#### JUMP SMOOTHING ALGORITHM

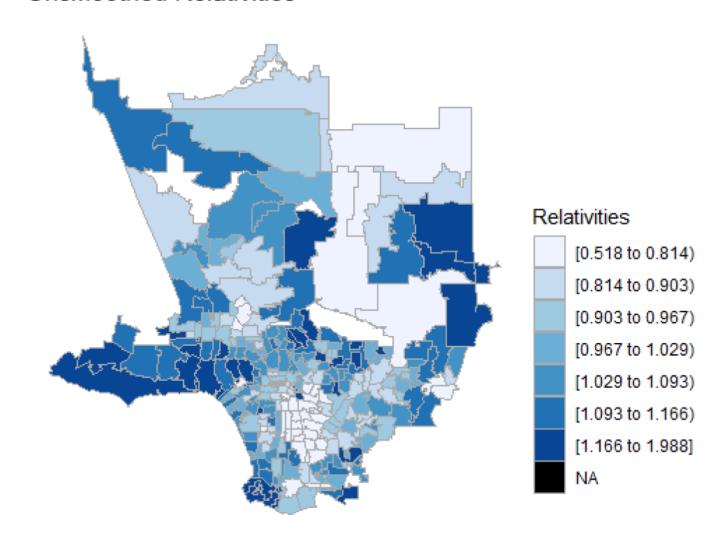
MICHAEL TSIAPPOUTAS, PhD

#### about me

- ✓ PhD Engineering and Applied Physics
- ✓ MS Applied Physics
- ✓ MS Quantitative Psychology
- ✓ BS in Psychology and Physics
- √ 14 years in insurance

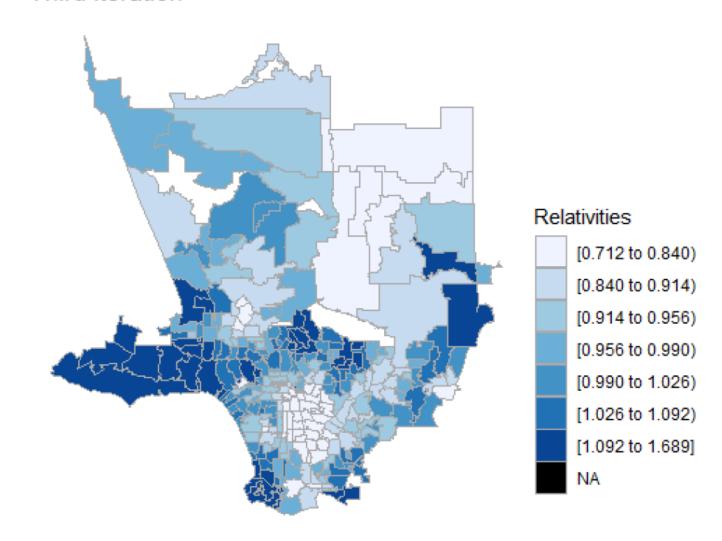
### what is smoothing?

#### **Unsmoothed Relativities**

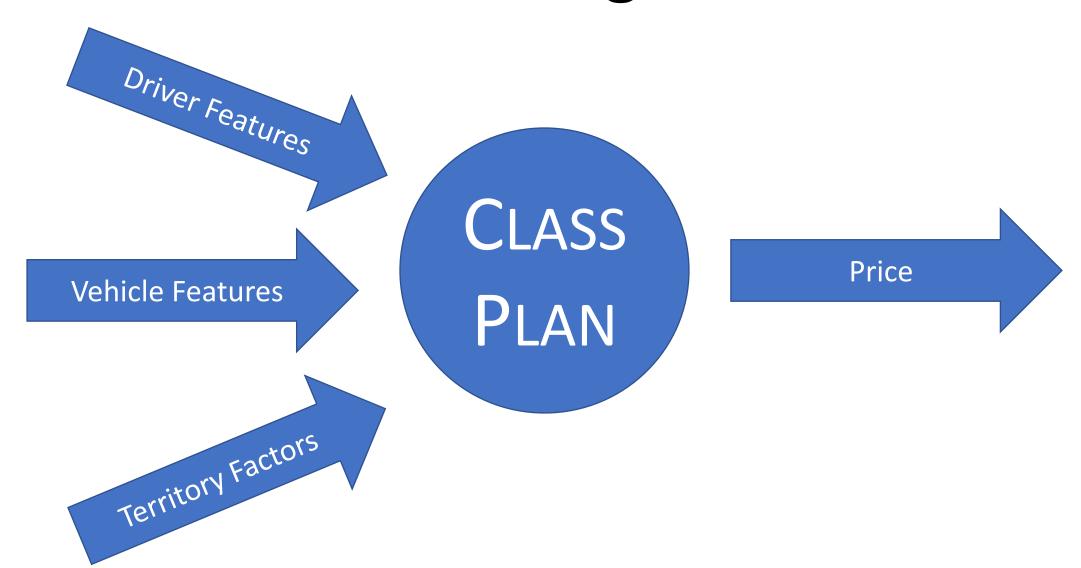


### what is smoothing?

#### Third Iteration



### who uses smoothing?



## why smoothing?

- ✓ Encouraged by regulators
- ✓ 'Fair Discrimination'

## 'traditional' smoothing

Model-based, with two flavors:

1) Smooth existing geo factors directly

2) Smooth geo factor features and hope the predicted geo factors will be smooth.

