

## FARM FRESH FULFILLMENT

Sponsorship Opportunities 2017 Season



## **OUR MISSION**

The Bellevue Farmers Market supports small, local farms by providing a viable, vibrant marketplace for them to sell their farm-fresh product directly to consumers and providing a weekly event for urban residents that educates, nourishes, and fosters community.

## **OUR VISION**

BFM is a catalyst for the most socially just, economically viable, and environmentally sustainable food system in our nation. Food producers thrive and their businesses expand in our region, all residents have access to farm fresh food, and the farmers markets build, nourish and inspire community.

# 2016 BY THE



25 weekly markets

51 vendors



attendees



418+ volunteer hours

25 performances from ocal musicians

,300 pounds of food donated to food bank

48 hours of educational <u>orogramming</u>







3,285 acres of farmland

preserved



#### **REACH A NEW AUDIENCE**

- 1200-2000 people attend the market
   each week—over 35,000+ opportunities
   throughout the season to connect your
   business with the Bellevue community
- 22 markets—3:00-7:00 every Thursday
   May 18 to October12th
- 2 booths donated every market to local nonprofits
- 7000+ followers and media reach

#### **SUPPORT A MOVEMENT**

- Provides jobs for 212 local farm and artisan business workers
- Supplies healthy and safe food to local communities
- Supports low-income families through
   SNAP doubling and educational outreach
- Provides a platform for local community groups to reach out
- Sustains local farmland

HOW TO

Contact Bellevue Farmers Market Natalie Evans fresh@bellevuefarmersmarket.org Make checks payable to: Bellevue Farmers Market 1717 Bellevue Way NE Bellevue, WA 98004

## MARKET SPONSORSHIP LEVELS



**Seed: 250+** Seed sponsorship Includes name/logo on website with link, and mention in two newsletters.



**Water:** 500+ Water sponsorship includes name/logo on prominent market banner at the market's event tent, website with link, and mention in two newsletters. Water sponsors can distribute appropriate marketing materials at information booth



**Soil: 1,000+** Soil sponsorship includes a one time 10x10 complimentary booth space at market, name/logo on prominent market sign at market's information booth, the website with link, and two newsletter mentions. Soil sponsors can distribute appropriate marketing materials at information booth. BFM staff will work with soil sponsors to determine the best market presence.



**Sprout:** 3,000+ Sprout sponsorship includes a one time 10x10 complimentary booth space at market, name/logo recognition on the prominent 20 ft banner at market entrance, the website with a link, and three newsletter mentions. Sponsorship includes one market day specifically designated to recognize sprout sponsor's organization/company's support for BFM. Sprout sponsors can distribute appropriate marketing materials at information booth. BFM staff will work with sprout sponsors to determine the best market presence.



**Sun: 10,000+** Sun sponsors will be named as a primary sponsor on all online platforms and print materials including newsletters, promotional pamphlets, and five 20 foot banners —1 hung at market entrance and 4 around the city before and during the season. Sponsorship includes three market days specially designated to recognize sun sponsor's organization/company's support for BFM and three 10x10 complimentary booth stalls throughout the season. BFM staff will work with sun sponsors to determine the best market presence.



#### **MARKETING SPONSOR**

Help BFM reach new audiences and spread the word about fresh, local food and fun at the market through radio, print, and online marketing streams! The Exclusive Marketing Sponsor will receive the following benefits:

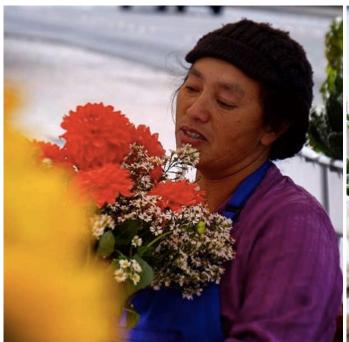
- \$2,000 exclusive sponsorship includes 20ft
   street banner branding "Presented by
- Logo placement on website with links, 2 email
   newsletters and marketing materials.
- Sponsor's promotional materials displayed at Information Booth and community events outside of market days.
- Opportunities to host promotional events at market
- Sponsorship includes a one time 10x10
   complimentary booth space at market. Date
   to be coordinated with BFM Staff.

#### **EVENTS SPONSOR**

BFM is more than just a place to shop for great food—it is a community hub for great music and educational demonstrations. The Exclusive Events Sponsor will receive the following benefits:

- \$2,500 exclusive sponsorship includes
   branding "Event Tent Presented by \_\_\_\_."
- Logo prominently featured on Market Event
  Booth signage, visible during events, and in
  photographs of market to be shared through
  social media.
- Logo placement on the website and marketing materials.
- Sponsors promotional materials displayed at the Information Booth.
- Opportunities to host promotional events at market
- A featured article in the e-newsletter, website and Facebook page.







## OTHER OPPORTUNITIES

- Host a fundraising event
- In-kind donations as prizes for events and raffles (gift certificates, travel vouchers, big-ticket prizes)
- Dine-out nights. Donate a percentage of sales from one day at your business to
   BFM
- Special Market Product. Donate a percentage of sales from a product to BFM. (i.e. "Farmers Market Salad")

- Volunteer your time (specialty help and general labor help needed)
  - Fresh Bucks: Want your funds to go
    directly to doubling SNAP dollars for our
    low-income shoppers at the market?
    Choose the amount you would like to
    donate and email
    fresh@bellevuefarmersmarket.org. All
    sponsorship level benefits apply based
    on the amount donated.

FIND OUT MORE

www.bellevuefarmersmarket.org