

MARGARITA TSOUTSOURA

Simon Hall, St. Louis, MO 63130

margarita@wustl.edu

ACADEMIC APPOINTMENTS

- 2022-present **Washington University in St. Louis, Olin Business School**
Associate Professor of Finance
- 2017–2023 **Cornell University, S.C. Johnson Graduate School of Management**
Associate Professor of Finance with tenure (since 2021)
John and Dyan Smith Professor of Management and Family Business (2017-22)
Academic Director of Smith Family Business Initiative
Faculty Affiliate, Cornell Center for Social Sciences (since 2020)
- 2010-2017 **University of Chicago, Booth School of Business**
Associate Professor of Finance & Charles E. Merrill Faculty Scholar (2014–2017)
Assistant Professor of Finance (2010–2014)

OTHER AFFILIATIONS

- 2018-present **National Bureau of Economic Research**
Research Associate (Corporate Finance) (since 2021)
Faculty Research Fellow (Corporate Finance) (2018-2021)
- 2019-present **Center for Economic and Policy Research**
Research Fellow, Financial Economics Program
- 2021-present **European Corporate Governance Institute**
Research Member
- 2023-present **Financial Intermediation Research Society (FIRS)**
Director
- 2023-present **Halle Institute for Economic Research, Germany**
Research Affiliate
- 2018- present **Internal Revenue Service, Research, Applied Analytics, and Statistics (RAAS) Division**
Contractor
- 2018-present **Labor and Finance Group**
Member

EDITORIAL POSITIONS

- 2022-present **The Journal of Finance**
Associate Editor
- 2019-present **The Review of Economics and Statistics**
Associate Editor
- 2022-present **Review of Finance**
Associate Editor
- 2019-2023 **Management Science**
Associate Editor
- 2021-2022 **Journal of Corporate Finance**
Associate Editor

EDUCATION

- Columbia University, Graduate School of Business**
PhD in Finance and Economics (with Distinction), 2010
- Haas School of Business, University of California Berkeley**
Master of Financial Engineering, 2004
- University of Piraeus, Greece**
B.Sc. in Economics, Summa Cum Laude, 2001

PUBLICATIONS

1. “The Labor Effects of Pro-Labor Bias in Bankruptcy” (with Aloisio Araujo, Rafael Ferreira, Spyridon Lagaras, Flavio Morales, and Jacopo Ponticelli), Journal of Financial Economics, Volume 150, Issue 2, November 2023
2. “Political Ideology and International Capital Allocation” (with Elisabeth Kempf, Mancy Luo, and Larissa Schäfer), Journal of Financial Economics, Volume 148, Issue 2, May 2023
3. “Partisan Professionals: Evidence from Credit Rating Analysts” (with Elisabeth Kempf) Journal of Finance, Volume 76, Issue 6 December 2021

Financial Research Association (FRA) Best Paper Award

4. “Do Firms Respond to Gender Pay Gap Transparency?” (with Morten Bennedsen, Elena Simintzi, and Daniel Wolfenzon)
Journal of Finance, Volume 74, Issue 4 August 2022
5. “Revealing Corruption: Firm and Worker Level Evidence from Brazil” (with Emanuele Colonelli, Spyridon Lagaras, Jacopo Ponticelli, and Mounu Prep), Working Paper.
Journal of Financial Economics, Volume 143, Issue 3, 2022
6. “Management and Family-run Firms”
Oxford Review of Economic Policy, Volume 37, Issue 2, 2021
7. “Drivers of Effort: Evidence from Employee Absenteeism” (with Morten Bennedsen and Daniel Wolfenzon)
Journal of Financial Economics, Volume 133, Issue 3, 2019
8. “Do Director Elections Matter?” (with Vyacheslav Fos and Kai Li)
The Review of Financial Studies, Volume 31, Issue 4, 2018
9. “Measuring Income Tax Evasion using Bank Credit: Evidence from Greece” (with Nikolaos Artavanis and Adair Morse)
Quarterly Journal of Economics, May 2016 131(2)

