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14	The U.S. Committee on the Marine Transportation System
15	Arctic Marine Transportation Integrated Action Team
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17	For the
18	U.S. Department of Transportation
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INTRODUCTION

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The U.S. Committee on the Marine Transportation System (CMTS) is a Federal Cabinet-level, inter-departmental committee chaired by the Secretary of Transportation. The purpose of the CMTS is policy coordinating committee composed of Federal departments and agencies with responsibility for the Marine Transportation System (MTS). In 2010, the CMTS was directed by statute to coordinate the establishment of domestic transportation policy to ensure safe and secure maritime shipping in the Arctic. The January 2014 National Strategy for the Arctic Region (NSAR) Implementation Plan (IP) directs the U.S. Department of Transportation to execute three tasks under the objective *Prepare for Increased Activity in the Maritime Domain*. These tasks were delegated to the CMTS by the Office of the Secretary of Transportation in May 2014.

- 63 The CMTS Arctic Marine Transportation Integrated Action Team completed its first deliverable under NSAR Prepare for Increased Activity in the Maritime Domain with the delivery of a 64 report, "10-Year Projection of Maritime Activity in the U.S. Arctic", to the White House 65 National Security Council in December of 2014 (Action 1.1.1). The CMTS was also charged 66 with developing recommendations for infrastructure needs in the U.S. Arctic (Action 1.1.2). The 67 second report under Action 1.1.2 of the NSAR IP, "A Ten-Year Prioritization of Infrastructure 68 Needs in the U.S. Arctic," provided a framework to coordinate the phased development of 69 Federal MTS infrastructure, and built on the 2013 CMTS Report to the President, U.S. Arctic 70 Marine Transportation System: Overview and Priorities for Action.² 71
- This third NSAR IP action report by the CMTS fulfills Action 1.1.3 to "Develop 72
- recommendations for pursuing Federal public-private partnerships in support of the needs 73
- assessment and identified prioritized activities." Action 1.1.3, draws upon existing products 74
- developed by the CMTS, independently by CMTS participating member Federal agencies. 75
- published reports from outside the Federal government, and outreach with Arctic stakeholders 76
- and Tribes. These sources were used to develop the recommendations for the use of public-77
- private partnerships (P3s) in developing, improving, and maintaining infrastructure in support of 78
- Federal maritime Arctic activities, national security, navigation safety, and stewardship of 79
- natural resources presented in this report. 80

http://www.cmts.gov/downloads/CMTS%20U%20S%20%20Arctic%20MTS%20Report%20%2007-30-13.pdf.

¹ U.S. Committee on the Marine Transportation System. A 10-Year Projection of Maritime Activity in the U.S. Arctic Region. By Alyson J. Azzara, Haifeng Wang, Daniel Rutherford, Brendan J. Hurley, and Scott R. Stephenson. Washington: International Council on Clean Transportation, 2015, 73. Available at http://www.cmts.gov/downloads/CMTS_10-Year_Arctic_Vessel_Projection_Report_1.1.15.pdf.

² U.S. Committee on the Marine Transportation System. U.S. Arctic Marine Transportation System: Overview and Priorities for Action. A Report to the President. Available at:

Over the past decade, vessel activity has more than doubled in the U.S. Arctic. There is an emergent need to better understand and characterize the infrastructure requirements and gaps, and to identify solutions to address those gaps. The Arctic poses unique challenges based on already difficult conditions, resource constraints, and changing climate conditions which may make traditional mechanisms infeasible. The goal of this report is to provide information and resources to inform decision making and provide innovative options to address the growing infrastructure needs in the U.S. Arctic. When referring to infrastructure, this report not only addresses opportunities for physical infrastructure, but also includes communications, planning, management, and response infrastructure. The report, henceforth referred to as the "Action 1.1.3 Report," provides background on P3 definitions and Federal and State Government authorities. It also explores the current applications of P3 to U.S. Arctic maritime infrastructure and provides examples of projects currently underway that use P3 or alternative financing mechanisms. As required, Action 1.1.3 Report evaluates potential mechanisms to address the recommendations made in the report under Action 1.1.2. The last section takes a closer look at innovative financing mechanisms that may not fall under traditional P3 definitions as a means to provide hybrid approaches to financing Arctic infrastructure. Finally, the Action 1.1.3 Report includes recommendations and conclusions on the opportunities for using alternative financing methods to support infrastructure in the U.S. Arctic.

CHAPTER I: THE NATURE OF PUBLIC-PRIVATE PARTNERSHIPS

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- 114 **Definition**
- 115 Public-Private Partnerships
- According to the World Bank, there is no single, widely accepted definition of public-private
- partnerships (P3).³
- 118 The National Council for Public-Private Partnerships defines a P3 as ". . . a contractual
- arrangement between a public agency (Federal, state or local) and a private sector entity.
- Through this agreement, the skills and assets of each sector (public and private) are shared in
- delivering a service or facility for the use of the general public. In addition to the sharing of
- resources, each party shares in the risks and rewards potential in the delivery of the service
- and/or facility".⁴

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- Under a P3, the government retains ownership of the infrastructure asset, while the private sector
- is afforded a much greater role in delivering and managing the asset over the project's life-cycle
- compared to conventional procurement.

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- A number of state and local governments have entered into P3s to provide and manage
- infrastructure that has traditionally been provided by the public sector, primarily consisting of
- surface transportation projects as well as water and wastewater projects.

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- P3s bring private sector capital and management expertise to the challenges of modernizing and
- more efficiently managing such infrastructure assets.⁵ Under a P3, a government contracts with
- a private firm to design, finance, construct, operate, and maintain (or any subset of those roles)
- an infrastructure asset on behalf of the public sector; most P3 projects undertaken in the United
- States in the last few years have been of the Design-Build-Finance-Operate-Maintain (DBFOM)
- variety. By the private sector taking on risks that it can more cost-effectively manage, a P3 may
- save money for taxpayers and deliver higher quality and/or more reliable service in a shorter
- timeframe compared to traditional procurement.

³ World Bank Group Public-Private-Partnership in Infrastructure Resource Center. *What are Public Private Partnerships?*. Available at: http://ppp.worldbank.org/public-private-partnership/overview/what-are-public-private-partnerships.

⁴ National Council for Public-Private Partnerships. *7 Keys to Success*. Available at: http://www.ncppp.org/ppp-basics/7-keys/.

⁵ U.S. Department of the Treasury. Office of Economic Policy. *An Economic Framework for Comparing Public-Private Partnerships and Conventional Procurement*. Washington: n.p., 2016. Available at: https://www.treasury.gov/resource-center/economic-policy/Documents/1_PPP%20paper_FINAL%2005%2017%2016.pdf.

When sponsors contract with private partners that support strong labor standards, P3s can also provide local economic opportunities by creating middle-class jobs that benefit current and aspiring workers alike. Just as there are a range of roles that a private firm or firms can take on in a P3, the nature of risk-sharing and compensation arrangements for bearing and managing risk can vary substantially from project to project.

- Bundling project elements transfers the responsibility, and therefore risks, for multiple project phases to a single private entity. This approach can lead to incentives to exploit synergies between project phases (e.g. making investment decisions in the construction phase that lower future Operation and Maintenance (O&M) costs). A P3 can also lower monitoring costs for the public sponsor as there are fewer contractual relationships compared to conventional procurement. In addition, P3s may provide stronger incentives for on-time delivery to start producing cash flows as soon as possible for debt and equity investors.
- Many public entities, including some ports, utilize a variety of tenant lease and use agreements by which private partners might construct, finance, and/or operate facilities – the related revenues support various types of debt.

Contracts versus Partnerships

The distinction between contracts and P3s can sometimes be subtle. The table below helps differentiate the approaches.

	-	
Service contracts	• Service contracts are typically short term contracts (one to three years) where the public agency contracts with a private sector party to provide specified services for the project.	
	• The private sector party receives a service fee in exchange for providing the contractually determined service to the public agency.	
	• The public agency retains ownership and responsibility for all other aspects of the project.	
Management contracts	 Management contracts are best characterized as a transaction involving two separate developmental stages that are memorialized by a transfer in responsibility. This contractual structure is typically mid-range in length (two-five years). The public agency enters into an agreement with a private party to operate, maintain and manage the asset in exchange for a fee. 	
Public-private partnerships	• Public-private partnerships are longer-term contractual relationships between a public agency and a private sector party to provide a public service and potentially generate revenue.	

Types of Contracts

Publicly-owned infrastructure assets are typically designed, constructed, operated, and maintained through "conventional procurement," in which the sponsoring government entity owns the asset but separately contracts for each service, often from different private firms. Under conventional procurement, the government first contracts with a private entity to supply the infrastructure design, then seeks bids to build the asset according to that design, likely from a separate firm, and finally, operates and maintains the infrastructure asset itself, or takes bids from yet another firm to operate and/or maintain the asset on behalf of the government.

A competitive bidding approach allows the public sector to have highly qualified private firms fulfill the requirements of various project phases; however, contracted parties do not have an incentive to minimize lifetime project costs, only those costs incurred during their respective phases.⁶ Conventional procurement may also lead to delays if public capital expenditures are dependent on the vagaries of the budget appropriations process. Moreover, funding uncertainties that impede government-provided maintenance may adversely affect long term asset and service quality.

Types of P3s

As with contracts, there are different types of P3 arrangements that have different sets of risks and benefits associated with them. Determining the best arrangement for the specific project is key to designing a successful partnership. This section will discuss five of the more prominent P3 arrangements and will also touch on what is not considered a P3 for the purposes of this report⁷.

1) Design Build (DB): A DB is when the private partner provides both design and construction of a project to the public agency. A simple Design-Build approach creates a single point of responsibility for design and construction and can speed project completion by facilitating the overlap of the design and construction phases of the project. This type of partnership can reduce time, save money, provide stronger guarantees, and allocate additional project risk to the private sector. It also reduces conflict by having a single entity responsible to the public owner for project design and construction. The public sector partner owns the assets and has the responsibility for the operation and maintenance. Even this small adjustment to the

⁶ U.S. Department of the Treasury. Office of Economic Policy. *An Economic Framework for Comparing Public-Private Partnerships and Conventional Procurement*. Washington: n.p., 2016. Available at: https://www.treasury.gov/resource-center/economic-

policy/Documents/1_PPP%20paper_FINAL%2005%2017%2016.pdf.

⁷ U.S. Army Corp of Engineers, *Alaska Deep-Draft Arctic Port System Study*, 2013. Available at: http://www.poa.usace.army.mil/Portals/34/docs/AKports/1ADDAPSReportweb.pdf. (Note: these descriptions were taken directly from the USACE annex 5 of the Arctic deep-draft port study.)

- arrangement has a benefit over conventional procurement. By bundling the responsibility for design and construction, the private firm has an incentive to create the highest quality design to minimize design problems and construction issues that could lead to cost overruns.
- Design-Build-Maintain (DBM): A DBM is similar to a DB except the maintenance of the facility for some period of time becomes the responsibility of the private sector partner. The benefits are similar to the DB, with maintenance risk being allocated to the private sector partner and the guarantee expanded to include maintenance. The public sector partner owns and operates the assets.

- 3) Design-Build-Operate (DBO): A single contract is awarded for the design, construction, and operation of a capital asset. Title to the facility remains with the public sector unless the project is a Design/Build/Operate/Transfer or Design/Build/Own/Operate project. The DBO method of contracting is different from the conventional, or traditionally separated and sequential approach ordinarily used in the United States by both the public and private sectors. The traditional method involves one contract for design with an architect or engineer, followed by a different contract with a builder for project construction, followed by the owner's taking over the project and operating it. A simple Design-Build approach creates a single point of responsibility for design and construction. On a public project, the operations phase is normally handled by the public sector under a separate operations and maintenance agreement. Combining all three phases into a DBO approach maintains the continuity of private sector involvement and can facilitate private-sector financing of public projects supported by user fees generated during the operations phase.
- 4) <u>Design-Build-Operate-Maintain (DBOM)</u>: The Design-Build-Operate-Maintain (DBOM)
 model is an integrated partnership that combines the design and construction responsibilities
 of design-build procurements with operations and maintenance. These project components
 are procured from the private sector in a single contract, with financing secured by the public
 sector. The public agency maintains ownership
 - 5) Design-Build-Finance-Operate-Maintain (DBFOM): With the Design-Build-Finance-Operate-Maintain (DBFOM) approach, the responsibilities for designing, building, financing, operating, and maintaining are bundled together and transferred to private sector partners. There is a great deal of variety in DBFOM arrangements in the United States, especially the degree to which financial responsibilities are actually transferred to the private sector. One commonality that cuts across all DBFOM projects is that they are either partly or wholly financed by debt leveraging revenue streams dedicated to the project. Direct user fees (e.g., tolls) traditionally have been the most common revenue source. However, the availability payment model has been adopted in an increasing percentage of U.S. P3s, and some projects have incorporated revenue sharing arrangements as a way to lessen risk. Future revenues are leveraged to issue bonds or other debt that provide funds for capital and project development costs. They are also often supplemented by public sector grants or loans in the form of

234 235 236 237	money or contributions in kind, such as rights-of-way. ⁸ In certain cases, private partners may be required to make equity investments as well. Value for Money (VfM) for taxpayers can be attained through life-cycle cost optimization, achieved by bundling the responsibility for multiple project phases with a single private partner. ⁹			
238 239 240	As the above are examples of what a P3 can be, it is important also to outline what a P3 is not While different types of contractual arrangements can be equally valuable in providing needed services, they are not necessarily a P3, and so will be discussed separately.			
241 242 243 244 245	Each of these P3 arrangements has a specific financing mechanism associated with it. For the DBOFM arrangement, there are a few specific arrangements that can be negotiated to provide financing and return on investment. Financing arrangements are an integral part of partnership negotiations and can determine the distribution of risk between the private and public sector; are important consideration for any project.			
246	The following are examples of arrangements not considered P3s:			
247 248 249 250 251 252 253 254 255 256 257 258 259 260	 Privatization- transferring an enterprise or industry from the public sector to the private sector. Joint ventures with the private sector - a commercial enterprise undertaken jointly by two or more parties that otherwise retain their distinct identities. Co-ownership with another public sector body - sharing ownership in an asset with another individual or group Arrangements for the divestiture of Federal assets- where the private partner will become the new owner Service only arrangements - where a business is going to provide services to the public sector 			
-01	8 U.S. Department of Transportation, Transportation Infrastructure Finance Act and Innovation Act (TIFIA) Joint			

⁸ U.S. Department of Transportation. Transportation Infrastructure Finance Act and Innovation Act (TIFIA) Joint Program Office. *TIFIA Overview*. Washington: n.p., 2016. Available at: https://www.transportation.gov/tifia/overview.

⁹ U.S. Department of Transportation. Federal Highway Administration. *Value for Money Assessment for Public-Private Partnerships: A Primer*. Washington, 2012. 1-2. Available at: http://www.fhwa.dot.gov/ipd/pdfs/p3/p3_value_for_money_primer_122612.pdf. ("The VfM analysis process is utilized on a case-by-case basis to compare the aggregate benefits and the aggregate costs of a P3 procurement against those of the conventional public alternative.")

