

Trevor Jones

Web Developer

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Experience

11.2012 myCNAjobs Chicago, IL

04.2014 Account Manager/Consultant

- > Sold over \$28,000 in monthly subscription -yearly value of \$335,000
- > Created sales process for new startup and implemented with the sales team
- > Collaborated with product team to create a better user experience, doubling sales
- > Closed new accounts to meet monthly goals while managing 200+ clients
- > Implemented SEO practices with front end development

01.2012 New Mexico Sinus Institute Los Alamos, NM

01.2013 Meda Marketing Manager

- > Built their website and generated thousands of unique visitors and daily traffic
- > Created and accomplished goals to produce the #1 ranked site for ENT/sinuplasty in New Mexico
- > Met deadlines month over month in writing content rich blogs
- > High site rankings led to new patients and the company was able to expand to other territories

08.2009 Brigham Young University Provo, UT

04.2012 Administrative Assistant

- > Increased funding by creating and maintaining databases containing student information and advisement statistics
- > Assisted advisement director in developing and presenting orientations to students new to our programs
- > Oversaw the copy writing, editing and publishing of their career advice pamphlet

Brigham Young University

Spring 2014, Provo, UT
Bachelor of Arts in English
Minor in Business

Ruby



Rails



HTML/CSS



Anyone Can Learn To Code

Director of Operations, Chicago, IL
Summer 2014

JavaScript



Git



Education

Volunteer

08.2009 Church of Jesus Christ of Latter-day Saints West Virginia

04.2012 Volunteer Representative

- > Planned and led training workshops: led and supervised groups of 4-18 volunteers
- > Motivated and coordinated efforts of regional team leaders to meet and exceed monthly goals
- > Participated in local community service on a weekly basis