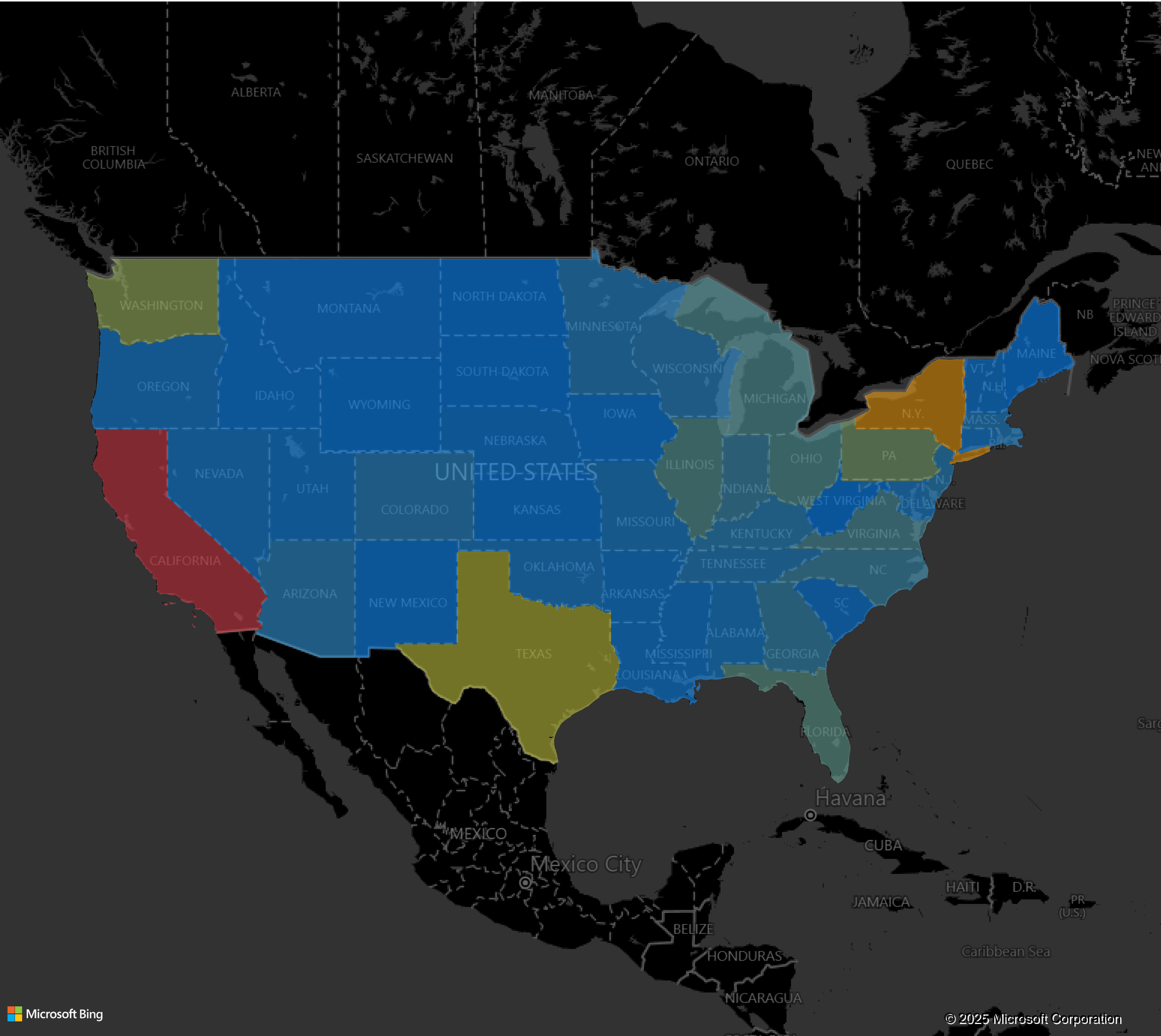