## credibility

# Do you have enough data to trust results?

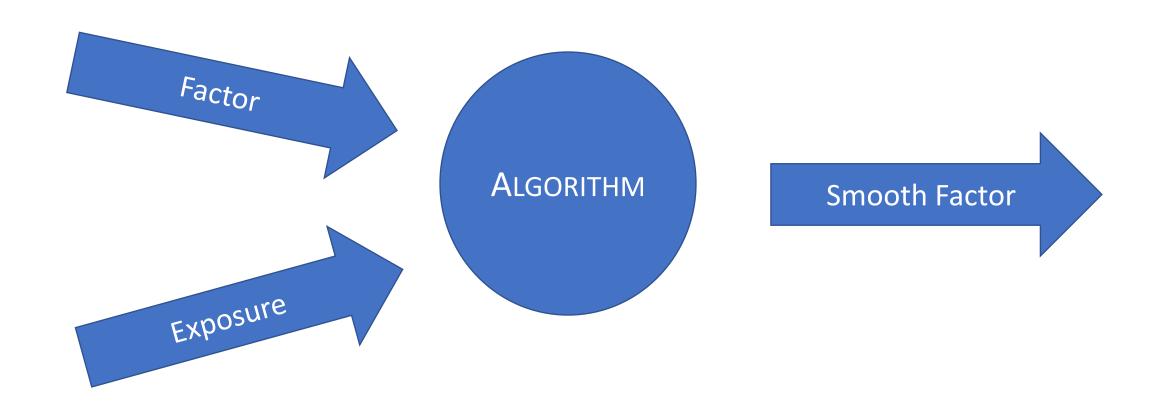
### problem

If your modeling data is *not* credible, do you trust its smoothing?

## algorithmic approach

To my knowledge, this is the first smoothing *algorithm*.

## algorithm inputs/output



(GOOD RESOURCE: PRINCIPLES OF RATEMAKING, CHARLES L. McClenahan)

## big idea

- ✓ find all neighbors of a zip
- ✓ take factor difference
- ✓ if difference is smaller than a 'jump' threshold, ignore it
- ✓ take avg of zip factors
- ✓ avg original factor with above

### data example

First zip code with all its neighbors (pairs1 dataset)

zip	nbr	zip.exp	zip.rel	nbr.exp	nbr.rel	jump	nbr.rel.jump
90001	90002	0.5411	0.7146	0.4853	0.6850	0	0.6850
90001	90003	0.5411	0.7146	0.6278	0.7065	1	0.7146
90001	90011	0.5411	0.7146	0.9843	0.7038	0	0.7038
90001	90058	0.5411	0.7146	0.0305	0.6984	0	0.6984
90001	90255	0.5411	0.7146	0.7112	0.7817	0	0.7817

First zip code after calculating smooth relativity (wtd.avgs1 data set)

zip	zip.rel	zip.exp	wtd.nbr.rel	avg.nbr.exp	smooth.rel1
90001	0.7146	0.5411	0.7224	0.5678	0.7186

#### **Algorithm**

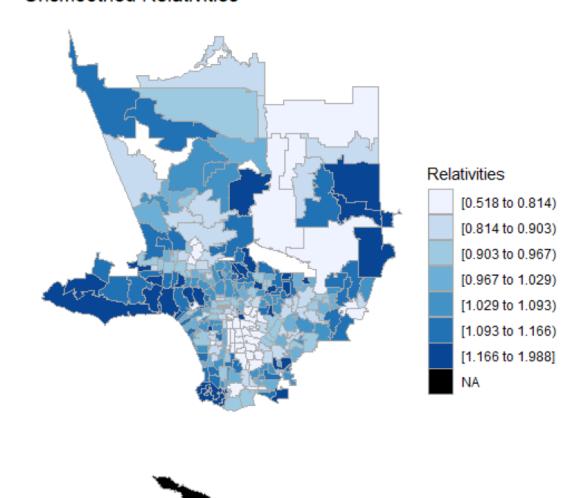
- 1. Import exposure and relativity by zip code dataset.
- 2. Import 'zip pairs', a dataset of zip codes and all their neighboring zip codes.
- 3. Merge (1) and (2).
- 4. Calculate 'jump', the difference between each zip pair.
- 5. If jump is small (less than a threshold), replace the neighbor relativity with the main zip relativity. That is to say, ignore any neighbors whose difference with the main zip code is less than a threshold ('jump').
- 6. Calculate the exposure-weighted average relativity of all zip codes touching the main zip code.
- 7. Calculate smooth relativity using Equation 1 below.

