

### 2011 Promotional Sponsorship Programs From Grocery Shopping Network

**Grocery Shopping Network's** 2011 Promotional Event calendar offers brands an opportunity to impact premium grocery shoppers – across over 100 Grocery Store Chain Websites – as they plan their shopping trip.

Our program prominently ties your brand message, offers and inspiration to promotional themes that are important to you!

Leverage the power of <u>Dominant Ad Execution</u> with a <u>Custom Promotional Tie-in</u> to drive impact in the aisle!

#### 2011 Promotional Calendar

January 2011	Super Party Planning
January 2011	<b>New Year Resolution / New You</b>
Feb 2011	Valentine's Day

Feb 2011 Valentine's Day March 2011 March Madness April 2011 Spring Cleaning

April 2011 Easter

April 2011 Cinco de Mayo

May/June 2011 Mom's · Dad's · Grad's:

Celebration Inspiration

**Summer 2011 Summer Grilling** 

**Summer 2011 Summer Celebration** 

September 2011 Back to School
September 2011 Back to Breakfast

October 2011 Fall Cleaning

October 2011 Halloween

November 2011 Thanksgiving

**December 2011** Taste of the Holidays



### **Event Promotion – Program Benefits**

- Exclusive Category Ownership
- Targeted and Comprehensive Promotional Program
- National Reach Impact on Over 100 Grocery Store Chain Websites
- Built in Measurement Tying Online Impact to Offline Sales
- Reach Premium Grocery Shoppers on Grocers Websites as they:
  - Prepare to Shop
  - Plan Meal Solutions
  - Look for Savings
  - Build Their Shopping List

## Dominate the Shopping Experience with Premium Digital Ad Executions:

- Event Promotion Sponsor Positioning
  - Expandable Ad Unit Impact
- Shopper Pathway Take-Over
  - Simultaneously Timed Creative featuring your message
- Brand Landing Page promoting the seasonal theme
- Shopping List Reminder Placement
- Custom Tactics:
  - Recipe Integration
  - Coupon Incentive
  - Shopping List Reminder
  - Email Newsletter Impact

Promotional programs can be timed to your specific event dates, and may overlap with other seasonal promotions.





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## **GSN 2011 Promotional Program Ad Unit Examples**





### **Program Ad Specs**

- Dynamic Expandable 728x90
- Half-page 300x600
- Branded Landing Page
- Shopping List Sponsorship
- Email Newsletter Ad Placement
- Standard Ad Placements including
  - 300x250
  - 160x600
  - 728x90









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# "Game Day Party Planning" Category Exclusive Promotional Program With Grocery Shopping Network

Reach Grocery Shoppers, during the sports party planning season with an Exclusive Category Sponsorship program on over 100 Grocery Store Chain Websites. We'll help you dominate the shopping pathway with premium pre-planning shoppers with the combination of a package of impactful ad placements and branded content that positions your offering for added sales lift during this important promotional period.

There is Still Time to Dominate this year's Game Day, let GSN show you how!

### Own One of Six Exclusive Categories



- Party Foods
- Cocktails
- Crowd Pleasers
- Tailgating
- Party Tips
- Desserts

## Grocery Shopping Network will customize an Exclusive Game Day Sponsorship including the following elements:

- Event Promotion Sponsor Positioning on the Weekly Digital Circular
  - Expandable Ad Unit Impact 728x90
- Shopper Pathway Take-Over
  - Simultaneously Timed Creative featuring your message
  - Half Page 300x600
- Brand Landing Page promoting the seasonal theme
  - GSN will co-create a Brand Landing Page that matches your promotional theme
- Shopping List Reminder Placement
- Custom Tactics:
  - Recipe Integration we'll integrate and promote your Holiday Favorites
- Coupon Incentive
- Email Newsletter Impact

Measure the Impact – with every national program, Grocery Shopping Network will provide a Campaign Analysis – tying your Online Ad Investment to Offline Sales backed by POS Transaction Data from over 50 million shoppers.





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