

ECON 352 - A CLOSED-ECONOMY.  
ONE-PERIOD MACROECONOMIC MODEL  
(See Williamson Ch. 5)

Trevor S. Gallen

# TAKING STOCK

- ▶ We have a representative consumer/household that likes to consume and leisure, and works for wages, maximizing happiness
- ▶ We have a representative firm that produces/sells good while maximizes profits by choosing labor
- ▶ Now we put the together!

## SOME TERMS AND ASSUMPTIONS

- ▶ Right now we'll have a "closed economy" which is a model of a single country with no interactions (no imports or exports: everything that's produced will be consumed or invested)
- ▶ This is different from an "open economy" which is when international trade is allowed
- ▶ The results for this chapter won't change much if we go to open economy, but the closed framework is useful for now
- ▶ Adding in government: for now, we're going to have an "exogenous" amount of  $G$  that is determined outside the model (not endogenous, determined within the model, like labor)
- ▶ Government budget constraint will be simple:

$$G = T$$

- ▶ This will allow for some basic analysis of **fiscal policy**, government spending

# COMPETITIVE EQUILIBRIUM-INFORMAL

- ▶ Here we define a “competitive equilibrium”
- ▶ We have three exogenous variables:  $G$ ,  $z$ ,  $K$ , which are exogenous, e.g. we take them as given
- ▶ We want to solve for the endogenous variables:  $C$ ,  $N^s$ ,  $N^d$ ,  $T$ ,  $Y$ , and  $w$
- ▶ Our assumptions are that households and firms are maximizing, and that “markets clear”
- ▶ For instance, the labor market clears at a wage  $w^*$  when, given that wage, the amount of labor households wish to supply is equal to the amount of labor firms demand.

# COMPETITIVE EQUILIBRIUM-FORMAL

1. Representative consumer chooses  $C$  (consumption)  $N^s$  (labor supply) to maximize utility subject to  $w$  (real wage)  $T$  (taxes) and  $\pi$  (dividend income)
  2. Representative firm chooses  $N^d$  (quantity of labor demanded) to maximize profits, with output  $Y = zF(K, N^d)$  and maximized profits  $\pi = Y - wN^d$ , taking  $z$  and  $K$  as given
  3. Market for labor clears:  $N^d = N^s$
  4. The government budget constraint is satisfied:  $G = T$
- Usefully, all this implies  $Y = C + G$ , the income-expenditure identity

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## FINDING OUR EQUILIBRIUM

- ▶ Start with the production function:

$$Y = zF(K, N)$$

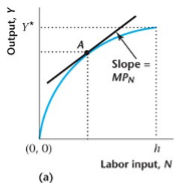
- ▶ Then, use the fact that  $N = N^s = N^d = h - \ell$

$$Y = zF(K, h - \ell)$$

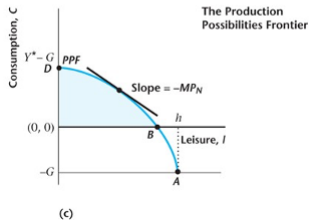
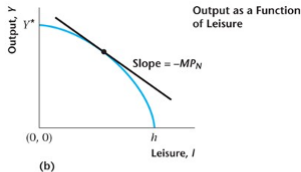
- ▶ Related to consumption via feasibility :

$$C = zF(K, h - \ell) - G$$

# PRODUCTION FUNCTION AND PRODUCTION POSSIBILITIES FRONTIER



Production Function





## PUTTING SUPPLY & DEMAND TOGETHER

- ▶ Recall from last class that the marginal rate of substitution of leisure for consumption for the household will be equal to the wage:

$$MRS_{\ell,C} = w$$

- ▶ Also recall that the profit-maximizing amount of labor sets the marginal rate of transformation (the marginal product of labor) equal to the wage:

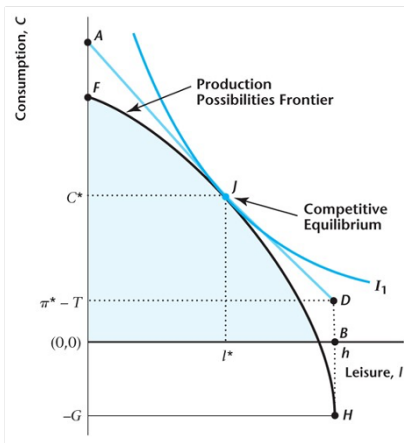
$$MP_N = w$$

- ▶ This means that:

$$MRS_{\ell,C} = MRT_{\ell,C} = MP_N$$

- ▶ It will turn out that this implies efficiency of the labor market, which we'll now discuss

