

NATIONAL OPEN UNIVERSITY OF NIGERIA 91, CADASTRAL ZONE, NNAMDI AZIKIWE EXPRESS WAY, JABI-ABUJA FACULTY OF MANAGEMENT SCIENCES OCTOBER/NOVEMBER EXAMINATION 2016

COURSE CODE: ENT 424

COURSE TITLE: FEASIBILITY STUDY AND BUSINESS PROPOSALS

CREDIT UNIT: 2

TIME ALLOWED: 2 HOURS

Instructions: 1. Attempt question Number one (1) and any other two (2).

- 2. Question number 1 is compulsory and carries 30 marks, while the other questions carry equal marks each
- 3. Present all your points in coherent and orderly manner

QUESTIONS

1. (a) Discuss the fundamental stages involved in the presentation of a loan proposal.

16 Marks

- (b) List 4 major factors that influence the location of a business project. **4 Marks**
- (c) What are the advantages of a feasibility study? State five (5) **5 Marks**
- (d) What are the major financial areas to be considered in preparing a financial plan? **5marks**
- 2. Outline and discuss the critical sections of a business plan. **20 Marks**
- 3. (a) What are the areas of need for generating information for feasibility study? **10 Marks**
 - (b) What are the relevant considerations in description of the venture plan? **5 Marks**
 - (c)What are the basic functions of a Board of Directors?

5marks

4. (a) Highlight the major aspects of a feasibility study.

5 Marks

(b) What are the areas of need for generating information on operations?

14marks

(c) Explain in simple terms the meaning of business description.

1mark

- 5. (a) Outline and explain some factors which influence location of a project near source of raw materials.

 10 Marks
 - (b) Discuss the expectations of employees from organizational design.

10 Marks