



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
**14-16 AHMADU BELLO WAY, VICTORIA ISLAND LAGOS**  
**SCHOOL OF EDUCATION**  
**SEPTEMBER/OCTOBER 2015 EXAMINATION**

**COURSE CODE: BED312**

**COURSE TITLE: Organization and Administration of Vocational Education**

**TIME ALLOWE 2HOURS**

**INSTRUCTION: ANSWER QUESTION ONE AND ANY OTHER TWO.**

1. (a) State and discuss the contributions of Henry Town and James Watt Jr. and Boulton to modern management ideas.  
(Fully Discussed Earned =16Marks)  
  
(b) Highlight Seven (7) innovative and unique principles developed by the precursors of modern management ideas discussed in (a)above  
(2Marks each for a point well explained = 14Marks)
2. (a) Differentiate between scientific and administrative management?  
(10Marks)  
(b) Explain the relevance of Fredrick Taylor's principle of 'a fair day's pay for a fairday's work in modern management?(10Marks)
3. (a) Mr. Pat is a Scientist with no prior knowledge of organization management, invited to come and manage XYZ company situated in Abuja. Explain to him in a layperson manner the meaning of an organization.  
(10Marks)  
(b) Differentiate between purpose and objectives of organization?  
(10Marks)
4. (a) Define territorial departmentalization.  
(2Marks)

(b) Enumerate Nine (9) reasons for territorial departmentalization.

(1Mark each for a point = 9Marks)

(c ) Statesix merits and three demerits of territorial departmentalization  
(1Mark each for a point mention = 9Marks)