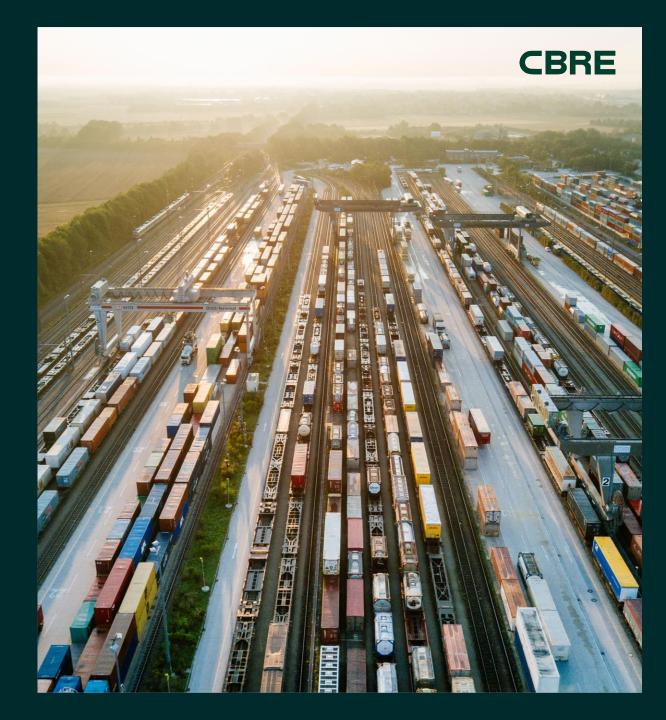
Snapshot | Greater Los Angeles Industrial | Q4 2024

