

# Dealing with the Conflicting Results of Psycholinguistic Experiments: How to Resolve Them with the Help of Statistical Meta-analysis

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**Abstract** This paper proposes the use of the tools of statistical meta-analysis as a method of conflict resolution with respect to experiments in cognitive linguistics. With the help of statistical meta-analysis, the effect size of similar experiments can be compared, a well-founded and robust synthesis of the experimental data can be achieved, and possible causes of any divergence(s) in the outcomes can be revealed. This application of statistical meta-analysis offers a novel method of how diverging evidence can be dealt with. The workability of this idea is exemplified by a case study dealing with a series of experiments conducted as non-exact replications of Thibodeau and Boroditsky (PLoS ONE 6(2):e16782, 2011. https://doi.org/10.1371/journal.pone.0016782).

**Keywords** Experiments on metaphor processing  $\cdot$  Replication of experiments  $\cdot$  Statistical meta-analysis  $\cdot$  Inconsistency resolution  $\cdot$  Diverging evidence

## Introduction

Experiments often produce *diverging evidence* in cognitive linguistics, because (non-exact) replications conducted by adherents of rival theories typically lead to conflicting results. There is, however, no generally accepted methodology of conflict resolution which could be applied in such cases. Rákosi (2017a, b) presented a novel metatheoretical framework that might make it possible to grasp the relationship between original experiments and their non-exact replications, and evaluate the effectiveness of the problem solving process. The central concept of this framework is the notion of 'experimental complexe'. Experimental complexes consist of chains of closely related experiments which are modified (refined, improved) versions of an original experiment. The proposed metatheoretical model shows that the relationship among these experiments is determined by the operation of *recurrent re-*

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*evaluation*: newer, more refined and revised versions replace earlier ones. From this finding a possible method of conflict resolution arises. Namely, one should aim at detecting starting points which might lead to the elaboration of a novel version of the original experiment which can be, at least temporarily, regarded as acceptable (valid and reliable) by continuing the re-evaluation process.

Nevertheless, there is another possible route which can be taken in order to summarise the outcome of a series of experiments and find guidelines for the elaboration of new, more sophisticated experiments: *statistical meta-analysis*. Instead of reconstructing the re-evaluation process and elaborating proposals for a more refined version of the experiment at issue on the basis of the outcome of the reconstruction, meta-analysis attempts to accumulate all available pieces of information so that the shortcomings of individual experiments can be counterbalanced, and more robust results can be obtained. As Geoff Cumming puts it,

"Meta-analytic thinking is estimation thinking that considers any result in the context of past and potential future results on the same question. It focuses on the cumulation of evidence over studies." (Cumming 2012: 9)

Statistical meta-analysis is the application of statistical thinking and of statistical tools at a meta-level. The objects of this meta-level analysis are the results of a series of experiments as data points. Its aim is to estimate the strength of the relationship between two (or more) variables, that is, it works with effect sizes, first at the level of the individual experiments and then at the level of their synthesis. There are several types of effect size (Pearson's correlation coefficient, Cohen's d, odds ratio, raw difference of means, risk ratio, Cramér's V, etc.), which can be converted into each other.

According to Borenstein et al. (2009: 297ff.), this method is preferable to the customary approach of hypothesis testing. First, the *p* value only tells us whether it is highly improbable that there is no effect, while focusing on the effect sizes is considerably more instructive because it also provides information about the *magnitude of the effect*. That is, a higher effect size indicates a stronger relationship between the variables. To put it differently, test statistics tells us only whether there is an effect of one variable on another which could be not merely due to chance—irrespective of the circumstance that this effect is considerable or negligible. In contrast, effect size values give us accurate information about the strength of the relationship between two variables. Moreover, if we calculate confidence intervals for them, then they also reveal whether the result is statistically significant. In this way, we may obtain information about

- the magnitude of the effect (distance from the null-value);
- the direction of the effect (positive vs. negative, showing an effect in the predicted or the opposite direction);
- the precision of the effect estimate (width of the confidence interval).

Second, the use of test statistics often leads to dichotomous thinking (cf. Cumming 2012: 8f.) and vote counting: *x* significant versus *y* non-significant results—but it is not clear what they mean together. The application of effect sizes, however, makes it possible to compare and synthesize the outcome of a set of similar experiments. Thus, for example,

- there may be a considerable overlap among their confidence intervals (or one of them
  may completely contain the other one), indicating a harmony among the results of the
  different experiments;
- the confidence intervals may be totally distinct, pointing to a case of heterogeneity;

<sup>&</sup>lt;sup>1</sup> If the sample size is large enough, even a very small effect can be significant.



- between these two extremes, there may be a small overlap among the confidence intervals, suggesting the compatibility of the results;
- even if one of the confidence intervals includes the null value (indicating a non-significant result) while the other confidence interval is above the null value, the two experiments' results may be compatible or even in harmony.

Therefore, statistical meta-analysis seems to be a possible tool of conflict resolution related to non-exact replications. It allows us to calculate a summary effect size by taking into consideration the effect size of the individual experiments, their precision (confidence intervals) and size (number of participants). To put it differently, statistical meta-analysis combines the effect sizes of similar experiments in such a way that larger and more precise experiments are assigned greater weight.

Against this background, this paper raises the following problem:

(P) How can conflicting results of psycholinguistic experiments be resolved with the help of statistical meta-analysis?

This paper does not intend to solve this question in general but rather to show the workability of this idea with the help of an instructive *case study*. Between 2011 and 2015, Thibodeau and Boroditsky, and Steen and his colleagues conducted a series of experiments intended to test the hypothesis that "exposure to even a single metaphor can induce substantial differences in opinion about how to solve social problems" (Thibodeau and Boroditsky 2011: 1). The two series of replications by the two camps repeatedly came to opposite conclusions. While Thibodeau and Boroditsky concluded, for example, that

"[...] the influence of metaphor we find is strong: different metaphorical frames created differences in opinion as big or bigger than those between Democrats and Republicans." (Thibodeau and Boroditsky 2011: 10),

the other camp stated that

"We do not find a metaphorical framing effect." (Steen et al. 2014: 1)

"Overall, our data show limited support for the hypothesis that extended metaphors influence people's opinions." (Reijnierse et al. 2015: 258)

Nonetheless, there are some important caveats. Statistical meta-analyses and systematic reviews have a very strict standard protocol called the 'PRISMA 2009 checklist'. We will follow its stipulations only loosely, for four reasons. First, this paper is not a systematic review but applies the tools of statistical meta-analysis in a novel way.<sup>2</sup> This means, above all, that it does not intend to cover all experiments dealing with the same or a similar research question as published so far but intends to investigate whether and how meta-analytic tools can be

<sup>&</sup>quot;A key element in most systematic reviews is the statistical synthesis of the data, or the meta-analysis. Unlike the narrative review, where reviewers implicitly assign some level of importance to each study, in meta-analysis the weights assigned to each study are based on mathematical criteria that are specified in advance. While the reviewers and readers may still differ on the substantive meaning of the results (as they might for a primary study), the statistical analysis provides a transparent, objective, and replicable framework for this discussion." (Borenstein et al. 2009: xxiii; emphasis added).



<sup>&</sup>lt;sup>2</sup> "[...] 'research synthesis' and 'systematic review' are terms used for a review that focuses on integrating research evidence from a number of studies. Such reviews usually employ the quantitative techniques of meta-analysis to carry out the integration." (Cumming 2012: 255; emphasis added)

applied to conflict resolution with the help of an instructive case study.<sup>3</sup> That is, the focus of the paper is not on the object-scientific question of whether metaphors influence thinking but the meta-scientific question of how to deal with inconsistencies between closely related experiments. From this point of view, the extension of the number of the experiments included is not decisive. Second, since meta-analysis is applied to a limited number of experiments, there are unavoidably some deviations from the customary practice. Third, statistical meta-analysis does not belong to mainstream methods applied in cognitive linguistics. Therefore, the paper does not divide into a classic "methods—data—results—conclusions" structure but a brief explanation of the basic concepts of meta-analysis, and their application to the experiments of the case study is presented step-by-step. Fourth, the researchers conducting the experiments made their data sets public. Hence, there is room for deeper analyses as well as re-analyses.

