

Equity Research

WELLS
FARGO

Company Update — December 6, 2023

Semiconductors

Advanced Micro Devices, Inc. (AMD)

AMD: MI300 Launch—Cloud Breadth, AI Inference Performance (Memory is Key), Ethernet vs. InfiniBand, & More

Our Call

Today (12/6) we attended AMD's *Advancing AI* (MI300 launch) event. Most incremental: 1. Cloud customer breadth, 2. Focus on AI inference perf vs NVDA H100 (memory is key), 3. Ethernet vs. InfiniBand, & 4. AMD RoCM software / ecosystem (vs. NVDA CUDA).

What We Think Matters the Most (See Discussion on Page 3):

1. MI300X Cloud Breadth; Supply & Demand Above \$2B+ 2024 Guide. It was important for AMD to highlight the breadth of cloud customer adoption on the MI300X beyond **Microsoft Azure**. AMD highlighted **Oracle Cloud** (new GenAI services coming) and **Meta** (Meta able to adopt MI300X on OCP design in record time), but also notably stated that it currently sees significant supply and customer demand above its >\$2 billion 2024 revenue guide.

2. Emphasis on AI Inference (vs. Training) Performance. As we have previously reported / expected, AMD's presentations highlighted the memory footprint (192GB HBM3; 5.3TB/s bandwidth) of the MI300X as a key architectural differentiator that plays particularly well for AI inference. While highlighting comparable AI training performance vs. NVDA H100, AMD showcased / emphasized a 1.4x to 1.6x better AI inference performance on Bloom 176B and Llama 2 70B.

3. Opening Up AMD's Infinity Fabric; Ethernet vs. InfiniBand for Back-End Networking. AMD announced that it is externally opening up its internally developed Infinity Fabric (internal GPU-to-GPU/CPU; vs. NVIDIA's proprietary NVlink) to innovators and strategic partners. AMD also emphasized its views on Ethernet winning vs. InfiniBand (NVIDIA proprietary) looking forward w/ Arista (Andy Bechtolshiem), Cisco (Jonathan Davidson), Broadcom (Jas Tremblay) hosted in a panel discussion.

4. AMD's ROCm Software Development / Ecosystem Expansion. AMD's ROCm open source software ecosystem support / partnerships remain a key focus as it relates to its competitive positioning vs. NVDA H100. While difficult to quantify, we think AMD positively highlighted its ecosystem expansion (now supporting 62,000+ models with Hugging Face on Instinct GPUs), including upcoming OpenAI Triton support. AMD note that most of the next-gen AI applications are written at frameworks above CUDA.

5. AI Accelerator TAM Update - A Huge Increase! AMD's CEO, Dr. Lisa Su, noted that AMD now sees an AI Accelerator market growing from \$45B in 2023 to >\$400B by 2027. This compares to AMD's prior (yr ago) estimate of the market growing from \$30B in 2023 to \$150B+ by 2027 - driven by customer plan discussions; expanding breadth of customer deploys. As shown below, we model the data center GPU market at \$38.0B in 2023 growing to \$95.3B by 2027; AMD at a mid/high-single digit rev. share by 2025.

Equity Analyst(s)

Aaron Rakers, CFA

Equity Analyst | Wells Fargo Securities, LLC
Aaron.Rakers@wellsfargo.com | 314-875-2508

Joe Quatrochi, CFA

Equity Analyst | Wells Fargo Securities, LLC
Joe.Quatrochi@wellsfargo.com | 314-875-2055

Jake Wilhelm, CFA, CPA

Associate Equity Analyst | Wells Fargo Securities, LLC
Jake.Wilhelm@wellsfargo.com | 314-875-2502

Michael Tsvetanov, CFA

Associate Equity Analyst | Wells Fargo Securities, LLC
Michael.Tsvetanov@wellsfargo.com | 314-875-2558

Rating	Overweight
Ticker	AMD
Price Target/Prior:	\$130.00/NC
Upside/(Downside) to Target	9.8%
Price (12/05/2023)	\$118.38
52 Week Range	\$60.05 - 132.83
Shares Outstanding	1,615,498,891
Market Cap (MM)	\$191,243
Enterprise Value (MM)	\$187,926
Average Daily Volume	38,841,415
Average Daily Value (MM)	\$4,598
Dividend (NTM)	\$0.00
Dividend Yield	0.0%
Net Debt (MM) - last reported	\$(3,317)
ROIC - Current year est.	(0)%
3 Yr EPS CAGR from current year (unless otherwise noted)	52%

\$	2022A	2023E	2023E	2024E	2024E
EPS		Curr.	Prior	Curr.	Prior
Q1 (Mar)	1.13 A	0.60 A	NC	0.68 E	NC
Q2 (Jun)	1.05 A	0.58 A	NC	0.83 E	NC
Q3 (Sep)	0.67 A	0.70 A	NC	0.98 E	NC
Q4 (Dec)	0.69 A	0.77 E	NC	1.18 E	NC
FY	3.53 A	2.65 E	NC	3.67 E	NC
P/E	33.5x	44.6x		32.3x	

Source: Company Data, Wells Fargo Securities estimates, and Refinitiv.
NA = Not Available, Volatility = Historical trading volatility

All estimates/forecasts are as of 12/6/2023 unless otherwise stated. 12/6/2023 18:11:08EST. Please see page 9 for rating definitions, important disclosures and required analyst certifications.

