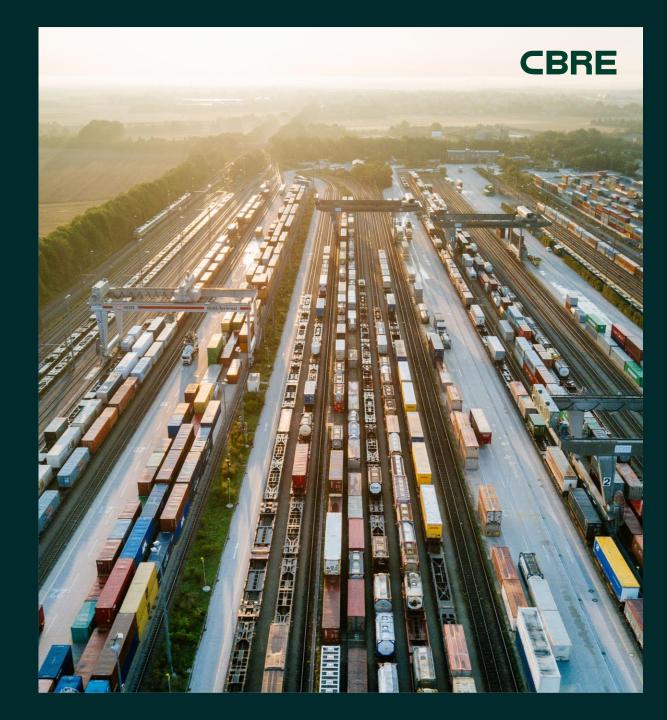
Snapshot | Greater Los Angeles Industrial | Q3 2024