The structure of the paper is as follows. Section "The Selection of Experiments Included in the Meta-analysis" explains the procedure of selecting the experiments included in the meta-analysis. Section "The Choice and Calculation of the Effect Size of the Experiments" describes the methods applied in the choice of the effect size index and the data collection process and shows how effect sizes can be calculated at the level of the individual experiments if we focus on the participants' top choices. Section "Synthesis of the Effect Sizes" deals with the combination of the experiments' effect sizes, that is, the calculation of the summary effect size, the methods used to check their consistency, as well as methods for revealing possible publication bias, and then presents the results. Section "Alternative Analyses" presents an analysis: an analysis which takes into consideration the whole range of the measures and an analysis comparing the effect of the metaphorical frames on the measures separately. Section "Conclusions" summarises the main findings, draws conclusions and discusses the limitations of the results.

## The Selection of Experiments Included in the Meta-analysis

The first step of the meta-analysis is the selection of the experiments. The decisive point is that in order to be combinable all experiments have to test the same research hypothesis, or their research hypotheses have to share a common core. The reason for this lies in the circumstance that meta-analysis produces a statistical synthesis of the effect sizes of the individual experiments. This means that all experiments should provide information about the relationship between two variables, so that the strength of this relationship is determinable in each case.

The experimental complex evolving from Thibodeau and Boroditsky (2011) comprises a series of experiments investigating the effect of metaphorical framing on readers' preference for frame-consistent/inconsistent political measures. The following short description of the experiments should be sufficient to show that the majority of them are similar enough and that it is possible to apply the tools of meta-analysis to their results.

Thibodeau and Boroditsky (2011), Experiment 1 Participants were presented with one version of the following passage:

<sup>&</sup>lt;sup>3</sup> Since the selection of relevant studies always and unavoidably leaves room for subjective factors, nothing precludes a restricted use of the tools of meta-analysis to a smaller but well-defined set of experiments: "For systematic reviews, a clear set of rules is used for studies, and then to determine which studies will be included in or excluded from the analysis. Since there is an element of subjectivity in setting these criteria, as well as in the conclusions drawn from the meta-analysis, we cannot say that the systematic review is entirely objective. However, because all of the decisions are specified clearly, *the mechanisms are transparent*." (Borenstein et al. 2009: xxiii; emphasis added).



"Crime is a {wild beast preying on/virus infecting} the city of Addison. The crime rate in the once peaceful city has steadily increased over the past three years. In fact, these days it seems that crime is {lurking in/plaguing} every neighborhood. In 2004, 46,177 crimes were reported compared to more than 55,000 reported in 2007. The rise in violent crime is particularly alarming. In 2004, there were 330 murders in the city, in 2007, there were over 500."

Then, they had to answer the open question of what, in their opinion, Addison needs to do to reduce crime. The answers were coded into two categories on the basis of the results of a previous norming study: (1) diagnose/treat/inoculate (that is, they suggested introducing social reforms or revealing the causes of the problems) and (2) capture/enforce/punish (that is, they proposed the use of the police force or the strengthening of the criminal justice system).

Thibodeau and Boroditsky (2011), Experiment 2 In this experiment, the passage to be read, besides a metaphor belonging to one of the two metaphorical frames, also included further ambiguous metaphorical expressions which could be interpreted in both metaphorical frames. The task was to suggest a measure for solving the crime problem, and explain the role of the police officers in order to disambiguate the answers.

Thibodeau and Boroditsky (2011), Experiment 4 The only change in comparison to Experiment 2 pertains to the type and focus of the task: instead of the application of an open question about the most important/urgent measure, participants had to choose one issue for further investigation from a 4-member list:

- 1. Increase street patrols that look for criminals. (coded as 'street patrols')
- 2. Increase prison sentences for convicted offenders. ('prison')
- 3. Reform education practices and create after school programs. ('education')
- 4. Expand economic welfare programs and create jobs. ('economy')

Thibodeau and Boroditsky (2013), Experiment 2 The wording of the task was modified substantially against Experiment 4 of Thibodeau and Boroditsky (2011) in order to touch upon participants' attitudes towards crime reducing measures directly. Namely, it consisted of selecting the most effective crime-reducing measure from a range of 4.

Thibodeau and Boroditsky (2013), Experiment 3 The only change made to Experiment 2 was the extension of the selection of measures with the 'neighbourhood watches' option ("Develop neighborhood watch programs and do more community outreach.").

Thibodeau and Boroditsky (2013), Experiment 4 There was only a slight difference between this experiment and its predecessor: the technique the participants used to evaluate the 5 measures was modified. That is, their task was to rank 5 crime-reducing measures according to their effectiveness. Nonetheless, only the top choice was used for the creation of the experimental data by the authors.

Steen et al. (2014), Experiment 1 The authors extended the stimulus material with a nometaphor version in order to provide a neutral point of reference, and a version without further metaphorical expressions (a 'without support' version). Participants had to rank the 5 crime-reducing measures according to their effectiveness before and after reading the passage about crime.



Steen et al. (2014), Experiment 2 Only the language was changed from Experiment 1 (English instead of Dutch).

Steen et al. (2014), Experiments 3–4 The idea of a pre-reading evaluation of the measures was rejected. Thus, the task for the participants consisted of ranking the five crime-reducing measures according to their effectiveness only after reading the passage about crime. The only difference between Experiments 3 and 4 was the number of participants: the latter used a higher number of participants so as to have the power to detect small effects, as well.

Thibodeau and Boroditsky (2015), Experiment 1 The only change to Experiment 3 in Thibodeau and Boroditsky (2013) was the application of three control experiments in order to improve the stimulus material's validity.

Thibodeau and Boroditsky (2015), Experiment 2 The novelty of this member of the experimental complex is that it reduces the impact of the binary coding of the five measures in such a way that only the two most prototypical choices were offered for participants to decide between.

Reijnierse et al. (2015), Experiment 1 This experiment made use of 1 story in 2 versions (no-metaphor/'virus' frame). The metaphorical content was varied so that the passage to be read by participants contained 0, 1, 2, 3, or 4 metaphorical expressions. The task consisted of evaluating 4 + 4 crime-reducing measures according to their effectiveness on a 7-point Likert-scale. Then, the average of the enforcement-oriented versus reform-oriented values were compared.

Reijnierse et al. (2015), Experiment 2 Identical to Experiment 1, except that there was a 'beast' frame instead of a 'virus' frame.

Christmann and Göhring (2016) This was an attempt at an exact replication of Thibodeau and Boroditsky (2011), Experiment 1 in German.

In contrast, the following three experiments had to be excluded from the meta-analysis: *Thibodeau and Boroditsky (2011), Experiment 3* The stimulus material did not contain metaphors. Instead, participants had to provide synonyms for the words 'virus' or 'beast', suggest a measure for crime reduction, and explain the role of police officers. Since there were no metaphors in the passage to be read, this experiment will be excluded from the meta-analysis.

Thibodeau and Boroditsky (2011), Experiment 5 In contrast to Experiment 4, the metaphor belonging to one of the two metaphorical frames was presented at the end of the passage. Presentation of the target metaphor at the end of the passage leads to a situation which is substantially different from the previous experiments.

Thibodeau and Boroditsky (2013), Experiment 1 was a control experiment.

