

## **NATIONAL OPEN UNIVERSITY OF NIGERIA**

FACULTY OF AGRICULTURE AND AGRICULTURAL SCIENCES JANUARY 2018, EXAMINATION

Course Code: AEM 505

Credit unit: 2

**Course Title: Administration and programme planning in extension** 

Instructions: Answer question 1 and any other 3 questions

### **QUESTION 1**

a. List any ten key functions of an extension administrator. 10 marks

b. Describe the three steps that make up the organizing process. 15 marks

## **QUESTION 2**

- a. What are the conditions needed for effective extension supervision? 10 marks
- b. What measures should be taken to ensure effective staff selection in an extension service? **5 marks**

### **QUESTION 3**

Explain Maslow"s hierarchy of human needs. 15 marks

## **QUESTION 4**

- a. Explain the steps needed in planning extension programmes. 5 marks
- b. Discuss the responsibilities of the personnel department of an extension organization.10 marks

# **QUESTION 5**

- a. Each student should explain the major areas of the functions of marketing extension.5marks
- b. Describe, briefly, the four categories of information required for decision-making by extension managers. **10 marks**

### **QUESTION 6**

- **a.** Make a list of seven key principles that should be considered in preparing plans and reports **7marks**.
- **b.** List the steps in conducting an Evaluation **8 marks**