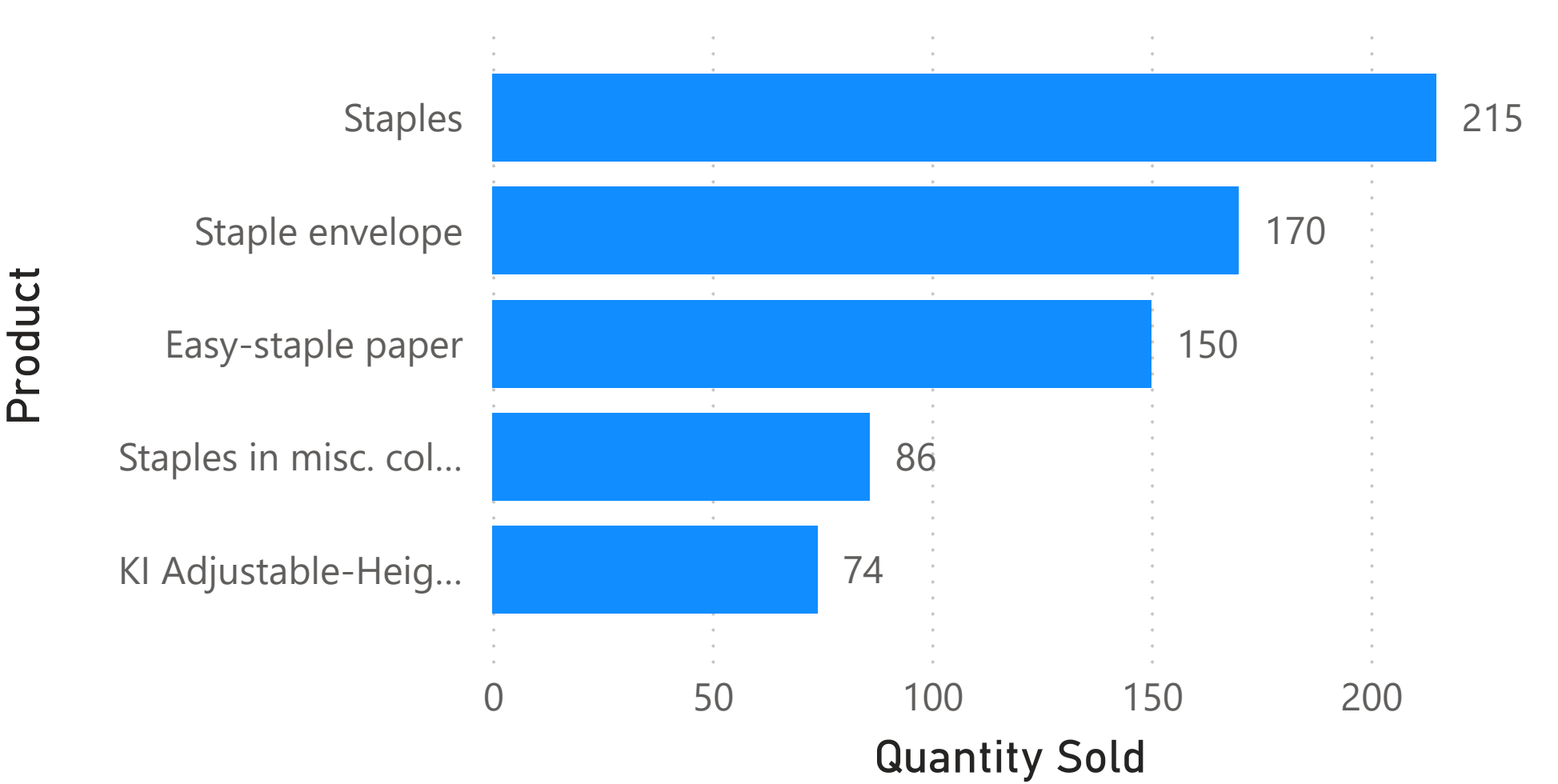


