

# The Price of Human Nature

LILLIAN TSAI, MIT, USA

VIBHAALAKSHMI SIVARAMAN, MIT, USA

XIAOYUE GONG, MIT, USA

## 1 INTRODUCTION

Finding the best strategy for network and traffic routing has historically been a problem of great importance combining the theoretical aspects of both game theory and computer science. Seminal work by Roughgarden and Tardos framed the routing problem as a non-cooperative game, in which players' selfish routing decisions increase the social welfare cost, i.e., the overall latency of all users in the network. Our paper begins with this selfish model, presenting a brief overview of the original selfish routing problem and model and the limits on the optimality of these algorithms (termed as the "price of anarchy").

Since the advent of the selfish routing model, more complex (and perhaps more realistic) models have emerged, many of which emphasize the need to take into account the complexity of human behaviors. This paper focuses on three of these recent alternative models, namely models that account for altruistic, risk-averse, and diverse behaviors. We present and clarify the findings of these papers in the context of the original selfish routing paper, and demonstrate how these papers' results can be synthesized into a more general framework addressing optimality of routing with various human behaviors or motivations.

## 2 BACKGROUND

This section presents a brief history of traffic routing algorithms, defining the terminology and the traffic routing problem.

### 2.1 The Traffic Routing Problem

Traffic routing problems naturally arise in communication or transportation networks, where users are trying to minimize the latency that they or their data experiences. However, links in the network often becomes *congested* if too many users decide to route their data or cars through that link. Consequently, in these networks, the path each user chooses can affect the travel times of other users. Here, we describe Roughgarden and Tardos' formalization of the problem of minimizing latency as multicommodity flow networks [5, 6], and use Pigou's example network in Figure 1 as a running example. We use this to reason about the deviation from the optimum minimal latency when users make selfish routing decisions.

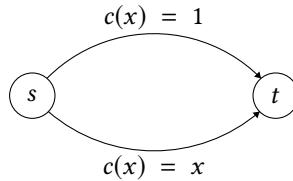


Fig. 1. Pigou's example traffic routing problem, with a demand of  $r_{(s,t)} = 1$

**The input** to a traffic routing problem consists of:

- A network  $G = (V, E)$  of  $|V|$  destinations (e.g., locations or servers) and  $|E|$  links

- A set of  $k$  source-destination pairs  $S = \{(s_1, t_1), \dots, (s_k, t_k)\}$  representing traffic demands
- A rate  $r_i$  of traffic for each  $(s_i, t_i) \in S$  representing the demanded amount of traffic from  $s_i$  to  $t_i$
- A latency cost function  $c$  that assigns a per-edge function  $c_e$  to each edge  $e$  describing how adding traffic (i.e., congestion) to  $e$  affects the time taken to travel across  $e$ . We can also think of  $c$  as assigning per-path costs: for any path  $p$  in the graph

$$c_p(f) = \sum_{e \in p} c_e(f_e)$$

We assume that  $c$  is continuous, nonnegative, and nondecreasing.

In Figure 1, we see a single source-destination input network with an example (linear) cost function with  $r_{(s,t)} = 1$ .

**Solutions** correspond to flow assignments to the set of simple paths  $P_i$  between  $s_i$  and  $t_i$  for all  $i$ . Note that our solutions assume *nonatomic* entities: the flows we find may not be integral. Intuitively, this means that the demand from one  $s_i$  to  $t_i$  is generated by an infinite number of entities in the network, which allows us to reason about continuous, rather than discrete, functions. To describe a flow assignment  $f$ , we can consider  $f_p$ , the flow on a single path  $p \in P_i$  (this adds an equal amount of flow  $f_p$  to all edges in  $p$ ), as well as  $f_e = \sum_p \sum_{e \in p} f_p$ , the flow on edge  $e$  (the sum of flow on all paths that use  $e$ ).

