CACI Times

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Jack London Keynotes Northern Virginia Technology Council "Titans of Technology"



Tracing the Growth of Terrorism

Dr. London's presentation traced the growth of terrorist activity against the United States, from the bombing of the Marine barracks in 1983 through the events of September 11. He noted that when the Hart-Rudman Commission reported on national security last summer, it predicted a direct attack on American soil — an act that tragically occurred just months after the report was issued.

As Dr. London continued, he identified a common thread to all these attacks: "asymmetric warfare" — the tactics of enemies who view

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The New Defense Era — Arming With Technology

America has entered a New Defense Era, one that will rely more than ever on information technology (IT) to win a global war against terrorism. We are embarking on a chapter in our history when IT providers like CACI will play a major role in securing what President Bush calls "freedom's victory."

That was the message delivered by CACI CEO Dr. Jack London on February 13, when he served as keynote speaker at the "Titans of Technology" breakfast held by the Northern Virginia Technology Council (NVTC). Backed by a compelling presentation with powerful content and images, Dr. London spoke to more than 500 attendees, including colleagues in Virginia's technology community, financial experts, industry leaders, and members of the press.

"We chose the New Defense Era as our topic because of our government's clear commitment to IT in the fight against terrorism," Dr. London said. "It means that all of us in Northern Virginia's IT community have new responsibilities in serving our nation."

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Dayton has all 5 BGs and is
growing strong — words and
pictures from one of our biggest
field offices

April 2002

Welcome to Our Education Issue!

This issue's centerfold theme is education and how CACI provides learning opportunities for all its employees. Turn to page 9 to find out more, but remember that before we can become well-educated adults, we need childhood tools and teachers that will help us on the way ...



Making Summers Fun for Kids With Arthritis ...



San Diego's Michele Vaineharrison and Dave White support summer camps for children with juvenile arthritis — and need your help!

When Dave White, senior systems engineer with BG01's Tactical Systems Division in San Diego, and his wife joined a parents' support group for children with arthritis in 1986, they had no idea where it would take them. "We were just looking for a way to help kids, like our daughter Amy, who suffered from juvenile arthritis," Dave explained.

Five years later, 30 kids with arthritis enjoyed their first summer camp experience at YMCA Camp Marston in Julian, California, and Dave was camp director. Since then, the one-week program has steadily grown and the 12th annual Joint Adventure Camp this July will host 50 children with juvenile arthritis. Campers aged 7 to 17 will enjoy swimming, wall climbing, archery, horseback riding, and other activities, all under the watchful care of volunteer counselors and medical professionals.

Another CACI volunteer, Michele Vaineharrison, senior software engineer in San Diego's new Scripps Ranch office, wanted to get involved in the camp program. "When I mentioned my interest to BG01 Executive Vice President Bill Fairl, he put me in touch with Dave," she added. As a result, Michele and her Alpha Omicron Pi alumnae group are coordinating gift bags for the 2002 event. On arrival at camp, each child will receive a "welcome bag" containing a pen, pencil, flashlight, cap, T-shirt, and other CACI-donated items.

More items are needed for the kids, and if you can help, please contact Michele at mvaineharrison@caci.com.

... and Being PALS to Schoolchildren

CACI people are well known for supporting schoolchildren in a number of ways in communities throughout the country. Now employees from our Chantilly, Virginia office are really being PALS — participating in the Partners Assisting the Learning of Students (PALS) tutoring program with students at Chantilly's Brookfield Elementary School.

Once a week these CACI employees can be found working on the basics with Brookfield students. "About 16 CACI people are involved in the tutoring program right now," explained CACI Manager of Pricing Patrick Gardill, who is spearheading the effort. "But there is always a need for more people."

PALS provide tutoring in specific subjects, and occasionally work on organizational and study skills. The volunteers spend about 40 minutes to an hour with the children one day a week, at a time when few parents are able to be at the school on a regular basis.



CACI PALS include (front) Gary Mann and Patrick Gardill and (back) Patty Fink, Maryann Banchiu, Nancy Dixon, and Olive Carrington.

"This is a great way to give something back to our community," Patrick said, "allowing CACI employees to really become part of the community where they work."

For more information about joining PALS, contact Patrick at (703) 679-4606 or pgardill@caci.com.

Dear Team

In CACI's atmosphere of continuous learning, we see our employees — and our business — flourishing. Giving you the opportunity to develop your skills and increase knowledge is one of the benefits of working at CACI.

At CACI, we demonstrate our pledge to provide individual opportunity by offering a variety of knowledge benefits. Our training courses prepare you to do the job in front of you today, and our education vehicles prepare you for the job that will be in front of you tomorrow.

Do you want to further new technology skills? More than 200 computer-based courses are available to you right at your desktop — no approvals are needed to download them! Our leadership and management courses are readily available



and pave the way for future advancement during your career with CACI. Want to continue your college education? Full-time CACI employees are eligible for our Tuition Reimbursement Program from the very first day on the job ... there's no waiting time!

I applaud all the CACI employees who have taken advantage of our educational opportunities, who acted to obtain new degrees, new skills, and a new vision of our future. So let us help you learn for today and prepare for tomorrow. As CACI marches toward becoming a billion-dollar company by 2005, your expertise and know-how move us closer to our goal!

J. P. (Jack) London Chairman of the Board, President, and Chief Executive Officer CACI International Inc



"It gives me the greatest pride to know CACI is of service to the nation in defending our freedoms and ensuring our safety. I thank everyone at CACI for their outstanding support and dedication to our clients, and I am confident we all will make a difference in winning the war against terrorism."

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the entire world as their battlefield, and who are savvy enough to use technologies like the Internet to conduct their terrorist planning.

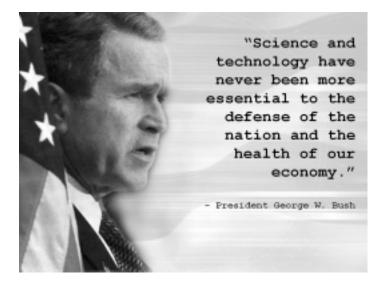
But if asymmetric warfare is the biggest challenge of the New Defense Era, information technology is the biggest opportunity. Dr. London pointed out that as early as 1996, the National Defense Panel was predicting that IT would play an increasing role in America's security policy and programs. The United States needed to lead this "technological revolution," it said, or suffer the consequences.

Clearly, as the presentation established, the consequences are here and now. This is the New Defense Era, and the success of our IT solutions will be central to our nation's freedom and security.

Contributing to the Nation's Defense

Dr. London concluded his presentation by outlining a few of the ways CACI is supporting the war on terrorism. CACI people are developing a mission planner to help the Marines deploy in urban environments, for example, and building a battlefield simulator to train troops and assess force effectiveness.

