY KENDALL

The Navy has seen the future for its training systems, and it's spelled "CACI."

That's the conclusion of many of the participants at this year's annual American Society of Naval Engineers (ASNE) Day exhibit in Arlington, Virginia. They witnessed the impressive debut of a new Navy training program developed by CACI.

The Navy's Ship Self Defense System (SSDS) is a highly complex modern combat system. It integrates both sensor and weapon systems to provide a precise defense capability against the high-speed, low-flying antiship missiles of modern warfare.

The CACI-developed SSDS trainer simulates this environment to teach sailors how to use the system. It offers a realistic simulation for improved training and uses only commercial off-the-shelf software and hardware. The result is a highly effective program that keeps costs down and makes upgrades easier.

CACI President Ken Johnson and CEO Jack London, left, made a special trip to the ASNE exhibit to see CACI's new Navy training program. They are shown here with Training Manager Chris Wheeler.

The Navy has now approved CACI's full development of the SSDS trainer, and Captain Jim Graham, the Navy sponsor, couldn't be more proud. "CACI has a great reputation for its solid technical expertise," said Captain Graham. The captain also presented BG01's Michael Poole, the trainer's designer/developer, with a Team Excellence Award for his support.

Kudos goes to the entire SSDS training team at Oxnard, California and Virginia Beach, Virginia. Find out more by contacting Rodney Kendall, Director of SSDS Programs, at (805) 228-7634, rkendall@caci.com.

Navy Capt. Jim Graham presented BG01's Michael Poole with an award at ASNE for his outstanding training support.

in**Business**

Assuring Data for Homeland Security

The big picture of homeland security includes making sure the right people receive the right information at the right time in the right format, while denying these advantages to adversaries. That's what we call — information assurance.

"Information assurance is all about confidence," explains Jim Hogler, CACI's Information Assurance (IA) Division Manager. "Information superiority is an immense responsibility, and the need for defensive measures to protect that information is paramount. What CACI brings to clients is the confidence that they will be able to conduct their information-based mission in a hostile information environment."

CACI's IA offerings focus on the "C-I-A" of information: confidentiality, integrity, and availability. Clients are assured that information is available only to authorized users, that it is reliable and unchanged, and that it is there when needed.

> "The practical issues connected with homeland security ... really force us to always stay a step ahead of the bad guys."
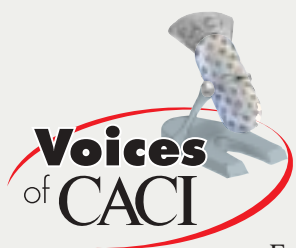
IA is particularly critical to the Office of Homeland Security. "Homeland security offers a real challenge," Jim says. "All of the agency components must be able to share information, but some have mature systems, others don't, and others must build the necessary architecture."

CACI has already built solutions for U.S. Customs and the Secret Service, and helped staff the Navy's Computer Incident Response Center.

CACI's process begins with a vulnerability analysis. "We look for the vulnerabilities, assign a risk level, and do a complete analysis," Jim says. "The practical issues connected with homeland security, and the huge areas of information that must be safeguarded, really force us — more than ever before — to always stay a step ahead of the bad guys."

You can contact Jim at (703) 679-3809, jhogler@caci.com.

Voices of CACI

Getting to Know ... Dawn Peyer

Dawn Peyer is one of those "linchpin" employees who are essential to their organization's success. Her manager, Dean Engelhardt, says he couldn't run his contract without her. And her client evidently feels the same way, since she just received a commendation letter for outstanding support.

Dawn provides key administrative support to the Naval Surface Warfare Center in Indian Head, Maryland, where her BG08 team assists with naval ordnance safety and security. Outside of work, she loves to spend time jet skiing. She has jet-skied on the Potomac and Patuxent Rivers, to Maryland's Solomon Islands, and

across the Chesapeake Bay. Living on the water is completely new to Dawn, but she likes it so much that when she closes on her first house in just a few days, she will settle in Golden Beach, St. Mary's County, just minutes away from the Patuxent.

Jet over to dpeyer@caci.com or call (301) 744-6003 to find out more.

> Dawn just celebrated her fifth anniversary with CACI. This is her first "real" job, and she says it's been a great experience.