

## IMPORT REQUIRED LIBRARIES

```
In [1]: import pandas as pd
import numpy as np
```

## IMPORT THE FILES

```
In [25]: tx = pd.read_csv("QVI_transaction_data (2).csv")      # transactions
cust = pd.read_csv("QVI_purchase_behaviour.csv")
print(tx.shape, cust.shape)
print(tx.columns)
print(cust.columns)
tx.columns = tx.columns.str.strip()
cust.columns = cust.columns.str.strip()
key = "LYLTY_CARD_NBR"
tx[key] = tx[key].astype(str)
cust[key] = cust[key].astype(str)
cust = cust.drop_duplicates(subset=key)
combined = tx.merge(cust, on=key, how="left")
print(combined.shape)
# % of transactions without a matching customer record:
missing = combined.filter(regex="^(?!.*" + key + ").*$") # just to avoid key confusion
# Better: check a known cust column, e.g. 'LIFESTAGE' if it exists
if "LIFESTAGE" in combined.columns:
    print("Unmatched rows:", combined["LIFESTAGE"].isna().mean()*100, "%")
total_sales = combined["TOT_SALES"].sum()
print("Total sales:", total_sales)
combined
```

```
(264836, 8) (72637, 3)
```

```
Index(['DATE', 'STORE_NBR', 'LYLTY_CARD_NBR', 'TXN_ID', 'PROD_NBR',
      'PROD_NAME', 'PROD_QTY', 'TOT_SALES'],
      dtype='object')
```

```
Index(['LYLTY_CARD_NBR', 'LIFESTAGE', 'PREMIUM_CUSTOMER'], dtype='object')
```

```
(264836, 10)
```

```
Unmatched rows: 0.0 %
```

```
Total sales: 1934415.0000000002
```

Out[25]:

|               | DATE  | STORE_NBR | LYLTY_CARD_NBR | TXN_ID | PROD_NBR | PROD_NAME                                      | PROD_QTY | TOT_SALES | LIFESTAGE                 | PREMIUM |
|---------------|-------|-----------|----------------|--------|----------|--|----------|-----------|---------------------------|---------|
| <b>0</b>      | 43390 | 1         | 1000           | 1      | 5        | Natural Chip<br>Compny<br>SeaSalt175g          | 2        | 6.0       | YOUNG<br>SINGLES/COUPLES  |         |
| <b>1</b>      | 43599 | 1         | 1307           | 348    | 66       | CCs Nacho<br>Cheese 175g                       | 3        | 6.3       | MIDAGE<br>SINGLES/COUPLES |         |
| <b>2</b>      | 43605 | 1         | 1343           | 383    | 61       | Smiths Crinkle<br>Cut Chips<br>Chicken 170g    | 2        | 2.9       | MIDAGE<br>SINGLES/COUPLES |         |
| <b>3</b>      | 43329 | 2         | 2373           | 974    | 69       | Smiths Chip<br>Thinly<br>S/Cream&Onion<br>175g | 5        | 15.0      | MIDAGE<br>SINGLES/COUPLES |         |
| <b>4</b>      | 43330 | 2         | 2426           | 1038   | 108      | Kettle Tortilla<br>ChpsHny&Jlpno<br>Chili 150g | 3        | 13.8      | MIDAGE<br>SINGLES/COUPLES |         |
| ...           | ...   | ...       | ...            | ...    | ...      | ...  | ...      | ...       | ...                       |         |
| <b>264831</b> | 43533 | 272       | 272319         | 270088 | 89       | Kettle Sweet<br>Chilli And Sour<br>Cream 175g  | 2        | 10.8      | YOUNG<br>SINGLES/COUPLES  |         |
| <b>264832</b> | 43325 | 272       | 272358         | 270154 | 74       | Tostitos Splash<br>Of Lime 175g                | 1        | 4.4       | YOUNG<br>SINGLES/COUPLES  |         |
| <b>264833</b> | 43410 | 272       | 272379         | 270187 | 51       | Doritos<br>Mexicana 170g                       | 2        | 8.8       | YOUNG<br>SINGLES/COUPLES  |         |
| <b>264834</b> | 43461 | 272       | 272379         | 270188 | 42       | Doritos Corn<br>Chip Mexican<br>Jalapeno 150g  | 2        | 7.8       | YOUNG<br>SINGLES/COUPLES  |         |
| <b>264835</b> | 43365 | 272       | 272380         | 270189 | 74       | Tostitos Splash<br>Of Lime 175g                | 2        | 8.8       | YOUNG<br>SINGLES/COUPLES  |         |

264836 rows × 10 columns



## TOTAL NUMBER OF CUSTOMER

```
In [27]: dataset.describe()
```

```
Out[27]:
```

|       | LYLTY_CARD_NBR |
|-------|----------------|
| count | 7.263700e+04   |
| mean  | 1.361859e+05   |
| std   | 8.989293e+04   |
| min   | 1.000000e+03   |
| 25%   | 6.620200e+04   |
| 50%   | 1.340400e+05   |
| 75%   | 2.033750e+05   |
| max   | 2.373711e+06   |

```
In [ ]: total_customer = 241584
```

## AVERAGE NUMBER OF TRANSACTION PER CUSTOMER

```
In [28]: dataset.shape
```

```
Out[28]: (72637, 3)
```

```
In [29]: total_customer = 241584  
transaction = 264834  
avg_transaction = total_customer/transaction  
print(avg_transaction)
```

```
0.9122091574344684
```

```
In [ ]:
```