### control convergence speed

- ✓ jump threshold
- ✓ iterations

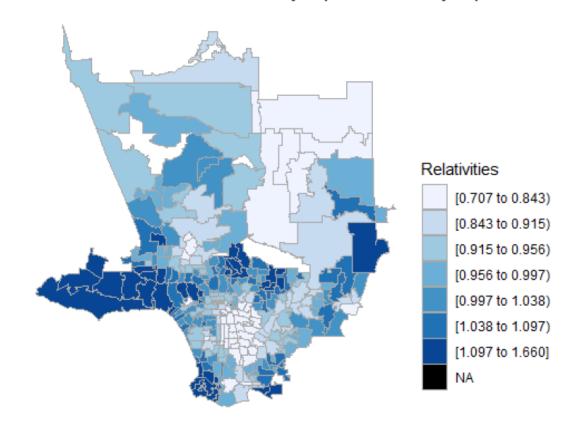
## jump coefficient

**Unsmoothed Relativities** 



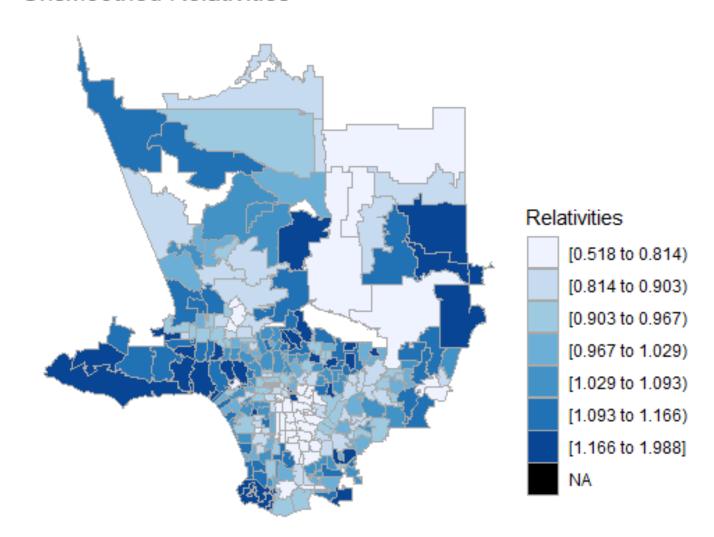
## jump coefficient

Smooth Relativities Iteration 1, jump=0.01, 95% jumped

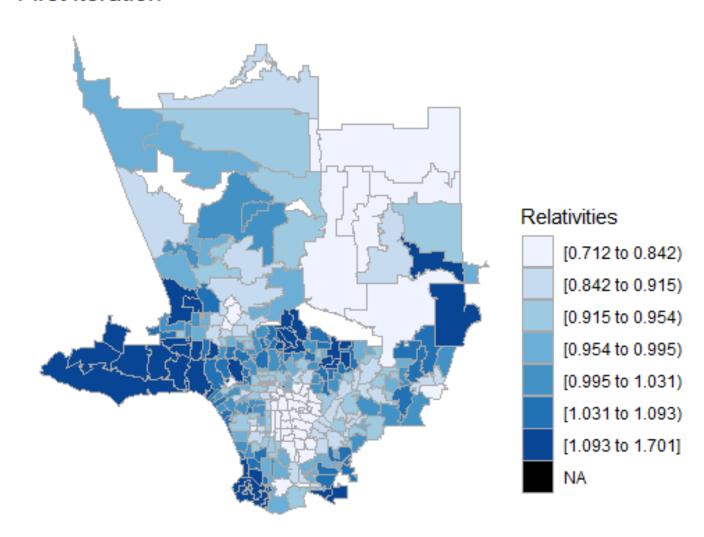




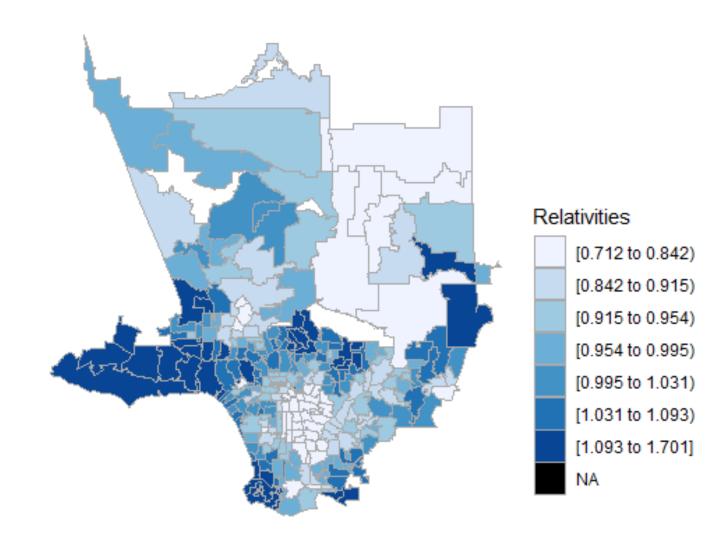
#### **Unsmoothed Relativities**



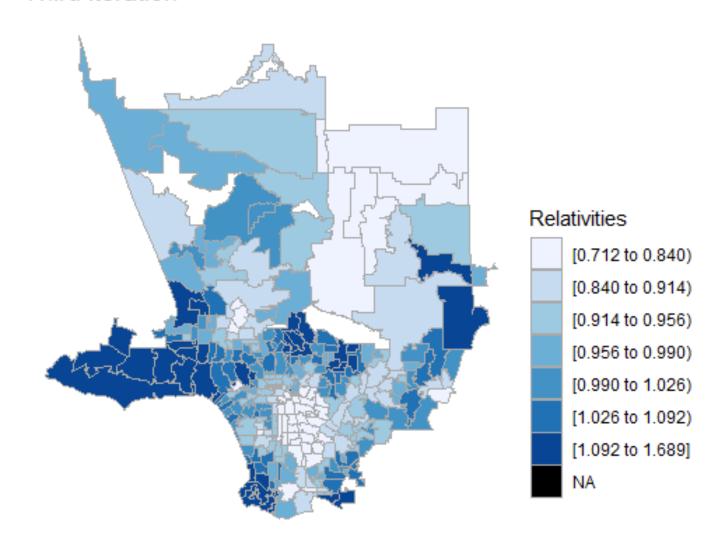
