



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
91, Cadastral Zone, NnamdiAzikiwe Express Way, Jabi-Abuja  
**FACULTY OF MANAGEMENT SCIENCES**  
**JULY 2017 EXAMINATION**

**Course Code: BUS810**

**Course Title: COMPARATIVE MANAGEMENT**

**Credit Unit: 2**

**Instructions: 1. Attempt Question 1 and any other two (2) questions**

**2. Question 1 is compulsory and carries 30marks while the other 2 questions carry 20marks each**

**3. Present all your points in coherent and orderly manner**

**Time Allowed: 2 Hours**

- 1 a. Discuss briefly the management practices in the United States of America (USA), the United Kingdom (UK), and Japan (15marks)  
  
b. Explain the differences and similarities between management and administration. (15marks)
2. Explain six different approaches to cross cultural management research (20marks)
3. Highlight and discuss the five dimensions of cultural differences based on Geert Hostede's research. (20marks)
4. Critically examine the universalistic theory of management (20marks)
5. List and discuss five managerial skills that are relevant to managers (20marks)