



NATIONAL OPEN UNIVERSITY OF NIGERIA
14/16 Ahmadu Bello Way, V/I, Lagos
School of Science & Technology
EXAM QUESTION: 2013

Programme: Agricultural Extension and Management

Course Code: AEM 502

Course Title: Extension Organisation, Management and Supervision

Credit Unit: 3

Total Score: 100 Marks

Time Allowed: 3 Hours

Instruction: Answer Any Five questions answered out of Seven Questions:
20 Marks each = 100%

1. (a) Define the concept of Extension management? =5marks
(b) List and in a few words explain necessary skills required of managers of extension organizations. =15marks
2. (a) Define the Principles of Management? =5marks
(b) Why are principles necessary? =15marks
3. (a) Briefly explain the principle of Scalar Chain =5marks
(b) Outline Ten (10) Principles of Management =15marks
4. (a) List the major Approaches to training. =6marks
(b) Highlight the Varieties of training methods available to a trainer in Agricultural Extension. =14marks
5. (a) What is theory? =4marks
(b) What are the purposes of theories Used in Agricultural Extension Organizations? =16marks
6. (a) What is the difference between a job description and key performance area? =5marks
(b) Outline the core extension personnel of developing countries =15marks
7. (a) The purpose of staffing is based on two principles. State them. =2marks
(b) List of the Steps in Staff recruitment in Extension Organisation =18marks