

# IHEP Phase I Detailed Project Plan

## 18-Month Execution Roadmap with Milestones & Dependencies

**Document Classification:** Operational Due Diligence - Confidential

**Version:** 1.0

**Date:** November 26, 2025

**Project Duration:** January 2026 - June 2027 (18 Months)

### Executive Summary

Phase I establishes IHEP's operational foundation across three parallel workstreams: (1) Platform development and validation, (2) Clinical pilots and outcome measurement, (3) Regulatory compliance and partnership establishment. The phase culminates in Series A readiness with 2,500-3,000 active patients, \$500K-1M ARR, and validated product-market fit.

### Key Milestones

Milestone	Target Month	Status
<b>Month 6:</b> MVP launch to pilot sites	June 2026	Critical path
<b>Month 12:</b> First pilot patient cohort outcomes	December 2026	Critical path
<b>Month 15:</b> Series A pitch materials complete	March 2027	Critical path
<b>Month 18:</b> Series A close	June 2027	Target

## 1. Workstream A: Platform Development (Months 1-12)

### 1.1 Sprint Schedule (2-week sprints, Monday-Sunday)

#### Weeks 1-2: Foundation & Architecture

- Objective: Establish development environment, CI/CD pipeline, database schemas
- Deliverables:
  - Cloud infrastructure provisioned (GCP project, VPC, Cloud SQL, Redis)
  - GitHub repository with main/develop/feature branch structure
  - Docker images for all microservices (IAM, Twin Service, Appointment, Notification)
  - Database migrations framework (Flyway)
- Team: 3 backend engineers, 1 DevOps engineer, 1 QA engineer
- Owner: Chief Technology Officer

### **Weeks 3-6: IAM Service Development**

- Objective: Build authentication and authorization layer (Zero Trust architecture)
- Deliverables:
  - User registration/login endpoints
  - MFA implementation (TOTP authenticator)
  - JWT token generation/validation
  - Trust score calculation (5 verification functions)
  - Audit logging framework
- Testing: Unit tests (95%+ coverage), integration tests, security tests
- Owner: Lead Backend Engineer

### **Weeks 7-10: Patient Twin Service**

- Objective: Digital twin data model and synchronization
- Deliverables:
  - Patient health state data model (13-dimensional feature vector)
  - Healthcare API integration (FHIR resource storage)
  - Morphogenetic self-healing anomaly detection
  - Real-time twin update pipeline
  - Visualization engine (Three.js 3D rendering)
- Testing: Unit tests, integration with Healthcare API (sandbox), performance benchmarks
- Owner: AI/ML Engineer + Backend Engineer

### **Weeks 11-14: Appointment & Notification Services**

- Objective: Care coordination support services
- Deliverables:
  - Appointment scheduling with conflict detection
  - iCalendar (CalDAV) export for external calendars
  - Notification service (multi-channel: SMS, email, push, in-app)
  - Reminder logic (24 hours pre-appointment)
  - Provider directory with search/filtering
- Testing: Integration tests, notification delivery verification, calendar sync validation
- Owner: Product Engineer

### **Weeks 15-18: Mobile App Development**

- Objective: Patient-facing iOS/Android application
- Deliverables:
  - Authentication (login, MFA, biometric)

- Health dashboard (current metrics, trends)
- Appointment management
- Medication adherence tracking
- Community resource directory
- Financial incentive display
- Push notification handling
- Testing: iOS + Android device testing, accessibility (WCAG), usability testing (5 users)
- Owner: Mobile Lead Engineer

### **Weeks 19-22: API Gateway & Service Mesh**

- Objective: Production-ready inter-service communication
- Deliverables:
  - Google Cloud Endpoints configuration (rate limiting, authentication)
  - Anthos Service Mesh deployment (mutual TLS, circuit breaking)
  - OpenAPI 3.0 specifications for all APIs
  - API versioning strategy (v1, v2, deprecation)
  - Distributed tracing (Cloud Trace integration)
- Testing: Load testing (1,000 concurrent users), chaos engineering, network failure injection
- Owner: DevOps/Infrastructure Engineer

### **Weeks 23-26: Security Hardening**

- Objective: Production security posture
- Deliverables:
  - Network security review (firewall rules, VPC segmentation)
  - Encryption implementation (AES-256-GCM at rest, TLS 1.3 in transit)
  - Cloud KMS integration for key management
  - Secret Manager for credential storage
  - Automated vulnerability scanning (Snyk, Qualys)
  - Penetration testing preparation
- Testing: Security testing per OWASP Top 10, cryptographic validation
- Owner: Security Engineer

