



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
**14-16 AHMADU BELLO WAY, VICTORIA ISLAND LAGOS**  
**SCHOOL OF AGRICULTURAL SCIENCES**  
**SEPTEMBER/OCTOBER 2015 EXAMINATION**

**COURSE CODE: AEM 507**

**COURSE TITLE: MANAGEMENT OF AGRICULTURAL EXTENSION PERSONNEL**

**TIME: 2hrs 30mins**

**INSTRUCTION: ANSWER 5 QUESTIONS ONLY**

- (1)
  - a. Define departmentation (4marks)
  - b. Briefly explain the purpose of agricultural extension management theories (4 marks each)
- (2) Enumerate 10 management and administrative competencies that an extension officer should possess (2 marks each)
- (3)
  - a. List 10 basic core competencies required in agricultural extension management as *adapted from North Carolina Cooperative Extension* (1 mk each)
  - b. Briefly explain the two types of control you know (10 mks)
- (4)
  - a. Define bureaucracy (4 marks)
  - b. State the 4 features of bureaucracy according to Max Weber (2 marks each)
  - c. Explain 2 types of domination of bureaucracy (4 marks each)
- (5)
  - a. What is staff selection? (4 mks)
  - b. State 12 Principles guiding the task of a personnel manager (1 mk each)
  - c. State 4 basis for organization departmentation (1 mk each)
- (6) List and explain briefly 5 aids of staff selection (20 mks)

- (7)     a. Enumerate 4 purpose of staff appraisal (1 mk each)  
       b. Outline 8 roles of a supervisor (2 mks each)