

**Dung Tran**  
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## **QUALIFICATIONS**

- Track record as Top Seller with strong clientele following
- Dynamic and results driven professional within fashion and luxury
- Possess strong selling techniques and communication skills working in a high paced sales environment

## **PROFESSIONAL EXPERIENCE**

### **Celine Paris**

**New York, NY**

Senior Client Advisor

February 2019 to Present

- Leads store's rapid growth through Consignment, MTO and Remote Selling
- Extensive expertise on leatherware, craftsmanship and Fine Jewelry
- Collaborates with North America's Clienteling and Loyalty Coordinator on innovative campaigns to strengthen clientele relations

### **Coach**

**New York, NY**

Senior Sales Advisor

April 2017 to February 2019

- Met and exceeded SPH goals adding to store's outstanding performance
- Exceeded store's goal by 15% compared to LY
- Possessed a vast understanding of product knowledge, specializing in leather goods

### **Michael Kors**

**New York, NY**

Sales Advisor

April 2016 to April 2017

- Curated a strong client book valued over a Million Dollars in one year
- Exercised an enthusiastic and genuine sales approach resulting in a high quality client shopping experience

## **EDUCATION**

### **Columbia University**

**New York, NY**

Software Engineer

January 2021

### **Hunter College of The City University of New York**

**New York, NY**

Bachelor of Arts and Sciences

May 2018

**SKILLS:** Microsoft Excel, HTML, Vietnamese, Italian and Spanish