Webinar Notes 3/20/25 9:02 PM Decrease Downting Cost of unplanned downtime \$21k | minute

Detive new value from Raw Data 82% of Asset failures occur randomly Decrease Remork: Warranty work

ALM (Asset lifecycle Management) 17.1. in crease in asset lifespan

34% increase in inspection accuracy rates IBM WAS

4006+ Customers IBM Maximo is 111. cf market share

7/10 largest oil companies

9/10 of the largest utility companies
Optimize entire lifecycle of Assets
Specific solutions for every industry lutilities)

· Asset Lifetucle

1) Plan (capitàl planning)

2) Doploy Promiement, Chemerative AI 3) operate to nelp With

4) Optimize

5) Dispose 6) Insignts : Reporting

MAS APPS this is the "Core" application the rest stem from · Manage Monitor

· Mealth · Predict · Visual Inspection — issue detection from images

· Maximo IT

· Mobile - Great for field techs

all parts of

this process

· neliability

FAM

· Assist

APM

RUM

13est Practice to get away from Reactive run to failure response type (this is likely where CSU is)

lots of opportunity for Fot Sensors: devices. Just need to be an SME

to Set up not an engineer.

Object detection, leak detection, anomoly detection

Maximo Mobile (buost tean refectiveness)

\* (Add on ) inventory management Mignly optimized inventory

Insignts With AI predictive analysis

AT assitants

recommending problem codes for work orders 'AI assistant for technicians

to aid in training ? knowledge base · Order correct replacement parts from AI assistant

ADvanced ALM · Digital Maintanence

The Business Value

use Cases

· Maintanence Optimization · Reliability for growth

18% overall efficiency 47% reduction in unplanned downtimes

52% quickey reaction to outages Ford uses MVI to ensure less

assembly line. 75% decrease in scheduled downtime

for Toyota. Sign up for fully integrated demo

defects. This is done at the