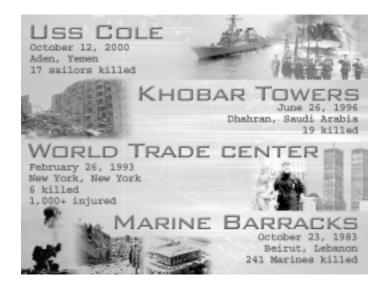
On the home front, we're working on a web-based security clearance application to expedite DoD security processing and helping to develop a voice print identification system to track suspected terrorists. And for our FAA and Customs clients, we are applying CACI information assurance expertise to enhance airport and border security.

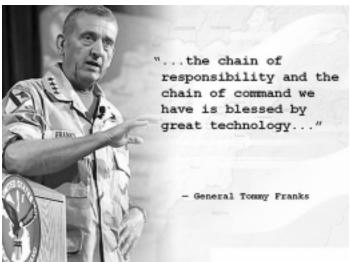




"I am honored to have had the opportunity to talk about our New Defense Era," said Dr. London. "This is an extraordinarily important time in our nation's history — as well as the history of the world. It gives me the greatest pride to know CACI is of service to the nation in defending our freedoms and ensuring our safety.

"I thank everyone at CACI for their outstanding support and dedication to our clients, and am confident we all will make a difference in winning the war against terrorism."





Delivering the Message

The Titans of Technology series features speakers from the highest levels of Virginia's technology community, with such past presenters as Verizon Vice Chairman Lawrence Babbio and Human Genome Sciences Chairman and CEO William Haseltine.

In developing his presentation, Dr. London worked closely with Business Communications Vice President Jody Brown to select the subject, with Lead Artist Stan Poczatek contributing the design expertise behind the striking presentation graphics. Executive Vice President Carson Morris, CACI's Homeland Security Officer, served as subject matter expert on homeland security and CACI's homeland security solutions.



"Dr. London spoke tellingly about the events leading up to our New Defense Era," said Carson. "The September 11 attacks on American soil were the culmination of a series of terrorist-orchestrated activities, and Dr. London's presentation is a clarion call that we need to act decisively and expediently to bring IT to homeland security as well as the battlefield."

Visit the CACI*net's CACI Times Online* archive to download Dr. London's speech and view color versions of these slides.

CACI Times Interview with the UK's Graham Post Ask About the Bell...

CACI's United Kingdom-based Marketing Systems Group has been successfully meeting client needs in the United Kingdom for nearly 30 years. In this interview, Executive Vice President A. Graham Post, a 16-year veteran of our UK organization, describes the UK business and some of the factors in its success — and tells us about the bell.

What is your role in the UK group?

My role is like a chief of staff for Europe, assisting Greg Bradford, CACI's UK Chief Executive, in a kind of combination chief financial officer, general counsel, and human resources manager role, with a little bit of facilities manager on the side.

What are the UK group's lines of business?

We have two main lines of business: consumer analysis, which is our Marketing Solutions Division, and the systems integration work our Information Systems Division does.

Our revenue is about £31 million, or something over \$40 million. We have just over 275 staff and four offices, in London, Coventry, Warrington, and Edinburgh, Scotland.

The UK group has traditionally been a leader in marketing systems. What has led your success?

Here we are a major player in a niche market, where we dominate. We offer



UK Executive Vice President Graham Post explains the UK group is "very sales oriented, stays close to our clients, and sticks with our core business."

proven and very successful solutions in consumer classification systems and customer relationships management, site location and store and branch network analysis, and direct and general market planning software tools.

Simply put, what we do in this area is find customers for businesses, using the unique ways we organize demographics data from the UK Census.

If you're a retailer, we provide site analysis of customers around your physical location. If you're a direct marketer, we actually give you the names and addresses of people who are likely to respond to your product or services.

"Our revenue is about £31 million, or something over \$40 million. We have just over 275 staff and four offices, in London, Coventry, Warrington, and Edinburgh, Scotland."

What is the market like for your information systems business?

In this area, we're a relatively small player in a vast market. Our growth has been in specialty areas such as telecommunications and document imaging and workflow.

We're very good at network management systems in the telecom world for clients like British Telecom and Cable & Wireless. But we're also diversifying into other markets [see sidebar] using technologies like data warehousing, document imaging and workflow, and relational databases.

One of our biggest contracts, an \$8 million award to support the Irish census, combines elements of both business lines. Here, we are using intelligent character recognition to scan Irish Census forms, then loading them to a database for further analysis and classification.

We know both ends of this equation — the document and database management elements as well as the demographic analysis side.

In many cases, we've been developing these systems for our clients over many years, and we probably know more about them than even they do! Our group is very sales oriented, stays close to our clients, and sticks with our core business.

What epitomizes the UK culture to you?

Well, let's say you were a visitor to our London headquarters building. One thing you might do to get the flavor of our business culture is **ask about the bell** ...

Our headquarters is quite impressive. It was originally two 19th-century Victorian warehouses with 26-foot-high ceilings, which the developer renovated and joined with a glass atrium. There are four quadrants around the atrium, with all open office space, and landings on the first floors.

Now, in the atrium is a bell — not a very large one, just a standard ship's bell. But whenever a big sale is made, we ring the bell. Everyone stops work for a few minutes and comes out on the landings to see who's rung the atrium bell, and learn about the latest sale.



It's quite interesting to see the whole organization stop for two minutes and join together. It's a great morale booster — a way to take a break from the workday and share in our mutual success.

Case studies in UK marketing...

"For the Staffordshire Building Society — what you'd call a savings & loan institution in the U.S. — we're using our knowledge of residential areas to evaluate which locations would be best for their branch offices. We've applied what is called a 'gravity model,' showing how if you have a major branch, for example, it will attract business toward it (like gravity), just as big competitors will attract business away. We plotted what happened with particular branches in particular neighborhoods, then produced a model to predict the business levels they can expect for new branches. Now, when they want to open a new branch, they use our CACI model to evaluate the location."

... and information technology

"We did some very interesting work for Virgin Trains, a railway operator here which is something like Amtrak in the U.S. (though a good deal smaller). Virgin needs to meet certain regulatory requirements for responding to passenger complaints, so they asked us to develop a complaint-handling system for them. We applied our document management and workflow capabilities to build a system that met their needs and increased productivity by about 120 percent. Well, it's a small market and once other railways heard what we were doing, they wanted to have something just like it — and now we're doing complaint-handling systems for two other railroad operators!"

Air Force Team Wins NATO Recognition

CACI's Joint Air-to-Surface Standoff Missile (JASSM) Warhead team at Eglin AFB, Florida, was recently recognized by the NATO Insensitive Munitions Information Centre (NIMIC) with the Susan Demay Award. The award, given in memory of a China Lake munitions worker who died in 2000, is given to individuals who have produced the most significant advance in the NIMIC nations in the past two years.

