

# Mini project : Customer Churn with SparkML

**Objective:** To build a complete, end-to-end machine learning pipeline using PySpark. We will predict customer churn by performing data loading, exploratory data analysis (EDA), feature engineering, model training, and evaluation.

**Dataset :** We will use a public Telco Customer Churn dataset, which is available : <https://www.kaggle.com/datasets/blastchar/telco-customer-churn?resource=download>

## Deliverables :

- You can use your local machine or Google Colab :
  - If you use your local machine, please use a git and a notebook if possible
    - Share the link of git and make it public or add my profile to the contributors (rosariAdr)
    - Send the code/notebook file
  - If you use Google Colab, please use a notebook
    - Share the link of the Google Colab and make it public
- For the questions, send a pdf with the answers
- Don't forget to put all your family names in the pdf and in the code ( comment in .py or Markdown in .ipynb)
- Make presentations efforts (use of markdown, comments, etc.) ⇒ Your deliverables are the face of your work, so present it nicely for clients to appreciate and understand your work

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## Phase 1: Setup and Data Loading

*Our first step is to initialize a SparkSession and load our data into a DataFrame. This is the entry point for any Spark application.*

## 1.1 Initialize SparkSession

First, we need to import `SparkSession` and create an instance. This object is the main entry point for DataFrame and SQL functionality.

```
# Create a SparkSession
spark = SparkSession.builder \
    .appName("ChurnPredictionPipeline") \
    .getOrCreate()
```

## 1.2 Load the Dataset

We'll load the `WA_Fn-UseC_-Telco-Customer-Churn.csv` file with `spark.read.csv`.

## 1.3 Initial Data Inspection

Get a first look at the data with `printSchema`, `show`, `count` functions (part of spark functions)

# Phase 2: Exploratory Data Analysis (EDA) & Data Cleaning

*Before building a model, we must understand our data. EDA helps us find patterns, anomalies, and relationships between variables. We will also clean the data by handling missing values.*

## 2.1 Data preparation

Prepare the data by doing the correct and necessary conversion of columns (hint :

```
from pyspark.sql.types import DoubleType ; df.cast(DoubleType())
```

## 2.2 Data Cleaning (Handling Missing Values)

Check and handle any missing values. Use methods like `df.na.drop()`, `df.count()`

```
# Check for null values in each column
print("Count of null values in each column:")
```

```
df.select([F.count(F.when(F.col(c).isNull(), c)).alias(c) for  
c in df.columns]).show()
```

## 2.3 Univariate Analysis (Analyzing Single Variables)

Let's analyze individual columns to understand their distributions.

### Numerical Features

We can get a quick statistical summary of all numerical columns using `select, describe, show.`

### Categorical Features

Let's count the occurrences of each category for a few key columns.

## 2.4 Bivariate Analysis (Analyzing Relationships)

Now, let's explore how different features relate to our target variable, `Churn`, using `groupBy, agg, count` and `orderBy`.

# Phase 3 : Data Transformation & Feature Engineering

*Machine learning models require numerical inputs. We need to convert our categorical string columns into numbers and combine all our features into a single vector.*

## 3.1 Identify Feature Columns

First, let's separate our columns into categorical and numerical types. We'll exclude the `customerID` (as it's just an identifier) and the target variable `Churn`.

```
`# Identify categorical and numerical columns  
categorical_cols = #TODO  
numerical_cols = #TODO  
  
# The target variable also needs to be converted to a number  
df_clean = df_clean.withColumn() #TODO
```

## 3.2 Define Pipeline Stages

We will now define the `Transformer` and `Estimator` stages for our pipeline.

💡 Recap:

- `StringIndexer` (Estimator): Converts a string column to a numerical index column.
- `VectorAssembler` (Transformer): Merges multiple columns into a single vector column.
- `StandardScaler` (Estimator): Scales features to have a mean of 0 and standard deviation of 1. This helps some algorithms converge faster.

## Phase 4: Building the ML Pipeline

*Now we assemble all our transformation stages along with a machine learning model into a single `Pipeline` object. This encapsulates our entire workflow.*

### 4.1 Define the Model

We'll use `LogisticRegression` as our classification model. It's a simple, powerful, and interpretable model for binary classification.

### 4.2 Assemble the Pipeline

Let's chain all the stages together in the correct order.

```
from pyspark.ml.classification import LogisticRegression

# Define the logistic regression model
lr = LogisticRegression(#TODO)

# Create the pipeline by chaining all stages
pipeline = Pipeline(stages=#TODO)

print("Pipeline created successfully with the following stages:")
```

```
for i, stage in #TODO:
    print(f" {i+1}. {stage}")
```

## Phase 5 : Model Training and Evaluation

*The final step is to train our pipeline on the data and evaluate its performance on unseen data.*

### 5.1 Split Data

We'll split our data into a training set (80%) and a testing set (20%), using `randomSplit` function.

### 5.2 Train the Model

We call `.fit()` on our pipeline with the training data. This will execute all the stages in order: the `StringIndexer` s will learn the mappings, the `StandardScaler` will calculate the mean/std, and the `LogisticRegression` model will be trained.

### 5.3 Make Predictions and Evaluate

Now we use our trained `model` (which is a `PipelineModel` ) to make predictions on the test data. Then, we use an `Evaluator` to measure its performance.

```
from pyspark.ml.evaluation import MulticlassClassificationEvaluator

# Make predictions on the test data
predictions = model.transform(#TODO)

# Show some predictions
print("Sample predictions:")
predictions.select(#TODO).show(#TODO)

# Evaluate the model
evaluator_acc = MulticlassClassificationEvaluator(#TODO for the accuracy)
```

```

evaluator_f1 = MulticlassClassificationEvaluator(#TODO for the F1 score)

accuracy = #TODO
f1_score = #TODO

print("-" * 40)
print(f"Test Accuracy = {accuracy:.4f}")
print(f"Test F1 Score = {f1_score:.4f}")
print("-" * 40)

```

💡 Next Steps: An accuracy of ~80% is a good start! To improve this, you could:

- Try more complex models like `RandomForestClassifier` or `GBClassifier`.
- Perform hyperparameter tuning using `CrossValidator` to find the best model settings.
- Engineer more complex features.\*

## Phase 6 : Data Visualization with Seaborn

*Visualizations make the patterns we found in EDA much easier to understand. Since PySpark doesn't have a built-in plotting library, the standard workflow is to aggregate data in Spark, convert the small result to a Pandas DataFrame, and then plot it.*

⚠ Important: Only use `.toPandas()` on small, aggregated DataFrames. Calling it on a large, raw DataFrame will try to pull all the data to a single machine and will likely cause a memory error.

Create at least 5 visualisations ; here are three examples :

- `Churn Distribution (Bar Plot)`
- `Tenure vs. Churn (Box Plot)`
- `Contract Type vs. Churn (Count Plot)`

## Phase 8 : More traditional way

Prepare the same cleaning, feature engineering and the rest with Pandas, Scikit-learn.

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## Phase 9 : Questions and optimisations

### Questions :

- Compare both approaches regarding performances, results and easiness.
- Give me 3 optimisations that you could input for this project
  1. Tell me how to implement these changes
  2. Apply one optimisation of your choice