Wharton School-WRDS Award for Best Empirical Finance Paper, WFA 2013

10. “The Effect of Succession Taxes on Family Firm Investment: Evidence from a Natural Experiment”
Journal of Finance, Vol. LXX, NO. 2, 2015

Trefftz Award, WFA 2010

11. “Shareholder Democracy in Play: Career Consequences of Proxy Contests” (with Vyacheslav Fos)
Journal of Financial Economics, 114, 2014

BOOK CHAPTERS AND OTHER PUBLICATIONS

12. “Financial Development and the Credit Cycle in Greece” (with Haliassos M, G Hardouvelis, and D Vayanos). Prepared for the MIT Press book “Beyond Austerity: Reforming the Greek Economy”, edited by C. Meghir, C. Pissarides, D. Vayanos and N. Vettas (2015)
13. “Gender Pay Gaps Shrink When Companies Are Required to Disclose Them” (with Morten Bennedsen, Elena Simintzi, and Daniel Wolfenzon), Harvard Business Review, January 2019

WORKING PAPERS

14. "The Political Polarization of Corporate America" (with Vyacheslav Fos and Elisabeth Kempf) R&R Journal of Finance
15. "Cross-Subsidization of Bad Credit in a Lending Crisis" (with Nikolaos Artavanis, Brian Lee and Stavros Panageas), R&R Review of Financial Studies
16. "Women in the Financial Sector" (with Spyridon Lagaras, Maria-Teresa Marchica and Elena Simintzi). R&R Journal of Finance
17. "One Size Doesn't Fit All: Heterogeneous Depositor Compensation During Periods of Uncertainty" (with Nikolaos Artavanis, Daniel Paravisini, Claudia Robles-Garcia, and Amit Seru), Working Paper
18. "First Come, First Served: The Timing of Government Support and its Impact on Firms" (with Matthew Denes and Spyridon Lagaras)
19. "Entrepreneurship and the Platform Economy: Evidence from U.S. Tax Returns" (with Matthew Denes and Spyridon Lagaras)
20. "Pay Transparency and Mental Health" (with Morten Bennedsen , Daniela Scur, Elena Simintzi, and Daniel Wolfenzon)
21. "Family Control and the Cost of Debt: Evidence from the Great Recession" (with Spyridon Lagaras)

WORK IN PROGRESS

- "Political Polarization and Finance", a survey paper prepared for the Annual Review of Financial Economics (with Elisabeth Kempf)
- "The Talent Gap in Family Firms" (with Morten Bennedsen and Daniel Wolfenzon)

GRANTS, HONORS AND AWARDS

- Ewing Marrion Kauffman Knowledge Challenge Grant (Entrepreneurship and the Great Resignation) (\$230,000), 2022-2025
- Greek Diaspora Fellowship, Stavros Niarchos Foundation, 2022
- Ewing Marrion Kauffman Knowledge Challenge Grant (Entrepreneurship and the Gig Economy) (\$220,000), 2020-2023
- Annie Casey Foundation Grant (\$100,000), 2020-2021