Supporting Safer Munitions

Insensitive munitions are explosives that minimize the probability of inadvertent detonation — they are "insensitive" to unintentional stimuli or the explosion of nearby munitions. Such munitions are considerably safer for the people who must develop, handle, and install them.

CACI's John Leahy, engineering technician/ explosives formulator at Eglin, developed a low-risk explosive that generates significant blast capability but with reduced vulnerability to shock. This explosive was used to fill the warhead on JASSM, an air-launched, conventional standoff weapon designed to destroy heavily defended, high-value, timesensitive targets.



Vice President Charles Whitehead congratulates John Leahy on his NATO recognition for developing an explosive that is less vulnerable to shock and accidental explosion.

According to John, "It is thrilling to achieve this recognition for our efforts. This warhead is a safer, more effective, and less expensive to produce than many other similar weapons."

Added BG01 Vice President Charles Whitehead, "The JASSM warhead is the first Air Force weapon to pass the required testing, and will significantly reduce both the threat of accidental explosion and the severity of such an explosion if it does occur."

For more information about this award, contact Charles at (850) 729-6182, cwhitehead@caci.com.

Helping the General Services Administration Go Paperless ... Linking Finance and Procurement at GSA



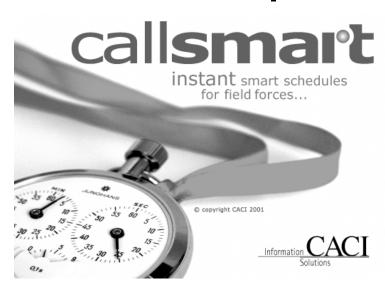
Participants in testing the new GSA interface included (row 1) Yvonne Hobson, Irina McDonald, Suong Nguyen, Gerald Zaffos (GSA), and John Shackelford; (row 2) Connie Brown, Bob Walters, Steven Forman, Annette Shinafelt, Dawn Gruszewski, and Shigeru Takehara; (row 3) Valerie Snowden (Chugach/GSA), Carter Stringer (RHI/GSA), Tuck Thomas, and Gary Hill.

Recently, a CACI BG08 team helped the General Services Administration (GSA) link its procurement and financial systems, giving users greater capabilities in cross-referencing data and helping the organization meet federal mandates for improved record-keeping. According to Program Director John Shackelford, "We're proud to help GSA meet its goals for both productivity and paperless contracting."

The CACI team successfully delivered the interface between the automated contracting system in use at GSA, CACI's *Comprizon*TM.Buy, and the GSA financial system. The interface was completed on time after an aggressive schedule that culminated in extensive testing where CACI team members displayed the robust capabilities of the interface to GSA.

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New Software Helps Sales Planning



CACI's new CallSmart software helps sales representatives better plan their sales calls.

CACI's UK Marketing Systems Group recently introduced CallSmart, a software package that offers smart scheduling for corporate sales reps in the field. The software allows salespeople or managers to plan efficient call schedules, automatically accounting for distances between calls, customer availability, and call sequences.

"All the permutations and combinations of call planning can be a real headache," said UK Chief Executive Greg Bradford. "CallSmart simplifies the planning and frees salespeople to focus on generating new business and maintaining relationships with existing clients."

Making Calls Count

In the United Kingdom, CallSmart uses a matrix of driving times from region to region ("postcodes" in the UK) to determine the most efficient call schedule. It even produces maps to reassure salespeople that the plan is logical. Dates of sales meetings, fixed appointments, holidays, and customer availability can be fed into the software up-front, eliminating conflicts in the schedule from the start.

Early reports from CallSmart users indicate savings of 30 percent in driving time for sales reps and reductions in mileage of more than 25 percent. Even more importantly, CallSmart works to maximize customer "face time" for its users and increase sales force productivity.

To find out more, contact the UK's Nancy Dull at ndull@caci.co.uk.

A Giant Leap for GSA

According to Program Manager Annette Shinafelt, "The new interface enables information to flow electronically for the first time from the procurement to the financial system. This saves the GSA significant time and money and is a giant leap in permitting the GSA to be paperless in accordance with the Government Paperwork Elimination Act."

The BG08 team consisted of John Shackelford, Gary Hill, Annette Shinafelt, Darrell Carpenter, Yvonne Hobson, Connie Brown, Irina McDonald, Bob Walters, and Gary Zelenka, with the assistance of Steven Forman, Tara Kerns, Jerry Haskins, and Henry Purdy. Programmers who contributed to the behind-the-scenes "magic" of the interface included Shigeru Takehara, Dawn Gruszewski, Cheryl French, Suong Nguyen, Magdalina Pachowicz, Stephen Bray, Rodney Olympia-James, and Linda Hurless. Thanks also go to the dedicated efforts of Paul Bejadhar and Glenn Ross, who led the successful phase one testing in January 2001.



GSA Program Manager Mary Beth Dobrzynski congratulating BG08 Senior Vice President Paul Patton after the successful results.

For more information, contact Annette at (703) 679-3544, ashinafelt@caci.com.

Supporting Scholarship...

CACI Donates \$5,000 on Behalf of Chuck Corjay

They've called him "Mr. AFCEA" for years — but now it's official. At this year's Valentine's Day Ball held by the Northern Virginia chapter of the Armed Forces Communications and Electronics Association (AFCEA), CACI Senior Vice President Chuck Corjay was recognized for his exceptional contributions to the association's education initiatives. What's more, CACI CEO Dr. Jack London presented AFCEA with a \$5,000 scholarship donation, made expressly in honor of Chuck's outstanding support.

Having a Ball for Education

The 2002 Valentine's Day Ball, hosted by Chuck, raised over \$100,000 in scholarship money — more than double last year's total.

CACI's contribution came as a surprise to Al Edmonds, President of AFCEA International, who accepted the donation from Dr. London. "We didn't tell him it was coming," said Chuck, "so when Dr. London presented the check, Al was thrilled."

"There's no better spokesman for AFCEA and the ideals it stands for," Dr. London said, "and we are pleased to make this contribution in recognition of how superbly Chuck Corjay has represented CACI to AFCEA and how successfully he has supported your scholarship programs."



AFCEA President Edmonds presents Chuck Corjay with a plaque that makes it official — honoring "Mr. AFCEA" for raising more than half a million dollars in scholarships.

CACI People Are Eligible for AFCEA Scholarships

"It was very gracious of Dr. London to donate to our scholarship fund," said Chuck. "Now I hope CACI people take the initiative to apply for some of our scholarships — the money is there and our people are eligible." To find out how you can qualify for an AFCEA scholarship contact Chuck at (703) 841-3733, ccorjay@caci.com.