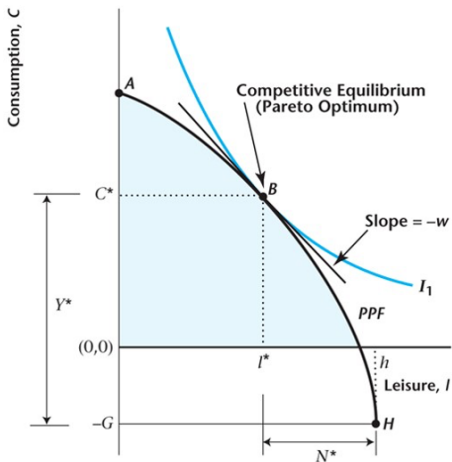
# PRODUCTION FUNCTION AND PRODUCTION POSSIBILITIES FRONTIER



# EFFICIENCY

- ▶ For economists, efficiency just means that people aren't "unnecessarily" unhappy
- ▶ Definition: A competitive equilibrium is "Pareto optimal" if there is no way to rearrange production or to reallocate goods so that someone is made better off without making someone else worse off
- ▶ No transactions that would make both parties happier are left on the table
- ▶ This will occur when the PPF, the frontier of possibilities, is tangent to preferences
- ▶ If it weren't, then could improve!

# PRODUCTION FUNCTION AND PRODUCTION POSSIBILITIES FRONTIER



# FIRST WELFARE THEOREM

- ▶ The **first fundamental theorem of welfare economics** states that, under certain conditions, a competitive equilibrium is Pareto Optimal
  - ▶ An old idea! But leaves room for preferences
- ▶ The **second fundamental theorem of welfare economics** states that, under certain conditions, a Pareto optimum is a competitive equilibrium
  - ▶ You could achieve any Pareto optimum given starting conditions (free redistribution)
- ▶ What breaks these? The biggest is **externalities**

## SOURCES OF SOCIAL INEFFICIENCIES-EXTERNALITIES

- ▶ Competitive equilibrium may not be Pareto optimal because of externalities
- ▶ If my private benefit for doing something is greater than the total public benefit (which includes my private) then I may do too much of it
- ▶ For instance, let's say that I enjoy being warm, so I have preferences over log burning of:

$$U(burn) = \log(logs) - n$$

- ▶ Where logs cost 1 work (so  $logs = n$ )
- ▶ On my own, I maximize utility when  $x = 1$ , which will set the PPF slope (1) equal my MRS ( $1/1=1$ ).
- ▶ Efficient! But if society doesn't like squared pollution, so that social costs are:  $Scost = burn^2$ , then while I would pick 1, the socially optimal thing (including my own benefit and costs to others) would be to burn only 0.5 logs.

## SOURCES OF SOCIAL INEFFICIENCIES-TAXES

- ▶ Competitive equilibrium may not be Pareto optimal because of distorting taxes
- ▶ I will set the marginal benefit of doing something equal to the **full** marginal cost (including taxes)
- ▶ But that means that if taxes increase marginal cost, I will have to increase marginal benefit, which I can do (for things with diminishing utility) by reducing them
- ▶ Let's take working for consumption, where I dislike working and like consumption:

$$U(C) = \sqrt{C} - n$$

- ▶ Where my budget constraint is:  $C = (1 - \tau)n$  (wage is one)
- ▶ Then, maximizing my utility, I get:

$$n = \frac{1 - \tau}{4} \quad C = \frac{(1 - \tau)^2}{4}$$

# SOURCES OF SOCIAL INEFFICIENCIES-TAXES

## EXAMPLE

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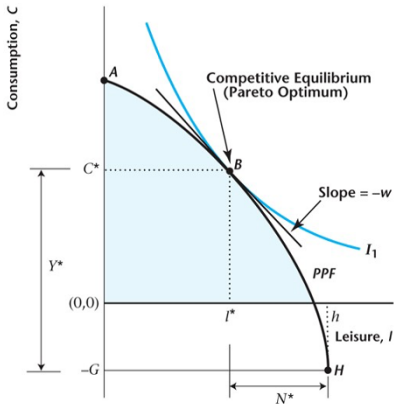
- ▶ For instance, if  $\tau = 0$ ,  $C = n = 0.25$ ,  $U = -1.64$ ,  
 $MRS_{\ell,c} = 2\sqrt{C} = 1 = w = MP_n$
- ▶ If  $\tau = 0.5$ ,  $C = 0.0625$ ,  $n = 0.125$ ,  $U = -2.90$   
 $MRS_{\ell,c} = 0.5 = (1 - \tau)w < w = MP_n$
- ▶ There's a “wedge” between MRS and  $MP_n$  (of  $\tau$ )



# SOURCES OF SOCIAL INEFFICIENCIES-FIRMS ARE NOT PRICE TAKERS

- ▶ If firms have monopoly power, or if unions/workers have monopsony power, then inefficiency can result
- ▶ In both, there is another “wedge.” Rather than the government artificially raising the cost of a good via a tax, a firm might artificially raise the cost of a good by restricting supply
- ▶ Similarly, rather than a government increasing the cost of labor to firms via a tax, a union might do it via negotiation
- ▶ In both, private benefit may mean leaving good (Pareto-improving) trades on the table

