



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
91, Cadastral Zone, NnamdiAzikiwe Express Way, Jabi-Abuja  
**FACULTY OF MANAGEMENT SCIENCES**  
**JANUARY 2018 EXAMINATION QUESTIONS**

COURSE CODE: BUS 839

COURSE TITLE: Management Theory

CREDIT UNITS: 2

TIME ALLOWED: 2Hrs

**Instruction: Attempt Question one and any two**

Q1 a. Define management; Explain the two reasons why people study Management. (12 marks)

b. List and explain the factors influencing work agenda. (9 marks)

c. Discuss the three essential managerial skills identified by Robert, L. Katz. (9 marks)

**(Compulsory, 30 marks)**

Q2 a. What is planning? List and explain four reasons why managers plan.(10 marks)

b. Discuss leading as a managerial function. (5 marks)

c. Discuss organization as a function of management. (5 marks)

Q3 a. What is a Theory? Why do we study management theory? (5 marks)

b. Describe the evolution and emergence of the various schools. (15 marks)

Q4 a. Ejiofor (1987), posited that managers play a vital **role** in the economic and social development of the present day Nigeria. Explain them. (8 marks)

b. Discuss the problems of management in Nigeria. (12 marks)

Q5 a. List and explain the five factors that influence the attitude of a Nigerian worker. (10marks)

b. Define change. (4 marks)

c. List and discuss the sources of change. (6 marks)