# Consumer Bankruptcy:
# the Role of Financial Frictions*

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## This version: June 2022

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**Abstract**

How do financial frictions affect household borrowing and default behavior? To what extent does frictional financial intermediation affect the welfare implications of consumer bankruptcy regulations? To quantitatively address these questions, I develop an Aiyagari-type model with consumer default as well as an endogenous banking leverage constraint. Borrowing prices depend on idiosyncratic default premia and aggregate banking capitalization. To inform the policy debates over bankruptcy strictness in consumer credit markets, I evaluate the welfare implications of several policy counterfactuals. I find that stricter bankruptcy regimes, through either higher wage garnishment or longer borrowing exclusion, result in aggregate welfare gains. Financial frictions have an asymmetric impact on the welfare assessments of the policy experiments.

**Keywords**: Consumer Credit, Bankruptcy, Default, Financial Frictions

**JEL Classifications**: D14, E44, K35

# 1 Introduction

Consumer credit serves as an important financial instrument for households in smoothing consumption. In the U.S., more than 40% of households had credit card debts, and the outstanding revolving consumer credit was over one trillion in 2019.[1] It has been widely shown in the literature that financial frictions affect financial intermediation (Bernanke and Gertler, 1989; Gertler and Kiyotaki, 2010; Gertler and Karadi, 2011). Some papers have suggested that consumer credit markets are influenced by financial frictions. For example, Nakajima and Ríos-Rull (2014) and Fieldhouse, Livshits, and MacGee (2016) study the business cycles of credit card debt and Chapter 7 bankruptcy. They both find that adding countercyclical intermediation costs can help account for the high volatility of consumer credit. Dempsey and Ionescu (2022) document that interest rate spreads of credit cards observed in the data cannot be explained solely by household heterogeneity and argue that banks adopt time-varing lending standards over business cycles.

Consumer bankruptcy provides essential insurance for households to smooth out the effects of adverse financial events. Households can discharge unaffordable debts by defaulting. However, bankruptcy leniency results in higher default risks and increased borrowing costs. The welfare implication of a bankruptcy law thus depends on the evaluation of these two counteracting forces.[2] The trade-off between the two forces has been quantitatively investigated in the literature under various theoretical frameworks with a focus on credit-demand factors. For example, idiosyncratic income and expenditure risks, life-cycle earnings profile, temptation and self-control (Athreya, 2002; Livshits, MacGee, and Tertilt, 2007; Nakajima, 2017). However, no work has been done to analyze the effects of credit-supply factors.

How do financial frictions affect household borrowing and default behavior? Through what channels and to what extent does frictional financial intermediation shape the welfare implications of consumer bankruptcy regulations? To address these questions, I extend the workhorse model of consumer credit and default in Chatterjee, Corbae, Nakajima, and Ríos-Rull (2007). They study a heterogeneous agent model with consumer default. Households receive stochastic endowments of labor productivity and face preference shocks. If hit by a preference shock, a household becomes impatient with a lower dis-

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[1] The Survey of Consumer Finances (SCF) and the Federal Board of Governors G.19 series in 2019.

[2] The trade-off between the two forces for a bankruptcy regime has been coined the insurance-efficiency trade-off in the default literature (Zame, 1993).

count factor. She thus takes up a larger loan than she would have taken with the baseline (higher) discount factor. Households can file for bankruptcy at default costs, including wage garnishment in the filing period and bad credit history in the subsequent periods. Households with a bad credit history are excluded from borrowing markets, but their flags could be erased stochastically. Following Chatterjee, Corbae, Dempsey, and Ríos-Rull (2020), I introduce the extreme value shocks to default decisions to capture the effects of other unobservable heterogeneity that are not modeled under my framework. Banks have full information about households and thus charge each borrower her risk-based interest price. Crucially, there is no friction in financial intermediation, and banks can be entirely financed with external deposits.

I extend their framework by adding financial frictions. In particular, I focus on the one proposed by Gertler and Kiyotaki (2010) and Gertler and Karadi (2011) (hereafter, the GK-type frictions).[3] They assume that an agency problem exists between banks and creditors (i.e., savers) since banks may default by diverting assets if the continuation value for banks is lower than the diverting benefits. The benefits are larger if banks have more external funding via deposits. An incentive constraint thus comes into effect to limit banks' ability to manage assets and prevent banks from diversion. Therefore, banks face an endogenous leverage constraint and must accumulate sufficient net worth to conduct lending services. Banks use deposits and net worth to issue loans to firms and households. Firms commit to repayment, but households may default.[4] To my knowledge, I am the first one to explicitly model consumer default and financial frictions under a heterogeneous agent framework.

