



**NATIONAL OPEN UNIVERSITY OF NIGERIA
FACULTY OF AGRICULTURAL SCIENCES
SECOND SEMESTER EXAMINATION
JANUARY/FEBRUARY, 2018**

Course Title: Management of Agricultural Extension Personal

Course Code: AEM 507

Credit Unit: 3

Total Score: 70 Marks

Time Allowed: Hours

INSTRUCTION:

Answer Compulsory question 1 (20 marks) and any 5 questions (10 marks each)

1. What do you understand by management of an organization? **3 marks**
- b. What are the implications in managing Agricultural Extension Administration? **8 marks**
- c. Identify the different roles of management in an organization. **9 marks**
2. State the conditions for effective extension organization management. **5 marks**
- b. Highlight on any four purposes of management theories in extension. **5 marks**
3. Discuss the basic core competencies required in Agricultural Extension Management based on North Carolina Cooperative Extension. **10 marks**
4. List and discuss the procedures for selecting staff in an extension outfit. **4 marks**
- b. Enumerate on the conditions during staff recruitment takes place. **6 marks**
5. Write short notes on any two headings;
 - a. Orientation Training **5 marks**
 - c. In Service Training **5 marks**
 - b. Reasons for Coordination **5 marks**
 - d. Contingency Planning. **5 marks**
6. Write short notes on any two headings;
 - a. Need for Budgeting **5 marks**
 - b. Conditions necessary for effective supervision **5 marks**
 - c. Steps in Reporting **5 marks**
 - d. Types of Domination **5 marks**
7. Explain the term centralization and decentralization on Agricultural extension administration **5 marks**
 - b. Outline and discuss the two different types of structures in an extension organization. **5 marks**