Wells Fargo Securities, LLC does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of the report and investors should consider this report as only a single factor in making their investment decision.

Wells Fargo Express Takeaways

Advanced Micro Devices, Inc. (AMD) | Rating: Overweight | Price Target: \$130.00

Analyst: Aaron Rakers

Financials

FY (Dec)	2022A	2023E	2024E
\$			
ESTIMATES			
EPS			
Q1	1.13 A	0.60 A	0.68 E
Q2	1.05 A	0.58 A	0.83 E
Q3	0.67 A	0.70 A	0.98 E
Q4	0.69 A	0.77 E	1.18 E
AN	3.53 A	2.65 E	3.67 E
Rev. (MM)	23,601.0 A	22,638.3 E	25,396.4 E
EBIT (MM)	6,345.0 A	4,865.7 E	6,787.7 E
EBITDA (MM)	6,978 A	5,518 E	7,498 E
FCF (MM)	5,598.5 A	7,694.8 E	8,759.2 E

WELLS FARGO vs. CONSENSUS

Consensus Estimate	-	2.74 E	4.08 E
Difference from Consensus		(3.2)%	(10.1)%

VALUATION

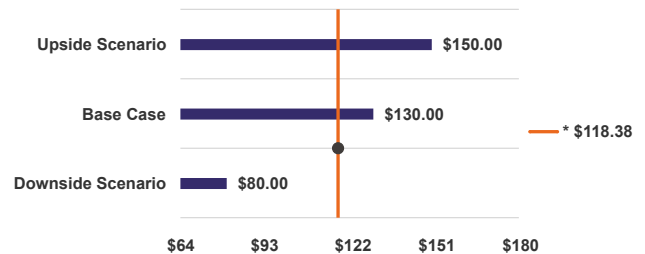
P/E	33.5x	44.6x	32.3x
EV/Revenue	8.0x	8.3x	7.4x
EV/EBIT	29.6x	38.6x	27.7x
EV/EBITDA	27.0x	34.1x	25.1x
EV/FCF	33.6x	24.4x	21.5x
FCF Yield	4.2%	5.7%	6.5%

Consensus Estimate: Consensus EPS Estimate; Source: VisibleAlpha
Source: Company Data, Wells Fargo Securities estimates, and Refinitiv.
NA = Not Available, NE = No Estimate

Investment Thesis

We are positive on AMD's ability to continue gaining share in the server and PC CPU markets, increasing traction in datacenter GPUs, positive / accelerating incremental operating leverage, and ultimately earnings power in excess of \$6/share by 2025. As such, we reiterate our Overweight rating.

Risk vs. Reward – Upside/Downside Price Target Scenarios



*As of 12/05/23
Source: Wells Fargo Securities, LLC estimates and Refinitiv.

Base Case | \$130.00

Our 12-month price target of \$130 represents a ~27x P/E multiple on our C2025 estimate. This compares to AMD shares trading at a 5-yr. historical median forward 12-month P/E of ~35x. Our thesis is driven by an expectation of AMD's continued EPYC server CPU share gains + a broadening AI positioning via MI300 GPU solutions.

Upside Scenario | \$150.00

Our \$150 upside scenario assumes that AMD can continue to gain CPU share (server and client) + significant TAM expansion opportunity / positioning to capitalize on AI infrastructure deployments. Amid AI-driven upside momentum, we would expect to see gross margin expansion and a path to non-GAAP EPS upside of \$6/sh+ (25x P/E)

Downside Scenario | \$80.00

Our \$80 downside scenario (20x P/E on \$4 EPS) assumes that competitive pressure (most notably from Intel) tempers CPU share gains/expectations. We see a downside scenario also in the event that AMD's datacenter GPUs fail to adequately compete with NVIDIA and meet investor expectations. Improved Intel competitive positioning + incremental competitive positioning of Arm-based silicon will be a key focus.

Upcoming Catalysts

4Q23 earnings in late January

Company Description

Founded in 1969, Advanced Micro Devices (AMD), based in Sunnyvale, California, designs and manufactures microprocessors and graphics chips for computing and other applications.

6. Product Cycle Cadence. Although not noted in the company's prepared presentations, during the investor meeting hosted at today's event it was noted AMD will execute on roughly a twelve-month cadence of Instinct data center GPU product cycles; company emphasizing its deep engagements with its cloud customers and a focus on multi-generational product development (i.e., similar to how it has executed on their EPYC server CPU product cycles). We think this is / will be a key focus as we / investors gauge the company's competitive positioning relative to NVIDIA's now twelve-month product cycle cadence (vs. historical 18-24 months) – i.e., next-gen *Blackwell* GPUs slated for intro in 2H2024. Intel's Gaudi3 (2024) and *Falcon Shores* (GPU w/ Gaudi integration; 2025) will also be core competitive platforms in focus.

