Just One More: Modeling Binge Watching Behavior

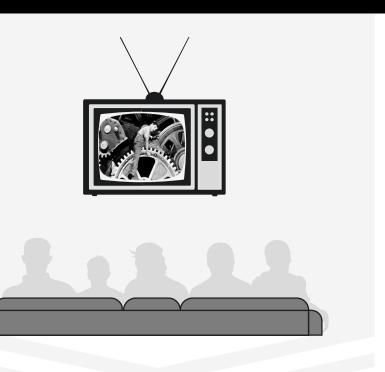
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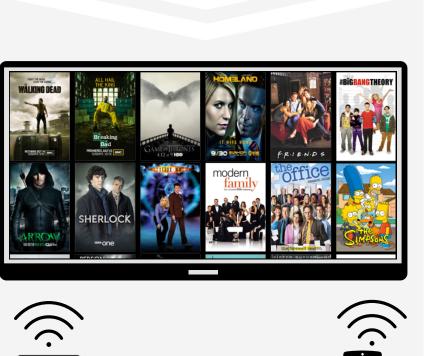


I. History of TV show consumption schemes



Past TV show consumption scheme: TV broadcast

- · No choice of device... Only TV
- No choice of content
- No choice of time



New TV show consumption scheme: **VOD** services

- Any device you want (TV, tablet, cellphone...)
- Any content you want
- Any time you want

VOD enabled Binge Watching!

II. Popular-culture definition of binge watching

Definition

Popular press and market research define binge watching as Watching multiple episodes of a television program in a single sitting (or **session**)

Limitations

- External factors ignored
- · Based on survey data... And reports do not agree on the episode threshold:
 - TiVo: 3 episodes
 - Netflix: 2 episodes

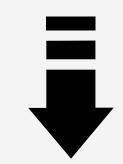
Questions

- · Using a data-driven approach, is there a clear episode threshold?
- · Are there other factors to consider?

III. Objective

Step 1

Model viewer behavior with a data-driven approach using real-world VOD data.



Step 2

Characterize binge watching behavior through this model.

IV. Modeling TV show viewing behavior

Model the number of episodes viewed in a session

Example:

Goal

It is **Saturday** at **4pm**, you start watching "The Big Bang Theory" on TV.



How many episodes are you likely to watch?

Model

Censored Poisson Regression with Latent Factors

Latent factors

Observation: There are different types of viewing behaviors.

<u>Method</u>: Model number of episodes v_i viewed in session i as a random drawing from a mixture of K Poisson distributions.

Insights: Account for the **heterogeneous** behavior between sessions.

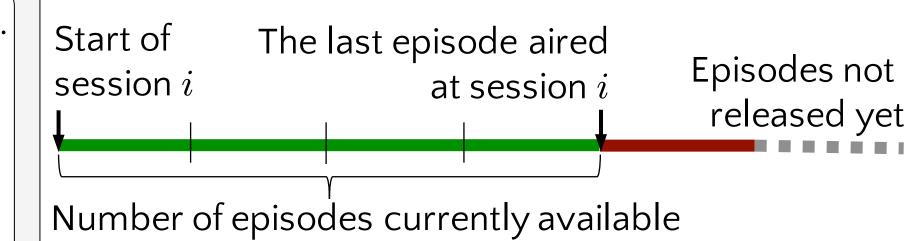
Censorship

Observation: "censored" session, i.e., the user have consumed all available content.

Method: · Model each mixture component as a censored Poisson distribution.

> • A session is "censored" (c_i =1) if the latest episode is consumed in the session.

Insights: Account for the case when the user cannot possibly consume more but may desire to.



i.e., Censorship threshold h_i

Poisson Regression

Observation: Context of a session influences the

rate of consumption.

Model the consumption rate of each Method: session as function (log-linear) of the

covariates of each session.

 Device used Day of Week **Covariates**: Hour of Day • TV Series Title

Parameter Estimation and Inference

Inference: EM algorithm

Model Selection: Set K=3 using predictive log-likelihood

via 5-fold cross-validation.

Predictive Tasks: (1) Predicting the number of episodes in a

session: 9% improvement in MAE compared to other *regression* methods.

(2) Predicting if the user will watch the next episode: 7% improvement in AUC compared to other *classification* methods.

V. Characterizing binge watching

Differences between the mixture components

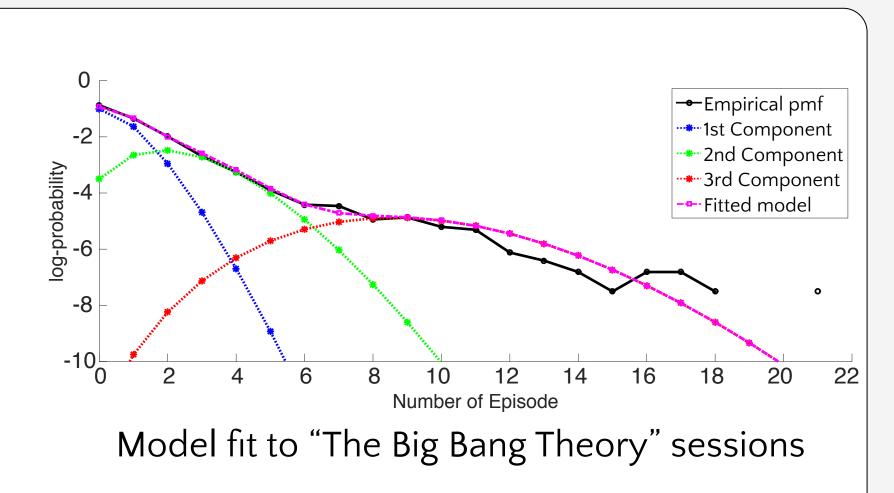
From our viewership model, we can observe the differences between the mixture components.