In my model, borrowing prices depend on loan size, household characteristics, and aggregate banking net worth. A household's assessed default risk is high if she takes a large loan or has a bad future income prospect. As a result, banks charge her a high borrowing interest rate today to compensate for the potential default loss in the future. In addition, when banks possess little net worth and thus become highly leveraged, they are incentivized to charge a premium for all loans uniformly. As a result, future asset returns increase, and diverting the claims on these assets today becomes less profitable for banks. I contribute to the consumer finance literature by considering the endogenous effects of aggregate banking capitalization on individual borrowing costs.

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[3] In the following, I will use the terms financial frictions and the GK-type frictions interchangeably.

[4] The assumption that firms cannot default is meant to keep the model simple and focus on consumer default. In practice, firms can default under Chapter 11, for example.

To understand the effects of financial frictions on consumer credit markets, I calibrate my model to the U.S. economy in 2004 to avoid the effects of the Bankruptcy Abuse Prevention and Consumer Protection Act of 2005 (BAPCPA). Most parameters are exogenously determined by direct empirical evidence or estimates from the literature. I internally calibrate the dispersion of the extreme value distribution and the probability of preference shocks to match the Chapter 7 default rate and the banking leverage ratio in the data. My calibrated model can account for several untargeted data moments, such as the average credit card interest rate and debt-to-earnings ratio.

Under my calibrated framework, incentive and divestment channels endogenously emerge due to financial frictions. If the banking leverage ratio is too high and thus the incentive constraint becomes binding, the incentive premium occurs as a compromise between banks and depositors. The incentive channel captures the direct effects that the incentive premium results in increased borrowing prices. The divestment channel refers to the indirect effects of the incentive premium on wages. Higher borrowing costs reduce the bank lending to firms for capital investment. As a result, wages decrease in light of the complementarity between capital and labor. The results suggest that both channels shape the outcomes in consumer credit markets, and either incentive or divestment channel has the same qualitative effects. Quantitatively, the contribution of the incentive channel is more substantial than the divestment channel.

Consumer credit and its effects on households have been a crucial policy subject in the U.S. For example, the most significant reform in recent years was the 2005 BPACPA which limited the provision of personal bankruptcy via increased out-of-pocket filing costs. The Consumer Financial Protection Bureau (CFPB) was established in 2010 and aims to protect consumers in consumer finance markets. Many papers in the literature have evaluated the welfare effects of several policy proposals. However, I am the first to inform the effects of consumer credit regulations under a theoretical framework that features both consumer default and financial frictions. Importantly, I also take into account the transition dynamics of policy changes for the welfare evaluation of households.[5]

First, I investigate the welfare effects of wage garnishment and borrowing exclusion. Higher garnishment and longer exclusion stand for stricter bankruptcy regimes, whereas

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[5] This consideration is important because households are infinite-lived and have different initial states when confronting the policy reform. As a result, the welfare effects are often heterogeneous across households. Refer to Section 6 for details.

lower garnishment and shorter exclusion denote more lenient rules. I find that stricter (more lenient) regulations increase (decrease) overall welfare, regardless of policy instruments. Higher default costs make it more difficult for households to *smooth consumption across states* by defaulting, while easier to *smooth consumption over time* by borrowing at lower interest costs due to lower default premia (Zame, 1993). In equilibrium, households prefer smoothing over time in lieu of smoothing across states for three reasons: (1) the effective disposable incomes of households are almost always positive since there are no expenditure risks in my model;[6] (2) preference shocks cause households to over-borrow in the first place and then default if they fail to repay in the subsequent period; (3) default is costly because there are both short-term wage garnishment and long-term exclusion from borrowing markets. Under a stricter regime, the over-borrowing problem triggered by preference shocks is mitigated because lower borrowing rates allow impatient households to pay fewer interest expenses. Moreover, indebted households can roll over their debts—especially those are over-borrowed—at lower interest costs to avoid the punishments for default. The quantitative results suggest that the gains from lower borrowing costs are greater than the insurance loss from higher default costs under a stricter rule, and vice versa.