7. AMD Data Center GPU Estimates Unchanged. As a reminder, based most notably on cloud customer commitments, AMD had outlined an expectation of generating >\$2B in data center GPU rev. in 2024k; guiding \$400M contribution in 4Q23, which most notably (we est. \$300M+) from AMD's *EI Capitan* deploy. We maintain our AMD 2024 and 2025 Data Center GPU revenue estimates at ~\$2.1 billion and \$3.3 billion, respectively. We continue to estimate that AMD can achieve a mid / high single-digit rev. share in data center GPUs in 2024-2025. We currently estimate the data center GPU market at \$48.7 billion and \$65.3 billion in 2024 and 2025, respectively ([see table below](#)).

Dr. Lisa Su - Huge AI Accelerator TAM Increase (\$400B by 2027!); MI300X Details

- **Huge TAM Expansion (\$400B by 2027!):** A year ago AMD outlined an estimate that the AI accelerator market would grow at a ~50% CAGR, or from \$30 billion in 2023 to \$150 billion by 2027. AMD believes it is now clear that demand is growing much faster and is thus significantly increasing its AI accelerator TAM estimate **to \$45 billion in 2023 to >\$400 billion by 2027.**
- This TAM ranges from on-premise to cloud. AMD is centered on three key priorities: **1.** Energy performance GPUs, CPUs, and overall AI-optimized silicon. **2.** Improving our software development platform for AMD hardware; ease of use is key. **3.** It is all about partnerships – expanding the co-innovation work from cloud providers, system OEMs, and software developers to accelerate cooperation.
- **MI300X Specifications:** AMD's new Instinct MI300X, when compared to the prior generation MI250X, was noted as providing 3.4x better FP16 performance, 6.8x higher INT8 performance, which is driven by up to 1.5x more memory capacity, and 1.6x memory bandwidth - i.e., 192GB across eight stacks of HBM3 memory (not HBM3e) with 5.3TB/s bandwidth. This is packaged with 256MB of AMD Infinity Cache. AMD also highlighted supports for TF32, BP8, and Sparsity. We would note that this compares to the NVIDIA H100 and H200 memory bandwidth at 3.35TB/s and 4.8TB/s, respectively. The MI300X's 192GB of HBM3 memory also compare to the 128GB in the MI250X and NVIDIA's *Hopper* H100 and new H200 having max memory capacities at 96GB (HBM3) and 141GB (HBM3e), respectively. Intel's Gaudi2 AI silicon supports 96GB of HBM2e memory capacity (next-gen Gaudi3 reported at 144GB HBM3)..

The MI300X has 153B transistors (as expected) across a dozen 5nm and 6nm chiplets

(expected). The chip features 4x 6nm I/O die in its base layer with eight 5nm CDNA 3 GPU chiplets (XCDs) with total of 304 AMD CDNA Compute Units connected using hybrid bonding in a 750W power envelope (vs. 700W for the NVIDIA H200).

- **MI300X vs. NVIDIA H100.** Relative to the NVIDIA H100 AMD highlighted the MI300X offering 2.4x memory capacity, 1.6x memory bandwidth, 1.3x FP8 TFLOPs, and 1.3x FP16 TFLOPs compared to NVIDIA's H100 GPU. AMD also highlighted the performance of an 8x MI300X GPU single vs. 8x NVIDIA. H100 GPU system. The company highlighted equivalent training performance; emphasizing inference performance leadership – e.g., Bloom 176B at 1.6x better performance (throughput); Llama 2 70B at 1.4x better performance (latency improvement).
- **System OEM Highlights.** In addition to the aforementioned cloud customer adoption, AMD, as expected, also highlighted the alignment of MI300X with system OEMs, including highlighted partnerships with Dell, Super Micro, Lenovo. **Dell:** Dell will include the AMD MI300X in their expanding XE-series line-up w/ a new configuration of 8x MI300X GPUs (note: Dell's reported

\$1.6 billion AI server pipeline exiting October was noted only reflecting NVIDIA-based solutions). **Super Micro:** Super Micro, as expected, will include a line-up of AMD MI300-based systems w/ the company's rack-scale building-block solutions (note: Super Micro has reported GPU-based solutions account for 50%+ of its total revenue over past two quarters). **Lenovo:** Lenovo believes Gen AI will be a hybrid approach with compute moving to the edge. MI300X will be added to the Lenovo ThinkSystem w/ 8x MI300X with dual EPYC CPUs.

Victor Peng - AI Software / ROCm 6.0

While it is difficult to quantify AMD's competitive positioning / evolution of their ROCm software ecosystem (vs. NVIDIA CUDA), the company highlighted some of the progress it is making. AMD reiterated their focus on building ROCm with a focus on open source and the ecosystem vs. NVIDIA's proprietary/closed approach with CUDA. The company announced that it will ship ROCm 6.0 this month, which was optimized specifically for generative AI and LLMs. ROCm 6.0 also expands ecosystem support and performance, has support for FP16/BF16 and now FP8 data types, and incorporates advanced kernel optimizations. AMD highlighted 2.6x 1.4x and 1.3x performance improvement in vLLM, HIP Graph, and Flash Attention kernels, respectively. All in, the MI300X + ROCm 6.0 offers an 8x speed up relative to the MI250X + ROCm 5.0. In addition, the MI300X with ROCm 6.0 delivers 1.2x the inferencing performance on Llama 2 (medium kernel) vs. the NVIDIA H100.