Total Sales And Total Profits by State

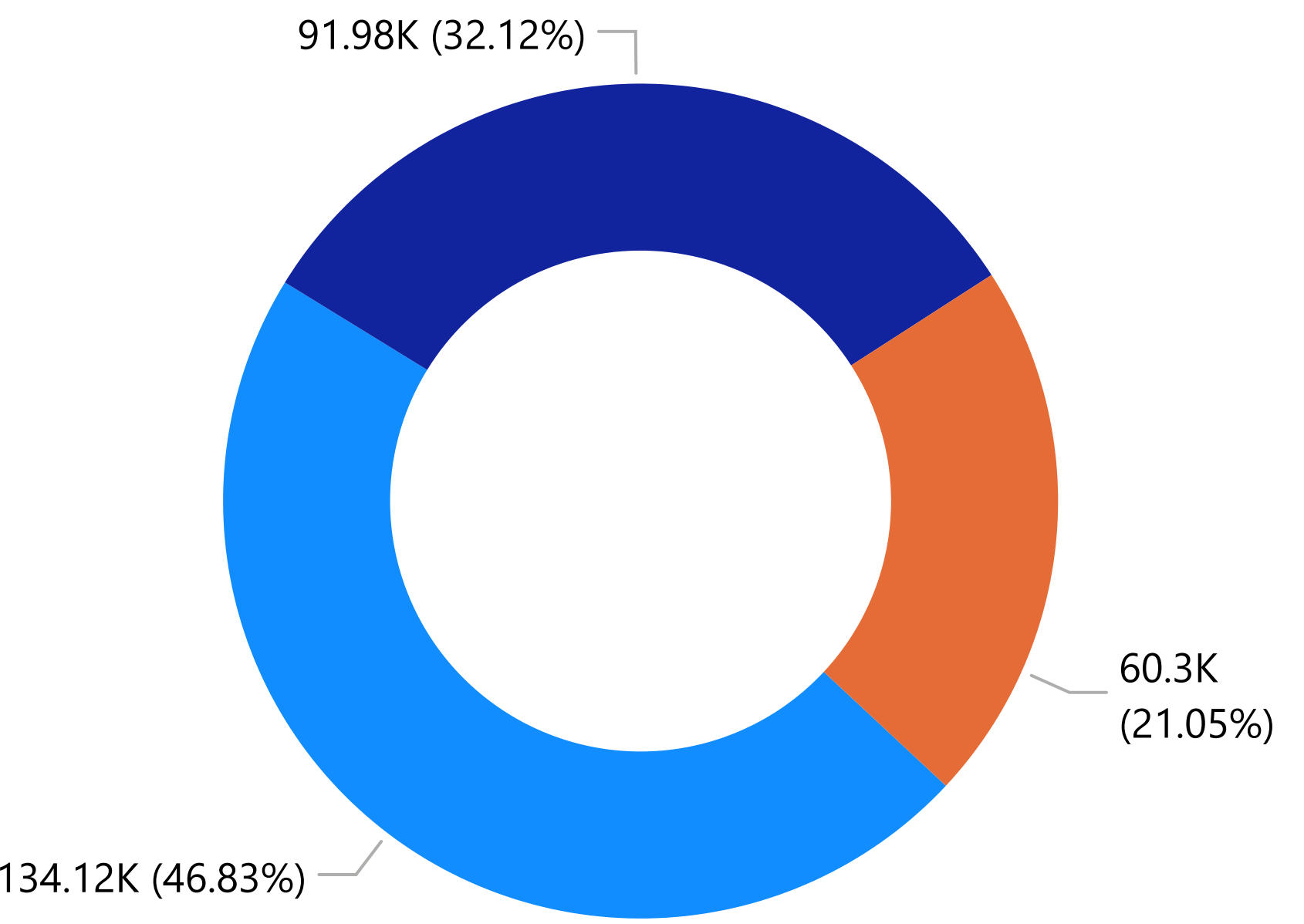


Top 5 Highest Selling Products



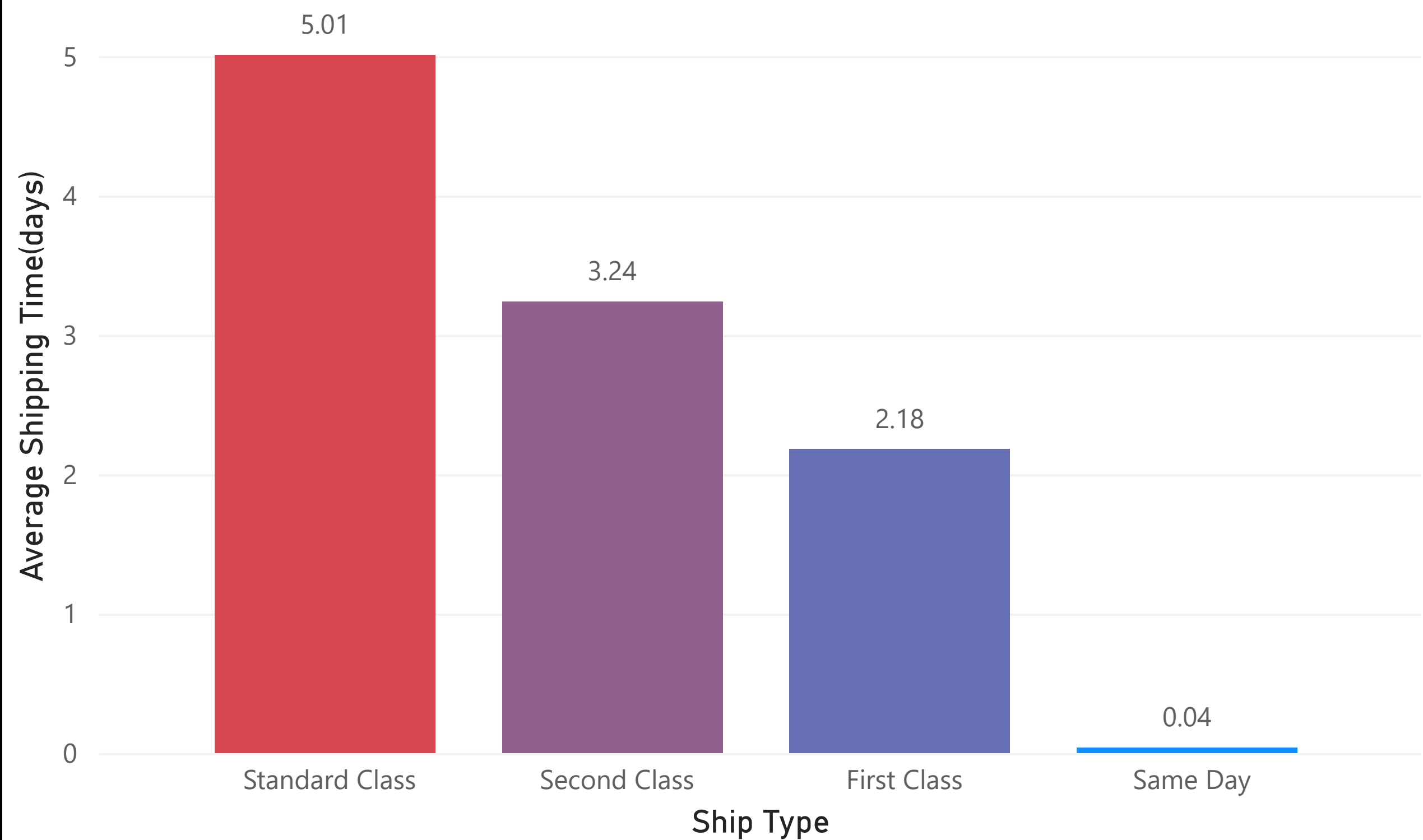
