



NATIONAL OPEN UNIVERSITY OF NIGERIA
14/16 AHMADU BELLO WAY, VICTORIA ISLAND, LAGOS
SCHOOL OF SCIENCE AND TECHNOLOGY
JUNE/JULY EXAMINATION

COURSE CODE: AEM507

**COURSE TITLE: MANAGEMENT OF AGRICULTURAL EXTENSION
PERSONNEL**

TIME ALLOWED: 2 1/2 HOURS

INSTRUCTION: ANSWER 5 QUESTIONS

- (1) a. Define management. (4marks)
b. List 4 and briefly explain the purpose of agricultural extension management theories. (4 marks each)
- (2) a. State 4 conditions that affect decision making theory. (3 marks each)
b. List 4 other theories you know apart from decision making theory. (1 mark each)
c. State 4 competencies that extension personnel must possess. (1 mark each)
- (3) List and explain 4 functions of management. (5 marks each)
- (4) a. Define bureaucracy. (4 marks)
b. State the 4 features of bureaucracy according to Max Weber (2 marks each)
c. Explain 2 types of domination of bureaucracy. (4 marks each)
- (5) a. What is departmentation? (4 marks)
b. State 12 principles guiding the task of a personnel manager (1 mark each)
c. State 4 basis for organization departmentation. (1 mark each)
- (6) a. Explain staff selection. (4 mks)
b. List and explain 2 aids to staff selection. (5 mks each)
c. State 3 factors to be considered in staff selection. (2 mks each)
- (7) Discuss briefly 5 managerial skills that are required in organization. (5 marks each)