Revenue models for P3s

As noted previously, P3s often have a revenue component which sets it apart from simple contracting agreements. By using revenue based arrangements, alternative mechanisms for financing the investment are created. Arguably, uncertainty in demand is the most important source of uncertainty affecting an infrastructure project's financial viability, particularly in the case of new build, or "greenfield" projects in which the private partner's compensation is determined by user volume, but for which no history of use exists. P3s have typically used the basic user fee or availability payments models to allocate all demand risk and revenue risk to either the private partner or the government, limiting the number of mutually acceptable P3 deals for investors and project sponsors.¹⁰

User fees are collected directly from consumers of an infrastructure service, such as highways, bridge tolls, and water service bills. The amount of revenue received by the private partner varies directly with the level of utilization of the infrastructure asset – fewer than expected cars on a toll road means less revenue. As a result, in a "basic" user fee model, the private partner bears all of the demand risk if the project under performs, and also stands to gain and possibly make excess profits if utilization of the infrastructure rises far above expectations.¹¹

Availability payments are periodic payments made by the government to the private partner as long as the service meets contracted quality standards. Unlike user fees, availability payments are fixed recurring payments that do not vary with usage of the infrastructure asset and may be employed when user fees are not appropriate (e.g. P3 contracts for maintenance of social infrastructure, such as schools or hospitals). Ultimately, the public sponsor must finance availability payments with taxes, user fees that it collects directly from users of the infrastructure asset, or a combination; if these financing sources are insufficient the public sponsor is still obligated to make fixed availability payments to the P3 as long as performance standards are met. Even projects for which user fees are feasible, availability payments are popular with some private sector partners because they eliminate the private firm's exposure to demand-driven revenue volatility. Under an availability payments model, the government bears all of the demand risk if the project under performs, and does not realize any benefit if demand exceeds expectations.¹²

¹⁰ U.S. Department of the Treasury. Office of Economic Policy. *Expanding the Market for Infrastructure Public-Private Partnerships*. Washington, 2015. Available at:

https://www.treasury.gov/connect/blog/Documents/Treasury%20Infrastructure%20White%20Paper%20042215.pdf.

11 U.S. Department of the Treasury. Office of Economic Policy. *Expanding our Nation's Infrastructure thought Innovative Financing*. Washington, 2014. Available at: https://www.treasury.gov/resource-center/economic-policy/Documents/3_Expanding%20our%20Nation's%20Infrastructure%20through%20Innovative%20Financing.pd f.

New and alternative P3 incentive structures can potentially align public and private sector interests in infrastructure provision and management, in contrast to the basic user fee and availability payments models that allocate all demand risk (and therefore, revenue risk) to either the private sector partner or the government. For example, incentive structures used in private industries that are regulated to protect the public interest — electric power, gas and oil pipelines, and telecoms — can be applied to P3s. These industries have attracted substantial private investment flows while providing for demand risk to be shared between the government and the private sector.¹³

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Determining factors for P3 success

Public-private partnerships have the potential to deliver higher quality and lower cost projects than traditional procurement, but not all projects are suitable candidates. It is important to evaluate fundamental characteristics of each project to determine whether a P3 is the best approach. An essential requirement for a P3 is that the potential exists for bundling the responsibility for multiple project phases with a single private entity. As discussed previously, bundling can lead to incentives to exploit synergies between project phases, and can therefore achieve lower life-cycle costs than under conventional procurement. Assuming a project meets this basic requirement, other important considerations include:¹⁴

- 312 Investment size
- Understanding future costs
- Leveraging specialized skills
- Potential for innovation
- Setting standards
- Revenue generation

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- Generally, larger investments lend themselves to the potential for successful partnerships. Projects need to be sufficiently large to offset a P3's higher financing and transactions costs with
- 321 substantial life-cycle cost savings. An additional benefit of larger projects is that they attract
- 322 large institutional investors, such as pension funds, that perform important due diligence
- functions. ¹⁵ This can help increase the odds that the project is P3-suitable. Longer contract

¹³ U.S. Department of the Treasury. Office of Economic Policy. *Expanding the Market for Infrastructure Public-Private Partnerships*. Washington, 2015. Available at:

https://www.treasury.gov/connect/blog/Documents/Treasury%20Infrastructure%20White%20Paper%20042215.pdf ¹⁴ U.S. Department of the Treasury. Office of Economic Policy. *An Economic Framework for Comparing Public-Private Partnerships and Conventional Procurement*. Washington, 2016. Available at: https://www.treasury.gov/resource-center/economic-

policy/Documents/1_PPP%20paper_FINAL%2005%2017%2016.pdf

¹⁵ *Id.* (Due diligence refers to an investigation that an investor makes of a company or project before a contract is signed, and can include items such as reviewing documentation, evaluating a project's financial viability and assessing the legal and regulatory environment in which the project will be undertaken.)

duration can also help tilt the balance in favor of a P3 by allowing the private partner to rely on a long-term, reasonably secure revenue source to recover its investment and earn a competitive return.

As total investment size is a critical consideration for P3 viability, the ability to forecast costs is equally important when considering the financial viability of a project. Both the private partner and public authority seek predictability when making long-term commitments and there is an increase in risk if costs are not well understood. A component of this is to understand the anticipated useful life of the asset – as indicated above; longer lived assets are generally better suited for P3. Additionally, a fundamental understanding of the expectations for operations and management (if part of the P3) is critical for forecasting the needs over the lifetime of the asset.

If costs cannot be accurately forecasted, P3 contracts should contain profit sharing provisions to mitigate construction cost and operations and maintenance cost risk, and to reduce the risk of project underperformance or contract renegotiation. In other words, if future costs are uncertain, the likelihood of an unanticipated cost "spike" putting the project into financial distress can be lessened by shifting a mutually acceptable portion of the cost risk to the public sponsor. For example, if an unexpected "spike" should occur, then both the private partner and project sponsor will absorb part of the negative impact. Of course, in exchange for being willing to shoulder some of the project's downside risk, the contract should stipulate that the government will also share in any unexpected gains, if, for example a technical innovation leads to lower costs and higher profitability. These types of profit sharing provisions also reduce the likelihood that the private partner will want to renegotiate the contract when it is impacted by an unforeseen jump in costs, which could result in the sponsor having to absorb the entire impact.

One benefit of seeking private partners is the ability to leverage their specialized skills and expertise. If the private sector can demonstrate an advantage over the public sector in complex projects that combine a mix of required skill sets over the project's life-cycle, then a P3 may deliver an infrastructure asset with higher quality or lower costs. Depending on the specifics of the project, private-sector expertise may be more likely, especially if projects of a similar size and scope have been previously executed. Additionally, if there are multiple potential private partners with expertise, then competition in bidding and greater costs savings for the public sector may result.

One of the advantages to using private industry as a partner is that there may be a scope for private-sector innovation that is not present with conventional procurement. The incentive to innovate depends heavily on the use of performance-based contracts incorporating enforceable quality and output targets. Granting the private sector control over which technical solution to use, maximizes the incentive to meet the stipulated targets at the lowest cost. However, if the public sector feels it must prescribe input specifications rather than let the private sector make those decisions, because, for example, the project has stringent security requirements, then conventional procurement is likely preferable.

362 As with most partnerships, the duties and expectations for each member need to be clearly defined. It is important for the public authority to clearly state and enforce asset and/or service 363 quality standards in the contract to prevent cost reductions that come at the expense of lower 364 asset or service quality. Linked with this are performance specifications and indicators, for 365 366 example, the time ships need to wait before obtaining a berth at a port, the speed with which cargo is unloaded, or how long it takes an emergency response team to get underway after a 367 distress call is made. These metrics are an integral element in determining whether the agreed to 368 standards are being met. If enforceable quality standards cannot be written into the contract, 369 conventional procurement may be preferable. 370

Possibly the most important aspect of determining whether a project is suitable for P3, is whether the investment has an inherent scope to generate revenue. Although revenue generation is not a requirement for a successful P3, the generation of a return on investment could reduce the burden on public funds. At its heart, a P3 furnishes alternative financing mechanisms, not funding. The provision of a revenue stream for private partners is a critical aspect of the partnership.

377 Best practices

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- While successful P3s can produce a higher net benefit to the public than using traditional procurement methods; the process and structure are more complex, requiring additional actions and expertise from the public sector to successfully provide the necessary infrastructure.
- There are several areas where proactive planning can help maximize the net social benefits of P3 procurement and the project's success. Considerations include fostering environments conducive to P3s, pursuing rigorous project preparation, critically assessing the feasibility of the project, and structuring the risk so it is balanced across P3 contract parties.
- 385 Fostering an environment favorable for P3s may include a number of elements. Enacting enabling legislation creates a predictable legal and regulatory framework for partners and 386 387 investors. Removing the risk creates an environment that fosters open discussion while removing the uncertainty about legal authorities or jurisdictions. Successful negotiation of a P3 388 389 also requires internal public sector capacity and expertise. These elements are facilitated by developing standardized tools and products that support technical assistance and P3 policy 390 formulation. Finally, developing guidelines for effective stakeholder engagement is critical to 391 effectively addressing potential stakeholder concerns. 392
- Managing a rigorous project preparation process is also a key to success. In preparation for potential partnerships, setting up core frameworks such as project management offices, an interdisciplinary expert team and determining a standardized process for preparation of P3 proposals are all key elements. These efforts will help to create a transparent governance structure as well as facilitate the process and funding for completing feasibility studies, a

necessary step in determining if P3 is the right direction for the project. By engaging in critical planning, monitoring functions, and the development of output metrics to track performance, the underlying requirements for performance-based contracts are created, a necessary element for cost-effective and high-quality P3s.

As mentioned above, understanding the financial viability and lifecycle of a project is key to 402 determining its success as a P3. Conducting a feasibility study is one of the tools that can be 403 404 used to determine financial viability, the outcome of which can lead to a more robust project. Feasibility studies can help mitigate "optimism bias" in forecasts such as overly optimistic 405 demand forecasts for projects that are heavily dependent on user fees. Elements of the study can 406 include performing technical, commercial, legal, and environmental studies that demonstrate 407 project viability as well as evaluating output specifications in contracts and examining other 408 409 potential revenue sources.

One of the primary reasons to engage in a P3 over conventional procurement is to shift some of 410 the project risk away from the public sector (tax-payers). This shift needs to be conducted 411 equitably and in such a way that the private sector still sees an expected return to the project 412 commensurate with the assumed risk. This process may include contractual allocation of 413 414 controllable risks to the party best able to manage them, implementing flexible risk-sharing arrangements, and incorporating a system of quality and output-based penalties and rewards into 415 416 the contract. Such contract structures can increase the attractiveness of projects to both parties by allowing both to share in the potential upsides and downsides of the investment. Most 417 418 importantly, P3s support the level of investment that most benefits society.

Constrained budgets at all levels of government have created the need for innovative financing methods to meet the nation's infrastructure needs. Public-private partnerships are a promising approach that leverages the strengths of the private and public sectors. P3s, however, are not a good fit for all projects; the public authority must screen projects for their suitability factors and perform a set of preparatory actions, or best practices, before the project gets underway.

These general P3 principles can be adapted for regional needs, such as those of the Arctic. To do this, some independent organizations have created their own frameworks or guidelines for engaging in Arctic investment. For example, the World Economic Forum has created an Arctic Investment Protocol including guidelines for responsible investment in the Arctic. They promote six principles as a means to balance both the diversity and environmental sensitivities of the region with an emerging global investment opportunity:

- 1) Build resilient societies through economic development;
- 2) Respect and include local communities and indigenous people;
- 432 3) Pursue measures to protect the environment of the Arctic;
- 433 4) Practice responsible and transparent business practices;

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5) Consult and integrate science and traditional ecological knowledge; and

6) Strengthen pan-Arctic collaboration and sharing of best practices. 435 Cooperation among investors, local communities, indigenous peoples, public sector and private 436 interests are required to achieve these goals. This approach advocates for fair, legal, and 437 transparent actions, and the promotion of cross-border dialogue and cooperation to strengthen 438 pan-Arctic collaboration and share best practices. 439 The Arctic Economic Council (AEC) is another organization with a mission to facilitate Arctic 440 business-to-business activities and responsible economic development. They are focused on five 441 442 themes designed to enable sharing of best practices, technological solutions, standards, and other information: 443 1) Establishing strong market connections between the Arctic states; 444 2) Encouraging public-private partnerships for infrastructure investments; 445 3) Creating stable and predictable regulatory frameworks; 446 4) Facilitating knowledge and data exchange between industry and academia; and 447 448 5) Integrating traditional indigenous knowledge, stewardship and a focus on small businesses. 449 Among other goals, the AEC highlights an understanding of the need for infrastructure 450 investments and the costs associated with enabling infrastructure that would make business 451 undertakings more economical and feasible. The organization acknowledges that P3s enable 452 stakeholders from government, industry, and other organizations to come together to identify the 453 454 most viable and broad based economic solutions. The AEC works to ensure that P3 is considered where applicable, to promote best regulatory practices, and, to the extent possible, 455 seek to align rules and regulations to ease the flow of business. 456 The general practices of these two organizations align closely with the broad best practices 457 458 described above and provide examples of how they can be incorporated into the application of 459 P3s by specific groups. 460 461 462 463 464

CHAPTER II: AUTHORITIES FOR PUBLIC-PRIVATE PARTNERSHIPS

U.S. Federal Authority

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The statutory authority for Federal departments and agencies to enter into P3s is very diverse 470 across the US Government. Following are a few examples. 471

The 2014 Water Resources Reform and Development Act (WRRDA) was enacted as a catalyst 472 for the establishment of P3s in the transportation sector. ¹⁶ The primary goal of WRRDA is the 473 474 encouragement of private sector participation in water resources projects that are beneficial to the general public.¹⁷ One of the provisions of WRRDA required the establishment of the Water 475 Infrastructure Public Private Partnership Program (WIPPP). WIPPP facilitates the 476 "establishment of innovative financing mechanism to carry out and manage the design and 477 construction of [Army] Corps projects by involving the private sector." Furthermore. the 478 WRRDA created a Water Infrastructure Finance Innovations Authority (WIFIA) "to provide 479 credit assistance for drinking water, waste water, and water resources infrastructure projects. 480 This project employs the model of the Transportation Infrastructure Finance and Innovation Act 481 (TIFIA) program for surface transportation. ¹⁹ WIFIA is a five-year program that "leverages 482 Federal funds by attracting substantial private or other non-Federal investments to promote 483 infrastructure development."²⁰ 484

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The Transportation Infrastructure Finance and Innovation Act (TIFIA) provides long-term, flexible financing to highway and transit projects that feature dedicated revenue sources. Each dollar of Federal TIFIA funding can support about \$10 in loans, loan guarantees, or lines of credit.²¹ TIFIA plays a significant role in financing large scale surface transportation projects, including highways, public transit, passenger and freight railroads, intermodal freight, and port access. The Fixing America's Surface Transportation Act (FAST) expands eligibility to include

¹⁶ Water Resources Reform and Development Act of 2014, Pub. L. No. 113-121. Available at: https://www.gpo.gov/fdsys/pkg/PLAW-113publ121/html/PLAW-113publ121.htm.

¹⁷ United States House of Representatives: Committee on Transportation and Infrastructure. *Roundtable Policy* Discussion on "Public Private Partnerships for America's Waterways and Ports". Washington, 2014. 6-7. Available at: http://transportation.house.gov/uploadedfiles/2014-07-10-p3_panel_ssm.pdf.

¹⁸ *Id.* at 7.

¹⁹ *Id*. ²⁰ *Id*.