However, there is heterogeneity across households under the borrowing exclusion counterfactual: households with good credit history gain, while those with bad credit history lose. As discussed previously, households should benefit significantly from lower borrowing prices for consumption smoothing. So, why are households with bad credit history worse off under longer exclusion? The answer is straightforward. The reform directly impacts those households already with bankruptcy flags. Although they can benefit from lower interest costs when regaining access to borrowing markets in the future, they must first endure longer exclusion from borrowing markets than they would have to under the benchmark policy. For this subgroup of households, it turns out that the loss of borrowing ability in the short run outweighs the benefits from lower borrowing costs in the long run.

Second, I explore to what extent financial frictions shape the welfare conclusions. I begin by comparing the welfare implications of the proposed policy experiments with

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[6] To be specific, the effective disposable income is defined as the sum of wage earnings and either savings revenues or loan payments. Under a model where households face significant expenditure risks, a more lenient bankruptcy rule is beneficial in terms of welfare, e.g., see Livshits et al. (2007).

and without financial frictions. I find that the welfare sensitivity to bankruptcy strictness with financial frictions is larger than the one without financial frictions. This difference results from the extra effects of bankruptcy regulations on borrowing costs and wages through the incentive and divestment channels. Under a more lenient regime, higher default risks give rise to higher relative prices of borrowing in terms of saving. As a result, banks receive more deposits and face a higher leverage ratio. When financial frictions exist, banks must charge a higher incentive premium to mitigate their incentive conflicts with depositors. The higher premium results in increased borrowing costs and decreased wages via the incentive and divestment channels in equilibrium. Both price changes work against household benefits and thus cause extra welfare losses. On the contrary, a stricter code yields additional welfare gains from lower borrowing costs and higher wages.

I then evaluate the welfare implications of the policy proposals with different degrees of financial frictions. Interestingly, I find that financial frictions have an asymmetric impact on the welfare results: (1) stronger financial frictions strengthen the negative welfare effects of a more lenient rule but attenuate the positive welfare effects of a stricter code; and (2) weaker financial frictions lead to the opposite results. The asymmetry arises because the effects of incentive and divestment channels on borrowing prices and wages are positively related to the degree of financial frictions. A higher degree of financial frictions means a severer agency problem. Ceteris paribus, banks have to charge a higher incentive premium to be aligned with depositors' incentives. Accordingly, borrowing costs increase further, and wages fall lower. Both limit households in smoothing consumption. As a result, with a higher degree of financial frictions, a more lenient regime results in greater welfare losses, and a stricter rule is less welfare-improving. In contrast, weaker financial frictions result in lower borrowing costs and higher wages in equilibrium. Both price variations are beneficial to households and lead to extra welfare gains. Therefore, a more lenient code becomes less welfare-reducing, and a stricter rule yields larger welfare gains.

The rest of the paper is organized as follows. I begin in section 2 by giving an overview of the related literature. Section 3 presents the theoretical framework. Section 4 discusses the calibration of the model. In Section 5, I demonstrate the two channels that emerge because of financial frictions. Section 6 presents the policy experiments and explores the role of financial frictions in the welfare implications of consumer bankruptcy regulations. Sections 7 concludes with potential avenues for further research.

# 2 Related Literature

In this section, I discuss the literature related to this paper. I begin with papers in the consumer finance and financial frictions literature that are close to my theoretical framework. Then, I focus on the literature about the welfare implications of consumer bankruptcy regulations.

My theoretical framework is based on the consumer default workhorse models developed by Chatterjee et al. (2007) and Livshits et al. (2007). In their papers, households are allowed to file for bankruptcy to insure themselves against idiosyncratic shocks—for instance, income and expenditure uncertainty. Both Chatterjee et al. (2007) and Livshits et al. (2007) assume that financial intermediaries are funded fully with deposits from household savers. In addition, intermediaries can fulfil any liquidity needs by household borrowers through the expansion of their balance sheets. It implies that intermediaries do not possess any internal funding and thus have an infinite leverage ratio. I depart from this assumption by introducing a more realistic modeling of financial intermediation into a canonical model of consumer default.

My paper is also closely related to the literature on financial frictions. There are many types of financial frictions in the macro literature. The most relevant one for the paper is the one developed by Gertler and Kiyotaki (2010) and Gertler and Karadi (2011) For example, Lee, Luetticke, and Ravn (2020) study the implications of the GK-type frictions on individual's marginal propensity to consume (MPC) in a heterogeneous agent new Keynesian (HANK) model. Arslan, Guler, and Kuruscu (2020) build a mortgage default model with the GK-type frictions to study the boom and bust in housing markets. My contributions to this strand of literature include: (1) developing a heterogeneous agent framework that features both consumer default and the GK-type frictional financial intermediaries; and (2) studying the implications of personal bankruptcy regimes under the innovative framework.