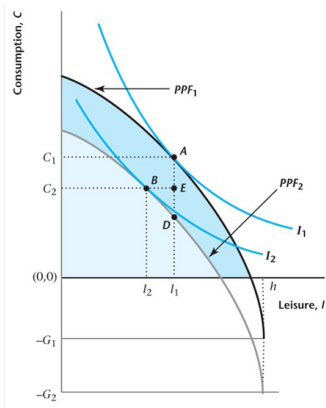
# PRODUCTION FUNCTION AND PRODUCTION POSSIBILITIES FRONTIER



## APPLYING THE MODEL: CHANGES IN GOVERNMENT PURCHASES

- ▶ Now we're going to apply our model in a very simple way: we're going to have  $G$  increase and ask what this does to  $Y$ ,  $C$ ,  $n$ , and  $w$ .
- ▶ What happens? Recall that  $G = T$ , so  $\Delta G = \Delta T$ , a shift out of government spending will be a shift out of taxes and a shift in of the PPF
- ▶ We're poorer! So, consume less of all normal goods (less consumption, less leisure (more work)).  $\Delta C < 0$ ,  $\Delta n > 0$ .
- ▶ If  $\Delta n > 0$ , and we know  $w = MP_n = \frac{\partial z f(K, n)}{\partial n}$ , and  $\frac{\partial^2 z f(K, n)}{\partial n^2} < 0$ ,  $w$  falls (but by less than  $n$  increases, from CRS)
- ▶ From the budget constraint: if we're working more, then  $-\Delta C < \Delta T$ , and because  $Y = C + G = C + T$ , it must be that  $\Delta Y > 0$ .

# EQUILIBRIUM EFFECTS OF AN INCREASE IN GOVERNMENT SPENDING



## CONCRETE EXAMPLE

- ▶ Production function:  $Y = zn^\alpha$
- ▶ Preferences+time budget constraint  $n = 1 - \ell$ :

$$U(C, n) = \sqrt{C} + \sqrt{1 - n}$$

- ▶ Budget constraint:  $C = nw + \pi - T$
- ▶ Profit:  $\pi = Y - nw$
- ▶ Government b.c. :  $G = T$
- ▶ We have 3 exogenous variables:  $z, \alpha, G$
- ▶ If we plug in the budget constraint into preferences to get rid of  $C$ , we have 7 endogenous variables:  $Y, n, \ell, T, \pi, w$
- ▶ And 7 equations: (1) firm FOC wrt  $n$  ("labor demand") (2) production function ("consumption supply"), (3) HH foc wrt  $n$  ("labor supply"), (4) time budget constraint (5) HH budget constraint ("consumption demand") (6) government budget constraint and (7) profit condition

# SEVEN EQUATIONS, SEVEN UNKNOWNNS

## Seven Equations, Seven Unknowns

Firm FOC wrt $n$	$\alpha zn^{\alpha-1} = w$
Production function	$Y = zn^{\alpha}$
HH foc wrt $n$ :	$n = \frac{w^2 + T - \pi}{w(1+w)}$
Time budget constraint	$n = 1 - \ell$
Government budget constraint	$G = T$
Profit definition	$\pi = Y - nw$
HH Budget constraint	$C = nw + \pi - T$

- ▶ While we could solve for this “closed form” that’s not what modern macroeconomists do
- ▶ Algebra is for suckers(?!)
- ▶ Instead we hand off to solvers...let’s look at excel!

# EXCEL

- See SimpleMacro.xlsx

Effects of an Increase in  $G$

Variable	Baseline	$G \uparrow 33\%$	% Change
$z$	1	1	0.00%
$\alpha$	0.7	0.7	0.00%
$g$	0.3	0.4	33.33%
$n$	0.53	0.58	10.12%
$w$	0.85	0.82	-2.85%
$Y$	0.64	0.68	6.98%
$\ell$	0.47	0.42	-11.32%
$\pi$	0.19	0.21	6.98%
$T$	0.30	0.40	33.33%
$C$	0.34	0.28	-16.31%

## SUMMARIZING THE SIMPLE MODEL

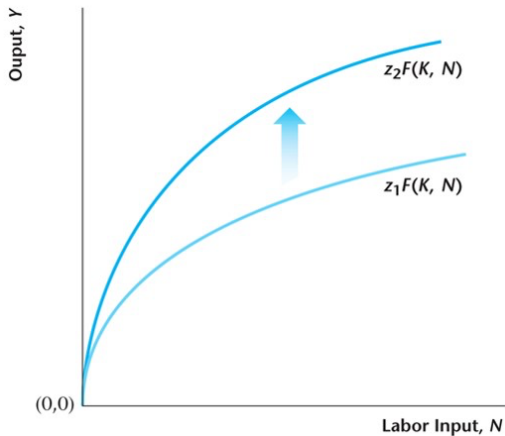
- ▶ Simple excel model hopefully useful in a few ways
- ▶ Never simplify again! Just throw all your equations and solve numerically
- ▶ Confirms Williamson/our intuitive explanation of what should happen
- ▶ Modern macro isn't so far from this...just make this an infinite period model/capital and you have Modern macro representative agent models: change  $G$ , how do things change?
- ▶ Now let's move on to changes in total factor productivity ( $z$ ), rather than changes in  $G$