²¹ U.S. Department of Transportation, Transportation Infrastructure Finance Act and Innovation Act (TIFIA) Joint Program Office, Chapter 2: Terms and Funding of Credit Instruments. Washington, 2016. Available at: https://www.transportation.gov/tifia/chapter-2-terms-and-funding-credit-instruments, (Traditionally, TIFIA loans have covered up to 33 percent of eligible project costs. MAP-21 legislation increased the percent to 49, however, applicants requesting assistance above 33 percent must provide a strong rational. Loan guarantees, in combination with any other TIFIA credit assistance may not exceed 49 percent of reasonably anticipated eligible project costs. The total principal amount of a stand-by line of credit can cover up to 33 percent of project costs.)

transit-oriented development and the capitalization of a rural projects fund within a state infrastructure bank.^{22, 23} The program focuses on attracting substantial private and other non-Federal co-investment by providing supplemental and subordinate capital, and plays a significant role in transport P3 investment. In many cases, the lower cost of capital and flexible terms offered by TIFIA are critical factors in determining whether a P3 is a viable and cost-effective option for a project.

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In the context of P3s, research and development projects can be conducted in the form of Cooperative Research and Development Agreements (CRADA).²⁴ CRADAs are a result of the Stevenson-Wydler Technology Innovation Act of 1980 and were amended by the Federal Technology Transfer Act of 1986.²⁵ This government-wide authority "allows the Federal Government, through its laboratories, to provide personnel, services, facilities, equipment, intellectual property or other resources with or without reimbursement to non-Federal parties and the non-Federal parties to provide similar resources toward the conduct of specific research or development efforts consistent with the mission of the labs."²⁶ The individual department "publishes approved documents and potential available markets" that are utilized by the private sector to facilitate the development of solutions for the department.²⁷ These initial partnerships are formalized through CRADAs that "describe in the detail the relationship, roles and responsibilities and deliverables for each party."²⁸ The implementation of CRADAs results in a competitive bidding process and cooperative relationships between the public entity and the private sector.

funding-availability-for-infrastructure-projects/.

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²² U.S Department of Transportation. DOT Press Office. U.S. Transportation Secretary Foxx Announces Notices of Funding Availability for Infrastructure Projects. Washington, 2016. Available at: http://www.marad.dot.gov/newsroom/news_release/2016/u-s-transportation-secretary-foxx-announces-notice-of-

²³ United States House of Representatives: Committee on Transportation and Infrastructure. *Joint Explanatory Statement of the Committee of the Conference*. Washington, 2015. Available at: http://transportation.house.gov/uploadedfiles/joint_explanatory_statement.pdf

²⁴ 15 U.S.C. § 3710(a)

²⁵ Department of the Interior. Office of the Solicitor. *Partnership Legal Primer*. Washington, 2004. 1, 26. Available at: http://www.doi.gov/partnerships/upload/partnershiplegalprimer1stedition.pdf.

²⁶ Technology Transfer Mission (48 CFR § 970.5204-40). Available at:

https://books.google.com/books?id=nq88AAAAIAAJ&pg=PA489&lpg=PA489&dq=allows+the+Federal+Government, +through+its+laboratories, +to+provide+personnel, +services, +facilities, +equipment, +intellectual+property+or+other+resources+with&source=bl&ots=4--1 jcYEK&sig=KOUgi7t-

 $⁴brsun5GTjaojZZANW0\&hl=en\&sa=X\&ved=0\\ahUKEwi1hKayyNXPAhUBVh4KHbsRAKgQ6AEIPDAF\#v=one page\&q=allows\%20\\the\%20Federal\%20Government\%2C\%20\\through\%20\\its\%20laboratories\%2C\%20\\towcone 20provide e\%20personnel\%2C\%20\\services\%2C\%20\\facilities\%2C\%20\\equipment\%2C\%20\\intellectual\%20\\property\%20\\or\%20\\other\%20\\resources\%20\\with\&f=false.$

²⁷ U.S. Department of Homeland Security. *Innovative Public-Private Partnerships: Pathway to Effectively Solving Problems*. Washington, 2010. Thomas A. Cellucci. 1, 21. Available at: http://www.dhs.gov/xlibrary/assets/st_innovative_

public_private_partnerships_0710_version_2.pdf. ²⁸ *Id*.

In recent years, the White House has initiated two efforts that directly and indirectly impact the 513 application of P3s in government infrastructure-related activities. In 2013, the Office of 514 Management and Budget (OMB) published a Super Circular (78590) to "deliver on the promise 515 of a 21st-Century government that is more efficient, effective, and transparent." The Super 516 Circular focuses on reforming Federal administrative requirements, cost principles, and audit 517 requirements for Federal awards.²⁹ These reforms aim to strengthen internal compliance 518 requirements and accountability while also providing administrative flexibility for non-Federal 519 entities. OMB developed the Super Circular in response to "directives from President Obama 520 regarding reducing unnecessary regulatory and administrative burdens, redirecting resources to 521 services that are essential to achieving better outcomes at lower cost, and strengthening 522 accountability by intensifying efforts to eliminate payment error, waste, fraud and abuse". 30 In 523 essence, the Super Circular is intended to streamline administrative guidance for major policy 524 525 reforms for P3.

On July 17, 2014, the President released a memorandum launching the Build America Investment Initiative, directing Federal agencies to expand public-private collaboration on infrastructure development and financing.³¹ A significant result of the directive is the Department of Transportation's Build America Transportation Investment Center (BATIC), now the Build America Bureau (the "Bureau").³² The Bureau helps to connect government agencies and private industries and assist companies across the country to navigate the process involved in designing, financing, building, and permitting large-scale surface transportation improvement projects.³³ The goal is for the Bureau to be a one-stop shop for state and local governments, public and private developers, and investors seeking to utilize innovative financing strategies for surface transportation infrastructure projects.³⁴ Separately, under the Maritime Administration's Strong Ports program, the Department of Transportation, in collaboration with the American Association of Port Authorities, developed a Port Planning and Investment "Toolkit" to assist port authorities pursuing modernization projects, including those interested in P3.

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²⁹ Office of Management and Budget, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, 78 Fed. Reg. 78590. Washington, 2013. Available at: https://www.gpo.gov/fdsys/pkg/FR-2013-12-26/pdf/2013-30465.pdf.

³⁰ Eleanor A. Evans. *Navigating the OMB Super Circular Changes*. CAPLAWupdate (2014). Available at: http://www.caplaw.org/resources/PublicationDocuments/updatenewsletter/2014/CAPLAW_NavigatingtheOMBSup erCircularChanges_SpecialEdition2014.pdf.

³¹ Office of the Press Secretary. *Presidential Memorandum – Expanding Public-Private Collaboration on Infrastructure Development and Financing*. Washington, 2014. Available at: http://www.whitehouse.gov/the-press-office/2014/07/17/presidential-memorandum-expanding-public-private-collaboration-infrastru.

³² Brigham A. McCown, *Will Public Private Partnerships Build the Future?* Forbes, 8/27/2014. Available at: http://www.forbes.com/sites/brighammccown/2014/08/27/building-partnerships-for-the-future/. ³³ *Id.*

³⁴ The Fixing America's Surface Transportation Act (FAST Act) signed by the President last December effectively institutionalizes BATIC's key functions at DOT.

The combination of these two examples directly aligns with the best practices for successful P3s by creating recommendations supporting the use of innovative financing and developing a center responsible for supporting P3 information sharing and best practices development.

Table of Federal Agency Statutory Authorities: The following table is a summary of some of the statutory authorities given to Federal agencies.

MARITIME ADMINISTRATION	46 U.S.C. § 50101	Allows for the Administration to enter into public-private partnerships
	46 U.S.C. § 50307 is more specific in authorizing the Secretary of Transportation	[E]ngage in the environmental study, research, development, assessment, and deployment of emerging marine technologies and practices related to the marine transportation system through the use of public vessels under the control of the Maritime Administration or private vessels under the United States registry, and through partnerships and cooperative efforts with academic, public, private, and nongovernmental entities and facilities.
	46 U.S. Code § 50302 - Port development	Port Infrastructure Development Program.— The Secretary of Transportation, through the Maritime Administrator, shall establish a port infrastructure development program for the improvement of port facilities as provided in this subsection. In order to carry out any project under the program established under paragraph (1), the Administrator may receive funds provided for the project from Federal, non-Federal, and private entities that have a specific agreement or contract with the Administrator to further the purposes of this subsection
DEPARTMENT OF ENERGY	Authorizing statute 42 U.S.C. § 7256 and 42 U.S.C. § 16154	Authorizes the Secretary of Energy to "conduct a research and development program on technologies relating to hydrogen energy, fuel cells, and related infrastructure." These partnerships are with other Federal agencies and the private sector."
DEPARTMENT OF INTERIOR	43 U.S.C. is the implementing statute for the Department of the Interior. 43 U.S.C. § 1737	Secretary of the Department of the Interior the discretion to enter into contracts and cooperative agreements involving the management, protection, development, and sale of public lands.
DEPARTMENT OF HOMELAND SECURITY	6 U.S.C. § 111 establishes the Department of Homeland Security 6 U.S.C. § 112(f) enables the Secretary of the Department of Homeland Security to appoint a Special Assistant.	Through the use of public-private partnerships, the Special Assistant to the Secretary must utilize the private sector to aid research and development, help secure the best available information, and protect critical infrastructure from terrorist attacks.

State of Alaska Authorities

In addition to Federal authorities providing authorization for P3s, the State of Alaska has specific authorities facilitating the use of P3 for infrastructure investment as well as authorizing a host of loan, grant and financing programs through state designated organizations.

State of Alaska Authority	17 AAC 95.040 is the implementing statute 17 AAC 95.020, 17 AAC 95.030 are the provisions in which a public-private	The authority can enter in P3s for a variety of services, which include services for engineering, design, maintenance, etc. Proposers selected from a shortlist of proposers are eligible for an award for a P3 agreement
	partnership can be awarded	
Alaska Industrial Development and Export	AS 44.88.010-120 is the implementing statute for the AIDEA	The Legislature created AIDEA to provide financing for Alaskan businesses to expand the economy of the state and provide jobs for Alaska.
Authority (AIDEA)	44.88.010 (10(A) encourages private investment	AIDEA also works with private partners to invest, lend, and import capital. The private partners include people, banks and other financial institutions.
Alaska Energy Authority (AEA)	AS 44.83 is the enabling legislation for the Alaska Energy Authority	AEA emphasizes community-based project management. AEA's core programs work to diversify energy Alaska's energy portfolio, lead energy planning and policy, invest in Alaska's energy infrastructure and provide rural Alaska with technical and community assistance. The AEA provides grant, loan and other financing programs to reduce the cost of energy in Alaska.
Power Cost Equalization (PCE) Program	Alaska Statutes 42.45.100-170	The Regulatory Commission of Alaska (RCA) determines if a utility is eligible to participate in the program and calculates the amount of PCE per kWh payable to the utility. The Alaska Energy Authority (AEA) determines eligibility of community facilities and residential customers and authorizes reimbursement to the electric utility for the PCE credits extended to customers.

- 574 The Alaska Industrial Development and Export Authority (AIDEA) is a public corporation of the
- 575 State of Alaska, created in 1967 by the Alaska Legislature.³⁵
- 576 They serve the Governor and the state of Alaska as the state's development financing authority.
- 577 AIDEA's mission is to provide various means of financing to promote economic growth and
- 578 diversity by acting as a funding resource in partnership with other financial institutions,
- economic development groups and guarantee agencies.
- Specifically, Alaska Statute § 44.88.088 (Statute) creates strong financial incentives for private
- sector construction of ports, roads, and other critical projects in Alaska's Arctic region. Alaska
- Stat. § 44.88.088 (2014). In conjunction with AIDEA, the funds establish a program where
- borrowers must be found to meet "sufficient job creation, rural development, Arctic
- infrastructure development, or other economic development criteria." Alaska Stat. §
- 585 44.88.159(g). By providing access to the State's revolving fund through payment of a reasonable
- dividend rate, the Statute offers stable government funding with limited requirements and
- restrictions on the amount and duration of the loan, pursuant to Alaska Stat. § 44.88.840.
- Overall, the goal of the Statute is to promote the "construction, improvement, rehabilitation, or
- expansion of a facility" either in the Arctic to aid in regional development or meet emergency
- response needs, in the state if such furthers development in the Arctic, or in relation to shore-
- based facilities that service fisheries in the Arctic. Alaska Stat. § 44.88.900.
- The Alaska Energy Authority (AEA) is an independent corporation governed by a board of
- 593 directors with the mission to "reduce the cost of energy in Alaska." AEA is the state's energy
- office and lead agency for statewide energy policy and program development (more information
- on the AEA is provided in the below).³⁶
- AEA also manages the Renewable Energy Fund³⁷, the Emerging Energy Technology Fund³⁸, the
- Power Cost Equalization Program, Power Project Loan Fund³⁹, and various Energy Efficiency
- and Conservation Programs. 40 AEA provides grants and loans for qualified energy infrastructure
- projects and also owns energy infrastructure for the benefit of Alaskans.

³⁵ State of Alaska. Alaska Industrial Development and Export Authority. Available at: http://www.aidea.org/AIDEAHome.aspx.

³⁶ State of Alaska. Alaska Energy Authority. Available at: http://www.akenergyauthority.org/.

³⁷ State of Alaska. Alaska Energy Authority. Renewable Energy Fund: Status Report and Round VIII Recommendations. Anchorage, AK, 2015. Available at:

http://www.akenergyauthority.org/Content/Programs/RenewableEnergyFund/Documents/REFAEAprinterspreads85 15II.pdf.

³⁸ State of Alaska. Alaska Energy Authority. Emerging Energy Technology Fund. Available at: http://www.akenergyauthority.org/Programs/EETF.

³⁹ State of Alaska. Alaska Energy Authority. Loan Programs: Power Project Loan Fund. Available at: http://www.akenergyauthority.org/Programs/Loans

⁴⁰ State of Alaska. Alaska Energy Authority. Power Cost Equalization. Available at: http://www.akenergyauthority.org/Programs/PCE.

CHAPTER III: APPLICATION OF P3 TO U.S. ARCTIC INFRASTRUCTURE

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The development of P3s in the U.S. Arctic could provide the necessary investment flexibility to enable construction of vital MTS-related infrastructure in the region. MTS-related infrastructure includes the traditional definition of physical infrastructure, but also includes communication, planning, management, and response infrastructure.

- In addition to providing enabling legislation for P3s, WRRDA (Sec. 2105) on Arctic deep-draft port development partnerships states that the Secretary of the Army may provide technical assistance to non-Federal public entities, including Indian tribes... for the development, construction, operation, and maintenance of channels, harbors, and related infrastructure associated with deep-draft ports for purposes of dealing with Arctic development and security needs; further...The Secretary of the Army is authorized to accept and expend funds provided by non-Federal public entities, including Indian tribes... to carry out the technical assistance activities described in subsection (a).⁴¹
- This WRRDA language, in addition to the encouragement of private sector participation in water resources projects that are beneficial to the general public, also specifically outlines language for the way in which the Federal Government can partner with other non-Federal, public entities,
- 618 like tribes and states to achieve an Arctic deep-draft port.
- However, P3 requires additional partnerships, not from public entities, but from private partners.
- As previously noted, a true P3 is not a source of funding, but rather a source of financing. As with other large infrastructure projects there are limitations to the role each partner can play.
- Ports can be particularly complex because of the number of players engaged in port activities and
- Ports can be particularly complex because of the number of players engaged in port activities and
- commerce who need to be active in the process. The success of a port is not directly comparable to the success of a road or bridge because ownership and operation of port facilities, such as
- private terminals, do not fall to the Federal Government or State, and, particularly is the case for
- operations, often are separate from the authority of the Port Authority.
- The U.S. Army Corps of Engineers, for example, may have the authority to dredge a public channel leading into the port, and may provide funding for building a publically owned pier, but
- they are not responsible for, nor would they have the authority to, construct a private terminal or
- dredge a private channel or turning basin. The construction and maintenance of privately owned
- terminals, docks, and piers falls to another party in the arrangement.

