

**NATIONAL OPEN UNIVERSITY OF NIGERIA
FACULTY OF AGRICULTURAL SCIENCES
SECOND SEMESTER EXAMINATION
JANUARY/FEBRUARY, 2018**

Programme: Agricultural Extension and Management

Course Title: Agricultural Extension, Administration, Planning & Evaluation

Course Code: AEM 712

Credit Unit: 2

Total Score: 70 Marks

Time Allowed: 2 Hours

INSTRUCTION:

Answer Compulsory question 1 (25 marks) and any 3 questions (15 marks each).

(1). Discuss the classical organization theory under the following;

i- Proponents

ii- The theory

iii- 5 functions

iv- 5 principles

v- 1 each of its merit and demerit 15 marks

b. Itemize six (6) problems of extension supervision in Nigeria 6 marks

c. Advance a good definition of both “budget” and “motivation”
4 marks

Total =25 marks

(2a) Differentiate between the following;

i- Supervision and supervisor 4 marks

ii- Recruitment and selection 4 marks

iii- Positive and negative motivation 4
marks

b. With the aid of a diagram, describe a content theory of motivation 3
marks

Total = 15 marks

(3a) Write the full meaning of the following acronyms;

i- MBO

ii- SEC

iii- PR

iv- M & E

v- KASA

5 marks

b. Identify and briefly describe the Maslow's Hierarchy of Human Needs
10 mark

Total=15 marks

(4a). Elaborate on how "POSDCORB" affect extension 14
marks

b. Define the word "Administration" 1
mark

Total=15 marks

(5a) Discuss the following principle of effective supervision

i- Cooperation 2 marks

ii- Leadership 2

marks

- | | | |
|------|-------------------------|---------|
| iii- | Creative human relation | 2 |
| | marks | |
| iv- | Constant monitoring | 2 marks |

b. Describe or state seven (7) attribute of an administration
7 marks

Total= 15 marks

(6a) Discuss any three (3) forms of motivation
6 marks

b. Marketing is a process of adding utilities. Discuss
6 marks

c. What is Training?