Cheryl Ellison Shines as AFCEA "Super NOVA"

Another CACI star on display at AFCEA in February was Cheryl Ellison, a deputy project manager in BG06. Cheryl was honored as a "Super NOVA" — an outstanding member of the Northern Virginia (NOVA) AFCEA chapter. Recently retired from the federal government, after 30 years of service, Cheryl has supported AFCEA for many years and served in a number of AFCEA chapter board positions.

The Super NOVA award honors Cheryl for her outstanding support to the extremely successful 2002 Valentines Ball. According to Chuck Corjay, organizer of the event, "Cheryl shouldered the critical responsibility in ensuring that the information flow to the guests of this signature event was maintained in the aftermath of 9/11, despite the mail problems caused by anthrax scares. Cheryl is a true professional and a 'can do' person!"

You can send kudos to Cheryl at (703) 802-8413, cellison@caci.com.

Educational Opportunities at CACI — Opening the Door for Career Growth

CACI provides a wide range of learning opportunities and resources for all its employees. From your first day on the job, the CACI culture of education is available to you, including management and leadership training, tuition reimbursement programs, computer-based training, technical training, and more. So let education pay off for you. Read about CACI educational opportunities in the following stories, and visit CACInet's Educational Services site, in our Benefits section, to find out more.

Computer-Based Training Right From Your Desktop

Conveniently meeting CACI employee-training needs in a rapidly changing environment is what the Computer-Based Training (CBT) Program is all about, according to Gary Coleman, Director of Engineering, Project Resource Group. "Each year we survey the user community to identify new training needs," Gary explained. "This year we got well over 100 responses from managers around the company detailing the requirements for their organizations."

Gary updated the computer course library using this information, along with usage statistics from past years and user evaluations. The library now offers more than 200 courses, including 76 new courses.

"These courses are used as education tools for specific projects, occasionally as a handy desktop reference tool, and for personal growth," Gary said. "Any CACI employee may download a computer course, and we encourage ongoing personal training. In the past four years, there have been about 8,000 course downloads — so I think the message is getting out there."

Access to the courseware has been expanded to include all of the Americas, as well as Europe. In addition, a new contract allows for "pay-per-view" options on courses that have not been included in the standard library.

To learn more about the Computer-Based Training, call Gary Coleman at (703) 679-3331 or e-mail gcoleman@caci.com, and watch for future announcements on availability.

"Every CBT course I have taken has provided an immediate benefit to me. The wide course selection allowed me to select courses that really targeted my needs, they are easy-tofollow, and the ability to work at your own pace is a definite plus!"

> Michele Dade Staff Administrator, Rome, New York

New CBT Courses/Upgrades

Microsoft Products

MS Office 2000: Access/Excel/Word/ Powerpoint/Outlook/FrontPage (23 courses) MS Windows 2000 (37 courses)

Networking

Internet Security: Cryptography/PKI/Firewalls (8 courses)

Internet/Intranet Infrastructure: Web site Setup/Maintenance/Security (5 courses) Routed Network Protocols (11 courses) Routing, Bridging, and Switching (6 courses) Internetworking Essentials (14 courses)

Programming

Unix (8 courses) Java 2 (12 courses) MS Visual Basic 6.0 (16 courses) C/C++ Programming (20 courses) SEI Personal Software Process (2 courses)

Database

Oracle Introduction (9 courses) Oracle 8i Database Administration (9 courses) Oracle 8i Performance Tuning (6 courses) Oracle 8i Backup and Recovery (6 courses)

Lotus Notes

End User (8 courses) Preparation for the Project Management Professional Certification (11 courses)





Take Advantage of Tuition Reimbursement

CACI's Tuition Reimbursement Program has been met with enthusiasm throughout the company, according to Senior Human Resources Manager Carol Schoeman. "It is the ideal program for anyone seeking to brush up on a particular skill, finish a degree, or earn a new degree," Carol said. "Tuition reimbursement is one more way for CACI to demonstrate our commitment to individual opportunity."

Two CACI employees who know this firsthand are Terry Dinwiddie and John Olszewski. Since joining CACI in 1999, John, an engineer at our Dahlgren, Virginia office, has completed his associate's degree and is currently pursuing his bachelor's. Terry, a business systems analyst in Chantilly, Virginia, is hard at work on her master's degree. Both have high praise for the program.



"When I came to CACI I had 90 college credits completed, and was ready to finish the job. The American College Advisory Service CACI offers took my information and personal criteria and came back to me with eight different options! ACAS made a difficult search extraordinarily easy."

Michael Fries
 Project Manager
 Chantilly, Virginia

Education Benefits Employees — and Customers

According to Terry, "In our high-tech world, you have to keep your edge, and you need to keep your skills current. And the best way to do that is through ongoing education."

John concurs, adding that the tuition reimbursement program was a real selling point for him when he first interviewed with CACI. "Education is the key to success. Certainly I benefit, CACI benefits, and most importantly, our customers benefit," he said.

In 2001, over 450 CACI employees completed more than 1,050 courses at 134 different colleges and universities; CACI reimbursed the employees approximately \$676,000.

You're Eligible From Day One

Full-time CACI employees are eligible to participate in the Tuition Reimbursement Program from their first day on the job. "The program pays up to 10% of an employee's base salary for approved tuition reimbursement," explained Carol.

But that's not all. "If an employee is seeking a degree, I always recommend using the American College Advisory Service (ACAS)," Carol said. "ACAS is a professional service that is offered at no direct cost to employees. It will help you find a program where you can get your degree in the shortest possible time and at the greatest convenience."

To find out more about tuition reimbursement, contact Carol Schoeman at (703) 841-7814, cschoeman@caci.com. You can also visit CACI*net*'s Educational Services section to get complete details on tuition reimbursement and the ACAS program. Or contact ACAS at:

Education Benefits Center c/o American College Advisory Service 4455 Connecticut Ave, NW Washington, D.C. 20008 Phone (888) 765-2227



New Curriculum for Project Management School

Accompanying CACI's successful corporate growth has been a need for CACI-trained project managers. To meet this challenge, CACI's Project Management (PM) School reevaluated and refined its offerings, and has emerged with a practical, information-packed new curriculum.

"We just graduated our first 'test' class, and we will fully implement the new three-day program this summer," said Gordon Jackson, with CACI's Project Resource Group (PRG), who serves as director of the PM School. The revised course features two tracks — one for current and potential project managers and others in key positions, and one for program and vehicle managers.

"Each class will train 20 students on the requirements for being a *successful* CACI project manager — not merely a project manager," Gordon stressed. Students will expand their knowledge in such areas as CACI infrastructure and systems and such disciplines as accounting, earned value, hiring, and legal affairs.

"PM School graduates will better understand CACI's expectations for project managers, and they will be more aware of the vast assets available within the company to support them," Gordon explained.