- Block Center for Technology and Society Grant, CMU (Future of Work) (\$70,125), 2020–2021
- IRS Statistics of Income Joint Statistical Research Program, 2019–present
- Einaudi Institute Grant, Cornell University, 2020
- Becker Friedman Institute of Economics Data Acquisition Grant, 2019
- Financial Research Association (FRA) Best Paper Award, 2018
- Institute of Social Sciences Grant, Cornell University, 2018
- Einaudi Institute Grant, Cornell University, 2018
- Charles E. Merrill Faculty Scholar, Chicago Booth, 2014-2017
- Wharton School-WRDS Award for the Best Empirical Finance Paper, WFA, 2013
- Fama Miller Center Research Grants (3 grants), Chicago Booth, 2012-2017
- IGM Research Grants, Chicago Booth (2 grants), 2016-2017
- NBER Sloan Household Finance Research Grant, 2013
- Polsky Center for Entrepreneurship and Goult Faculty Endowment Grant, 2012
- PCL Faculty Scholar, Chicago Booth, 2011-2013
- IGM Research Grant, Chicago Booth, 2011-2012
- Trefftz Award for the Best Student Paper, Western Finance Association, 2010
- SAC Capital PhD Candidate Award for Outstanding Research (WFA), 2010
- Kauffman Foundation Dissertation Fellowship, 2009
- American Finance Association (AFA), Doctoral Travel Award, 2008
- Financial Management Association (FMA), Doctoral Travel Award, 2008
- A.G. Leventis Foundation Fellowship, 2007-2009
- Gerondelis Foundation Fellowship, 2007
- Center for International Business Education and Research (CIBER) Grant, 2006
- Fulbright Graduate Fellowship, 2003
- Alexander S. Onassis Foundation Scholarship, 2003-2008
- PricewaterhouseCoopers Scholarship, 2003
- Petrola Hellas (Current Hellenic Petroleum) Scholarship, 2003
- Fellow of the Greek National Scholarships Foundation (IKY), 1997-2001

TEACHING

- Managing Family and Privately Held Firms (Cornell), 2018-2022 (Residential MBA & Tsinghua MBA)
- Managing Family and Privately Held Firms (Cornell), 2019-2020 (Executive MBA)
- Advanced Corporate Finance (Cornell), 2019-2022 (Master's in Accounting)
- Investments (Cornell), 2020 (Residential MBA)
- Corporation Finance (MBA Chicago Booth), 2010-2017
- Options and Futures (Columbia University), 2008

PRESENTATIONS (*presented by co-author)

2023

Seminars

Florida State University, Columbia Business School, University of Toronto, University of Michigan, Georgia Tech, Fordham University, University of Oxford, McGill University, NY Fed, Rice (Scheduled)

Conferences

WFA*, AFA, FIRS*, JADE-CEPR-TIME Conference on Economic Development*, Labor Finance Conference, CMU-Pitt-PSU Finance Conference*, BI Conference on Corporate Governance, Fischer Shain Research Conference at Temple University, USC Conference on Social and Behavioral Finance (Scheduled)

2022

Seminars

Nova SBE, National University of Singapore, Chinese University of Hong Kong, Essex University, UNSW

Conferences

Nber Entrepreneurship, NFA Conference, CEPR Endless Summer Conference on Financial Intermediation and Corporate Finance, BYU Red Rock Conference, WFA Conference*, LBS Summer Finance Symposium*, Munich Summer Institute*, Northeastern University Finance Conference*, Labor and Finance Group Conference*, Craig Holden Memorial Finance Conference*, FSU SunTrust Beach Conference*, RCFS Winter Conference*, U.S. Department of the Treasury Office of Tax Analysis, ECGI Corporations and Covid-19 Conference*, FMA Conference*, ICEA Public Policy Lessons Conference*, Chicago Household Finance Conference, USC Behavioral Conference*

2021

Seminars

University of Indiana, University of Bristol, City University of London
CEU, Vienna, University of Groningen,
Virtual Corporate Finance Fridays, Washington University in St. Louis, Central Bank of Portugal

Conferences

Cavalcade*, FIRS*, EFA*, RIDGE Public Economics Workshop, London Political Finance Conference*, Red Rock Conference*

2020

Seminars

Michigan State University, UC Berkeley, European Central Bank , Alberta School of Business, University of Maryland, Mannheim University, Goethe University Frankfurt, Penn State, University of Frankfurt, ITAM

Conferences

AFA, WFA, 1st London Political Finance Workshop, Virtual Finance Workshop, Q Group Hoover Institution Regulation and Rule of Law Virtual Conference

2019

Seminars

Yale School of Management, Temple University, Imperial, Boston University, UT Austin, Rochester University, Bocconi University, Rutgers University