The welfare effects of consumer bankruptcy laws have been studied in the literature. First, most papers focus on the role of credit-demand factors, whereas no work has been done to quantify the credit-supply effects. In addition to idiosyncratic income and expenditure risks, Livshits et al. (2007) emphasize the importance of life-cycle earnings profile in the welfare assessment of alternative bankruptcy rules. Nakajima (2017) study the welfare

implications of the 2005 Bankruptcy Reform in a model with household temptation and self-control. Chatterjee et al. (2020) develop a consumer default model with asymmetric information between borrowers and lenders to investigate the role of borrower reputation in credit markets. Exler, Livshits, MacGee, and Tertilt (2020) analyze consumer credit markets with behavioral households who are over-optimistic about their income realizations. Sun (2022) study the role of the intra-household insurance via spousal earnings in the welfare outcomes of consumer bankruptcy regulations. Compared to these papers, I focus on financial frictions and quantify its effects on consumer borrowing and default behavior.

Second, several papers have explored the welfare consequences of several policy proposals to regulate consumer finance markets. For example, Athreya (2002) and Li and Sarte (2006) find welfare gains from abolishing personal bankruptcy. Both Athreya (2002) and Chatterjee et al. (2007) find positive welfare effects of means-testing. Livshits et al. (2007) compare the welfare outcomes between the Chapter 7 bankruptcy code versus long-term repayment plans. Chen and Zhao (2017) and Exler (2019) study the effects of repayment plans via wage garnishment on endogenous labor supply. Chen and Corbae (2011) investigate the welfare consequences of the removal of bankruptcy flags and find marginal welfare gains of erasing the flag after one year. See also Exler and Tertilt (2020) for a recent survey. I contribute to the literature by exploring the welfare effects of wage garnishment and the removal of bankruptcy flags while taking into account financial frictions. Moreover, I solve the transition dynamics for each household towards the new policy equilibrium, along with the aggregate leverage adjustment by financial intermediaries. Hence, I can evaluate the welfare gain or loss from a policy change for each household.

# 3   The Model

Time is discrete and infinite. I follow the convention of dynamic programming that the time subscript is removed, and the next-period variable is expressed with prime $'$. The market is incomplete. There is a unit continuum of households. In addition, there exist firms and banks. Both operate in perfectly competitive markets. Firms produce homogeneous goods using a constant returns to scale technology. Banks offer saving and lending services in one-period assets and unsecured loans, respectively.

In each period, households survive at rate $\rho$, and those who die are replaced by new-

born households. Household labor productivity $e$ is composed of three components: (1) the permanent labor productivity $e_1$ is fixed at birth; (2) the persistent labor productivity $e_2$ is drawn from a stationary finite-state Markov process $Q^{e_2}(e_2'|e_2)$; and (3) the transitory labor productivity $e_3$ is determined by an i.i.d. process $Q^{e_3}(e_3)$. The total household labor productivity is defined as $e = e_1 \times e_2 \times e_3$. Newborns draw their labor productivity from the initial distributions $G^{e_1}(e_1)$, $G^{e_2}(e_2)$, and $G^{e_3}(e_3)$. All the realization of labor productivity are independent across households. For brevity, I use $Q^e(e'|e)$ to denote the evolution of total labor productivity and $G^e(e)$ for the newborn distribution in the following discussions. In addition, households face i.i.d. preference shocks $\nu \sim Q^\nu(\nu)$ that temporarily affect households' time preference measured by discount factors $\beta$. Household credit history $h$ summarizes household payment history in financial markets.

Households are risk-averse and derive utility from consumption $c$. They supply their labor force in the efficiency unit inelastically and receive wages earnings $w \cdot \exp(e)$. Households with good credit history $h = 0$ can either borrow or save an amount $a'$ at the discount price $q$ with banks. If a household with good credit history has any debt $a < 0$, she can choose to repay $d = 0$ or file for bankruptcy $d = 1$. If defaulting, she can discharge her debt $a = 0$ but her wage earnings are subject to garnishment at rate $\eta$ and her credit history turns bad $h' = 1$. In addition, neither saving nor borrowing is allowed in the filing period. Households with bad credit history $h = 1$ are excluded from the borrowing markets but can save at the risk-free rate $r_f$. A bankruptcy flag could be erased with probability $\mathbb{P}_h$. Household states are summarized as $(a, e, \nu, h)$. The cross-sectional distribution of households is denoted by $\mu(a, e, \nu, h)$.