From an ecosystem perspective, AMD announced/highlighted the following:

- The MI300X GPUs will be supported with the standard OpenAI Triton distribution beginning with the upcoming 3.0 release.
- There are now 62,000 Hugging Face models running on Instinct platforms
- Pytorch continues to thrive, and AMD is making significant contributions to other frameworks including TensorFlow, JAX, OpenAI Triton, OpenXLA, ONNX Runtime, DeepSpeed, etc.
- AMD recently acquired NodAI (open source AI compiler) and Mipsology (high efficiency inferencing).

Forest Norrod – Open Networking; Ethernet vs. InfiniBand

- AMD is leaning in on its ability to enable large scale GPU clustered environments with tightly interconnected GPUs in each server via Infinity Fabric (vs. NVIDIA NVlink). These have both been proprietary.
- Today – AMD is extending access to the Infinity Fabric ecosystem to innovators and strategic partners across the industry.
- Beyond the node, still need to connect via fabrics (east-west). Networking at this level has been Ethernet and InfiniBand. AMD highlights this in the context of the front-end vs. the back-end networking ecosystem. Front-end is where Ethernet has traditionally played, where the back-end is where the InfiniBand vs. Ethernet resides.
- AMD (as expected) believes Ethernet is the key long-term solution given performance, scalability, and a broad open ecosystem (including a focus on advanced congestion control – a key area of focus, in our opinion). The company highlighted Ethernet extensions like the HPE | Cray Slingshot interconnect, as well as efforts at Google. This is also highlighted by the Ultra Ethernet Consortium (UEC).
- **Ethernet Visionaries.** AMD had Jonathan Davidson (Cisco), Jas Tremblay (Broadcom), and Andy Bechtolsheim (Arista) on the stage, which focused on the open standard / ubiquitous nature of Ethernet. In terms of the advantages of Ethernet for the back-end network, the panel noted: **1.** Ethernet scalability (note: Arista's recent presentation highlighted scalability up to 512k GPUs in a single cluster), **2.** Majority of hyperscale clouds today are either using Ethernet today or have plans to deploy going forward. **3.** The NIC is a key component; many more linkages will exist between the switch and NIC (note: we continue to highlight NVIDIA's Spectrum-X Ethernet solutions as moving congestion control into their BlueField-3 SuperNICs).
- **Ultra Ethernet Consortium (UEC).** The panel noted that while Ethernet AI is ready today, it needs to continue to innovate with open standards. It was noted that the UEC is not building something new, but rather enhancing the feature / functionalities. It was also noted that there is the need for

interoperability across many areas. Mr. Bechtolsheim noted that the ecosystem needs to optimize the RDMA over Converged Ethernet (RoCE) scaling support for 100,000s of GPUs.

- **High-Performance Computing (HPC) – The MI300A.** Mr. Norrod highlighted the MI300A – the APU with Zen4 CPU + CDNA 3 GPUs. AMD highlighted that the MI300A began volume manufacturing earlier this quarter, which will be first deployed in the *El Capitan* supercomputer. With the MI300A, the Zen4 EPYC CPU chiplets are integrated on the I/O dies (3x CCDs w/ 24 cores). The solution has 128GB of HBM3 memory running at 5.3TB/s of memory bandwidth. This architecture provides unified memory, optimized performance management across CPU and GPUs (workload dependent; optimizing app performance), and streamlined performance.

The 146 billion transistor MI300A provides 61TFLOPs of FP64, 122TF FP32. The MI300A has 1.6x more memory capacity and bandwidth vs. the NVIDIA H100; 1.8x m eFP64 and FP32 performance; comparable FP16 performance. AMD also noted that the HPC performance per watt is 2x the NVIDIA Grace Hopper (GH200).

AI in PCs

AMD took the opportunity to also provide an update on its thoughts on AI integration into client CPUs. The company highlighted its Ryzen Mobile 7040 series with the embedded Xilinx-based AI engine (the XDNA) and reported that it has shipped millions of AI enabled PCs. AMD believes we are at the very beginning of the AI PC journey and is emphasizing that it is working very closely with Microsoft on this evolution.

AMD is launching the Ryzen AI 1.0 software – a new package for developers to create AI-enabled applications to run on Ryzen AI hardware using pre-trained models (e.g., using models on Hugging Face and deploy on ONNX runtime). AMD also introducing their *Hawk Point* Ryzen 8040 mobile CPUs with 8 cores / 16 threads, 24MB of cache, RDNA 3 embedded graphics, and up to 5.2/4.0GHz base/boost frequency. The 8040 delivers 1.6x more AI processing performance vs. the Ryzen 7040-series. Systems based on the 8040 are expected to be available from leading OEMs beginning 1Q24. The company also announced that its next Gen *Strix Point* Ryzen mobile CPU will launch in 2024 with XDNA 2 and next-gen NPU for Gen AI.

