



NATIONAL OPEN UNIVERSITY OF NIGERIA
14/16 AHMADU BELLO WAY, VICTORIA ISLAND, LAGOS
SCHOOL OF SCIENCE AND TECHNOLOGY
JUNE/JULY EXAMINATION

COURSE CODE: AEM502

COURSE TITLE: Extension Organisation, Management and Supervision (3 unit)

TIME ALLOWED: 3 Hours

INSTRUCTION: Answer Five (5) questions out of Seven (7) questions

1. (a) Define the concept of Extension Management?
(b) List and in a few words explain necessary skills required of managers of extension organizations.
2. (a) Define the principles of Management?
(b) Why are principles necessary?
3. (a) Briefly explain the principle of Scalar Chain
(b) Outline Ten (10) principles of Management
4. (a) List the major approaches to training.
(b) Highlight the varieties of training methods available to a trainer in Agricultural Extension.
5. (a) What is theory?
(b) What are the purposes of theories used in agricultural extension organizations?
6. (a) What is the difference between a job description and key performance area?
(b) Outline the core extension personnel of developing countries

7. (a) The purpose of staffing is based on two principles. State them.
- (b) List of the steps in staff recruitment in extension organisation.