

# Memetics, Knowledge Diffusion and Social Learning Theory

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**Abstract:** In this research paper, I will look to explore the causal relationships between social learning and improved academic outcomes. This research proposes using a Randomized Control Trial (RCT) where a treatment group is presented with a number of memes that will ideally improve collective thought a particular set of topics and a control group that is not presented with these memes. The design of this experiment will require a careful analysis of knowledge diffusion in these communities to ensure lack of knowledge overlap. The design of knowledge diffusion in our paper will take a similar approach to the method of citations as a metric for knowledge diffusion.

**Introduction:** Social Learning Theory is roughly defined around the concepts of expectations and incentives. Social Learning Theory is the brainchild of Albert Bandura and Bandura roughly identified several expectancies and incentives in SLT which are the following:

Expectancies:

- beliefs about how things are connected
- belief about how personal actions influence outcomes
- beliefs about one's abilities to perform the action that leads to the outcome

Rewards:

- The value placed on a particular outcome.<sup>1</sup>

Julian Rotter also proposed a theory of Social Learning which was predicated on the idea that personalities cannot develop absent of its environment. Rotter too proposed expectancies and rewards and in addition spoke about action and expectancy potentials. Rotter believed that there are two ways to change behavior. Change the way someone speaks, or change the environment a person interacts with.<sup>2</sup>

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<sup>1</sup> Irwin Rosenstock et al (summer 1988), Social Learning Theory And the Health Belief Model, Health Education Quarterly, retrieved from: [chrome-extension://oemmndcbldboiebfnladdacbfmadadm/https://deepblue.lib.umich.edu/bitstream/handle/2027.42/67783/10.1177\\_109019818801500203.pdf?sequence=2&isAllowed=y](chrome-extension://oemmndcbldboiebfnladdacbfmadadm/https://deepblue.lib.umich.edu/bitstream/handle/2027.42/67783/10.1177_109019818801500203.pdf?sequence=2&isAllowed=y)

<sup>2</sup> 2018, The Social Learning Theory of Julian Rotter, Retrieved from: <http://psych.fullerton.edu/jmearns/rotter.html>

Social Learning Theory is of particular interest because the current political environment has proven to display a strong connection with tribal identity and thought. This is of no surprise, we are inherently social creatures, however the prevalence today may actually offer the exposure and interest in researching how to alter behavior by shifting environment. The implication of this is relevant for larger societal issues such as politics, but is also increasingly important in educational institutions. In several studies over the past two decades researches in economics and other disciplines have attempted to determine how people learn in groups. Two major styles proposed were the bayesian learning method and the degroot learning method. Two prominent studies in the field shed light that communities tend to lean towards degroot learning.<sup>3</sup> Degroot learning is characterized by the idea that if a community reaches a consensus, they will never change the opinion even if they are wrong. This is of striking similarity to the way public discourse seems to shape out in our society in general.

**Theory/Goal:** Holding to the idea that our society tends to operate using degroot learning style, It seems plausible to follow the line of reasoning of Rotter which is to “change the environment in which an individual interacts.” We may not physically be able to put them in a new environment, but what if their environment subtly shifted?

Memes were originally posed by Richard Dawkins as way of explaining evolutionary components of culture.<sup>4</sup> Memes have since been studied as a theory of information transformation, as a way of developing genetic algorithms etc. I propose of the use of memetics as a means of transmitting new information to a group to nudge them in a direction to reaching a more optimal consensus.

The purpose of this research is to first determine a causal connection between social learning and improved outcomes in learning and decision making. The second has policy and social implications which would suggest that there is a need to put resources into innovations in education and society that improve the environment which learning can flourish.

**The Methodology:** Randomized Control Trials require a well designed experiment to delineate the Treatment and Control group, ensure the two groups are statistically identical and use the use of statistical tests to determine that after treatment the two groups are statistically different.

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<sup>3</sup> Cite esther duflo and achemoglu

chrome-extension://oemmndcbldboiebfnladdacbfmadadm/https://web.stanford.edu/~arungc/CLX.pdf

<sup>4</sup> Chavalarias, David. (2019). Human's Meta-cognitive Capacities and Endogenization of Mimetic Rules in Multi-Agents Models.

Because memetics are essentially viral information, there is potential for information overlap in treatment and control if we are not careful. For this reason I propose designing a way of capturing knowledge diffusion within the group to explore a way of preventing information leaks. In the literature citations are a way of tracking knowledge diffusion in academia.<sup>5</sup> My goal is to design an informal citation system in both the treatment and control groups to determine knowledge diffusion within these groups. This informal citation system serves multiple purposes of which some are tangential to the goal of this article. These will be explored more in the appendices of this paper. There is potential for exploring a two part RCT, where there is a traditional method of delivery of information to another identical group, which will also be compared to the control group. This will give us quantifiable differences between individuals whose behavior is being augmented directly, those with no treatment and those whose behavior is potentially augmented through environmental changes. I believe this may deliver us more robust results on our findings.

### **Implications to Educational Technology:**

While I think the implications are clear, it is worth mentioning explicitly. Finding a strong causal relationship between social learning and better education outcomes can lead automating memetics in affinity networks in MOOCs to drastically improve learning outcomes. The informal citation system can also be an additional way of identifying the strongest information pipelines in MOOCs or other learning social networks to improve the potential of adoption of new ideas. It has also been stated in a few articles (I will go back and cite) the need for program evaluation of learning theories. This is a step in the direction of proving the importance of the theory, which should ultimately lead to more funding in programs that aim to work within this learning pedagogy and delivery design. Since there are currently few market mechanisms available to kill bad ideas on educational delivery, providing a causal connection between a pedagogy and outcomes is a great close second.

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<sup>5</sup> Liu, Y. and Rousseau, R. (2010), Knowledge diffusion through publications and citations: A case study using *ESI*-fields as unit of diffusion. *J. Am. Soc. Inf. Sci.*, 61: 340-351. doi:[10.1002/asi.21248](https://doi.org/10.1002/asi.21248)