

# STRATEGIC DECISION MAKING

FOR HIGH VELOCITY TEAMS

# The state of an organization reflects the ability of its DECISION MAKERS

### Take risks with Confidence for a successful outcome

Gain the insight to see problems as opportunities instead of obstacles

## Use Information and options to your strategic advantage

Improve performance with better, faster and more flexible techniques

#### Become a solution-focused Leader

Challenge yourself to develop deeper levels of understanding about the business

# Who should attend these courses

- · Directors, VP's & SVP's
- Functional Team Players
- Seasoned ITIL Functional Leaders
- PMO Directors
- Project Managers & Project Leaders
- · High-level Administrators
- Contract and Procurement Professionals
- Area Managers
- · Senior Directors
- Human Resource & Workforce Development Executives
- Anyone who interfaces with complex accounts on a regular basis







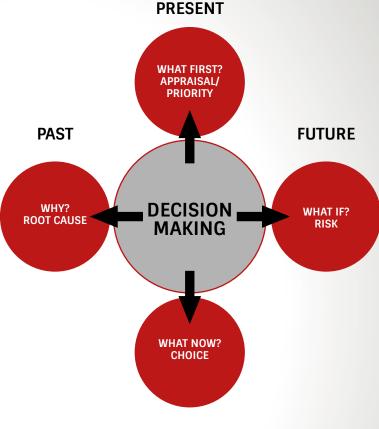
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# **METHODOLOGY**

# Top 5 reasons to attend

- **1 DOMINATE** the fiercely competitive market with the ability to adapt and harness multiple perspectives
- 2 ALIGN the objectives of leadership with employee motivations to build a powerful and more agile organization
- **3 ELIMINATE** and avoid wasteful outcomes with a solid foundation of critical thinking and decision making skills
- 4 INTEGRATE problem-solving and decision-making skills to create the best possible solution in any situation
- 5 ENGAGE and take part in handson and in-depth discussions and exercises on improving leadership and management through practical and systemic decision making

## WHY IS DECISION MAKING THE FOUNDATION OF PERFORMANCE?



IT IS THE FUNDAMENTAL THINKING PATTERN FOR ACTION

#### **KEPNERandFOURIE**<sup>™</sup> Legacy

KEPNERandFOURIE™ Thinking Technologies traces its origins back to 1997. When Dr. Chuck Kepner and Dr. Matt Fourie collaborated on the design and delivery of problem solving and decision making techniques to some of the leading companies in the world. Companies that required better, faster, and more flexible techniques to improve performance.

# PRODUCE IMMEDIATE AND LASTING RESULTS

Advanced courses that address today's business challenges and equip leaders to build high-performance teams

#### **Course Overview**

#### Strategic Decision Making I

#### 4 Sessions, 4 hours per session

Acquire advanced leadership skills which will help you increase divisional productivity, esprit de corps and client satisfaction. Specific processes covered in the first course include:

ThinkingWise™: Apply to seemingly unsolvable situations and emerge with actions to address critical issues successfully.

PriorityWise™: Learn to consistently address 20% of the core issues causing 80% of the project difficulties.

**SolutionWise™ (MaxFour):** A tested approach that finds cost-effective, in-house actions to fix any project issue rapidly.

**Metric Modeling:** Establish productive KPI and ROI calculations to help measure, sustain and continually improve your service offerings.

#### **Strategic Decision Making II**

#### 4 Sessions, 4 hours per session

Held 30 to 60 days after the first session, this class helps refine skills and teaches leaders how to elevate company performance. Start this class with baseline metrics and KPI's gathered after the first session and lift performance even higher by learning these processes:

CauseWise™: Teach your teams this structured approach to determine cause for project problems accurately.

**RiskWise™:** Identify blind spots and use cause and effect reasons to avoid risks.

SolutionWise™: Find the best compromise between various alternatives and secure clarity and alignment with all stakeholders.

ITIL® Maturity Check-up: Cover Incident, Problem, Change, Release & Deployment, Asset & Configuration or Business Relationship Management, depending on specific requests and needs of the class.