Firms produce homogeneous goods using physical capital $K$ and aggregate labor in the efficiency unit $E \equiv \int \exp(e) \, d\mu$ with a standard Cobb-Douglas technology of capital share $\alpha$. Capital spending must be financed with bank loans and firms commit to full repayment. Capital depreciates at rate $\delta$.

There is a unit continuum of risk-neutral banks owned by foreign investors that are not modeled in the economy.[7] Banks might exit the industry at rate $(1 - \psi)$ and pay their accumulated net worth as dividends to foreign owners. Those who leave are replaced by newly entering banks with some start-up funds $\omega$ from foreign investors. The objective of banks is to maximize the sum of future dividends discounted at $r_f$. To this end, banks use

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[7] If necessary, banks can either borrow or save at $r_f$ in the international financial markets to balance their domestic positions.

their internally accumulated net worth $N$ and deposits externally from household savers $S'$, to lend to firms $K'$ and household borrowers $L'$. Since banks have full information regarding households, banks can compute risk-based discount borrowing prices $q(a', e)$, conditional on loan size $a'$ and household characteristics $e$.

Crucially, financial frictions arise endogenously because of an agency problem between banks and depositors (Gertler and Kiyotaki, 2010; Gertler and Karadi, 2011). After determining asset positions $(K' + L')$, banks can sell the claims on these assets in secondary frictionless markets, and abscond with a fraction $\theta$ of the asset sales. To prevent banks from diverting assets, the continuation value of banks must be greater than or equal to the gain from asset diversion. This concern translates into an incentive constraint that restricts the ability of banks to asset management.

The rest of the section is structured as follows. Section 3.1 summarizes the timing in each period. Section 3.2 details the household problem. Section 3.3 sketches the standard firm problem. The problem of banks is presented in Section 3.4, where I introduce the set-up of financial frictions. Section 3.5 discusses the evolution of the cross-sectional household distribution. I close the section by defining the equilibrium in Section 3.6.

## 3.1 Timing

The timing in every period is summarized as follows:

1. Households begin each period with state $(a, e, v, h)$.

2. Given borrowing prices $q(a', e)$, households with good credit history $h = 0$ choose to either repay debt $d = 0$ or file for bankruptcy $d = 1$.

   - If $d = 0$, they also choose $a'$ and consume $c = w \cdot \exp(e) + a - q(a', e) \cdot a'$.

   - If $d = 1$, they consume the leftover earnings $c = (1 - \eta) \cdot w \cdot \exp(e)$ and their credit history turns bad $h' = 1$.

3. Households may die at a rate of $(1 - \rho)$.

   - Among households who survive, $e'$ and $v'$ are drawn from $Q^e(e'|e)$ and $Q^v(v')$. Bad credit history could be removed with probability $\mathbb{P}_h$.

- Newborn households begin with no assets $a' = 0$, labor productivity $e'$ drawn from $G^e$, no present bias $v' = 1$, and good credit history $h' = 0$.

## 3.2 Households

Households take as given the bank discount pricing function $q(a', e)$. At the beginning of each period, households with good credit history $h = 0$ can choose between full repayment $d = 0$ and filing for bankruptcy $d = 1$.

Following Chatterjee et al. (2020), I introduce the action-specific utility shocks. These shocks are i.i.d. across time and households. For each household and action between repayment and default $d$, an unobservable additive utility shock $\epsilon^d$ is drawn from an extreme value distribution. These shocks capture other unobservable heterogeneity that affects household default decision in a reduced but tractable way.[8]

The value function of households with good credit history is thus given by:

$$V(\epsilon, a, e, v, h = 0) = \max_d \left[ V^{d=0}(a, e, v, h = 0) + \epsilon^{d=0}, V^{d=1}(q, e, v, h = 0) + \epsilon^{d=1} \right], \quad (1)$$

where $\epsilon^d$ is drawn from the following extreme value distribution $EV(\epsilon^d)$:

$$EV(\epsilon^d) = \exp\left\{ -\exp\left( -\frac{\epsilon^d - \mu_\epsilon}{\zeta} \right) \right\}, \quad (2)$$

where $\zeta > 0$ determines the variance of the shock and $\mu_\epsilon = -\zeta \cdot \gamma_E$ makes the shock mean zero and $\gamma_E$ is the Euler's constant.

