BnB
Assistant for
Successful
Pricing

**Created By: Tim Cummins** 

#### Journey So Far

**Project Objective** 

Understanding the Data

Data Prep for Regression

**FSM** 

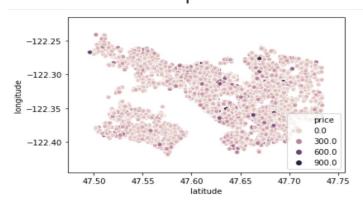
Feature Engineering

Additional Data

Future

## **Project Objective**

# Predict Pricing For Seattle Rental Properties



#### Data

- AirBnB Website
- ~7k rows
- 100 features
- Stops at December 2019

### Data Prep

- Missing Data
- OneHotEncoder
- Outliers
- Natural Language Processing
  - TF-IDF Vectorizer

#### Baseline Model

#### **Linear Regression**

- Low R2 (close to 0)
- Drastic Negative Intercept

## Feature Engineering

- Removed properties listed for \$0/night or over \$800/night
- Changed minimum nights into a grouping category: 1 night, 2-7 nights and greater than 7 nights
- Removed new properties (no reviews)

#### Current Model/ Additional Data

#### Random Forest Regressor:

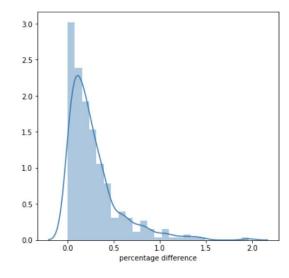
R2: 0.67

• MAE: 33.8

Percent Diff Avg: 0.27

#### Flask App:

https://github.com/trossII/AirBnBFlask



### **Price Prediction**

Price: \$85

Prediction: \$85



Price: \$95

Prediction: \$83



### **Price Prediction**

Price: \$169

Prediction: \$171



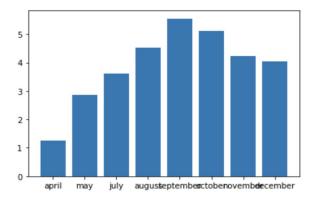
Price: \$299

Prediction: \$217



#### **Future Additions**

- Add distance from top 5 attractions in the area:
  - Seattle Center
  - Pike Place
  - Ballard Locks
  - Chihuly Garden
  - Woodland Park Zoo
- Suggest change in price for seasons
- Suggest changes to listing name to increase value
- Add a map for selection
- Image processing



#### Contact Info

**Timothy Cummins** 

Email: trosscummins@gmail.com

GitHub: https://github.com/trossII

LinkedIn: <a href="https://www.linkedin.com/in/trcummins/">https://www.linkedin.com/in/trcummins/</a>