Conferences

NBER Summer Institute Corporate Finance Meeting, RCFS Conference*, London Business School Summer Finance Symposium, UNC-Duke Corporate Finance Conference*, Society of Labor Economists 24th Annual Meeting, European Finance Association (EFA), Western Finance Association(WFA), Harvard/MIT/World Bank Empirical Management Conference*, Stigler Political Economy of Finance Conference, Federal Reserve Bank of New York / New York University, Stern School of Business Conference on Financial Intermediation*, WAPFIN Conference NYU

2018

Seminars

UVA Darden School of Business, Vanderbilt University, UC San Diego, University of Illinois at Chicago, New York Fed, Columbia Business School

Conferences

Financial Research Association (FRA) Conference, RCFS Conference, Corporate Finance Beyond Public Companies conference, Manchester University, Cavalcade, London Business School Summer Finance Symposium, SITE's Workshop in Micro and Macro of Labor Markets, Stanford University*, AFFECT Showcasing Women in Finance, Stockholm University*, CEPR Incentives, Management and Organization 2018 conference*, Colorado Finance Summit

2017

Seminars

London Business School, UCLA, MFA, Stanford GSB, Columbia GSB, LSE, Research Institute of Industrial Economics (IFN), Cornell, UIUC, University of Minnesota, Stockholm School of Economics, University of Washington, University of Alabama, Tuck School of Business, University of Oxford, University of Warwick

Conferences

Northeastern University Corporate Finance Conference, EFA Mannheim, SFS Cavalcade, Mitsui Finance Symposium, CEPR conference on Incentive, Management and organization and Entrepreneurship, CEPR/IGC Conference on Labour Market in Developing Countries, CEPR Gerzensee Summer Symposium, LBS Summer Symposium, WAP Fin at NYU Stern, European Finance Association Conference

2016

Seminars

University of Luxembourg, NBER Entrepreneurship Meeting, Olin 13th annual conference on Corporate Finance, University of North Carolina, University of Amsterdam, Bocconi University, Michigan State University, Tulane University

Conferences

Fifth CEPR Workshop on Incentives, Management and Organization, AFA 2016, Minnesota Corporate Finance Conference, University of Kentucky Finance Conference, 2016 Napa Conference on Financial Markets Research*, Texas Finance Festival , Edinburg Corporate Finance Conference*, EFA Vienna, CERP Second European Workshop on Entrepreneurship Economics, UBC Winter Finance Conference

2015

Seminars

Harvard Business School, UIC Chicago

Conferences

UNC/Duke Corporate Finance Conference, LBS Summer Corporate Finance conference, Ohio State University Fisher College of Business Corporate Finance Conference, Tel Aviv Finance Conference*, WFA 2015*

2014

Seminars

LSE, Norwegian School of Economics, Tilburg University, Erasmus University, Federal Reserve Bank of Cleveland

2013

Seminars

Duke, University of Illinois, Urbana-Champaign, University of Lausanne, University of Alberta, University of Piraeus, Loyola University Chicago,

Conferences

WFA Tahoe, AEA San Diego, NBER Capital Structure, LBS Summer Symposium, UNC-Duke Corporate Finance Conference, UNC Roundtable for Junior Faculty in Finance, 10th Annual Conference on Corporate Finance at Washington University in St. Louis, UBC Winter Conference, C.R.E.T.E.