Quarterly Snapshot

Submarket & District Breakdown

REPORT CBRE RESEARCH OCTOBER 2024



Appendix 1: Greater Los Angeles Industrial Figures

	BLDG	BLDG	SF	SF	TOTAL SF	AVAIL	GROSS	GROSS	TOTAL	TOTAL	TOTAL	NNN LEASE	NET	UNDER
MARKET AREA	COUNT	AREA SF	AVAIL 10K-100K	AVAIL 100K +	AVAIL <0	RATE	ACTIVITY 10K-100K	ACTIVITY 100K +	GROSS ACTIVITY	GROSS ABSORPTION	VACANCY RATE	RATE \$/SF/MO	ABSORPTION	CONST.
Bell	78	5,241,576	76,241	124,520	200,761	3.8%	0	0	0	0	3.6%	\$1.87	(165,440)	0
Bell Gardens	77	2,691,527	70,801	119,347	223,367	8.3%	12,649	0	12,649	0	7.1%	\$1.31	(70,801)	0
City of Commerce	809	50,594,049	1,626,836	2,022,554	3,966,229	7.8%	596,045	213,073	809,118	510,750	5.5%	\$1.24	(373,794)	151,551
Montebello	199	11,314,829	245,865	823,544	1,242,707	11.0%	22,143	0	22,143	22,143	9.2%	\$1.56	(119,459)	0
Monterey Park	94	2,213,656	144,169	0	187,837	8.5%	46,164	0	46,164	46,164	6.5%	\$0.86	(34,100)	0
Pico Rivera	186	10,516,905	585,868	495,754	1,081,622	10.3%	126,300	0	126,300	126,300	5.6%	\$2.06	10,710	0
COMMERCE	1,443	82,572,542	2,761,630	3,585,719	6,902,523	8.4%	803,301	213,073	1,016,374	705,357	6.0%	\$1.38	(752,884)	151,551
Cudahy	37	1,389,171	42,007	0	110,507	8.0%	0	0	0	0	8.0%	\$1.05	108	0
City of Vernon	908	55,206,432	1,517,973	1,336,802	3,205,139	5.8%	729,824	615,452	1,345,276	1,298,198	4.3%	\$1.51	(193,394)	143,299
Maywood	28	825,620	0	0	15,259	1.8%	0	0	0	0	0.0%	N/A	0	0
South Gate	226	10,658,498	278,095	374,779	831,168	7.8%	18,412	0	18,412	18,412	4.5%	\$1.50	18,412	0
Huntington Park	146	4,794,244	233,607	0	280,626	5.9%	52,450	0	52,450	52,450	3.0%	\$0.92	52,450	0
VERNON	1,345	72,873,965	2,071,682	1,711,581	4,442,699	6.1%	800,686	615,452	1,416,138	1,369,060	4.2%	\$1.47	(122,424)	143,299
COMMERCE/VERNON	2,788	155,446,507	4,833,312	5,297,300	11,345,222	7.3%	1,603,987	828,525	2,432,512	2,074,417	5.2%	\$1.42	(875,308)	294,850
Los Angeles	2,549	98,769,175	3,010,579	482,516	4,804,587	4.9%	274,601	202,107	476,708	476,708	3.2%	\$1.36	(105,274)	253,318
DOWNTOWN LOS ANGELES	2,549	98,769,175	3,010,579	482,516	4,804,587	4.9%	274,601	202,107	476,708	476,708	3.2%	\$1.36	(105,274)	253,318
CENTRAL LOS ANGELES	5,337	254,215,682	7,843,891	5,779,816	16,149,809	6.4%	1,878,588	1,030,632	2,909,220	2,551,125	4.4%	\$1.39	(980,582)	548,168
Artesia	15	279,507	18,466	0	18,466	6.6%	0	0	0	0	6.6%	\$1.45	(18,466)	0
Bellflower	27	511,296	0	0	0	0.0%	16,806	0	16,806	16,806	0.0%	N/A	16,806	0
Cerritos	259	13,617,146	758,261	314,846	1,073,107	7.9%	165,061	104,556	269,617	269,617	5.7%	\$1.41	(196,706)	0
Downey	116	5,470,123	94,843	0	137,921	2.5%	83,362	0	83,362	83,362	2.4%	\$0.87	9,031	0
La Mirada	180	13,120,805	487,481	862,994	1,350,475	10.3%	31,944	125,000	156,944	156,944	6.9%	\$1.64	(144,186)	0
Lakewood	17	672,318	0	0	0	0.0%	0	0	0	0	0.0%	N/A	0	0
Norwalk	62	2,915,857	148,076	0	148,076	5.1%	0	0	0	0	5.1%	\$1.60	(64,036)	0
Paramount	262	8,602,889	145,205	0	199,933	2.3%	35,537	0	35,537	35,537	1.7%	\$1.55	20,000	0
Santa Fe Springs	1,116	53,412,533	1,714,496	2,510,673	4,312,279	8.1%	709,368	0	709,368	709,368	5.3%	\$1.68	(485,728)	408,700
Whittier	72	4,347,652	10,500	314,690	335,190	7.7%	52,630	0	52,630	52,630	7.5%	\$1.63	(153,080)	0
MID-COUNTIES	2,126	102,950,126	3,377,328	4,003,203	7,575,447	7.4%	1,094,708	229,556	1,324,264	1,124,907	5.2%	\$1.58	(1,016,365)	408,700

