



**NATIONAL OPEN UNIVERSITY OF NIGERIA
14-16 AHMADU BELLO WAY, VICTORIA ISLAND LAGOS
SCHOOL OF MANAGEMENT SCIENCES
MAY/JUNE 2012 EXAMINATION**

MPA 809 INTERPERSONAL/INTERGROUP RELATIONS (2 CR)
TIME ALLOWED: 2HRS

INSTRUCTIONS: Attempt any 3 Questions of your choice. Each Question carries 23.3 marks. Present your answer legibly and logically using relevant examples. .

1(a) In interpersonal relations , the behavior of a group is an important domain of organizational behavior, attempt a definition of the term 'group'.

(b) What are the characteristics of a group, explain the dynamics of group formation.

2:Disc-Personal Profile is a concept of interpersonal dynamics. What are the components of the Disc Personal Profile. Analyze the Disc Profile Traits.

3."The highest performance occurs when a cohesive group has high performance norms".

(a) Clarify the concept.

(b) List four stages or steps of building group cohesiveness and high performance norms.

4.(a) Define the term ' Group Decisions'.

(b) Name and explain six(6) key types of group decisions.

(c)What are the sources of power in groups.

5: In managing outward relationships , a group's strategy dictates the group's mix.

(a) What is the composition of group strategies.

(b) Provide and explain the pattern of group working relationships