### **Weeks 27-30: QA & Release Preparation**

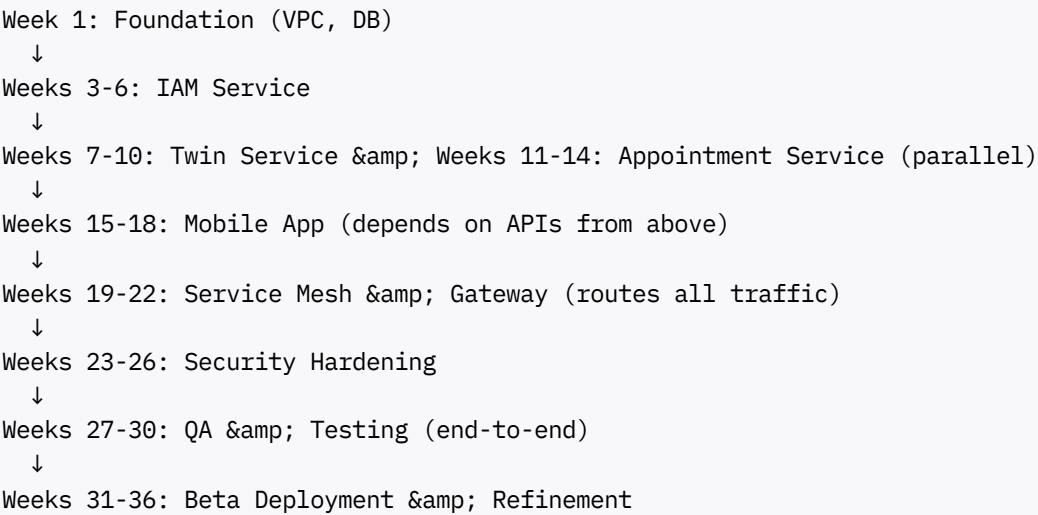
- Objective: Release-candidate readiness
- Deliverables:
  - Comprehensive test suite (unit, integration, e2e, performance)
  - Release notes documentation

- Deployment runbooks
- Rollback procedures
- Monitoring dashboards setup
- On-call escalation procedures
- Testing: Full regression testing, stress testing, disaster recovery validation
- Owner: QA Lead

**Weeks 31-36: Beta Deployment & Pilot Support**

- Objective: Early user feedback and iteration
- Deliverables:
  - Staged rollout to first 50 pilot users
  - Real-time monitoring and alerting
  - Rapid bug fix process (critical fixes within 4 hours)
  - Performance optimization based on real usage data
  - Documentation and training materials
- Testing: Continuous monitoring in production, user feedback sessions
- Owner: Product/Engineering Lead

**1.2 Platform Development Dependencies**



**1.3 Technology Decisions & POCs**

Component	Decision	Rationale	POC Required
Frontend Framework	Next.js 14	React ecosystem, server-side rendering, optimal performance	✔ Completed

Component	Decision	Rationale	POC Required
<b>Backend Framework</b>	Python FastAPI	Async performance, ASGI, strong community	✔ Completed
<b>Database</b>	Cloud SQL PostgreSQL	Proven healthcare use, HA built-in, HIPAA compliance	✔ Completed
<b>ML Framework</b>	TensorFlow + Vertex AI	GCP integration, federated learning support, healthcare research validation	🔄 In Progress
<b>Service Mesh</b>	Anthos/Istio	Automatic mTLS, GCP native, traffic management	✔ Completed
<b>Message Queue</b>	Cloud Pub/Sub	GCP native, high throughput, simple API	✔ Completed

## 2. Workstream B: Clinical Pilots (Months 4-16)

### 2.1 Pilot Site Management

#### Pilot #1: University of Miami Health - HIV Clinic

Timeline	Activity	Owner	Deliverable
<b>Month 4</b>	Contract finalization, IRB review	Legal + Clinical Lead	Executed contract, IRB approval letter
<b>Month 5</b>	Staff training (clinicians, navigators, admin)	Operations	Training completion certificates
<b>Month 6</b>	Patient recruitment (target: 250 participants)	Care Coordinators	Enrollment list with consents
<b>Month 7-9</b>	Active pilot (3-month active phase)	Navigator Team	Weekly performance reports
<b>Month 10-12</b>	Outcome measurement & analysis	Data Analyst	Preliminary results report