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⁴¹ Water Resources Development (33 U.S.C. § 2243), Subtitle II -- Port and Harbor Maintenance, Arctic deep draft port development partnerships. Available at: https://www.law.cornell.edu/uscode/text/33/2243.

- There are a number of ongoing U.S. P3s that can serve as examples for potential future
- arrangements in the U.S. Arctic. These range from agreements with Federal partners, to state,
- and regional partners and cover a variety of infrastructure types.

635 Seagirt Marine Terminal

- The Maryland Port Administration (MPA) and Ports America Chesapeake, LLC (PAC) currently
- operate a P3 at the Port of Baltimore. In January 2010, the MPA and Ports America began a 50-
- 638 year public-private partnership lease and concession agreement for Seagirt Marine Terminal.
- 639 PAC runs the daily operations at Seagirt. The MPA receives an annual payment and ongoing
- revenues from Ports America during the life of the agreement. Ports America receives a base
- payment for 50 years and all net revenues from Seagirt business.⁴² Throughout this 50-year
- payment for 50 years and an net revenues from Seaght business. Throughout this 50-year partnership, PAC must provide "\$378 million fixed annual payments and \$600 million in
- variable payments to MPA." In conjunction with the Port of Baltimore, the Maryland
- Transportation Authority received a payment of \$140 million to improve neighboring highways
- and bridges.⁴⁴

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Port of Miami Tunnel

- The Port of Miami Tunnel (PMOT) is a "public-private partnership designed to transfer the
- responsibility to design-build-finance-operate-and-maintain (DBFOM) the project to the private
- 650 sector."45 Under the agreement, the Florida Department of Transportation (FDOT) makes
- payments to the operator during the construction of the tunnel when contractually determined
- 652 milestones are achieved. When construction is completed, FDOT will make payments to the
- 653 concessionaire that are contingent upon "actual lane availability and service quality." The state
- of Florida has contracted to cover 50% of the \$668.5 million project. The payments from the
- state of Florida are meant to cover capital costs, operations, and maintenance. The PMOT will
- be returned to FDOT in "first-class condition at the end of the contract in October 2044."⁴⁷

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Fargo-Moorhead Diversion Project

- The Fargo-Moorhead diversion project is a U.S. Army Corps of Engineers (USACE)
- demonstration project for alternative financing and delivery in North Dakota and Minnesota.

Seagirt Marine Terminal Maryland Port Administration-Ports America Chesapeake Public-Private Partnership Available at http://www.mpa.maryland.gov/_media/client/smt15.pdf
 State of Maryland, Ports America Chesapeake, Seagirt Marine Terminal. Available at:

⁴³ State of Maryland, Ports America Chesapeake, *Seagirt Marine Terminal*. Available at: https://www.pachesapeake.com/Seagirt/.

 $^{^{44}}$ Id

⁴⁵ Florida Department of Transportation. Port of Miami Tunnel. *Project Overview*. Available at: http://www.portofmiamitunnel.com/project-overview/project-overview-1/.

⁴⁷ *Id*.

Utilization of this delivery mechanism is anticipated to accelerate project delivery, reduce costs, and minimize risk to both the public and government. The project will be delivered in two parts, with the local sponsors leading a P3 that will complete a 30 mile diversion channel and associated infrastructure and with the Federal Government leading the construction of a southern embankment. This innovative approach will allow each of the project pieces to be delivered in parallel.⁴⁸

Alaska Examples

Delong Mountain Transportation System (DMTS)

The Alaska Industrial Development and Export Authority (AIDEA) is a public corporation of the State of Alaska, created in 1967 by the Alaska Legislature. 49 One of AIDEA's original projects is the Delong Mountain Transportation System (DMTS). The DMTS is a 52-mile long, 30-foot wide industrial haul road and a shallow-draft port with upland support facilities. The system opened in 1989 to support the development of the Red Dog Mine in northwest Alaska. The Red Dog Mine is operated by Teck Alaska, Inc. in conjunction with the local native corporation (NANA Regional Corporation, Inc.) and is one of the largest producing zinc mines globally. The DMTS provides the necessary infrastructure for the transport of the ore from the mine site to the ore export barges.

Construction of the DMTS facilities was funded through an initial \$180 million in AIDEA cash and bonding; the 1999 expansion involved approximately \$87 million of additional bonding. Repayment of these bonds is achieved through a "toll" structure for use of the system by mine company customers. The toll mechanism provides for a minimum annual payment and additional payments based on escalated zinc prices and higher throughputs. The additional throughput payments are deposited to a reserve account that is used for any potential unpaid operation costs or future capital improvements. Excess reserve account balances are then periodically distributed to AIDEA, Teck, and for expedited retirement of AIDEA's investment in the project. ⁵⁰

⁴⁸ U.S. Army Corps of Engineers. *Fargo-Moorhead diversion channel project receives Federal authorization*. 6/10/2014. Available at: http://www.mvp.usace.arm_y.mil/Media/News-Releases/Article/488768/fargo-moorhead-diversion-channel-project-receives-Federal-authorization/.

⁴⁹ State of Alaska. Alaska Industrial Development and Export Authority. Available at: http://www.aidea.org/AIDEAHome.aspx.

State of Alaska. Alaska Industrial Development and Export Authority. 30 Years of AIDEA support for Alaska's Mining Industry. Available at: http://www.aidea.org/Programs/ProjectDevelopment/30YearsofMiningSupport.aspx; State of Alaska. Alaska Industrial Development and Export Authority. *Delong Mountain Transportation System*. 2016. Available at: http://www.aidea.org/Portals/0/PDF%20Files/PFS DMTS.pdf.

Ketchikan Shipyard

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- The Ketchikan Shipyard is located in Ketchikan, Alaska, adjacent to the Alaska Marine Highway
- 690 System (AMHS) ferry facility. The shipyard consists of approximately 25.27 acres of real
- 691 property including various building, fixtures, a 10,000 long ton floating dry dock, various
- 692 equipment and tools, and other personal property. In 1997, the shipyard was transferred to
- 693 AIDEA. In conjunction with the transfer, an MOU between AIDEA, the City of Ketchikan,
- 694 Ketchikan Public Utilities and the Ketchikan Gateway Borough was created.
- 695 AIDEA has made capital investments in the shipyard, including the cost of acquiring the
- shipyard (\$80.3 million) and a partial match to a 1999 Federal TEA-21 grant. AIDEA has also
- matched Borough contributions to the repair and replacement (R&R) fund. AIDEA's financial
- returns are through revenue and net profit sharing via payments to AIDEA, first to reimburse
- AIDEA's administrative expenses (up to \$18,000), next into the R&R fund until its funded to
- 700 125 percent, and then distributed as profit sharing to the AIDEA, Borough and City of
- 701 Ketchikan.⁵¹

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Bradley Lake Hydroelectric Project

- Alaska Energy Authority (AEA) is an independent corporation of the state of Alaska and the
- state's energy office. Their programs place Alaska at the forefront of innovative ways to address
- high energy costs. The Bradley Lake Hydroelectric Project is one of several AEA projects and is
- located 27-air miles northeast of Homer on the Kenai Peninsula. The Project has 120 megawatts
- of installed capacity, providing five to ten percent of the annual Railbelt electric power.⁵² The
- 708 project consists of a 125-foot high concrete-faced, a rock-filled dam structure, three diversion
- structures, a 3.5-mile long power tunnel and vertical shaft, a generating plant, an interior
- 705 Structures, a 5.5 lime long power turner and vertical shart, a generating plant, an interior
- substation, 20 miles of transmission line, and substation. Due to its remote location, the project
- has its own airstrip, boat dock, residential quarters, and utility system.
- The Alaska Energy Authority assumed responsibility for the project in 1982. In 1987, AEA and
- 713 the Railbelt utilities entered into a Power Sales Agreement. The Project has been online since
- Sept. 1, 1991. Total project costs, including major capital improvements, as of June 30, 2015 are
- 715 \$328 million. The project was funded through legislative appropriations and AEA revenue
- bonds that are being repaid by the participating utilities. The Bradley Project Management
- 717 Committee (BPMC) was formed in 1988 with representatives from each of the power purchasers
- and AEA and generally manages the project.

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⁵¹ State of Alaska. Alaska Industrial Development and Export Authority. Ketchikan Shipyard. 2016. Available at: http://www.aidea.org/Portals/0/PDF%20Files/PFS_KSY.pdf.

⁵² *Id.* (Alaska's Railbelt region stretches from the Kenai Peninsula north more than 500 miles to Fairbanks. This portion of the state, named for areas reached by the Railroad, is home to 70 percent of Alaska's population.)

CHAPTER IV: FUNDING THE DEVELOPMENT OF ENABLING INFRASTRUCTURE

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- The recommendations put forward in the NSAR Implementation Plan Task 1.1.2, "10-Year 723 724 Prioritization of Infrastructure Needs in the U.S. Arctic," include the components of U.S. Arctic infrastructure necessary for safe, secure, and environmentally responsible maritime operations. 725 Many of the recommendations assume the existence of basic underlying infrastructure that can 726 be leveraged to achieve those goals. In parts of the contiguous United States, assets such as 727 readily available road, rail, aviation, and port structures are common-place. However, Alaska is 728 729 a unique and dynamic region where these assets cannot be assumed as available even as the need 730 is equally or more important. For instance, timely search and rescue and emergency response 731 capability may be more critically important in the harsh Arctic environment than anywhere else, 732 but are less likely to have underlying infrastructure necessary for a successful mission. While 733 many of the legal obligations to respond fall to the Federal and State governments, the construction, operation and maintenance of critical enabling infrastructure may be achievable by 734 735 local and regional bodies through the use of P3s.
- While many of the recommendations are for specific elements of infrastructure, they all rely, in some part, on underlying infrastructure that provides the necessary baseline from which to build.

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INFORMATION INFRASTRUCTURE

- **Communications**
- 741 **Recommendation**: Advance Arctic communication networks to ensure vessel safety.
- There are a number of programs that provide investment in communications networks that may
- be used to support Arctic maritime communication. Some of the underlying needs to support
- growth in the region include phone, internet, and radio communication networks. Although there
- is infrastructure in place, coverage is limited and not available at the same standard rates or costs
- as in the rest of the U.S. This gap in service has been recognized, and efforts are underway to
- expand coverage and service. These types of programs and the services they provide may be
- leveraged to enhance maritime safety through providing more reliable commination in the U.S.
- 749 Arctic.
- 750 In 2011, the Federal Communications Commission (FCC) created the Connect America Fund
- 751 (CAF), designed to connect all Americans to high-speed Internet, wherever they live. CAF
- provides support to certain qualifying telephone companies that serve high-cost, primarily rural
- areas, ensuring that the residents of these regions have access to reasonably comparable service
- at rates reasonably comparable to urban areas. Working through a non-profit corporation that it

created for this purpose, the FCC makes payments to telephone companies operating in high cost areas that enable them to cover the difference between what customers are able to pay for service and their costs. The subsidy payment is analogous to an availability payment because it includes specific service requirements and accountability that need to be maintained in order to receive the funding. Although the assets remain privately held, the private company has a duty to provide a specified level of service in order to receive the public funds through the program.

More recently, in July 2015, the President and the Department of Housing and Urban Development (HUD) announced the ConnectHome demonstration project. This new initiative works with communities, the private sector, and Federal Government to expand high speed broadband to more families across the country. The pilot program is launching in twenty-seven cities and one tribal nation and will initially reach over 275,000 low-income households – and nearly 200,000 children – with the support they need to access the Internet at home. The public-private partnership with Internet Service Providers, non-profits, and the private sector will offer broadband access, technical training, digital literacy programs and devices for low-income residents in assisted housing units.⁵³

- Lastly, in June 2013, the President and the Department of Education (ED) launched ConnectED, a public-private partnership that "empowers teachers with the best technology and the training to make the most of it, and empowers students through individualized learning and rich, digital content." ConnectED's objective is to connect 99 percent of American students to next-generation broadband by 2018.
- 775 While broadband is just one element of the communication infrastructure needs in the U.S.
 776 Arctic, programs specifically targeted at providing a service, for example very high frequency
 777 (VHF) repeaters and tower infrastructure to support maritime ship-to-ship and ship-to-shore
 778 communication, could be developed based on identified providers and users of the system.
- The August 2015 report of the Broadband Opportunity Council, co-chaired by the Departments of Commerce and Agriculture, includes recommendations to encourage P3s. The report acknowledges that the deployment of broadband requires collaboration between the public and the private sector. It also recommends that as Federal agencies shape their broadband policies, they should work closely with State, Local and Tribal governments and the private sector to ensure those policies maximize overall investment in and adoption of broadband services.⁵⁴

⁵³ Office of the Press Secretary, *FACT SHEET: ConnectHome: Coming Together to Ensure Digital Opportunity for All Americans.* Washington, 2015. Available at: https://www.whitehouse.gov/the-press-office/2015/07/15/fact-sheet-connecthome-coming-together-ensure-digital-opportunity-all.

⁵⁴ Pritzker & Vilsack, *Broadband Opportunity Council Report and Recommendations*, Washington, 2015. Available at: https://www.whitehouse.gov/sites/default/files/broadband_opportunity_council_report_final.pdf.

Communication services can enable sharing of faster environmental data, such as weather or ice conditions, or notices to mariners. These services are integral for ensuring safe marine

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PHYSICAL INFRASTRUCTURE

- 790 Port Access
- 791 **Recommendation**: Consider options for Federal deep-draft port facilities with cooperative
- 792 *agreements for dual use with local communities and facilities to meet multiple requirements.*
- 793 Ports are critical water/land connectors with specialized infrastructure to support commercial
- activities, governmental operations, recreation, tourism, and research vessels. Using P3 to
- finance a pier facility with support equipment (e.g. cranes, minor repair/husbandry, warehousing)
- and allowing use of tariffs and tax incentives to provide revenue to reimburse the investment is a
- 797 potential mechanism to facilitate development of port infrastructure. This approach could allow
- for a much larger development and for potential public funding.
- 799 There are a number of examples of how the U.S. Federal Government interacts with port and
- 800 port areas that provide starting points and avenues for discussion on the potential for meeting
- 801 U.S. Arctic port needs.
- The General Survey Act of 1824 established the U.S. Army Corps of Engineers' (USACE) role
- as the Federal water resource agency with the primary mission for constructing and maintaining
- a safe, reliable, and economically efficient navigation system. Part of this mission is
- accomplished though dredging. Dredging is performed primarily by the Corps of Engineers at
- and by port authorities at harbors. There are five major areas where USACE
- is responsible for dredging:
- 1. Main approaches (approach channel in ocean);
- 809 2. Bar channels (sandbars at inlets);
- 3. Entrance channels (to harbors);
- 4. Berthing areas (harbors/ports);
- 5. Inland waterways (intracoastal waterways and river channels);

- Outside of these areas, the responsibility for maintaining the port channel, pier, or terminal depth
- resides with the port authority or private entity operating that facility. This joint responsibility
- provides challenges for those private entities needing additional access that does not fall within the responsibility of the Federal Government. These dredging projects generally also have
- 010 additional financial matching requirements for the part outhority or private entity energing the
- additional financial matching requirements for the port authority or private entity operating the
- 819 port.

While the Fargo-Moorehead diversion project is not port specific, the mechanisms used may be applicable. As previously discussed, the Fargo-Moorhead diversion project is a USACE demonstration project for alternative financing and delivery in North Dakota and Minnesota. The project will be delivered in two parts with the local sponsors leading a public-private partnership (P3) that will complete the 30 mile diversion channel and associated infrastructure, with the Federal Government leading the construction of a southern embankment. This innovative approach will allow each of the project pieces to be delivered in parallel.