Total Sales per Customer Type

Segment ● Consumer ● Corporate ● Home Office



Average Shipping Time by Ship Mode

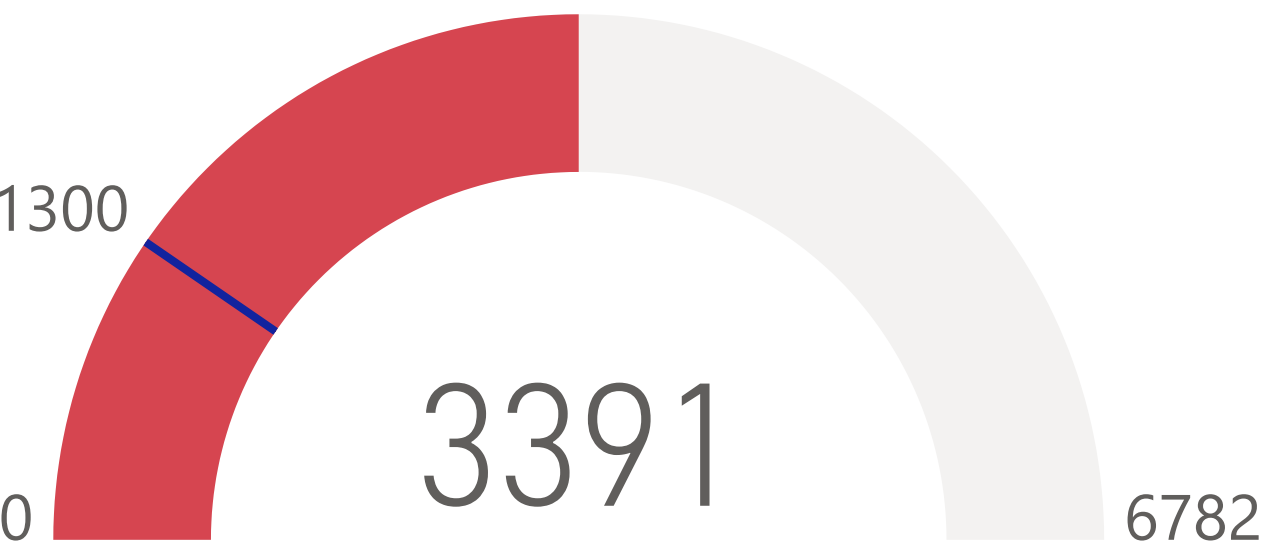