2012

Seminars

Northwestern University, University of Illinois, Urbana-Champaign, University of British Columbia, Athens University of Economics and Business

Conferences

NBER Household Finance, NBER Corporate Finance Summer Institute, 8th Csef-Igier Symposium, CEPR Gerzensee Summer Symposium, IDC Summer Finance Conference

2011

Seminars

Yale School of Management, NOVA School of Business and Economics and Católica Lisbon School of Business and Economics, INSEAD

Conferences

NBER Public Economics, Political Economy in the Chicago Area conference, Deutsche Bank/Chicago Booth Symposium, WFA, Santa Fe, CERP European Summer Symposium in Financial Markets

2010

Seminars

Stockholm School of Economics, Duke University, Boston College, Cornell University (Johnson), Harvard Business School, INSEAD, MIT Sloan, Northwestern University Kellogg, University of Chicago Booth School of Business, NYU Stern, Rice University, University of Florida, University of North Carolina, University of Pennsylvania Wharton, University of Virginia Darden, Washington University in St. Louis, University of Piraeus

Conferences

CEPR European Summer Symposium in Financial Markets, NBER Entrepreneurship, WFA Victoria

PHD STUDENT PLACEMENT

Ioannis Spyridopoulos, (American University, 2017)
Spyridon Lagaras, (University of Pittsburg, 2018)
Claudia Robles-Garcia, (Stanford GSB, 2019)
Katya Potemnkina, (ongoing)
Brian Lee, (ongoing)

RESEARCH ASSISTANTS (Graduate Program Placement):

Casey Li, (Northwestern University Finance, 2023)
Maithili Dipak Modi, (LSE Finance, 2022)
Maxwell Sacher, (UT Austin, 2022)
Xinyu Cao, (UBC Finance, 2021)
Jiacheng Yan, (Northwestern University Finance, 2020)
Ariza Gusti (Michigan University Economics, 2019)
Pan Yingru (UCLA Finance, 2019)
Brian Lee (Columbia GSB, 2018)
Kan Xu (Upenn Economics, 2018)
Xiao Yin (Berkeley Haas Finance, 2018)

PROFESSIONAL SERVICE

Conference Organization

NBER Corporate Finance Spring Meeting 2023, Co-organizer
Eastern Finance Association Meeting 2023, Executive Program Committee
European FMA 2020, Program Co-Chair
Western Finance Association Meetings 2019, Associate Program Chair
Western Finance Association Meetings 2016, Associate Program Chair
Co-organizer of Chicago Booth/Deutsche Bank Symposium, 2011 & 2012
Co-organizer Early Career Women in Finance Conference, Western Finance Association Meetings, 2011
Track Chair FMA2022
Track Chair EFA 2024
Co-chair Annual Conference on Finance, Washington University St Louis

Program Committees

BIS Bank Liquidity in volatile environments conference, 2023
FOM 2023
FMA 2023 Award Committee
18th FER

SFS Cavalcade, 2016-2023
FRA 2021 Award Committee
American Finance Association Meetings, 2016-2021
Western Finance Association Meetings, 2011-2022
Rothschild Caesarea Center Conference, 2013-2018
EFA Annual Meeting, 2013-2023
Financial Institutions, Regulation & Corporate Governance (FIRCG) Conference, 2017
Annual Conference on Corporate Finance, Washington University St Louis , 2017- 2022
Mid-West Finance Association Conference, 2017-2019, 2021, 2024
Dolomites Winter Finance, 2019
Financial Management Association Conference, 2017
Texas Finance Festival, 2019-2020
Northern Finance Association Conference, 2019-2020
Federal Reserve Bank of New York / New York University, Stern School of Business
Conference on Financial Intermediation, 2019-2024
Fifth Edinburgh Corporate Finance Conference, 2023

Session Chair

Cavalcade, 2022
American Finance Association Meetings, 2018, 2019, 2020, 2022
European Finance Association Meeting, 2017
Mid-West Finance Association Conference, 2017

Mentor

Panelist AFFECT's webinar on research-related topics, 2022
Mentor at Kauffman Entrepreneurship Mentoring Workshop 2017
ERBC Alumni Panel NBER Entrepreneurship Bootcamp 2014
Panelist for FMA Women's Networking Luncheon, 2021

Referee

Referee for: Quarterly Journal of Economics, American Economic Review, Journal of Political Economy, Review of Economic Studies, Review of Economics and Statistics, Journal of Finance, Journal of Financial Economics, Review of Financial Studies, Journal of Public Economics, Journal of Economic Theory, Review of Finance, Journal of Accounting Research, Journal of Financial Intermediation, Management Science, Small Business Economics: An Entrepreneurship Journal.