Appendix 2: Greater Los Angeles Industrial Figures

MARKET AREA	BLDG COUNT	BLDG AREA SF	SF AVAIL 10K-100K	SF AVAIL 100K +	TOTAL SF AVAIL <0	AVAIL RATE	GROSS ACTIVITY 10K-100K	GROSS ACTIVITY 100K +	TOTAL GROSS ACTIVITY	TOTAL GROSS ABSORPTION	TOTAL VACANCY RATE	NNN LEASE RATE \$/SF/MO	NET ABSORPTION	UNDER CONST.
Arleta/Tujunga	390	12,237,382	436,875	168,000	649,895	5.3%	107,060	0	107,060	107,060	2.6%	\$1.74	(67,385)	0
Burbank	389	14,502,371	356,797	0	378,302	2.6%	29,858	0	29,858	29,858	2.0%	\$1.93	10,498	0
Glendale	565	17,889,877	260,548	0	291,924	1.6%	52,950	0	52,950	52,950	1.0%	\$1.26	2,185	0
North Hollywood	484	13,921,904	309,538	0	320,933	2.3%	127,354	0	127,354	112,554	1.3%	\$1.41	(14,885)	106,750
Pacoima	129	5,214,936	153,539	0	158,539	3.0%	0	0	0	0	2.0%	\$1.71	(5,000)	0
Pasadena	113	3,687,935	105,694	0	105,694	2.9%	23,000	0	23,000	23,000	2.6%	\$1.72	10,592	0
San Fernando	150	5,288,323	181,790	132,936	337,726	6.4%	93,160	0	93,160	0	2.8%	\$1.48	(41,910)	0
Sun Valley/Sunland	6	228,467	0	0	0	0.0%	0	0	0	0	0.0%	N/A	0	0
Sylmar	157	7,442,508	237,809	0	253,755	3.4%	30,008	0	30,008	30,008	2.2%	\$1.44	(46,178)	143,529
EAST SAN FERNANDO VALLEY	2,383	80,413,703	2,042,590	300,936	2,496,768	3.1%	463,390	0	463,390	355,430	1.8%	\$1.62	(152,083)	250,279
Agoura Hills	25	711,349	0	0	26,206	3.7%	0	0	0	0	0.8%	N/A	0	0
Calabasas	31	1,413,867	165,354	0	167,034	11.8%	0	0	0	0	5.2%	\$1.68	(1,680)	0
Canoga Park	210	5,374,516	151,801	0	173,945	3.2%	14,701	0	14,701	14,701	1.8%	\$1.57	(2,202)	0
Chatsworth	605	22,143,535	701,666	206,384	970,691	4.4%	136,531	0	136,531	136,531	2.1%	\$1.41	(59,082)	79,539
Granada Hills	2	43,598	0	0	0	0.0%	0	0	0	0	0.0%	N/A	0	0
Mission Hills	4	126,781	0	0	0	0.0%	0	0	0	0	0.0%	N/A	0	0
Northridge	137	3,514,188	69,268	0	83,638	2.4%	12,000	0	12,000	12,000	2.3%	\$1.31	(13,408)	0
Panorama City	69	2,495,552	18,147	0	25,147	1.0%	27,600	0	27,600	27,600	0.3%	N/A	0	0
Reseda	20	439,927	22,973	0	22,973	5.2%	0	0	0	0	0.0%	N/A	0	0
Sepulveda	26	930,667	143,926	0	143,926	15.5%	0	0	0	0	14.0%	\$1.50	0	0
Sherman Oaks	2	38,817	0	0	0	0.0%	0	0	0	0	0.0%	N/A	0	0
Tarzana	20	479,791	0	0	6,000	1.3%	0	0	0	0	1.3%	\$1.75	0	0
Van Nuys	538	18,939,923	130,917	0	150,267	0.8%	150,538	0	150,538	69,256	0.8%	\$1.67	35,076	0
Woodland Hills	56	2,345,341	29,868	0	36,618	1.6%	0	0	0	0	1.6%	\$2.20	(6,750)	0
WEST SAN FERNANDO VALLEY	1,745	58,997,852	1,433,920	206,384	1,806,445	3.1%	341,370	0	341,370	260,088	1.8%	\$1.50	(48,046)	79,539
Canyon Country	19	513,424	0	0	11,300	2.2%	0	0	0	0	0.0%	N/A	0	0
Castaic	2	96,253	0	0	0	0.0%	0	0	0	0	0.0%	N/A	0	0