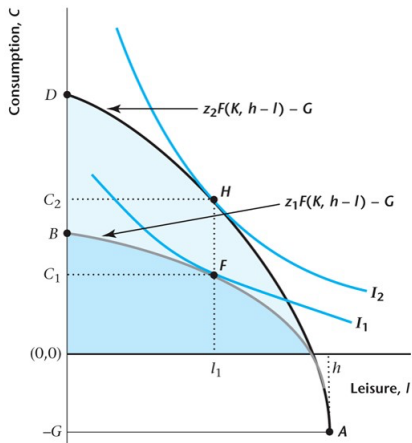
## SHIFT IN TOTAL FACTOR PRODUCTIVITY

- ▶ Must break up into short and long-run.
- ▶ Let's think about short run for now.
- ▶ When  $z$  increases, the PPF increases *and* slope changes (income and substitution effects)
- ▶ We know that  $C$  will increase, but  $n$  may rise or fall
- ▶  $Y = C + G$ ,  $G$  constant, so  $Y$  increases (could also see from  $n$  increasing)
- ▶ If labor stayed the same, then  $w$  increases ( $MP_n \uparrow$ )
- ▶ Let's see this graphically

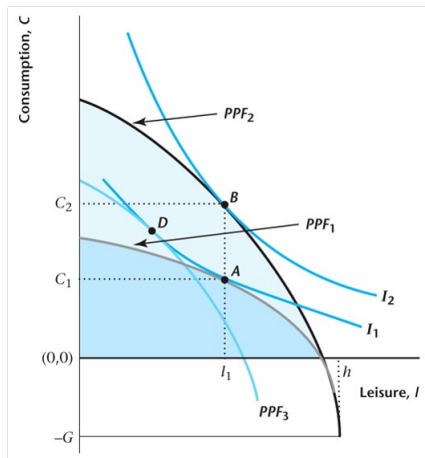
# PRODUCTION FUNCTION AND PRODUCTION POSSIBILITIES FRONTIER



# COMPETITIVE EQUILIBRIUM EFFECTS OF AN INCREASE IN TFP



# INCOME AND SUBSTITUTION EFFECTS OF AN INCREASE IN TFP



## ANOTHER CONCRETE EXAMPLE

- ▶ Let's go through the same example, but now  $z$  will increase rather than  $G$
- ▶ Production function:  $Y = zn^\alpha$
- ▶ Preferences+time budget constraint  $n = 1 - \ell$ :

$$U(C, n) = \sqrt{C} + \sqrt{1 - n}$$

- ▶ Budget constraint:  $C = nw + \pi - T$
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- ▶ And 7 equations: (1) firm FOC wrt  $n$  ("labor demand") (2) production function ("consumption supply"), (3) HH foc wrt  $n$  ("labor supply"), (4) time budget constraint (5) HH budget

# EXCEL

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Effects of an Increase in  $z$

Variable	Baseline	$z \uparrow 5\%$	% Change
$z$	1	1.05	5.00%
$\alpha$	0.7	0.7	0.00%
$g$	0.3	0.3	0.00%
$n$	0.53	0.53	0.25%
$w$	0.85	0.89	4.92%
$Y$	0.64	0.67	5.19%
$\ell$	0.47	0.47	-0.28%
$\pi$	0.19	0.20	5.19%
$T$	0.30	0.30	0.00%
$C$	0.34	0.37	9.77%