External Panel Reviewer

National Science Foundation
Research Council of Canada
Swiss National Science Foundation

SELECTED MEDIA COVERAGE OF WORK

Forbes, “From ‘Who Cares Wins’ To Pernicious Progressivism: 18 Years Of ESG,” November 5, 2022

Washington Post, Top business executives have gotten even more Republican, study finds July 6, 2022

New York Times , “Polarization in the C suite”, June 30, 2022

The New York Times, Reconsidering Privacy Risks After Roe, June 30, 2022

Squawk Box, CNBC segment regarding bias in the financial industry featuring the paper “Partisan Professionals: Evidence from Credit Rating Analysts”, 2019

NPR interview featuring the paper “Do Firms Respond to Gender Pay Gap Transparency”, 2019

“Gender Pay Gaps Shrink When Companies Are Required to Disclose Them”, Harvard Business Review, January 23, 2019

“Hate the president? It’s Showing Up In your Work Rating Bonds”, Bloomberg, November 29, 2018

“Partisan Bias Is Messing With Asset Prices”, Bloomberg, November 27, 2018

“Academic Research With Mass Appeal”, Business Week, 1/28/2013

“Greek Tax Scandal Distracts From a Collection Shortfall”, New York Times, 1/5/2013

“EU Tax Chief: Greece Could Generate EUR10 Billion by Reducing Tax Evasion—Report”, Wall Street Journal, 12/15/2012

“Greece Proposes New Tax Bill In Parliament”, Wall Street Journal, 12/13/2012

“Greece Requests Information from UK Authorities Over Offshore Accounts”, Wall Street Journal, 11/15/2012.

“Greece Tries Again to Cut Tax Evasion”, Wall Street Journal, 11/9/2012.

“Swiss, Greeks Begin Talks on Tax Deal”, Wall Street Journal, 11/7/2012.

“Tax Evasion Case Emerges as Latest Headache for Greece's Coalition”, Wall Street Journal, 11/1/2012.

“Insight: Greek "Tax Cheat" Lists Yield One Suicide, No Convictions”, Reuters, 11/1/2012.

“Greece Running Out of Cash; Government Under Threat”, CNBC.com, 11/1/2012.

“New Twist in Greek Tax Saga”, Wall Street Journal, 10/28/2012.

“Tax-Evasion Allegations Dog Greece, Wall Street Journal”, 10/24/2012.

“Now on Greek Menus: Tax Battle”, Wall Street Journal, 10/5/2012.

“Greece Turns to London in Hunt for Tax Evaders”, International Herald Tribune, front page, 9/28/2012.

“Shocking Scale of Tax-Dodging Bleeds Greece Dry”, The Mail Online, 9/10/2012.

“Primary Greek Tax Evaders are the Professional Class”, The Guardian: Economics Blog, 9/9/2012.

“Tax Evasion in Greece: In Flagrante”, The Economist, 9/4/2012.

“Greek Tax Evasion, Mapped and Crunched”, The Financial Times: Alphaville, 9/4/2012.

“How Greek Taxpayers Hide 11 Billion Euros a Year”, The New York Times: The 6th Floor, 9/1/2012.

“Greeks Hide Tens of Billions From Tax Man”, WSJ Real Time Economics Blog, 7/9/2012.

“Hidden Greece”, The Wall Street Journal, 7/9/2012.

“How Greek Tax Evasion Helped Sink the Global Economy”, The Washington Post, 7/9/2012.

NON-ACADEMIC WORK EXPERIENCE

Petrola Hellas S.A. (Current Hellenic Petroleum S.A.), 2002-2003

Procter & Gamble Hellas, 2001-2002

PERSONAL INFORMATION: Two children born 2014 and 2021.