## The Choice and Calculation of the Effect Size of the Experiments

## The Data Structure of the Experiments

The brief characterization of the experiments in the previous section and a closer look at the data handling techniques of the authors reveal a highly important issue: namely, both the tasks which the participants had to perform and the methods for creating experimental data from the raw (perceptual) data were different in the experiments at issue.



Thibodeau and Boroditsky (2011), Experiments 1, 2 and 4 Experiment 1 utilized an open question task. Participants' answers were first coded separately by the authors into the two categories 'social reform' versus 'enforcement', and then rendered as either purely social-type (1–0), purely enforcement-type (0–1) or mixed (0.5–0.5). In Experiment 2, this procedure was also applied to the question about the role of the police, and the two answers were averaged. In Experiment 4, participants had to choose one measure. Thibodeau and Boroditsky coded the answers as either social reform-oriented or enforcement-oriented.

Thibodeau and Boroditsky (2013), Experiments 2–4 The data sets pertaining to Experiments 3 and 4 have been made accessible by the authors at https://osf.io/r8mac/. These data sets do not include information about the whole ranking of the measures but only participants' first choices. In the evaluation of the data, the authors also included participants' second choices, and examined their orientedness and coherence with the metaphorical frame.

Steen et al. (2014), Experiments 1–4 The data sets can be downloaded from https://osf.io/ujv2f/ as SPSS data files. Both the post-reading and pre-reading responses of participants were captured, and there was also a 'with metaphorical support' versus 'without support' version. The first two choices were taken into consideration by the researchers. The answers were coded with the help of the following 3-point scale: +2 (two enforcement-oriented choices in the first two places) / +1 (one enforcement-oriented and one social reform oriented choice / 0 (two social reform-oriented choices). The results of participants with a shorter reading time than 5 s or longer than 60 s, and those under 18 years of age were excluded. Residency different from the Netherlands/US and native language different from Dutch/English were not allowed, either.

*Thibodeau and Boroditsky* (2015) The range of the experimental data and the methods of their treatment were almost identical with those used in the case of Experiments 2–4 in Thibodeau and Boroditsky (2013).

Reijnierse et al. (2015), Experiments 1–2 The data have been made public on the following Open Science Framework site: https://osf.io/63ym9/. The authors processed the data in such a way that they examined the effect of the number of metaphorical expressions on the perceived efficiency ratings of the two types of measures with the help of a one-way independent ANOVA, separately with both frames.

Christmann and Göhring (2016) Similarly to Experiment 1 of Thibodeau and Boroditsky (2011), an open question task was applied. The coding system has been, however, modified. Since the number of answers which could not be assigned to the category 'social reform' or 'enforcement' was relatively high, the authors excluded them from their analyses. Table 1 on page 4 contains the response frequencies. The authors, however, made all the answer sheets available at the Open Science Framework site <a href="https://osf.io/m7a5u/">https://osf.io/m7a5u/</a>. I used this data source, and revised the authors' decisions on some occasions.

#### The Choice of the Effect Size Indicator

In order to reduce the impact of the diversity of methods applied by the researchers, the data handling techniques have to be standardized. The most straightforward possibility is to analyse the impact of the frames (beast vs. virus) on the orientedness (social reform vs. enforcement) of the top choices. The question is, of course, how this can be achieved.



Metaphorical frame	Beast		Virus		OR	Conf. int.
Response type	Social	Enforcement	Social	Enforcement		
Scenario 1	50	50	50	50	1	[0.57; 1.74]
Scenario 2	46	54	52	48	1.27	[0.73; 2.22]
Scenario 3	40	60	65	35	2.79	[1.57; 4.94]
Scenario 4	25	75	80	20	12	[6.16; 23.38]
Scenario 5	60	40	35	65	0.36	[0.2; 0.64]
Scenario 6	65	35	70	30	1.26	[0.69; 2.27]

Table 1 OR value calculations

The simplest way to calculate the effect of the metaphorical frames on the choice of the measures consists of comparing the odds of choosing a social type response against choosing an enforcement type response in the first place in the virus condition and the odds of choosing a social type response against choosing an enforcement type response in the first place in the beast condition—i.e. computing the *odds ratio*:<sup>4</sup>

odds of choosing a social type response against choosing an enforcement type response in the first place in the virus condition

odds of choosing a social type response against choosing an enforcement type response in the first place in the beast condition

number of participants choosing a *social type response* in the first place *in the virus condition*/ number of participants choosing an *enforcement-type response* in the first place *in the virus condition* 

number of participants choosing a *social type response* in the first place *in the beast condition*/number of participants choosing an *enforcement-type response* in the first place *in the beast condition* 

In order to illustrate how different OR values can be interpreted, let us experiment with some possible scenarios. See Table 1.

In Scenario 1, we see a perfect tie between social reform- and enforcement-oriented first choices. This yields an odds ratio of 1. That is, if OR is 1, then we can conclude that the metaphorical frame does not affect the choice of the responses. In Scenario 2, with both frames, the frame-consistent answers were slightly preferred by participants. This yields an OR somewhat greater than 1. In Scenario 3, the frame-consistent choices approach a two-thirds majority—and the OR approaches a value of 3. If more than 75% of participants give a frame-consistent answer, then the OR rises to 12. Scenario 5 shows what happens if participants chose frame-inconsistent responses: the OR is between 0 and 1. Finally, in Scenario 6, in both frames it is the social reform-type choices that are in the majority. Since the proportion of the frame-consistent answers is slightly higher in the virus frame than that of the frame-inconsistent responses in the beast frame, we obtain an OR slightly higher than 1.

It is vital to take into consideration the *precision of these estimates*, too. To this end, we can calculate the 95% confidence intervals of the OR values. This shows a range which—in 95% of cases—encompasses the odds of choosing a social type response against an enforcement type response in the virus condition compared to the beast condition. For example, the confidence interval in Scenario 5 is narrow. This indicates that the precision of the estimate is high. In this

<sup>&</sup>lt;sup>4</sup> There are several effect size indicators which can be calculated with dichotomous variables. Among these, the odds ratio is the most versatile (but not intuitively interpretable).



case, the confidence interval does not overlap the value 1. Therefore, we can conclude that participants who obtained the crime-as-virus metaphorical framing preferred social reform-type answers *significantly less frequently* than those who read the crime-as-beast framing. In contrast, in Scenarios 3 and 4, participants gave frame-consistent answers significantly more often, since the whole confidence interval is above the value 1—although the precision of these estimates is lower, as the width of the confidence interval shows. Scenarios 1, 2 and 6, however, did not produce significant results, because their confidence intervals include the value 1.

As a next step, we need data from which the odds ratio can be calculated for each experiment. In some cases, this was an easy task, in other cases, further data had to be collected from the authors and/or some work was needed to extract the relevant information from the data sets available.

## Methods of Data Collection

With the help of the CMA software, effect sizes can be computed from about 100 options, i.e., more than 100 summary data types, but there are also several online effect size calculators such as this one: https://www.psychometrica.de/effect\_size.html. Since the data sheets made available by the researchers on a special Open Science Framework site or via email make it possible to collect information about the events and sample size in each group, it is better (i.e., will result in more precise effect size values) to make use of these data and apply the formula presented in the previous section than, for example, the Chi-squared and the total sample size, as published in the research papers. This decision is motivated by the principle that if there are several possibilities, then the method which is closer to the raw data should be preferred. Reliance on the summary data presented in the experimental reports is not a compulsory step of meta-analysis but often a necessity, because we do not usually have access to the data sets.

This means that from this set of experiments, data with the following structure should be extracted:

- the number of participants choosing a social reform type measure in the beast condition;
- the number of participants choosing an enforcement type measure in the beast condition;
- the number of participants choosing a social reform type measure in the virus condition;
- the number of participants choosing an enforcement type measure in the virus condition.