Average Shipping Time(days) 0.04 5.01



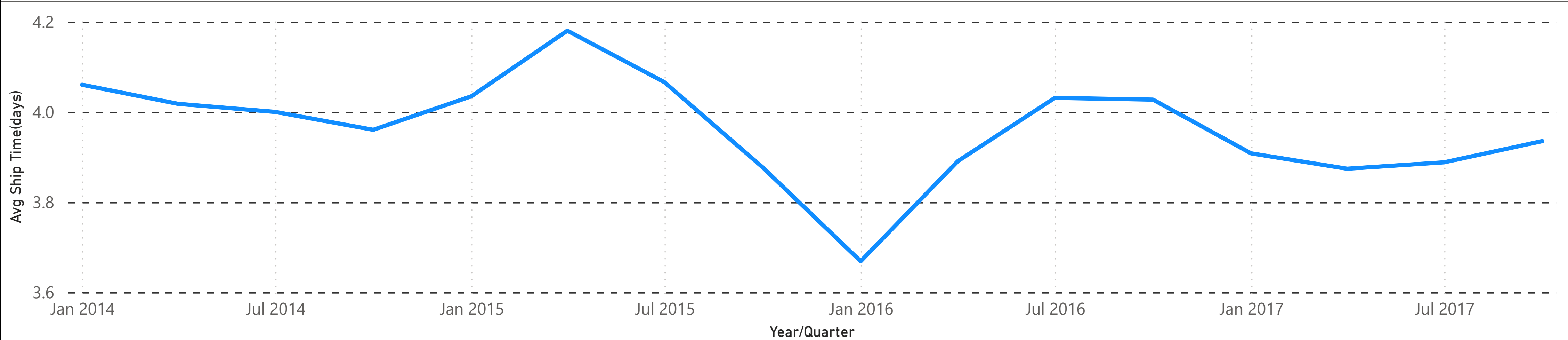
Total Late Shipments

3391!
Late Shipments Goal: 1300 (-160.85%)

