

# TRAVIS IRAN MONEY

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## EDUCATION

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### Universiti Malaysia Sarawak (UNIMAS)

Kota Samarahan, Sarawak, Malaysia

Sept 2017 - Present

- Pursuing Bachelor of Computer Science with Honours majoring in Software Engineering, with a current GPA of 3.81/4.00 and CGPA of 3.58/4.00 respectively.
- Expected to graduate this upcoming February 2022.

## WORK EXPERIENCE

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### Tomaz Shoes Sdn. Bhd.

A well-known local fashion retailer mainly selling leather made footwear at affordable prices

#### Outlet Branch Manager

Jan 2017 to Sept 2018

- Responsible for recruiting, training, supervising and appraising of staffs.
- Accountable for all money related matters including daily sales collection and tallying of daily sales report.
- Dealing with customer queries and feedbacks while establishing a business relationship with them.
- Maximizing sales profitability, setting/meeting sales targets through preparation of promotional materials and displays, as well as motivating staffs to do so.
- Ensuring healthy stock levels in outlets, in addition to participating in yearly audits and stock counts.

#### Senior Sales Representative

Jan 2016 to Dec 2016, May 2019 to Aug 2019

- Assisting newly recruited staffs with customer engagement, negotiation and sale closure.
- Processing customers sales transactions using a point of sale software, besides having the authority to process exchanges and returns of Tomaz goods.

#### Junior Sales Representative

Jan 2015 to Dec 2015

- Driving sales through the engagement of customers, suggestive selling, and sharing of product knowledge.
- Involved in stock replenishing for footwears, clothing and accessories for all Tomaz outlets.

## PROJECTS

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### AlphaWater Issue Tracking Web Application

- Developed an issue tracking system as a part of my final year project, which enables rural communities in Sarawak to capture and submit issues occurring within the ultrafiltration water system deployed by AlphaWater in the rural communities' area. System was developed using a web-stack consisting of HTML, JavaScript, CSS, PHP, MySQL and CSS Bootstrap.

### Caker Holic Web Application

- Developed an e-commerce web application for Caker Holic, a home-based bakery client in Kuching, Sarawak as a part of a course project. System helped the client to scale her business online and improve her customer engagement to cope with the loss of sales during the COVID-19 pandemic.
- As the team leader for the project, was in charge of requirements elicitation with the client, producing the proposal, software requirements specification (SRS) and software design specification (SDS) documents while solely developing/coding the whole e-commerce system.

## AWARDS

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### Dean's List Award, Faculty of Computer Science and Information Technology

- Dean's list award recipient for 5 consecutive semesters of study.

## SKILLS

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**Coding languages:** C, C++, Java, HTML, JavaScript, PHP, CSS, SQL, VBA, Prolog, VDM++

**Tools and Software:** Visual Studio Code, Brackets, Sketch, Microsoft Office, GitHub, Trello, IntelliJ IDEA

**Languages:** English (Native Proficiency), Bahasa Melayu (Proficient)