Multiple financing tools, including a mix of public and private financing, will be used to deliver the project. The Federal portion of the project will be funded through Federal appropriations with the local sponsors portion (P3) being funded through State Appropriations, three voterapproved sales taxes, and utilization of an improvement district. The voter-approved sales taxes add up to 1.5 cents and are anticipated to be able to cover all pay-as-you-go and debt services for the contract. The Improvement District, a defined physical area with business or other services, which allows for special assessments, or taxes, is used as a financial backing mechanism allowing more flexibility and better rates on publicly issued bonding. The combination of state appropriations, sales tax revenue, and Improvement District backing provide a very robust financing package for the project.

Although this project is considered a demonstration project, the financial mechanism and structures leveraged to finance different components of the project are not unique to this project. As the project progresses, it may be a valuable source for best practices that could inform the planning efforts of other cities, states, and regions looking to leverage innovative finance approaches. USACE is also pursuing a handful of other alternative financing projects that are currently in various stages, including a project on the Illinois Waterway exploring the use of alternative financing for O&M.

The USACE has additional authority under Section 2104 of the Water Resources Reform and Development Act (WRRDA) of 2014 (P.L. 113-121) which expands USACE authority under the existing Remote and Subsistence Harbor provision in the 2007 Water Resources Development Act (33 U.S.C. 2242) with the intent to facilitate the ability of USACE to support projects that fall outside the traditional national economic framework. Section 2006 provides that in conducting a study of remote and subsistence harbor and navigation improvements, the Secretary of the Army may recommend a project without need to demonstrate that the project is justified solely by national economic development benefits if certain criteria are met. These criteria include: that the community to be served is at least 70 miles from the nearest surface accessible commercial point and has no direct rail or highway link served by those infrastructure assets, or that the improvements are located in Alaska, among other states; that the harbor is economically critical such that over 80 percent of the goods would be consumed within the region; and that the viability of the community would be threatened without the improvement. Recommendations for a project meeting the above criteria should also consider the public health benefits, access to

resources for subsistence purposes, local and regional economic opportunities, welfare of the local population and social and cultural value to the community.

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Although WRRDA does not grant explicit P3 capabilities or financial support, the flexibility in determining the national economic benefits of development in Alaska, one of the barriers to any successful P3, may provide an avenue to pursue non-traditional financing and investment arrangements, previously unavailable in the region.

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Additional opportunities for partnerships can include in-kind matches for financial investment by other sectors. For example, it may be possible to explore whether land use rights and/or land ownership can be leveraged for infrastructure development (e.g. publicly owned land leased and used for private development).

- The U.S. Maritime Administration (MARAD) has a Port Conveyance Program applicable to 872
- agencies and departments of the Federal Government that own property that is no longer required 873 due to programmatic changes, relocation of resources, or other operational changes. The Federal 874
- 875 Property and Administrative Services Act of 1949, as amended, provides for the disposal of
- excess real property to other executive agencies that have a need for the property, or, if there is 876
- no such need, for disposal as surplus property.⁵⁵ This program has already been used in Alaska 877
- by the City of Dillingham to support the expansion of their Small Boat Basin. In 2003, MARAD 878
- 879 conveyed 2.38 acres that were formerly operated by the Department of the Army to the City of
- Dillingham. 880
- 881 There are other mechanisms for acquiring port property. Congress passed legislation on February
- 1, 2016 which included language that authorized the transfer of Port Clarence to the Bering 882
- Straits Native Corporation (BSNC), the State of Alaska, and the retention of property by the U.S. 883
- Coast Guard. President Obama signed the legislation into law on February 8. One goal of the 884
- 885 law is to facilitate infrastructure development and potential uses of Point Spencer, adjacent to
- Port Clarence, Alaska. Subtitle C of Title V of the 2015 Coast Guard Reauthorization Act 886
- specifically conveys portions of the 2,400 acre tract at Point Spencer to BSNC and the State of 887
- Alaska.⁵⁶ 888
- 889 Based on these examples, there are numerous avenues that can be explored for deep-draft port
- development in Alaska. While none of these are a direct path, the variety of options and 890
- 891 ingenuity shown in financing, land acquisition, and economic justification should be explored to
- the fullest extent possible to identify any collaborative opportunity where P3 or non-traditional 892
- financing could be applicable. 893

⁵⁵ MARAD Port Conveyance (46 CFR § 387.2.). Available at: https://www.marad.dot.gov/wpcontent/uploads/pdf/PCP_--_46_CFR_387.pdf.

⁵⁶ Coast Guard Authorization Act of 2015. Available at: https://www.congress.gov/bill/114th-congress/housebill/1987.

Arctic Port Reception Facilities

Recommendation: Prioritize the need for Arctic port reception facilities to support international regulatory needs and future growth.

As maritime activity within the Arctic increases, it has been met with increased attention on safety, security, and environmental stewardship. The International Maritime Organization (IMO) Marine Environment Protection Committee (MEPC) and its subcommittees developed The Polar Code (Resolution MEPC.264(68)), which comes into force January 1, 2017, to address some of these concerns. One of the specific provisions in Polar Code amendments to the International Convention for the Prevention of Pollution from Ships (MARPOL) relate to discharge restrictions of operational wastes from ships and will require major considerations for the maritime industry.

One challenge to implementing these regulations is the lack of infrastructure available in some areas of the Arctic to meet the needs of commercial vessels to offload waste. The creation of a regional arrangement (RA) is one approach that may allow Arctic countries and Arctic ports servicing ships calling at ports, or departing for/returning from Arctic regions, to provide adequate reception of MARPOL wastes without undue delay to ships.

There are a number of potential waste management challenges under MARPOL for ships operating in Arctic regions which may include:

- Annex I oily waste: discharge prohibited (all) and must be retained on-board;
- Annex II, Noxious liquid substances (NLS) or NLS mixtures: (all) must be retained on board;
 - Restrictions for discharges of sewage near land, fast ice, or ice shelf; and
 - Some or all Annex V wastes may need to be retained onboard. Additional restrictions exist for cargo residues and cargo hold wash water.

Additional unique operational challenges for both ships and ports may include longer routes between ports, more days at sea due to weather delays, port closures, changing ice movements and local ice conditions. Logistics and costs to install and operate waste collection, storage, treatment and disposal equipment and technologies in remote Arctic areas are additional challenges, as is the potential need for ships to deviate from planned routes to make use of a specific port reception facility (PRF). All of this is compounded by the potential for too few ships calling at ports which may diminish economic viability and sustainability of individual facilities, but which also may create opportunities, regionally, for government and/or private sector support.

A regional ship waste management strategy could include a regional reception facility plan which could take advantage of formal or informal agreements, including near-Arctic waters facilities. Such near-Arctic ocean areas could include waters adjacent to both Arctic countries and near-Arctic countries falling outside the Polar Code definition.

Benefits of a regional approach may include minimizing the risks associated with waste disposal facilities which are located in remote regions or are only operational seasonally allowing for sharing of waste management resources, infrastructure costs, and maintenance costs. They may also be more attractive to investors as the potential financing partnerships would be regionally based and, depending on the locations included in the agreements, include facilities that are available year-round as well as seasonally, thus minimizing risks and maximizing potential users.

Energy

Physical infrastructure needs are not limited to channels, berths, and piers. Maritime infrastructure also requires reliable energy to support port, community, and regional activities. In areas as remote as Alaska, energy security can be a challenge. Enhancement or growth in commercial activities will require sufficient upland infrastructure (adjacent or proximal to waterfront operations) to facilitate the anticipated expansion. Without concurrent development in support capabilities like energy, commercial investment in port infrastructure and facilities may not produce the desired outcomes.

The U.S. Department of Energy (DOE) is engaged in a number of areas supporting P3 and other financing mechanisms. While their P3 programs are primarily terrestrially focused, the underlying principles of cooperation and cost sharing could be applied to a range of possible projects supporting Alaska Arctic maritime infrastructure.

For example, the DOE Office of Energy Efficiency and Renewable Energy (EERE) recognizes the critical role public-private partnerships play in accelerating the transition to a clean energy economy. The Small Business Vouchers (SBV) pilot program was launched in March 2016, with an initial award to 33 small businesses. With 23 million small businesses currently operating in the U.S., the pilot is heavily targeted in attracting companies that typically would not have access to the scientific expertise and resources of the Department's national laboratories. The SBV pilot makes it possible to direct the power of the national laboratories toward specific problems identified by small businesses by pairing these companies with a national laboratory uniquely qualified to solve their challenges.

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⁵⁷ U.S. Department of Energy, Office of Energy Efficiency & Renewable Energy, *Empowering Small Businesses to Expand the Clean Energy Revolution*, (Aug. 18, 2016). Available at: http://energy.gov/eere/articles/empowering-small-businesses-expand-clean-energy-revolution.

SBV is a collaborative, national effort that provides \$20 million for U.S. companies to help improve industry awareness of national laboratory capabilities and provide small and mid-size businesses access to the resources available within the national laboratory system. These collaborations focus on a number of areas, one of which is wind; two projects in the wind area will develop methods for integrating wind power into existing power grids, in addition to developing new methods of diagnosing damage to turbines. ⁵⁸

DOE also published a report on Energy Investment Partnerships in December 2015.⁵⁹ This document compiles examples of state and local government mechanisms in use creating P3s in their community or region to support clean energy investment. By developing P3s and bringing the appropriate mix of partners, authorities, and strategies to the table, each state, region, municipality, and market can create a unique—but effective—vehicle to support clean energy finance and deployment. The implementation of these entities, described as "Energy Investment Partnerships (EIPs)," and sometimes referred to as "Green Banks," is typically a result of carefully structured public-private partnerships, cooperative political environments, legislative mandates, and access to credit enhancement tools.

By leveraging private dollars, EIPs generate an impact well beyond what would be possible with public funds alone. Programs across the country are showing how these lending programs can leverage public dollars to increase investment in clean energy. Through issuing bonds, authorities in Connecticut and New York have sold clean energy loan portfolios on the secondary market. Florida's nonprofit Solar and Energy Loan Fund (SELF) in St. Lucie County has leveraged private dollars into clean energy loans for low and moderate income (LMI) individuals by working with private banks' Community Reinvestment Act (CRA) divisions and the Community Development Finance Institution (CDFI). In 2015, the State of Rhode Island passed legislation for the Rhode Island Infrastructure Bank, and Montgomery County, Maryland, also passed legislation for a "Green Bank"—both entities are now moving forward in their development.

The state of Alaska has the Alaska Energy Authority (AEA), an independent corporation governed by a board of directors with the mission to "reduce the cost of energy in Alaska." ⁶⁰ Created by the Alaska Legislature in 1976, AEA is the state's energy office and lead agency for statewide energy policy and program development. According to the AEA's formative statute, "The purpose of the authority is to promote, develop, and advance the general prosperity and economic welfare of the people of the state by providing a means of financing and operating

⁵⁸ U.S. Department of Energy, Office of Energy Efficiency & Renewable Energy, *Energy Department Awards 43* new Business-Laboratory Collaborations under Small Business Vouchers Pilot, (Aug. 18, 2016). Available at: http://energy.gov/eere/articles/energy-department-awards-43-new-business-laboratory-collaborations-under-small. ⁵⁹ U.S. Department of Energy, *Energy Investment Partnerships: How State and Local governments are Engaging Private Capital to Drive Clean Energy Investment*. Washington, 2015. Available at:

http://energy.gov/sites/prod/files/2015/12/f27/Energy%20Investment%20Partnerships.pdf.
⁶⁰ State of Alaska, Alaska Energy Authority. Available at: http://www.akenergyauthority.org/.

999 power projects and facilities that recover and use waste energy and by carrying out the powers 1000 and duties assigned to it under AS 42.45." Alaska Stat. § 44.83.070 (2014).

The AEA administers a number of programs and projects including the Emerging Energy Technology Fund supporting demonstration projects that develop and test new energy technologies, as well as old technologies that have yet to be implemented in Alaska.⁶¹ The Power Project Fund provides financing to smaller, local electric utilities for various projects, including waste-to-energy projects, energy conservation and energy efficiency projects, and alternative energy facilities and equipment. 62

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Leveraging existing programs and finding ways to adapt them to the infrastructure needs of a port community may provide a first step toward ensuring the upland infrastructure exists to expand the maritime capabilities. Communities like Nome, which have started developing wind energy capabilities, face issues with finding a way to store excess wind energy generated, by no means a unique challenge. Creating the infrastructure and support for these kinds of investments in Nome and elsewhere also builds a foundation of best practices that can be shared and leveraged by other communities. Combining the benefits of grant and finance programs may provide more flexibility for small communities to increase their infrastructure stability and energy security and grow their maritime economies.

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WATERWAYS MANAGEMENT

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1020 **Recommendation:** Designate M-5 Alaska Marine Highway Connector to connect the Arctic Ocean and the western section of the Northwest Passage. 1021

- America's Marine Highway System consists of over 25,000 nautical miles of navigable 1022 waterways including rivers, bays, channels, the Great Lakes, the Saint Lawrence Seaway 1023 System, coastal, and open-ocean routes. The Marine Highway Program works to further 1024 1025 incorporate these waterways into the greater U.S. transportation system, especially where marine transportation services are the most efficient, effective, and sustainable transportation option. In 1026 the Arctic, marine transportation is one of the only options for moving goods over long 1027 1028 distances; for large items or bulk goods that cannot travel by air, it is the only option.
- A designation of a Marine Highways Route is an acknowledgement by the Secretary of 1029 1030 Transportation that it is part of the larger surface transportation system. It is important to identify operators who are eligible to apply for designation as a Marine Highway Project. 1031

⁶¹ State of Alaska, Alaska Energy Authority. Available at: http://www.akenergyauthority.org/About. ⁶² State of Alaska, Alaska Energy Authority. Available at: http://www.akenergyauthority.org/About.

1032 Approved designations become eligible for Marine Highway Project Grants. The ports and cities along a route can work with shippers, vessel owners, and other public and private entities to 1033 develop projects for designation by the Secretary. These proposals can bring further focus to the 1034 regional efforts and entitles them to apply for grant funding, when appropriated. The industry 1035 1036 plays the biggest role in the process. The public entities will be the sponsor of the project; however, private businesses are the key to making it work. The grants are to cover infrastructure 1037 deficits, but not operating subsidies, so the private partners and stakeholders have to provide the 1038 capital and the freight to make the project successful. 1039

Below are examples of designation as a Marine Highway Project:

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- 1. Expanded container-on-barge operation in the Port of New York and New Jersey. Designation is similar to a seal of approval for plans by Red Hook Container Terminal in partnership with the Port Newark Container Terminal to start offering eastbound service from New Jersey to Brooklyn and could be useful for seeking funding to expand or improve it in the future. The Port Authority applied for marine highway designation together with the New York City Economic Development Corporation. For 20 years, a westbound container-on-barge service has operated between the Red Hook Terminal in Brooklyn, New York and Port Newark, principally to bring cargo from the Brooklyn terminal to Newark and destinations west of the Hudson River. Barge service has proved to be valuable in moving cargo that lands in New York over to Newark on to its final destination, because historically a large amount of cargo has been destined west of the Hudson River. The new "New York Harbor Container and Trailer on Barge Service" will offer the carriers the ability to move cargo in the opposite direction from New Jersey to Brooklyn, and offer their customers a Brooklyn bill of lading. Port Authority and terminal operators work together to submit a Marine Highway Project Designation package.
- 2. Barge operator plans to develop container on barge service along the Mississippi and Illinois Rivers. The M-55/M-35 Container on Barge Project of the Mississippi River Cities & Towns Initiative includes participation from mayors of 68 cities along the river. The Inland Rivers Ports & Terminals committed to working with the mayors in the initiative to revive container-on-barge shipping on the Mississippi River. The barge service will have a significant impact on the River region by providing jobs and improving transportation. It will position the region to be a global economic force, ensuring better use of river assets to increase the region's economic health and competitiveness. The group has been working with shippers including Wal-Mart and Home Depot, the Illinois Soybean association and Ingram Barge to see what it would take to restore container movement to the waterway. Cities and operators work together to build a plan to submit for designation.