Wells Fargo Datacenter GPU Forecast

Below we include our current data center GPU forecast - now estimating the GPU market to grow from \$38.0 billion in 2023 to \$48.7 billion and \$65.3 billion in 2024 and 2025, respectively. Our estimates reflect an expectation the server GPU attach rate would expand to 14% by 2025 with ~4.6 GPUs/server. *Gartner* recently (11/30) published an AI server forecast estimating that AI server spending would grow from \$51.9 billion in 2023 to \$80.6 billion by 2027, representing a +30% CAGR. We would note that *Gartner's* forecast implies an average AUP (\$/unit) for AI servers at ~\$30,000 per server, which we view as potentially conservative.

Wells Fargo Datacenter GPU Forecast

(Units / \$ in Millions)

	2016	2017	2018	2019	2020	2021	2022	2023E	2024E	2025E	2026E	2027E	CAGR%	
													'17-'22	'22-'27E
Total Servers Shipped	11,104	11,455	12,956	12,537	12,672	12,918	13,827	12,424	13,245	14,185	15,249	16,164	3.8%	3.2%
- Y/Y % Change -	0.1%	3.2%	13.1%	(3.2%)	1.1%	1.9%	7.0%	(10.2%)	6.6%	7.1%	7.5%	6.0%		
Estimated GPUs Shipped	0.450	0.717	0.842	0.840	1.259	2.110	2.801	5.488	6.854	9.135	12.142	13.513	31.3%	37.0%
- Y/Y % Change -	140.0%	59.2%	17.5%	(0.2%)	49.8%	67.7%	32.7%	95.9%	24.9%	33.3%	32.9%	11.3%		
Estimated GPUs per Server	3.75	4.00	4.00	4.20	4.20	4.30	4.40	4.65	4.50	4.60	4.55	4.40		
Implied Servers w/ GPUs	0.120	0.179	0.211	0.200	0.300	0.491	0.914	1.180	1.523	1.986	2.669	3.071	38.5%	27.4%
- Implied Server Penetration Rate	1.1%	1.6%	1.6%	1.6%	2.4%	3.8%	6.6%	9.5%	11.5%	14.0%	17.5%	19.0%		
Estimated Datacenter GPU Revenue	\$1,171	\$2,057	\$2,886	\$2,580	\$4,481	\$7,150	\$10,250	\$38,005	\$48,665	\$65,317	\$86,208	\$95,267	37.9%	56.2%
- Y/Y % Change -	173.6%	75.7%	40.3%	(10.6%)	73.7%	59.6%	43.4%	270.8%	28.0%	34.2%	32.0%	10.5%		
Implied Blended ASP (\$/unit)	\$2,602	\$2,870	\$3,426	\$3,070	\$3,561	\$3,388	\$3,659	\$6,925	\$7,100	\$7,150	\$7,100	\$7,050	5.0%	14.0%
- Y/Y % Change -	14.0%	10.3%	19.4%	(10.4%)	16.0%	(4.8%)	8.0%	89.2%	2.5%	0.7%	(0.7%)	(0.7%)		
Server CPU Sockets Shipped (Gartner)	21,341	21,897	25,006	23,997	24,358	24,425	25,816	23,108	24,768	26,668	28,973	30,227	3.3%	3.2%
- Implied GPUs Shipped as % of Server CPU Sockets	2.1%	3.3%	3.4%	3.5%	5.2%	8.6%	10.8%	23.8%	27.7%	34.3%	41.9%	44.7%		
- Ratio of CPU Sockets to Servers Shipped	1.92x	1.91x	1.93x	1.91x	1.92x	1.89x	1.87x	1.86x	1.87x	1.88x	1.90x	1.87x		
- Implied GPUs Shipped as % of Total Server CPU Sockets	0.6%	0.8%	0.8%	0.8%	1.2%	2.0%	3.5%	5.1%	6.1%	7.4%	9.2%	10.2%		
Est. Datacenter GPU Revenue by Vendor:														
NVIDIA	\$841	\$1,800	\$2,747	\$2,415	\$4,330	\$6,838	\$9,958	\$37,245	\$45,745	\$60,092	\$78,019	\$82,882	40.8%	52.8%
AMD	\$16	\$62	\$225	\$211	\$152	\$289	\$269	\$461	\$2,061	\$3,262	\$5,056	\$7,331	34.1%	93.7%
Intel	\$314	\$195	\$10	\$0	\$0	\$15	\$9	\$300	\$858	\$1,963	\$3,134	\$5,053	(45.9%)	254.7%
Implied Revenue Share (%):														
- NVIDIA	71.8%	87.5%	95.2%	93.6%	96.6%	95.6%	97.2%	98.0%	94.0%	92.0%	90.5%	87.0%		
- AMD	1.4%	3.0%	7.8%	8.2%	3.4%	4.0%	2.6%	1.2%	4.2%	5.0%	5.9%	7.7%		
- Intel	26.8%	9.5%	0.3%	0.0%	0.0%	0.2%	0.1%	0.8%	1.8%	3.0%	3.6%	5.3%		
Implied NVIDIA Data Center Breakdown (Compute vs. Networking)														
- Note: Mellanox Acquisition Closed on Apr. 27, 2020														
- Compute Revenue (GPUs + Other)	\$830	\$1,932	\$2,932	\$2,983	\$5,032	\$7,745	\$10,937	\$39,107	\$48,032	\$63,096	\$81,920	\$87,027	41.4%	51.4%
- Networking (Mellanox Pre-Acq.; Est. Post-Acq. Revenue)	\$857	\$864	\$1,089	\$1,332	\$2,093	\$2,868	\$4,068	\$12,905	\$14,410	\$17,667	\$22,937	\$21,757	36.3%	39.8%
Total Revenue	\$1,687	\$2,796	\$4,021	\$4,315	\$7,125	\$10,613	\$15,005	\$52,013	\$62,441	\$80,763	\$104,857	\$108,783	39.9%	48.6%
- Networking \$ Spend per \$1 Compute Spend	\$1.03	\$0.45	\$0.37	\$0.45	\$0.42	\$0.37	\$0.37	\$0.33	\$0.30	\$0.28	\$0.28	\$0.25		

