RESUME

HO Yin Tung, Truman (何延東)

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Prosperous Garden, Yau Ma Tei, Kowloon Address:



College Education

2010-2013 City University of Hong Kong

Bachelor of Science Major in Applied Biology (AB)

Minor in Environmental Sciences (ENS) (Honors)

(Upper Second Class Honors)

Had been chosen to present during exhibition as one of representative of the Applied Biology

Department

Future

Ready and Eager to continue advanced studies



Internship

Field-based Conservation Study Projects

Jun-Jul 2012

Education Department of Kadoorie Farm & Botanic Garden (KFBG)

- Determined water pollution level from livestock sewage
- Performed eco-tourism
- Organized and designed educational exhibition in Macau

🚍 Work Experience

Hospital Product Specialist

Feb 2017 – Jul 2017

Y.C.Woo & Co. Ltd

~A Medical Products Distributor

- Researched for target market and clients 'demand
- Conducted sales to various clients including hospital staff and patients and Maintained good relationships with them
- Provided remote or direct care service to users, i.e. patients if needed
- ♦ Created and Improved sales material like leaflet and catalog
- Organized medical workshop and promotion events

Sales and Marketing Executive

Feb 2014 – Dec 2016

AMS International (HK) Ltd

~A Trading Company developing in Biotechnology Market

- Started up overseas distribution (in Asia country like Thailand) for Mainland Biotech company
- Provided technical laboratory demonstration of products
- Initialized Inventory system for biochem products
- Experienced in application for customs clearance and certificate registration in Hong Kong
- Designed and Prepared promotion materials for various demonstrations and exhibitions
- Involved in commercial expo like Medical Fair Asia (Singapore) & International Medical Devices & Supplies Fair (HK)
- Involved in registration of import certificates for products in countries including Thailand

Web-content consultant & editor

Dec 2014 – Sep 2015

Happy Way Travel Limited

~A Travel Agency Company exploring possibility in Medical Tour

- Studied on foreign medical caring procedure & Composed various package content including medical tour
- ♦ Performed website update and maintenance
- Built up promotion channels in different social media and Organized promotion event with foreign tourist office
- Handled domain rental and Activated mail system

Shop Manager Jul 2013 – Jan 2014

i-Runners Ltd

~A Sportswear Retail Shop Focusing on High-end Athletic Gear

- ♦ Studied on products' feature and Analyzed the market trends
- ♦ Managed staffs and Provided product training
- ♦ Initialized POS system and Performed maintenance
- Organized events like competition sharing and stretching seminar
- Designed promotion materials (like Facebook pages and poster) for various events
- Wrote sale reports and Summarized prediction for future product purchase
- ♦ Coordinated with vendors for ordering and after-sale services

Other activities

Volunteer Coordinator 2013 – 2015

The Vibram® Hong Kong 100

- ♦ Maintain communication between volunteers
- ♦ Coordinated volunteers' desire & Arrange duties

Event financial Councillor 2011 – 2012

Council of Students' Union, City University of Hong Kong

- Reviewed and Approved activity proposals by Students Union executive Committees and all Union suborganization
- Managed the financial budget and fund allocation in various activities
- ♦ Reviewed the amendment by-laws of the Council

Financial Secretary 2010 – 2011

Executive Committee of the 18th Biology and Chemistry Society, City University of Hong Kong

- ♦ Arranged budget of events and Managed expense
- Coordinated with other committees during preparation (mainly in purchase aspect)
- ♦ Handled official financial applications
- ◆ Organized various activities with other committees

Projects & Exhibitions Involved in

2014 - 2016 The Vibram® Hong Kong 100 Volunteer Coordinator

Sep 2014 Medical Fair Asia 2014 - Singapore

May 2015 Hong Kong International Medical Devices & Supplies Fair 2015



Skills

Language:

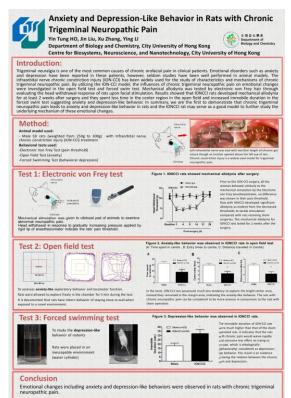
Native speaker of Cantonese

Advanced in English, Mandarin and Japanese

Computer skills:

Proficient in Microsoft Office (Word, Excel, PowerPoint) & other common office software Competent in Graphic Design & Edition software (Adobe Photoshop, Adobe illustrator) Intermediate in POS system and Inventory system

Some of my previous work in different events 部份曾經參與工作的活動









Some of my previous design 我的部份宣傳品設計



Company Profile

Sansure Biotech Inc. is dedicated to the development, manufacturing and distribution of world-class clinical diagnostic reagents, instruments and other medical products. With a comprehensive line of diagnostic reagents and analytical instruments, Sansure is able to develop customized solutions. Exhibiting unprecedented sensitivity and accuracy. Sansure has a phenomenal growth potential.

Sansure has developed one-step and magnetic-bead technologies, leading to the issuance of 20 patents. With its fundamental focus on molecular diagnosis, the Sansure research and development team incorporates its knowledge of molecular biology, biochemistry and immunology. Through the collaborative efforts of the Sansure RAD team in China and CSD Biotech Inc. in the United States of America, the company is ensured of a leading position in the real-time PCR field.





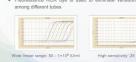
HCV RNA PCR KIT Based on magnetic-bead technology

quantification of Hepatitis C Virus (HCV) RNA in human serum or pleasan. This pretty improves accuracy in detecting IPC-Virificates samples, facilitates early diagnosis and narrows the "window period" in detecting HCV-infected serum. Accuracy in assigning "window period" infection and safety in blood transfusion are also promoted The kit is intended for use as an indicator of diseases prognosis and for use as an all of a assessing viral response to antiviral treatment,



Easy Operation

Accurate Quantification





The NatCH 64 System

A specimen pre-treatment system

It is equipped with specially-designed magnetic beads to extract and purify nucleic acid from serum, plasma, or urine specimen.

High Throughput:

Only 30-40 min. to process 64 specimens at the same time, the highest throughput at the same time, the highest throughput (Click only 4 buttons to perform nucleic acid purification

No need to elute nucleic acid from magnetic bead:











- Precise temperature control system
- Sensitive photoelectric detection system
- Can do experiments at 3 channels
 Unique electronic, automatic hot lid system