Given K=3, we find three different types of viewer behavior:

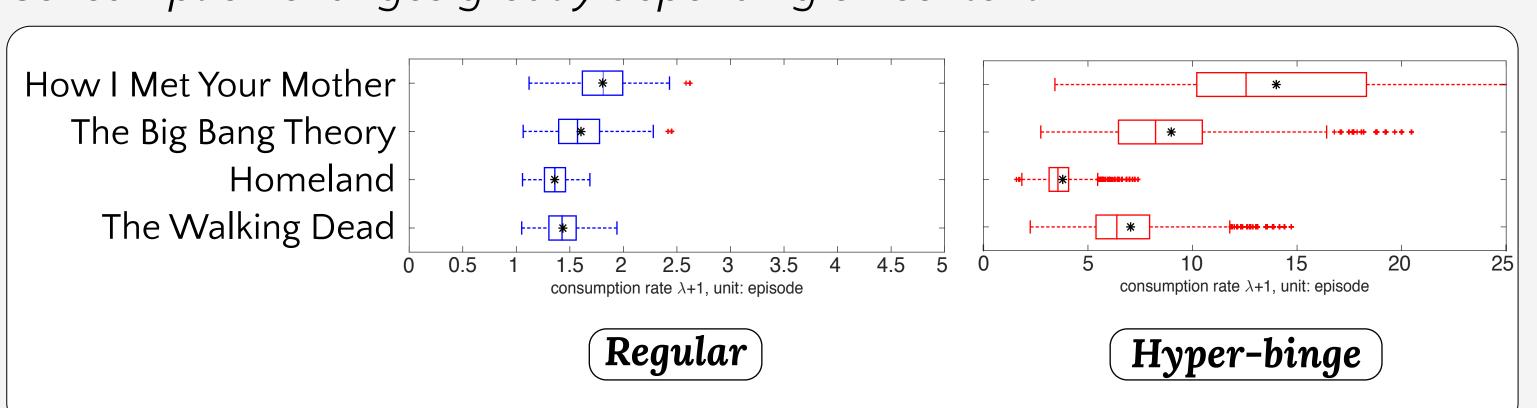
Regular)

(Binge)

Hyper-binge

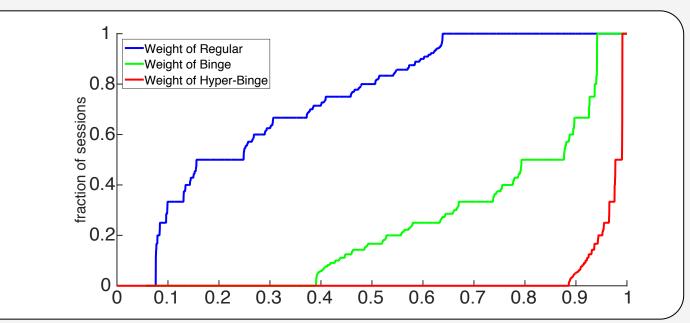


Consumption changes greatly depending on content



A majority of users binge

- Over 64% binge at leat once
- 20% binge in half their sessions
- · 8% binge all the time
- 11% Hyper-binge at least once



Not all binge sessions are trying to complete a season

- · Dramas such as "The Walking Dead" and "Homelad" are watched in-order.
- Comedies such as "The Big Bang Theory" and "Modern Family" are non-sequential in over 40% of binge sessions.

ĺ	Title	Regular	Binge	Hyper-binge			
	All Series	97%	84%	76%			
	Walking Dead	98%	87%	85%			
	Homeland	98%	94%	96%			
	HIMYM	97%	88%	77%			
	Big Bang Theory	87%	56%	52%			
	Modern Family	83%	59%	78%			
	NCIS	98%	71%	67%			
Percentage of sessions wiewing episodes in order							

Binge watching is irregular

		Next session					
	nt On		Regular	Binge	Hyper-binge		
	urre essi	Regular	0.82	0.16	0.02		
		Binge	0.66	0.30	0.04		
	O N	Hyper-binge	0.59	0.32	0.09		
User behavior transition matrix							

A majority of binge watchers return to regular consumption in their next session.

VI. Take away message

Accurately modeling user viewing behavior requires a model that considers both inhomogeneity between sessions and content censorship.

Our model reveals two distinct types of binge watching behaviors:

- **binge** and
- hyper-binge watching.

- Binge watching is a **prominent** behavior adopted by more than 64% of users.
- · Binge watching is an *irregular* behavior as more than 65% of binge watchers will not binge in their next session.