CACI personnel who are interested in attending the PM School should apply through their next-level manager to PRG's Karen Lenihan. Karen can be reached at (703) 679-3329, klenihan@caci.com.

PM School Schedule

The following dates have been established for the PM School for the remainder of the calendar year. All classes are held at the Groupware Room at Park Meadow II in Chantilly, Virginia.

July 15 - 17 July 29 - 31 September 16 - 18 September 30 - October 2 November 11 - 13

If you wish to attend, apply through your next-level manager to PRG's Karen Lenihan at (703) 679-3329, klenihan@caci.com.



PRG Director Bill Vitaletti and training managers Gordon Jackson and Gary Coleman, here reviewing a recent training session, are making Project Management School a priority for our new management needs.

More Training Is Also Available

Graduates of CACI's PM School now have the opportunity to continue their management and technical training in specialized areas of interest, according to Gordon Jackson.

"The PM School is not designed to provide exhaustive training," he said. "For those who desire more detailed information, the company offers 'nuts-and-bolts' training in such areas as Microsoft Project, risk management, work breakdown schedules, and earned value.

"We are giving considerable emphasis to earned-value training as a CACI management technique," he added. Earned value provides a framework to fully manage a project from start to finish. In addition, it creates a "snapshot" of where a project stands at any given time, relative to its cost and schedule. The approach also can be used to derive a possible prediction of future performance, if current trends continue.

Gordon pointed out that it is not necessary to be a PM School graduate to receive instruction in earned value and other CACI management and technical training.

To find out more, contact Gordon Jackson at (703) 679-3328, gjackson@caci.com.



SEI/ISO Training Support ... Training for Technical Distinction

CACI has a legacy of excellence in process development, especially as it pertains to software design and quality management. And as part of our mandate to provide quality client service, CACI groups continually seek ways to sustain and enhance our distinctions in these areas.

That's one reason why, according to Project Resource Group (PRG) Director of Engineering Gary Coleman, "we have some 15 courses designed to help CACI organizations gain credentials in recognized standards such as the Software Engineering Institute's Capability Maturity Model (SEI CMM) and the ISO-9001:2000 international standard for quality management processes."

Types of Programs

Two types of programs are available from PRG — instructor-led and facilitated workshops. "The instructor-led courses cover the fundamentals," said Gary. "These provide an excellent means for everyone, as a team, to get up to speed. But we also offer facilitated, tailored workshops to assist the team in the practicalities of applying what was learned directly to specific projects."

Programs are available on a regular basis, and can be provided "on demand" at a project site, usually at no cost to the project team. "We have also provided these courses to customer teams," noted Gary.

To learn more about instructor-led training courses, contact Gary at (703) 679-3331, gcoleman@caci.com. To schedule a class at your site, contact Karen Lenihan at klenihan@caci.com, or call (703) 679-3329.



"The SEI Overview seminar was an outstanding learning experience! I really gained a lot of insights about the PRG resources and capabilities that are available to me as other requirements come up."

John NabilProgram ManagerDayton, Ohio

ISO Update: Projects In Progress



PRG's Ray Morales is spearheading CACI's initiative to provide ISO support for business groups around the country.

"The drive for ISO 9001 certification is growing stronger every day at CACI," said Ray Morales, the Project Resource Group (PRG) point of contact for ISO 9001. "It's a great way to demonstrate to clients and industry that CACI's management processes are world class."

ISO 9001 is an international standard that spells out the requirements for operation of a quality management system (QMS). A QMS refers to everything an organization does to build quality into its product or service. To be ISO 9001 certified, an organization must undergo a rigorous audit by a third-party registrar, which amounts to an official stamp of approval that an organization boasts a superior QMS.

CONTINUED ON NEXT PAGE

ISO UPDATE CONTINUED

CACI Projects Pursuing ISO Certification

CACI has now joined that elite ISO 9001 registered club with Evan Cox's team at the Louisville, Kentucky office [see below]. Other CACI sites are at varying stages in their ISO 9001 efforts.

"One of the most active is Executive Vice President Richard Smith's Division Group in BG01," Ray noted, "which boasts two divisions pursuing registration: Oklahoma City and San Antonio. And Kathy Gallant's BG06 Telecommunications and Information Assurance Operations Group in Chantilly has launched three ISO 9001 efforts." "The ISO registration allows us to get industry recognition," Kathy said, "and the ISO process enables us to bring the same level of quality to new business."

"The groups currently implementing their ISO programs are CACI's latest pioneers," said Ray. "I see PRG's role as enhancing the communication and collaboration among these groups so that there is less need to reinvent the wheel."

Ray anticipates that future groups will benefit from these early programs as PRG strives to arrive at a CACI-standard ISO 9001 QMS implementation method that still allows for ample local tailoring. He encourages any group contemplating launching an ISO program to contact him for overview training or other consultation.

You can reach Ray at (703) 679-4297, rmorales@caci.com.

CACI Case Study ...

Louisville Offers More With New ISO 9001:2000 Certification

CACI's Louisville, Kentucky office now offers its clients — and our company — an added distinction: ISO 9001:2000 certification for Louisville's quality management system.

Top-Quality Deliverables and Marketplace Distinction

"ISO certification provides independent confirmation that the products and services we deliver to our Navy client are first rate," said Louisville Chief Engineer Gerry Morgan. "It says that our deliverables are the result of a quality management system that meets international standards of excellence."

CACI Louisville ISO 9001:2000 Certified

CACI CEO Dr. Jack London (center) and Team Louisville at the ISO 9001:2000 certification ceremony. Louisville's certification brings CACI a key technical distinction and assures its Navy client of high-quality products and services.

Moreover, ISO recognition gives Louisville a technical discriminator in the competitive marketplace. "ISO certification provides us with solid credentials in bids for new business," Gerry said. He also noted that CACI's certification is helping Louisville's Navy client, which is pursuing its own ISO certification.

Developed by the International Organization for Standardization, ISO 9000 establishes global standards for quality management processes. The ISO 9001 standard

sets criteria for enabling organizations to maintain high quality in the products and services they provide to clients. CACI's Project Resource Group offers training and assistance for all CACI groups that wish to achieve ISO certification.

See CACInet's CACI Times Online for a longer version of this article. To find out more about Louisville's ISO certification, contact Evan Cox at (502) 364-6274. For information on PRG's ISO training, contact Ray Morales at (703) 679-4297, rmorales@caci.com.



More Classes for CACI Reporting System

As more of us begin to use CACI's revenue forecasting and analysis tool — the CACI Project Management Reporting System (CPMRS) — the need for CPMRS training increases. Moreover, according to CACI Training Coordinator Rose Noxon, training has been stepped up to meet new features in the most recent CPMRS upgrade. "The new CPMRS 2000 is a truly comprehensive tool," Rose said. "It offers over 30 different reports, downloading capabilities, custom options, and more. Our classes will cover all of these capabilities and enable CACI people to use CPMRS to best meet their organization's needs."

