Ecobank Ghana Limited and its Subsidiaries

Consolidated Financial Statements (un-audited) for the period ended 30 September 2016

Key ratios

| Cost to Income | 46.71% |
|--------------------------|--------|
| Return on Average Assets | 5.30% |
| Return on Average Equity | 42.30% |

Statements of comprehensive income

| (All amounts are in thousands of Ghana cedis unless otherwise stated) | | | At 30 September | | |
|---|---|---|---|---|--|
| | Group 2016 | Group 2015 | Bank 2016 | Bank 2015 | |
| Interest income Interest expense | 772,752 (146,582) | 607,331 (107,461) | 729,774 (119,716) | 587,113 (98,259) | |
| Net interest income Fee and commission income Fee and commission expense | 626,170 114,057 (2,500) | 499,870 149,169 (2,885) | 610,058 113,820 (2,500) | 488,854 141,493 (2,885) | |
| Net fees and commission income Lease income Net trading income Dividend income Other Revenue | 111,557 3,973 91,438 2,300 7,673 | 146,284 2,499 108,807 2,539 7,253 | 111,320 3,973 91,412 2,300 7,654 | 138,608 2,499 102,340 2,539 7,063 | |
| Revenue Impairment charge on loans and advances Operating expenses | 843,111 (44,400) (393,832) | 767,252 (40,563) (310,385) | 826,717 (44,400) (393,417) | 741,903 (40,563) (302,395) | |
| Operating profit | 404,879 | 416,304 | 388,900 | 398,945 | |
| Share of profit of associates (net of tax) | 583 | 643 | - | - | |
| Profit before income tax Income tax National fiscal stabilisation levy | 405,462 (100,864) (20,273) | 416,947 (99,494) (20,847) | 388,900 (95,687) (19,445) | 398,945 (91,384) (19,947) | |
| Profits after tax | 284,325 | 296,606 | 273,768 | 287,614 | |
| Other Comprehensive Income Items that may be reclassified subsequently to profit or loss: Change in value of available for sale investment securities Income tax relating to components of other comprehensive income Other comprehensive income for the period, net of tax | | 1,344 (336) 1,008 | | 855 (214) 641 | |
| Total comprehensive income for the period | 284,325 | 297,614 | 273,768 | 288,255 | |
| Profit for the year attributable to: Equity holders of the Bank Comprehensive income for the period attributable to: Equity holders of the Bank | 284,325 284,325 | 296,606 297,614 | 273,768 273,768 | 287,614 288,255 | |
| Earnings per share (annualised) Basic and Undiluted | 1.29 | 1.35 | 1.24 | 1.31 | |

Statement of consolidated financial position

(All amounts are in thousands of Ghana cedis unless otherwise stated)

At 30 September

| | Group | Group | Bank | Bank |
|---|----------------------|----------------------|--------------------|----------------------|
| | 2016 | 2015 | 2016 | 2015 |
| Cook and believes with Dook of Chang | 020 227 | 007.70 | 022.252 | 007.770 |
| Cash and balances with Bank of Ghana Government Securities | 828,337 | 886,769 | 822,352 411,461 | 886,769 |
| Loans & advances to banks | 495,498 2,443,122 | 471,871 1,224,492 | 2,471,824 | 429,167 1,245,664 |
| Loans & advances to customers | 3,457,927 | | 3,480,082 | 3,328,951 |
| Investment securities: available for sale | 83,721 | 22,888 | 55,114 | 21,888 |
| Investment in subsidiaries | 05,721 | 22,000 | 19,179 | 16,673 |
| Investment in associates | 7,969 | 7,181 | 4,841 | 4,841 |
| Intangible assets | 6,143 | 10,072 | 6,143 | 10,072 |
| Deferred tax | 431 | 3,669 | 431 | 3,669 |
| Property and equipment | 359,680 | 233,347 | 359,680 | 233,347 |
| Other assets | 198,600 | 289,351 | 155,057 | 227,379 |
| | , | , | , | |
| Total Assets | 7,881,428 | 6,454,580 | 7,786,164 | 6,408,420 |
| Deposits from banks | 547,661 | 139,983 | 710,442 | 480,311 |
| Customer deposits | 5,611,953 | | 5,372,644 | 4,166,206 |
| Other liabilities | 471,571 | 583,677 | 479,082 | 643,855 |
| Income tax | 7,972 | 2,742 | 7,972 | 2,742 |
| Borrowings | 312,839 | 281,411 | 306,713 | 275,503 |
| | 3 .2,037 | 201,111 | 300,7.13 | |
| Total liabilities | 6,951,996 | 5,590,248 | 6,876,853 | 5,568,617 |
| Equity and reserves | | | | |
| Stated capital | 226,641 | 226,641 | 226,641 | 226,641 |
| Income surplus account | 300,425 | 279,093 | 280,793 | 254,897 |
| Revaluation reserve | 59,056 | 56,821 | 59,056 | 56,947 |
| Statutory reserve fund | 317,953 | 278,519 | 317,464 | 278,060 |
| Regulatory credit risk reserve | 25,357 | 23,258 | 25,357 | 23,258 |
| | 23,331 | 25,250 | 25,551 | 25,250 |
| Total equity attributable to equity holders of the Bank | 929,432 | 864,332 | 909,311 | 839,803 |
| Total liabilities and equity | 7,881,428 | 6,454,580 | 7,786,164 | 6,408,420 |

