Tristan Lalor

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Education

University of Vermont Grossman School of Business, Burlington, VT   *May 2020*
Bachelor of Science in Business Administration, Data Analytics and Finance Concentrations
Minor in Psychological Science
- Overall GPA: 3.72/4.0   • Dean's List, Fall 2016 - Present
- Computer Science GPA: 4.0/4.0   • Member of Green Mountain Investment Fund
- Finance GPA: 4.0/4.0

Technical Skills

Java, IntelliJ IDEA
- Object Oriented Programming, Recursion, Abstraction, JLink, JPackage, Git
- Created a standalone battleship application with programmed computer intelligence

Python, Pycharm
- Numpy, data structuring, visualization, modularization
- Wrote a program to derive relationship between number of stocks in a portfolio and the average standard deviation of that portfolio

Web Development, RubyMine
- Ruby on Rails, Javascript, HTML, CSS, PostgreSQL

Structured Query Language, SQL Server Management Studio
- Relational Database Design & Creation, Data Structures

Excel
- Optimization modeling, macros, financial statement integration, valuation, proformas

Experience

The Wall Street Seminar, Morgan Stanley & The Grossman School of Business, Burlington, VT   *Aug - Dec 2019*
Selected Equity Research Analyst
- Partnered with Morgan Stanley Equity Research Associates to create a professional financial model, conduct extensive analyses on the company and industry, and value the equity on an intrinsic and relative basis
- Presented investment thesis, drivers, valuation, and risks to panel at the Morgan Stanley Global Headquarters
- Evaluated a potential acquisition for a sell-side M&A deal, looking at precedent transactions, comparable companies, accretion/dilution analysis, and LBO modeling

Vermont Country Store, Corporate Headquarters, Manchester, VT   *Summer 2019*
Data Analytics Intern
- Designed and created a relational weather database using python and SSMS for the company's marketing
- Analyzed the company's recent retail acquisition to provide data-driven performance recommendations
- Assessed relationships to achieve meaningful projections for inventory forecasting
- Created a forecasting tool for the marketing department to modify projected earnings

CFA Institute, Equity Research Challenge, Burlington, VT   *Oct 2018 - Mar 2019*
Selected Participant
- Conducted equity research for a $933 million company and wrote a comprehensive initiation-of-coverage report
- Accumulated available information into financial forecasts to determine intrinsic value of company's equity
- Presented investment thesis, key drivers, and risks to panel of CFA judges

Leadership

Sustainable Innovation MBA Program, UVM Grossman School of Business, Burlington, VT   *Aug 2019 - May 2020*
Finance Teaching Assistant
- Tutor MBA students on advanced valuation, accounting, and mathematical concepts
- Answer questions, grade assessments and give feedback

Digital Media Academy, Harvard University, Cambridge, MA   *Summer 2018*
Music Production Teaching Assistant
- Presented material on production software and theory
- Worked with students to give feedback on projects and answer technical questions