# Quarterly Snapshot

Submarket & District Breakdown

REPORT CBRE RESEARCH
JANUARY 2025



Appendix 1: Greater Los Angeles Industrial Figures

MARKET AREA	BLDG COUNT	BLDG AREA SF	SF AVAIL 10K-100K	SF AVAIL 100K +	TOTAL SF AVAIL <0	AVAIL RATE	GROSS ACTIVITY 10K-100K	GROSS ACTIVITY 100K +	TOTAL GROSS ACTIVITY	TOTAL GROSS ABSORPTION	TOTAL VACANCY RATE	NNN LEASE RATE \$/SF/MO	NET ABSORPTION	UNDER CONST.
Bell	79	5.306.986	76.241	124,520	200,761	3.8%	0	0	0	0	3.5%	\$/\$F/MO \$1.87	0	0
Bell Gardens	77	2,691,607	104,020	119,347	223,367	8.3%	0	0	0	0	7.1%	\$1.21	0	0
City of Commerce	813	49,636,207	2,666,654	2,794,314	5,460,968	11.0%	349,575	234,736	584,311	584,311	8.5%	\$1.29	(1,362,921)	171,388
Montebello	200	11,478,338	367,578	449,174	816,752	7.1%	84,026	374,370	458,396	458,396	5.1%	\$1.85	458,396	0
Monterey Park	93	2,071,109	177,337	0	177,337	8.6%	11,970	0	11,970	11,970	6.5%	\$1.08	10,500	0
Pico Rivera	186	10,255,653	771,206	495,754	1,266,960	12.4%	0	0	0	0	7.0%	\$1.38	(130,235)	0
COMMERCE	1,448	81,439,900	4,163,036	3,983,109	8,146,145	10.0%	445,571	609,106	1,054,677	1,054,677	7.4%	\$1.38	(1,024,260)	171,388
Cudahy	38	1,443,923	114,827	0	114,827	8.0%	0	0	0	0	8.0%	\$0.83	(4,320)	0
City of Vernon	927	55,327,034	2,485,027	1,715,590	4,200,617	7.6%	275,126	0	275,126	225,046	4.8%	\$1.40	(63,980)	69,522
Maywood	28	825,620	0	0	0	0.0%	15,259	0	15,259	15,259	0.0%		0	0
South Gate	244	10,433,462	451,186	374,779	825,965	7.9%	26,300	0	26,300	26,300	4.8%	\$1.35	(16,500)	0
Huntington Park	160	4,460,241	312,265	0	312,265	7.0%	0	0	0	0	4.0%	\$1.03	(336,559)	0
VERNON	1,397	72,490,280	3,363,305	2,090,369	5,453,674	7.5%	316,685	0	316,685	266,605	4.7%	\$1.37	(421,359)	69,522
COMMERCE/VERNON	2,845	153,930,180	7,526,341	6,073,478	13,599,819	8.8%	762,256	609,106	1,371,362	1,321,282	6.2%	\$1.37	(1,445,619)	240,910
Los Angeles	2,655	97,790,660	4,553,479	763,296	5,316,775	5.4%	416,088	115,012	531,100	531,100	3.6%	\$1.11	(432,778)	0
DOWNTOWN LOS ANGELES	2,655	97,790,660	4,553,479	763,296	5,316,775	5.4%	416,088	115,012	531,100	531,100	3.6%	\$1.11	(432,778)	0
CENTRAL LOS ANGELES	5,500	251,720,840	12,079,820	6,836,774	18,916,594	7.5%	1,178,344	724,118	1,902,462	1,852,382	5.2%	\$1.30	(1,878,397)	240,910
Artesia	16	279,507	33,674	0	33,674	12.0%	0	0	0	0	12.0%	\$1.32	(15,208)	0
Bellflower	27	511,296	0	0	0	0.0%	0	0	0	0	0.0%		0	0
Cerritos	260	13,597,146	858,438	314,846	1,173,284	8.6%	148,495	0	148,495	104,095	5.7%	\$1.36	7,583	0
Downey	117	5,430,618	235,829	0	235,829	4.3%	11,520	0	11,520	11,520	2.5%	\$1.33	0	0
La Mirada	184	13,121,848	490,704	863,994	1,354,698	10.3%	10,000	0	10,000	10,000	6.9%	\$1.61	5,357	0
Lakewood	16	659,318	0	0	0	0.0%	0	0	0	0	0.0%		0	0
Norwalk	62	2,840,857	164,036	0	164,036	5.8%	48,080	0	48,080	48,080	2.1%	\$1.47	88,076	0
Paramount	262	8,584,232	328,177	0	328,177	3.8%	13,500	0	13,500	13,500	2.4%	\$1.25	(62,097)	0
Santa Fe Springs	1,132	53,473,682	2,110,166	2,218,025	4,328,191	8.1%	630,130	1,062,528	1,692,658	613,624	5.0%	\$1.62	386,018	459,812
Whittier	77	4,355,424	41,500	314,690	356,190	8.2%	0	0	0	0	7.9%	\$1.60	(21,000)	292,303
MID-COUNTIES	2,153	102,853,928	4,262,524	3,711,555	7,974,079	7.8%	861,725	1,062,528	1,924,253	1,124,907	5.0%	\$1.55	388,729	751,878

