

OVERVIEW

Supplier

All

Category

All

1/1/2011

12/31/2014

SRI

97.3%

LY

96.8%

▲ 0.6%

On-Time%

99.92%

LY

100.00%

▼ 0.1%

Reject

3.12%

LY

4.70%

▲ 33.6%

SPEND

63.79M

LY

24.39M

▼ 161.5%

PPV%

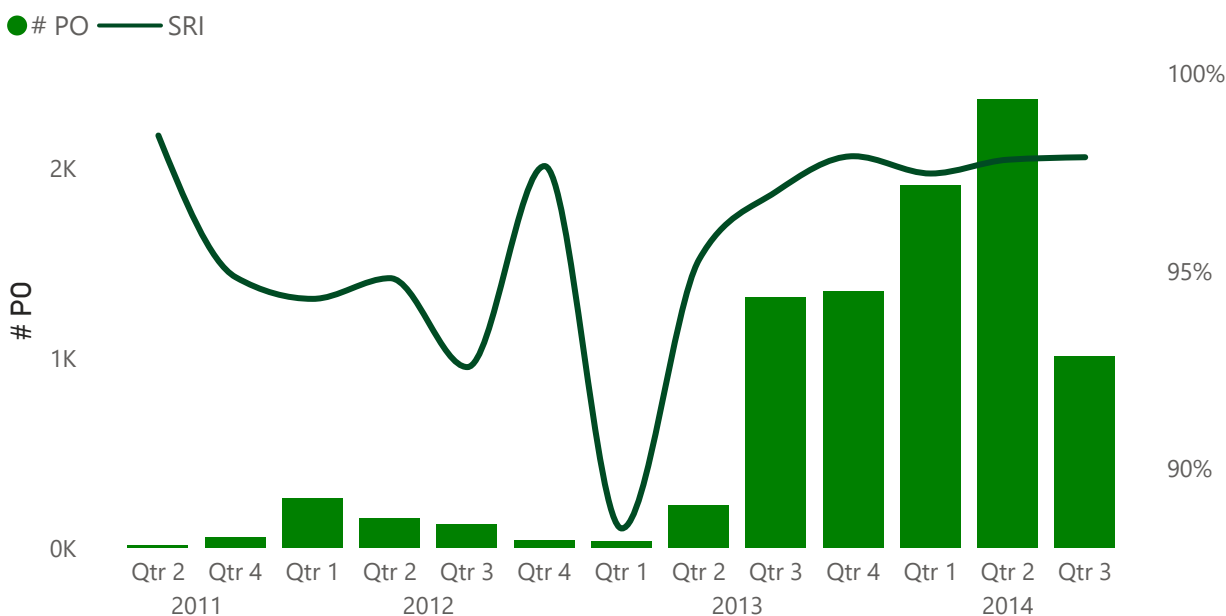
4.74%

LY

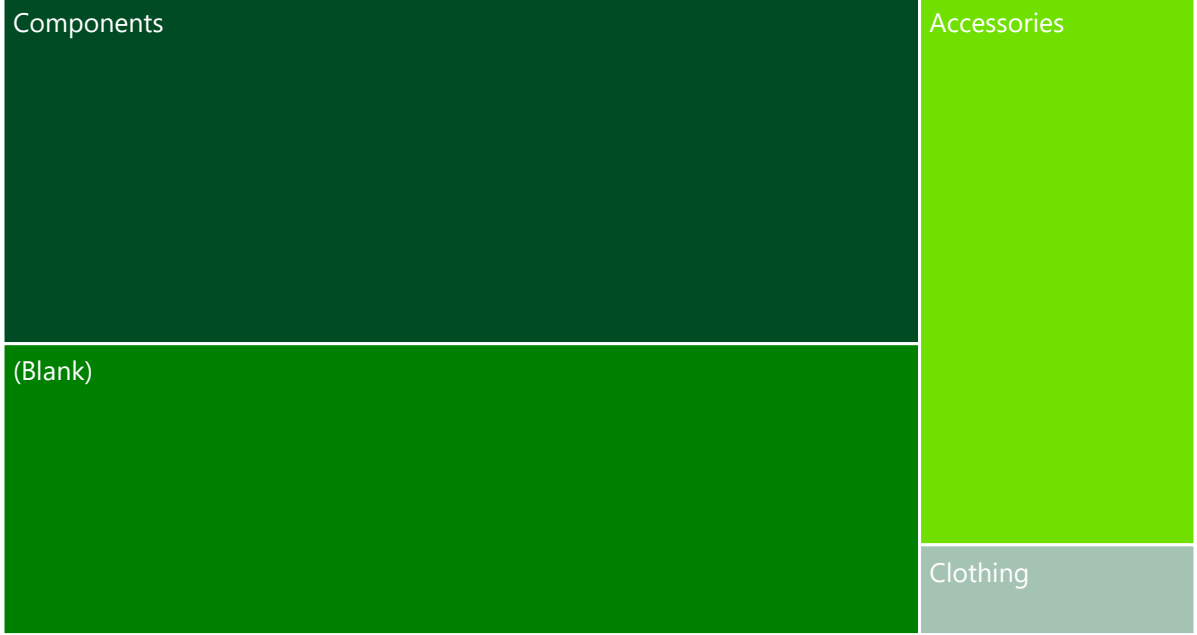
4.56%

▼ 4.0%

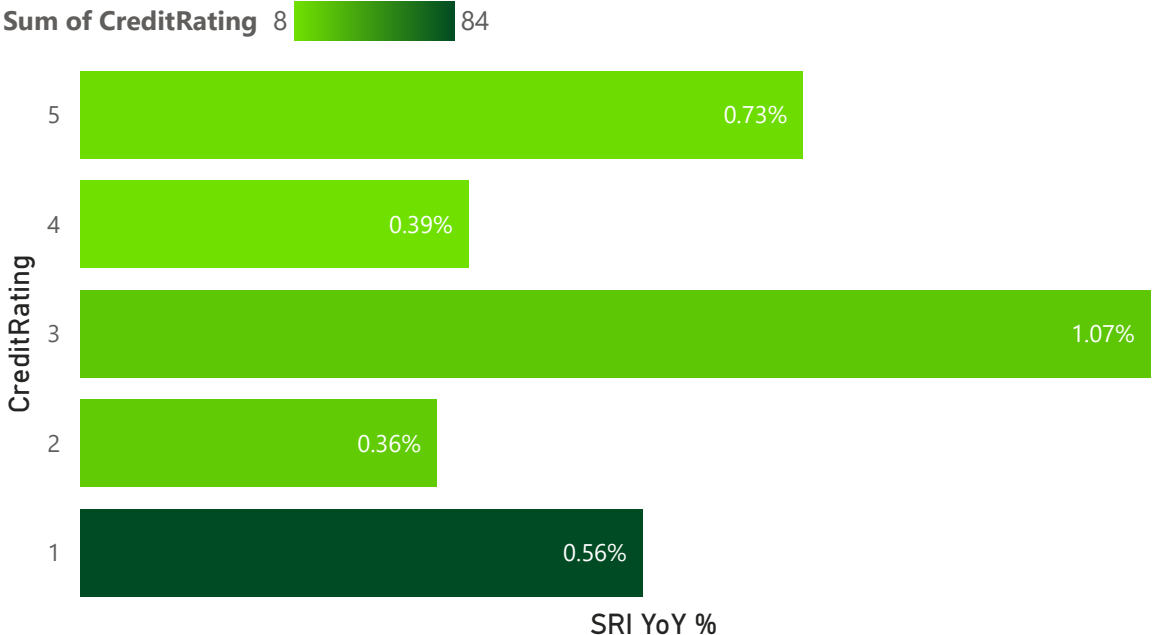
PO & SRI by trend



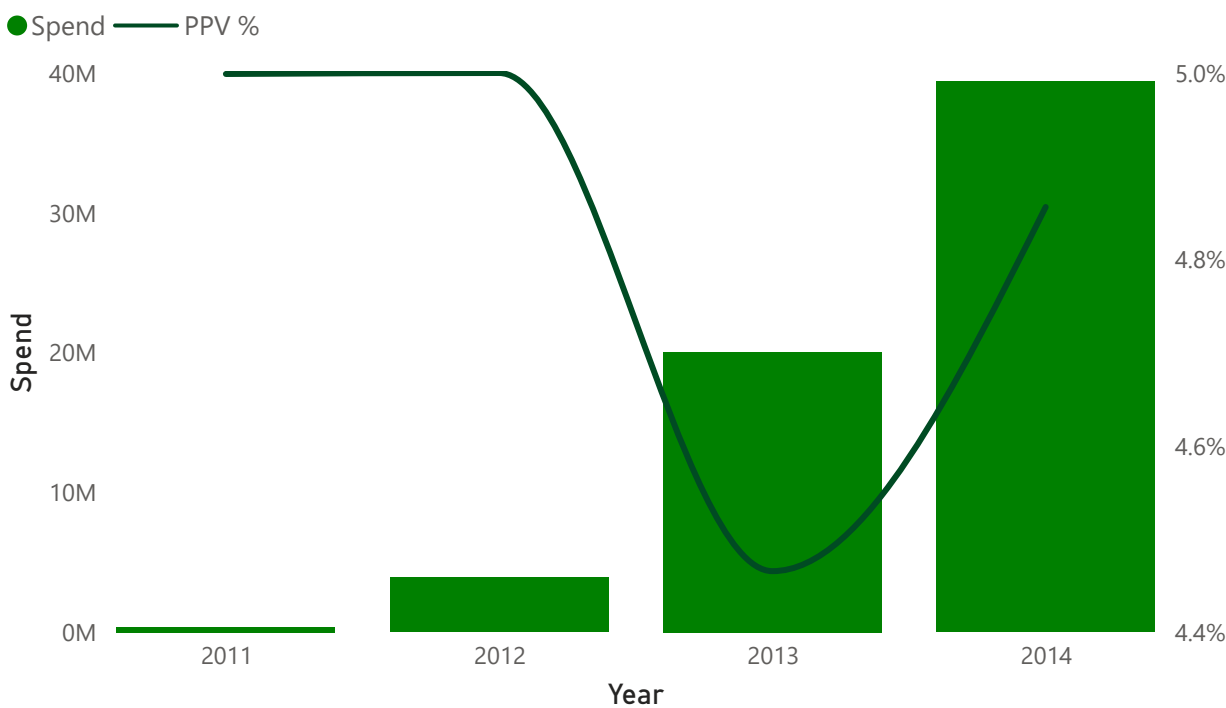