MARAD, which manages the Marine Highway program, will work together with the State of 1069 1070 Alaska and tug and barge operators to identify those eligible to submit for Designation as a Marine Highway Project. Those designated will be eligible to apply for Marine Highway Project 1071 funding as it becomes available which can cover construction and could serve as the foundation 1072 for further operate and maintain agreements in the form of P3.⁶³ 1073

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Charting and Observations

1076 **Recommendation**: Support and coordinate collection and sharing of observations and data for waterways management and vessel routing requirements. 1077

The Arctic remains an intensely harsh operating environment, and even as marine transportationdependent activities and development increase, so too do the significant risks of accident and injury to people and fragile ecosystems in Alaska and the wider Arctic region. Therefore, updated nautical charts, and observations for safe navigation are essential if the U.S. Arctic Marine Transportation System (MTS) is to be capable of meeting the region's safety, security, economic development, and environmental protection needs. There are six components that underpin the delivery of essential navigation services to Arctic users: the foundational geodetic and water levels infrastructure, hydrographic surveying, shoreline mapping, other ocean observations that factor into decisional support and the nautical charts themselves. component is interdependent upon the next in order for NOAA to deliver an integrated suite of services to Arctic Alaskan residents, industries and mariners for safe navigation, as well as for environmental protection. Accurate nautical charts will also facilitate any future designation of subsistence use areas, marine protected areas, seasonal migration routes and other ecologically relevant areas. Moreover, the data supports Arctic coastal community resilience, as it feeds into storm surge models, erosion assessments and sea level change studies.

Although over half of U.S. Arctic waters are classified as navigationally significant (242,000 1093 square nautical miles), only about 6000 square nautical miles of this area (about 2 percent) has 1094 been surveyed with modern multibeam technology. There are only 28 Continuously Operating 1095 1096 Reference Stations (CORS) Network sites along and north of the Aleutian Chain (as compared to roughly 2000 in the Lower 48 states) and only ten National Water Level Observation Network 1097 (NWLON) tidal stations with 20 additional gaps identified through analysis and stakeholder 1098 engagement.

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NOAA contracts for some of its hydrographic and shoreline data acquisition, and for services to 1100 install and maintain its NWLONs and CORS. NOAA also works collaboratively with partners to 1101 1102 leverage resources to acquire more data or test and develop solutions to Arctic equipment issues.

⁶³ U.S. Department of Transportation, Federal Aviation Administration, Notice of Request to Release Airport Property. 81 Fed. Reg. 22700. Washington, 2016. Available at: https://www.gpo.gov/fdsys/pkg/FR-2016-04-18/pdf/2016-08869.pdf.

1103 Possible other partnership opportunities include cost-sharing for additional Arctic NWLON installation and maintenance. There is potential for collaboration and data sharing among private 1104 and public entities to fill in the data gaps on nautical charts following the Integrated Ocean and 1105 Coastal Mapping approach to "map once, use many times." A survey company has indicated its 1106 support for collaborating on innovative hydrographic surveying to address the data and charting 1107 needs in the U.S. Arctic. NOAA's Policy on Partnerships in the Provision of Environmental 1108 Information" (NAO 216-112) recognizes the significant information produced by the commercial 1109 and academic sectors and supports and the benefits of these products. NOAA's Big Data Project 1110 is facilitated through a series of CRADAs with Amazon Web Services, Google Cloud Platform, 1111 1112 IBM, Microsoft Corp., and the Open Cloud Consortium explores ways to share environmental data on cloud-based platforms. 1113

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Satellite AIS Capabilities

- **Recommendation:** Expand partnerships to provide new satellite AIS capabilities for offshore
- 1117 activity information.
- 1118 The Marine Exchange of Alaska (MXAK) provides critical route planning support to mitigate
- risk. They have self-supported AIS sites located throughout the state. MXAK is a non-profit
- maritime organization established to serve the Alaska maritime community by providing
- information, communications, and services to ensure safe, secure, efficient, and environmentally
- responsible maritime operations. There are 95 land-based AIS receiving stations operated by the
- Marine Exchange of Alaska; 13 are north of the Bering Strait. The MXAK uses this AIS data for
- domain awareness, risk mitigation, and navigation planning to support the regional maritime
- 1125 community.
- 1126 Currently, USCG has a cooperative agreement with the non-profit Marine Exchange of Alaska
- 1127 (MXAK) to obtain AIS positional information from their shore-based receivers. Because the
- network is owned and operated by MXAK, the USCG is a consumer of the output of that service.
- 1129 It may be possible to augment the current system to track vessels operating further offshore
- through partnering with an additional service offered by the MXAK as well as other potential
- providers in the area. Through identifying unique information gaps and technology solutions, it
- may be possible to create partnerships that can leverage both private and public investment.

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EMERGENCY RESPONSE

- 1135 Aviation
- **Recommendation**: Continue collaboration with State and local authorities to ensure readiness
- of Arctic maritime and aviation infrastructure for emergency response and SAR.

Aviation is a vital component of Alaska's transportation system. Whether one lives in Anchorage 1138 or the smallest community at the tip of the Aleutians, air service is the lifeline that connects all 1139 Alaskans to other communities in the state, to the Lower 48, and to the world. Alaska's airports 1140 serve the transportation needs of the state's residents, support the movement of materials and 1141 1142 goods, contribute substantially to the economy, and enable delivery of critical medical services. Nearly 82% of Alaska communities are not accessible by road, making aviation more than a 1143 convenience or a luxury - aviation is essential in the Alaskan way of life. Alaska has six times as 1144 many pilots per capita and 16 times as many aircraft per capita when compared to the rest of the 1145 United States and the Alaska Department of Transportation & Public Facilities owns 247 rural 1146 airports all key assets for connecting communities and resources in the state.⁶⁴ 1147

- Airports are also key connectors for responding to emergency situations. It is over 1000 miles by vessel to travel from Kodiak, AK to Barrow, at the top of Alaska and would take a number of days to complete the transit. It takes the U.S. Coast Guard approximately 6 hours to fly from Anchorage on a direct flight to Barrow in the event of an emergency. The reliance on aviation infrastructure to move supplies and people for response services highlights the need for reliable infrastructure to enable these critical response capabilities.
- 1154 An airport Master Plan or Airport Layout Plan update is the primary means by which airport sponsors and the FAA evaluate the current and future needs at an airport. The projects identified 1155 through the planning process vary widely. Examples include infrastructure improvements to 1156 1157 meet airport design standards, shore protection from erosion, apron/lease lot development and occasionally runway relocations due to damage caused by significant coastal erosion/storm 1158 surges. Funding comes from either federal or non-federal sources depending on the type of 1159 work involved. The FAA works with these airports in the development of a capital improvement 1160 plan that addresses and prioritizes airport development needs for the overall aviation system 1161 within the State of Alaska. Some of the factors the FAA considers when prioritizing projects for 1162 AIP grant funding include: eligibility, justification, national priority ranking, cost, and ability to 1163 deliver the project (meeting environmental and design requirements). 1164
- The Barrow airport master plan update is one example where security and emergency response was a consideration. The United States Coast Guard (USCG) had requested to place assets at the airport in response to increased oil and gas exploration and increased marine traffic in the area. This prompted the airport to identify an area on the airport for a future USCG hangar and ramp space to support future search and rescue efforts in the area.
- Special grant assurances that apply to an airport owner make P3 difficult to implement. There would need to be a review of the proposed P3 project with respect to ensuring the airport owner can continue to satisfy these grant assurances. All project costs (and assigned funding) would

⁶⁴ State of Alaska, Alaska Department of Transportation & Public Facilities, Division of Statewide Aviation. Available at: http://dot.alaska.gov/stwdav/index.shtml.

- need to be clearly delineated; this ensures that Airport Improvement Program (AIP) funding is utilized strictly for items that it is authorized for, and it allows for the FAA to ensure usable development is being built in accordance with applicable standards at a reasonable cost.
- 1176 Although there have not been any P3 airport projects in Alaska, there have been some limited 1177 examples of other federal and non-federal agencies financially participating in the development 1178 of an airport project. The high cost of the Akutan airport project, at approximately \$77M, prompted the State of Alaska Department of Transportation, the Aleutians East Borough and the 1179 City of Akutan to enter into a project co-sponsorship and collectively obtain other non-FAA 1180 funds for the project. They were successful in securing additional funds from Federal Highways 1181 Administration, City of Akutan, the U.S. Economic Development Administration, Trident 1182 1183 Seafoods, the East Aleutians Borough and the State of Alaska to close the funding gap for the project. 1184
- One option to help support aviation infrastructure could be the Federal Aviation Administration 1185 (FAA) Airport Privatization Pilot Program. This program was created by Congress and began in 1186 September 1997 to explore privatization as a means of generating access to various sources of 1187 private capital for airport improvement and development. Private companies may own, manage, 1188 1189 lease and develop public airports. The 2012 Reauthorization Act increased the number of airports than can participate from five to 10. The Act authorized FAA to permit up to 10 public airport 1190 1191 sponsors to sell or lease an airport with certain restrictions and to exempt the sponsor from certain Federal requirements that could otherwise make privatization impractical.⁶⁵ 1192
- It may be beneficial to review Alaska airport locations that would be considered critical infrastructure nodes during an emergency response situation and explore the possibility of using the FAA program or similar to ensure that airport infrastructure is sufficient to support a large scale response.
- Additional benefits of these kinds of investments could include auxiliary benefits to the communities serviced by those regional or local airports through increases in flight and goods movement capacities. Given the limited options for shipping goods in Alaska, enhancing the underlying support infrastructure could produce benefits for several sectors.

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1202 Technology Development

There are potential opportunities for research and development (RD) cooperative projects which could leverage both the needs of the Government and communities with the talents and funding of private industry. For example, the Anchorage-based Alaska Maritime Prevention and

⁶⁵ Department of Transportation, Federal Aviation Administration, Airport Privatization Pilot Program. Washington, 2014. Available at: http://www.faa.gov/airports/airport_compliance/privatization/.

1206 Response Network, a non-profit organization, is collaborating with several companies to develop a prototype ship arrestor - essentially a massive, underwater parachute, designed to slow or stop 1207 a large ship if an incident causes it to start drifting. 66 In this case, the technology may not be 1208 something vessels keep aboard, but rather a tool that can be stationed as part of a response 1209 1210 network in the region, within communities including at ports and other locations that would facilitate its deployment. The system could then be delivered to a vessel in distress by either 1211 another vessel or by aircraft in instances when a tugboat isn't available to help. While not a 1212 traditional P3, the development of these kinds of technologies, which can ultimately be marketed 1213 back to governments and the private sector, provide an opportunity for the return on the 1214 investment needed to get critical technology to market. There may be additional opportunities 1215 where known technology gaps can be leveraged through investment partnerships that are then 1216 able to market the resulting products. 1217

- Both the U.S. and USCG Arctic Strategies stress the important role that public-private partnerships will play in developing the critical infrastructure needed for effective, efficient, and safe operations in this emerging remote and hostile environment. To that end, the Coast Guard Research and Development Center (RDC) has entered into a Cooperative Research and Development Agreement (CRADA) with the Marine Exchange Alaska (MXAK) to promote a public-private analysis and potential options for a Next Generation Arctic Navigational Safety Information System.
- The mission need is reliable critical navigational safety information to identify, assess, and mitigate navigational risks in the Arctic region. The RDC's objective is to define, develop, demonstrate, and evaluate, in an operational setting, at least one promising technology approach to the "Next Generation Arctic Maritime Navigational Safety Information System." The goal is to provide time-critical information to mariners so that they may better assess and manage their voyage risks as they transit the U.S. Arctic Exclusive Economic Zone (EEZ).
- Via a 5 five-year CRADA, the RDC and MXAK will collaborate to design, develop, test, and 1231 evaluate, within the U.S. Arctic EEZ waters, at least one technology approach to the "Next 1232 Generation Arctic Maritime Navigational Safety Information System." This "Technology 1233 Demonstration (Tech Demo)" is anticipated to be conducted over several Arctic shipping 1234 seasons. The RDC will document the results of this prototype system(s) so that the insights 1235 gained can be incorporated into future maritime safety systems, which conform to future USCG 1236 and IMO policies and requirements, whether they be owned/operated by private or government 1237 entities. 1238

⁶⁶ Annie Zak, *An Alaska nonprofit is developing a massive underwater parachute for big ships*, Alaska Dispatch News, (May 17, 2016). Available at: http://www.adn.com/alaska-news/article/alaska-nonprofit-making-massive-underwater-parachute-big-ships/2016/04/01/.

- 1240 Oil Spill Response Capability
- **Recommendation**: Develop on-shore facilities for oil spill response (e.g. hazardous/oily waste
- 1242 disposal, wildlife response, responder housing).
- 1243 The Alaska Regional Response Team guides the contingency planning efforts for the Federal and
- State response to oil spills, in partnership with maritime industry and local stakeholders. The
- logistics required to move response equipment and personnel is a challenge in the Arctic region.
- 1246 Industry has a major responsibility in the staging and moving of equipment to respond to oil
- spills. P3s can play a role during the identification of capability gaps in local response planning
- and addressing potential mechanisms to close those gaps to strengthen capability.
- 1249 The oil and gas industry, shipping companies, mining and fishing enterprises, adventure tour
- operators, and others seeking gains in the Arctic serve critical roles, especially with respect to
- pollution prevention and response. The "polluter pays" principle is a motivating factor and
- corresponding requirement for all operators, to do all possible to prevent harm and everything
- necessary to lessen their environmental impact. The Coast Guard, Department of Homeland
- Security, Department of the Interior, Environmental Protection Agency, National Oceanographic
- and Atmospheric Administration, Department of Transportation, Department of Defense, and
- 1256 other government representatives must work together with industry and others in the private
- sector to identify and implement best practices to prevent and respond to challenges in the
- 1258 region. This effort may require innovate funding schemes to ensure appropriate Federal
- 1259 presence.⁶⁷

- Arctic Oil Spill Response Research (OSRR) projects are examples of how the Bureau of Safety
- and Environmental Enforcement (BSEE) has and continues to address the ongoing operational
- and environmental concerns associated with energy exploration and exploitation in the Arctic.
- OSRR projects are advancing collective knowledge of oil spill response capabilities in cold
- water environments, and are important to ensure that the U.S. is prepared for an oil spill response
- in the harsh Arctic environment. Examples of the funded projects range from oil skimmer
- technologies that recover spilled oil to polymer technology to absorb the oil and provide storage
- 1268 options.
- Programs like this build the base for technology development and demonstration, which could
- take the form of P3 or similar financing arrangements. Continued collaboration with State and
- 1271 industry stakeholders to identify highest priority locations for oil spill preparedness
- 1272 growth/development is key to making sure the equipment currently existing, or
- underdevelopment, is distributed in the most effective manner and paired with the communities
- most able to respond in the event of an incident.

⁶⁷ U.S. Coast Guard, *Arctic Strategy*, Washington, 2013. Available at: https://www.uscg.mil/seniorleadership/DOCS/CG_Arctic_Strategy.pdf.

