



Ministry of Commerce & Industry
Government of India



VIRTUAL
ENGINEERING
EXPOS
MEDICAL DEVICES 2021



2021
healthcare
SUPPLY CHAIN SHOW

EEPCINDIA
ENGINEERING THE FUTURE

EEPC India Invites Participation for

Virtual Exhibition on

**Medical Devices, Surgical & Laboratory Equipment
and Healthcare Infrastructure and Supplies**

25 - 31 March, 2021



Partner Association

AIMED
Association of Indian Medical Device Industry

Introduction

Healthcare has become one of India's largest sectors, both in terms of revenue and employment. Healthcare comprises hospitals, medical devices, clinical trials, outsourcing, telemedicine, medical tourism, health insurance and medical equipment. The Indian healthcare sector is growing at a brisk pace due to its strengthening coverage, services and increasing expenditure by public as well private players.

India's competitive advantage lies in its large pool of well-trained medical professionals. India is also cost competitive compared to its peers in Asia and Western countries. India ranks 145 among 195 countries in terms of quality and accessibility of healthcare.

Market Size

The healthcare market can increase three-fold to Rs. 8.6 trillion (US\$ 133.44 billion) by 2022. Indian medical tourism market is growing at 18% y-o-y and is expected to reach US\$ 9 billion by 2020. There is a significant scope for enhancing healthcare services considering that healthcare spending as a percentage of Gross Domestic Product (GDP) is rising. The Government's expenditure on healthcare sector has grown to 1.6% of the GDP in FY20BE from 1.3% in FY16.

Health insurance is gaining momentum in India. Gross direct premium income underwritten by health insurance grew 17.16% y-o-y to Rs. 51,637.84 crore (US\$ 7.39 billion) in FY20.

Highlights of the Virtual Expo

As we all know that due to COVID-19, unprecedented situation has arisen which has impacted world trade and has led to changes in the trade dynamics including opening up new opportunities for Indian Exporters and expansion of the trade basket. The Indian manufacturers of medical devices have been able to very confidently rise up to the occasion and we have created sufficient production capacities for various critical care items like PPE kits and N95 masks. India has emerged as an important destination for manufacturing healthcare engineering products and services. The recent Medical Devices Amendment Rule 2020 is meant to make the sector more regularized. At the same time the Production Linked Incentive Scheme for Medical Devices, 2020 is meant to encourage more local production in the medical devices sector. Likely displacements in Global trade with traditional trading partners offer India a wonderful opportunity to gain more market share. We aim to provide opportunities to our member from the medical industry.

The show will involve

- Exhibitors from the entire industry
- 15 Speakers
- Global Focus i.e. Africa, ASEAN, CIS, LAC, North America, SAARC, etc
- More than 300 Foreign buyers

The Show aims to link medicines, equipment, infrastructure, suppliers, vendors and hospitals for efficient and effective utilization of resources at various associated segments. In order to fulfill the needs of the entire healthcare sector an event is conceived giving one stop solutions to meet all requirements of the healthcare sector from Medical devices to infrastructural requirements. Based on the industry feedback & recommendations, EEPC India has come forward to expand the diaspora of this show and cover the whole of the industry.

Objectives

- To globally promote and showcase Medical Devices, Surgical equipment, Hospital Equipment & Supplies, Laboratory Equipment, Medical Clothing, Waste Management Plants and Equipment from India
- To foster direct interaction between Indian manufacturers/ suppliers with buyers/ importers, from participating countries.
- To provide a direct opportunity to our manufacturers/ exporters, to sell their products and also get a clear understanding of the exact requirement of the potential buyers
- To create an interactive and effective platform to strengthen bilateral ties and further reinforce the image of “Brand India”



Medical Devices	Hospital Infrastructure
Disposable products	Building management systems
Cardiology Equipment	CCTV, protection and security systems
Infant and baby care	Salon & Spa equipment, Furniture, accessories & furnishing
Dental Equipment & Implants	Cosmetology & Aesthetics Machines
Diagnostics Products	Machinery and equipment manufactures of AYUSH products
E.N.T Instruments	Dry wall, ceilings, gypsum plasters systems & materials
Electro Medical Instruments	Cleanroom systems
Medical Disposable Products	Hospital furniture & interiors
Medical Gas Pipe Line	Hospital management groups
Modular OTs and OT Equipment	Signages
Neonatal Devices	Laundry equipment
Endoscopy	Paints, coatings and varnishes
General Surgical Products	Patient communications & healthcare technology
Gynecological Products	Hospital Furniture and Fixtures
Ophthalmic Instruments	Hospital Garments
Orthopedic Implants	Doors & windows, glass & facades
Pathological Instruments	Electricals, wires & cables
Physiotherapy Equipment	Elevators & escalators
Rehabilitation Products and aids	Energy supply, distribution & management suppliers
Suction Units	Equipment & machinery
Surgical Disposable	Flooring, roofing & cladding

