# Experience

# Education

# Volunteer

## **Trevor Jones**

## Web Developer

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trevordjones.com

🚺 trevordjones

Current Anyone Can Learn To Code

Chicago, IL

## Director of Operations and Student

> Participated in building multiple projects, including:

- Soccer application, utilizing multiple third party APIs to pull in soccer data and headlines to create a great way to keep in touch with the soccer world
- URL shortener functions like bit.ly
- Coding puzzle game
- Ruby Gem for the Forecast API
- > Experienced in:

Ruby • Rails

HTML • CSS

JavaScript • Git/Github

11.2012 myCNAjobs Chicago, IL

04.2014 Account Manager/Consultant

- > Sold over \$28,000 in monthly subscription -yearly value of \$335,000
- > Created sales process for new startup and implemented with the sales team
- > Collaborated with product team to create a better user experience, doubling sales
- > Closed new accounts to meet monthly goals while managing 200+ clients
- > Implemented SEO practices with front end development

01.2012 New Mexico Sinus Institute

Los Alamos, NM

### 01.2013 Meda Marketing Manager

- > Built their website and generated thousands of unique visitors and daily traffic
- > Created and accomplished goals to produce the #1 ranked site for ENT/sin uplasty in New Mexico
- > Met deadlines month over month in writing content rich blogs
- > High site rankings led to new patients and the company was able to expand to other territories

### Anyone Can Learn To Code

Brigham Young University

Director of Operations, Chicago, IL Summer 2014 Spring 2014, Provo, UT Bachelor of Arts in English Minor in Business

o8.2009 Church of Jesus Christ of Latter-day Saints West Virginia
O4.2012 Volunteer Representative

- > Planned and led training workshops: led and supervised groups of 4-18 volunteers
- > Motivated and coordinated efforts of regional team leaders to meet and exceed monthly goals
- > Participated in local community service on a weekly basis