



**NATIONAL OPEN UNIVERSITY OF NIGERIA
14-16 AHMADU BELLO WAY, VICTORIA ISLAND, LAGOS
SCHOOL OF MANAGEMENT SCIENCES
JANUARY/FEBRUARY 2013 EXAMINATION**

Course Code: ENT 351 Credit Units: 2

Course Title: INTRODUCTION TO SOCIAL PSYCHOLOGY

Time Allowed: 2 Hours

Instructions: 1. Attempt question number one (1) and any other two (2).
2. Question number 1 is compulsory and carries 30 marks while the other 2 questions carry 20 marks each.

3. Present all your points in coherent and orderly manner

1. What is Prosocial behaviour and what are the factors that elicit or lead to pro-social behaviour?
2. State and explain the three modern theories of Aggression.
3. What are some of the views put forward to explain why people are motivated to help?
4. We always interact with other people and sometimes it seems as if our lives depend on these interactions. What are the internal determinants of attraction?
5. State and explain three effect of emotion on interaction.