Consolidated cashflow statement

| (All amounts are in thousands of Ghana cedis unless otherwise stated) | | | At 3 | 0 September |
|--|--------------------------|--------------------------|--------------------------|------------------------|
| | Group 2016 | Group 2015 | Bank 2016 | Bank 2015 |
| Cashflow from operating activities | | | | |
| Interest paid | (144,837) | (104,715) | (118,291) | (96,351) |
| Interest received | 772,742 | 588,540 | 664,327 | 516,922 |
| Net fees and commissions | 111,616 | 147,332 | 111,379 | 139,655 |
| Other income received Dividend received | 7,673 2,300 | 7,253 2,539 | 7,654 2,300 | 7,063 2,539 |
| Net trading income | 81,728 | 105,120 | 81,769 | 98,832 |
| Lease income | 3,973 | 2,499 | 3,973 | 2,499 |
| Payments to employees and suppliers | (363,481) | (282,523) | (346,879) | (274,430) |
| Corporate tax and national stabilisation levy paid | (95,987) | (116,793) | (93,150) | (114,224) |
| Cashflow from operating activities before changes in operating assets and liabilities | 375,727 | 349,252 | 313,082 | 282,505 |
| Changes in operating assets and liabilities | | | | |
| Loans and advances (to Customers and Banks) | (1,582,142) | (354,275) | (1,639,126) | (409,109) |
| Other assets | (288,423) | (352,668) | (100,809) | |
| Investment securities | - | - | - | - |
| Customer deposits | 772,258 | 353,001 | 706,706 | 138,082 |
| Other liabilities | (58,198) | (106,715) | 45,654 | (103,783) |
| Mandatory Reserves | 133,998 | 100,554 | 133,998 | 100,554 |
| Net cash generated from operating activities | (1,022,507) | (360,103) | (853,575) | (446,236) |
| Cash flow from investing activities | | | | |
| Purchase of property and equipment | (106,847) | (99,416) | (106,847) | (99,416) |
| Purchase of software | (830) | (7,531) | (830) | (7,531) |
| Proceeds from sale of equipment | 196 | 109 | 196 | 109 |
| Purchase of government securities Proceeds from the sale of government securities | (4,588,100) 4,812,205 | (1,108,415) 1,355,361 | (4,453,514) 4,664,778 | (923,698) 1,138,624 |
| | 4,012,203 | 1,333,301 | 4,004,770 | 1,130,024 |
| Net cash used in investing activities | 116,624 | 140,108 | 103,783 | 108,088 |
| Cash from financing activities | | | | |
| Proceeds from borrowed funds | (45.244) | 38,676 | - (45.244) | 38,676 |
| Repayment of borrowed funds | (45,216) | (16,579) | (45,216) | (16,579) |
| Dividend Daid | (246,312) | (231,650) | (246,312) | (231,650) |
| Dividend Paid | , , , | | | |
| Dividend Paid Net cash generated from/(used in) financing activities | (291,528) | (209,553) | (291,528) | (209,553) |
| Net cash generated from/(used in) financing activities Net gain on exchange rate changes on cash and cash equivalent | s | (209,553) | | |
| Net cash generated from/(used in) financing activities Net gain on exchange rate changes on cash and cash equivalent Net increase (decrease) in cash and cash equivalents | s (821,684) | (80,296) | (728,238) | (265,196) |
| Net cash generated from/(used in) financing activities Net gain on exchange rate changes on cash and cash equivalent | s | | | (265,196) |
| Net cash generated from/(used in) financing activities Net gain on exchange rate changes on cash and cash equivalent Net increase (decrease) in cash and cash equivalents | s (821,684) | (80,296) | (728,238) | (265,196) |

Disclosures

- 1. The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards.
- 2. The accounting policies applied in the preparation of these financial statements were consistent with those applied in the preparation of the annual consolidated statements of 31 December 2015.

| 3. Contingent liabilities | Group 2016 GHC 000 | Group 2015 GHC 000 | Bank 2016 GHC 000 | Bank 2015 GHC 000 |
|---|------------------------------|------------------------------|-----------------------------|-----------------------------|
| Guarantees, indemnities and letters of credit | 571,520 | 1,033,124 | 571,520 | 1,033,124 |
| 4. Quantitative Disclosures | | | | |
| i. Capital Adequacy Ratio | | | 14.86% | 15.55% |
| ii. Non-performing loan Ratio | | | 18.30% | 2.57% |
| 5. Qualitative Disclosures | | | | |
| i. Default in statutory liquidity (times) | | | Nil | Nil |
| ii. Default in statutory liquidity sanction (GHC'000) | | | Nil | Nil |

6. The financial statements do not contain any untrue statement, misleading facts or omit material facts, to the best of my knowledge.

igned Signed

 Daniel Sackey
 George Mensah-Asante

 Managing Director
 Executive Director

