



# SMALL BUSINESS ENTERPRISE DEPARTMENT OF THE NAVY OFFICE OF SMALL BUSINESS PROGRAMS



## BUYING ACTIVITIES OVERVIEW

SMALL BUSINESS - THE FIRST OPTION

## Who are We?



### **MS. ARVEICE WASHINGTON ACTING DIRECTOR**

Department of the Navy (DON)  
Office of Small Business Programs (OSBP)

Small businesses are a vital part of our economy and help to keep our country the strongest in the world. The DON is committed to our country's small business community having the maximum opportunity to participate in Navy and Marine Corps acquisitions as prime contractors and subcontractors. It is with this commitment that the Office of Small Business Programs mission was established to foster acquisition opportunities where small businesses can best support Sailors, Marines and their families through policy, advocacy, counseling and training.



### **MR. ROBERT SMITH DIRECTOR**

Small Business Innovation  
Research (SBIR)/  
Small Business Technology Transfer  
(STTR)

The DON SBIR/STTR Programs leverage small business agility to measurable naval advantage for the National Defense Strategy, continually exploring collaborations to deliver innovation faster.

## **Doing Business With the DON**

Want to do business with DON?  
We have a video to help you get started.

**STEPS TO BECOMING PROCUREMENT READY  
AND DOING BUSINESS WITH THE DON**



**Click Here To  
View Our  
Video!**



## Upcoming Events

# SAVE THE DATE



**APRIL 8 - 10, 2024**  
WASHINGTON D.C.  
More details coming soon!



2023 DEPARTMENT OF THE NAVY GOLD COAST SMALL BUSINESS PROCUREMENT EVENT



**JULY 26 - 28, 2023**  
SAN DIEGO CONVENTION CENTER  
111 W. HARBOR DR., SAN DIEGO, CA



WWW.SECNAV.NAVY.MIL/SMALLBUSINESS

#NAVYGC2023

WWW.NAVYGOLDCOAST.ORG



**Navy Office of Community Outreach (NAVCO)**  
<http://outreach.navy.mil/>  
[Navy-Weeks](#)

Phone: 901-847-7048

### 2023 Navy Weeks Schedule

- |                                     |                                |                                    |
|-------------------------------------|--------------------------------|------------------------------------|
| • Miami, FL<br>23-29 JAN            | • Tucson, AZ<br>20-26 FEB      | • Shreveport, LA<br>20-26 MAR      |
| • Tri-Cities, TN<br>3-9 APR         | • Wilmington, NC<br>10-16 APR  | • St. Louis, MO<br>8-14 MAY        |
| • Oklahoma City, OK<br>26 JUN-2 JUL | • Milwaukee, WI<br>17-23 JUL   | • Dayton, OH<br>7-13 AUG           |
| • Lincoln, NE<br>21-27 AUG          | • Cleveland, OH<br>4-10 SEPT   | • Salt Lake City, UT<br>11-17 SEPT |
| • Salem, MA<br>25 SEPT-1 OCT        | • Philadelphia, PA<br>9-15 OCT | • Indianapolis, IN<br>23-29 OCT    |

For more information on events contact DON OSBP PAO at [OSBP.PAO@navy.mil](mailto:OSBP.PAO@navy.mil)

## Connect With US



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## **Headquarters, United States Marine Corps Installation and Logistics (MC I&L)**



**Mr. Carlton Hagans**

Small Business Director,  
HQ, MC I&L

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[www.iandl.marines.mil](http://www.iandl.marines.mil)

Drive logistics plans, policies, and initiatives to increase the capability, endurance and reach of the Marine Air Ground Task Force. MC I&L provides ready and resilient bases that are exceptional training and force projection platforms, while also ensuring exemplary quality of life for Marines, Sailors, and their families. MC I&L leads innovation and modernization efforts that focus logistics and infrastructure development through the 21st Century.

