

### **Introduction**

Welcome! This is an experiment by the Center for Experimental Social Sciences. You are invited to answer some questions and play a game where your responses to different decision situations influence your final earnings. Your earnings during the experiment will depend on your decisions, and the decisions of the other participants.

In total, the experiment will take approximately 45 minutes. All instructions will be provided on your screens.

Before we begin the game, we will ask you to answer a short questionnaire, starting with your subject ID. This is the number written on the chit you picked out of the bag, before entering the room.

What is your subject ID? Please enter it in the box below.

<Numeric input from 1-30>

< Page Break>

**Please answer the following questions**

Please answer the following questions. Remember, all your responses are completely anonymous. They cannot be traced back to you, even by the researchers.

If you have any questions, please raise your hand and ask the instructor. If not, please proceed by clicking the next button.

1. *What is your age?*

<Dropdown menu from 18-30>

2. *What year of your study are you in?*

<Checklist: List of years>

3. *According to what religion have you been brought up?*

<Checklist: List of religious affiliations>

4. *What is your family's monthly household income?*

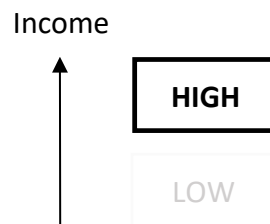
<Input>

Thank you for answering these questions. Please click on the next button to submit your responses.

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### Personal information

The information you gave in the previous questions will be shared with other participants later on in the session. For simplicity, we have assigned all participants into one of two groups based on your financial status: high or low. Based on your stated family household income, you have been assigned to the financial status group: **HIGH INCOME**



This is your personal information:

<b>Religion</b>	Muslim
<b>Financial status</b>	High
<b>Year of Study</b>	3rd
<b>Age</b>	23

< Page Break>

### Attention check

To make sure you paid attention to the instructions so far. Please answer the following questions:

Which financial status group were you assigned to?

- a. High
- b. Low

What information will other participants **not** receive about you?

- a. Name
- b. Religion

< Page Break>

**Please answer the following question**

< Treatment – Indian cities being renamed >

We would like to ask you a few more questions. First, we would like to hear your opinion on a contested policy. Please read the following newspaper extracts carefully:

A city in one of India's most populated states is having its Muslim name changed to a Hindu one. The change removes allusions to the city's historical Mughal-era rule, with the area named Allahabad by the Muslim emperor, Akbar, in 1583.

The city has been given the new name of Prayagraj, the elongated version of its original name of Prayag before Mughal-era rulers changed it to the Islamic appellation. The state government has said the decision was taken to restore the city's ancient identity as a major Hindu pilgrimage centre.

Many other cities and roads with Urdu/Muslim names have been changed as well. This includes Aurangzeb Road in New Dehli named after the sixth Mughal emperor. The supporters of the renaming of the Aurangzeb Road in New Delhi argued that the Mughal emperor was an invader and a cruel ruler, who does not deserve to be commemorated in modern India.

Place names are an important element of a country's cultural landscape, as they naturally document and reflect a locality's heritage and identity.



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Please describe in one sentence what the text was about \_\_\_\_\_

To what extent do you agree or disagree with the renaming of Urdu/Muslim city names?

- a. Fully agree
- b. Somewhat agree
- c. Neither agree nor disagree
- d. Somewhat disagree
- e. Fully disagree

**< Control – Placebo >**

We would like to ask you a few more questions. First, we would like to hear your opinion on a contested policy. Please read the following newspaper extract carefully:

*The birth of four Royal Bengal tiger cubs in captivity at Rajiv Gandhi Zoological Park in October 2018 was finally made public by the zoo authorities on Monday.*

*The news of the birth of the three male and one female cubs was kept under wraps to protect them from undue attention, Raj Kumar Jadhav, director of the Zoological Park said.*

*“This is the first time that we had four cubs born here after we shifted to our current location in 2004. The cubs are healthy and are growing well,” he added.*

*He pointed out that the newly-born cubs are extremely sensitive and do not like any disturbance. “We had kept them under observation. They were fed milk, eggs, beef and were de-wormed and vaccinated. They weigh 7-8 kg (approximately),” Jadhav said.*



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Please describe in one sentence what the text was about \_\_\_\_\_

To what extent do you agree or disagree with the choice to keep the news of the cubs secret to avoid public attention?

- a. Completely agree
- b. Somewhat agree
- c. Neither agree nor disagree
- d. Somewhat disagree
- e. Completely disagree

< Page Break >

**Please answer the following questions**

Next, we would like to ask you some questions about yourself:

To what extent you agree or disagree with the following statements:

I believe people look up to me and respect me

- a. Completely agree
- b. Somewhat agree
- c. Neither agree nor disagree
- d. Somewhat disagree
- e. Completely disagree

I feel I have much to be proud of

- a. Completely agree
- b. Somewhat agree
- c. Neither agree nor disagree
- d. Somewhat disagree
- e. Completely disagree

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## **Instructions**

We will now ask you to do some tasks, for which you will be paid at the end of the experiment. In the following task, you will be paired with randomly chosen participants in this room. You will be shown some information about them, from the responses they provided previously. Similarly, they will be shown your information. Remember, none of this information can be used to identify you, so feel free to make any decision you want. We will also ask you not to reveal your decisions outside this session to anyone.