Appendix 2: Greater Los Angeles Industrial Figures

MARKET AREA	BLDG COUNT	BLDG AREA SF	SF AVAIL 10K-100K	SF AVAIL 100K +	TOTAL SF AVAIL <0	AVAIL RATE	GROSS ACTIVITY 10K-100K	GROSS ACTIVITY 100K +	TOTAL GROSS ACTIVITY	TOTAL GROSS ABSORPTION	TOTAL VACANCY RATE	NNN LEASE RATE \$/SF/MO	NET ABSORPTION	UNDER CONST.
Arleta/Tujunga	392	12,184,501	703,795	168,000	871,795	7.2%	65,186	0	65,186	0	3.3%	\$1.64	(88,340)	0
Burbank	389	14,313,688	418,504	0	418,504	2.9%	71,158	0	71,158	71,158	2.2%	\$1.83	(26,112)	0
Glendale	583	17,574,167	304,960	0	304,960	1.7%	67,419	0	67,419	35,099	1.1%	\$0.99	(7,427)	0
North Hollywood	495	13,969,454	396,396	106,526	502,922	3.6%	92,899	0	92,899	92,899	2.0%	\$1.73	8,499	0
Pacoima	131	5,190,558	70,514	0	70,514	1.4%	148,025	0	148,025	98,025	0.1%	\$1.34	98,025	0
Pasadena	115	3,606,135	117,213	0	117,213	3.3%	35,000	0	35,000	35,000	2.9%	\$1.66	(11,519)	0
San Fernando	152	5,276,373	204,790	132,936	337,726	6.4%	44,600	0	44,600	44,600	2.8%	\$1.49	0	0
Sun Valley/Sunland	6	228,467	0	0	0	0.0%	0	0	0	0	0.0%	N/A	0	0
Sylmar	163	7,424,508	299,159	0	299,159	4.0%	57,482	0	57,482	57,482	2.8%	\$1.57	(45,404)	143,529
EAST SAN FERNANDO VALLEY	2,426	79,767,851	2,515,331	407,462	2,922,793	3.7%	581,769	0	581,769	434,263	2.1%	\$1.61	(72,278)	143,529
Agoura Hills	26	711,349	26,206	0	26,206	3.7%	0	0	0	8,153	0.8%	\$1.51	0	0
Calabasas	31	1,403,867	167,034	0	167,034	11.9%	0	0	0	0	5.2%	\$1.68	0	0
Canoga Park	216	5,267,016	185,042	0	185,042	3.5%	38,640	0	38,640	38,640	3.4%	\$1.39	(56,821)	0
Chatsworth	609	22,159,352	825,339	206,384	1,031,723	4.7%	80,304	0	80,304	66,004	2.3%	\$1.40	(56,493)	79,539
Granada Hills	2	43,598	0	0	0	0.0%	0	0	0	0	0.0%	N/A	0	0
Mission Hills	4	126,781	0	0	0	0.0%	0	0	0	0	0.0%	N/A	0	0
Northridge	137	3,497,668	128,412	0	128,412	3.7%	24,136	0	24,136	24,136	2.5%	\$1.40	(3,592)	0
Panorama City	73	2,452,002	25,147	0	25,147	1.0%	0	0	0	0	0.3%	\$1.25	0	0
Reseda	20	439,927	22,973	0	22,973	5.2%	0	0	0	0	0.0%	N/A	0	0
Sepulveda	28	944,667	45,926	0	45,926	4.9%	98,000	0	98,000	98,000	3.4%	\$1.50	98,000	0
Sherman Oaks	2	38,817	0	0	0	0.0%	0	0	0	0	0.0%	N/A	0	0
Tarzana	21	465,121	6,000	0	6,000	1.3%	0	0	0	0	1.3%	\$1.75	0	0
Van Nuys	546	18,893,442	220,878	0	220,878	1.2%	56,687	0	56,687	56,687	0.9%	\$1.59	(39,082)	38,085
Woodland Hills	63	2,314,791	36,618	0	36,618	1.6%	11,304	0	11,304	11,304	1.6%	\$1.75	0	0
WEST SAN FERNANDO VALLEY	1,778	58,758,398	1,689,575	206,384	1,895,959	3.2%	309,071	0	309,071	302,924	1.9%	\$1.46	(57,988)	117,624
Canyon Country	20	576,309	11,300	0	11,300	2.0%	0	0	0	0	0.0%	N/A	62,885	0
Castaic	2	96,253	0	0	0	0.0%	0	0	0	0	0.0%	N/A	0	0

