



NATIONAL OPEN UNIVERSITY OF NIGERIA
14-16 AHMADU BELLO WAY, VICTORIA ISLAND LAGOS
MARCH/APRIL 2016 EXAMINATION
SCHOOL OF AGRICULTURAL

AEM 507: MANAGEMENT OF AGRICULTURAL EXTENSION PERSONNEL (3UNIT)

INSTRUCTION: ANSWER 5 QUESTIONS

ALL QUESTIONS CARRY EQUAL MARKS (20 MARKS)

TIME: 3 HOURS

- (1) a. Define management
b. List 6 and explain 3 aids to staff selection in an organisation
- (2) List 5 and explain 3 managerial skills required in an organisation
- (3) a. Discuss briefly 4 factors that must be present before we can say that an environment is conducive for extension management
b. Briefly explain 4 purposes of budgeting
- (4) a. List 5 theories relevant to extension management
b. Explain 3 purposes of agricultural extension management theories
- (5) a. Define departmentation
b. Briefly explain the 2 types of structures in an organisation
c. Differentiate between centralization and decentralization
- (6) a. Write short notes on the following principles guiding the task of a personnel manager
(i) Scalar Chain (ii) Esprit de Corps (iii) Remuneration
(iv) Stability of Tenure of Personnel
- (7) a. Explain the 3 levels of planning
b. State 4 purposes of staff appraisal
c. List 4 types of training