



**NATIONAL OPEN UNIVERSITY OF NIGERIA**

14/16, Ahmadu Bello Way, Victoria Island

**SCHOOL OF SCIENCE AND TECHNOLOGY**

**October, 2013 Examination**

**Course Code: AEM507**  
**MINUTES**

**TIME: 2 HOURS: 30**

**Course Title: MANAGEMENT OF AGRIC. EXT. PERSONNEL**  
**ANSWER 5 QUESTIONS ONLY**

Q1. Explain briefly five (5) conditions for effective extension management. (4 marks each) (20 marks)

Q2. a. State five (5) functions of management. (1 mark each)  
(5 marks)  
b. Explain three of the functions stated above. (5 marks each)  
(15 marks)

Q3.a.What is Budgeting? (4 marks)  
b. State 4 purpose of budgeting. (2 marks each)  
(8 marks)  
c. State 4 reasons for coordination in extension services. (2 marks each)  
(8 marks)

Q4.a. Explain briefly the concept of supervision.  
(4 marks)  
b. State 8 roles of a supervisor in extension management. (2 marks each)  
(16 marks)

Q5. To be an effective manager, it is necessary to possess many skills. Explain 5 managerial skills required in an organization. (4 marks each)  
(20 marks)

Q6. State 10 and discuss 2 of the principles guiding the task of a personnel manager.  
(10 marks + 5 marks each for discussion)  
(20 marks)

Q7. Write short notes on the following. (5 marks each)  
a. Scalar principles.  
b. Span of control.  
c. Behavioral Management Thought.

d. Staff selection  
(20 marks)