



LCA Tejas



MBT Arjun



INS Kolkata

## INDIA MSME DEFENCE WEEK

MSME Partnership &  
Subcontracting  
Opportunities

**(ON VIRTUAL PLATFORM)**  
for foreign participants

Join the Multi-billion Dollar opportunity for  
Engineering MSMEs in the Indian Defence Sector

23rd - 26th March, 2021

**REGISTER  
NOW**

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THE PORTAL**

### 4 Days | 8 E-Sessions | Over 30 Speakers

International Partnerships, Export & Import Sessions,  
Technology Sessions, Make in India & AatmaNirbharBharat Sessions

- Vision for Make in India & AatmaNirbharBharat in the Indian Defence sector
- Government of India is promoting participation of private sector including MSMEs into Defence production
- Opportunities for private sectors including MSMEs in the USD 130 billion Defence modernization plan over the next 7-8 years
- According to the Ministry of Defence, Government of India estimates, over USD 55.17 billion worth of contracts will be placed with domestic manufacturers in the next 7-8 years



## Key Themes

- AatmaNirbhar & Make in India vision
- Policies & procedures for the participation in the Indian Defence manufacturing sectors
- Vendor development & sourcing policies, procedures and collaboration opportunities with Defence PSUs & other Defence establishments
- Funding schemes & opportunities in technology transfer & associations
- International Defence diplomacy & industry tie-ups
- International export opportunities

## Participants' Profile

MSMEs | Defence Startups, Innovators & Entrepreneurs | Incumbent & Prospective Vendors & Suppliers to Defence Sector | MSMEs seeking Defence Technologies for Civilians | MSMEs exploring Export & International collaboration opportunities | Other Industry Professionals, Traders and Business personnels.

## 4 Days Program

Date	Session No.	Session Name
23rd March 2021, 11 A.M.	Session I	Inaugural Session
23rd March 2021, 3 P.M.	Session II	Country Session on Partnerships <b>Invited Speakers:</b> Ambassadors, Defence Attachés, MNCs in Defence Sector
24th March 2021, 11 A.M.	Session III	Sourcing Opportunities in Indian Defence Shipyards <b>Invited Speakers:</b> MDS, GSL, GRSE, HSL
24th March 2021, 3 P.M.	Session IV	Sourcing Opportunities in Indian Defence PSUs in Aerospace & Defence Manufacturing <b>Invited Speakers:</b> HAL, BEL, BDL, BEML, MIDHANI, MDL
25th March 2021, 11 A.M.	Session V	Sourcing Opportunities in Ordnance Factory Board
25th March 2021, 3 P.M.	Session VI	Building AatmaNirbhar Bharat in Defence Sector <b>Invited Speakers:</b> DoDP Defence Corridors, IDSA, Global MNCs, Indian Entities in Private Sector
26th March 2021, 11 A.M.	Session VII	Defence Cooperation & Export Webinar: Make in India for the World <b>Invited Speakers:</b> DDG (Exports), Defence PSUs
26th March 2021, 3 P.M.	Session VIII	Technology Transfer & Collaboration Opportunities for MSMEs in Defence Sector <b>Invited Speakers:</b> DRDO, DTU

## Why the Indian Defence Sector?

- Second largest arms importer during 2015-2019, constituting 9.2% of global imports
- World's fifth largest Defence budget
- Multi-tiered Defence production establishment
- Over 6000 private sector MSMEs engaged in the Defence production
- India is setting up two dedicated Defence corridors for Defence productions & export
- MSMEs offer critical sub-assemblies, parts and components of global standards
- Focus on divestments & increased participation of private sector MSMEs by the Government of India
- Make in India and AatmaNirbhar Bharat vision aims to makes India self-reliant in advanced Defence technologies & production

**For queries, please contact:**

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