Spend by Category



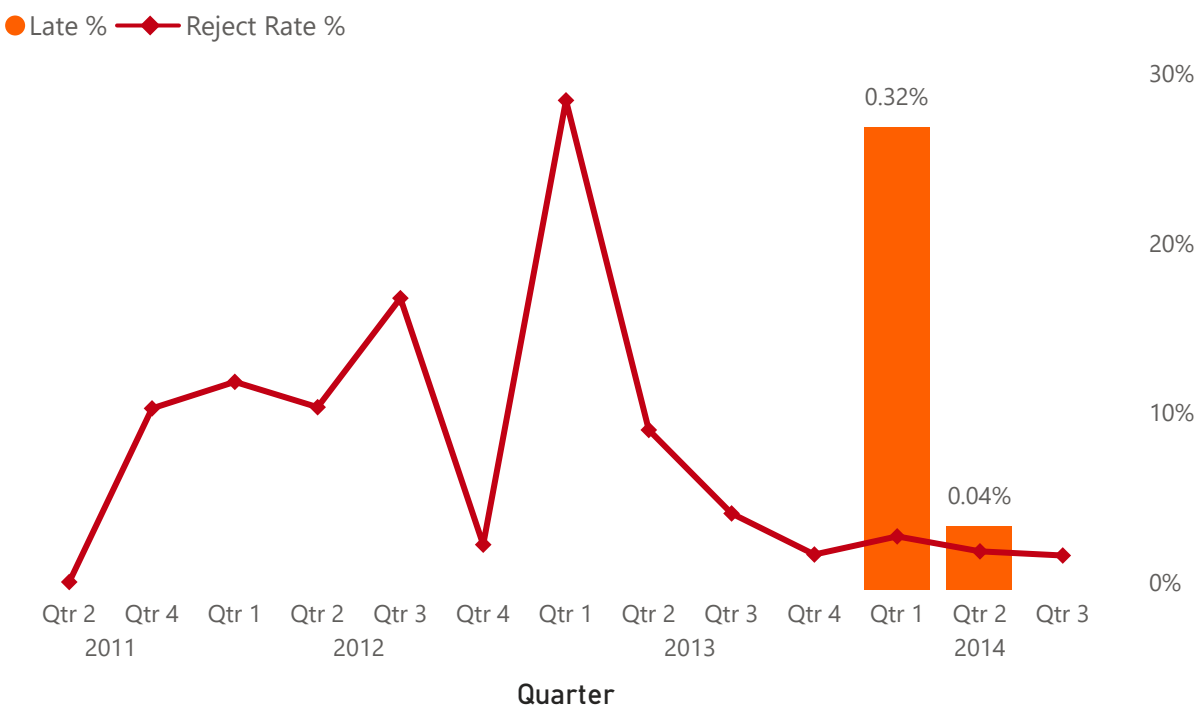
SRI YoY % by CreditRating



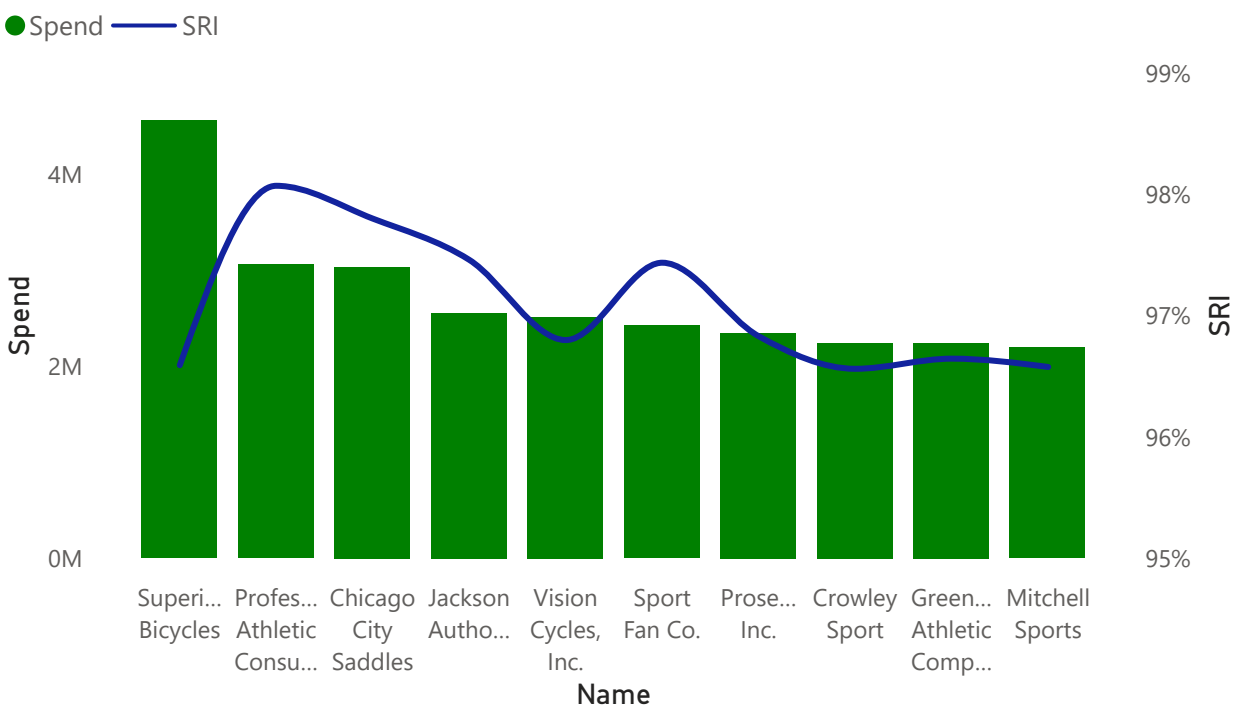
Spend and PPV % by Trend



Late % and Reject Rate % by Year and Quarter