Appendix 3: Greater Los Angeles Industrial Figures

MARKET AREA	BLDG COUNT	BLDG AREA SF	SF AVAIL 10K-100K	SF AVAIL 100K +	TOTAL SF AVAIL <0	AVAIL RATE	GROSS ACTIVITY 10K-100K	GROSS ACTIVITY 100K +	TOTAL GROSS ACTIVITY	TOTAL GROSS ABSORPTION	TOTAL VACANCY RATE	NNN LEASE RATE \$/SF/MO	NET ABSORPTION	UNDER CONST.
Santa Clarita	51	4,031,788	218,170	0	224,570	5.6%	34,420	0	34,420	34,420	1.3%	\$0.99	(148,920)	604,407
Valencia	467	20,644,272	756,329	234,179	1,014,112	4.9%	134,088	111,000	245,088	113,043	1.5%	\$1.39	(226,479)	126,607
SANTA CLARITA VALLEY	539	25,285,737	974,499	234,179	1,249,982	4.9%	168,508	111,000	279,508	147,463	1.4%	\$1.28	(375,399)	731,014
Lancaster	81	4,081,594	37,360	0	81,260	2.0%	57,801	0	57,801	47,327	0.7%	\$0.88	(15,000)	0
Palmdale	52	3,511,274	115,605	0	133,792	3.8%	0	0	0	0	2.2%	\$1.05	0	99,853
ANTELOPE VALLEY	133	7,592,868	152,965	0	215,052	2.8%	57,801	0	57,801	47,327	1.3%	\$1.02	(15,000)	99,853
GREATER SAN FERNANDO VALLEY	4,800	172,290,160	4,603,974	741,499	5,768,247	3.3%	1,031,069	111,000	1,142,069	810,308	1.6%	\$1.48	(590,528)	1,160,685
Azusa	167	7,942,553	414,894	200,000	614,894	7.7%	73,360	0	73,360	12,000	2.7%	\$1.42	61,360	0
City of Industry	1,090	82,806,968	2,302,616	3,776,497	6,231,840	7.5%	927,368	1,164,500	2,091,868	2,044,869	5.3%	\$1.54	497,754	364,692
El Monte	198	9,753,209	157,378	0	208,567	2.1%	10,000	0	10,000	10,000	2.0%	N/A	(28,272)	0
Irwindale	249	14,573,736	304,398	318,256	685,863	4.7%	92,265	0	92,265	92,265	3.9%	\$1.42	(109,639)	130,063
Monrovia/Duarte	181	5,942,930	353,500	0	374,917	6.3%	0	0	0	0	5.1%	\$1.51	(84,130)	0
Pomona	429	19,538,276	681,272	0	700,222	3.6%	276,968	0	276,968	276,968	2.0%	\$1.26	(79,501)	269,780
South El Monte	321	6,991,997	164,533	0	164,533	2.4%	96,105	0	96,105	77,154	1.3%	\$1.24	400	0
Baldwin Park	144	4,625,854	61,095	301,572	385,966	8.3%	57,600	0	57,600	57,600	7.4%	\$0.86	0	0
Walnut	34	642,094	80,398	0	80,398	12.5%	0	0	0	0	2.1%	N/A	0	0
Glendora/San Dimas/La Verne	224	6,194,732	282,230	0	282,230	4.6%	17,152	0	17,152	17,152	3.1%	\$1.59	(90,833)	0
SAN GABRIEL VALLEY	3,037	159,012,349	4,802,314	4,596,325	9,729,430	6.1%	1,550,818	1,164,500	2,715,318	2,588,008	4.2%	\$1.47	167,139	764,535
Carson	652	43,871,479	806,929	2,143,384	3,082,453	7.0%	465,562	727,865	1,193,427	1,193,427	6.4%	\$1.57	424,964	979,566
Compton	347	21,795,714	1,061,578	924,403	2,310,475	10.6%	114,929	745,176	860,105	278,415	4.9%	\$1.44	(76,205)	0
El Segundo	136	5,886,377	24,000	0	80,815	1.4%	57,279	0	57,279	25,290	0.8%	\$2.25	(31,525)	0
Gardena	478	14,517,584	232,241	124,912	448,335	3.1%	12,960	0	12,960	0	1.3%	\$1.45	(2,767)	190,860
Harbor City	102	3,262,969	153,434	327,446	480,880	14.7%	34,734	0	34,734	34,734	9.2%	\$1.85	0	0
Hawthorne	165	6,794,297	155,801	0	177,801	2.6%	73,387	0	73,387	73,387	1.1%	\$1.95	0	0
Inglewood	134	3,857,222	45,460	0	45,460	1.2%	24,615	0	24,615	24,615	1.1%	\$1.85	0	0
LA Unincorporated	385	15,021,335	577,149	340,588	1,062,245	7.1%	28,500	0	28,500	17,500	3.4%	\$1.80	(235,942)	0
Lawndale	11	167,202	10,000	0	10,000	6.0%	0	0	0	0	6.0%	\$1.95	0	0
Long Beach	463	17,849,224	392,806	870,810	1,348,686	7.6%	0	0	0	0	3.6%	\$1.45	(118,232)	1,077,567