A *feasible* solution given such an input is an assignment of path flows such that the demand from  $s_i$  to  $t_i$  is met:

$$\forall 1 \leq i \leq k, \sum_{p \in P_i} f_p = r_i$$

An *optimal* (feasible) solution given such an input is the feasible flow assignment  $f$  that minimizes the **total weighted cost**  $C(f)$ , where

$$C(f) = \sum_i \sum_{p \in P_i} c_p(f) f_p = \sum_{e \in E} c_e(f_e) \cdot f_e$$

Intuitively, we are calculating the cost of each path of a given flow assignment, weighing each path's cost proportional to the amount of flow through the path. More concretely, if we were to let flow represent the routes chosen by (infinitely many) users,  $C(f)$  calculates the average cost over all users. Thus, when minimizing  $C(f)$ , some users may incur more latency so that other users can go faster: the optimal flow is the *socially optimal* solution. Note that there exists an optimal flow  $f^*$  minimizing  $C(f)$  because we assume  $c$  is continuous and the set of feasible flows is compact. We will also refer to the total weighted cost as the **social welfare** cost.

In our running example (Figure 1), a feasible flow is any flow that sends one unit from  $s$  to  $t$  (divided in any fashion between the top and bottom edges). The optimal flow is the flow that sends half the traffic through the lower edge and half through the upper edge: the users on the lower edge only experience a cost of  $1/2$ , while the users on the upper edge experience a cost of  $1$ , making the total weighted cost  $3/4$ .

## 2.2 Coordination Models and the Price of Anarchy

Before we can create algorithms to solve the traffic routing problem, we must first assume a *coordination model* for our traffic network. There are two clear extremes: (1) centralized control, in which some entity (e.g., an air traffic controller) knows all traffic demands and routes accordingly, and (2) decentralization, i.e., a complete *lack* of coordination between entities in the network. In a centralized setting, there is a clear optimal solution, as shown in the previous section. However, in a decentralized and uncoordinated model, the lack of coordination and the exercise of freewill can result in inefficiencies.

**The Price of Anarchy** (PoA) allows us to measure the inefficiencies of a decentralized model given some notion of equilibrium (how the flow assignment is determined in the model), and was first introduced by Koutsoupias and Papadimitriou in 1999 [3]. The PoA is defined as the ratio between the optimal flow and the flow achieved at

equilibrium. (This is similar to how we measured the distance from optimal of an approximation algorithm in a limited computational power model, and of online algorithms in an incomplete information model.)

### 2.3 The Selfish Routing Model

One example of an uncoordinated model is the *selfish routing* model, in which all entities in the network are selfish and choose a route minimizing their individual latency without caring (or knowing) about the effects on other users [6].

The selfish routing model corresponds to flows at a *Wardrop, or Nash equilibrium* [2, 7]. The set of flows in a Nash equilibrium are defined such that for all  $i$  source-destination pairs, all the paths from  $s_i \rightarrow t_i$  have the minimum-possible cost. In other words, the (nonzero) flow paths at Nash equilibrium have equal path costs:

$$\forall 0 \leq i \leq k, \forall p_1, p_2 \in P_i \text{ s.t. } f_{p_1} > 0 \text{ and } f_{p_2} > 0, c_{p_1}(f) = c_{p_2}(f)$$

If we revisit our running example in Figure 1, we note that the flow at Nash equilibrium corresponds to a flow that sends the entire unit of traffic through the bottom edge (the 0 flow through the top path has a cost of 1, and the unit flow through the bottom path will have cost 1). Intuitively, each user routing from  $s$  to  $t$  will selfishly choose to take the bottom route because she will reason that the bottom route can have cost no worse than the top route. However, by doing so, the bottom route becomes more congested and leads to a total average cost  $C(f) = 1$ . Thus, in Figure 1, the price of anarchy  $\rho$  is  $\frac{1}{3/4} = \frac{4}{3}$ .