Spend and SRI by Vendors



SUPPLIERS PERFORMANCE

Supplier

All

Category

All

1/1/2011

12/31/2014

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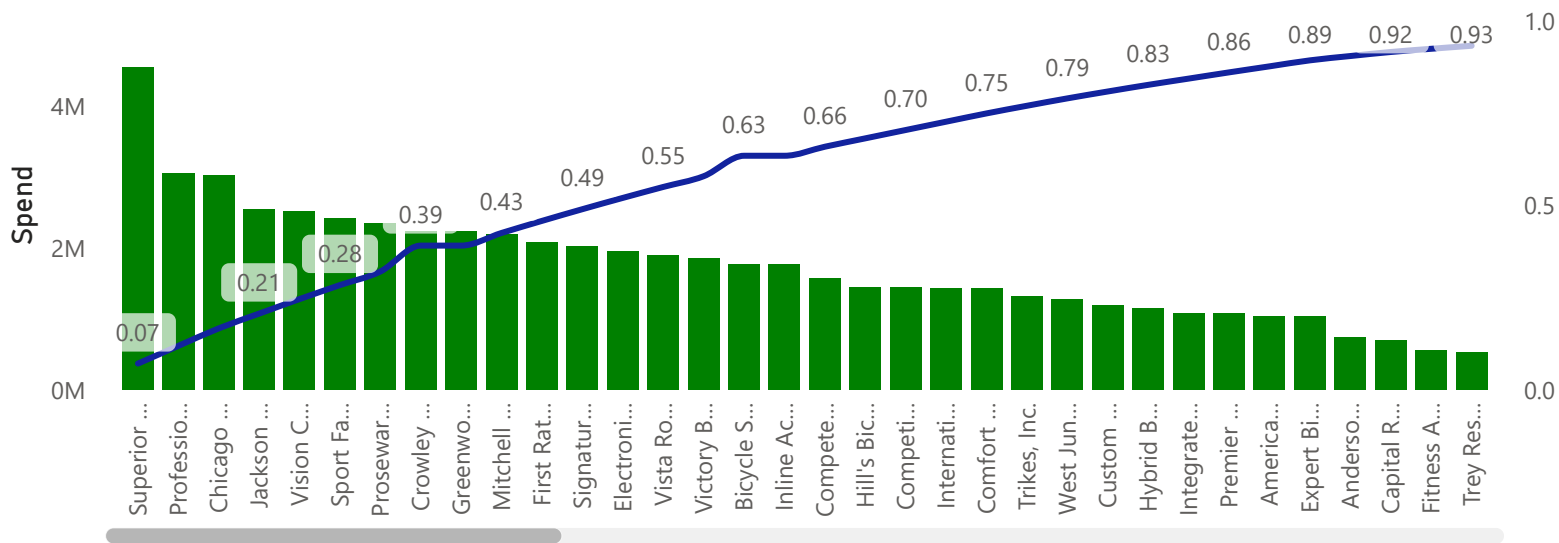
LY