In most cases, these data could not be found in the research report but could be produced from the information in the data sheets. For details of this process, as well as the response frequencies in the individual experiments, see the following Open Science Framework page: https://osf.io/8xjbs/?view\_only=b1013469554e409684b258c81666f105.

## The Effect Size of the Individual Experiments

Figure 1 shows the individual effect sizes, their confidence intervals, Z-values, p values, and weights.

The odds ratios of the individual experiments ranged from 0.694 (Steen et al. 2014, Experiment 2) to 2.326 (Thibodeau and Boroditsky 2011, Experiment 4). An odds ratio greater than 1 means that participants preferred frame-consistent answers, while an odds ratio below 1 means the opposite. In 13 of the 17 cases, the odds ratio was higher than 1.

 $<sup>^{5}</sup>$  "There is a necessary correspondence between the p value and the confidence interval, such that the p value will fall under 0.05 if and only if the 95% confidence interval does not include the null value [with the odds ratio, this is 1]. Therefore, by scanning the confidence intervals we can easily identify the statistically significant studies." (Borenstein et al. 2009: 5).



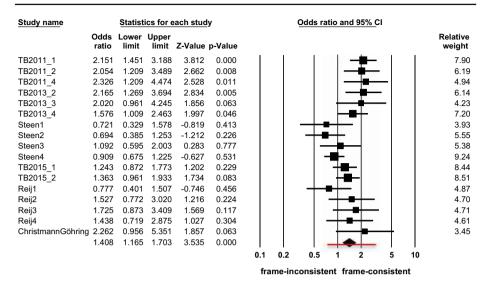


Fig. 1 Effect sizes of the experiments and the summary effect size in the first analysis (top choices of participants)

There seem to be subgroups regarding the effect size values. Experiments in Thibodeau and Boroditsky (2011, 2013), except for Experiment 4 of their 2013 series of experiments, as well as the replication by Christmann and Göhring indicate an effect size slightly greater than 2. Thibodeau and Boroditsky's (2015) paper shows effect sizes somewhat above 1. Experiments 1 and 2 in Steen et al. (2014) and the 1-metaphor condition in Reijnierse et al. (2015) produced effect sizes clearly below 1. Experiments 3–4 in Steen et al. (2014) are very close to 1, while the remaining experiments conducted by these authors indicate an effect size around the 1.5-mark. This means, in sum, that the experiments show a weak or no effect of the metaphorical frame.

There were only 5 experiments for which the confidence interval did not include the value 1. These all are completely above the 1-mark line, and represent a significant result *for* the research hypothesis. In contrast, there was no experiment which would provide a significant result *against* Thibodeau and Boroditsky's research hypothesis. The lowest point of the confidence intervals was 0.329, while the highest was 5.351.

Experiment 4 of Steen et al. (2014) provides the most precise estimation of the effect size with a quite narrow confidence interval of [0.675, 1.225], while the replication by Christmann and Göhring (2016) is the least precise: its confidence interval of [0.956, 5.351] is noticeably wide.

From these results it would be premature to conclude that the majority decides and the experiments together yield a statistically insignificant, weak support for Thibodeau and Boroditsky's research hypothesis. The aim of meta-analysis is, as we have already said in "Introduction" section, not to count votes but to calculate an estimate of the effect size on the basis of all the information inherent in the data from the experiments synthesized. There are several methods for achieving this aim. The next section presents them and shows how the chosen method can be applied in this case.



## **Synthesis of the Effect Sizes**

## **Methods for Calculating the Summary Effect Size**

Having established the effect sizes of the experiments, the next step consists of estimating the summary effect size. This step was carried out with the help of the CMA software. There are basically two methods to combine the effect sizes of individual experiments: the fixed-effect model and the random-effect model. Following Borenstein et al.'s (2009: Part 3) characterisation, the two methods can be described as follows.

The fixed-effect model should be applied if the experiments to be combined made use of the same design, their participants share all relevant characteristics which might influence their performance, they were performed at (almost) the same time by the same researchers in the same laboratory, etc. If all circumstances are practically identical in each case, then we can suppose that the experiments have the same true (underlying) effect size, and any difference between the values in the individual studies is due solely to sampling error. Thus, fixed-effect models offer an estimation of the common (underlying, true) effect size. Random-effect models, in contrast, can be applied if, despite their important similarities, there are also substantial differences among the experiments. In fact, in the great majority of cases, we have to assume that the experiments differ from each other regarding their underlying (true) effect size. Our task is to estimate the mean of the distribution of the true effect sizes, which has to take into consideration, besides the within-study (sampling) error, the between-study variation, as well.

Since with a fixed-effect model, all experiments provide information about the same true effect size, greater importance should be attached to larger studies when calculating the summary effect size. This means that experiments with a larger sample size will be assigned a greater weight (which is the inverse of their within-study variance). As for random-effect models, every experiment contributes to the summary effect size from a different point of view. Thus, smaller studies should receive a somewhat greater importance than in the fixed-effect case, and, conversely, the impact of larger studies should be moderated in comparison to the fixed-effect models. This can be achieved in such a way that the weights assigned to the experiments involve the between-studies variance, too.

#### Calculation of the Summary Effect Size

In our case, the application of the random-effect model seems to be unequivocal, since the experiments were conducted at different times by different researchers, the task of participants was modified several times, and the data on which the calculation of the effect sizes is based does not take into consideration any possible relevant factors such as political affiliation, age, education, etc. This means that the mean effect size is calculated as a weighted mean of the experiments' effect sizes in such a way that the weights are the inverse of the sum of the between-studies variance and the within-studies variance. In this way, two components are taken into consideration. The first component consists of the differences between the individual effect sizes, since we cannot suppose that all experiments share a common effect size. The second component is the size of the experiments, since larger experiments will be assigned a greater weight than smaller ones. The last row of Fig. 1 shows the summary effect size with its 95% confidence interval.

The summary effect size of 1.408 is significant, Z = 3.535, p = 0.004. Its confidence interval [1.165, 1.703] does not include the value 1, and overlaps with the majority of the confidence intervals of the individual experiments. This confidence interval is quite narrow,



indicating a rather precise estimation of the summary effect. To put it differently, the mean effect size probably (in 95% of the cases) falls between 1.165 and 1.703. From these data we can conclude that the experiments together provide evidence for Thibodeau and Boroditsky's research hypothesis, although the summary effect size is quite low.

## The Consistency of the Effect Sizes

Following this, the consistency of the (true) effect sizes needs to be investigated. The Q statistic describes the total amount of the observed between-study variance. This total dispersion has to be compared with the expected value of this variance, that is, with its value calculated when supposing that the true effect sizes were identical in all experiments. This latter value is simply the degree of freedom (df). The difference between the total variance and its expected value gives the excess dispersion of the effect sizes, i.e. the real heterogeneity of the effect sizes. In relation to this, the first important information is whether Q is significantly different from its expected value. The second relevant issue is an estimate of the between-study standard variation of the true effects, denoted as  $T^2$ , computed from the excess dispersion in the true effect sizes—or more intuitively, T is the estimate of the standard deviation in the true effects. The third useful indicator is the ratio of the excess dispersion (Q-df) and the observed between-study variance (Q). This is the  $I^2$  statistic. The higher its value, the more real variance there is within the observed variance, and the less dispersion due to random error. If the  $I^2$  value is high, then it indicates that the real variance of the effect sizes is remarkable. In such cases, it is advisable to conduct subgroup analyses or meta-regression in order to find out whether there are subgroups among the studies indicating some methodological or other differences, or subgroups among participants which behave differently.