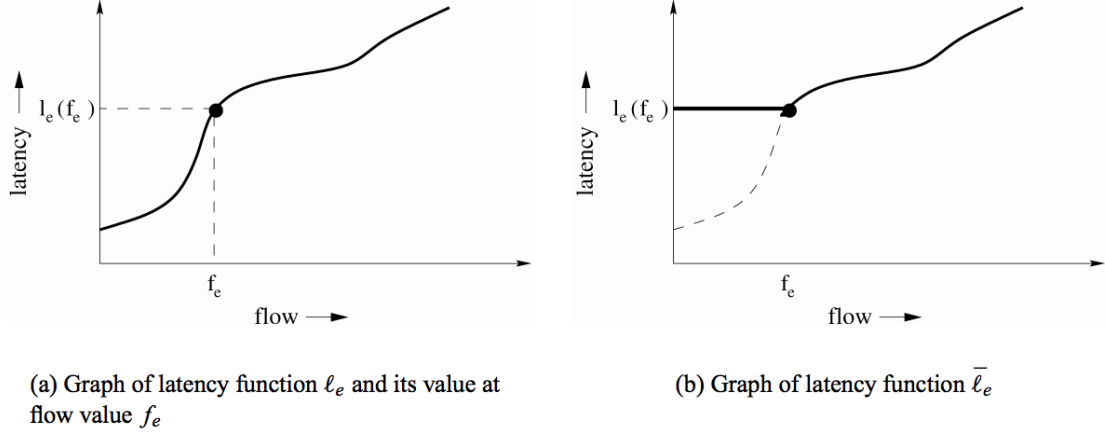
XXX TODO should put more results about flows at Nash equilibrium? Not sure if important... the altruism paper has a good short description about how to compute Nash equilibria in polynomial time to find the selfish routing solution

We next describe and present the main results regarding the PoA in this (decentralized) selfish routing model, which will act as a basis to which we will compare traffic routing results in more recently formulated models.

### 2.4 Main Results

**THEOREM 1.** *If  $f$  is a flow at Nash Equilibrium for a given input set  $(G, r, c)$  and  $f^*$  is a feasible flow for  $(G, 2r, c)$ , then  $C(f) \leq C(f^*)$*

**PROOF SKETCH.** In other words, this result suggests that the latency when all users of a network route with only their own interests in mind is utmost the optimal (minimum) latency for the same graph and latency functions with twice as much demand per path.



For any Nash Equilibrium solution  $f$  for  $(G, r, \ell)$  and any feasible solution  $f^*$ , we can draw the figures so that:

The area under the black line from 0 to  $2f_e$  in subgraph (a) represents the cost of any feasible solution for  $(G, 2r, \ell)$ , and the area under the black line from 0 to  $2f_e$  in subgraph (b) represents the cost of any feasible solution for  $(G, 2r, \ell)$ . The area under the black line on the left side of  $f_e$  in subgraph (a) represents the cost  $C(f)$  of any Nash equilibrium solution for  $(G, r, \ell)$ . Note that since the area of the area under the black line on the left side of  $f_e$  in subgraph (a) is at least half of the dashed line, we know that the cost of any feasible solution for  $(G, 2r, \ell)$ , and the area under the black line from 0 to  $2f_e$  in subgraph (b) is at most  $C(f)$  more than the cost of any feasible solution for  $(G, 2r, \ell)$ , and the area under the black line from 0 to  $2f_e$  in subgraph (a). So the area of the generalized trapezoid under the black line from 0 to  $2f_e$  is more than two times the area under the black line on the left side of  $f_e$  in subgraph (b).

The main idea of the proof for Theorem 1 lies in that the area under the black line between  $f_e$  and  $2f_e$  is at least as big as the area under the black line on the left side of  $f_e$  in subgraph (b). This is always true because the latency  $\bar{\ell}_e$  is a nondecreasing function and thus the graph of latency function gives a shape that looks like a generalized trapezoid (in particular, a right generalized trapezoid lying on the horizontal axis). Then we can obtain the result based on the property of a trapezoid shape. Therefore, the cost of any feasible solution for  $(G, 2r, \ell)$  is at least twice the cost  $C(f)$  of any Nash equilibrium solution for  $(G, r, \ell)$ . Then the area under the black line from 0 to  $2f_e$  in subgraph (a) is at least  $2C(f) - C(f)$  and thus larger than  $C(f)$ . Therefore we have the result that the cost of any Nash equilibrium flow for  $(G, r, \ell)$  is no bigger than represents the cost of any feasible solution for  $(G, 2r, \ell)$ .  $\square$

**THEOREM 2.** *If the edge latency functions are linear in that  $c_e = a_e f_e + b_e$  for every edge  $e \in E$ , then the price of anarchy or  $\rho(G, R, l) \leq 4/3$ .*

**PROOF SKETCH.** The cost of any flow  $f$  under these edge latency functions is  $C(f) = \sum_e a_e f_e^2 + b_e f_e$ .