4.56%

▼ 4.0%

PO & SRI by trend

● Spend — Cumulative Spend %

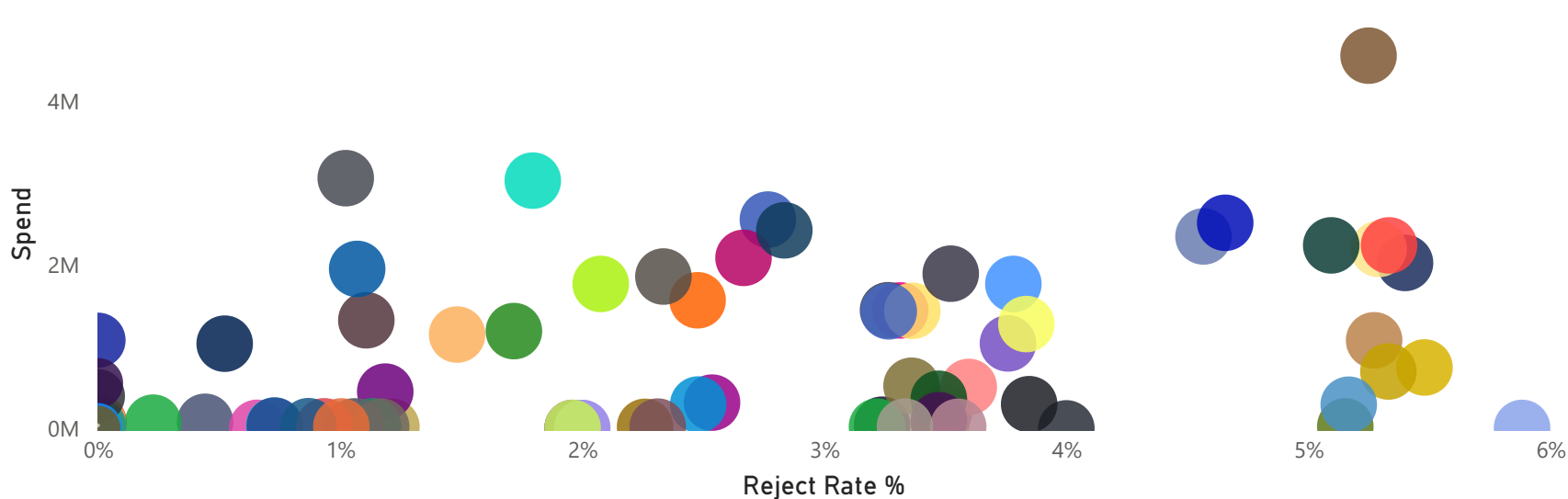


How many critical suppliers do we have?

24

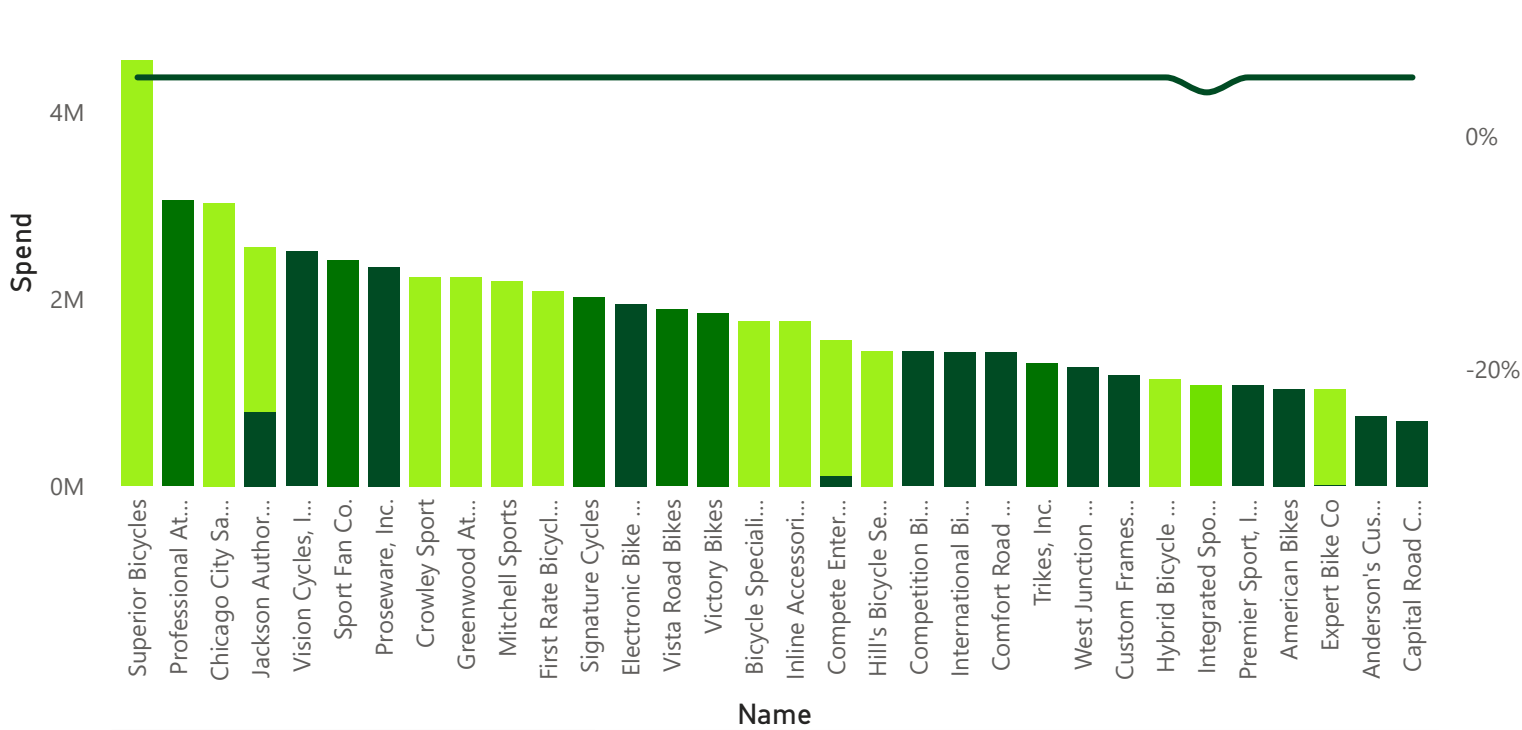
Reject %, Spend and PPV% by Supplier

Name ● Advanc... ● Allenso... ● America... ● America... ● Anderso... ● Aurora ... ● Australi... ● Beaumo... ● Bergero... ● Bicycle ...