The conditional value function of repayment is given by:

$$V^{d=0}(a, e, v, h = 0) = \max_{a'} \left[ u\left( w \cdot \exp(e) + a - q(a', e) \cdot a' \right) \right.$$
$$\left. + v \cdot \beta \cdot \rho \cdot \sum_{(e', v')} Q^e(e'|e) \cdot Q^v(v') \cdot V(a', e', v', h' = 0) \right], \quad (3)$$

where the utility function defined on consumption $u(c)$ is additively separable over time, continuous, increasing, and concave. The conditional value function of defaulting is then

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[8] The extreme value shocks can help with numerical convergence when there are discrete choice variables. See, for example, Iskhakov, Jørgensen, Rust, and Schjerning (2017).

given by:

$$V^{d=1}(a,e,\nu,h=0) = u\left((1-\eta) \cdot w \cdot \exp(e)\right)$$
$$+ \nu \cdot \beta \cdot \rho \cdot \sum_{(e',\nu')} Q^e(e'|e) \cdot Q^\nu(\nu') \cdot V(a'=0, e', \nu', h'=1), \quad (4)$$

where recall that $\eta$ denotes the wage garnishment rate. Moreover, I assume that default is restricted to households with debts larger than the respective default costs. That is, filing for bankruptcy is feasible only if $a < -\eta \cdot \exp(e)$.

Under the distributional assumption on the utility shocks in Equation 2, the default choice probability $g_d$ takes the following form:

$$g_d(a,e,\nu,h=0) = \begin{cases} \dfrac{\exp\{V^{d=1}(a,e,\nu,h=0)/\zeta\}}{\exp\{V^{d=0}(a,e,\nu,h=0)/\zeta\} + \exp\{V^{d=1}(a,e,\nu,h=0)/\zeta\}} & \text{if } a < -\eta \cdot \exp(e); \\ 0 & \text{otherwise.} \end{cases} \quad (5)$$

The unconditional value function of households with good credit history is then given by:

$$V(a,e,\nu,h=0) = \mathbb{E}_\epsilon V(\epsilon, a, e, \nu, h=0)$$
$$= \zeta \cdot \ln\left(\exp\left\{\frac{V^{d=0}(a,e,\nu,h=0)}{\zeta}\right\} + \exp\left\{\frac{V^{d=1}(a,e,\nu,h=0)}{\zeta}\right\}\right). \quad (6)$$

The value function of households with bad credit history $h = 1$ is given by:

$$V(a,e,\nu,h=1) = \max_{a' \geq 0}\left[ u\left(w \cdot \exp(e) + a - \bar{q} \cdot a'\right) + \nu \cdot \beta \cdot \rho \cdot \sum_{(e',z',h')} Q^e(e'|e) \cdot Q^\nu(\nu')\right.$$
$$\left. \cdot \left(\mathbb{P}_h \cdot V(a', e', \nu', h'=0) + (1 - \mathbb{P}_h) \cdot V(a', e', \nu', h'=1)\right)\right], \quad (7)$$

where $\bar{q} \equiv \rho/(1+r_f)$ denotes the discount risk-free rate and bad credit record could be removed with probability $\mathbb{P}_h$. I use $\mu(a,e,\nu,h)$ to denote the cross-sectional distribution of households.

## 3.3 Firms

Firms produce homogeneous goods $Y$ using physical capital and aggregate labor in the efficiency unit with a standard Cobb-Douglas technology:

$$Y = F(K, E) = K^\alpha E^{1-\alpha}, \tag{8}$$

where $\alpha$ denotes capital share and aggregate labor in the efficiency unit is defined as:

$$E = \sum_{(a,e,v,h)} \exp(e) \cdot \mu(a, e, v, h). \tag{9}$$

Firms finance capital expenses via bank borrowing and commit to repaying. Profit maximization implies the rate of return on physical capital and wages are given by:

$$1 + r_k = F_K(K, E) + (1 - \delta), \tag{10}$$

$$w = F_E(K, E), \tag{11}$$

where $\delta$ denotes the capital depreciation rate.

## 3.4 Banks

There is a unit continuum of risk-neutral banks indexed by $j \in [0, 1]$, owned by foreign investors. A bank $j$ uses its accumulated net worth $n$, deposits from household savers $s'$ to lend to firms $k'$ and household borrowers $l'$. Its balance sheet constraint is given by:

$$k'_j + l'_j = n_j + s'_j + \tau'_j, \tag{12}$$

where $\tau'$ denotes the amount that a bank either borrows or lends to the international markets at $r_f$ to balance its domestic positions.