Let's consider two flows  $f$  and  $f^*$  such that  $f$  is at Nash Equilibrium in  $(G, r, \ell)$  and  $f^*$  is globally optimal for the same. We first consider optimally routing the first  $r/2$  demand across all source-destination pairs. It turns out that  $f/2$  is optimal for  $(G, r/2, \ell)$  when the edge latency functions are linear. This can be derived from the fact that paths with non-zero flow at a Nash Equilibrium have the same path latency while paths with non-zero flows at the global optimum have the same marginal cost of increasing the flow. Now, if we look at the cost  $C(f/2)$  of routing this in terms of the cost of routing the flow  $f$  at Nash Equilibrium, we notice that

$C(f/2) = \sum_e \frac{1}{4} a_e f_e^2 + \frac{1}{2} b_e f_e \geq \frac{1}{4} C(f)$  from the above cost expression. Thus, in other words, routing the first  $r/2$  optimally has a latency that is atleast one-fourth of the latency of the Nash Equilibrium flow.

This leaves the remaining  $r/2$  that needs to be routed optimally to route  $f^*$  fully. To reason about this, let's look at a small  $\delta r_i$  increase in flow from  $s_i$  to  $t_i$  that already carries  $x$  units of flow. For a convex cost function, we expect the increase in latency to be atleast  $\delta r_i l'(x)$  where  $l'$  is the minimum marginal increase in  $C$ . If we consider starting at the optimal flow  $f/2$  for the  $r/2$  demand and increasing the flow on each path by a small

$\delta r_i$ , the subsequent increase in latency across all paths can be summed as  $\sum_{i=1}^k l'(f/2) \delta r_i$ . But, for linear edge latency functions, the marginal increase in latency on every edge at  $f/2$  is exactly the latency of that edge at  $f$ . Thus,  $l'_e(f/2) = l_e(f)$ . Thus, setting  $\delta = 1$  and increasing the rate by  $r_i/2$  on every  $s_i$ , the overall increase in latency is atleast  $\frac{1}{2} \sum_{i=1}^k l(f) r_i = \frac{1}{2} C(f)$ . The last part is by definition of  $C(f)$ .

In essence, routing the first  $r/2$  demand optimally costs atleast  $C(f)/4$  and the next  $r/2$  when augmented, costs atleast another  $C(f)/2$ . In total, the optimal costs atleast  $\frac{3}{4} C(f)$ . In other words, the flow at Nash Equilibrium has cost utmost  $\frac{4}{3} C(f^*)$  where  $f^*$  is the flow achieving optimal latency.  $\square$

### 3 ALTERNATIVE MODELS

In this section, we present and compare a subset of recent coordination models for the traffic routing problem against the selfish routing model. These models propose a more nuanced (and perhaps more accurate) description of human behavior. [XXX TODO more summary once we have more insights?](#)

#### 3.1 Altruism and Spite

The first alternative model we consider is that proposed by Chen and Kempe in 2008 [1], which assumes that users are “not entirely selfish.” Chen and Kempe note that social experiments from both economic and psychology have shown humans do not behave rationally in a selfish manner; instead, our behavior is better modeled as either altruistic or malicious (spiteful). Their model proposes a simple way to capture how people make decisions based upon how much cost (latency) a particular decision will cost other users; if someone is spiteful, she will want to increase their cost, and if she are altruistic, she will want to decrease their cost.

**3.1.1 Formalization.** The formal Chen and Kempe model introduces a per-user *altruism* coefficient  $\beta$  and a new cost function  $c_p^\beta$  for all paths  $p$ :

$$c_p^\beta(f) = \sum_{e \in p} c_e(f_e) + \beta \sum_{e \in p} f_e c'_e(f_e)$$

where  $c_e(\cdot)$  is the cost function from the selfish routing setting, and  $c'_e(\cdot)$  is the derivative with respect to  $f_e$ .

Note that the first term is exactly the cost used in the selfish routing model (and thus is equivalent to an altruism coefficient of  $\beta = 0$ ). The second term corresponds to the derivative of the social welfare cost on  $p$  and is weighed by  $\beta$ ; we use the derivative, rather than the value, of the social welfare cost on  $p$  because each user only controls an infinitesimally small amount of the flow. Thus, if we were to use the value, a single user's choice would have no effect on the social welfare cost! Instead, a user can account for how she will affect the social welfare cost via the rate at which her choice of path affects other users.