Appendix 3: Greater Los Angeles Industrial Figures

MARKET AREA	BLDG COUNT	BLDG AREA SF	SF AVAIL 10K-100K	SF AVAIL 100K +	TOTAL SF AVAIL <0	AVAIL RATE	GROSS ACTIVITY 10K-100K	GROSS ACTIVITY 100K +	TOTAL GROSS ACTIVITY	TOTAL GROSS ABSORPTION	TOTAL VACANCY RATE	NNN LEASE RATE \$/SF/MO	NET ABSORPTION	UNDER CONST.
Santa Clarita	58	4,117,989	456,474	0	456,474	11.1%	0	0	0	0	6.4%	\$0.98	(63,990)	604,407
Valencia	470	20,674,009	696,712	355,588	1,052,300	5.1%	175,873	136,670	312,543	83,740	1.3%	\$1.38	17,277	126,607
SANTA CLARITA VALLEY	550	25,464,560	1,164,486	355,588	1,520,074	6.0%	175,873	136,670	312,543	83,740	2.1%	\$1.26	16,172	731,014
Lancaster	80	4,012,322	70,860		70,860	1.8%	0	0	0	0	0.8%	\$0.88	0	647,327
Palmdale	54	3,496,109	60,867		60,867	1.7%	72,925	0	72,925	72,925	1.7%	\$1.00	0	99,853
ANTELOPE VALLEY	134	7,508,431	131,727	0	131,727	1.8%	72,925	0	72,925	72,925	1.2%	\$0.96	0	747,180
GREATER SAN FERNANDO VALLEY	4,888	171,499,240	5,501,119	969,434	6,470,553	3.8%	1,139,638	136,670	1,276,308	893,852	2.0%	\$1.49	(114,094)	1,739,347
Azusa	169	7,944,986	570,768	200,000	770,768	9.7%	73,360	0	73,360	88,200	4.7%	\$1.27	(253,429)	0
City of Industry	1,105	82,923,507	2,263,986	3,087,879	5,351,865	6.5%	589,454	3,505,550	4,095,004	1,712,627	4.7%	\$1.43	548,595	58,500
El Monte	204	9,457,255	199,243	0	199,243	2.1%	95,840	0	95,840	95,840	1.7%	\$1.11	39,760	0
Irwindale	252	14,559,695	578,672	318,256	896,928	6.2%	11,697	206,584	218,281	11,697	4.9%	\$1.35	(60,463)	130,063
Monrovia/Duarte	188	5,908,859	350,476	0	350,476	5.9%	26,630	0	26,630	26,630	4.8%	\$1.43	18,763	0
Pomona	431	19,659,157	636,646	773,796	1,410,442	7.2%	272,668	0	272,668	230,153	5.1%	\$0.91	(450,129)	0
South El Monte	321	6,951,457	156,638	0	156,638	2.3%	33,393	0	33,393	33,393	1.4%	\$1.15	(7,700)	0
Baldwin Park	144	4,625,854	73,468	301,572	375,040	8.1%	65,686	0	65,686	65,686	7.2%	\$0.86	33,012	0
Walnut	34	642,094	80,398	0	80,398	12.5%	18,046	0	18,046	18,046	2.1%	\$1.79	0	0
Glendora/San Dimas/La Verne	227	6,184,472	280,706	0	280,706	4.5%	44,324	0	44,324	44,324	3.1%	\$1.49	35,664	0
SAN GABRIEL VALLEY	3,075	158,857,336	5,191,001	4,681,503	9,872,504	6.2%	1,231,098	3,712,134	4,943,232	2,326,596	4.5%	\$1.29	(95,927)	188,563
Carson	670	44,164,084	1,365,799	2,750,175	4,115,974	9.3%	481,679	782,738	1,264,417	1,222,175	6.0%	\$1.59	155,753	773,584
Compton	353	21,817,271	1,597,769	1,106,664	2,704,433	12.4%	141,411	0	141,411	46,245	6.5%	\$1.45	(159,450)	0
El Segundo	143	5,907,398	169,956	205,433	375,389	6.4%	17,602	0	17,602	17,602	1.7%	\$2.60	(18,526)	0
Gardena	492	14,492,173	480,121	124,912	605,033	4.2%	98,286	0	98,286	98,286	2.4%	\$1.60	(162,873)	76,468
Harbor City	110	3,274,244	66,962	327,446	394,408	12.0%	102,292	0	102,292	62,588	8.3%	\$1.81	56,472	0
Hawthorne	181	6,839,280	260,196	0	260,196	3.8%	68,600	0	68,600	68,600	1.9%	\$1.81	47,254	0
Inglewood	142	3,910,642	(37,361)	114,357	76,996	2.0%	13,000	0	13,000	13,000	1.4%	\$1.69	(10,270)	0
LA Unincorporated	388	14,904,718	745,989	340,588	1,086,577	7.3%	229,640	0	229,640	217,640	5.6%	\$1.56	9,295	58,225
Lawndale	11	167,202	0	0	0	0.0%	0	0	0	0	0.0%	N/A	10,000	0
Long Beach	478	18,122,881	672,727	769,002	1,441,729	8.0%	31,496	0	31,496	31,496	5.8%	\$1.53	84,955	504,810