Appendix 4: Greater Los Angeles Industrial Figures

MARKET AREA	BLDG COUNT	BLDG AREA SF	SF AVAIL 10K-100K	SF AVAIL 100K +	TOTAL SF AVAIL <0	AVAIL RATE	GROSS ACTIVITY 10K-100K	GROSS ACTIVITY 100K +	TOTAL GROSS ACTIVITY	TOTAL GROSS ABSORPTION	TOTAL VACANCY RATE	NNN LEASE RATE \$/SF/MO	NET ABSORPTION	UNDER CONST.
Los Angeles (LAX)	125	4,841,746	236,845	0	297,845	6.2%	24,194	0	24,194	24,194	3.6%	\$2.33	0	0
Rancho Dominguez	303	20,311,209	741,772	650,221	1,434,317	7.1%	56,640	100,543	157,183	157,183	2.4%	\$1.43	115,813	205,375
Redondo Beach	32	2,453,948	0	0	0	0.0%	0	0	0	0	0.0%	N/A	0	0
San Pedro	22	3,057,031	0	338,899	338,899	11.1%	0	0	0	0	11.1%	N/A	0	0
Signal Hill	110	2,350,035	0	0	31,515	1.3%	0	0	0	0	0.0%	N/A	0	0
Torrance	517	28,456,307	507,067	1,043,755	1,646,885	5.8%	116,268	847,589	963,857	344,840	4.3%	\$1.90	(307,619)	0
Wilmington	76	3,369,120	0	0	0	0.0%	0	0	0	0	0.0%	N/A	0	0
SOUTH BAY	4,058	197,862,799	4,945,082	6,764,418	12,796,611	6.5%	1,042,717	2,571,269	3,613,986	2,357,330	4.2%	\$1.59	(231,513)	2,453,368
LOS ANGELES COUNTY TOTALS	19,358	886,331,116	25,572,589	21,885,261	52,019,544	5.9%	6,597,900	5,106,957	11,704,857	9,431,678	3.9%	\$1.51	(2,651,849)	5,335,456
LOS ANGELES COUNTY TOTALS Camarillo	19,358 283	886,331,116 10,622,455	25,572,589 353,021	21,885,261 0	52,019,544 382,389	5.9 % 3.6%	6,597,900 23,810	5,106,957 0	11,704,857 23,810	9,431,678 10,550	3.9 % 2.2%	\$1.51 \$0.96	(2,651,849) 6,619	5,335,456 177,852
				· ·	. ,									
Camarillo	283	10,622,455	353,021	0	382,389	3.6%	23,810	0	23,810	10,550	2.2%	\$0.96	6,619	177,852
Camarillo Moorpark	283 91	10,622,455 4,057,068	353,021 197,458	0 115,538	382,389 453,560	3.6% 11.2%	23,810 0	0 0	23,810 0	10,550 0	2.2% 7.4%	\$0.96 \$1.35	6,619 O	177,852 0
Camarillo Moorpark Oxnard/Port Hueneme	283 91 496	10,622,455 4,057,068 21,949,428	353,021 197,458 397,234	0 115,538 0	382,389 453,560 569,200	3.6% 11.2% 2.6%	23,810 0 62,415	0 0 0	23,810 0 62,415	10,550 0 47,662	2.2% 7.4% 0.7%	\$0.96 \$1.35 \$0.85	6,619 0 18,937	177,852 0 0
Camarillo Moorpark Oxnard/Port Hueneme Simi Valley	283 91 496 224	10,622,455 4,057,068 21,949,428 8,996,139	353,021 197,458 397,234 492,426	0 115,538 0 0	382,389 453,560 569,200 533,065	3.6% 11.2% 2.6% 5.9%	23,810 0 62,415 56,845	0 0 0 0	23,810 0 62,415 56,845	10,550 0 47,662 56,845	2.2% 7.4% 0.7% 4.8%	\$0.96 \$1.35 \$0.85 \$1.25	6,619 0 18,937 (37,194)	177,852 0 0 537,826
Camarillo Moorpark Oxnard/Port Hueneme Simi Valley Thousand Oaks	283 91 496 224 211	10,622,455 4,057,068 21,949,428 8,996,139 8,278,093	353,021 197,458 397,234 492,426 448,891	0 115,538 0 0	382,389 453,560 569,200 533,065 480,237	3.6% 11.2% 2.6% 5.9% 5.8%	23,810 0 62,415 56,845 18,012	0 0 0 0	23,810 0 62,415 56,845 18,012	10,550 0 47,662 56,845 18,012	2.2% 7.4% 0.7% 4.8% 5.4%	\$0.96 \$1.35 \$0.85 \$1.25 \$1.53	6,619 0 18,937 (37,194) (61,260)	177,852 0 0 537,826 120,290
Camarillo Moorpark Oxnard/Port Hueneme Simi Valley Thousand Oaks Ventura	283 91 496 224 211 372	10,622,455 4,057,068 21,949,428 8,996,139 8,278,093 9,561,688	353,021 197,458 397,234 492,426 448,891 196,484	0 115,538 0 0 0	382,389 453,560 569,200 533,065 480,237 282,306	3.6% 11.2% 2.6% 5.9% 5.8% 3.0%	23,810 0 62,415 56,845 18,012 37,767	0 0 0 0 0	23,810 0 62,415 56,845 18,012 37,767	10,550 0 47,662 56,845 18,012 37,767	2.2% 7.4% 0.7% 4.8% 5.4% 2.1%	\$0.96 \$1.35 \$0.85 \$1.25 \$1.53 \$0.85	6,619 0 18,937 (37,194) (61,260) (81,015)	177,852 0 0 537,826 120,290 13,609