CACI's Project Resources Group (PRG) now offers two different CPMRS classes. The first, Overview of CPMRS, describes how CPMRS fits into the family of CACI financial systems, terminology, and reporting options. The second, the CPMRS Mechanics and Hands-On class, walks students through navigation of the system, setting up CPMRS data structures like work breakdown structures, how to forecast at the vehicle and individual employee levels, and extract reports.



CACI Training Coordinator Rose Noxon is overseeing expanded CPMRS training to meet new user needs.

"Participants learn both the technical aspects and practical applications of the system," explained Rose.

For more information about CPMRS training, contact Rose at (703) 679-4291, rnoxon@caci.com

Bringing the Campus to CACI



This Dahlgren team found that taking a technical writing class had a significant positive impact on their work skills: Regina Eller, Wanda Robertson, Dann Burrell, instructor Margie Stevens, Dave DiPardo, Leslie Chiaison, and Michelle Blankenbaker. Not pictured are Michelle Payne and Barbara Anthony.

Eight CACI employees of the Dahlgren, Virginia, office recently completed a technical writing course taught by Margie Stevens, a lead technical writer at CACI and adjunct faculty member at Rappahannock Community College (RCC). The students earned three college credits for completing the course, and were even able to take it at a CACI location.

Because the course was exclusively for CACI employees, Margie tailored the content to relate to the specific types of documents, such as user manuals, procedures, and proposals, that CACI staff creates. Dahlgren's Regina Eller noted that the course helped her to update and enhance procedures for distributing classified material, while Dave DiPardo said he applied the skills he learned to writing fire evacuation procedures. Students also wrote a team proposal for improvements to their main conference room.

According to Margie, arranging to hold the course on site was no problem at all: "Since I'm an adjunct with RCC, I just discussed the opportunity

with my director, who was glad to be expanding course offerings. As for having the class here at CACI, Dahlgren Vice President Andy Mesterhazy gave his enthusiastic support, and provided the space free of charge." Margie advises any other group considering such a plan to talk with their local community college, which "may be eager to expand its visibility" in their area.

To learn more about this program, contact Margie Stevens at (540) 663-9231, or e-mail mstevens@caci.com.



Learn Leadership for Tomorrow's Challenges



Leadership trainers Morrie Kraemer and Howard Harris during a recent class.

CACI offers a unique Leadership Course designed to provide first-level and aspiring CACI supervisors with a better understanding of the nature and purpose of leadership and supervision. "CACI is a forward-looking company, and that kind of 'focus on the future' is not restricted to cutting-edge technologies, but in providing the leadership that will also be necessary to face tomorrow's challenges," explained Gordon Jackson, Project Resource Group. "We focus on developing the

skills and techniques effective leaders use to create and maintain superior working groups."

Leadership Focus Areas

Specific focus areas of the Leadership Course include Coaching Techniques, Goal Setting, Performance Appraisals, Team Building and Communication Skills. "What we do is present situations reflecting those most encountered on a day-to-day basis," Gordon said, "with very high levels of interaction among instructors and fellow students."

The Level 1 Leadership Training is designed for first-level supervisors, as well as senior project and corporate staff personnel who are aspiring to become first-time supervisors. It is also applicable to persons who deal on a frequent basis with employees or customers but are not in supervisory positions.

"We are in the process now of developing the schedule for the next fiscal year. We will be alternating between the Washington, D.C. metro area and another location in the nation each month," Gordon said.

Anyone interested in attending a CACI Leadership Course should email Karen Lenihan, klenihan@caci.com, with your request through your next-level supervisor. For course information, contact Gordon Jackson at (703) 679-3328 or gjackson@caci.com.



"I came to CACI from Digital Systems International Corp., so the CACI Project Management School offered me a terrific opportunity to learn more about the CACI way of business. What I learned I was able to apply my first day back on the job. In addition, I gained valuable tips on using CACI tools and resources to directly improve project performance."

Miguel Pagan, Program Manager
 Charleston, South Carolina

CACI Cares Update

Calling All Phones!



Check your "clutter" drawers today and pull out those old, unused cell phones! CACI Cares is sponsoring an unused cell phone collection — and your assistance is urgently needed. In Virginia, we are supporting the Fairfax County Police Department's Domestic Violence Program, which offers women in abusive situations used cell phones that are already programmed for 911 emergency calls. CACI people around the country should also check with their local

police departments to see if they offer similar programs. To turn in your phones, contact Jill Farley Coplon (Ballston) at (703) 841-7690, jcoplon@caci.com; Pat Williams (Chantilly) at (703) 679-4501, pwilliams@caci.com; or Lisa Nasberg (Washington, D.C.) at lnasberg@caci.com.

Giving the Gift of Clear Vision

CACI Cares is helping out the Lions Club in its annual collection of used eyeglasses. Since the Lions of Virginia Eyeglass Recycling Center opened in 1998, over 150,000 eyeglasses have been distributed to



individuals unable to afford the purchase of eyewear.

While you're collecting your unused cell phones, don't leave your old eyeglasses behind! Look for the collection boxes throughout CACI buildings, or contact Jill Farley Coplon at (703) 841-7690, jcoplon@caci.com.

CACI Cares Team Forming Now for Komen Race for the Cure

Register now to be part of the CACI team participating in the Washington, D.C. Susan Komen 5K Race for the Cure, supporting breast cancer research, education, and screening and treatment programs. Chantilly's Pat Williams is team captain.



You can register online for the team by going to www.nationalraceforthecure.org. Indicate "CCT" when you register to ensure your spot on the CACI team. Online registration is \$30, although you may print out the registration form from the web site and mail it in with a check for \$25 made out to the Komen Race for the Cure. A minimum of 30 registrants is needed for the CACI team to participate as a team.

Don't delay — the registration deadline is May 9. To learn more, contact Pat at (703) 679-4501, pwilliams@caci.com.

Conference Snapshot

Blasting Off at Colorado SpaceComm



Docking up at SpaceComm are CACI Senior Vice President Chuck Corjay with Air Force Maj. General Dale Meyerrose, Business Development Manager Rik Blanchette, and BG01 Senior Vice President Jim Savage.

BG01 has launched a campaign to spread the word about our capabilities in C4ISR (Command, Control, Communications, Computers, Intelligence, Surveillance, and Reconnaissance). That was the CACI message at the Armed Forces Communications and Electronics Association's SpaceComm conference in Colorado Springs, Colorado. SpaceComm is a high-visibility venue to boost our solutions to the U.S. Space Command, the DoD organization that orbits the satellites our warfighters use to obtain critical adversary and battlefield data. We're looking to "take off" with a number of efforts CACI is bidding on for the Space Command, and made a splash at the Colorado conference with an eye-catching display and effective capabilities presentation.

