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# Recruiting and Referral — Cornerstones for Growth

By Michael Pinc

#### Find Out More About Our Recruiting and Employee Referral Programs

We have a terrific team at CACI. We create value for clients and shareholders, and provide good opportunities for our people. We succeed with skilled leadership and dedicated employees who consistently deliver quality client service and best value.

Our success is no accident. It is a product of a strong corporate culture that guides our actions and rewards integrity and excellence in our work. But it also is the result of vigorous recruiting and employee referral programs that are committed to bringing talented new people to our team.

Recruiting and employee referral have been fundamental to our success — and will be key to our continuing

growth into the Tier 1, \$3 billion CACI we plan to be by fiscal 2009.

In 2004, nearly one thousand CACI employees made successful new hire referrals. They joined our CACI Careers Club and earned top prizes, and many qualified for Employee Referral Program Enhancement (ERPE) rewards.

These rewards include quarterly drawings for a cruise to the location of the employee's choice, as well as Grand Prizes of up to \$25,000 for employees who have made the most successful qualified referrals during the 2004 calendar year.

Besides our employe referral programs, CACI boasts a skilled and dedicated Recruiting and Staffing organization. Right now, our recruiters are attending more job fairs and open houses than ever, and are working with our military organizations to hire returning Iraq War veterans and other qualified candidates. If you are a hiring manager, be sure to get in touch with this outstanding team of recruiters. They are experts who will guide you through every aspect of recruiting and hiring.

To find out more, visit our employee referral websites on CACI*net* or contact Dick Hart, Senior Manager, Recruiting and Staffing, at (703) 961-5030, rhart@caci.com.

We're all accountable for growth
— and for continuing to make CACI a
great place to work and build a career.

#### 2004 Employee Referral Program Enhancement

## Quarterly Award Winners









Our 2004 Employee Referral Program Enhancement quarterly award winners each received a cruise of their choice worth up to \$5,000. All you have to do to be eligible is make a successful referral that meets program criteria — see CACI*net* for details. From left are Sherry Clark (Q1), Torreka Pounds (Q2), Walter Edwards (Q3), and Michael Farrell, our Q4 and latest winner. You can also read about Michael in the current *CACI Times Online* on CACInet.

PHOTOS COURTESY OF PAUL RODRIGUEZ (CLARK) AND ERPE WINNERS

win cases.

## **CACI's Courtroom Technologists**

Bv Gina Pierelli

#### **Team Brings Innovative Support to Government Trials**

The lawyers on TV make it look easy. They ask the witness a few pointed questions, give a brilliant closing, and the jury comes back with a favorable verdict.

In real life, it's not that simple. There are hours and hours of depositions and an untold number of documents, photos, charts, and videos. The evidence has to be presented to the jury in a clear and understandable fashion.

Just keeping track of it all is an overwhelming proposition — unless you have CACI's courtroom technologists working

for you.

The Courtroom Technology Group, headed by Director Henry Haynes and Technical Manager Brian Katz, provides high-tech support to lawyers at the Department of Justice and the U.S. Attorney's Office. Using the latest systems and software, these courtroom technologists scan and track trial documents, create courtroom exhibits, develop and maintain legal databases, digitize video, and synchronize the accompanying text.

The team also goes right into the courtroom, setting up audio-visual equipment and computers and operating them during the trial, showing evidence and exhibits as the lawyers present the case. "We've been told that our electronic evidence presentation really maximizes the impact of the evidence," says Henry.

Since 1995, CACI has supported more than 250 courtroom trials for the government, going nationwide and around the world. These have ranged from criminal prosecutions for homeland security breaches, drug trafficking, and murder, to civil cases involving violations of securities exchange and fraud such as the massive tobacco litigation.

The trend to electronic trials also is growing. According to Henry, "As courtrooms are modernized and equipped with technology, more judges expect to see evidence presented electronically." That's good news for CACI — and for our clients, who rely on us for successful trial support.

You can find out more by contacting Henry at (703) 841-3736, hhaynes@caci.com.



## **Selected for Excellence**

By Dick Mason

#### **CACI's Rob Joseph Personally Chosen for Navy Panel**

A few months ago, Rob Joseph received a phone call from his Naval Sea Systems Command (NAVSEA) client, Bruce Branham. It seems he had some good news: Rob had been personally selected to serve on a panel of experts evaluating the impact of the Navy's Distance Support program on future Navy objectives.

Distance Support uses state-of-the-art information technology to link ships at sea with technical centers ashore. Its

continued growth and support will be critical to Navy transformation goals.

The panel members, ten retired Navy veterans with a combined total of over 300 years of service, were hand-picked by Vice Admiral Phillip Balisle, the NAVSEA Commander. The panel was convened at the direction of the Chief of Naval Operations, the senior military officer in the Navy.

Rob, who works at the Navy Yard in Washington D.C., was chosen for his

expertise in naval aviation and logistics, and his experience supporting the Distance Support program. In fact, Rob was there as a contractor when the program began in 1999 — making him the longest-serving member of the Distance Support team.

"I was gratified to be personally selected by our client," Rob says. "I've made the Navy my career as both a serviceman and contractor, and I am proud to continue serving in every way I can."

## A Job "Weld" Done

By Stuart Gimber

#### **CACI Providing Behind-the-Scenes Support for Tsunami Relief Vehicles**

One way the U.S. Navy is helping with Operation Unified Assistance, the humanitarian relief operation to help tsunami victims in southeast Asia, is to engage spacious and maneuverable landing craft air cushion (LCAC) vehicles to deliver needed materials.