Late Orders vs Late Orders Target



Average Ship Time(days) by Quarter



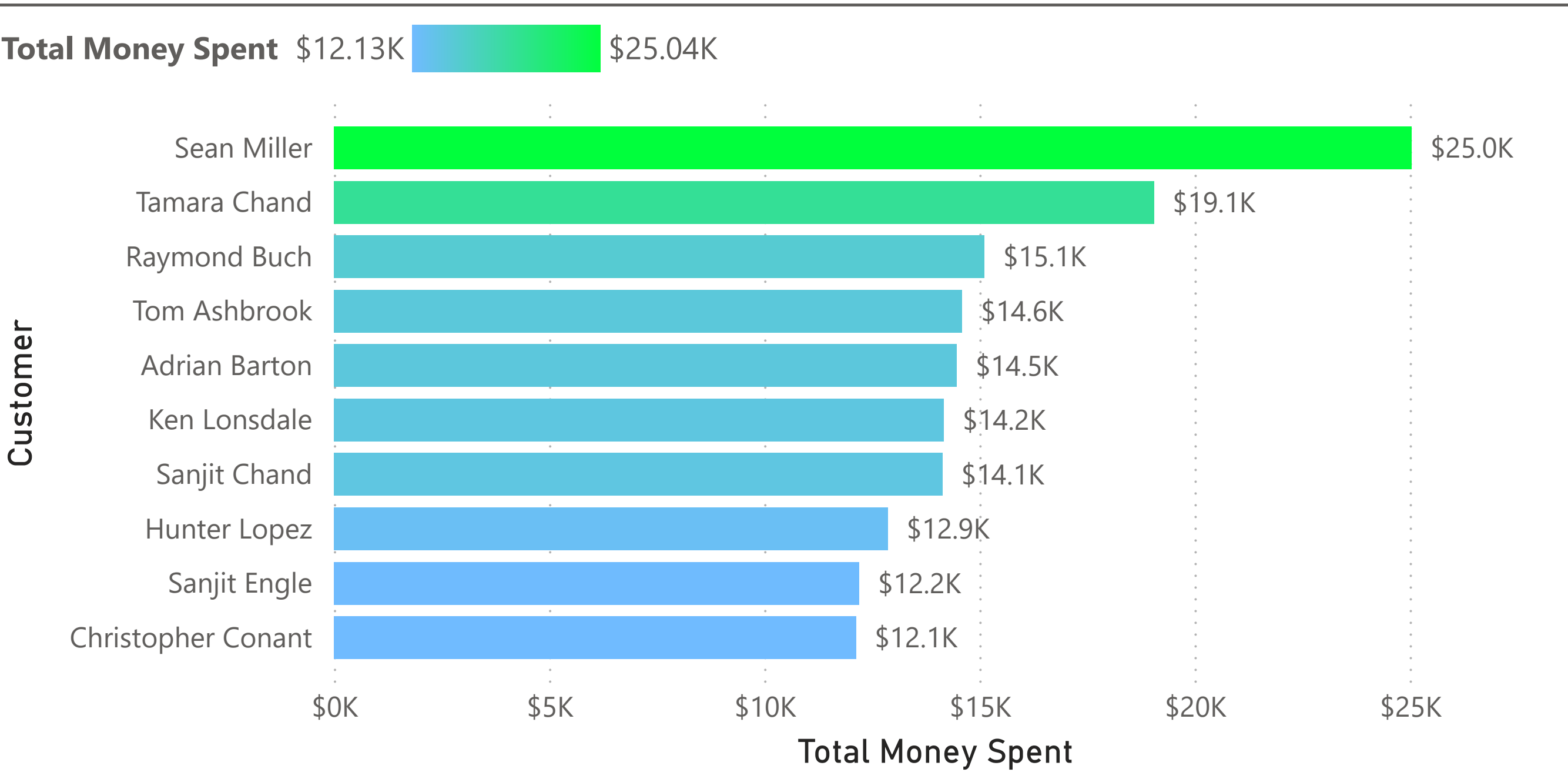
Ship Mode

- First Class
- Same Day
- Second Class
- Standard Class

Products with Negative Profit

Product	Total Profit▲
Cubify CubeX 3D Printer Double Head Print	-8,879.97
Lexmark MX611dhe Monochrome Laser Printer	-4,589.97
Cubify CubeX 3D Printer Triple Head Print	-3,839.99
Chromcraft Bull-Nose Wood Oval Conference Tables & Bases	-2,876.11
Bush Advantage Collection Racetrack Conference Table	-1,934.40
GBC DocuBind P400 Electric Binding System	-1,878.17
Cisco TelePresence System EX90 Videoconferencing Unit	-1,811.08
Martin Yale Chadless Opener Electric Letter Opener	-1,299.19
Balt Solid Wood Round Tables	-1,201.06
BoxOffice By Design Rectangular and Half-Moon Meeting Room Tables	-1,148.44
Riverside Furniture Oval Coffee Table, Oval End Table, End Table with Drawer	-1,147.41
Epson TM-T88V Direct Thermal Printer - Monochrome - Desktop	-1,057.23
Hon 2090 iPillow Softî Series Mid Back Swivel/Tilt Chairs	-989.04
O'Sullivan 4-Shelf Bookcase in Odessa Pine	-975.12
Bretford iJust In Timeî Height-Adjustable Multi-Task Work Tables	-964.20
Zebra GK420t Direct Thermal/Thermal Transfer Printer	-938.28
3.6 Cubic Foot Counter Height Office Refrigerator	-872.07
Bevis Oval Conference Table, Walnut	-856.02
Tennsco Single-Tier Lockers	-825.76
BPI Conference Tables	-795.98
StarTech.com 10/100 VDSL2 Ethernet Extender Kit	-785.77
O'Sullivan Plantations 2-Door Library in Landvery Oak	-767.75
O'Sullivan Living Dimensions 5-Shelf Bookcases	-755.76
Hon 94000 Series Round Tables	-681.22
Riverside Palais Royal Lawyers Bookcase, Royale Cherry Finish	-669.53
Total	-55,120.43

Total Money Spent by Customer



Profit Margin Goal

12.03✓
Goal: 10.50 (+14.57%)

Average Profit Margin by Category

