TRUPTI KUMBHAR

Aspiring Salesforce Developer

Email: truptirkumbhar2012@gmail.com   **Cell:** +91 8600889002 / +91 8600161265

LinkedIn: linkedin.com/in/trupti-r-kumbhar-851051204   **DOB**: 05th July 1994

Object:

Proactive Salesforce Developer with expertise in Apex, Triggers, Visualforce, and Lightning components, committed to delivering high-quality solutions and contributing to organizational growth with a strong focus on continuous improvement.

Professional Summary:

- o Dynamic Salesforce Platform DeveloperI and Certified Administrator with entry-level expertise in Apex, Triggers, Visualforce, and Lightning components.

- o Committed to continuous learning and deploying innovative solutions to propel organizational success.

- o Leveraging four years of sales coordination experience, adept at optimizing workflows and enhancing team efficiency to achieve business objectives.

- o Dedicated to utilizing technical expertise and industry insights to drive organizational growth effectively.

Technical Skills:

- ➢ **Salesforce**

  - o Hands-on experience as a Salesforce Administrator, including customization of custom and standard objects, automation tools, and approval processes.

  - o Create and manage standard/custom objects, standard/custom fields, object relationships, validation rules, custom buttons and page layout.

  - o Development and maintenance of workflow rules, approval processes, flows, and process builder processes.

  - o Familiarity with security features such as profiles, roles, sharing settings, and permission sets.

  - o User setup, report and dashboard creation, and data management using Data Loader.

  - o Basic understanding of Apex triggers, classes, batch processing, and test methods for implementing custom logic as well as good knowledge about the Integration with REST API.

  - o Awareness of Lightning Web Components (LWC) development and JavaScript programming.

- o Excellent written and verbal communication skills tailored for effective business-to-business (B2B) interactions.

➤ **Basic and Programming Technical Skills:**

- o C# |Java | JavaScript | APEX |SQL| HTML |VB.Net| PHP

➤ **Microsoft Excel**

- o Proficient in basic and advanced Excel functions for data analysis and calculations.
- o Skilled in VLOOKUP, HLOOKUP, INDEX/MATCH, SUMIF, COUNTIF, Pivot Tables, and data manipulation.

➤ **Management Skills**

- o Problem-Solving & Critical Thinking: Apply logical and analytical approaches to resolve complex issues effectively.
- o Strategic Leadership: Problem-solving, decision-making, adaptability, results-driven focus.
- o Team Empowerment: Task delegation, organization, motivational leadership, positive work environment.
- o Proficient in utilizing AI tools for enhancing productivity and optimizing workflow efficiency.

➤ **Certifications:**

- o Salesforce Admin and Developer Certificate - Victorious Digital, Pune || 30th June 2023.
- o Salesforce Administrator Certificate || 30th Sep 2023.
- o Salesforce Platform Developer I Certificate || 11th March 2024.

➤ **Education:**

- o Completed **Master of Business Administration in Information System and Production** degree in MAR 2016, From CISBER Kolhapur. Aggregate: First Division.
- o Completed **Bachelor of Science in Computer Science** degree in MAR 2014 from KRP College Islampur. Aggregate: First Division.

➤ **Organisational Experience:**

- o **SK International, Pune**   Duration: Apr 2021 – Sep 2023.

    Role: Sales Profile – Sales-coordinator.

- o **Macart Equipment Pvt Ltd, Pune**   Duration: June 2018 – May 2020.

    Role: Sales Profile – Sales-coordinator.

➢ Project /Internship Experience:

Implementation of ERP || Shriram Foundry Ltd (Internship)   **May 2015 - July 2015**

- o Assisted in ERP implementation, emphasizing shared database functionality.
- o Researched and documented ERP implementation procedures.
- o Examined integration of production module in ERP system.
- o Analyzed ERP Production Department reports for actionable insights.

Trailhead Experience:

- o Trailhead: https://www.salesforce.com/trailblazer/truptik
- o Completed: **Double Start Ranger Rank**
- o Badges-**277,** Points **– 233,425,** Trails **– 47**.
- o Total Super Badges – 277.
- o Module Badges – 300
- o Projects Badges – 26 Like: Import and Export with Data Management Tools.

                   Lightning Web Components.

                   Build Suggestion Box App.

                   Automate Business Processes for a Recruiting App

                   Customize a Salesforce Object

                   Apex Coding for Admins.

Udemy Experience (LWC-Salesforce):

➢ Completed Web Site:

- o Experience Site building using LWC template.
- o Enable site for guest user.
- o Building and Exposing LWC to Experience site.
- o Layout and Responsive Designing.
- o API Integration from LWC and APEX.
- o Component Composition and Parent-child communication.
- o Wire service, Adapters, Methods and Lightning record forms.
- o CRUD operation using LWC and APEX.

     I hereby acknowledge that the information furnished above is correct to the best of my knowledge.

Date: **Trupti Kumbhar**