Source: CBRE Research, Q3 2024.

Market Area Overview



David Cannon

+1 818 502 6700

Definitions

Available Sq. Ft.: Space in a building, ready for occupancy; can be occupied or vacant. Availability Rate: Total Available Sq. Ft. divided by the total Building Area. Average Asking Lease Rate: A calculated average that includes net and gross lease rates, weighted by their corresponding available square footage. Building Area: The total floor area sq. ft. of the building, typically taken at the "drip line" of the building. Gross Absorption: All user-sales and lease transactions completed within a specified time period, lease activity defined as new leases and expansions, omitting renewals unless publicly marketed, and sale activity omitting only investment sales. Gross Activity: All user-sales and lease transactions completed within a specified period. Gross Lease Rate: Rent typically includes real property taxes, building insurance, and major maintenance. Net Absorption: The change in Occupied Sq. Ft. from one period to the next. Positive absorption is reflected when a lease is signed, which may not coincide with the date of occupancy. Net Lease Rate: Rent excludes one or more of the "net" costs (real property taxes, building insurance, and major maintenance) typically included in a Gross Lease Rate. Occupied Sq. Ft.: Building Area not considered vacant. Vacancy Rate: Total Vacant Sq. Ft. divided by the total Building Area. Vacant Sq. Ft.: Space that is not occupied.

Survey Criteria

Siyuan Ma

Includes all industrial buildings 10,000 sq. ft. and greater in size in Los Angeles and Ventura counties. Buildings which have begun construction as evidenced by site excavation or foundation work.

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Notice

Asking Lease Rate Change

As of Q3 2023, CBRE has shifted asking lease rates from the historic blended asking lease rate to a holistic triple net (NNN) asking lease rate. Leveraging a proprietary survey methodology, the market was reviewed at a granular level, and a net down value was applied on a weighted basis to ensure accuracy and thoroughness on a large scale.