Source: Gartner; Wells Fargo Securities, LLC Estimates

Investment Thesis, Valuation and Risks

Advanced Micro Devices, Inc. (AMD)

Investment Thesis

We are positive on AMD's ability to continue gaining share in the server and PC CPU markets, increasing traction in datacenter GPUs, positive / accelerating incremental operating leverage, and ultimately earnings power in excess of \$6/share by 2025. As such, we reiterate our Overweight rating.

Target Price Valuation for AMD: \$130.00 from NC

Our 12-month price target of \$130 represents a ~27x P/E multiple on our C2025 estimate. This compares to AMD shares trading at a 5-yr. historical median forward 12-month P/E of ~35x. Our thesis is driven by an expectation of AMD's continued EPYC server CPU share gains + a broadening AI positioning via MI300 GPU solutions.

Risks to Our Price Target and Rating for AMD

Risks include technology roadmap execution, key executive risks, increasing / broadening competitive landscape, increasing investor upside expectations / sentiment, integration and accretion generation from Xilinx acquisition, and improved execution by the company's main competitor.

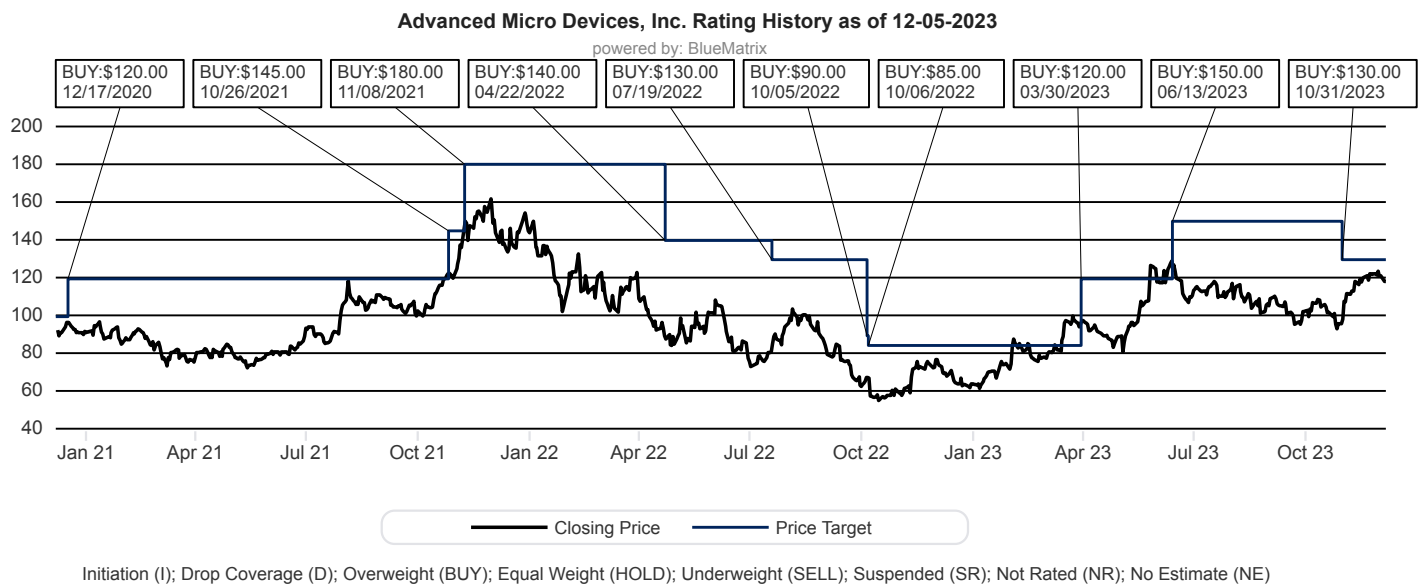
Required Disclosures

I, Aaron Rakers, certify that:

- 1) All views expressed in this research report accurately reflect my personal views about any and all of the subject securities or issuers discussed; and
- 2) No part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by me in this research report.