The next-period net worth of bank $j$ is computed as the gross returns on lending to firms and households net of the principal and interest payments to savers and the international markets. That is,

$$n'_j = (1 + r'_k) \cdot k'_j + (1 + r'_l) \cdot l'_j - (1 + r_f) \cdot (s'_j + \tau'_j), \tag{13}$$

$$= (r'_k - r_f) \cdot k'_j + (r'_l - r_f) \cdot l'_j + (1 + r_f) \cdot n_j, \tag{14}$$

where $r'_l$ denotes the rate of return on household lending and the second equality results from plugging Equation (12).

Taking prices as given, a bank $j$ chooses $\{k'_j, l'_j, s'_j\}$ to maximize the discounted sum of dividends paid to foreign investors. Following Gertler and Karadi (2011), I introduce an agency problem between banks and their creditors (i.e., depositors): after determining its asset portfolio, a bank $j$ can divert a fraction $\theta$ of total assets and transfer the benefits to foreign investors.[9] Therefore, creditors require that the banking continuation value must be greater than or equal to the diverting gain and $\theta$ represents the degree of financial frictions. The objective problem of bank $j$ is thus given by:

$$W(n_j) = \max_{\{k'_j, l'_j, s'_j\}} \left(\frac{1}{1 + r_f}\right) \left[(1 - \psi) \cdot n'_j + \psi \cdot W\left(n'_j\right)\right] \tag{15}$$

$$\text{s.t.} \quad n'_j = (r'_k - r_f) \cdot k'_j + (r'_l - r_f) \cdot l'_j + (1 + r_f) \cdot n_j, \tag{16}$$

$$W(n_j) \geq \theta \cdot \left(k'_j + l'_j\right), \tag{17}$$

where Equation (17) denotes the incentive constraint.

**Proposition 1.** A solution to the constrained optimization problem from Equation (15) to (17) can be characterized by:

$$W(n_j) = \xi \cdot n_j, \tag{18}$$

$$\xi = \frac{1 - \psi + \psi \cdot \xi'}{1 - \lambda}, \tag{19}$$

$$\lambda = \max\left\{1 - \left(\frac{1 - \psi + \psi \cdot \xi'}{\theta}\right) \cdot \left(\frac{N}{K' + L'}\right), 0\right\}, \tag{20}$$

$$\iota = \lambda \cdot \theta \cdot \left(\frac{1 + r_f}{1 - \psi + \psi \cdot \xi'}\right), \tag{21}$$

where $\xi$ denotes the marginal value of banking net worth, $\lambda$ stands for the multiplier on the incentive constraint, $N$, $K'$, and $L'$ are aggregate net worth and lending to firms and households, and $\iota$ denotes the incentive premium.

*Proof.* See Appendix A.1. □

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[9] In particular, banks can sell their clams on firm and household lending in international secondary frictionless markets. Creditor can then recover a fraction $(1 - \theta)$ of total assets through a judicial process.

Proposition 1 is standard in the literature, e.g., see Bocola (2016). There are four important observations: (1) $\xi$ is independent of bank-$j$-specific variables, implying banks are symmetric;[10] (2) whether the incentive constraint binds ($\lambda > 0$) or not ($\lambda = 0$) depends on the banking leverage ratio $\left(\frac{K'+L'}{N}\right)$; (3) if binding, $\lambda$ decreases with $N$; (4) $\iota$ is proportional to $\lambda$ (to what extent the incentive constraint is binding) and $\theta$ (the degree of financial frictions) but inversely to $(1 + r_f)^{-1}$, $\psi$, and $\xi'$ (the degree of banks being forward-looking).

Given Proposition 1, the no-arbitrage conditions can be derived as:

$$r'_k - r_f = r'_l - r_f = \iota \geq 0. \tag{22}$$

Equation (22) shows that the excess returns on lending to firms and households equal the incentive premium $\iota$. The explanation for the extra interest wedge is straightforward. When the diverting benefit is greater than the banking continuation value (i.e., the incentive constraint becomes binding), banks are incentivized to charge the incentive premium and attache it to the asset returns for equalizing the incentive constraint. On the one hand, higher asset returns result in an increased continuation value. On the other hand, firms and households decrease their borrowings with banks because of higher borrowing costs. As a result, total assets decrease and so does the diverting gain.

