# **Trang Dam**

Mobile: +1 646 283 8136 | LinkedIn: www.linkedin.com/in/trang-dam | Email: linhtrangdam@gmail.com

Proactive, results-driven professional with more than two years of experience in e-commerce & finance; proficient knowledge in statistics and machine learning algorithms; passionate about generating data-driven recommendation to aid business decisions

### **EDUCATION**

Center for Urban Science & Progress (CUSP), New York University (NYU), New York

Master of Science in Applied Urban Science & Informatics

Selected coursework: Applied Data Science, Machine Learning, Big Data Management

Coe College, Cedar Rapids, Iowa

**Bachelor of Arts, Economics and Business Administration**, Minor in Mathematics

### TECHNICAL SKILLS

- Proficiency in Advanced Excel, SQL and Python (Numpy, SciPy, Pandas, ScikitLearn, TensorFlow)
- Knowledge of Tableau, Microsoft PowerBI
- Familiar with R, Apache Spark, Hadoop and CSS/HTML/JavaScript

### PROFESSIONAL EXPERIENCE

## Graduate Research Assistant, Computer Vision Application in Human Detection

May 2017 – Present

September 2017

GPA: 3.7/4.0

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May 2014

Urban Observatory, CUSP, NYU

- Apply advanced Deep Learning Neural Network to detect real-time pedestrians on 650 traffic cameras of NYC Department of Transportation, achieving an overall accuracy rate of 51%
- Construct a robust, agile framework that crawls images and extracts pedestrian counts from all cameras within one minute
- Design an interactive dashboard that visualizes camera locations and their historical trends
- Utilize time-series, spatial analysis of population dynamics for urban space development and business location decision
- Develop techniques to detect real-time anomalous events in the city

# **Investment Officer**

September 2015 – August 2016

Hanoi City's Department of Finance, Hanoi, Vietnam

- Analyzed the financial legality and feasibility of Hanoi's public investment projects and provided advices for the People's Committee on regulations of public investment
- Enhanced the project tracking efficiency though data integration, database maintenance; generated project progress reports
- Optimized the \$10-million budget allocation for projects in 2015-2016 and monitored the implementation process

### **Business Intelligence Analyst**

July 2014 – September 2015

Adayroi.com, Hanoi, Vietnam

- Defined master data, set KPI metrics, and automated the reporting process for all departments
- Built dashboards to help department heads measure ongoing business performance; conducted ad-hoc data analyses to drive growth & marketing strategies
- Upgraded the price tracking system with new features to cover 100,000 SKUs, which boosted the company's price competitiveness with the major competitors
- Evaluated and optimized performance across all digital marketing channels; recommended communication channels and products for promotional campaigns
- Liaised with engineering teams to execute technical solutions that increased the order confirmation rate by 30%
- Consolidated large, operational datasets and improved lead times to successfully deliver 2,000 orders/day

### ACADEMIC PROJECTS

### Monitoring Energy Consumption through Camera, CUSP's Urban Observatory

January – April 2017

- The Urban Observatory at CUSP proposed using camera to monitor energy consumption and the electric grid's health
- Revised the work pipeline and modified the original codes in Python for the new camera
- Proved the method applicable and cost-feasible in third world countries and presented a business case to convince leading energy companies to invest in this method

### Wifi Population Prediction for Downtown Manhattan, Downtown Alliance

April - August 2017

- Built a database in PostgreSQL, integrating Wifi user data and other open urban data sources
- Conducted spatio-temporal analyses, applied decision tree and random forest models to predict the population across time and space; obtained 80% accuracy