Appendix 4: Greater Los Angeles Industrial Figures

MARKET AREA	BLDG COUNT	BLDG AREA SF	SF AVAIL 10K-100K	SF AVAIL 100K +	TOTAL SF AVAIL <0	AVAIL RATE	GROSS ACTIVITY 10K-100K	GROSS ACTIVITY 100K +	TOTAL GROSS ACTIVITY	TOTAL GROSS ABSORPTION	TOTAL VACANCY RATE	NNN LEASE RATE \$/SF/MO	NET ABSORPTION	UNDER CONST.
Los Angeles (LAX)	132	4,801,801	208,078	0	208,078	4.3%	0	0	0	0	2.8%	\$2.26	55,539	0
Rancho Dominguez	311	20,342,762	759,228	765,507	1,524,735	7.5%	199,783	141,100	340,883	199,783	5.5%	\$1.53	(549,757)	205,375
Redondo Beach	33	2,489,244	68,969	0	68,969	2.8%	0	0	0	0	2.8%	\$2.10	(68,969)	0
San Pedro	25	3,169,531	0	451,436	451,436	14.2%	0	0	0	0	10.7%	N/A	0	0
Signal Hill	112	2,335,635	25,891	0	25,891	1.1%	0	0	0	0	0.6%	\$1.50	(14,031)	0
Torrance	534	28,326,306	321,685	1,463,361	1,785,046	6.3%	153,416	0	153,416	83,193	4.0%	\$1.87	120,682	83,740
Wilmington	81	3,381,621	12,501	0	12,501	0.4%	19,190	0	19,190	0	0.0%	N/A	0	0
SOUTH BAY	4,196	198,446,793	6,718,510	8,418,881	15,137,391	7.6%	1,556,395	923,838	2,480,233	2,060,608	4.9%	\$1.61	(443,926)	1,702,202
LOS ANGELES COUNTY TOTALS	19,812	883,378,137	44,301,303	14,069,818	58,371,121	6.6%	5,967,200	6,559,288	12,526,488	8,258,345	4.3%	\$1.44	(2,143,615)	4,622,900
Camarillo	<b>19,812</b> 286	<b>883,378,137</b> 10,689,892	<b>44,301,303</b> 505,727	<b>14,069,818</b> 0	<b>58,371,121</b> 505,727	<b>6.6%</b> 4.7%	<b>5,967,200</b> 154,879	<b>6,559,288</b>	<b>12,526,488</b> 154,879	<b>8,258,345</b> 101,857	<b>4.3</b> % 2.8%	<b>\$1.44</b> \$1.05	<b>(2,143,615)</b> 58,610	<b>4,622,900</b> 61,000
		· ·		· ·			.,,	<u> </u>	· ·					
Camarillo	286	10,689,892	505,727	0	505,727	4.7%	154,879	0	154,879	101,857	2.8%	\$1.05	58,610	61,000
Camarillo Moorpark	286 92	10,689,892 4,057,068	505,727 81,568	0 115,538	505,727 197,106	4.7% 4.9%	154,879 121,454	0 135,000	154,879 256,454	101,857 256,454	2.8%	\$1.05 \$1.23	58,610 180,916	61,000 0
Camarillo Moorpark Oxnard/Port Hueneme	286 92 497	10,689,892 4,057,068 21,940,433	505,727 81,568 634,399	0 115,538 0	505,727 197,106 634,399	4.7% 4.9% 2.9%	154,879 121,454 110,533	0 135,000 108,239	154,879 256,454 218,772	101,857 256,454 100,098	2.8% 3.0% 1.0%	\$1.05 \$1.23 \$0.88	58,610 180,916 (80,391)	61,000 0 0
Camarillo Moorpark Oxnard/Port Hueneme Simi Valley	286 92 497 229	10,689,892 4,057,068 21,940,433 9,118,700	505,727 81,568 634,399 537,499	0 115,538 0 0	505,727 197,106 634,399 537,499	4.7% 4.9% 2.9% 5.9%	154,879 121,454 110,533 195,441	0 135,000 108,239 0	154,879 256,454 218,772 195,441	101,857 256,454 100,098 67,097	2.8% 3.0% 1.0% 5.0%	\$1.05 \$1.23 \$0.88 \$1.40	58,610 180,916 (80,391) (28,045)	61,000 0 0 533,369
Camarillo Moorpark Oxnard/Port Hueneme Simi Valley Thousand Oaks	286 92 497 229 214	10,689,892 4,057,068 21,940,433 9,118,700 8,278,093	505,727 81,568 634,399 537,499 452,916	0 115,538 0 0	505,727 197,106 634,399 537,499 452,916	4.7% 4.9% 2.9% 5.9% 5.5%	154,879 121,454 110,533 195,441 22,095	0 135,000 108,239 0	154,879 256,454 218,772 195,441 22,095	101,857 256,454 100,098 67,097 22,095	2.8% 3.0% 1.0% 5.0% 5.4%	\$1.05 \$1.23 \$0.88 \$1.40 \$1.34	58,610 180,916 (80,391) (28,045) 75	61,000 0 0 533,369 120,290
Camarillo Moorpark Oxnard/Port Hueneme Simi Valley Thousand Oaks Ventura	286 92 497 229 214 375	10,689,892 4,057,068 21,940,433 9,118,700 8,278,093 9,561,688	505,727 81,568 634,399 537,499 452,916 281,649	0 115,538 0 0 0	505,727 197,106 634,399 537,499 452,916 281,649	4.7% 4.9% 2.9% 5.9% 5.5% 2.9%	154,879 121,454 110,533 195,441 22,095 41,446	0 135,000 108,239 0 0	154,879 256,454 218,772 195,441 22,095 41,446	101,857 256,454 100,098 67,097 22,095 41,446	2.8% 3.0% 1.0% 5.0% 5.4% 2.3%	\$1.05 \$1.23 \$0.88 \$1.40 \$1.34 \$0.89	58,610 180,916 (80,391) (28,045) 75 (16,388)	61,000 0 0 533,369 120,290 13,609

