# TREVOR K. LINDSAY

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#### **TECHNICAL SKILLS**

LANGUAGES: Python, SQL, STATA, C++, VBA

**LIBRARIES:** Pandas, Numpy, Scipy, scikit-learn, Theano, TensorFlow, Keras, NLTK

**TECHNIQUES:** Deep learning, neural networks, random forests, clustering, gradient boosting machines, NLP

## PROJECT EXPERIENCE

Earnings Conference Call Transcripts – github.com/trevorlindsay/earnings-calls

• Using word embeddings and LSTM networks to (1) detect scripted answers during Q&A in earnings call transcripts and (2) predict abnormal returns 1 – 3 months in the future

Recurrent Neural Networks and Stock Returns - github.com/trevorlindsay/stock-returns

• Researching and applying various recurrent neural network architectures to the (quite lofty) goal of predicting the movements of the Dow Jones Industrial Index with better than random accuracy

#### PROFESSIONAL EXPERIENCE

Startup.ML Berkeley, CA

Machine Learning Fellow

Apr 2016 - Present

- 4-month fellowship working with start-ups to solve interesting deep learning problems
- Youngest fellow in the history of the fellowship program and only one in cohort without a graduate degree

Machine Zone, Inc.

Palo Alto, CA

Live Operations Manager – Research and Design

Dec 2015 - Present

- Drove monetization for our newest game, Mobile Strike, resulting in consistent monthly revenue growth in excess of 20%
- Designed experiments around player behavior and interpreted results to optimize sales and game economy features
- Utilized Python to conduct exploratory analyses on large and provide concrete recommendations for actions

### **SunTrust Robinson Humphrey**

San Francisco, CA

Investment Banking Analyst - Technology, Media and Telecommunications

Jan 2015 - Dec 2015

• Supported senior bankers in the execution of public and private capital raises, mergers and acquisitions transactions and strategic advisory assignments with a focus on Internet, digital media and technology companies

### Federal Reserve Bank of Atlanta

Atlanta, GA

Economic Research Intern – Research Division

Spring 2014

- Extracted common themes from business interviews to provide the bank's president with grassroots view of economy
- Compiled data from business and government surveys using SAS and STATA

CBRE Hotels Atlanta, GA

Intern – Hospitality Research Division

Summer 2013

- Increased the accuracy of the firm's forecasting models 5-7 percentage points by accounting for anomalies in the data
- Built and shipped a cluster analysis tool using VBA that groups comparable hotels based on location, amenities and price

#### **Georgia Tech School of Economics**

Atlanta, GA

Undergraduate Research Assistant to Dr. Erik Johnson

Spring 2013

- Programmed STATA to compile, condense, clean and link large data sets from the Environmental Protection Agency (EPA)
- Drafted literature reviews of current literature on pollution cap-and-trade programs and optimal abatement policies

# **EDUCATION**

### **Georgia Institute of Technology**

Atlanta, GA

Bachelor of Science in Economics, with Honors

December 2014

- Senior Honors Thesis: Merger Enforcement and Innovation: A Theoretical Approach
- Cumulative GPA: 3.25 / 4.00 | Major GPA: 3.50 / 4.00
- Graduated in 2 ½ years; Recipient of the National Achievement Scholarship, Carson Scholarship and Tower Award for Academic Excellence; Placed on the Dean's list for four consecutive semesters