Find out more by contacting Chuck Corjay at (703) 841-3733, ccorjay@caci.com.

High Scores for Missile Defense Support

Government contracts often make use of "award fees" – cash incentives contractors earn depending on their performance. At the end of key contract periods, the client votes on how much of the fee to give the contractor, reflecting how well they believe the contractor has performed.

While good teams often score in the high 90s, it's very unusual to see a 100 percent award fee. But now our team supporting the Missile Defense Agency (MDA) has done it — and not just once, but twice!

"In my 26 years of government contracting, I don't believe I've ever seen such an exceptional accomplishment," said BG07 Vice President Brian Walsh, the division manager who oversees our MDA team. Added Program Manager Brad Orton, "It's clearly a testament to the superb professionalism and expertise of our people."

Consecutive 100 Percent Award Fees

The MDA team came to CACI through last year's DSIC acquisition. For the \$30 million MDA project, they have been providing a wide range of contracting and acquisition planning support. "Our expertise helps the MDA administer the entire contracting process, from pre-award planning to post-award management," explained Brad. He noted the scope of their support includes "everything from major system acquisitions and science and technology grants to international agreements on matters of worldwide defense."



CACI's Missile Defense Agency support groups have received outstanding client kudos. Shown here are Crystal City, Va. team members Leslie Freeman, Ray Oglivie, Peggy Sundberg, Heinz Ruppmann, and Ed Stolark.

Now the team is happy to report two consecutive 100 percent award fees. "Our client clearly likes our work, and we are well positioned to continue and expand our support," said Brian. "Our team is world-class," said Brad, "thanks to the tremendous support of all our 35-plus members and the outstanding guidance of team leaders Norm Hensley, Dave Kerrins, Heinz Ruppmann, and Jim Weekes."

For more information, contact Brad at (703) 486-3266, borton@caci.com.

Recruitment News

Winning Recognition at NAACP Career Fair

CACI's Recruiting Team recently received a certificate of participation and recognition from Cynthia Buggage, Region VII Director for the National Association for the Advancement of Colored People (NAACP), for CACI's attendance at the NAACP Career Fair in Falls Church, Virginia on January 21, 2002. CACI regularly participates in NAACP career fairs as part of our recruitment program.

"The NAACP is the No. 1 diversity career fair in the nation," said Senior Manager Dick Hart, "and we find it is a great opportunity to make contact with some of the best and brightest job seekers in our industry."

For more information on recruitment, contact Dick at (703) 679-4284, rhart@caci.com.



NAACP Director Cynthia Buggage presenting a recognition certificate to CACI Recruiters Carol May, Michela Calhoun, Hugh Brous, Danielle Crucet, Dick Hart, and Tony Clark.

CACI-Dayton: A Wide Client Base and Prospecting Potential

CACI's Dayton office serves many clients at Wright-Patterson Air Force Base (WPAFB), the largest base in the Air Force. Wright-Patterson is the home of the Aeronautical Systems Center and headquarters for the Air Force Materiel Command, National Air Intelligence Center, Air Force Research Laboratory, Air Force Security Assistance Center, and Air Force Institute of Technology, among others. There are many organizations on the base that need skills that CACI can provide, and there are many places where we can shop our skills.



Elsewhere in the state, we have a contract with the Defense Information Systems Agency (DISA) in Columbus that employs approximately 50 people, as well as an office at the Defense Finance and Accounting Service (DFAS) in Cleveland, providing financial systems services. Our Electronic Benefits Transfer (EBT) services provide statewide support for a "smart card" program, the Ohio Direction Card.

The Voices of CACI ... Dayton



"From the top management to the field technicians, everyone helps to get the job done. A few weeks ago, Director Chuck Feicht spent all day with me in the field doing trouble calls. He wanted to see day-to-day operations to get ideas on how to prepare documentation for future contracts."

Terry Whatley BG08 Field Technician

CACI's close working proximity to these organizations enhances our ability to be on the scene when a need arises, as well as to follow up with reach-back capabilities.

Finally, as Vice President Dennis Samic notes, "A large number of AF's high-ranking leadership (uniformed and civilian) are found in Dayton, and there is significant movement of these leaders between WPAFB and other bases as well as between Dayton and Washington, D.C. So if we can satisfy our customers here, CACI's reputation will spread among key people — here, throughout the Command, and in Washington."

All Five BGs — Complete Capabilities to Build on Opportunities

Dayton is the only CACI office outside of headquarters that has all five U.S. Business Groups, as well as corporate support from Business Development, Marketing, and Contracts professionals. This makes Dayton a "complete capabilities" shop, and carries a lot of weight when CACI teams with other companies.

For example, when Dennis Samic recently participated in a meeting of several subcontractors going after a significant recompete, members of the other companies remarked on Dennis's ability to offer proposal help at several sites. "Having resources in both Dayton and Chantilly gives us great credibility with teaming partners."

This contributes to clients' levels of confidence, as well: when clients deal with Dayton, they know their contracting personnel by name and by face — they aren't just a voice from a distance.

BG01 Program Manager Steve Topper said that one of the best and most unique aspects of working in Dayton is the easy accessibility and availability of expertise from other business groups. "Say you're working on a proposal and they want something your BG hasn't done before — all you have to do is walk across the hall or pick up the phone, and you'll get more than enough information to realize that your group can do this. Normally, at the project level you wouldn't get that insight, but here you get a much bigger picture that you can apply to your customers."

Not only can Dayton's people "reach across" BGs locally, they can also "reach back" into the centers of excellence associated with each BG represented. As a result, the Dayton staff can quickly and easily bring all of CACI's talents to build on an opportunity.

BG08 Director Irv Ramirez also observes that "a couple of things make a significant contribution to growth here: first, we have excellent past performance in all the Business Group projects. You can't point to any project where the customer hasn't been satisfied. And second, everybody here is close with their customers and committed to making sure the customer is happy, and that goes a long way in making all of our jobs a lot easier." It sure sounds like a formula for success!



BG01 Program Manager Jim Topper and BG06 Director Irv Ramirez stress that synergy across the BGs is a key to Dayton's success.

The Voices of CACI ... Dayton



What I like best is the diverse business culture —we have many different skill levels and resources to draw on for technical advice. Whether we're doing projects or proposals, you can exchange ideas with other individuals or teams on the best ways of doing things. There's just a lot of talent to call on."

— Dan Ly BG07 Systems Engineer

Top People and the Right Mix of Skills

One reason Dayton is so successful is that it has a very high-level and diverse skills mix. This includes specialists in network and telecommunications services, simulation and modeling, information warfare, intelligence, applied technologies, electronic benefits transfer, and financial systems and services.

