BnB
Assistant for
Successful
Pricing

Created By: Tim Cummins

Journey So Far

Project Objective

Understanding the Data

Data Prep for Regression

FSM

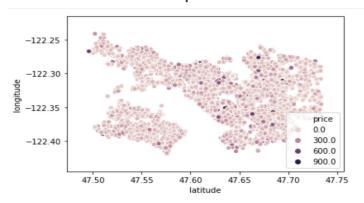
Feature Engineering

Additional Data

Future

Project Objective

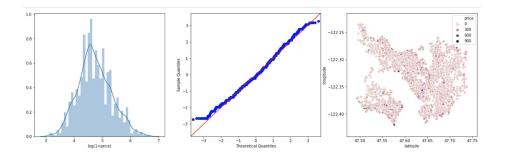
Predict Pricing For Seattle Rental Properties



Data

- AirBnB Website
- ~7k rows
- 100 features
- Stops at December 2019

Exploratory Data Analysis



Data Prep

- Missing Data
- OneHotEncoder
- Outliers
- Natural Language Processing
 - TF-IDF Vectorizer

Baseline Model

Linear Regression

- Low R2 (close to 0)
- Drastic Negative Intercept

Feature Engineering

- Removed properties listed for \$0/night or over \$800/night
- Changed minimum nights into a grouping category: 1 night, 2-7 nights and greater than 7 nights
- Removed new properties (no reviews)

Current Model/ Additional Data

Random Forest Regressor:

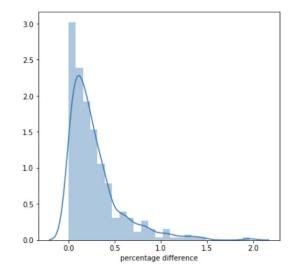
• R2: 0.67

• MAE: 33.8

Percent Diff Avg: 0.27

Flask App:

https://github.com/trossII/AirBnBFlask



Price Prediction

Price: \$85

Prediction: \$85



Price: \$95

Prediction: \$83



Price Prediction

Price: \$169

Prediction: \$171



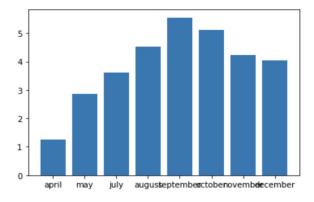
Price: \$299

Prediction: \$217



Future Additions

- Add distance from top 5 attractions in the area:
 - Seattle Center
 - Pike Place
 - Ballard Locks
 - Chihuly Garden
 - Woodland Park Zoo
- Suggest change in price for seasons
- Suggest changes to listing name to increase value
- Add a map for selection
- Image processing



Contact Info

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