In this case, the Q-value, i.e. the total amount of the between-experiments variance observed, is 34.486. Its expected value is df(Q) = 16. These two values differ significantly from each other; p = 0.005. This means that the total variation is significantly greater than the sum of the within-study variations, indicating that these experiments do not share a common true effect size. The second relevant indicator is the estimate for the between-study standard variation of the true effects, denoted as  $T^2$ . This is 0.078 in log units with a standard error of 0.055. This yields that the standard deviation of the true effects, i.e. T, is 1.322. Finally, the  $I^2$  value is 53.605, which means that about 54% of the observed variance in effect sizes cannot be attributed to random error but reflects differences in the true effect sizes of the experiments. This indicates a moderate amount of variation in the true effect sizes. Therefore, we should try to find subgroups among the studies which constitute more homogenous classes, or perform meta-regression in order to identify possible covariates.

## Subgroup Analysis

Subgroup Analysis: By Authors

Our analyses in the previous subsection yielded the result that there is a moderate amount of variation in the true effect sizes. If we want to reveal the cause of this heterogeneity, one possibility is subgroup analysis. Since the great majority of Thibodeau and Boroditsky's experiments produced effect sizes above the 1-mark line, while the opposite is true of Steen et al.'s experiments, it seems to be well-motivated first to classify the experiments into two groups on the basis of their authors. There are several methods of subgroup analysis. In this

<sup>&</sup>lt;sup>6</sup> See Borenstein et al. (2009: Part 4) and Borenstein et al. (2017) on this topic.



Group by Author	Study name		Statist	ics for e	ach stud	<u>y</u>		Odds ratio and 95% CI		
		Odds ratio	Lower limit		Z-Value	p-Value				
SR		1.004	0.814	1.239	0.042	0.967				
TB		1.713	1.441	2.036	6.109	0.000				
Overall		1.381	1.208	1.577	4.742	0.000				
							0.5	1	2	

frame-inconsistent frame-consistent

Fig. 2 Subgroup analysis by authors

case, a mixed-effects model with a pooled estimate of  $\tau^2$  seemed to be the most appropriate method. This means that a random-effects model was used within subgroups and a fixed-effect model was applied to combine the two subgroups.

Figure 2 presents the outcome of the subgroup analysis based on participants' first choices. There is a marked contrast between the two groups, since, as Fig. 2 shows, there is no overlap between the confidence intervals of the two groups. With the experiments by Steen et al., the summary effect size verges on 1, and the confidence interval of [0.814, 1.239] includes 1. This means that these experiments do not provide support for the research hypothesis that metaphors influence reasoning about crime. This group is quite homogenous in the sense that only about 14% of the observed variance reflects differences in the true effect sizes of the experiments ( $I^2 = 14.221$ ). In contrast, the experiments conducted by Thibodeau and Boroditsky have a summary odds ratio significantly higher than 1, and exhibit a very high degree of consistency (about 9% of the observed variance is real variance in true effect sizes,  $I^2 = 8.949$ ). Accordingly, this group of experiments seems to provide support for the hypothesis that metaphors influence thinking about crime.

A Q-test based on analysis of variance reinforces our impression that the two groups are different. Namely, the difference between the groups is statistically significant:  $Q_{betw} = 14.833$ , df = 1, p = 0.0001. A fully random analysis (in which both the experiments within the groups, as well as the two groups themselves are combined with the help of a random-effects model) produces similar results, except that the confidence intervals are, of course, wider. Therefore, we may conclude that the variation of the true effect sizes pertaining to the first choice of participants might, to a large extent, be due to the different methods applied by the two groups of researchers.

## Sub-group Analysis: By Political Affiliation

The variation in the effect sizes might be also due to factors which do not pertain to the peculiarities of the experiments as in the previous case, but to idiosyncrasies of subgroups within the participants in the experiments. Since political affiliation was one of the variables which were found to influence participants' preferences for crime reduction measures in some experiments by the researchers who conducted them, it seems reasonable to check its impact with meta-analysis tools, too. Here again, a mixed-effects model seemed to be appropriate. Figure 3 summarizes the results.

As Fig. 3 shows, there is a considerable overlap among the three confidence intervals. And in fact, the comparison of the three groups yields that the between-studies Q-value is

<sup>&</sup>lt;sup>7</sup> Christmann and Göhring (2016) does not include information about participants' political affiliations, thus this experiment is excluded from this analysis.





Fig. 3 Subgroup analysis with political affiliation as a variable

3.690 with 2 as a degree of freedom and a corresponding p value of 0.158. This means that there are no substantial differences among the three groups. Furthermore, the withingroup variance in effects is significantly greater than the degree of freedom in the case of the Democrats, indicating a great amount of dispersion in the true effect sizes in this subgroup of participants. As the corresponding  $I^2$ -statistics indicate, about 44% of the observed variance in effect sizes cannot be attributed to random error but reflects differences in the true effect sizes of the experiments in this subgroup. In contrast to the Democrats and the Republicans, in the case of the Independents, a mean effect size significantly above 1 was obtained. Therefore, the metaphorical frame seemed to influence only this group of participants. To sum up, a subgroup-analysis based on the political affiliation of participants does not seem to be a good fit for the data.

## **Cumulative Meta-analysis**

Although the subgroup analysis by authors presented in "Subgroup Analysis: By Authors" section indicated that both groups of experiments produced highly consistent results, Figs. 4 and 5 reveal an interesting feature of these experiments. Namely, with the experiments conducted by Thibodeau and Boroditsky, the effect sizes *gradually decrease*. A cumulative meta-analysis reinforces this finding: if we calculate the summary effect size of these experiments stepwise in such a way that we always add an experiment and re-calculate the summary effect size, then we can see that it grows smaller over time. <sup>9</sup> See Fig. 4.

In contrast, as Fig. 5 indicates, the cumulative summary effect size of the experiments conducted by Steen and his colleagues *increased almost continuously*.

Nonetheless, it is important to remark that the experiments Reij 1–4 did not follow each other in a chronological order nor are they improved versions of each other. Rather, they originate from the same experiments (as the 1–4 metaphor conditions)—that is, they should be regarded as one data point.

To sum up, this might mean that there is a slight tendency to convergence between the results of the two rival camps. If we try to identify the cause if these trends, it is not the temporal relationships among the experiments which seems to be decisive but rather changes in the methodology applied by the researchers. This hypothesis is supported by the finding that the exact replication of Thibodeau and Boroditsky's first experiment by Christmann and Göhring in 2016 yielded a higher effect size value than the original experiment.

#### The Prediction Interval

The 95% confidence interval of the summary effect size characterizes the precision of its estimate but does not provide information about the *amount of the dispersion of the effect* 

<sup>&</sup>lt;sup>9</sup> Christmann and Göhring's (2016) exact replication attempt is omitted from this analysis.



<sup>&</sup>lt;sup>8</sup> We have to add that the results of the Democrats were marginally significant.

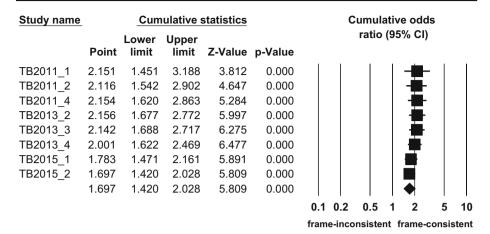


Fig. 4 Cumulative meta-analysis: Thibodeau and Boroditsky

Study name		<b>Cumulative statistics</b>				Cumulative odds
	Point	Lower limit	Upper limit	Z-Value	p-Value	ratio (95% CI)
Steen1	0.721	0.329	1.578	-0.819	0.413	-+
Steen2	0.704	0.439	1.128	-1.461	0.144	
Steen3	0.830	0.572	1.205	-0.981	0.327	-
Steen4	0.877	0.695	1.107	-1.102	0.270	
Reij1	0.866	0.695	1.078	-1.287	0.198	
Reij2	0.913	0.741	1.125	-0.853	0.394	
Reij3	0.974	0.776	1.223	-0.226	0.821	
Reij4	1.009	0.811	1.254	0.078	0.938	
	1.009	0.811	1.254	0.078	0.938	•
						0.1 0.2 0.5 1 2 5 10
						frame-inconsistent frame-consistent

Fig. 5 Cumulative meta-analysis: Steen and his colleagues

sizes. Therefore, if we ask the question of whether a new experiment will have a true effect size falling between certain limits in 95% of the cases, then we have to calculate the prediction interval. This is always wider than the confidence interval. In this case, the prediction interval is [0.749, 2.648], as indicated by the red line in Fig. 1. This means that the true effect size for any similar experiment will fall into this range in 95% of the cases, provided that the true effect sizes are normally distributed (while the true mean effect size will fall into the confidence interval of [1.165, 1.703] in 95% of the cases). That is, on the basis of the information included in these experiments, one cannot predict whether a similar experiment would indicate any effect of the metaphorical frame—a weak effect or no effect are similarly possible.

