



NATIONAL OPEN UNIVERSITY OF NIGERIA

**University Village, Nnamdi Azikwe Express Way, Plot 91,
Cadastral Zone,
Jabi, Abuja**

**Faculty of Agricultural Sciences
FIRST SEMESTER EXAMINATION: June/July**

Course Code: AEM 736
Course Title: EXTENSION ORGANISATION AND MANAGEMENT
Time Allowed: 2 Hours
Instructions: Answer any four (4) Questions only, All Questions carry equal marks

1. What are the Values to be considered when making Decision? **10 Marks**
 - b. Discuss the basic principles of extension management. **15 Marks**

- (2) a. What are the qualities of an extension administrator? **15 Marks**
 - b. Outline the stages of manpower planning as an element of personnel management in extension organization. **10 Marks**

- (3) Write short notes on the following
 - i. Phases of decision making **5 marks**
 - ii. Human Relations Theory **5 marks**
 - iii. Processes Aiding Effective Decision Making in Extension Organization. **5 marks**
 - iv. Features of Organizational Structure **5 marks**
 - v. Benefits of training in extension organization. **5 marks**

- (4) a. Discuss the functions of extension supervisors. **10 marks**
 - b. Define Personnel Management and Stages of Manpower Planning. **15 marks**

- (5) a. Enumerate 5 barriers to effective coordination in extension. **10 marks**
b. Discuss the problems of extension training in Nigeria. **15 marks**

- (6) a. Discuss the Concept of Motivation in an organization. **10 marks**
b. Explain the Maslow Theory. **5 marks**
c. What are the implications of Maslow's Theory to Extension Managers? **10 marks**