The local area is also a rich resource for recruiting: BG07 Director Erv Gangl, for example, works with the Career Focus Program at Wright-Patterson's Family Support Center. The center is trying to find work for local people who are retiring from civil service or leaving the military, and sponsors periodic job fairs in which CACI participates.

Participation in community events helps in recruiting, as well. According to Dennis Samic, "People walk up to you at basketball games and football games, wanting to know about the company and job opportunities."

And speaking of recruiting, Dayton is the home of the Grand Prize winner in CACI's Enhanced Employee Referral Program — Lea Culver, BG06 Program Manager, who referred eight successful new hires. Lea said that "selling CACI to other professionals is easy — there is a vibrant community spirit among employees."

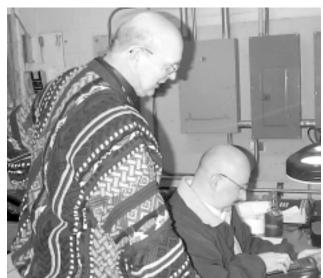
The Voices of CACI ... Dayton



"I feel I'm making a difference. Our mission — the security of computer networks — is important. I love my job and get a lot of professional satisfaction from it."

Shelly Looke
 BG06 Lead Enterprise Controller

Collaboration and a Lively Entrepreneurial Spirit



Chuck Feicht and Scott Curtner working on PC repair for the State of Ohio

BG08 Director Chuck Feicht provided some interesting insight into CACI-Dayton's spirit of collaboration and entrepreneurship: "When Irv Ramirez and I were coming

aboard from CENTECH, we were concerned that we might lose our sense of entrepreneurial culture, coming from a small firm and joining a very large firm. But we found that the entrepreneurial spirit and culture are alive and well."

Chuck noted that in Dayton, "you know the person who's going to do your proposal, and both you and your client deal directly with your contracting person. With that kind of a support infrastructure, you can go out, change your business face, and develop new clients or new lines of business. Because it's credible."

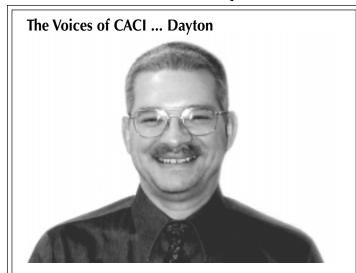
There is also a real synergy and collaborative thinking among business groups. According to Dennis Samic, they are always on the lookout for solutions that one group is providing for one customer that other groups can do for theirs. As an example, Dennis pointed out that Pete Lorenzetti, BG07 Program Manager, has the Mission Avionics System Trainer, a desktop computer based system that's used to train people on the Navy's EP-3 aircraft. As Dennis said, "Dayton is Air Force land, so we're looking to see where we can find a similar requirement we can satisfy for the Air Force."

Partnering With the Local Community ...

After working their eight-plus hours a day at the office, many CACI staff head out to participate in various volunteer efforts. These efforts cover a wide spectrum, from serving on local community planning committees, to judging at school science fairs and helping to preserve historic buildings.

Besides their obvious benefit to the community, these efforts can also help the company. For example, both Dennis Samic and the publisher of the *Dayton Daily News* are on the board of advisors of the "Special Wish Foundation." Until recently, CACI's stock price was not listed in the weekday editions of the *Dayton Daily News*, but after the *News* became more familiar with CACI through this association — they added our stock to the listings.

According to Dennis, "Everyone has a charter to do all we can to get the company name out in the community. Volunteer work takes care of this — and benefits the community at the same time."



"I like the ability to work independently and the positive interactions I have with my bosses. There's a lot of mutual support."

Stan LessigBG01 Signals Analyst

... and Technical Associations

CACI-Dayton is also highly involved in the local technical community. They're part of the Miami Valley Economic Development Coalition, helping to bring federal work opportunities to the area, and SimBA (Simulation Based Acquisition), which helps the Air Force shorten system acquisition time.

Dayton individuals are also involved with many professional societies, such as the American Society of Military Comptrollers and the Armed Forces Communications and Electronic Association. The office even has a cubicle set aside for the use of the Association of Old Crows (AOC), an organization promoting the nation's electronic defense, which is occupied by the "oldest" crow himself, Dan Graves, age 80, who from that cubicle still writes his "Operator 750" column for the *Journal of Electronic Defense*. AOC recently bestowed its Century Award on CACI-Dayton because of our large contribution to their scholarship program.

"Staying involved with technical organizations keeps CACI staff up-to-date on trends and developments in their areas of expertise. It also gives the company good visibility in the local community," says Erv Gangl, "and it creates informal networks of information and communication that can be helpful in recruiting efforts or creating teaming arrangements."



Rose Fackler, Erv Gangl, and Bob Lorenzetti gather round Kimberly Richison to check new contract paperwork.

Spotlight on our Dayton, Ohio office ...

A Rising Star in the CACI Constellation



CACI's Dayton office is home to teams from all CACI Business Groups, and includes such corporate capabilities as proposaling, sales, and contracts.

What do network services to the Air Force Materiel Command and Defense Information Systems Agency, information warfare support for the National Air Intelligence Center, large-scale military simulations for the Joint Services, and electronic benefits transfer support for the State of Ohio all have in common? The answer is: they are all provided by CACI's Dayton, Ohio office, one of the fastest growing and most successful teams in our company.

CACI-Dayton is located in the Miami Valley in southwestern Ohio. The city of Dayton is probably best known as the home of the Wright Brothers. In fact, the Huffman Prairie Flying Field, where



Program Manager Lea Culver meeting with Vice President and "Mayor" of Dayton Dennis Samic.

Orville and Wilbur tested their flying machines in 1904-05, is now part of Wright-Patterson Air Force Base, which houses many of Dayton's client organizations.

CACI's presence in Dayton is a combination of acquisitions, new business development, and robust opportunities. Through acquiring SofTech (1993), QuesTech (1997) and CENTECH (2000), plus a series of contract wins, the Dayton office has grown to 240 staff members who support clients with a variety of technical capabilities.

Dayton is the only CACI office outside our headquarters locations that boasts teams from all five CACI Business Groups. In addition, Dayton has a strong corporate component, with staff from CACI's Business Development, Marketing, and Contracts organizations. As one wit observed, "CACI-Dayton has all the capability of HQ — but with fewer commas and zeros!"

According to BG08 Vice President Dennis Samic, known as the "mayor" of the Dayton office, "CACI's Dayton team has been making a name for itself lately, experiencing rapid growth, high levels of success, and strong client satisfaction. This is a good organization, and we are really proud of it."

What are the keys to Dayton's success? Turn to page 20 to find out more!

The CACI Times

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