#### **Publication Bias**

Meta-analysis also includes tools for the estimation of possible publication bias. Publication bias usually results from the circumstance that experiments showing a significant result are more likely to be published than those indicating an insignificant result. Since experiments



with a small number of participants produce significant results only if the effect size is large, they might remain unpublished more easily due to their low power. One method to check whether smaller studies with a negative outcome have been neglected is to examine the disposition of studies around the mean effect size. Large, medium-sized and smaller studies alike should be located symmetrically on the two sides of the mean effect size. Duval and Tweedie's *Trim and Fill* method allows us to check this. In this method, the list of experiments is supplemented by fictional smaller experiments so that the symmetry is restored, and the summary effect size is re-calculated and compared to its original value. <sup>10</sup>

Duval and Tweedie's trim and fill model indicates no missing study. This means that there is no evidence for publication bias resulting from missing small experiments.

## **Alternative Analyses**

The diversity of the data handling techniques applied by the researchers might motivate alternative analyses. The analysis presented in "The Choice and Calculation of the Effect Size of the Experiments" and "Synthesis of the Effect Sizes" sections took into consideration only the top choices of participants. Nonetheless, there are other possibilities. In this section, we will discuss two of them.

## The Rankings/Ratings Analysis

The rankings/ratings analysis takes the rankings/ratings of the social reform-oriented versus the enforcement-oriented measures into consideration. That is, while for the first (top choices) analysis, we needed data about the orientedness (social reform vs. enforcement) of the top choices in the beast and in the virus frames, respectively, for the second analysis data are needed about the whole range of the measures in the beast and in the virus frames, respectively.

#### The Choice of the Effect Size Indicator

The experiments can be divided into three groups in terms of the information they contain about participants' evaluations of the measures. The data sheets belonging to Thibodeau and Boroditsky (2013, 2015) and Steen et al. (2014) contain data about the *ranking* of the measures; those by Reijnierse et al. (2015) include data about the *rating* of the measures; Christmann and Göhring (2016) applied an open question task, thus their answer sheets make it possible to count the *number of the social reform versus enforcement-oriented answers* given by each participant. In order to calculate the effect of the metaphorical frames on the evaluation of the measures, we can compare

- the means of the rankings of the social reform type/enforcement-oriented measures in the virus versus beast condition;
- the means of the ratings of the social reform-type/enforcement-oriented measures in the virus versus beast condition;
- the means of the *number* of the social reform-type/enforcement-oriented measures in the virus versus beast condition.

This data type motivates the use of the effect size indicator *standardized mean difference*, i.e. Cohen's d. Cohen's d is calculated in such a way that the difference of the sample

<sup>&</sup>lt;sup>10</sup> See Borenstein (2009: Section 30) on this.



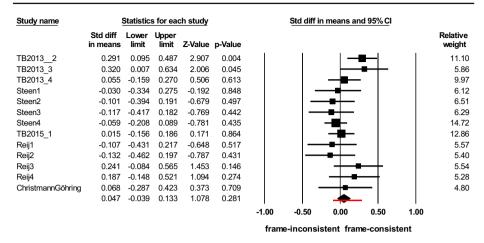


Fig. 6 Effect sizes of the experiments and the summary effect size in the rankings/ratings analysis

means in the two conditions is divided by the within-group standard deviation pooled across conditions. In contrast to the odds ratio, the null-value (neutral value) is 0. That is to say, d=0 indicates that there is no difference between the rankings/ratings/number of items in the two conditions (metaphorical frames). According to Cohen's recommendation, a d value of 0.2 indicates a small effect; 0.5 indicates a medium effect; 0.8 means a large effect. A negative value shows that there is an effect in the opposite direction—i.e. participants rank/evaluate frame-inconsistent measures higher.

#### Methods of Data Collection

Similarly to the first analysis presented in "The Choice and Calculation of the Effect Size of the Experiments" and "Synthesis of the Effect Sizes" sections, data had to be extracted and computed from the information in the data sheets. For details of this process, as well as the means and standard deviations of the individual experiments, see the Open Science Framework page https://osf.io/8xjbs/?view\_only=b1013469554e409684b258c81666f105.

#### The Effect Size of the Individual Experiments

Figure 6 shows the individual effect sizes, their confidence intervals, Z-values, p values, and weights.

The standardized mean difference of the individual experiments ranged from -0.132 (Reijnierse et al. 2015, 2-metaphor condition) to 0.32 (Thibodeau and Boroditsky 2013, Experiment 3). In contrast to the first analysis (top choices), only 7 experiments out of 13 indicated an effect of the metaphorical frames, i.e., provided a positive SMD. This could suggest the opposite conclusion to the previous case. A decision on the basis of these pieces of information, however, would be unfounded, too. We have also to take into consideration that in the second analysis, there were only 2 experiments for which the confidence interval did not include the value 0. Thus, the majority of the experiments did not provide a significant result, and the confidence intervals ranged from -0.462 to 0.634, which yields a rather wide spectrum.



## Synthesis of the Results

Similarly to the first (top choices) analysis, the application of the random effect model is appropriate in this case, too. As the last row of Fig. 6 shows, the summary effect size of 0.047 is not significant; Z = 1.078, p = 0.281. Its confidence interval [-0.039, 0.133] includes the value 0, and overlaps with the majority of the confidence intervals of the individual experiments. This confidence interval is very narrow, indicating a very precise estimation of the summary effect. From these results we can conclude that the experiments together do not provide evidence for Thibodeau and Boroditsky's research hypothesis in this case.

As for the *consistency of the effect sizes*, the Q-value, i.e. the total amount of the observed between-experiments variance is 17.409. Its expected value is df(Q) = 12. These two values are not significantly different from each other, p = 0.135. This means that the total variation is not significantly greater than the sum of the within-study variations, suggesting that these experiments might share a common true effect size. The second relevant indicator is the estimate for the standard variation of the true effects, denoted as  $T^2$ . This is 0.007 in log units with a standard error of 0.01. This means that the standard deviation of the true effects, i.e. T, is 1.09. Finally, the  $T^2$  value is 31.068, which means that about 31% of the observed variance in effect sizes cannot be attributed to random error but reflects differences in the true effect sizes of the experiments. This indicates a rather small amount of variation in the true effect sizes in this case.

The *prediction interval* is [-0.163, 0.256]. This means that the true effect size for any similar study will fall into this range in 95% of the cases, provided that the true effect sizes are normally distributed. That is, we may expect a result indicating no or a weak effect.

