



**NATIONAL OPEN UNIVERSITY OF NIGERIA
14/16 AHMADU BELLO WAY, VICTORIA ISLAND, LAGOS
SCHOOL OF MANAGEMENT SCIENCES
OCTOBER 2013 EXAMINATION**

COURSE CODE: ENT 326

CREDIT UNIT: 2

COURSE TITLE: AGRO-BUSINESS MANAGEMENT

TIME ALLOWED: 2 HOURS

Instructions: 1. Attempt question Number one (1) and any other two (2) questions.

2. Question number 1 carries 30 marks, while the other questions carry 20 marks each

3. Present all your points in coherent and orderly manner

- 1(a) State five functions of the Nigerian Bank for Commerce and Industry (NBCI) and five functions of Nigerian Industrial Development Bank (NIDB).
(b) State and briefly explain the various approaches to management.
(c) Discuss the Nature of Planning in detail.

30 Marks

- 2 (a) Discuss the characteristics of Agricultural produce in Nigeria.
(b) In a tabular form, mention 10 Crops and the Agro-Products derivable from them.

20 Marks

- 3 (a) Name ten areas a common partnership contract (agreement) covers.
(b) Define a Sole Proprietorship and state two advantages and two disadvantages of a Sole Proprietorship.

20 Marks

- 4 (a) Explain the Budget and give six features of a budget.
(b) Mention five attributes of a good Plan.

20 Marks

- 5 (a) List the steps needed for efficient marketing.
(b) Enumerate five objectives of a budget control system.

20 Marks