FBO 1: ----- development is concerned with developing product-line extension or new tourism products? Answer: Product FBQ 2: ----- chain is a useful method of analyzing the process of value creation in tourism industry? Answer: Value FBQ 3: -----can influence tourism development through fiscal and investment policies? Answer: Government FBQ 4: To providing, a government can require the industry to hire locals? Answer: Subsidies FBQ 5: Intermediaries in Tourism can also be referred as-----agents? Answer: Travel FBQ 6: ----- delivers both messages and services to the tourism market and this way links tourism supply and demand? Answer: Distribution FBQ 7: The ------ factors explains inherent risk in purchasing a product that is not possible to see in advance? Answer: Intangibility FBQ 8: An objective of vertical integration has long been to control? Answer: Distribution FBQ 9: Mergers and acquisitions have been greatly responsible for.....? Answer: Internationalization FBQ 10: Investment in skills development in tourism is frequently justified on the basis of structure of the? Answer: Business FBQ 11: Professionalism and skill; attitudes and behaviour; reliability and trustworthiness; recovery; and reputation and credibility explains service? Answer: Quality FBQ 12: 'Looking good' or 'sounding right' is described as the obvious manifestations of----- labour? Answer: Aesthetic FBQ 13: ----- and threats summarize the external environmental factors that a tourism organization faces? Answer: Opportunities FBQ 14: Interest rates affects the ----- of borrowing? Answer: Costs FBQ 15: strategy explains offering of high-quality products at low prices? Answer: Hybrid FBQ 16: Rural tourism development and management seek to maintain and enhance the experience of? Answer: Rurality FBQ 17:strategies explains tourism development in some areas that relieves pressure on sensitive or already degraded sites? Answer: Spatial Planning

FBQ 18: ----- explained tourism as a product, high in human contact?

Answer: Variability FBQ 19: is the most populous techniques that can be used for investment appraisal? Answer: Net Present Value FBQ 20: refers to the code by which human conduct is guided? Answer: Ethics FBQ 21: The marketing process can be considered as the analysis, planning,and control of marketing? Answer: Implementation FBQ 22:implementation is concerned with the putting into practice of an organization's strategy? Answer: Strategic FBQ 23:measures the ratio of inputs to outputs? Answer: Efficiency FBQ 24: Strength and weaknesses analysis summarizes -----? Answer: internal resources of an organization FBQ 25: analysis involves consideration of the major influences affecting the organization's ability to fulfil its mission in terms of resources and environment? Answer: Strategic FBQ 26: From tourism marketing perspective tourism site is -----? Answer: Product FBQ 27: management is about anticipating potential problems in the interrelationships of different customer and employee groups, and instituting positive measures to avoid their occurrence? Answer: Multicultural FBQ28: The traditional practice of employees learning a majority of skills on the job is threatened by technological? Answer: Changes FBQ29: Initial definitions of development centred ------ growth ? Answer: Economy FBQ30: ----- development defines meeting the needs of the present generation without compromising the needs of future generations? Answer: Ssustainable FBQ 31: -----can influence tourism development by investing in general and tourism specific infrastructure? Answer: Government FBQ 32: ----- explains responsible environmental practices? Answer: Sustainability FBQ 33: The means where tourism marketers need to consider effective way of reaching the consumer is called ----- market place? Answer: Global FBQ34: The 'Development first' approach, explains categories of development? Answer: Three FBQ35: The September 11, 2001 terrorist attack takes place in -----?

Answer: America

MCQ1: ----- is the process of preparing a set of decisions for action in the

future?

Answer: planning

MCQ2:refers to the code by which human conduct is guided?

Answer: Ethics

MCQ3: The state therefore performs many functions as follows except?

Answer: As organizer and manager

MCQ4: Sustainability imperative should be manifested in the following except?

Answer: Access as an element of tourism

MCQ5: Initial definitions of development centred on -----?

Answer: Economy growth

MCQ6:is used for the evaluation of human resources?

Answer: Appraisal

MCQ7: is important to tourism organizations since it is here that changes

in laws, regulations and policy occur?

Answer: The political environment

MCQ8: The tourists of today are quality conscious, this suggests that the

provision of and services are essential?

Answer: Quality products

MCQ9: The following have all contributed to management distribution except?

Answer: White and acquisitions

MCQ10: The following are the functions of tour operators except?

Answer: Slave trade

MCQ11: The following are main diversification strategies except?

Answer: All round diversification

MCQ12: Government can stimulate tourism development in the following ways

except?

Answer: Arresting investor

MCQ13: Tourism industry generates the following for the country except

Answer: Grand profit

MCQ14: ICT type used for disseminating of marketing information in the industry

include the following except?

Answer: National distribution systems

MCQ15: A number of factors influences the choice of middlemen except?

Answer: Characteristics

MCQ16: Education and training for tourism has developed, historically, over a

period in excess ofyears?

Answer: 40

MCQ17: Broader measures of financial evaluation include the following except?

Answer: Appraisal

MCQ18:is defined as an investment philosophy that combines ethical or

environmental goals with financial ones?

Answer: Ethical investment

MCQ19: is a political activity

Answer: Coordination

MCQ20: affects tourism destinations and organizations both in terms of

demand factors and costs?

Answer: The economic environment

MCQ21: The 'Development first' approach, explains the following categories of

development except?

Answer: Tourism Information System

MCQ22: The traditional focus of human capital development in tourism was on the

development ofSkills?

Answer: Technical skills

MCQ23: Information centres play the following important roles except?

Answer: Sites of deviant tourists

MCQ24: ----is the external linkages beyond the destination that affect

potential development?
Answer: Globalisation

MCQ25: The acronym "FTO" means.....? Answer: Federation of Tour Operators

MCQ26: The following are responsible for changes in the tourism distribution

environment except?

Answer: The Business Manager

MCQ27:is described as the point of contact between the customer and

employee of the company? Answer: Moment of truth

MCQ28: Social and cultural sustainability indicators include the following

except?

Answer: Local discouragement from patronising tourist attractions

MCQ29: The five forces proposed by porter include the following except?

Answer: The threats of friendship

MCQ30: has a role to protect the wider public interest rather than to

meeting the needs of narrow sectorial interests?

Answer: Government

MCQ31: Channel choices in the tourism industry are influenced by the following

factors except?

Answer: The producer of the product

MCQ32:is anyone involved in making distribution channel decisions?

Answer: Channel manager

MCQ33: Channel management issues include the following except?

Answer: Management of multiple powers

MCQ34: The following are responsible for changes in the tourism distribution

environment except?

Answer: The Business Manager

MCQ35: Marketing and booking systems also known as....?

Answer: Listings