



LCA Tejas



MBT Arjun



INS Kolkata

INDIA MSME DEFENCE WEEK

MSME Partnership &
Subcontracting
Opportunities

(ON VIRTUAL PLATFORM)

for foreign participants

Join the Multi-billion Dollar opportunity for
Engineering MSMEs in the Indian Defence Sector

23rd - 26th March, 2021

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WEBSITE**

4 Days | 8 E-Sessions | Over 30 Speakers

International Partnerships, Export & Import Sessions,
Technology Sessions, Make in India & AatmaNirbharBharat Sessions

- Vision for Make in India & AatmaNirbharBharat in the Indian Defence sector
- Government of India is promoting participation of private sector including MSMEs into Defence production
- Opportunities for private sectors including MSMEs in the USD 130 billion Defence modernization plan over the next 7-8 years
- According to the Ministry of Defence, Government of India estimates, over USD 55.17 billion worth of contracts will be placed with domestic manufacturers in the next 7-8 years



Key Themes

- AatmaNirbhar & Make in India vision
- Policies & procedures for the participation in the Indian Defence manufacturing sectors
- Vendor development & sourcing policies, procedures and collaboration opportunities with Defence PSUs & other Defence establishments
- Funding schemes & opportunities in technology transfer & associations
- International Defence diplomacy & industry tie-ups
- International export opportunities

Participants' Profile

MSMEs | Defence Startups, Innovators & Entrepreneurs | Incumbent & Prospective Vendors & Suppliers to Defence Sector | MSMEs seeking Defence Technologies for Civilians | MSMEs exploring Export & International collaboration opportunities | Other Industry Professionals, Traders and Business personnels.

4 Days Program

| Date | Session No. | Session Name |
|--------------------------|--------------|---|
| 23rd March 2021, 11 A.M. | Session I | Inaugural Session |
| 23rd March 2021, 3 P.M. | Session II | Country Session on Partnerships Invited Speakers: Ambassadors, Defence Attachés, MNCs in Defence Sector |
| 24th March 2021, 11 A.M. | Session III | Sourcing Opportunities in Indian Defence Shipyards Invited Speakers: MDS, GSL, GRSE, HSL |
| 24th March 2021, 3 P.M. | Session IV | Sourcing Opportunities in Indian Defence PSUs in Aerospace & Defence Manufacturing Invited Speakers: HAL, BEL, BDL, BEML, MIDHANI, MDL |
| 25th March 2021, 11 A.M. | Session V | Sourcing Opportunities in Ordnance Factory Board |
| 25th March 2021, 3 P.M. | Session VI | Building AatmaNirbhar Bharat in Defence Sector Invited Speakers: DoDP Defence Corridors, IDSA, Global MNCs, Indian Entities in Private Sector |
| 26th March 2021, 11 A.M. | Session VII | Defence Cooperation & Export Webinar: Make in India for the World Invited Speakers: DDG (Exports), Defence PSUs |
| 26th March 2021, 3 P.M. | Session VIII | Technology Transfer & Collaboration Opportunities for MSMEs in Defence Sector Invited Speakers: DRDO, DTU |

Why the Indian Defence Sector?

- Second largest arms importer during 2015-2019, constituting 9.2% of global imports
- World's fifth largest Defence budget
- Multi-tiered Defence production establishment
- Over 6000 private sector MSMEs engaged in the Defence production
- India is setting up two dedicated Defence corridors for Defence productions & export
- MSMEs offer critical sub-assemblies, parts and components of global standards
- Focus on divestments & increased participation of private sector MSMEs by the Government of India
- Make in India and AatmaNirbhar Bharat vision aims to makes India self-reliant in advanced Defence technologies & production

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