## TAKEAWAYS

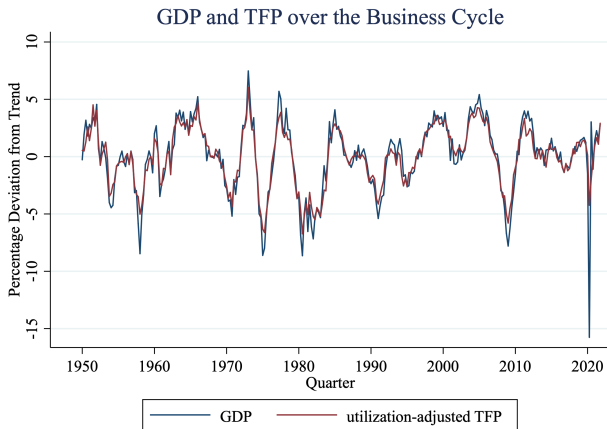
- ▶ What can we do with this simple model?
- ▶ Since WWII,  $z$  has increased dramatically, while  $Y$ ,  $w$ ,  $C$ , have gone up, and  $n$  has remained roughly constant
- ▶ Our simple prediction is that when  $z$  increases,  $Y$ ,  $w$ ,  $C$ , will go up, and we've noted an ambiguity in  $n$  (for our specific calibration, it increased)
- ▶ Idea: if we had preferences where income and substitution effects that cancel (so  $w \uparrow$ ,  $n \cdot$ , then our model would be consistent
- ▶ But our model helps give an idea about short- and long-run. We saw that in the short run,  $L$  moves with  $w$ , so short run substitution effect should dominate, but long run should cancel.
- ▶ As we'll discuss, this would make sense if temporary shocks didn't increase *lifetime* income much, but did increase wages

## LET'S LOOK AT SOME DATA

- ▶ First we'll look at TFP & GDP, then at
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# TFP AND GDP OVER THE BUSINESS CYCLE

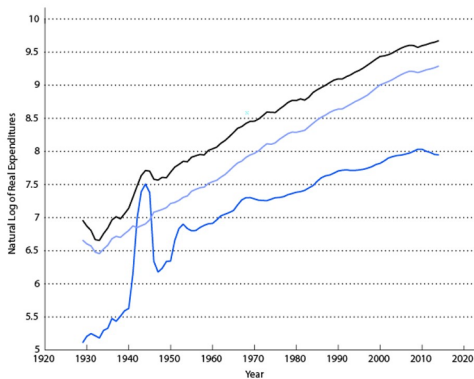


TFP and GDP move together—it explains growth, what about the business cycle?

## LET'S LOOK AT SOME MORE DATA

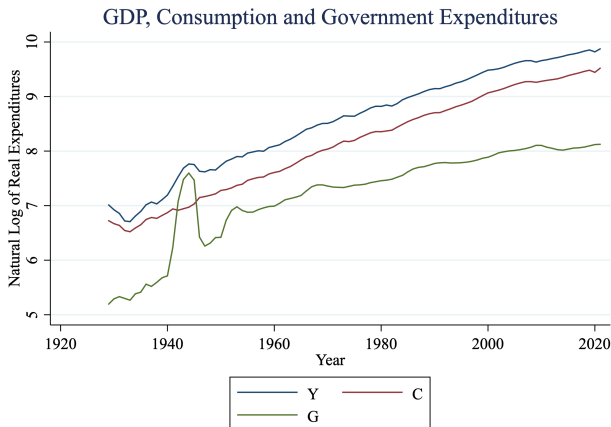
- ▶ Now let's look at what's happened to government spending over time, to link back to our discussion of government purchases

# Y, C, AND G OVER TIME

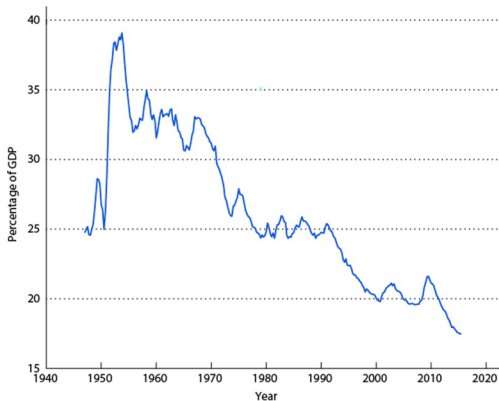


What about Covid times?

