



**LE VAN SANG**  
**Phu Nhuan, Ho Chi Minh City**

I am goal-oriented and self-motivational individual. I love to work with numbers, solve puzzle and take on new challenge every day. Having high responsibility for every assigned task, I always ensure to bring highest quality in the least amount of time for my company. I am currently looking for opportunities to extend my expertise as a business intelligence analyst.

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**PERSONAL INFORMATION**

Full name : LE VAN SANG  
Date of birth : Sep 20<sup>th</sup>, 1994  
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**EDUCATION**

- 2013-2017: University of Economics and Laws.
  - Major: Management information system
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**WORKING EXPERIENCE RECORD**

1) From 11/2021 to Now: **Post And Telecommunication Finance Company Limited (PTF SeaBank)**

**Position : COLLECTION STRATEGY EXPERT**

***Key responsibilities:***

- Perform financial forecasting, reporting, and operational metrics tracking
- Operational and Strategic team management
- Analyze financial data and create financial models for decision support Analysis/test related to collection strategies and portfolio performance
- Analyze past results, perform variance analysis, identify trends, and make recommendations for improvements Finding and raising alerts regarding to performance when necessary
- Evaluate financial performance by comparing and analyzing actual results with plans and forecasts
- Deploy, monitor and evaluate the effectiveness of the 4.0 collection system(similar call center)
- Forecast the amount of revenue according to the company's disbursement plan
- Recommend actions by analyzing and interpreting data and making comparative analyses; study proposed changes in methods and materials
- Perform market research, data mining, business intelligence, and valuation comps

2) From 09/2019 to 10/2021: **SHB FINANCE**

**Position : COLLECTION STRATEGY EXECUTIVE**

***Key responsibilities:***

- Work on data collection systems, data analytics and built collection data, data ware house, create auto job update data every day also (using SQL, Python)

- Counting & making reports about monthly interest reduction amount to direct manager, SHB FC
- Control and test the effectiveness of the strategy applied to the collection team
- Analysis/test related to collection strategies and portfolio performance
- Provide analytical and data support in the design and review of strategy tests and current operations
- Finding and raising alerts regarding to performance when necessary
- Perform special analytics project and other duties as assigned
- Understood and have deep insight about collection rate

3) From 10/2018 to 08/2019: **TP BANK-FICO**  
**Position : RISK ANALYST-DATA ANALYST**

***Key responsibilities:***

- Understood work flow of finance company
- SQL Sever - Built Data Ware House
- Work with collection team leader, supervisor and send list call collection every day
- Built report for FIELD team
- Built data and report for sale to follow contract ,loan and DPD( day past due)
- Worked with IT team to troubleshoot bugs and system functional errors and report to manager
- Build up to send out the collection and disbursement message to customer
- Have the insight about the financial standing, collection procedure of the bank and financial company

4) From 09/2017 – 10/2018: **LAZADA EXPRESS VN**  
**Position: LMS Management systems Specialist (Systems logistics of Lazada Express)**

***Key responsibilities:***

- Assisted Program Manager to design new system's work flow
- Prepared technical process documents for Operational teams
- Guided cross-functional users to use LMS and worked as helpdesk to support end users
- Conducted deep analysis to find root cause of system bugs
- Worked with Technical Team to troubleshoot bugs and system functional errors
- Collected user's requests and prepare proposal for system enhancement
- Design new process and New Functions to allow users to access different report and monitor performance

5) From 03/2017 – 8/2017: **LAZADA VN**  
**Position: BUSINESS INTELLIGENT EXECUTIVE**

***Key responsibilities:***

- Utilized SQL Language for data mining
- Designed Financial Model for Performance Manager
- Built Monthly and Weekly Performance Report for Operational teams
- Assisted Performance Management team to forecast parcel volume
- Highly experienced with database and Data mining

- Helped Program Manager build auto data-extraction tool to allow Finance team to easily access revenue and expenses data

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## **TECHNICAL SKILLS**

- Speaking English fluently
- Data Management skills
- SQL Language
- Python
- Project Management
- Strong Analytical skills
- Proficiency with Office Suite (Excel, Access...)

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## **SOFT SKILLS**

- Strong Interpersonal communication skills
- Problem analysis and problem solving
- Adaptability and ability to work under pressure
- Strong time management skills
- Fast adaptability

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## **LANGUAGES**

- Vietnamese: Mother language
- English: Immediate

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## **EXTRACURRICULAR**

- Lazada Orphanage Organization
- Red Cross