

NATIONAL OPEN UNIVERSITY OF NIGERIA
FACULTY OF AGRICULTURAL SCIENCES
JANUARY, 2018 EXAMINATION

COURSE CODE: AEM 411

COURSE TITLE: SOCIAL RELATIONSHIP AND BEHAVIOURAL CHANGE

CREDIT UNIT: 3

TIME ALLOWED: 3 Hours

INSTRUCTIONS: Answer question 1 and any other 4 questions

Q1. a. Differentiate between social status and social role. 5marks

- b. There have been some attempt to divide people into types based on physical or psychological characteristics exhibited by them. Discuss. 15 marks**
- c. What are the characteristics and measures of change process. 10marks**

Q2. Distinguish between two classes of motivation and explain the .affecting adoption of innovation. 10 marks

Q3. a. What are the different levels in problem solving in the society. 5 marks

- b. What is a decision and explain different types of decision making process. 5 marks**

Q4. a. Discuss the functional imperatives that society must perform according to Talcott Parsons? 5marks

- b. Outline the stages of development of human thoughts which form the basis of social organization according to August Comte. 5 marks**

Q5. Discuss the theories of behavioral change under the following;

- a. Behavioural Theory 5marks**
- b. Psychodynamic Theory 5marks**

Q6. Explain the several potential uses for social indicators. 10marks

Q7. a. Explain change incentives. 5marks

- b. list ways of reducing resistance to change 5marks**