



















# INDIA MSME DEFENCE WEEK

MSME Partnership & Subcontracting Opportunities

(ON VIRTUAL PLATFORM) for foreign participants

Join the Multi-billion Dollar opportunity for Engineering MSMEs in the Indian Defence Sector

23rd - 26th March, 2021

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## 4 Days | 8 E-Sessions | Over 30 Speakers

International Partnerships, Export & Import Sessions, Technology Sessions, Make in India & AatmaNirbharBharat Sessions

- Vision for Make in India & AatmaNirbharBharat in the Indian Defence sector
- Government of India is promoting participation of private sector including MSMEs into Defence production
- Opportunities for private sectors including MSMEs in the USD 130 billion Defence modernization plan over the next 7-8 years
- According to the Ministry of Defence, Government of India estimates, over USD 55.17 billion worth of contracts will be placed with domestic manufacturers in the next 7-8 years



#### **Key Themes**

- AatmaNirbhar & Make in India vision
- Policies & procedures for the participation in the Indian Defence manufacturing sectors
- Vendor development & sourcing policies, procedures and collaboration opportunities with Defence PSUs & other Defence establishments
- Funding schemes & opportunities in technology transfer & associations
- International Defence diplomacy & industry tie-ups
- International export opportunities

## **Participants' Profile**

MSMEs | Defence Startups, Innovators & Entrepreneurs | Incumbent & Prospective Vendors & Suppliers to Defence Sector | MSMEs seeking Defence Technologies for Civilians | MSMEs exploring Export & International collaboration opportunities | Other Industry Professionals,

Traders and Business Personnel.

## **4 Days Program**

Date	Session No.	Session Name
23rd March 2021, 11 A.M.	Session I	Inaugural Session
23rd March 2021, 3 P.M.	Session II	Country Session on Partnerships Invited Speakers: Ambassadors, Defence Attachés, MNCs in Defence Sector
24th March 2021, 11 A.M.	Session III	Sourcing Opportunities in Indian Defence Shipyards <b>Key Speakers</b> from Mazagaon Docks Ltd., Garden Reach Shipbuilders & Engineers, Hindustan Shipyard Ltd., Goa Shipyard Ltd.
24th March 2021, 3 P.M.	Session IV	Souring Opportunities in Indian Defence PSUs in Aerospace & Defence Manufacturing <b>Key Speakers</b> from Hindustan Aeronautical Ltd., Bharat Electronics Ltd., Bharat Dynamics Ltd., Bharat Earth Movers Ltd., Mishra Dhatu Nigam Ltd.
25th March 2021, 11 A.M.	Session V	Sourcing Opportunities in Ordnance Factory Board. <b>Key Speakers</b> from Ordnance Factory Board.
25th March 2021, 3 P.M.	Session VI	Building AatmaNirbhar Bharat in Defence Sector <b>Key Speakers</b> from Uttar Pradesh Defence Corridor, Tamil Nadu Defence Corridor, Kalyani Group, L&T Defence etc.
26th March 2021, 11 A.M.	Session VII	Defence Cooperation & Export Webinar: Make in India for the World <b>Key Speakers</b> from Department of Defence Production (DoDP), Department of Commerce etc.
26th March 2021, 3 P.M.	Session VIII	Technology Transfer & Collaboration Opportunities for MSMEs in Defence Sector <b>Key Speakers</b> from Defence Research & Development Organization, Indian Institute of Technology & Startups.

### Why the Indian Defence Sector?

- Second largest arms importer during 2015-2019, constituting 9.2% of global imports
- World's fifth largest Defence budget
- Multi-tiered Defence production establishment
- Over 6000 private sector MSMEs engaged in the Defence production
- India is setting up two dedicated Defence corridors for Defence productions & export
- MSMEs offer critical sub-assemblies, parts and components of global standards
- Focus on divestments & increased participation of private sector MSMEs by the Government of India
- Make in India and AatmaNirbhar Bharat vision aims to makes India self-reliant in advanced Defence technologies & production

