#### First Iteration



#### Second Iteration



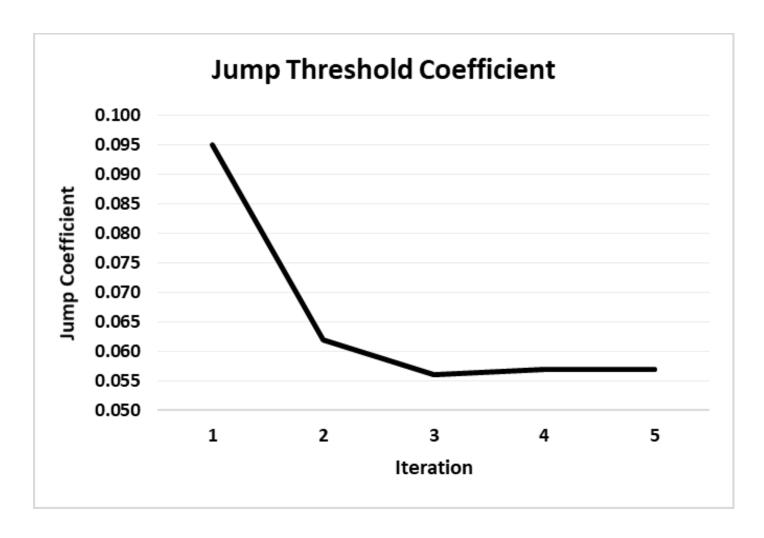
#### Third Iteration



## when do you stop?

With each successive iteration, differences between main and smooth factors required to achieve the jump rate, should shrink.

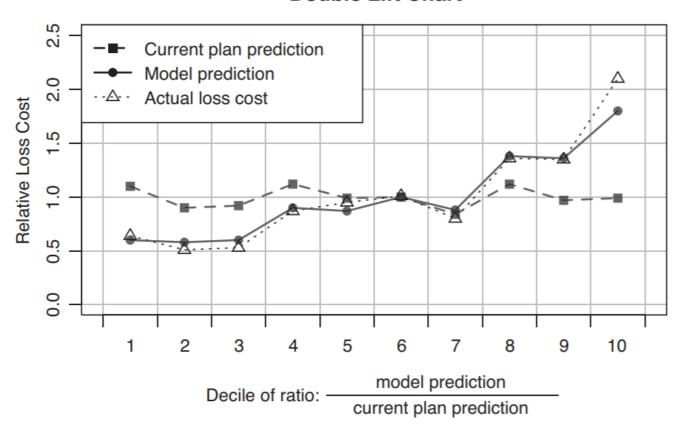
## when do you stop?



#### does it work?

Figure 23. A Sample Double Lift Chart

#### **Double Lift Chart**



(Source: Generalized Linear Models For Insurance Ratings, CAS Monograph Series No. 5.

# Q&A