

**COURSE CODE: MGS 731** 

**COURSE UNIT: 2** 

COURSE TITLE: RESEARCH METHODS FOR BUSINESS DECISIONS

TIME ALLOWED: 2½ HOURS

INSTRUCTION(S): (i) Attempt question ONE and any other Three questions of your choice.

(ii) Present your answer legibly and logically using relevant examples

## Q1).

**a).** Enumerate the guides in the choice of a research topic.

b. Quality research depends on a commitment to testing and increasing the validity of your research results. Amplify this statement.

## 2)

- a. There are three common types of variables in scientific research. Identify and explain these variables.
- b. Explain the term internal proposals. How is it different from external Proposals.

## **Q3**)

- a. State the characteristic of a Researchable Hypothesis.
- b. The literature review in scientific research examines the recent research studies. Comment on this statement.
- **Q4** Before constructing a questionnaire, you need to identify clearly the objective of the questionnaire. Illuminate this statement.
- **Q5) a.** How do you understand the term 'operational definitions' in research?
- b. The research process is the overall scheme of scientific activities in which research scientists engage. Discuss fully the issues involved.
- **Q6) a.** Comment on the major components of a research design.
  - **b.** Briefly explain the different possible methods of data collection.