



NATIONAL OPEN UNIVERSITY OF NIGERIA
91, CADASTRAL ZONE, UNIVERSITY VILLAGE, JABI, ABUJA
FACULTY OF MANAGEMENT SCIENCES
JANUARY 2018 EXAMINATION
EXAM QUESTIONS

COURSE CODE: CRD 430

CREDIT UNIT: 2

COURSE TITLE: COOPERATIVES EXTENSION

TIME ALLOWED: 2 HOURS

Instructions: 1. Attempt question Number one (1) and any other two (2).
2. Question number 1 is Compulsory and carries 30 marks, while the other questions carry 20 marks each.
3. Present all your points in coherent and orderly manner.

1.
 - a. Discuss any 5 contributions of extensions services to national development 15 marks
 - b. What is Sustainable Agricultural and Rural Development 3 marks
 - c. List 4 functions of extension services in Nigeria 4 marks
 - d. Discuss any 4 objectives of extension services 8 marks

2.
 - a. What is communication? 3 marks
 - b. List the different steps followed when embarking on a field trip 5 marks
 - c. Identify and discuss how any 3 channels of communication are used for grassroots mobilisation. 12 marks

3.
 - a. Identify the factors affecting the selection of a communication method 5 marks
 - b. Compare and contrast the qualifications and tasks of the different categories of extension workers 15 marks

4.
 - a. Who is an opinion leader? 3 marks
 - b. Identify any 5 roles of opinion leaders in cooperative extension service 5 marks
 - c. Discuss any 4 reasons for attitude change within a rural population 12 marks

5. Write short notes on the following
 - a. Strategic planning
 - b. Tactical planning
 - c. Contingency planning
 - d. Training and Visiting (T&V) Extension System 20 marks

