



NATIONAL OPEN UNIVERSITY OF NIGERIA
91, CADASTRAL ZONE, NNAMDI AZIKIWE EXPRESS WAY, JABI-ABUJA
FACULTY OF MANAGEMENT SCIENCES
JUNE/JULY 2017 EXAMINATION

COURSE CODE: COP 317

CREDIT UNIT: 2

COURSE TITLE: PRODUCERS COOPERATIVE MANAGEMENT

TIME ALLOWED: 2 HOURS

Instructions: 1. Attempt question number one (1) and any other (2) questions.
2. Question number 1 carries 30 marks, while the other questions carry 20 marks each.
3. Present all your points in coherent and orderly manner.

1. (a) According to Young Johns (1978), Discuss Five (5) Fundamentals of Cooperative Management. **10 MARKS**

1. (b) Lists & Discuss Five (5) important components of the Planning Process. **10 MARKS**

1. (c) Discuss the Two (2) Basic aspects of the Accounting System of a Producers' Cooperative. **10MARKS**

2. (a) Briefly discuss the problems militating against the development of Producers' Cooperative in Nigeria. **10 MARKS**

2. (b) Discuss the Procurement and Movement of Materials in Producers Cooperative. **10 MARKS**

3. (a) Explain the Components of Marketing Mix. **10 MARKS**

3. (b) Discuss the Two (2) Basic aspects of the Accounting System of a Producers' Cooperative. **10 MARKS**

4. (a) Elaborate on the Objectives of Management of Producers' Cooperative with one example. **10 MARKS**

4. (b) Elaborate on any of the Five (5) Principles of Management. **10 MARKS**

5. (a) In Management Control in a Producers' Cooperative, the objective of the supervisory committee is to assist the management in carrying out the purpose of the organization. Explain these Roles. **10 MARKS**

5. (b) Discuss the things the manager must pay attention to in the procurement of raw materials? **10 MARKS**