# Y, C, AND G OVER TIME-UPDATED

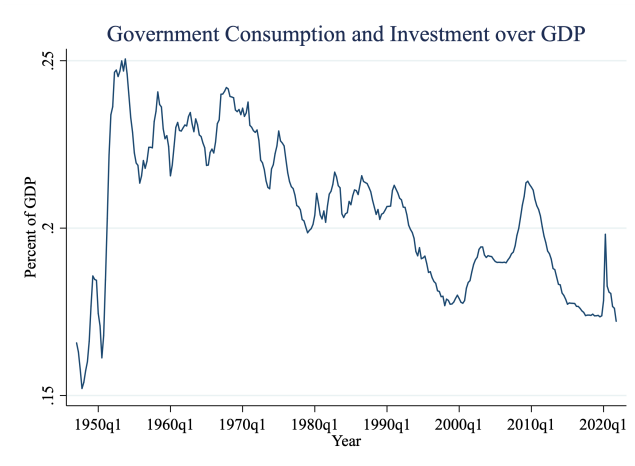


# GOVERNMENT EXPENDITURES OVER TIME

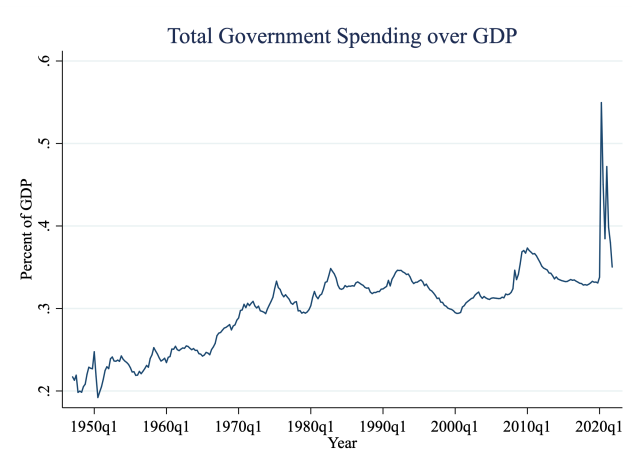


Is government declining as a fraction of GDP?

# GOVERNMENT EXPENDITURES OVER TIME-UPDATED

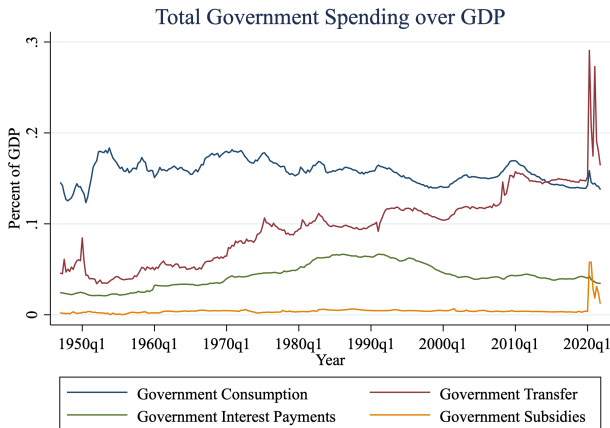


# GOVERNMENT OUTLAYS OVER TIME-UPDATED



No! It's...expanding? (also...Covid!!)

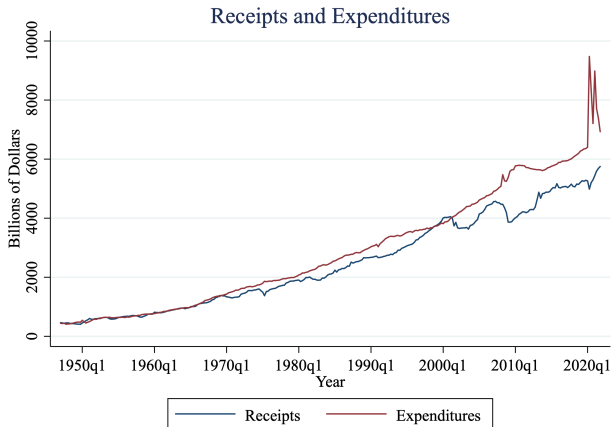
# FOUR COMPONENTS OF GOVERNMENT EXPENDITURE



Rise in government spending comes from transfers, rather than consumption or subsidies or interest payments

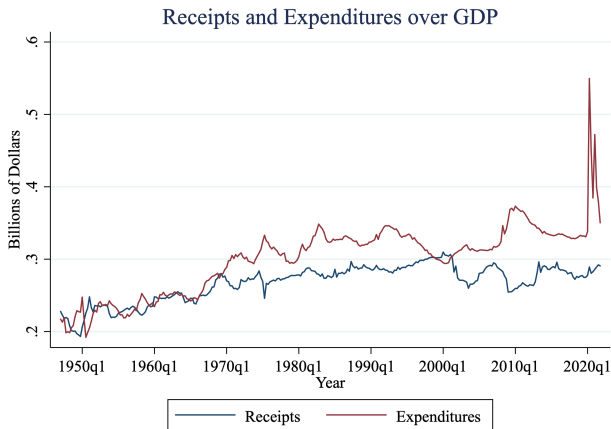


$$G \neq T!$$



Also note that our  $G = T$  assumption is wrong

# SAME THING, BUT OVER GDP



# TAXES

- ▶ So far, the household budget constraint has been  
 $C = wn + \pi - T$
- ▶ But  $T$  really depends on  $wn$ : make more, pay more
- ▶ This distorts behavior (income and substitution effects, where the other was just income)
- ▶ Instead, we'll change the budget constraint so that:

$$C = w(1 - \tau)(h - \ell) + \pi$$

- ▶ Where, as a reminder,  $C$  is consumption,  $w$  is wages,  $\tau$  is the (new!) “proportional tax rate”  $h$  is how much free time you have,  $\ell$  is leisure, and  $\pi$  is profits
- ▶ We'll simplify the production function so that it's linear:

$$Y = zN^d$$

# LABOR DEMAND

- ▶ Profit of the firm:

