



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi-Abuja  
**FACULTY OF MANAGEMENT SCIENCES**  
**JULY 2017 EXAMINATION**

**Course Code: BUS451**

**Course Title: COMPARATIVE MANAGEMENT**

**Credit Unit: 2**

**Instructions: 1. Attempt Question 1 and any other two (2) questions**

**2. Question 1 is compulsory and carries 30marks while the other 2 questions carry 20marks each**

**3. Present all your points in coherent and orderly**

**manner**

**Time Allowed: 2 Hours**

1. a. What are the necessary skills a manager in the private sector need to possess to manage his subordinates effectively?  
b. Explain the different approaches to cross-cultural management research  
(30marks)  
)
2. Give the reasons for the development of organizational structure and discuss the implications of a bad organizational structure in the management of group activities.  
(20marks)  
)
3. Discuss the views or the stance of
  - i. The Eclectic Empirical Approach
  - ii. The Ecological Approach
  - iii. The Behavioural Approach; and
  - iv. The Socio-Economic Approach in theoretical review of the evolution of Comparative Management.(20marks)  
)
4. In what likely areas of specialty can management consultants be called in to handle problems and challenges in the organization? Outline any two of the many qualities these consultants should possess.  
(20marks)
5. "The differences that exist between corporate bodies and non-profit organizations are in their setting, formation and structures". Discuss  
(20marks)