Medical Devices	Hospital Infrastructure
Protective spectacles and goggles	Lights & illuminations, HVAC
Plastic face shields	Medical gas pipe systems, tubes, plumbing and fittings
COVID-19 Test kits	Modular OT infrastructure
Disinfectants and sterilisation products	Offsite construction solutions
Medical Consumables	Storage solutions
Gloves	Waste management and water treatment systems
Protective garments	Accreditation Agencies
Safety footwear	Air conditioning & refrigeration
Head Cover	Ambulance
Disposable hair nets	Laboratory Equipment
Oxygen Therapy equipment and pulse oximeters	Bio Medical Instruments
Operating Tables & Shadow Lights	Blood Bank Equipment
X-Ray Instruments	Lab equipment
ICU/CCU Equipment	COVID-19 Diagnostic Test instruments and apparatus
Laparoscopy	Healthcare consultants & architects
Operation Theater Equipment	Healthcare insurance
Surgical Medical Rubber Goods and many more	Healthcare technology
Anesthesia products	Hospital facility management
Surgical mask/face mask	
Gas masks	

**Virtual Platform:**

https://eepcvirtualexpo.com/frontend/event_page/MTc

Date:

25 - 31 March 2021

Registration:

Members(Standard)	- Rs 10,000/- (+GST as applicable)
Members(Premium)	- Rs 12,000/- (+GST as applicable)
Non – Members (Standard)	- Rs 12,000/- (+GST as applicable)
Non – Members (Premium)	- Rs 14,000/- (+GST as applicable)

Reserving the participation :

Please click on the following Link to reserve your Slot at the earliest

https://eepcvirtualexpo.com/exhibitors/exhibitor_business_information/MTc

On registration, the concerned EEPC India official would contact the participant

For queries & assistance, please contact Ms. Palak Singh, Assistant Director @ 9871025115

Please note that no request for cancellation and / or refund / adjustment shall be accepted

Contact details of EEPIC India Offices

H.O. (Cell)

Mr. Suranjan Gupta - Executive Director
'Vandhna', 4th Floor
11, Tolstoy Marg
New Delhi 110001
Phone: (+91 11) 23353353, 23711124/25
Fax: (+91 11) 23310920
E-mail: ed@eepcindia.net
eepcto@eepcindia.net

Head & Registered Office

Mr. Adhip Mitra - Addl. Executive Director
& Secretary
'Vanijya Bhawan', 1st Floor
International Trade Facilitation Centre
1/1, Wood Street, Kolkata 700016
Phone: (+91 33) 22890651/52
Fax: (+91 33) 22890654
E-mail: eepcho@eepcindia.net

Ms. Anima Pandey

Regional Director (ER) and Director
(Membership)
Vanijya Bhawan (2nd Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata – 700 016
Phone: (+91 33) 22890673/74
Fax: (+91 33) 22890687
E-mail: eepcrokol@eepcindia.net

Mr. Rakesh Suraj

Regional Director (NR)
Flat No.10 P, Q, N, 10th Floor
DCM Building, 16 Barakhamba Road
New Delhi - 110 001
Phone: (+91 11) 23314171/74
Fax: (+91 11) 23317795
E-mail: eepcrodel@eepcindia.net

Mr. C. H. Nadiger

Regional Director (SR)
Greems Dugar (3rd Floor)
149, Greems Road
Chennai – 600 006
Phone: (+91 44) 28295501, 28295502
Fax: (+91 44) 28290495
E-mail: eepcrochen@eepcindia.net

Dr. Rajat Srivastava

Regional Director (WR) and Director
(Marketing & Sales)
B-202 & 220, Aarus Chambers
Annex "B" (2nd Floor) Behind Mahindra
Tower S.S. Amrutwar Marg,
Worli Mumbai – 400 013
Phone: (+91 22) 42125555
Fax: (+91 22) 42125556
E-mail: eepcromum@eepcindia.net

Mr. Sudhakaran C.K. Nair

Deputy Director
TF- 313/A (3rd Floor), ATMA House
Ashram Road
Ahmedabad – 380 009
Phone: (+91 79) 26588720
E-mail: eepcsroahd@eepcindia.net

Mr. J. V. Raja Gopal Rao

Sr. Deputy Director
Embassy Square, 103, First Floor
No.148, Infantry Road
Bengaluru – 560 001
Phone: (+91 80) 22261396 / 22268669
Fax: (+91 80) 22266914
E-mail: eepcsroblr@eepcindia.net

Mr. V. C. Ravish

Assistant Director
Soham Mansion (1st Floor)
No. 5-4-187/3 & 4/4, M. G. Road
Secunderabad – 500 003
Phone : (+91 40) 27536704
Telefax : (+91 40) 27536705
E-mail : eepcsrohdyd@eepcindia.net

Mr. Pranab Kumar Singh

Assistant Director
Plot Comm. 1 Focal Point
Jalandhar – 144 012
Phone: (+91 181) 2602264
Fax: (+91 181) 2601124
E-mail: eepcsrojld@eepcindia.net