



NATIONAL OPEN UNIVERSITY OF NIGERIA
Plot 91, Cadastral Zone, Nnamdi Azikiwe Expressway, Jabi, Abuja
Faculty Agricultural Sciences
October/November, 2016

Course Title: SOCIAL RELATIONSHIP AND BEHAVIOURAL CHANGE

Course Code: AEM 411

Credit Unit: 3

Total Score: 100 Marks

Time Allowed: 3Hours

Instruction: Answer 5 questions from 7 questions. All questions carry equal marks

Question 1

Discuss human personality and the types of personality in the society.

Question 2.

Distinguish between two classes of motivation and explain the .affecting adoption of innovation

Question 3

- a. What are the different levels in problem solving in the society.
- b. What is a decision and explain different types of decision making process

Question 4

Discuss the social relationship theories under the following;

- a. Evolutionary Model
- b. The Functional Model
- c. The Conflict Model
- d. The Consensus Model

Question 5

Discuss the theories of behavioral change under the following;

- a. Behavioural Theory
- b. Psychodynamic Theory
- c. Diffusionist Theory
- d. Cultural Theory

Question 6

- a. Discuss the Stages of Development in a society
- b. What are the characteristics and measures of change process

Question 7

- a. Discuss behavioural change in agriculture
- b. Explain change obstacles
- c. Explain change incentives
- d. list ways of reducing resistance to change