<b>FY22 Top 5 Small Business Execution</b>	
<b>NAICS</b>	<b>FY22 SB* Awards (\$M)</b>
541330: ENGINEERING SERVICES	\$48.8
541611: ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES	\$48.5
493190 OTHER WAREHOUSING AND STORAGE	\$29.7
541519: OTHER COMPUTER RELATED SERVICES	\$29.1
541511: CUSTOM COMPUTER PROGRAMMING SERVICES	\$28.3

## **Marine Corps Systems Command (MCSC)**



**Mr. Austin (AJ) Johnson**

Small Business Director,  
MCSC

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Serve as the Department of the Navy's systems command for Marine Corps ground weapon and information technology system programs in order to equip and sustain Marine forces with expeditionary and crisis-response capabilities.

<b>FY22 Top 5 Small Business Execution</b>	
<b>NAICS</b>	<b>FY22 SB* Awards (\$M)</b>
541330: ENGINEERING SERVICES	\$220.2
541519: OTHER COMPUTER RELATED SERVICES	\$51.1
541512: COMPUTER SYSTEMS DESIGN SERVICES	\$39.8
541611: ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES	\$35.5
541511: CUSTOM COMPUTER PROGRAMMING SERVICES	\$24.7

## Military Sealift Command (MSC)



**Ms. Leah Baker**

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MSC safely operates, supplies, and maintains the ships that provide logistics support, conduct special missions, move military equipment, supply combat forces, provide humanitarian relief, and strategically position combat cargo around the world.

## Naval Air Systems Command (NAVAIR)



**Mr. Shelby Butler**

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Provide full life-cycle support of naval aviation aircraft, weapons and systems operated by Sailors and Marines. This support includes research, design, development, and systems engineering; acquisition; test and evaluation; training facilities and equipment; repair and modification; and in-service engineering and logistics support.

### FY22 Top 5 Small Business Execution

NAICS	FY22 SB* Awards (\$M)
483111: DEEP SEA FREIGHT TRANSPORTATION	\$576.3
336611: SHIP BUILDING AND REPAIRING	\$323.0
481212: NONSCHEDULED CHARTERED FREIGHT AIR TRANSPORTATION	\$49.3
541330: ENGINEERING SERVICES	\$42.1
541513: COMPUTER FACILITIES MANAGEMENT SERVICES	\$32.3

### FY22 Top 5 Small Business Execution

NAICS	FY22 SB* Awards (\$M)
541330: ENGINEERING SERVICES	\$932.5
541715: RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT NANOTECHNOLOGY AND BIOTECHNOLOGY)	\$652.6
336411: AIRCRAFT MANUFACTURING	\$177.7
336413: OTHER AIRCRAFT PARTS AND AUXILIARY EQUIPMENT MANUFACTURING	\$100.8
488190: OTHER SUPPORT ACTIVITIES FOR AIR TRANSPORTATION	\$82.6

## Naval Facilities Command (NAVFAC)



**Ms. Bianca Henderson**  
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<https://www.navfac.navy.mil/>

NAVFAC is the Naval Shore and Expeditionary Systems Command that plans, builds, and maintains sustainable facilities, delivers environmental, utilities and other base services, and acquires and manages expeditionary combat force systems and equipment.

FY22 Top 5 Small Business Execution	
NAICS	FY22 SB* Awards (\$M)
236220: COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$2,332.6
561210: FACILITIES SUPPORT SERVICES	\$375.4
541330: ENGINEERING SERVICES	\$301.1
562910: REMEDIATION SERVICES	\$207.9
238220: PLUMBING, HEATING, AND AIR-CONDITIONING CONTRACTORS	\$196.6

## Naval Sea Systems Command (NAVSEA)



**Ms. Anne Bannister**  
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<https://www.navsea.navy.mil/>

Design, build, deliver, and maintain ships, submarines, and systems reliably, on-time, and on cost for the United States Navy.