This task is about deciding whether to play PLUS or MINUS in a game together with a partner. You will be randomly paired up with different partners in this room. For this task, both you and your partner receive a certain amount of money from us to play the game. Depending on what you decide, you can earn different amounts of money.

**An important point is that there is no right or wrong decision in these tasks. Please just decide whatever you think is best for you.**

This is an **example** of the game:

1. If you and your partner both decide to play MINUS, each of you get 80Rs for playing the game.
2. If you both decide to play PLUS, **we add some money**, and each of you receives 100Rs.
3. However, if you and your partner make different decisions and you decide to play PLUS, but your partner plays MINUS, you receive 10 and your partner receives 120.
4. On the other hand, if you play MINUS but your partners plays PLUS, you receive 120 while your partner receives 10.

**Your earnings therefore depend not only on if you play PLUS or MINUS, but also on whether your partner does.**

You will play 12 rounds of this game. In each round, you will be paired with a new partner. The amount of money you get for playing the game varies from round to round, so pay attention! Although we ask you to play multiple rounds, your final earning will be determined by a random draw of one round of the game.



Your Decision	Your Earnings	Partner's Earnings	Partner's Decision
+	100	100	+
-	120	10	+
+	10	120	-
-	80	80	-

<Page Break>

**<test game>**

In order to make sure that you have understood how the game works, please write down in the box how much you would earn if you pick MINUS and your partner clicks MINUS

\_\_\_\_\_

and if you click PLUS and your partner also clicks PLUS

\_\_\_\_\_

and what will **your partner** get if you click MINUS and your partner clicks PLUS

< Page Break>

**<Round 1>**

Your partner:

<b>Religion</b>	Muslim
<b>Financial status</b>	High
<b>Year of Study</b>	3rd
<b>Age</b>	23

Your game payoffs depend on you and your partner's decisions according to the following table:

Your Decision	Your Payoff	Partner's Payoff	Partner's Decision
+	100	100	+
-	120	10	+
+	10	120	-
-	20	20	-

What kind of decision do you want to take?

<PLUS> or <MINUS>

<Repeat for 12 rounds>

<Page Break>

### Prime refresh

<For the treated>

Thank you! You will see the outcomes and your earnings after we have finished all the tasks. Before proceeding to the next game we would like to make sure that you were paying attention to the previous questions. You were previously asked to read a short text about the renaming of Indian cities that have Muslim/Urdu sounding names.

Please describe in one sentence how the text made you feel.

<For the control>

Thank you! You will see the outcomes and your earnings after we have finished all the tasks. Before proceeding to the next game we would like to make sure that you were paying attention to the previous questions. You were previously asked a question about tiger cubs being born in the Zoo.

Please describe in one sentence how the text made you feel.

< Page Break>

### **Game 2 Instructions**

In this next ~~and final~~ task, you will be given an amount of INR 100. Again, you will be paired with randomly chosen participants in this room. You will be given an option to send any amount from INR 0 to INR 100 to your partner in each round. You will keep the rest of the amount for yourself.

In total you will play 8 rounds of this game and your final earning will be determined by a random draw from one of the rounds.

In each round, you will be paired with a new partner. This partner will also have the option to send some money to you. However, he or she will not know how much you have sent.

<Page Break >

<Round 1>

Your partner:

<b>Religion</b>	Muslim
<b>Financial status</b>	Low
<b>Year of study</b>	2nd
<b>Age</b>	23

Please enter an amount in rupees, from 0 to 100 in the box below. This amount will be sent to your partner. You will keep the rest.

<Dictator Game input box>

<Page Break>

### **Prime refresh 2 & instructions**

[Include the image of the prime/placebo picture on the top of the page and the following text below.]

<For the treated>

In a previous question you were asked some questions regarding the renaming of cities with Muslim names.

Did you know about this policy measure before?  
Yes/No

Do you think this policy measure is fair or unfair?  
Very fair  
Somewhat fair  
Neither fair nor unfair  
Not so fair  
Completely unfair

<For the control>

In a previous question you were asked some questions regarding the renaming of tiger cubs being born in the Zoo.

Do you often visit the Zoo?

Yes/No

Have you ever seen a Tiger in the wild?

Yes/No

### **Game 3**

In the next and final task, you will again be given the amount of 100Rs. This time, you will have the choice to keep the money for yourself or gift it to a non-profit organization that works to improve [insert] in Pune. You will be given the names of 4 different NGOs and can choose how much (if anything) to gift to each one of them. The NGO that finally receives the money will be selected by a random draw. \_

<NGO Game input box>

<Repeat for 4 rounds with different NGOs>

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### Post-survey questionnaire

Thank you! Before seeing how much you have earned from the games, please answer the following follow-up questions:

1. What is your gender?
2. Did you grow up in Maharashtra? [Yes/No] If not, which state did you grow up in? \_\_\_\_\_
3. What is your parents' job?
4. What caste category do you belong to?