Source: CBRE Research, Q4 2024.

### Market Area Overview



## **Definitions**

Available Sq. Ft.: Space in a building, ready for occupancy; can be occupied or vacant. Availability Rate: Total Available Sq. Ft. divided by the total Building Area. Average Asking Lease Rate: A calculated average that includes net and gross lease rates, weighted by their corresponding available square footage. Building Area: The total floor area sq. ft. of the building, typically taken at the "drip line" of the building. Gross Absorption: All user-sales and lease transactions completed within a specified time period, lease activity defined as new leases and expansions, omitting renewals unless publicly marketed, and sale activity omitting only investment sales. Gross Activity: All user-sales and lease transactions completed within a specified period. Gross Lease Rate: Rent typically includes real property taxes, building insurance, and major maintenance. Net Absorption: The change in Occupied Sq. Ft. from one period to the next. Positive absorption is reflected when a lease is signed, which may not coincide with the date of occupancy. Net Lease Rate: Rent excludes one or more of the "net" costs (real property taxes, building insurance, and major maintenance) typically included in a Gross Lease Rate. Occupied Sq. Ft.: Building Area not considered vacant. Vacancy Rate: Total Vacant Sq. Ft. divided by the total Building Area. Vacant Sq. Ft.: Space that is not occupied.

## **Survey Criteria**

Includes all industrial buildings 10,000 sq. ft. and greater in size in Los Angeles and Ventura counties. Buildings which have begun construction as evidenced by site excavation or foundation work.

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## Notice

## Asking Lease Rate Change

As of Q3 2023, CBRE has shifted asking lease rates from the historic blended asking lease rate to a holistic triple net (NNN) asking lease rate. Leveraging a proprietary survey methodology, the market was reviewed at a granular level, and a net down value was applied on a weighted basis to ensure accuracy and thoroughness on a large scale.