The first reaction to the discrepancy between the two analyses might be that the reason for the first analysis (top choices) yielding a higher summary effect size could be the fact that it includes 8 experiments by Thibodeau and Boroditsky, while the second analysis (ratings/rankings) only includes 4. Undeniably, this is a factor that has a major influence on the summary effect size. To wit, if we omit Experiments 1, 2, and 4 of Thibodeau and Boroditsky (2011) and Experiment 2 of Thibodeau and Boroditsky (2015) from the first analysis, a random effects model yields 1.260 as the summary effect size with a confidence interval of [1.019, 1.557]. But there is a second factor, too, which seems to be more interesting. Namely, if we compare the effect sizes of the individual experiments by transforming the odds ratios into standardized mean difference, we get the following picture. See Table 2. 11

The contrast is startling: the values in the second analysis are in most (although not all) cases considerably lower than in the first analysis. A possible reason might be that metaphors seem to be capable of slightly influencing people's initial reactions, but that when we take into account the whole spectrum of responses the impact of the metaphorical frames is substantially reduced, or even eliminated.

#### Subgroup Analyses

Figure 7 summarizes the outcome of a *subgroup analysis by author* as a grouping variable. Similarly to the first (top choices) analysis, in the second (rankings/ratings) analysis only the experiments conducted by Thibodeau and Boroditsky produce a standardized mean difference significantly higher than 0, and provide support for the research hypothesis. In this case, however, there is an overlap between the two confidence intervals. Nevertheless, the two

<sup>11</sup> In the case of the experiments in Reijnierse et al. (2015), the value of the rankings/ratings analysis is computed as the average of the effect size of the social reform-type answers and the enforcement-type answers.



Table 2 Comparison of the effect sizes of experiments in the first (top choices) and second (ratings/rankings) analyses

Experiment	Top choices	Ratings/rankings
TB2013/2	0.426	0.291
TB2013/3	0.388	0.320
TB2013/4	0.251	0.055
Steen2014/1	-0.181	-0.030
Steen2014/2	-0.201	-0.101
Steen2014/3	0.048	-0.117
Steen2014/4	-0.053	-0.059
TB2015/1	0.120	0.015
Reijnierse/1	-0.139	-0.107
Reijnierse/2	0.233	-0.132
Reijnierse/3	0.301	0.241
Reijnierse/4	0.200	0.187
CG2016	0.450	0.068
Summary effect size	0.127	0.047

Group by Author	Study name	Statistics for each study					Std diff in means and 95% CI				
		Std diff in means	Lower limit	Upper limit	Z-Value	p-Value					
SR		-0.031	-0.129	0.068	-0.613	0.540			<b>*</b>		- 1
TB		0.133	0.027	0.239	2.452	0.014			•		
Overall		0.045	-0.027	0.117	1.213	0.225			•		
							-1.00	-0.50	0.00	0.50	1.00

frame-inconsistent frame-consistent

Fig. 7 Subgroup analysis by authors: rankings/ratings analysis

groups are significantly different ( $Q_{betw} = 4.915$ , df = 1, p = 0.027). Furthermore, the within-group variances and the  $I^2$  values indicate that the group of the experiments conducted by Steen et al. is more homogenous than it was in the previous case, while the experiments by Thibodeau and Boroditsky are less homogenous. Namely, the  $I^2$  value of the Steen et al.'s group is 0, while that of Thibodeau and Boroditsky is 36.707, indicating that about 37% of the observed variance reflects differences in the true effect sizes of the experiments.

In sum, if the whole ranking of the orientedness of the measures is taken into consideration, then the impact of the researchers' methods seems to be considerably weaker than it was in the first (top choices) analysis, but still remarkable. This finding should motivate further investigations. The results point to a search for further possibly relevant moderator variables and, accordingly, to corresponding between-participant subgroup analyses to test them.

A subgroup analysis by the political affiliation of participants yielded the following results (see Fig. 8).

The between-groups Q-value is 0.063 with 2 as a degree of freedom, and a corresponding p value of 0.969 in the random effects analysis. This means that there are no substantial differences among the three political affiliations in this case, either; the overlap among the three confidence intervals is huge.





Fig. 8 Subgroup analysis with political affiliation as a variable: rankings/ratings analysis

Study name		<b>Cumulative statistics</b>				Cumulative std diff				
	Point	Lower limit	Upper limit	Z-Value	p-Value	in means (95% CI)				
TB20132	0.291	0.095	0.487	2.907	0.004					
TB2013_3	0.299	0.133	0.465	3.528	0.000			-		
TB2013_4	0.210	0.042	0.379	2.444	0.015			-	⊩│	
TB2015_1	0.151	-0.004	0.306	1.914	0.056				-	
	0.151	-0.004	0.306	1.914	0.056				•	
						-1.00	-0.50	0.00	0.50	1.00
	frame-inconsistent frame-consisten									istent

Fig. 9 Cumulative meta-analysis: Thibodeau and Boroditsky

Study name		dy name Cumulative statistics				Cumulative std diff				
	Point	Lower limit	Upper limit	Z-Value	p-Value		in me	ans (95	5% CI)	
Steen1	-0.030	-0.334	0.275	-0.192	0.848		-		-	
Steen2	-0.067	-0.278	0.144	-0.623	0.533		-			
Steen3	-0.084	-0.256	0.089	-0.952	0.341					
Steen4	-0.070	-0.182	0.043	-1.213	0.225					
Reij1	-0.074	-0.180	0.033	-1.359	0.174			-		
Reij2	-0.079	-0.180	0.022	-1.534	0.125					
Reij3	-0.051	-0.147	0.046	-1.033	0.302					
Reij4	-0.033	-0.125	0.060	-0.689	0.491					
	-0.033	-0.125	0.060	-0.689	0.491			•		
						-1.00	-0.50	0.00	0.50	1.00
						fram	o-inconci	etant fra	no-coneie	tont

Fig. 10 Cumulative meta-analysis: Steen and his colleagues

## Cumulative Meta-analysis

As Fig. 9 shows, in the case of the experiments conducted by Thibodeau and Boroditsky, a cumulative meta-analysis produces similar results to those produced in the first (top choices) analysis. Namely, there is a decrease of the effect sizes.

In contrast, the experiments by Steen and his colleagues show no clear tendency in the values. See Fig. 10.



## The Prediction Interval

The prediction interval is [-0.163, 0.258]. This means that the true effect size for any similar study will fall into this range in 95% of the cases, provided that the true effect sizes are normally distributed. Thus, the true effect size for any similar experiment will likely indicate either a weak reversed effect of the metaphorical frame, or more likely, a low effect.

#### **Publication Bias**

Similarly to the first (top choices) analysis, Duval and Tweedie's trim and fill model indicates no missing study. To put it differently, the second (rankings/ratings) analysis seems to have estimated the true effect size correctly.

## The Measures Analysis

A third possibility is to examine *the impact of the metaphorical frames on the measures separately*. Thus, the rankings/ratings of the five measures are investigated separately.

## The Choice of the Effect Size Indicator

In the case of Thibodeau and Boroditsky (2013), Experiments 2–4, the rankings of the individual measures have to be collected. From this, we get a  $2 \times 5$  (or  $2 \times 4$ ) data matrix:

- mean of the rankings of the measures 'economy'/'education'/'patrols'/'prison'/'neighbourhood watches' in the beast condition;
- mean of the rankings of the measures 'economy'/'education'/'patrols'/'prison'/'neighbourhood watches' in the virus condition.

As for Reijnierse et al. (2015), the ratings of the individual measures could be directly averaged and compared in the two conditions.

This data type motivates the use of the effect size indicator standardized mean difference, i.e. Cohen's d in this case, too.

## Methods of Data Collection

Similarly to the first and second analyses, the means and standard deviations of the individual experiments can be found on the following Open Science Framework page: https://osf.io/8xjbs/?view\_only=b1013469554e409684b258c81666f105.

