



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
**14-16 AHMADU BELLO WAY, VICTORIA ISLAND LAGOS**  
**MARCH/APRIL 2016 EXAMINATION**  
**SCHOOL OF AGRICULTURAL SCIENCES**

**Course Code: AEM502**

**Course Title: Extension Organization, Management and Supervision (3)**

**Time Allowed: 3 Hours**

**Instruction: Answer any five (5) Questions, All Questions carry equal Marks**

Q1. Explain fully your understanding of the following terms as they relate to training of agricultural organization staff: a) On the job training; b) Pre-service training; c) Induction training/orientation; d) Foundation training  
**(20 Marks)**

Q2. a) What are the principles guiding supervisory activities in an agricultural extension organisation? b) List the roles of an agricultural extension supervisor.  
**(20 Marks)**

Q3. a) Discuss briefly your understanding of improved working conditions of the agricultural extension personnel at the field level. b) Mention the underlining assumption of career planning and development for the agricultural extension organization personnel. **(20 Marks)**

Q4. Every Organisation has principles upon which its activities are conducted; define what these principles are and briefly explain only three of them for an agricultural extension organization.  
**(20 Marks)**

Q5. a) Discuss your understanding of job description; and b) list out the roles and responsibilities of the following agricultural personnel in discharging their official functions; i) Village Extension Agent, ii) Subject Matter Specialist and iii) Extension officer/supervisor.  
**(20 Marks)**

Q6. Briefly discuss the concept of staff training in an agricultural extension organization and explain the three approaches suitable to training the staff of the organisation. **(20 Marks)**

Q7. a) Discuss the concept of management as related to agricultural extension organization

b) List the necessary managerial skills needed by extension administrators to function in an agricultural extension organization.

**(20 Marks)**