Wells Fargo Securities, LLC does not compensate its research analysts based on specific investment banking transactions. Wells Fargo Securities, LLC's research analysts receive compensation that is based upon and impacted by the overall profitability and revenue of the firm, which includes, but is not limited to investment banking revenue.

Additional Information Available Upon Request



Wells Fargo Securities, LLC, or its affiliates intends to seek or expects to receive compensation for investment banking services in the next three months from an affiliate of Advanced Micro Devices, Inc..

Wells Fargo Securities, LLC, maintains a market in the common stock of Advanced Micro Devices, Inc..

Advanced Micro Devices, Inc. currently is, or during the 12-month period preceding the date of distribution of the research report was, a client of Wells Fargo Securities, LLC. Wells Fargo Securities, LLC, provided non-investment banking securities-related services to Advanced Micro Devices, Inc..

Wells Fargo Securities, LLC, or any of its affiliates, intends to seek or expects to receive compensation for investment banking services from Advanced Micro Devices, Inc. in the next three months.

Wells Fargo Securities, LLC, received compensation for products or services other than investment banking services from Advanced Micro Devices, Inc. in the past 12 months.

Wells Fargo Securities, LLC, or its affiliates has a significant financial interest in Advanced Micro Devices, Inc..

STOCK RATING

OW=Overweight: Total return on stock expected to be 10%+ over the next 12 months. BUY

EW=Equal Weight: Total return on stock expected to be -10% to +10% over the next 12 months. HOLD

UW=Underweight: Total return on stock expected to lag the Overweight- and Equal Weight-rated stocks within the analyst's coverage universe over the next 12 months. SELL

NR=Not Rated: The rating and price target has been removed due to lack of fundamental basis to support the recommendation or due to legal, regulatory or company policy considerations.

As of December 5, 2023

48.8% of companies covered by Wells Fargo Securities, LLC Equity Research are rated Overweight.
44.2% of companies covered by Wells Fargo Securities, LLC Equity Research are rated Equal Weight.
7.1% of companies covered by Wells Fargo Securities, LLC Equity Research are rated Underweight.
Wells Fargo Securities, LLC has provided investment banking services for 31.0% of its Equity Research Overweight-rated companies.
Wells Fargo Securities, LLC has provided investment banking services for 30.2% of its Equity Research Equal Weight-rated companies.
Wells Fargo Securities, LLC has provided investment banking services for 26.5% of its Equity Research Underweight-rated companies.

Important Disclosure for U.S. Clients

This report was prepared by Wells Fargo Securities Global Research Department ("WFS Research") personnel associated with Wells Fargo Securities, LLC ("Wells Fargo Securities").

WFS Research may, from time to time, provide clients with short-term trading views in its research reports regarding subject companies on which Wells Fargo Securities currently has equity research coverage. A short-term trading view offers a view on how the market price of a subject company's common equity may trend in absolute terms during the 30 days following the date of the short-term trading view. A short-term trading view on a subject company's common equity does not impact our fundamental investment rating or price target for that company, which reflect our view of how the subject company's common equity may perform over a one-year period. A short-term trading view may reach a different conclusion than the firm's fundamental investment rating and price target for a subject company and, therefore, short-term trading views could result in short-term price movements that are contrary to our fundamental investment rating and price target. Short-term trading views are not ratings and the firm does not intend, nor undertakes any obligation, to maintain, update or close out short-term trading views. Short-term trading views may not be suitable for all investors and have not been tailored to individual investor circumstances and objectives, and investors should make their own independent decisions regarding any short-term trading views discussed in WFS Research reports.

Important Disclosure for International Clients

United Kingdom – The securities and related financial instruments described herein may not be eligible for sale in all jurisdictions or to certain categories of investors. For recipients in the United Kingdom, this report is distributed by Wells Fargo Securities International Limited ("WFSIL"). WFSIL is a UK incorporated investment firm authorised and regulated by the Financial Conduct Authority. For the purposes of Section 21 of the UK Financial Services and Markets Act 2000 (the "Act"), the content of this report has been approved by WFSIL, an authorised person under the Act. WFSIL does not deal with retail clients as defined in the Directive 2014/65/EU ("MiFID2"). The FCA rules made under the Financial Services and Markets Act 2000 for the protection of retail clients will therefore not apply, nor will the Financial Services Compensation Scheme be available. This report is not intended for, and should not be relied upon by, retail clients. For the purposes of the U.K. Financial Conduct Authority's rules, this report constitutes impartial investment research.

EEA – The securities and related financial instruments described herein may not be eligible for sale in all jurisdictions or to certain categories of investors. For recipients in the EEA, this report is distributed by WFSIL or Wells Fargo Securities Europe S.A. ("WFSE"). WFSE is a French incorporated investment firm authorized and regulated by the Autorité de contrôle prudentiel et de résolution and the Autorité des marchés financiers. WFSE does not deal with retail clients as defined in the Directive 2014/65/EU ("MiFID2"). This report is not intended for, and should not be relied upon by, retail clients.

