



# **NATIONAL OPEN UNIVERSITY OF NIGERIA**

**University Village, Nnamdi Azikwe Express Way, Plot 91,  
Cadastral Zone, Jabi,  
Jabi, Abuja**

**Faculty of Agricultural Sciences**

**FIRST SEMESTER EXAMINATION: June/July**

**Course Code: AEM 715**

**Course Title: Management of Agricultural Extension Personnel**

**Credit Unit: 2**

**Total Score: 100 Marks**

**Time**

**Allowed: 2 Hours**

**Instruction: Answer any four (4) Questions**

1.
  - a. Explain the term management, tracing its application to extension organization. **10 marks**
  - b. Enumerate on any five (5) ways an organization could affect its employees to work effectively. **6 marks**
  - c. List ten (10) qualities of a good Agricultural Administrator. **5 marks**
  - d. What do you understand by placement/posting in Extension Administration? **4 marks**
  
2.
  - a. Give a comprehensive definition of Agricultural Administration. **5 marks**
  - b. State any five (5) characteristics of Agricultural Administration. **10 marks**
  - c. Briefly discuss the principles of Agricultural Extension **10 marks**
  
3. Write short notes on any four headings;
  - i. Planning **6.25 marks**
  - ii. Organizing **6.25 marks**
  - iii. Assembling of resources **6.25 marks**
  - iv. Control **6.25 marks**
  - v. Budgeting **6.25 marks**

4.
  - a. Briefly discuss the different types of training existing in an extension organization. **15 marks**
  - b. Conceptualize the term Agricultural Extension **5 marks**
  - c. Enumerate on any five (5) benefits of training. **5 marks**
  
5.
  - a. Explain Supervision in Extension **6 marks**
  - b. Explain positive recruitment in an extension organization **5 marks**
  - b. State any eight (8) functions of Supervision **8 marks**
  - c. State any six (6) elements of Supervision **6 marks**
  
6.
  - a. Briefly discuss any five (5) criteria for departmentalization in an extension organization. **10 marks**
  - b. Explain the types of Staff Appraisal employed by extension organizations in promoting their staff **10 marks**
  - c. What do you understand by Legislated Extension Policy? **5 marks**