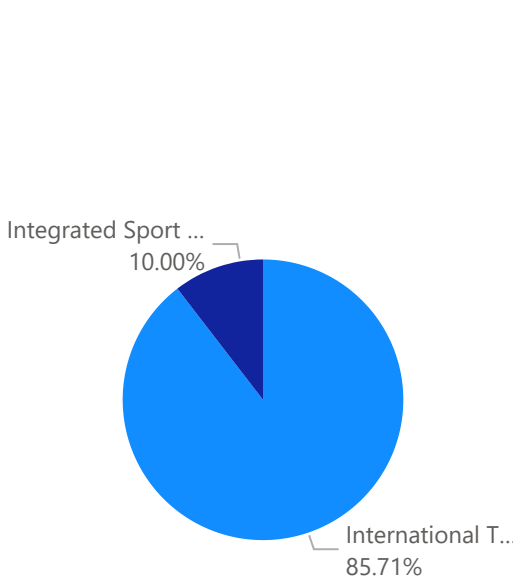


Spend and PPV % by Suppliers

Name ● (Blank) ● Accessories ● Clothing ● Components ● PPV %



Who late?



Name	Credit Rating	Actual LT (days)	On-Time %	Reject%	PPV (\$)	PPV %	Spend	SRI
Superior Bicycles	1	9.00	100.00%	5.25%	216,947.50	5.00%	4,555,897.50	96.6%
Professional Athletic Consultants	1	9.00	100.00%	1.02%	145,655.95	5.00%	3,058,774.95	98.1%
Chicago City Saddles	1	9.00	100.00%	1.80%	144,243.28	5.00%	3,029,108.78	97.8%
Jackson Authority	1	9.00	100.00%	2.77%	121,583.00	5.00%	2,553,243.00	97.5%
Vision Cycles, Inc.	1	9.00	100.00%	4.66%	119,702.00	5.00%	2,513,742.00	96.8%
Sport Fan Co.	1	9.00	100.00%	2.84%	115,315.20	5.00%	2,421,619.20	97.4%
Proseware, Inc.	4	9.00	100.00%	4.57%	111,782.00	5.00%	2,347,422.00	96.8%
Crowley Sport	1	9.00	100.00%	5.33%	106,561.95	5.00%	2,237,800.95	96.6%
Greenwood Athletic Company	1	9.00	100.00%	5.09%	106,561.95	5.00%	2,237,800.95	96.6%
Mitchell Sports	1	9.00	100.00%	5.29%	104,472.50	5.00%	2,193,922.50	96.6%
First Rate Bicycles	1	9.00	100.00%	2.67%	99,298.93	5.00%	2,085,277.43	97.5%
Signature Cycles	2	9.00	100.00%	5.40%	96,360.00	5.00%	2,023,560.00	96.5%
Electronic Bike Repair & Supplies	1	9.00	100.00%	1.07%	92,858.15	5.00%	1,950,021.15	98.1%
Vista Road Bikes	3	9.00	100.00%	3.52%	90,103.75	5.00%	1,892,178.75	97.2%
Victory Bikes	5	9.00	100.00%	2.34%	88,436.70	5.00%	1,857,170.70	97.6%
Bicycle Specialists	1	9.00	100.00%	3.78%	84,135.98	5.00%	1,766,855.48	97.1%
Total	141	9.10	99.92%	3.12%	2,968,912.8	4.74%	63,791,994.8	97.3%