If  $\beta$  is negative, a user is spiteful: we know that adding a little more flow to  $p$  will increase the social welfare cost of taking  $p$  (the derivative  $c'_e$  is positive), and since we negate this value, this lowers the user's perceived cost of taking  $p$ . Conversely, if  $\beta$  is positive, a user is altruistic: increasing flow increases the social welfare cost

on  $p$  and also the user's perceived cost of taking  $p$ . We assume that  $\beta$  ranges from -1 (extremely spiteful) to 1 (extremely altruistic), where  $\beta = 0$  corresponds to selfishness.

All analysis of the model assumes a particular distribution  $\psi$  of  $\beta$  for all users. We next present Chen and Kempe's core results when  $\psi$  is uniform (all users have the same  $\beta$  value) in arbitrary networks, and when  $\psi$  is non-uniform in parallel-link networks.

XXX TODO: Prove that each instance has nash equilibrium?

**3.1.2 Uniformly Distributed Altruism.** We first consider the case where  $\psi$  is uniformly distributed, such that  $\beta$  and therefore  $c_p^\beta$  is the same for each user. We additionally assume that users tend to be altruistic, i.e.,  $\beta > 0$ .

**THEOREM 3.** *For any input network  $G$ , demand rates  $r$ , and a uniform distribution  $\psi$  with  $\beta \in (0, 1]$ , if  $c_e$  is nondecreasing and semi-convex for all  $e$ , then the price of anarchy is bounded by*

$$\rho(G, r, c, \psi) \leq \frac{1}{\beta}$$

PROOF SKETCH. This proof is short. Will add... just follows from definition.  $\square$

Chen and Kempe then address the problem of spite: how (uniformly) spiteful can users be before the PoA becomes infinite?

- XXX Maybe something about anarchy value and given class of cost functions? Could just mention (don't really need to give proof) since Tardos paper assumes same restrictions on cost function.
- XXX Not sure if we need this?
- XXX Could also just do the case for linear cost functions? Say it expands for any class

**3.1.3 Arbitrarily Distributed Altruism.** We now consider the more realistic scenario: when users have an arbitrary distribution  $\psi$  of altruism. Chen and Kempe analyze bounds on the PoA in *parallel link networks*, which have only one demand source-sink pair  $(s, t)$  and (parallel) edges only between  $s$  and  $t$ .

**THEOREM 4.** *Given any parallel link network  $G$ , demand rates  $r$ , altruism density function  $\psi$  with average altruism  $\bar{\beta}$  and non-negative support, and convex and non-decreasing cost functions  $c_e$ ,*

$$\rho(G, r, c, \psi) \leq \frac{1}{\bar{\beta}}$$

PROOF SKETCH. XXX TODO a bit complicated...  $\square$

This theorem leads to the following corollary. Note that the theorem applies for a distribution in which a rate of  $\bar{\beta}$  of users are completely altruistic and  $1-\bar{\beta}$  users are completely selfish. Chen and Kempe observe that this is equivalent to  $\bar{\beta}$  of the population being under centralized (coordinated) control:

**COROLLARY 5.** *Given any parallel link network  $G$ , demand rates  $r$ , altruism density function  $\psi$  with average altruism  $\bar{\beta}$  and non-negative support, and convex and non-decreasing cost functions  $c_e$ , if  $\bar{\beta}$  fraction of traffic is controlled by a central authority, then*

$$\rho(G, r, c, \psi) \leq \frac{1}{\bar{\beta}}$$

This is exactly the result proven by Roughgarden in 2004 [4], and provides an interesting connection between models that include altruism and models of centralized/coordinated traffic control.

XXX Address spite (not possible to include negative support)

## 3.2 Risk Adverse

### 3.2.1 Model.

### 3.2.2 Results.

## 3.3 Diverse in Interests

### 3.3.1 Model.

### 3.3.2 Results.

## 4 DISCUSSION

### 4.1 Importance of Human Understanding

### 4.2 Future Work

Clearly the models we present are a miniscule subset of all potential models for human behavior; furthermore, they are coarse-grained and oversimplistic in comparison with the complexity of the human brain. As understanding of the neurophysiological aspects of human behavior improves, we hope to see a matching evolution in the precision and accuracy of these models for traffic routing as well.

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