## Adam Gałęcki

### Digital Marketing Manager

## galecki.site

## linkedin.com/in/adamgalecki

#### linktr.ee

### **Marketing Manager**

2021 - 2025

Dogtronic

Comprehensive digital campaign management. SEO for external clients and marketing team management.

### **Marketing Specialist**

2023 - 2024

Institute for Higher Education Development

Coordination of promotional activities (PPC, Emailmarketing), development of brand communication (LinkedIn) and analytical support.

## **SEO Specialist**

2021 - 2022

Kryptobot

Client website SEO audit and optimization, link building and analytics, copywriting.

## **Graphics Designer**

2021

**EmArt Studio** 

Designing graphic materials for print.

Intern 2021

Akanza

Supporting the team in content creation and advertising campaigns.



### Education

2018-2021

BA

Lublin University of Technology

Marketing and Market Communication

## Adam Gałęcki

Digital Marketing Manager

## **Selected Projects**

### **Martom Doors**

SEO | Management

SEO for external door manufacturer

We've been working together since 2022. In the past year, we achieved >3 million organic impressions in Google, increasing traffic by 22%. Through systematic work on content, link building and technical optimization, we gained >650 new phrases in TOP10 and built a stable foundation for long-term business growth.

### **Dogtronic**

E-mail marketing | Automation

Marketing and sales campaign

In collaboration with the sales department, we developed a cold mailing campaign that included creating a dedicated tool for automatic data scraping from the web and sending personalized messages to corporate clients. As a result of our efforts, we managed to establish contact with brands such as: Żywiec Group, Biedronka, and Dino.

## SPSK4 Hospital

SEO | PPC | Google Ads

Google Ads + SEO – campaign promoting postpartum depression prevention

The goal was to reach women struggling with postpartum depression and encourage them to seek medical help. The campaign aimed to increase awareness of the problem and facilitate access to specialized care. It ran for six months with results including: 750 completed forms from Google Ads, 4% conversion rate, conversion cost of 16 PLN, and approximately 1,000 completed forms from organic Google search results.

## **Doginvoice**

SaaS | Web Development

2024

SaaS platform promotional campaign

The project involved designing a sales campaign based on email marketing and content preparation, designing and implementing a promotional website for the Doginvoice platform – invoicing automation software for B2B companies.

## click here to see graphics portfolio

# Certyfikaty

### Fundamentals of digital marketing

**B2B** - lead generation

Google 2023 Szymon Negacz

## The use of AI in Marketing

## **Viral and Creative Marketing**

Kreatywny Marketing 2023 Jakub Biel 2024