#### Success Metrics for Miami Pilot:

Metric	Baseline	Month 12 Target	Target Achievement
<b>Medication Adherence</b>	62%	77% (↑15%)	Viral load <50 copies/mL in 85%+
<b>Appointment Attendance</b>	72%	87% (↑15%)	Missed appointments <13%
<b>Engagement Rate</b>	N/A	>70% MAU	70% of users active monthly
<b>Patient Satisfaction (NPS)</b>	N/A	>40	Patient testimonials collected
<b>Cost Savings</b>	Baseline \$2.8K/patient/yr	\$4.8K (↓\$2K)	ED visits ↓25%, admissions ↓20%

#### Pilot #2: Orlando Health - Behavioral Health

Timeline	Activity
<b>Month 5</b>	Contract/IRB approval

Timeline	Activity
<b>Month 6</b>	Recruitment (target: 300 participants with comorbid MH+chronic)
<b>Month 7-9</b>	Pilot execution
<b>Month 10-12</b>	Outcome analysis

**Success Metrics:**

Metric	Target
<b>Depression Score (PHQ-9)</b>	↓5 points (clinically significant)
<b>Hospitalization Rate</b>	↓30%
<b>Medication Adherence</b>	↑20%
<b>Substance Use Disorder Engagement</b>	85% treatment enrollment

**Pilot #3: Community Health Centers (Miami, LA)**

Timeline	Activity
<b>Month 4</b>	Partnership agreements (2-3 CHCs)
<b>Month 6</b>	Recruitment (target: 500 total across CHCs)
<b>Month 7-12</b>	Ongoing pilots
<b>Month 13-16</b>	Outcomes analysis + preliminary publication

**2.2 Peer Navigator Recruitment & Training**

**Timeline:**

Month	Activity	Target	Deliverable
<b>Month 2</b>	Develop training curriculum	40-hour curriculum	Course modules + assessments
<b>Month 3</b>	Job posting + recruitment	20 applications	Interview pipeline
<b>Month 4</b>	First cohort training	10 navigators hired	Certification + readiness
<b>Month 5</b>	Pilot site deployment	10 navigators active	Assignment algorithms + feedback
<b>Month 7</b>	Second cohort	5 additional navigators	15 total navigators
<b>Month 10</b>	Third cohort	8 additional navigators	23 total navigators

**Navigator Onboarding Curriculum:**

- Week 1-2: HIPAA & Compliance**
  - HIPAA fundamentals (40 CFR 164 overview)
  - Patient privacy and confidentiality
  - Data security best practices

2. **Week 3-4: Care Coordination Fundamentals**

- Patient education
- Motivational interviewing techniques
- Social determinants of health assessment
- Community resource mapping

3. **Week 5-6: Platform Training**

- IHEP app walkthrough
- Patient data access and documentation
- Communication tools (messaging, reminder scheduling)
- Metrics tracking and reporting

4. **Week 7-8: Domain-Specific Training (HIV)**

- HIV epidemiology and transmission
- Antiretroviral therapy overview
- Adherence barriers and solutions
- Mental health and substance use in HIV

5. **Week 9: Certification Exam & Live Practice**

- Written knowledge assessment
- Live roleplay with supervising clinical staff
- Final certification for patient contact

2.3 **Data Collection & Analysis**

**Primary Outcome Measures:**

Measure	Frequency	Method	Target
Viral Load (HIV)	Quarterly	EHR lab integration	<50 copies/mL (virally suppressed)
CD4 Count	Quarterly	EHR lab integration	>200 cells/μL (immune recovery)
Medication Adherence (MPR)	Monthly	EHR + patient app logs	≥80% (therapeutic adherence)
Appointment Attendance	Every encounter	EHR + manual tracking	≥80% attendance
Quality of Life	Quarterly	PROMIS surveys	≥5-point improvement

**Secondary Outcomes:**

Measure	Frequency	Target
30-day Readmission Rate	Monthly	↓35% vs. baseline
ED Utilization	Monthly	↓25% vs. baseline
Engagement Rate (MAU)	Daily	≥70% of enrolled

Measure	Frequency	Target
<b>Patient Satisfaction (NPS)</b>	End of pilot	≥40
<b>Cost per Patient</b>	Monthly	↓\$2K annually