<Dropdown + text-box>

5. Please rate on a scale from 0-10 how important these different groups are for your sense of who you are where 0 means not at all important and 10 means very important:
  - a. Your religion (eg. Muslim, Hindu...)
  - b. Your caste or community (eg. Momin, Attar, Bhisti...)
  - c. Your financial status (eg. rich, poor...)
  - d. Your region (eg. being Maharashtrian)
  - e. Your country (being Indian)
6. How often do you feel excluded from mainstream society?
  - a. Often
  - b. Sometimes
  - c. Rarely
  - d. Never
7. Do you ever feel that you are less valued than other people?
  - a. Often
  - b. Sometimes
  - c. Rarely
  - d. Never
8. Do you ever fear for your safety in public spaces?
  - a. Often
  - b. Sometimes
  - c. Rarely
  - d. Never

9. ~~Did you vote in the 2019 elections?~~

- ~~a. Definitely~~
- ~~b. Most likely~~
- ~~c. Probably not~~
- ~~d. Definitely not~~

10. ~~How interested are you in politics?~~

- ~~a. Very interested~~
- ~~b. Quite interested~~
- ~~c. Not so interested~~
- ~~d. Not at all interested~~

To what extent do you agree or disagree with the following statements:

~~There is no point in voting, the politicians will never listen to my concerns~~

- ~~a. Completely agree~~
- ~~b. Somewhat agree~~
- ~~c. Neither agree nor disagree~~
- ~~d. Somewhat disagree~~
- ~~e. Completely disagree~~

~~I see myself as having much in common with other Muslims~~

- ~~a. Completely agree~~
- ~~b. Somewhat agree~~
- ~~c. Neither agree nor disagree~~
- ~~d. Somewhat disagree~~
- ~~e. Completely disagree~~

A Muslim politician is more likely to represent my interests than a Hindu politician

- a. Completely agree
- b. Somewhat agree
- c. Neither agree nor disagree
- d. Somewhat disagree
- e. Completely disagree

People I meet pay too much attention to my religion before getting to know me

- a. Completely agree
- b. Somewhat agree
- c. Neither agree nor disagree
- d. Somewhat disagree
- e. Completely disagree

People from my religious community have similar interests and concerns—

- a. ~~Completely agree~~
- b. ~~Somewhat agree~~
- c. ~~Neither agree nor disagree~~
- d. ~~Somewhat disagree~~
- e. ~~Completely disagree~~

~~It is important to me to feel accepted by the majority community—~~

- a. ~~Completely agree~~
- b. ~~Somewhat agree~~
- c. ~~Neither agree nor disagree~~
- d. ~~Somewhat disagree~~
- e. ~~Completely disagree~~

Muslims should make every effort to avoid conflict with Hindus

- a. Completely agree
- b. Somewhat agree
- c. Neither agree nor disagree
- d. Somewhat disagree
- e. Completely disagree

~~Government policies often treat Muslims unfairly as compared to Hindus—~~

- a. ~~Completely agree~~
- b. ~~Somewhat agree~~
- c. ~~Neither agree nor disagree~~
- d. ~~Somewhat disagree~~
- e. ~~Completely disagree~~

People from my religious community should work together to improve their position in society

- a. Completely agree
- b. Somewhat agree
- c. Neither agree nor disagree
- d. Somewhat disagree
- e. Completely disagree

Measures should be taken to increase the representation of Muslims in politics

- a. Completely agree
- b. Somewhat agree
- c. Neither agree nor disagree
- d. Somewhat disagree
- e. Completely disagree



How willing are you to consume these different items?

Chicken

1. Very willing
2. Somewhat willing
3. Not so willing
4. Not at all willing

Lamb

1. Very willing
2. Somewhat willing
3. Not so willing
4. Not at all willing

Beef

1. Very willing
2. Somewhat willing
3. Not so willing
4. Not at all willing

Pork

1. Very willing
2. Somewhat willing
3. Not so willing
4. Not at all willing

**Earnings Page**

Thank you for your time and participation. Your payoff for this session is <~ INR 300>.

Please be seated until the instructor calls your subject ID. You will then be paid the amount you earned in a private area outside this room. Your earnings will not be told to anybody else. If the amount that you've been paid is correct, please sign the receipt with today's date, and return the receipt back to the instructor.

Do not forget to take your earnings with you.

As a final request, we ask of you to not discuss the games you played and the decisions you took in this session with your classmates who have yet to participate in the session.

Thank you!



**Pictures from:**

<https://www.facebook.com/133045120079709/photos/a.1104907229560155/1247063292011214/?type=1&theater>

<https://www.livelaw.in/government-and-its-naamkaran-ceremonies-understanding-the-procedure-of-renaming-of-states-and-cities-in-india/>

<https://www.hindustantimes.com/pune-news/pune-zoo-reveals-birth-of-4-tiger-cubs-in-captivity/story-WmZzerm6WRvN68PzXTxXRN.html>

**Newspaper extracts from:**

<https://www.hindustantimes.com/pune-news/pune-zoo-reveals-birth-of-4-tiger-cubs-in-captivity/story-WmZzerm6WRvN68PzXTxXRN.html>

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