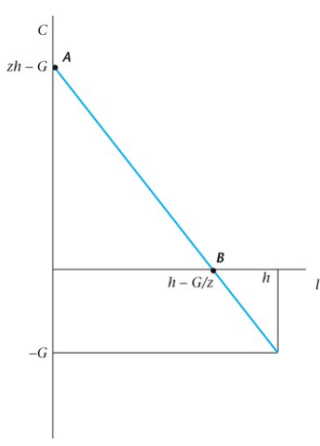
$$\pi = Y - wN^d = zN^d - wN^d$$

- ▶ FOC of the firm:  $\frac{\partial \pi}{\partial N^d} = 0$ :

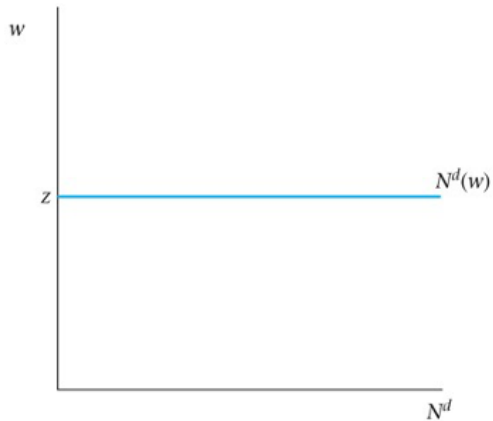
$$w = z$$

- ▶ Note that it does not depend on labor! Horizontal “perfectly elastic” demand curve

# PPF WITH A LINEAR PRODUCTION FUNCTION



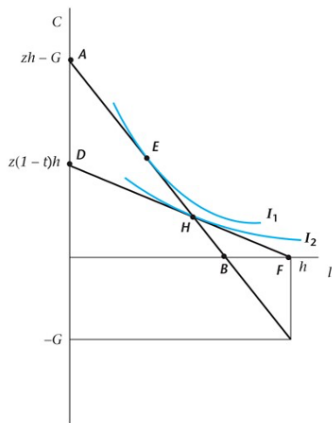
# LABOR DEMAND IN SIMPLIFIED MODEL



## SHIFTING WITH A PROPORTIONAL TAX

- ▶ Now, our PPF shifts with a proportional tax on labor income
- ▶ So let's compare two experiments: one in which we graph the old, lump-sum tax, and the other in which we have a proportional tax

# LABOR DEMAND IN SIMPLIFIED MODEL





## LAFFER CURVE

- ▶ Rather than fixing  $G$  and examining what happens for a lump-sum vs a distortionary tax, we could instead think about  $G$  as a function of  $\tau$

- ▶ Revenue from a proportional tax on labor is:

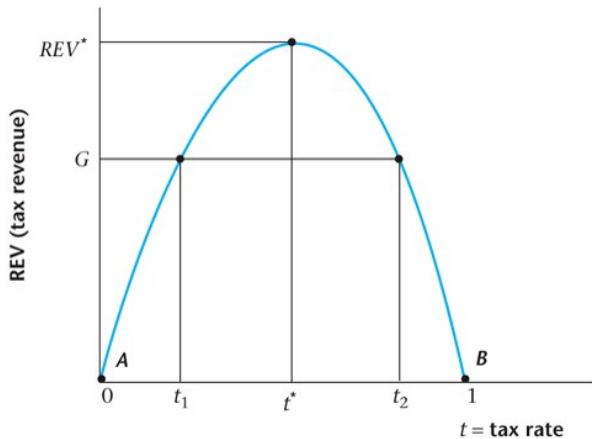
$$Rev = \tau n$$

- ▶ But, as we saw,  $n$  is a function of  $\tau$ ! So more clearly:

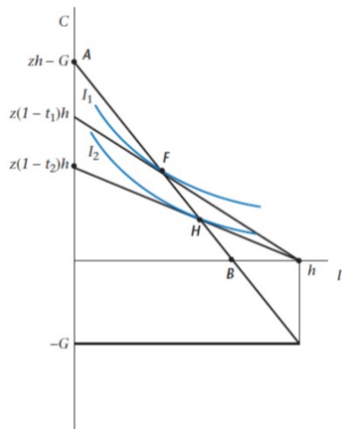
$$Rev = \tau n(\tau)$$

- ▶ There's a tension: when  $\tau \uparrow$ ,  $n(\tau) \downarrow$
- ▶ When  $\tau = 1$ ,  $L(\tau) = 0$ , so  $Rev = \tau L(\tau) = 0$ , and when  $\tau = 0$ ,  $Rev = \tau L(\tau) = 0$ . But presumably  $Rev > 0$  for some  $\tau$  in between—this is the “Laffer Curve”

