



NATIONAL OPEN UNIVERSITY OF NIGERIA
14-16 AHMADU BELLO WAY, VICTORIA ISLAND LAGOS
MARCH/APRIL 2016 EXAMINATION
SCHOOL OF AGRICULTURAL SCIENCES

Course Code: AEM411 Credit unit 3
Course Title: Social Relationship and Behavioral Change
Time Allowed: 3 Hours
Instructions: Answer any four (4) Questions only, All Questions carry equal marks

- (Q1) Discuss human personality and the types of personality in the society.
- (Q2). Distinguish between two classes of motivation and explain the .affecting adoption of innovation
- (Q3) a. What are the different levels in problem solving in the society.
b. What is a decision and explain different types of decision making process
- (Q4) Discuss the social relationship theories under the following;
i. Evolutionary Model
ii. The Functional Model
iii. The Conflict Model
iv. The Consensus Model
- (Q5) Discuss the theories of behavioral change under the following;
a. Behavioral Theory
b. Psychodynamic Theory
c. Diffusionist Theory
d. Cultural Theory
- (Q6) a. Discuss the Stages of Development in a society
b. What are the characteristics and measures of change process
- (Q7) a. Discuss behavioural change in agriculture
b. Explain change obstacles
c. Explain change incentives
d. list ways of reducing resistance to change