| FBQ1: used a mathematical equation to arrive at the conclusion that only a narrow span of management would make for efficient management.  Answer: Graicunas |
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| FBQ2:deals with the number of subordinates that an executive can manage effectively.  Answer: Span of control  |
| FBQ3:promotes delegation and supervision with predictable results. Answer: Specialization  |
| FBQ4: One of the major factors that promote decentralization is taskAnswer: specialization   |
| FBQ5: Effectivehelps managers to spend less time on specific technical activities Answer: delegation   |
| FBQ6: The principle ofis sometimes violated where functional authority exists.  Answer: unity of command   |
| FBQ7:means answering for the use of your formal authority by someone else. Answer: Accountability  |
| FBQ8: Duncanhas indicated that econometric models are used in predicting the student enrolment at universities.  Answer: 1975                                |
| FBQ9:models are more complex in nature and involve interrelationships of many variables tied together in a quantitative model.  Answer: Causal               |
| FBQ10:are the changes that have taken place as a result of economic booms or depressions.  Answer: Cyclical variations                                       |
| FBQ11:is based on the assumption that past activities are good indication of future activities.  Answer: Time series analysis                                |
| FBQ12:converts company objectives into individual goals and as a result, it contributes to higher levels of job satisfaction.  Answer: MBO                   |
| FBQ13:is the last in Maslow's hierarchy of needs. Answer: Self-actualisation Need  |
| FBQ14: is that energizing force that induces or compels and maintains behaviour.  Answer: Motivation   |
| FBQ15:method is ideal for both employee training and management development. Answer: Coaching  |
| FBQ16: is the determination of the job to which an accepted candidate is to be assigned and his assignment to that job.  Answer: placement                   |
| FBQ17: seek to evaluate the applicant's ability to apply knowledge judiciously in solving a problem.  Answer: Judgement test                                 |

| applicants to assess the applicant's suitability to the job.  Answer: Preliminary interview   |
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| FBQ19: techniques are the means or media by which management contacts prospective employees or provides necessary information.  Answer: Recruitment   |
| FBQ20: is a process of choosing the right candidate from a pool of applicants. Answer: Selection  |
| FBQ21:include mental dexterity, analytical ability, intuitive judgement, alertness and ability to concentrate.  Answer: Psychological characteristics |
| FBQ22: is a personal power acquired by expertise in a field or area.<br>Answer: Expert Power  |
| FBQ23: conducted extensive studies in this area and developed a scale to identify different types of leaders.  Answer: Fiedler's contingency theory   |
| FBQ24: Theof leadership has suffered from lack of conclusiveness and over-simplifications.  Answer: trait theory                                      |
| FBQ25: leadership occurs when a person is appointed or elected as an authority figure. Answer: formal   |
| FBQ26: Leadership is an integral part of management and plays a vital role inoperations.  Answer: managerial  |
| FBQ27: is often referred to as the father of Scientific Management. Answer: Abraham Maslow  |
| FBQ28: The Management Theory Jungle has classified the major schools of management into broad areas.  Answer: six                                     |
| FBQ29: Goals can be differentiated between official and goals. Answer: Operative  |
| FBQ30: One of the major problems confronting the Nigerian Civil Service is the lack of clear  Answer: objectives                                      |
| FBQ31: A decision process is not completed until it is  Answer: implemented   |
| FBQ32: is one of the highly sought after talents in management. Answer: Creative  |
| FBQ33:theory is often called waiting-line theory. Answer: Queuing   |
| FBQ34: The best known definition of management control is given by Anthony in   |
| Answer: 1965  |
| ERO35: Employment apportunity is created by   |

| Answer: Organisations   |
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| MCQ1: is as old as human organization. Answer: Management   |
| MCQ2: The scientific management school placed special emphasis upon<br>Answer: Production                           |
| MCQ3: is often referred to as the father of Scientific Management. Answer: Abraham Maslow                           |
| MCQ4: Gilbreth is known for his work on time and studies. Answer: Motion  |
| MCQ5: The first principles of management were advocated by a French engineer and                                    |
| Answer: Geologist   |
| MCQ6: The Management Theory Jungle has classified the major schools of management into broad areas.  Answer: Six    |
| MCQ7: are people who are primarily responsible for the achievement of organizational goals.  Answer: Managers       |
| MCQ8:is defined as getting things done through others. Answer: Management   |
| MCQ9: Concepts are the corner stone for the development of and theory. Answer: Principles                           |
| MCQ10: Goals can be differentiated between official and goals. Answer: Operative                                    |
| MCQ11: Good organizational goals help in policy and administration. Answer: Formulation                             |
| MCQ12: A typical employee goal can be divided into main groups. Answer: Two   |
| MCQ13: One of the major problems confronting the Nigerian Civil Service is the lack of clear  Answer: Objectives    |
| MCQ14: of interest arises when an executive deals with a company in which it has vested interest.  Answer: Conflict |
| MCQ15: making is one of the most crucial activities of management. Answer: Decision                                 |
| MCQ16: A decision process is not completed until it is Answer: Implemented  |
| MCQ17: is one of the highly sought after talents in management. Answer: Creative                                    |
| MCQ18: is concerned with directing the human efforts towards organisational goal achievement. Answer: Direction     |
| MCQ19: Directing andcomprise the managerial function of guiding, overseeing and leading people.                     |

| Answer: Leading   |
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| MCQ20: Schneider refers to organisational climate as the entire internal environment of the organisation.  Answer: 1975   |
| MCQ21: The mathematical techniques used as aid to decision making are often called<br>Answer: Operations Research         |
| MCQ22:theory is often called waiting-line theory. Answer: Queuing   |
| MCQ23: Planning has been defined previously as one of the major functions of management.  Answer: Five                    |
| MCQ24: The most comprehensive definition of planning is given by<br>Answer: Cyril L. Hudson                               |
| MCQ25: The best known definition of management control is given by Anthony in   |
| Answer: 1965  |
| MCQ26:indicate the financial expenditures involved per unit of activity. Answer: Cost standards                           |
| MCQ27: can be expressed as a ratio of net profits to sales. Answer: Profitability   |
| MCQ28: Formal organisation can be seen as a direct opposite of<br>organisation.<br>Answer: Informal                       |
| MCQ29:the process of passing information and understanding from one person to another.  Answer: Communication             |
| MCQ30: Communication may be divided into two namely and written.  Answer: Oral  |
| MCQ31: Employment opportunity is created by<br>Answer: Organisations  |
| MCQ32: should help in formulating and articulating ethical norms as part of their social responsibility.  Answer: Nigeria |
| MCQ33: The areas in which business organisations should play a role in Nigeria are limitless. Answer: Prominent           |
| MCQ34: tend to increase with increasing task certainty.  Answer: Spans  |
| MCQ35: Mass-production companies have a higher span of management thanfirms.  Answer: Process                             |