PRODUCT ANALYSIS

Category

Subcategory

Product

Supplier

All

Category

All

1/1/2011

12/31/2014

SRI

97.3%

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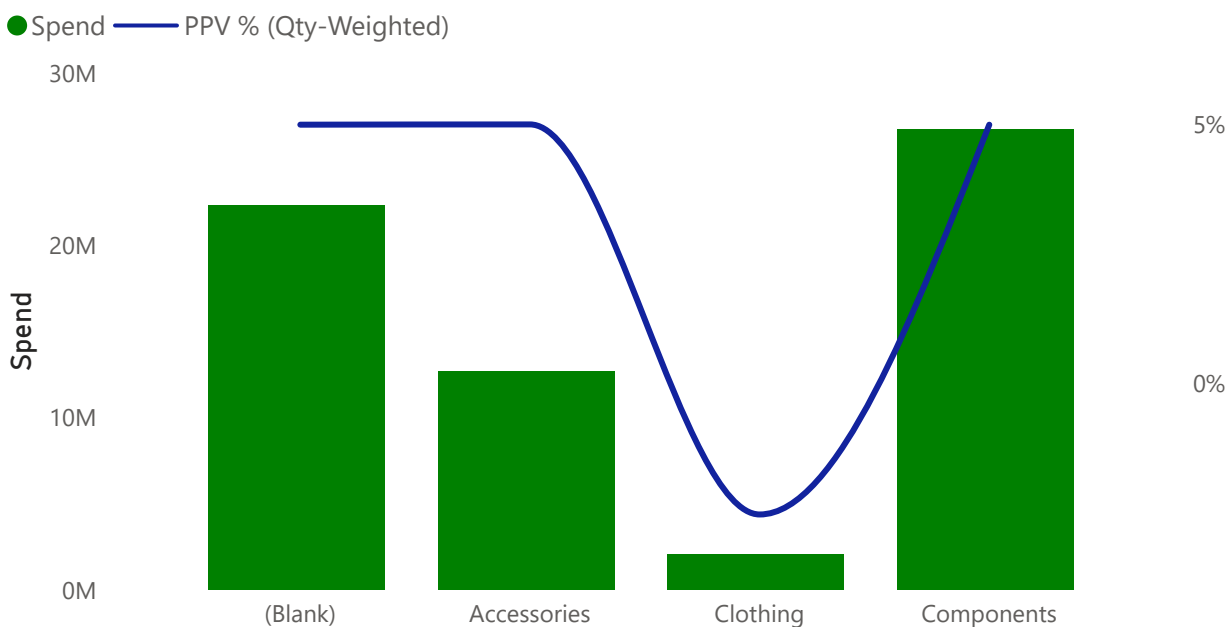
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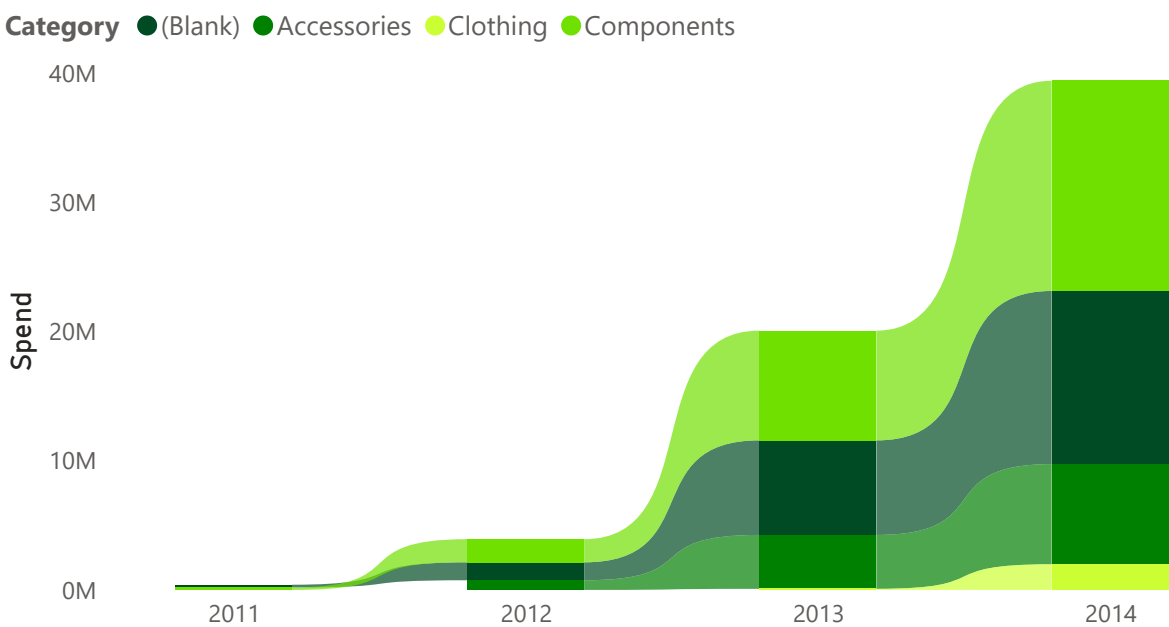
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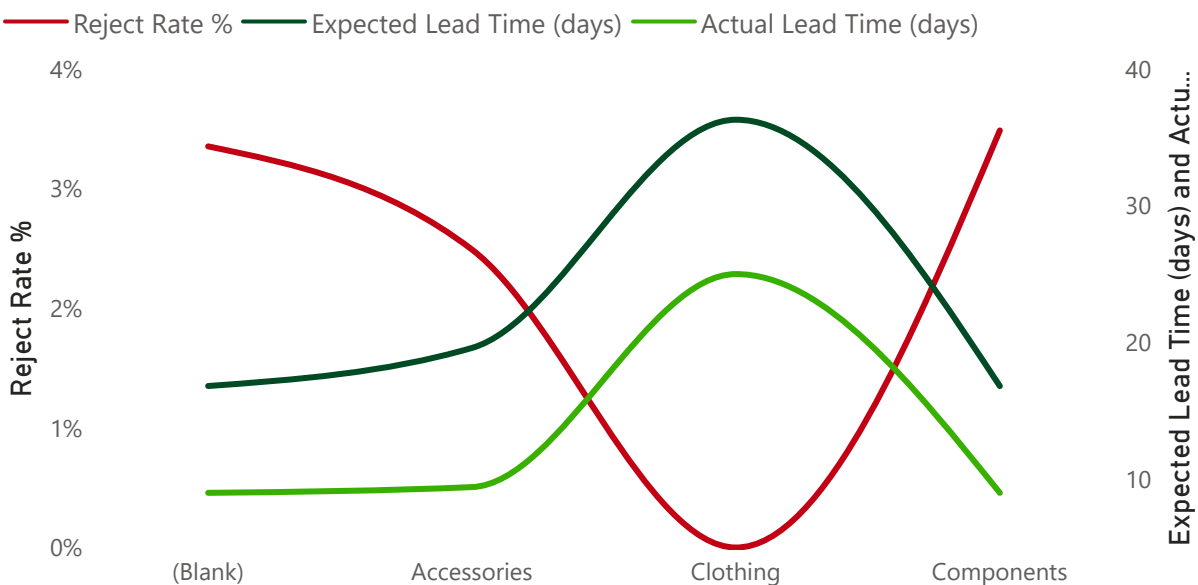
Spend & PPV% by Category



