

Confidential Investment Opportunity

Established Managed IT Services Provider | Austin, Texas

Investment Highlights

A profitable and growing managed IT services, cybersecurity, and compliance solutions provider serving small to medium-sized businesses across Texas. With 22 years of operational excellence, the company has built a formidable reputation in healthcare, professional services, and financial sectors through deep compliance expertise and exceptional service delivery. This technology services leader demonstrates consistent growth, operational efficiency, and a robust recurring revenue model that positions it as an attractive acquisition opportunity in one of America's fastest-growing markets.

\$2.85M

Annual Revenue

Strong top-line performance
with consistent growth
trajectory

\$485K

EBITDA

17.0% margin demonstrating
operational excellence

13.8%

Revenue CAGR

2022-2024 compound annual
growth rate

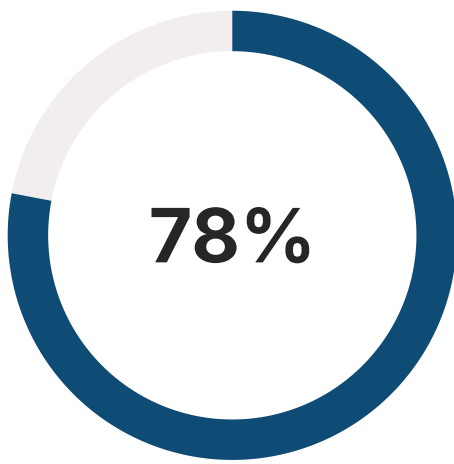
Key Business Metrics

Client Base Strength

- 145 active clients across diverse industries
- 94% client retention rate
- 96% revenue renewal rate
- No single client exceeds 6% of revenue

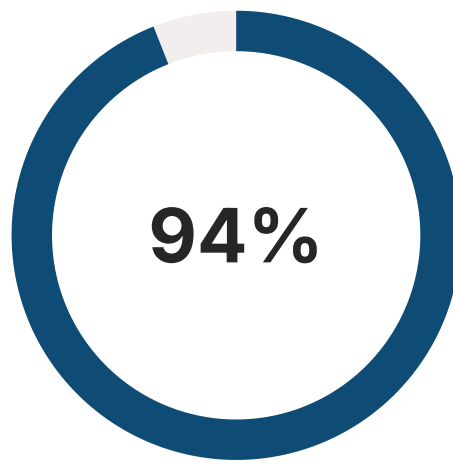
Operational Excellence

- 78% recurring revenue under long-term contracts
- Average contract length of 2.7 years
- 22 skilled employees generating \$129,545 per employee
- Zero outstanding debt with clean balance sheet



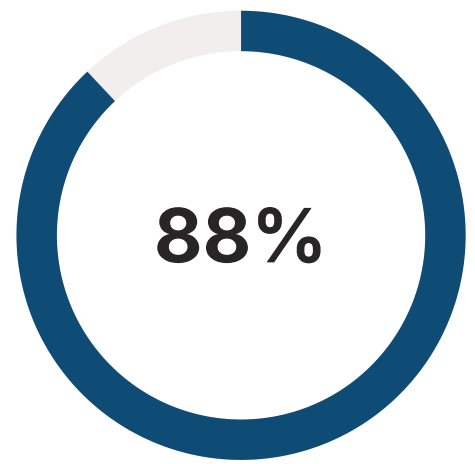
Recurring Revenue

Secured under long-term contracts



Client Retention

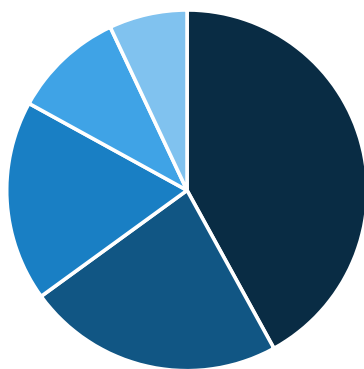
Industry-leading loyalty metrics



Contract Security

Revenue with 12+ months remaining

REVENUE BREAKDOWN



Revenue Composition

The business demonstrates excellent revenue diversification across multiple industry sectors, with healthcare representing the largest segment at 42%. This sector focus aligns perfectly with high-growth, compliance-driven industries that require specialised IT services and cybersecurity solutions.

Revenue Type Distribution:

- Recurring Contracts: 78%
- Project/One-Time: 22%

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Next Steps

Interested and qualified parties are invited to contact the undersigned for additional details, subject to execution of a Non-Disclosure Agreement (NDA).

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