LCACs can transport more supplies to a beach in a single trip than helicopters can in multiple visits. Unfortunately, these landing craft are one of the few made completely of aluminum, and since aluminum welding is no longer taught at Navy training schools, it can be difficult to maintain and keep these vehicles operational.

Enter CACI's Gary Wheeler, a Navy-recognized aluminum and stainless steel welding expert. For over a decade, Gary has provided top-notch technical welding instruction to LCAC maintenance personnel at Camp Pendleton, CA.

Gary developed and implemented the six-week training course that ensures these Navy personnel have the necessary technical skills and credentials to perform LCAC aluminum structural

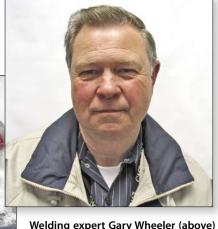


U.S. NAVY PHOTO BY BART BAUER; GARY WHEELER PHOTO COURTESY STUART GIMBER

repairs. He also tracks the certifications of hundreds of Navy welders as they deploy with the LCACs.

#### CACI Matching Funds for Tsunami Relief Efforts

Don't forget that CACI is matching employee donations made to charitable organizations helping tsunami victims. For more information, visit CACInet at http://www.caci.com/employee/tmf\_ann.shtml or contact Rosemary Boggs at (703) 841-2951, rboggs@caci.com.



Welding expert Gary Wheeler (above helps the Navy maintain all-aluminum landing vehicles like this one, en route to deliver needed supplies to tsunami victims in Indonesia.

"I'm proud to play a role in enabling the U.S. Navy to help out in a time of global need," Gary says. "America will always support humanitarian efforts, and I'm glad my expertise can make a difference."

So the next time the Navy is asked to deliver humanitarian relief supplies, you can bet that CACI people like Gary are working quietly behind the scenes. They'll be there to make sure the necessary equipment is up, running, and ready to deliver.

You can contact Gary at gwheeler@caci.com.



The panel members (dubbed the "Graybeards") were tasked to focus on the use of Distance Support as an enabler to meet future Navy requirements. They were to make recommendations to shape future infrastructure as well as to identify areas where Distance Sup-

Rob Joseph's experience with a key U.S. Navy support program made him a valuable member of a select panel of veterans making recommendations on future Navy objectives.

PHOTO COURTESY DICK MASON

port processes and technologies could improve readiness, reduce cost, and increase performance.

The group reported their findings in December. NAVSEA Deputy Commander Greg Maxwell called their comments "insightful and thought provoking" and said their recommendations would save the Navy "months of collective effort."

Thanks go to Rob for representing CACI on this important mission and keeping us at the forefront of Navy efforts to transform the Fleet into a twenty-first century fighting force.

You can send your congratulations to Rob at (202) 406-3526, rjoseph@caci.com.

## **Smart Move for "Smart Card" Team**

Ohio Group Works With CACI Virtual University to Get Training Grant

Training is a key way CACI teams stay current and ready to always deliver the best in quality client service. That's just what Senior Director Chuck Feicht had in mind for his Electronic Benefits Transfer (EBT) team in Beavercreek, Ohio, when he contacted our CACI Virtual University (CVU) organization.

Chuck's EBT technicians support "smart card" technology for Ohio's food stamp program. As such technology evolves, his group continually seeks ways to expand their skills accordingly.

Now, with help from CVU, Chuck and his team have received a grant from the State of Ohio to pay for half of a training program that will keep their technical skills sharp and position the team to grow beyond their current business base. Working with CVU Director Rose Noxon, the EBT team obtained a



Working with CVU, our Beavercreek, Ohio team obtained a \$24,000 grant for new training.

\$24,000 training grant from the State of Ohio to provide Computing Technology Industry Association (CompTIA) A+ and Net+ certification training.

CompTIA certification is an internationally recognized standard of excellence in computer programming.

By Michael Pino

"We're very pleased that CACI offers a resource like CACI Virtual University," Chuck says. "We're getting a great training deal that brings top credentials to our entire organization."

"Chuck is making smart use of our training assistance," Rose adds. "There are a great many training grant opportunities for which CACI is eligible. We encourage managers to contact us and register their training plans so as new grants become available, we can help them get access to that funding and negotiate the best deals."

You can reach Chuck at (937) 427-6545 cfeicht@caci.com. For more information on training grants and opportunities, contact Rose at (703) 961-5247, rnoxon@caci.com, and visit the CVU homepage at http://www.caci.com/cvu/.



### **Meet Meredith Dalzell**

"My job is to connect the dots," says Meredith Dalzell. "I make sure people get access to the resources they need and in cases where there's a new way of doing things at CACI, I help bridge the knowledge gap."

Meredith, a CACI Vice President, is responsible for managing her group's business operations — financial control, business planning, recruitment, staffing, and more. She is one of the 1,650 or so who came to CACI from AMS last May.

She joined that company in 1990 as a software developer after earning a B.S. in systems engineering from the University of Virginia. After working on the civilian agency side for seven years, she moved to Defense clients in 1997, where she "rode a wave" of business management consulting with the DoD Standard Procurement System and a promotion to vice president.

Upon joining CACI, Meredith had to retool the policies and procedures she was used to at AMS. Luckily, being the daughter of a Marine aviator pilot and spending her childhood as a Marine Corps "brat" has prepared Meredith well. "I'm always ready for change," she says. "It's how I operate."

Meredith's husband, Kevin, was also a long-time employee of AMS (and now CACI) and together, they have 30 years combined tenure. Meredith and Kevin



have two children (Alex, 9, and Madeline, 7) and live in McLean, VA.

You can contact Meredith at (703) 460-1180, mdalzell@caci.com.