#### The Effect Size of the Measures in the Individual Experiments

Table 3 summarises some relevant features related to the SMD of the individual experiments. The most interesting finding is that the measure 'street patrols' has the highest value in all comparisons: it had an experiment with the highest SMD, with the least high lowest SMD, with the largest number of SMDs above 0; it had the largest amount of significant SMDs, and its lower and upper limits were the highest, too. Thus, it was the most popular measure. On the other extreme we find the measure 'economy'; its lowest values in almost all comparisons indicate that this was the participants' least popular choice.



	Economy	Education	Patrols	Prison	Watches
Highest SMD	0.211	0.337	0.496	0.453	0.281
Lowest SMD	-0.281	-0.267	-0.165	-0.272	-0.170
SMD higher than 0	5	5	7	6	4
Number of significant results	0	1	3	1	0
Smallest lower limit	-0.606	-0.566	-0.465	-0.572	-0.475
Greatest upper limit	0.427	0.650	0.825	0.781	0.582

**Table 3** Characterisation of the SMDs of the individual experiments in the measures analysis

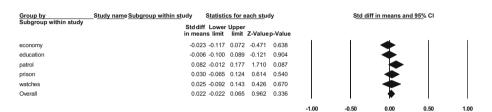


Fig. 11 Effect sizes of the measures in the measures analysis

#### Synthesis of the Results

As Fig. 11 shows, there is no substantial difference among the five measures; only the 'street patrols' measure shows a marginally significant effect of the metaphorical frame.

The Q statistics reinforce this impression: the difference between the measures is statistically not significant:  $Q_{betw} = 2.792$ , df = 4, p = 0.593.

#### Conclusions

In "Introduction" section, we raised problem (P):

(P) How can conflicting results of psycholinguistic experiments be resolved with the help of statistical meta-analysis?

On the basis of the case study we performed, the following solution to (P) presents itself:

- (S) Instead of a mechanical summary and comparison of the outcomes of the experiments belonging to an experimental complex, statistical meta-analysis offers a multifaceted evaluation of the available data:
  - (a) In general The calculation of effect sizes with their 95% confidence intervals for each experiment makes it possible to compare the magnitude of the effect of one variable on another.
    - Specifically The effect sizes of the individual experiments indicate that the impact of the frames (beast vs. virus) on the orientedness (social reform vs. enforcement) of the choices made by participants ranges from no effect to a significant weak effect.
  - (b) In general With the calculation of the summary effect size, all pieces of information included in the individual experiments can be synthetized so that the shortcomings of individual experiments might be counterbalanced, and the results are more robust.



The 95% confidence interval informs us about the precision of this estimate.

Specifically The first analysis focused on the top choices of participants. It yielded a significant but weak effect of the metaphorical frame very precisely. The second analysis covered the whole ranking/rating of the measures. It yielded a lower summary effect size than the first analysis. As a further contrast, this result was not significant. The third analysis compared the effect of the metaphorical frames on the measures separately but found that they showed a similar pattern. To wit, the measures do not provide support for the research hypothesis.

This means that the results of the meta-analyses seem to take *a middle course* between the researchers' extreme evaluations of their findings. Steen and his colleagues stated that there is no, or only a minimal, effect. This is in accordance with the outcome of the second (rankings/ratings) analysis but in conflict with the first (top choices) analysis. In contrast, Thibodeau and Boroditsky (2011: 10) stated that "the influence of metaphor we find is strong: different metaphorical frames created differences in opinion as big or bigger than those between Democrats and Republicans". This evaluation contradicts the results of all the meta-analyses we conducted. Finally, Thibodeau and Boroditsky's (2013: 21) more cautious formulation is in harmony with the outcome of the first (top choices) analysis but not with the second (rankings/ratings): "In sum, the results confirm that natural language metaphors can affect the way we reason about complex problems."

- (c) In general The prediction interval specifies where the true effect of a new experiment would fall in 95% of the cases. Thus, it informs us about the dispersion of the effect sizes.
  - Specifically The prediction interval of the first and second analyses indicates that the true effect size for any similar experiment will point to either a weak reversed effect of the metaphorical frame, no effect, or most likely, a low effect.
- (d) In general Subgroup analyses may reveal whether there are subgroups among the experiments indicating some methodological or other differences, or there are subgroups among participants which behave differently.
  - Specifically Both in the first and the second analyses, a moderate amount of heterogeneity was found. Subgroup analyses identified one possible cause of this finding: namely, the variation in the true effect sizes seems to be due to a considerable extent to the different methods applied by the two groups of researchers. Namely, while Thibodeau and Boroditsky applied open questions or used only the top choices of participants, Steen and his colleagues took either the first two responses into consideration or they applied Likert-type scales. <sup>12</sup> Further, the formulation of the task of participants was modified by the researchers many times. The contrast between the two groups of experiments was considerably sharper in the case of the first analysis, which used experiments with a broader range of data eliciting techniques. Our results suggest that further, finer details of data processing, such as the application of open versus closed questions, the exact formulation of the task, or the usage of rankings or ratings, etc. might turn out to be relevant factors, too. Conversely, the political affiliation of participants did not influence the results.
- (e) In general Performing a cumulative meta-analysis enables us to check whether the effect size is affected by some factor. For this end, first we have to arrange the experiments into a sequence based on this variable. Then, we have to add the experiments

<sup>&</sup>lt;sup>12</sup> Nonetheless, it is important to mention that Steen et al. (2014: 15ff.) also present an analysis of the top ranked solutions in their "Alternative Analyses" section.



one after another, re-calculate the summary effect size again and again, and compare them in order to find out whether there is a tendency in the values.

Specifically Cumulative meta-analyses showed that if experiments are sorted chronologically, then the effect sizes in 3 of 4 cases converge towards the summary effect size. We raised the hypothesis that this might be due to the changes in the stimulus materials, and the tasks participants had to perform.

(f) In general If researchers conducting the experiments make their data sets public, there is room for more exact, deeper analyses, as well as re-analyses. Specifically Raw data included in the data sheets made public by the researchers enabled us to calculate the effect sizes more precisely than on the basis of summary data presented in the experimental reports. Further, we were able to conduct and compare three different analyses (top choices, rankings/ratings, measures), so that the diversity of the methods of data processing adopted could be to some extent controlled for. Nonetheless, the impact and theoretical consequences of the application of diverse data processing methods should motivate further research.

Nonetheless, some *limitations* have to be imposed on our results. First, we made use of statistical meta-analysis in an unorthodox way, because we applied it to a debate between two parties and did not conduct a thorough search for further experiments testing the same research hypothesis in the literature. This necessitates the extension of the set of experiments analysed by further studies. Second, while statistical meta-analysis is an indispensable tool for summarising and synthesizing the results of (sufficiently) similar experiments, its resources for revealing (systematic) errors present in the experiments at issue are limited. To be more precise, it may counterbalance errors present in one subgroup of experiments but cannot identify problems burdening all or most experiments. Therefore, it could be fruitfully complemented by analyses aimed at identifying possible error sources in the experiments such as the reconstruction of the relationship among the experiments and their replications with the help of the concept of the 'experimental complex' as presented in Rákosi (2017a, b). For example, Rákosi (2017c) applied this metatheoretical model to the experiments related to Thibodeau and Boroditsky (2011). If we unify their conclusions and implications for future research, new, more sophisticated experimental designs can be elaborated. Third, with the help of statistical meta-analysis, some inconsistencies among experiments could be resolved. Therefore, it is an effective method of problem solving. At the same time, however, it also led to the emergence of new problems. From this it follows that statistical meta-analysis has to be integrated into a more comprehensive model of the evaluation of the replication of experiments in which its results can motivate new directions of research in order to find novel solutions to problems. One possible way to achieve this aim is an integration of the tools of meta-analysis with the problem solving strategies modelled in Rákosi (2017a, b, c).

#### Compliance with Ethical Standards

Conflict of interest The author declares that she has no conflict of interest.

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