Australia – Wells Fargo Securities, LLC and Wells Fargo Securities International Limited are exempt from the requirements to hold an Australian financial services license in respect of the financial services they provide to wholesale clients in Australia. Wells Fargo Securities, LLC is regulated under the laws of the United States and Wells Fargo Securities International Limited is regulated under laws of the United Kingdom. All such laws differ from Australian laws. Any offer or documentation provided to Australian recipients by Wells Fargo Securities, LLC or Wells Fargo Securities International Limited in the course of providing the financial services will be prepared in accordance with the laws of the United States or United Kingdom and not Australian laws.

Canada – This report is distributed in Canada by Wells Fargo Securities Canada, Ltd., a registered investment dealer in Canada and member of the Canadian Investment Regulatory Organization (CIRO) and, Member – Canadian Investor Protection Fund (CIPF). Wells Fargo Securities, LLC's research analysts may participate in company events such as site visits but are generally prohibited from accepting payment or reimbursement by the subject companies for associated expenses unless pre-authorized by members of Research Management.

China – Strictly Private and Confidential. For the sole use of the recipient only. Not to be copied or redistributed within the People's Republic of China.

Brazil - This report was not created for distribution to investors resident in Brazil or to the Brazilian public in general. Wells Fargo Securities, LLC is a broker-dealer registered in United States of America with and regulated by the U.S. Securities and Exchange Commission. Wells Fargo Securities, LLC is not registered in Brazil and its products, including this report and the securities mentioned in this report, have not been and will not be publicly issued, placed, distributed, offered or negotiated in the Brazilian capital markets, and, as a result, have not been and will not be registered with the Brazilian Securities Commission (Comissão de Valores Mobiliários, the CVM). The offer of Wells Fargo Securities, LLC's products, including this report and any securities mentioned in this report, is intended only for residents in the countries in which Wells Fargo Securities, LLC is authorized to operate.

About Wells Fargo Securities

Wells Fargo Securities is the trade name for the capital markets and investment banking services of Wells Fargo & Company and its subsidiaries, including but not limited to Wells Fargo Securities, LLC, a U.S. broker-dealer registered with the U.S. Securities and Exchange Commission and a member of NYSE, FINRA, NFA and SIPC, Wells Fargo Prime Services, LLC, a member of FINRA, NFA and SIPC, Wells Fargo Securities Canada, Ltd., a member of IIROC and CIPF, Wells Fargo Bank, N.A. and Wells Fargo Securities International Limited, authorized and regulated by the Financial Conduct Authority.

This report is for your information only and is not an offer to sell, or a solicitation of an offer to buy, the securities or instruments named or described in the report. This report, including any ratings it contains, does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Clients should seek professional advice, including tax advice, to determine whether any advice or recommendation in the attached research report is suitable for their particular circumstances. The information in this report is provided as of the date of the report and has been obtained or derived from sources believed by Wells Fargo Securities Global Research Department ("WFS Research"), to be reliable, but WFS Research does not represent that this information is accurate or complete. Any opinions or estimates contained in this report represent the judgment of WFS Research, at the time that the report was published, and are subject to change without notice. Certain text, images, graphics, screenshots and audio or video clips included in this report are

protected by copyright law and owned by third parties (collectively, "Third Party Content"). Third Party Content is made available to clients by Wells Fargo under license or otherwise in accordance with applicable law. Any use or publication of Third Party Content included in this report for purposes other than fair use requires permission from the copyright owner. Any external website links included in this publication are not maintained, controlled or operated by Wells Fargo Securities. Wells Fargo Securities does not provide the products and services on these websites and the views expressed on these websites do not necessarily represent those of Wells Fargo Securities. Please review the applicable privacy and security policies and terms and conditions for the website you are visiting. All Wells Fargo Securities research reports published by WFS Research are disseminated and available to all clients simultaneously through electronic publication to our internal client websites. Clients may also receive our research via third party vendors. Not all research content is redistributed to our clients or available to third-party aggregators, nor is WFS Research responsible for the redistribution of our research by third party aggregators. Equity Strategists focus on investment themes across the equity markets and sectors. Any discussion within an Equity Strategy report of specific securities is not intended to provide a fundamental analysis of any individual company described therein. The information provided in Equity Strategy reports is subject to change without notice, and investors should not expect continuing information or additional reports relating to any security described therein. Wells Fargo Securities' Signature Picks is a product of the Equity Strategy team and represents a portfolio of stocks selected from the Equity Research Department's universe of Overweight rated stocks. Stocks with this designation are selected by the Signature Picks Committee based on factors such as volatility, risks, market cap and liquidity and may not represent the fundamental analysts' top-rated stock in their respective coverage universe. For research or other data available on a particular security, please contact your sales representative or go to <http://research.wellsfargosecurities.com>. Copyright © 2023 Wells Fargo Securities, LLC

SECURITIES: NOT FDIC-INSURED - MAY LOSE VALUE - NO BANK GUARANTEE