FY22 Top 5 Small Business Execution	
NAICS	FY22 SB* Awards (\$M)
541330: ENGINEERING SERVICES	\$1,618.8
336611: SHIP BUILDING AND REPAIRING	\$1,021.7
541715: RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT NANOTECHNOLOGY AND BIOTECHNOLOGY)	\$178.3
334511: SEARCH, DETECTION, NAVIGATION, GUIDANCE, AERONAUTICAL, AND NAUTICAL SYSTEM AND INSTRUMENT MANUFACTURING	\$134.2
541519: OTHER COMPUTER RELATED SERVICES	\$92.7

## **Naval Supply Systems Command (NAVSUP)**



**Mr. Chris Espenshade**

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[www.navsup.navy.mil](http://www.navsup.navy.mil)

Provide supplies, services, and quality-of-life support to the Navy and Joint warfighter. Manage supply chains that provide material for Navy aircraft, surface ships, submarines, and their associated weapons systems. Provide centralized inventory management for Navy's non-nuclear ordnance stockpile. Provide a wide range of base operating and waterfront logistics support services, coordinating material deliveries, contracting for supplies and services, and providing material management and warehousing services.

### **FY22 Top 5 Small Business Execution**

NAICS	FY22 SB* Awards (\$M)
541330: ENGINEERING SERVICES	\$492.6
561210: FACILITIES SUPPORT SERVICES	\$127.4
541519: OTHER COMPUTER RELATED SERVICES	\$119.5
541611: ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES	\$77.8
336413: OTHER AIRCRAFT PARTS AND AUXILIARY EQUIPMENT MANUFACTURING	\$70.3

## **Naval Information Warfare Systems Command (NAVWAR)**



**Ms. Kimberly Reidy**

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Identify, develop, deliver and sustain information warfighting capabilities supporting naval, joint, coalition and other national missions.

### **FY22 Top 5 Small Business Execution**

NAICS	FY22 SB* Awards (\$M)
541330: ENGINEERING SERVICES	\$1,231.9
541519: OTHER COMPUTER RELATED SERVICES	\$275.8
541715: RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT NANOTECHNOLOGY AND BIOTECHNOLOGY)	\$120.1
334220: RADIO AND TELEVISION BROADCASTING AND WIRELESS COMMUNICATIONS EQUIPMENT MANUFACTURING	\$110.9
541512: COMPUTER SYSTEM DESIGN SERVICES	\$76.9

## Office of Naval Research (ONR)



**Ms. Ellen Simonoff**

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ONR was established to plan, foster, and encourage scientific research in recognition of its paramount importance as related to the maintenance of future naval power and the preservation of national security. ONR explores the cutting edge of science and technology (S&T) and strives to transition that S&T into acquisition programs throughout the Navy and Marine Corps.

FY22 Top 5 Small Business Execution	
NAICS	FY22 SB* Awards (\$M)
541715: RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT NANOTECHNOLOGY AND BIOTECHNOLOGY)	\$440.0
541330: ENGINEERING SERVICES	\$73.7
541712: RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT BIOTECHNOLOGY)	\$72.5
541512: COMPUTER SYSTEM DESIGN SERVICES	\$14.4
541690: OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES	\$11.2

## Strategic Systems Programs (SSP)



**Ms. Marita Thompson**

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<https://www.ssp.navy.mil/>

SSP directs the end-to-end effort of the Navy's Strategic Weapons Systems to include training, systems, equipment, facilities and personnel; and fulfill the terms of the US/UK Polaris Sales Agreement.

FY22 Top 5 Small Business Execution	
NAICS	FY22 SB* Awards (\$M)
541715: RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT NANOTECHNOLOGY AND BIOTECHNOLOGY)	\$34.2
541330: ENGINEERING SERVICES	\$24.4
541519: OTHER COMPUTER RELATED SERVICES	\$14.7
541511: CUSTOM COMPUTER PROGRAMMING SERVICES	\$9.2
541612: HUMAN RESOURCES CONSULTING SERVICES (2007), HUMAN RESOURCES AND EXECUTIVE SEARCH CONSULTING SERVICES (2002)	\$6.6