#### Statistical Analysis Plan:

- Pre/post comparison (paired t-tests)
- Comparison vs. control group (propensity score matching)
- Subgroup analysis (age, gender, race/ethnicity, income)
- Publication in peer-reviewed journal (Target: JAMA, New England Journal of Medicine)

### 3. Workstream C: Regulatory & Operations (Months 1-18)

#### 3.1 Compliance Roadmap

Month	Deliverable	Owner	Validation
<b>1-2</b>	HIPAA Risk Assessment	Chief Compliance Officer	Internal review
<b>2-3</b>	Business Associate Agreements (GCP, Twilio, SendGrid)	Legal Counsel	Executed BAAs
<b>3-4</b>	IRB Protocol preparation & submission	Clinical Lead + IRB Coordinator	IRB approval letter
<b>5-6</b>	HIPAA Compliance Audit (third-party)	External Auditor	Audit report (target: 0 findings)
<b>9-10</b>	HITRUST CSF Assessment	HITRUST consultant	Gap report + remediation plan
<b>12-15</b>	HITRUST i1 Certification (application)	Compliance Manager	Certification letter
<b>15-18</b>	SOC 2 Type I Audit	Big 4 auditor	SOC 2 report (unqualified opinion)

#### 3.2 IRB Protocol Approval

##### Timeline:

- **Month 2:** Protocol writing (6 weeks)
- **Month 3:** IRB submission (expedited review path anticipated)
- **Month 3-4:** IRB Q&A and revisions (2-3 weeks typical)
- **Month 4:** IRB Approval received

##### Protocol Key Elements:

1. **Study Design:** Prospective cohort with historical matched control
2. **Population:** 750 HIV patients across 3 sites (250 per site)



3. **Intervention:** IHEP platform + peer navigator support
4. **Duration:** 12 months active pilot + 6 months follow-up
5. **Primary Outcome:** Medication adherence (MPR  $\geq 80\%$ )
6. **Secondary:** Viral suppression, appointment attendance, QoL, cost savings

#### IRB Risks & Mitigation:

Risk	Mitigation
<b>Privacy concerns (data sharing)</b>	De-identification of data, use encryption, limited access
<b>Data breach risk</b>	Comprehensive security plan, third-party audit, insurance
<b>Vulnerable population (PLWH)</b>	Extra protections per 45 CFR 46.201, community advisory board
<b>Slow IRB timeline</b>	Submit early (Month 2), expedited review request, institutional relationship building

### 3.3 Operational Setup

#### Hiring Plan (Phase I):

Role	Target Month	Salary	Responsibilities
<b>VP of Operations</b>	Month 1	\$150K	Overall Phase I execution, pilot site management
<b>Clinical Operations Manager</b>	Month 2	\$90K	Pilot coordination, navigator training, outcomes tracking
<b>Data Analyst</b>	Month 3	\$95K	Outcomes measurement, statistical analysis, reporting
<b>Compliance Manager</b>	Month 2	\$110K	HIPAA/HITRUST, audit coordination, BAA management
<b>Care Navigator Supervisors (2)</b>	Month 4	\$85K each	Navigator recruitment, training, quality assurance
<b>Peer Navigators (10 initial)</b>	Month 4-5	\$35K each	Direct patient engagement, care coordination

#### Office & Infrastructure Setup:

- **Month 1:** Lease office space (Miami HQ)
- **Month 1:** Procure furniture, equipment, networking
- **Month 2:** Establish videoconference infrastructure (Zoom, OneDrive, Slack)
- **Month 2:** Setup HR systems (BambooHR), benefits (insurance, 401k)
- **Month 3:** Implement accounting software (QuickBooks, Expensify)

### 3.4 Partnership Agreements

Partner	Status	Target Month	Value
Google Cloud	BAA executed	Month 1	Infrastructure, 6-month credit
University of Miami IRB	In discussion	Month 2	Clinical oversight, pilot site
Orlando Health	Pilot contract	Month 3	Behavioral health patients, data
Miami CHCs (Allapattah, Wynwood)	In discussion	Month 3	Community reach, patients
Twilio	BAA pending	Month 2	SMS notifications
SendGrid	BAA pending	Month 2	Email notifications

