



NATIONAL OPEN UNIVERSITY OF NIGERIA
14/16 Ahmadu Bello Way, V/I, Lagos

School of Science & Technology
October, 2013 Examination

Programme: Agricultural Extension and Management

Course Code: AEM 502

Course Title: Extension Organisation, Management and Supervision

Credit Unit: 3

Total Score: 100 Marks

Time Allowed: 3 Hours

Instruction: Answer Five (5) questions out of Seven (7) questions.

1. (a) Enumerate the various techniques used for the appraisal in extension organization.
(b) The performance appraisal, which aims at facilitating employee development, has four major purposes. Enumerate them.
2. (a) The purpose of staffing is based on two principles. State them.
(b) List in sequential order the steps in staff recruitment in extension organization.
3. (a) Define the principles of management?
(b) Why are principles necessary?
4. (a) Briefly explain the principle of *Espirit de Corps*.
(b) Outline ten (10) principles of management.
5. (a) List the major approaches to training.
(b) Highlight the varieties of training methods available to a trainer in Agricultural Extension.
6. (a) What is the difference between a job description and key performance area?
(b) Outline the core extension personnel of developing countries.
7. (a) What is a theory?

(b) Enumerate the five major purposes of theories used in Agricultural extension Organizations.