



NATIONAL OPEN UNIVERSITY OF NIGERIA
University Village, Nnamdi Azikwe Express Way, Jabi,
Abuja
Faculty of Agricultural Sciences

June/July 2017 Examination

PROGRAMME: Agricultural Extension and Management

COURSE CODE: AEM 411

COURSE TITLE: SOCIAL RELATIONSHIP AND BEHAVIOURAL CHANGE

Question 1

- a. Differentiate between social status and social role.
5marks,
- b. There have been some attempt to divide people into types based on physical or psychological characteristics exhibited by them. Discuss **15 marks**

Question 2.

Distinguish between two classes of motivation and explain the .affecting adoption of innovation. **20marks**

Question 3

- a. What are the different levels in problem solving in the society
10marks
- b. What is a decision and explain different types of decision making process **10marks**

Question 4

- a. Discuss the functional imperatives that society must perform according to Talcott
10 marks
- b. Outline the stages of development of human thoughts which form the basis of social organization according to August Comte. **10 marks**

Question 5

Discuss the theories of behavioral change under the following;

- a. Behavioural Theory **5marks**
- b. Psychodynamic Theory **5marks**
- c. Diffusionist Theory **5marks**
- d. Cultural Theory **5marks**

Question 6

- a. Explain the several potential uses for social indicators **10marks**
- b. What are the characteristics and measures of change process **10marks**

Question 7

- a. Discuss behavioural change in agriculture **5marks**
- b. Explain change obstacles **5marks**
- c. Explain change incentives **5marks**
- d. List ways of reducing resistance to change **5marks**