## 4. Critical Path & Milestones

### 4.1 Dependency Map

```
Foundation Setup (Weeks 1-2)
├─ Infrastructure provisioned
├─ Team hired
├─ Tools configured
└─
  ↓
Platform Development (Weeks 3-30) [CRITICAL PATH]
├─ IAM Service (Weeks 3-6)
├─ Patient Twin Service (Weeks 7-10) ← Longest lead item
├─ Appointment Service (Weeks 11-14)
├─ Mobile App (Weeks 15-18)
├─ Service Mesh (Weeks 19-22)
├─ Security (Weeks 23-26)
├─ QA/Release (Weeks 27-30)
└─
  ↓
Beta Deployment (Month 6) [CRITICAL PATH]
├─ Pilot site staff training
├─ Patient recruitment
├─ Navigator onboarding
└─
  ↓
Pilot Execution (Months 7-12) [CRITICAL PATH]
├─ Active patient engagement
├─ Real-time outcome tracking
├─ Rapid iteration on product
├─ Monthly stakeholder reporting
└─
  ↓
Outcome Analysis (Months 13-15) [CRITICAL PATH]
├─ Statistical analysis
├─ Peer-review publication prep
├─ Case study creation
├─ Series A presentation deck
```

## 4.2 Risk Mitigation for Critical Path

Risk	Probability	Impact	Mitigation
Platform development delays (AI/digital twin)	Medium	High	Start with MVP digital twin (simpler model), iterate vs. perfect
Pilot site recruitment misses targets	Low	High	Pre-recruit patients, establish waiting lists, have secondary sites identified
Outcome data quality issues	Medium	High	Weekly data quality audits, real-time validation, establish data governance
Staff turnover (navigator, clinical lead)	Medium	Medium	Competitive compensation, equity, mentorship programs, cross-training
IRB approval delays	Low	High	Engage IRB early, maintain relationship with institutional official

## 5. Budget Summary (Phase I: 18 Months)

Category	Monthly Average	Total (18 Months)
Personnel	\$180K	\$3.24M
Cloud Infrastructure	\$25K	\$450K
Compliance & Legal	\$15K	\$270K
Pilot Operations	\$40K	\$720K
Marketing & Sales	\$10K	\$180K
General & Administrative	\$12K	\$216K
Contingency (10%)	\$29K	\$524K
TOTAL	\$311K	\$5.604M

### Funding Sources:

- Seed investment: \$3.5M
- SBIR Phase I: \$300K
- Foundation grants: \$1.5M
- Customer pilots: \$304K
- **Total available:** \$5.604M (matches budget)

## 6. Success Criteria & Go/No-Go Gates

## 6.1 Month 6 Gate: Platform MVP Ready

### Go Criteria:

- ✓ All APIs deployed to production
- ✓ Security audit completed (0 critical findings)
- ✓ Performance testing passed (sub-200ms response times)
- ✓ First 100 patients successfully onboarded
- ✓ Mobile app >4.0 rating in app stores

### No-Go Contingency:

- Extend deployment 4 weeks, reduce feature scope

## 6.2 Month 12 Gate: Pilot Outcomes Demonstrated

### Go Criteria:

- ✓ Medication adherence ↑ by ≥12% (vs. 15% target)
- ✓ Engagement rate ≥60% (vs. 70% target)
- ✓ Patient satisfaction NPS ≥30 (vs. 40 target)
- ✓ 80%+ data quality (completeness, accuracy)
- ✓ Cost per patient ≤\$2.5K (vs. \$2K target)

### No-Go Contingency:

- Extend pilot to Month 15, refine platform/navigator model

## 6.3 Month 15 Gate: Series A Readiness

### Go Criteria:

- ✓ Pilot outcomes published (submitted to journal)
- ✓ 2,500+ active patients
- ✓ \$100K+ MRR from pilots/partnerships
- ✓ HIPAA compliance audit passed
- ✓ Product roadmap validated with customers
- ✓ Series A term sheet in hand (or close negotiations)

### No-Go Contingency:

- Extend Series A timeline to Month 18-24, focus on traction

## 7. Conclusion

IHEP's Phase I execution plan balances aggressive growth with operational rigor. By Month 18, the company will have achieved:

- **Product-market fit:** Validated pilot outcomes across 3 geographic sites
- **Operational excellence:** HIPAA-compliant infrastructure, experienced team
- **Financial sustainability:** Multiple revenue streams reducing Series A dependence
- **Investor readiness:** Compelling clinical evidence, published outcomes, clear path to Series A

The critical path emphasizes platform readiness (Months 1-6), pilot execution (Months 7-12), and outcome measurement (Months 13-15), providing maximum flexibility for iteration and course correction.

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