



NATIONAL OPEN UNIVERSITY OF NIGERIA
14-16 AHMADU BELLO WAY, VICTORIA ISLAND LAGOS
SCHOOL OF SCIENCE AND TECHNOLOGY
MAY/JUNE 2012 EXAMINATION

AEM 450 AGRICULTURAL FINANCE AND MARKETING
TIME ALLOWED: 3HRS

Answer five(5) questions out of Seven

1. (a) What are the limitations of the two major sources of finance available to farmers in Nigeria?
(b) Briefly discuss the sources of finances readily available to peasant farmers stating why other named sources of credits are not accessible to them?
2. Identify and discuss the major types of farm records that can help farmers make important decisions on the future plans of development of his farm.
3. (a) What is farm budget?
(b) Briefly discuss three types of budgeting and the criticisms associated with budgeting as a farm planning tool?
4. Briefly discuss at least two methods of financial control a farmer should adopt for efficient financial management on a commercial farm.
5. (a) Define the concepts of market and marketing as regard agricultural products.
(b) Discuss the major function performed in the marketing of agricultural products.
6. (a) List 5 problems of agricultural marketing in your Nigeria.
(b) Briefly discuss the importance or the significance of marketing to the agricultural business sector of the economy.
7. Write short notes on 5 of the following:
 - a) Procedures of agricultural loan repayment;
 - b) Law of Demand and supply;

- c) Determinants of Demand and supply;
- d) Elasticity of Demand and supply;
- e) Determinants of price and income elasticity of demand;
- f) Determinants of elasticity of supply; and
- g) Four types of markets.