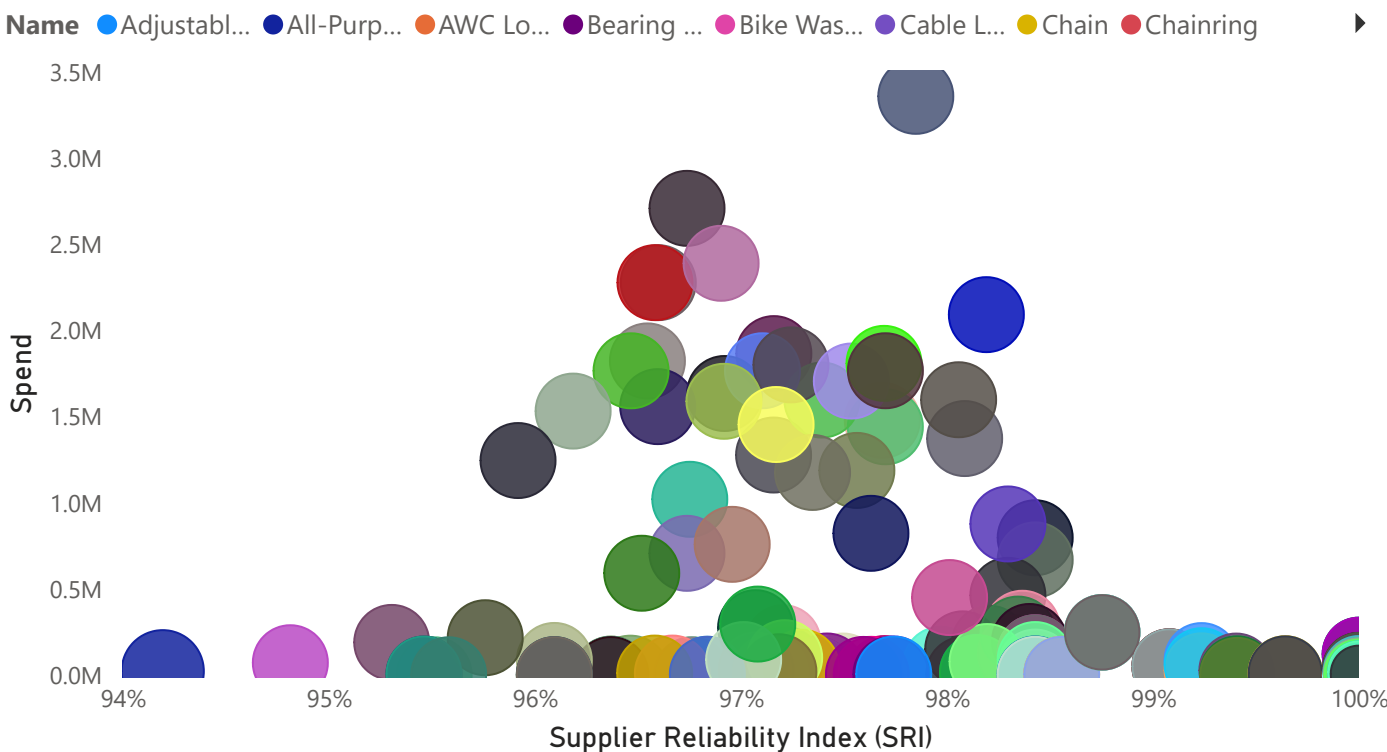
Category Spend by Trend



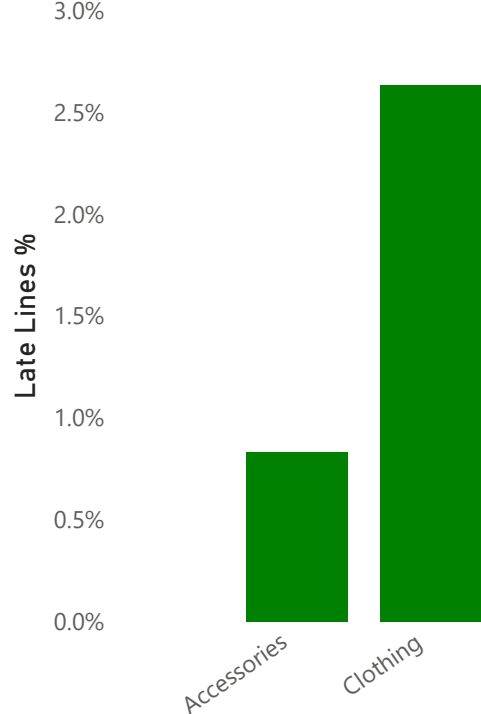
Reject Rate %, Expected Lead Time (days) and Actual Lead Time (days) by Category



Reject %, Spend and PPV% by Product



PO & SRI by trend



Category	Spend	Reject%	Exceptions (Lines)	PPV (\$)	PPV %	Actual LT (days)	On-Time %	Late Lines %
Components	26,742,023.18	3.49%	140	1,273,429.68	5.00%	9.00	100.00%	
	22,309,565.40	3.35%	347	1,062,352.93	5.00%	9.00	100.00%	
Accessories	12,671,935.67	2.49%	82	600,149.17	5.01%	9.42	99.17%	0.83%
Clothing	2,068,470.60	0.00%	1	32,981.10	-2.54%	25.00	97.37%	2.63%
Total	63,791,994.84	3.12%	570	2,968,912.87	4.74%	9.10	99.92%	0.08%