Search and Rescue

No single agency or nation has the sovereignty, capacity, or control over resources necessary to 1276 1277 meet all emerging challenges in the Arctic. A strong network of partnerships is required to deliver the platforms, people, and protocols necessary to secure the region against transnational 1278 threats, facilitate legitimate commerce, and protect the environment. The U.S. Coast Guard will 1279 seek out new areas of mutual interest to build strategic partnerships which promote innovative 1280 1281 and affordable solutions, and enhance burden-sharing throughout the region. These efforts must be collaborative with the private sector and international partners to amplify capabilities, 1282 enhance operational effectiveness, and establish a balanced and capable future force construct. 1283

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- In August 2012, AIDEA was approved to construct, own, and operate a facility, an expansion of the existing National Guard Armory, for use by the U.S. Coast Guard (USCG) on Joint Base Elmendorf and Richardson (JBER). Specifications for the Camp Denali Readiness Center Addition Project (CDRCAP) were presented to AIDEA in a USCG document entitled, "USCG Sector Anchorage Facility Requirements", in June 2011. Using funds provided via a Reimbursement Services Agreement to AIDEA from the Department of Military and Veteran's Affairs (DMVA), AIDEA retained a consultant to advance these specifications to a design
- 1292 level.⁶⁸
- Through the Project Development and Operations Agreement, the DMVA is responsible for payments to AIDEA, subject to future legislative appropriations. In a separate agreement between the DMVA and the USCG, DMVA will be responsible for the operations and maintenance of the facility and the USCG will pay the DMVA directly for this effort.
- This project was paid for with funds from AIDEA's Economic Development Fund. The Memorandum of Agreement (MOA) between the USCG and the DMVA provides a payment of \$1.1 million annually to AIDEA. This building is leased for 30 years from AIDEA to the DMVA who subleases the building to the USCG.
 - This project fulfills AIDEA's mission of economic development and job growth by creating up to 80 new jobs during the facility construction, retaining over 115 USCG and civilian jobs in the Anchorage area and adding other jobs through consolidation of USCG billets from around the state to the new facility. Housing the USCG at the Camp Denali Readiness Center facility will enhance the cooperative efforts serving Alaska by strengthening interagency relations between the Department of Defense, the State of Alaska and the USCG. Due to the location of the Readiness Center addition, it will also facilitate synergy between the USCG and the Army/Air Guard through shared training classrooms and the medical clinic.

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⁶⁸ State of Alaska. Alaska Industrial Development and Export Authority, Camp Denali Readiness Center Addition. Anchorage, 2016). Available at: http://www.aidea.org/Portals/0/PDF%20Files/PFS CampDenali.pdf.

CHAPTER V: INNOVATIVE FINANCING TO MEET U.S. ARCTIC NEEDS

Innovative financing can encompass all aspects of the infrastructure investment process, from the predevelopment/seed-money phase, to consideration of non-traditional forms of P3s, as well as hybrid financing approaches that allocate demand risk between the public and private partners.

Predevelopment or Project Preparation

Predevelopment includes such activities as project planning, feasibility studies, cost-benefit analyses, design and engineering, financial planning (including the identification of funding and financing options), permitting, an assessment of community and environmental impacts, and public outreach and community engagement.⁶⁹ Although only accounting for a small percentage of overall project costs, the predevelopment phase largely defines how projects will be paid for and built, and is the point in the investment process at which some of the most critical best practices are implemented. Predevelopment analysis is particularly essential for P3s, both to assess whether P3 funding can save money for taxpayers over the project lifecycle compared to conventional procurement, and because the quality of project preparation can have a considerable effect on a P3's long-run financial viability.

As an example of one approach to predevelopment, Canada established a Project Development Fund (PDF) in 2013 through its centralized public-private partnership unit, PPP Canada. The PDF supports inexperienced jurisdictions with the affordability of the upfront development work required in order to properly determine which procurement option is best suited to their project – conventional or P3. Applicants are eligible for up to 50% cost sharing to receive reimbursement to assist them in undertaking and completing necessary predevelopment work, including identification of risks and optimal risk sharing strategies.⁷⁰

The United States does not have a centralized public-private partnership unit at the national level (though such units exist in several states); nor does it have a centralized project development fund to support predevelopment work. At the Infrastructure Summit hosted by the Department of the Treasury and Department of Transportation in 2014, two philanthropic organizations, the

⁶⁹ U.S. Department of Housing and Urban Development, Build America Investment Initiative, *Federal Resource Guide for Infrastructure Planning and Design*. Washington, 2015. Available at: http://portal.hud.gov/hudportal/documents/huddoc?id=BAInfraResGuideMay2015.pdf.

⁷⁰ Lew & Foxx, U.S. Department of the Treasury & U.S. Department of Transportation, Recommendations of the Build America Investment Initiative Interagency Working Group. Washington, 2015. Available at: https://www.treasury.gov/resource-center/economic-

policy/Documents/Build%20America%20Recommendation%20Report%201-15-15%20FOR%20PUBLICATION.pdf.

Ford Foundation and Rockefeller Foundation, announced they would provide an initial joint investment of over \$1 million to support the launch of a predevelopment fund for cutting-edge projects, and to provide seed capital for regional collaboration models such as regional infrastructure exchanges. Consideration might be given to setting up an Arctic-region infrastructure exchange.

Despite initial efforts of philanthropic organizations, the major challenge remains: Project sponsors undertaking innovative infrastructure projects – whether innovative in terms of using emerging technologies or P3 financing – lack sufficient funding for the early phases of infrastructure project development that precede actual construction. The Build America Recommendations Report sent to the President in January 2015 concluded that State and local government project sponsors need expanded access to predevelopment funding for infrastructure projects, and recommended identifying opportunities for connecting state and local-based projects with complementary Federal predevelopment resources. The report also advised that predevelopment opportunities within Federal programs should be explored, and that a better understanding of the role that the private sector could play in supporting P3 project predevelopment was necessary. ⁷²

Based on these recommendations, the President issued a memorandum in January 2015 instructing relevant agencies to issue guidance on their development-related grant programs and ordering a coordinated outreach and technical assistance campaign to educate state and local governments on the benefits of predevelopment funding for nonFederal P3 projects. In May, the White House, Ford Foundation and the Rockefeller Foundation jointly hosted a Roundtable with leading thinkers on infrastructure planning and design on how to plan and design infrastructure to foster economic opportunity and increase resilience to climate change.⁷³ An output of the roundtable was publication of the Federal Resource Guide for Infrastructure Planning and

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⁷¹ National Council for Public-Private Partnerships, White House, Philanthropic Organizations Announce Major P3 Programs at Summit, (Sept. 10, 2014). Available at: http://www.ncppp.org/white-house-philanthropic-organizations-announce-major-p3-programs-at-summit/; Robert Puentes, et al., KKR, The Way Forward: A nEw Economic Vision for America's Infrastructure. Washington, 2014. Available at:

http://www.kkr.com/_files/pdf/KKR_New.Economic.Vision.for.Americas.Infra_052014.pdf. (An example of a regional exchange is the West Coast Infrastructure Exchange (WCX) that is partially supported by the Rockefeller Foundation. Launched in 2012 by California, Oregon, Washington and British Columbia, its goal is to develop innovative infrastructure financing approaches and to protect the quality of life along the Pacific Coast.)

⁷² Lew & Foxx, U.S. Department of the Treasury & U.S. Department of Transportation, Recommendations of the Build America Investment Initiative Interagency Working Group. Washington, 2015. Available at: https://www.treasury.gov/resource-center/economic-

policy/Documents/Build%20America%20Recommendation%20Report%201-15-15%20FOR%20PUBLICATION.pdf.

⁷³ Jeffrey Zients & Christy Goldfuss, The White House, *Building for the Future: A New Federal Guide to Infrastructure Planning and Design*, (May 5, 2015). Available at: https://www.whitehouse.gov/blog/2015/05/05/building-future-new-Federal-guide-infrastructure-planning-and-design.

Design.⁷⁴ The Guide describes the role of predevelopment in the infrastructure investment process, lays out guiding principles, and presents case studies on how the Federal government has partnered with state and local governments on predevelopment activities. Importantly, the Guide provides an extensive list of Federal agency resources that support predevelopment through funding and technical assistance.

The Guide is an extremely valuable resource that can be utilized for Federal P3s for Arctic infrastructure projects, and may help projects maximize the benefits that can be obtained from available resources (e.g. it indicates if one Federal resource can be used as a match for other Federal funds); in addition, the Guide may foster efficient coordination across infrastructure sectors.⁷⁵ The report also describes which types of predevelopment assistance can be applied to state and local governments, Indian Tribes, private sector entities, non-profits, or communities, providing roadmap for projects with multiple stakeholders.

Non-traditional P3s

Non-traditional P3s and certain complementary programs can potentially play a role in Arctic infrastructure investment as well, particularly in the area of broadband infrastructure.

For instance, as reviewed in the Information Infrastructure section above, in 2011, the Federal Communications Commission (FCC) created the Connect America Fund (CAF), designed to connect all Americans to high-speed Internet, wherever they live. CAF provides support to certain qualifying telephone companies that serve high-cost, primarily rural areas, ensuring that the residents of these regions have access to reasonably comparable service at rates reasonably comparable to urban areas. Working through a non-profit corporation that it created for this purpose, the FCC makes payments to telephone companies operating in high cost areas that enable them to cover the difference between what customers are able to pay for service and their costs. The subsidy payment can be thought of as being analogous to an availability payment because it includes specific service requirements and accountability that needs to be maintained in order to receive the funding. Although the assets remain privately held, they have a duty to provide a specified level of service in order to receive the public funds through the program.

⁷⁴ U.S. Department of Housing and Urban Development, Build America Investment Initiative, *Federal Resource Guide for Infrastructure Planning and Design*. Washington, 2015. Available at: http://portal.hud.gov/hudportal/documents/huddoc?id=BAInfraResGuideMay2015.pdf.

⁷⁵ (For example, the Guide states that under the Partnership for Sustainable Communities, HUD, DOT and EPA, along with other Federal agencies, coordinated investments and aligned policies using six shared principles across traditionally separate housing, transportation, and environmental issues. A similar approach might be applicable for the Arctic region.)

⁷⁶ Federal Communications Commission, FCC Creates Connect America Fund to Expand Broadband, Create Jobs, (Oct. 27, 2011). Available at: https://www.fcc.gov/document/fcc-creates-connect-america-fund-expand-broadband-create-jobs.

 This type of model could potentially be applied in the Arctic region, and possibly even for other types of infrastructure assets beyond telecommunications. However, the FCC recognized that private firms might not have an incentive to operate as cost efficiently as possible if they know they are going to receive a subsidy. Therefore, the agency developed a methodology to compare the costs of firms applying for the subsidy payment to the average cost of "similarly situated" firms, in order to avoid overpaying. If this type of model were to be considered for Arctic region projects, it would be incumbent upon project sponsors to determine if the data and analytics were available to establish similar safeguards and best practices.

Two complementary programs merit some discussion even though they are not P3s themselves, because of their potential to help steer financial resources to P3s. These programs are designed to encourage financial institutions to channel their resources to underserved, low income, or non-metropolitan communities in order to help improve the economic resilience and incomes of these communities. Recently, under the impetus of the Broadband Opportunity Council (BOC), these programs were modified to explicitly encourage investment in broadband infrastructure. Application to coastal communities in the Arctic would likely bring direct benefits to these areas and indirect spillover benefits to offshore assets utilizing this enabling technology.

The first program is the New Markets Tax Credit Program (NMTC), which is in fact currently utilized by AIEDA. The NMTC Program attracts private capital into low-income communities by permitting individual and corporate investors to receive a tax credit against their Federal income tax in exchange for making equity investments in specialized financial intermediaries called Community Development Entities (CDEs). The credit totals 39 percent of the original investment amount and is claimed over a period of seven years. With these capital investments, CDEs can make loans and investments to businesses operating in distressed areas. In connection with the work of the Broadband Opportunity Council, the Community Development Financial Institutions fund (CDFI), which is part of the U.S. Department of the Treasury and which administers the NMTC program, recently clarified that loans and investments made by CDEs to support broadband infrastructure are eligible for NMTC investments, provided they meet certain IRS Regulations related to a business qualifying under the NMTC program. This program guidance is now available to the public on the CDFI Fund's website with all of the NMTC Allocation Application materials.⁷⁷

The second program falls under the Community Reinvestment Act of 1977 (CRA) and is administered by the Office of the Comptroller of the Currency (OCC, an independent bureau of the U.S. Department of the Treasury) and other U.S. bank regulatory agencies. The CRA

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⁷⁷ U.S. Department of the Treasury, CDFI Fund, *New Markets Tax Credit Program: Allocation Application Frequently Asked Questions*. Washington, 2015. Available at: https://www.cdfifund.gov/Documents/2015%20NMTC%20Application%20QA%20FINAL.pdf.

provides a framework for financial institutions, state and local governments, and community organizations to jointly promote banking services to all members of a community. The Act encourages efforts to meet the credit needs of all community members, including residents of low- and moderate-income neighborhoods. Under the Act, financial institutions are evaluated by the OCC and other regulators on how effective they have been in helping to revitalize or stabilize underserved nonmetropolitan geographies. In connection with the work of the Broadband Opportunity Council, the OCC recently included broadband investment as one of the factors it will consider when evaluating whether a financial institution has been effective in meeting essential community needs, thus providing an incentive for banks to make investments in this area.⁷⁸

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Application of the Connect America Fund – that can improve the affordability of and demand for broadband in distressed areas, along with changes to the NMTC program and eligible CRA projects may lead to increased investment in broadband infrastructure in the Arctic region. Under these programs, financial institutions would have increased incentives to lend to or invest in P3s that are involved with building or rehabilitating communications infrastructure. It is important to keep in mind that broadband is an enabling infrastructure that can support many different applications and services, both public and private, from telemedicine and distance learning, to supporting search and rescue operations. The construction, operations and maintenance, and financing costs of new or rehabilitated broadband networks and services in Arctic coastal communities could potentially be shared by direct payments from local residential/business customers, Federal subsidy-availability payments, as well as payments from by maritime assets (vessels and oil rigs) that would benefit from having access to this enabling technology. The details of compensation mechanisms are very important because they affect how demand risk is allocated between the public and private partners, and therefore the willingness of the partners to participate in a project.

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Risk Sharing

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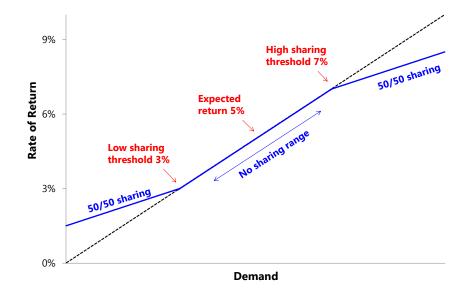
Private investors and public sponsors may have different tolerances for accepting demand risk. As a result, allocating all of the demand risk to one party or the other can be an impediment to moving forward on a P3 transaction, if, for example, neither the public nor private partner is willing to assume *all* of the risk. For instance, a project may not proceed if it relies exclusively on user fees that shift all demand risk to the private sector, or on availability payments that

⁷⁸ U.S. Department of the Treasury, Office of the Comptroller of the Currency, Community Reinvestment Act; Interagency Questions and Answers Regarding Community Reinvestment Guidance, 81 Fed. Reg. 48506. Washington, 2016. Available at: https://www.gpo.gov/fdsys/pkg/FR-2016-07-25/pdf/2016-16693.pdf. (The other bank regulators are the Federal Reserve System and Federal Deposit Insurance Corporation.)

allocate all the risk to the public sector. In contrast to the basic user fee and availability payments models, alternative P3 incentive structures can potentially align public and private sector interests in infrastructure provision and management by having both partners share in the project's downside risk as well as the upside potential. In other words, a middle ground is possible if the private investor is willing to relinquish part of the project's upside potential in exchange for getting some downside protection.⁷⁹

Risk or profit-sharing arrangements can vary from project to project, and should be worked out during the project's predevelopment phase and contract negotiations between the partners. The key point is that flexibility can expand the universe of acceptable deals because investors may be more willing to enter into an agreement when both sides have skin in the game. This type of risk sharing flexibility would seem to be particularly well suited for an enabling technology like broadband that can support a mix of applications and services across a diverse customer base.