# IDEALIZED LAFFER CURVE



# TWO EQUILIBRIA



## CONCRETE EXAMPLE

- ▶ Let's go back to our tax example, where we found:

$$n = \frac{1 - \tau}{4} \quad C = \frac{(1 - \tau)^2}{4}$$

- ▶ Then in that example ( $w = 1 \Rightarrow Y = N^d$ ):

$$Rev = \tau \frac{1 - \tau}{4}$$

- ▶ Or:

$$Rev = \frac{\tau}{4} - \frac{\tau^2}{4}$$

- ▶ There are two worlds that generate the same revenue! Let's look when  $Rev = 0.03$

# OUR LAFFER CURVE

temp

## CONCRETE EXAMPLE-TWO EQUILIBRIA

Laffer Curve Example

Variable	Notation	Regime 1	Regime 2
Revenue	$Rev$	0.03	0.03
Tax rate	$\tau$	0.139	0.861
Labor	$n$	0.215	0.034
Consumption	$C$	0.185	0.005
Utility	$U$	0.215	0.035
Equivalent Variation	$CV$	-0.1	.

- ▶ Equivalent variation solves the problem, roughly  $U(C_1 + \delta, n_1) = U(C_2, n_2)$ , e.g. how much would person in Regime 1 would have to lose (lump sum!) in order to be just as badly off as the person in Regime 2.
- ▶ The interpretation here is that a person in Regime 1 would be willing to give up 45% of their consumption just to stay in that regime!

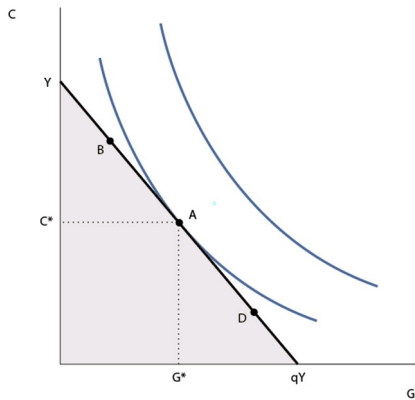
# HOW LARGE SHOULD GOVERNMENT BE?

- ▶ Up until now, we've taken the size of government as given
- ▶ But obviously that's someone's choice as well!
- ▶ Recall that:  $Y = C + T$
- ▶ Let's say that the government takes 1 unit of private consumption good and turns it into  $q$  units of public goods, so that:

$$C = Y - \frac{G}{q}$$

- ▶  $q$  is some measure of government efficiency.
- ▶ Then we can write out the “societal” PPF of  $C$  vs  $G$

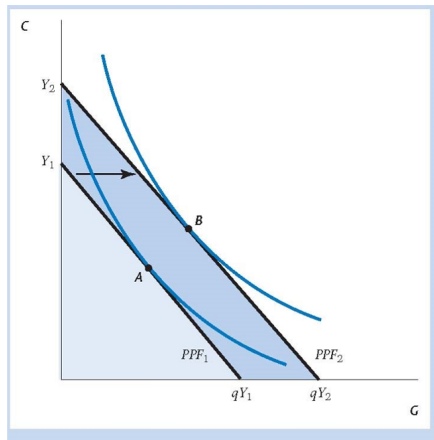
# OPTIMAL CHOICE OF GOVERNMENT SPENDING



How do shifts in  $z$ ,  $q$  affect our decision?

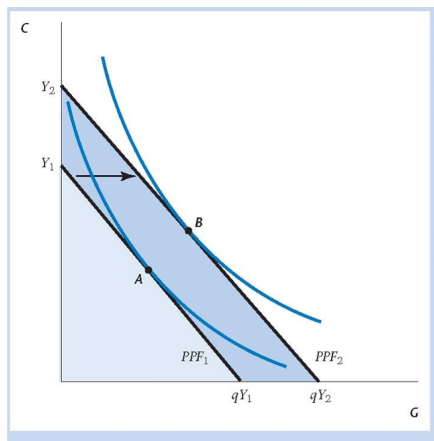


# OPTIMAL CHOICE OF GOVERNMENT SPENDING



An increase in  $z$  clearly suggests an increase in  $C$  and  $G$  (this assumes  $G$  is normal)

# OPTIMAL CHOICE OF GOVERNMENT SPENDING



An increase in  $q$  suggests  $G$  must increase, what happens to  $C$  is ambiguous (income and substitution effects)

- Presents interesting dilemma for a small-government type: do I want government to be efficient or not?

# CONCLUSIONS

- ▶ This was a big chapter!
- ▶ Now we can take consumer & firm behavior and **start** thinking about various choices, such as:
  - ▶ When the government increases flat tax  $T$ , should I work more or less? Consume more or less?
  - ▶ When the government increases proportional tax  $\tau$ , should I work more or less? Consume more or less?
  - ▶ When TFP  $z$  increases, what happens to  $C$ ,  $n$ , etc.
  - ▶ What is the optimal size of government?
- ▶ We also saw our first simple numerical models of consumer behavior, cousins to what modern macroeconomists really use
- ▶ Next we'll turn to search & unemployment: frictions