

NATIONAL OPEN UNIVERSITY OF NIGERIA

14/16, Ahmadu Bello Way, Victoria Island

SCHOOL OF SCIENCE AND TECHNOLOGY October, 2013 Examination

Programme: Agricultural Extension and Management

Course Code: AEM 503

Course Title: Diffusion and Adoption of Innovations

Credit Unit: 3 Times Allowed: 3 Hours Total

Score: 70 Marks

Instruction: Answer section A and any other 4 questions in section B

SECTION A: (Compulsory 20 marks)

1. (a) In mechanical agricultural innovations, under what condition is Green Revolution

technologies that are high-yield varieties adopted?

- (b)Outline the various types of Innovation Models.
- (c) List the two categories of innovation/technologies?

SECTION B (15 Marks each)

- 1. (a) Define the concept of Innovation model?
 - (c) Outline three important ways in which the adoption of interactive communications differ from that of previous innovations.
- (a) Define the rate of adoption?(b)Identifies seven critical attributes that greatly influence the rate of adoption.
- 3. List the communication channel of diffusing the innovation at various states in the innovation decision and give 3 examples of each.
- 4. (a) List the four approaches to identifying opinion leaders?
 - (b) In a few words state characteristics of opinion leaders?
- **5.** (a) Define the term sensitivity training as a change agent in Agricultural organization?
 - (b) Outline the aims of sensitivity training?
- **6.** (a) Enumerate the 5 implication of stages Innovation-decisions.
 - (b) Explain in few words the five stages in the diffusion process.