



Hoang Tran

"If opportunity doesn't knock, built a door."



Basic Information



Personal

DOB: Jan 8th, 1992

POB: Vinh Long, Vietnam



Looking for

Dept: Ecom / Project / Ops

Position: Manager



Language



Hobby

Driving, Traveling,

Reading News, Playing Chess,

Learning new things



Learn & Educate



2018 - 2020

HTML, CSS, Javascript

Ecomere Management (OTA)



2016 - 2018

Forex & Stocks Trading

Data Analytics, CFA #1



2014 - 2016

NLP, Basic design



University

Banking University HCMC

Corp. Finance & Stock Market





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Work Skills

Soft-skills

Negotiating & Presenting



Public speaking



Technical

Office / Internet software



Data Analyzing



Teamwork

Project Management



Training & Motivating



Work Experience

~> Dec 2020



Market Manager
Alpha Partner, Inc. >

Achived number:

~37 B2B contracts, share GVM ~500mils /mo,
market spread in 5 cities (SGN, VTG, PQC, CXR, DLI).

~> Aug 2019



Operation & Pricing Manager
OYO Hospitality, Ltd. >

Achived number:

- Operation manager: direct manage ~25 properties,
initial setup ~12 properties. (first 9mo)
- Pricing manager: channels pricing ~ 350 properties,
data working ~1.200 properties (last 3mo)

~> Sep 2018



BD Manager
VST Int', Ltd. > Giftalk Brand

Achived number:

~17 B2B contracts, share GVM ~150mils /mo,
market spread mainly in SGN.

My contact

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Phone