While specific contract terms and conditions will vary according to each transaction, the chart below illustrates a stylized framework that reflects the main principles of this approach.



The level of demand is measured on the "x-axis" and the return on private investment on the "y-axis". The dashed black line represents a pure user fee model in which the rate of return varies proportionately with demand. The user fee approach puts all demand risk on the private investor

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⁷⁹ U.S. Department of the Treasury. Office of Economic Policy. *Expanding the Market for Infrastructure Public-Private Partnerships*. Washington, 2015. Available at: https://www.treasury.gov/connect/blog/Documents/Treasury%20Infrastructure%20White%20Paper%20042215.pdf.

because it bears the full brunt of any shortfall in demand below expectations. In this example, the expected level of demand gives rise to an expected return of 5 percent.

Instead of a user fee model, consider a contract where the private partner retains all profits within the 3 to 7 percent rate of return range ("No sharing range") but the government sponsor shares 50-50 in any return shortfall below 3 percent or any returns in excess of 7 percent. The solid blue lines represent the private sector return above and below the negotiated return thresholds of 3 and 7 percent, respectively. If demand falls into the low range, the private firm will absorb just half of the shortfall between the 3 percent threshold and the actual rate of return (on the dashed black line), experiencing the return illustrated by the solid blue line. To make up the shortfall, the public sponsor may pay a subsidy to the private partner analogous to an availability payment. If demand reaches the high range, the private firm will share half of the return above 7 percent with the project sponsor.⁸⁰

While the quantitative details of specific transactions may vary, the basic principle is the same; this approach can be implemented by incorporating key characteristics of the contract into the competitive bidding process widely used to award P3 contracts. For example, the public sponsor, possibly with the assistance of outside financial experts, could define the structure of the desired contract, and private firms vying for the project would bid on the specific contractual elements, such as their preferred sharing percentages or rate of return thresholds. The public sponsor would evaluate the bids, selecting the bidder most likely to deliver the project at the lowest lifecycle cost while meeting quality standards, maximizing value for taxpayers.⁸¹

⁸⁰ U.S. Department of the Treasury. Office of Economic Policy. *Expanding the Market for Infrastructure Public-Private Partnerships*. Washington, 2015. Available at:

https://www.treasury.gov/connect/blog/Documents/Treasury%20Infrastructure%20White%20Paper%20042215.pdf. (Depending on the contract details, different metrics could be used on the "y-axis", such as the dollar amount of profit or revenue.)

⁸¹ U.S. Department of the Treasury. Office of Economic Policy. *Expanding the Market for Infrastructure Public-Private Partnerships*. Washington, 2015. Available at:

https://www.treasury.gov/connect/blog/Documents/Treasury%20Infrastructure%20White%20Paper%20042215.pdf.

CHAPTER VI: RECOMMENDATIONS AND CONCLUSIONS

Recommendations

The recommendations in this section are listed in the order in which they generally appear in the text. They are not ranked in any particular order and serve to reinforce, not only the individual recommendations, but the overarching recommendation that P3s are a powerful tool with many opportunities for application in the Arctic. Application of traditional and non-traditional P3 arrangements could serve as a significant source of funding for Arctic maritime transportation needs as well as community and economic development needs. As mentioned in the text, strict interpretations of financial and financing arrangements are not always appropriate, particularly for a region as unique as the Arctic. The following recommendations should be used to help guide the planning process for Federal departments and agencies as well as for communities and industry who are interested in exploring the possibilities P3 may offer for their infrastructure priorities.

- 1. Federal agencies should work closely with State, Local and Tribal governments and the private sector to ensure policies maximize overall investment in and adoption of services
- 2. Flexibility in determining the national economic benefits of development in Alaska, one of the barriers to any successful P3, may provide an avenue to pursue non-traditional financing and investment arrangements, previously unavailable in the region.
- 3. Explore whether land use rights and/or land ownership can be leveraged for infrastructure development (e.g. publicly owned land leased and used for private development) as part of a P3 arrangement.
- 4. There are a variety of potential options and ingenuity for financing, land acquisition, and economic justification that should be explored to the fullest extent possible to identify any collaborative opportunity where P3 or non-traditional financing could be applicable to development of port infrastructure.
- 5. A regional ship waste management strategy could include a regional reception facility plan which could take advantage of formal or informal agreements, including near-Arctic waters facilities. The benefits of which may include minimizing the risks associated with waste disposal facilities located in remote regions or only seasonally operational and sharing of waste management resources, infrastructure costs, and maintenance costs.
- 6. Explore potential financing partnerships that would be regionally based and, depending on the locations included in the agreements, include facilities that are available yearround as well as seasonally, thus minimizing risks and maximizing potential users.
- 7. Leverage existing programs and find ways to adapt them to the infrastructure needs of Arctic communities may provide a first step toward ensuring infrastructure exists to expand the maritime capabilities.

8. Combine the benefits of grant and finance programs to provide more flexibility for small communities to increase their infrastructure stability and energy security and grow their maritime economies.

- 9. Work to identify private partners and stakeholders who can provide the capital and the freight to submit for Marine Highway Project funding to cover infrastructure deficits.
- 10. Review Alaska airport locations that would be considered critical infrastructure nodes during an emergency response situation and explore the possibility of using the FAA Airport Privatization Pilot Program or similar to ensure that airport infrastructure is sufficient to support a large scale response.
- 11. Identify opportunities for research and development (RD) cooperative projects which could leverage both the needs of the Government and communities with the talents and funding of private industry. Identify opportunities where known technology gaps can be leveraged through investment partnerships that are then able to market the resulting products back to governments and the private sector potentially providing an opportunity for the return on the investment needed to get critical technology to market.
- 12. Utilize programs like Arctic Oil Spill Response Research (OSRR) to build the base for technology development, demonstration, and staging/deployment which could take the form of P3 or similar financing arrangements.
- 13. Support the use and expansion of predevelopment fund for cutting-edge projects to provide seed capital for regional collaboration models such as regional infrastructure exchanges and set up an Arctic-region infrastructure exchange.
- 14. Expand access to predevelopment funding for infrastructure projects, and identify opportunities for connecting state and local-based projects with complementary Federal predevelopment resources.
- 15. Explore non-traditional P3 structures such as subsidy payments, analogous to an availability payment, which includes specific service requirements and accountability that need to be maintained in order to receive the funding. This would include developing a methodology to compare the costs of firms applying for the subsidy payments to the average cost of "similarly situated" firms.
- 16. Identify and explore programs that are designed to encourage financial institutions to channel their resources to underserved, low income, or non-metropolitan communities in order to help improve the economic resilience and incomes of these communities. Under these programs, financial institutions would have increased incentives to lend to or invest in P3s that are involved with building or rehabilitating communications infrastructure.
- 17. Identify projects and partnerships where the construction, operations and maintenance, and financing costs of new or rehabilitated infrastructure and services in Arctic coastal communities could potentially be shared by direct payments from local residential/business customers, Federal subsidy-availability payments, as well as payments from by maritime assets (vessels and oil rigs) that would benefit from having access to the asset.

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1601 1602 1603 1604 1605 1606 1607 1608 1609	Conclusions Infrastructure investment is vital for economic growth and prosperity in the Arctic, especially given the significant infrastructure gaps currently faced. Public-private partnerships represent a promising approach that can leverage the strengths of the private and public sectors to expand and improve Arctic infrastructure. In each case, the public authority must establish that a P3 would provide net benefits that go beyond what is attainable through conventional procurement. Successful P3 implementation requires executing a set of additional best practices before the project gets underway. Failing to follow due diligence methodology could lead to higher costs, failure to meet performance targets later in the life cycle, and a misallocation of public resources.
1610 1611 1612 1613 1614 1615 1616 1617 1618	To that end, there are opportunities to use and adapt P3 to the U.S. Arctic. Through Federal agencies coordination with State, Local and Tribal governments and the private sector policies can be created to maximize overall investment in and adoption of services. These kinds of relationships and collaboration can also provide flexibility in determining the national economic benefits of development in Alaska which may provide an avenue to pursue non-traditional financing and investment arrangements. Working with private industry and investors to use existing guidelines like the Federal Resource Guide for Infrastructure Planning and Design may help and identify opportunities for connecting state and local-based projects with complementary Federal resources including predevelopment sources.
1619 1620 1621 1622	The Exploration of non-traditional P3 structures such as subsidy payments and aligning public and private sector interests in infrastructure provision and management and risk allocation can provide powerful tools and opportunities unavailable through traditional procurement arrangements.
1623 1624 1625 1626 1627	At its heart, a P3 furnishes alternative financing mechanisms which can be leveraged through targeted collaborations to achieve successful delivery of critical Arctic infrastructure. P3 are a powerful financing mechanism and should be considered as a valuable option for delivering the infrastructure necessary to ensure safe, secure, and environmentally sustainable maritime transportation in the U.S. Arctic.
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Annex I – Review of previous deliverables

Overview of NSAR Task 1.1.1: 10-Year Projection of Maritime Activity in the U.S. Arctic

Submitted to the National Security Council on January 16, 2015, the 10-year Projection Study of Maritime Activity in the U.S. Arctic completed an assigned action under the National Strategy for the Arctic Region Implementation Plan (NSAR IP). This report provides estimates on vessel traffic in the U.S. Arctic (numbers of vessels and transits) based on modeling of current baseline traffic data and growth potential as defined by various progression scenarios. It is the first step toward developing a framework to guide Federal activities related to the construction, maintenance, and improvement of ports and other infrastructure needed to preserve the mobility and safe navigation of U.S. military and civilian vessels throughout the U.S. Arctic region.

The vessel activity projections are separated into three general categories of growth from which scenarios were explored. These categories are (1) estimated growth in global trade; (2) assumptions regarding the diversion of international vessel traffic from the Suez and Panama Canals in favor of Arctic shipping routes; and (3) various oil and gas exploration and production scenarios for the next decade. The scenarios span a range (i.e. low, medium, and high) of intentionally conservative assumptions to less conservative development patterns with higher rates of vessel diversion enabled by increased accessibility to the Arctic. A conservative estimate of the number of unique vessels operating in the Bering Strait and U.S. Arctic in 2025 is 420, resulting in approximately 877 transits through the Bering Strait, or a doubling over 2013 transit levels. These conservative estimates assume no increase in oil and gas activity over 2011 levels. The transit statistics from 2015 support the general projections in the report and showed an increase of 50 unique vessels over the 2012 numbers. The various growth possibilities developed by the projections helped to inform the range of infrastructure needs evaluated in subsequent reports.

Overview of NSAR Task 1.1.2: Ten-Year Prioritization of Infrastructure Needs in the U.S.

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The CMTS report, "A Ten-Year Prioritization of Infrastructure Needs in the U.S. Arctic," presents a framework to address Arctic infrastructure gaps. It identifies critical requirements for a safe and secure U.S. Arctic Marine Transportation System (MTS) to be implemented over the next decade. There are 43 recommendations covering five core MTS components (waterways management, physical infrastructure, information infrastructure, response services, and vessel operations). These components, if integrated over time, support the establishment of a stronger, more resilient U.S. Arctic MTS.

The report also completes the second milestone of the National Strategy for the Arctic Region (NSAR) 2014 Implementation Plan, which is intended to guide Federal activities related to the construction, maintenance, and improvement of marine transportation Arctic infrastructure.

The recommendations set forth for consideration in this report are grouped into three categories under each of the five primary components: (1) infrastructure considerations that require both near-term planning and near-term implementation; (2) infrastructure considerations requiring near-term planning for mid- to long-term implementation; and (3) infrastructure considerations requiring long-term planning and implementation. This categorization facilitates the discussion of many coordinated infrastructure needs while acknowledging planning and funding requirements and limitations.

The ordering of infrastructure in this report is not intended to create a hierarchy of most to least important, but rather to demonstrate the necessary sequence to create the strongest foundation for U.S. Arctic infrastructure supporting current and future needs. By categorizing based on near-, mid-, and long-term needs, we can recognize interdependencies (e.g., to have accurate charts, we must first have good geodetic control and tidal data, along with accurate shoreline mapping and hydrographic survey data), and breakdown critical infrastructure projects into their basic interrelated components. These components, if properly integrated over time, support the establishment of a stronger, more resilient U.S. Arctic MTS

Near-Term Recommendations			
	Designate Port Clarence as an Arctic Maritime Place of Refuge.		
	Review Port Clarence facilities to assess whether adequate support facilities are available at Port Clarence or in the region for a ship in need of assistance.		
	Support Arctic Waterways Safety Committee efforts to bring stakeholders together		
Navigable Waterways	Leverage existing data-sharing frameworks, such as Data.gov, the Alaska Regional Response Team, and Alaska Ocean Observing System, to facilitate waterways planning and response to environmental emergencies.		
	Leverage international partnerships supporting waterways coordination.		
	Work with stakeholders to coordinate research efforts to de-conflict research within commercial and subsistence use areas.		
	Designate M-5 Alaska Marine Highway Connector to connect the Arctic Ocean and the western section of the Northwest Passage.		
	Prioritize the need for Arctic port reception facilities to support international regulatory needs and future growth.		
Physical Infrastructure	Expand Arctic coastal and river water-level observations to support flood and storm-surge warnings.		
	Review U.S. Arctic maritime commercial activities to identifying major infrastructure gaps that should be addressed to promote safe and sustainable Arctic communities.		

	Co-locate new Continuously Operating Reference Stations and National Water Level Observation Network stations to significantly improve the Arctic geospatial framework with precise positioning and water levels.
	Improve weather, water, and climate predictions to an equivalent level of service as is provided to the rest of the nation.
	Implement short-range, sea-ice forecasting capability.
Information	Place hydrography and charting of the U.S. maritime Arctic among the highest priority requirements for agency execution.
Infrastructure	Advance Arctic communication networks to ensure vessel safety.
	Finalize the Port Access Route Study for the Bering Strait and continue efforts to provide routes for vessel traffic in the U.S. Arctic.
	Expand partnerships to provide new satellite Automatic Identification System (AIS) capabilities for offshore activity information.
	Continue collaboration with State and local authorities to ensure readiness of Arctic maritime and aviation infrastructure for emergency response and Search and Rescue (SAR).
MTS	Continue coordination through international fora to provide significant opportunities for engagement across the Federal Government and the international Arctic response community.
Response Services	Support Pan-Arctic response equipment database development, best practices recommendations, and information sharing for continued development of guidelines for oil spill response in the Arctic.
	Develop a plan to transport critical response equipment from the contiguous U.S. into the Arctic area in the event of a catastrophic event.
	Evaluate facilities currently available on the North Slope for use as seasonal staging areas by those engaged in readiness exercises or research.
	Expand U.S. icebreaking capacity to adequately meet mission demands in the high latitudes.
Vessel Operations	Update domestic law to implement the mandatory provisions of the Polar Code and the Convention on Standards of Training, Certification and Watchkeeping for Seafarers.
	Examine existing training and safety standards applicable to the U.S. fishing fleet with respect to the new Polar Code requirements.