## **Resume Preview**

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# T.S GOPINATH



# PERSONAL INFORMATION

tsgopi453@gmail.com

9966103453

Damalcheruvu, AP 517152

#### SUMMARY

Customer-focused Retail Sales professional with solid understanding of retail dynamics, marketing and customer service. Offering 5 years of experience providing quality product recommendations and solutions to meet customer needs and exceed expectations. Demonstrated record of exceeding revenue targets by leveraging communication skills and sales expertise.

#### **EDUCATION**

07/2013

**B.com - Computer's** 

V.C.R Degree College Chittoor, AP

GPA: 57%

04/2010

Intermediate - C.E.C

V.C.R Junior College Chittoor, AP

GPA: 58.3%

07/2008

SSC

ZP High School Damalcheruvu, AP

GPA: 73%

#### **SKILLS**

- Cash register operation
- POS system operation
- Sales expertise
- Teamwork
- Inventory management
- Accurate money handling
- Documentation and recordkeeping
- Retail merchandising expertise

### PAN CARD NO

DDUPG0074E

#### **EXPERIENCE**

Retail Sales Associate ZARA | New Delhi, India

02/2017 - Current

- Increased monthly sales 10% by effectively upselling and cross-selling products to maximize profitability.
- Prevented store losses by leveraging awareness, attention to detail, and