



NATIONAL OPEN UNIVERSITY OF NIGERIA
14-16 AHMADU BELLO WAY, VICTORIA ISLAND LAGOS
SCHOOL OF MANAGEMENT SCIENCES
MARCH/APRIL 2015 EXAMINATION

COURSE CODE: MPA871 **CREDIT UNIT:** 3
COURSE TITLE: PUBLIC PERSONNEL MANAGEMENT
TIME ALLOWED: 2^{1/2} HOURS

Instructions: 1. Attempt question Number one (1) and any other three (3).
2. Question number 1 is compulsory and carries 25 marks, while the other questions carry 15 marks each
3. Present all your points in coherent and orderly manner

Question (1)

Under McClelland's Need Theory, what are the common characteristics of high n-arch people.(25 marks).

Question (2)

Define the term COLLECTIVE BARGAINING'. What are the processes of collective bargaining. As a personnel manager in an industrial concern, what strategic plan would put in place as per collective bargaining in your organization.(15 marks)

Question (3)

Define what you understand by Management Development?

List and explain the various methods that industrial concerns uses for their management developments.(15 marks)

Question (4)

Define the terminology RECRUITMENT. What are the areas open to the public recruiting agencies and what are their perceived limitations.(15 marks).

Question (5)

Device your own definition of the term SELECTION.

What are the typologies of examinations.(15 marks).

Question(6)

What is often referred to as Internal Selection in Personnel Management?

Identify the various methods /types of Internal Selection processes.(15 marks)