

NATIONAL OPEN UNIVERSITY OF NIGERIA
91, CADASTRAL ZONE, NNAMDI AZIKIWE EXPRESS WAY, JABI-ABUJA
FACULTY OF MANAGEMENT SCIENCES
JANUARY 2018 EXAMINATION QUESTIONS

Course Code: BUS714

Credit Unit: 2.

Course Title: Principles of Management

Time Allowed: 2 Hours.

Instructions: 1. Attempt Question 1 and any other two (2) Questions.

2. Question 1 is compulsory and carries 30 marks while the other 2 Questions carry 20 marks each.

3. Present all your points in coherent and orderly manner.

QUESTION 1 (Compulsory)

- a) Explain Adam Smiths (1976) concept of division of labour. State why managers are regarded as resources and why they have to be efficient and effective**(10marks)**
- b) State the basic tenets of the Scientific Management, Administrative Management theorist and Human Relations theorist. What are the major contributions of the contemporary management school of thought?**(10marks)**
- c) Explain any five (5) of the basic principles of time management. **(10marks)**

QUESTION TWO

- a) Distinguish between specific and general environment. **(10 marks)**
- b) Elaborate on the stages employees go through during periods of change. **(10 marks)**

QUESTION THREE

- a) Critically examine how two (2) changes can be carried out without problems in an organization?**(10 marks)**
- b) Explain the six (6) box model for understanding organization presented by Weisberg (1987). **(10 marks)**

QUESTION FOUR

- a) Discuss the basis for the formation of organization **(10Marks)**
- b) Explain the organizational structure and design. What do you understand by the contingency approach to organizational design?**(10 Marks)**

QUESTION FIVE

- a) Differentiate between Abraham Maslows, hierarchical needs theory and Vroom's Expectancy Theory **{10 marks }**
- b) Compare and contrast Negative Physical Kita, Negative Psychological Kita, and Positive Kita. Which of these three in your opinion and in your environment is more effective?
(10 marks)