Since households can discharge their debts by defaulting and banks have full information, banks provide risk-based borrowing prices conditional on loan size and household characteristics. In particular, the expected repayment for a borrowing contract of $a'$ can be computed as:

$$R(a', e) = \sum_{(e', v')} Q^e(e'|e) \cdot Q^v(v') \cdot \Big[ \big(1 - g_d(a', e', v')\big) \cdot (-a')$$
$$+ g_d(a', e', v') \cdot \eta \cdot w' \cdot \exp(e') \Big], \tag{23}$$

where credit status $h, h'$ are ignored for brevity as only those with good credit history can borrow. The bank loan pricing function is thus given by:

$$q(a', e) = \rho \cdot \frac{R(a', e)}{(1 + r_f + \iota) \cdot (-a')}. \tag{24}$$

---

[10]Symmetry means that all banks choose the same leverage ratio and, as a result, their asset positions are proportional to their accumulated net worth.

Note that the canonical case without financial frictions, e.g., Chatterjee et al. (2007) and Livshits et al. (2007), is nested in Equation (24) when banks are not allowed to divert any assets, i.e., $\theta = 0$. Under this case, $\iota$ equals zero by construction.

I can derive the evolution of aggregate banking net worth. It consists of the net worth of existing banks $N'_{existing}$ and the one of newly entering banks $N'_{new}$. Among the existing banks, their net worth can be summed up due to the symmetry property and only a fraction $\psi$ of them may stay. $N'_{existing}$ is thus given by:

$$N'_{existing} = \psi \cdot \left[ \iota \cdot \left( K' + L' \right) + (1 + r_f) \cdot N \right]. \tag{25}$$

Each new entrant receives from foreign investors a start-up fund equal to a fraction $\left( \frac{\omega}{1 - \psi} \right)$ of the total assets that banks have managed (Gertler and Karadi, 2011). The aggregate net worth of new entrants is thus given by:

$$N'_{new} = \omega \cdot \left( K' + L' \right). \tag{26}$$

Therefore, the evolution of aggregate banking net worth is defined as:

$$N' = \psi \cdot \left[ \iota \cdot \left( K' + L' \right) + (1 + r_f) \cdot N \right] + \omega \cdot \left( K' + L' \right). \tag{27}$$

Note that $\omega$ can help match the targeted banking leverage ratio. Hence, it will be chosen such that the targeted ratio is supported and there is no international lending or borrowing $T = \int \tau_j \, dj$ in equilibrium.

## 3.5 Evolution of the Household Distribution

The probability for an individual to move from state $(a, e, v, h)$ to $(a', e', v', h')$ is governed by the following mapping:

$$
\begin{aligned}
T(a', e', v', h' | a, e, v, h) = {} & \rho \cdot \mathbb{I}_{[a' = g_a(a, e, v, h)]} \cdot Q^e(e' | e) \cdot Q^v(v') \cdot Q^h(h' | h) \\
& + (1 - \rho) \cdot \mathbb{I}_{[a' = 0]} \cdot G^e(e') \cdot \mathbb{I}_{[v' = 1]} \cdot \mathbb{I}_{[h' = 0]},
\end{aligned} \tag{28}
$$

where $g_a(a, e, v, h)$ denotes the policy function of households for assets and $Q^h(h' | h)$ characterizes the evolution of credit history consistent with $g_d$ and $\mathbb{P}_h$. Therefore, the cross-

sectional distribution of households $\mu$ evolves according to:

$$\mu'(a',e',v',h') = \sum_{(a,e,v,h)} T(a',e',v',h'|a,e,v,h) \cdot \mu(a,e,v,h). \tag{29}$$

## 3.6 Equilibrium

A stationary Recursive Competitive Equilibrium (RCE) is a set of (un)conditional value functions $V^*$ and $W^*$, household policy functions $g_a^*$ and $g_d^*$, factor prices $r_k^*$ and $w^*$, bank loan pricing function $q^*$ and expected repayment $R^*$, incentive multiplier $\lambda^*$ and premium $\iota^*$, aggregate variables $N^*$, $D^*$, $L^*$, and $K^*$, and a household distribution $\mu^*$ such that:

1. Household Optimality: $V^*(a,e,v,h)$, $g_a^*(a,e,v,h)$, and $g_d^*(a,e,v,h)$ satisfy Equation (3), (4), (5), (6), and (7) for all $(a,e,v,h)$.

2. Factor Prices: $r_k^*$ and $w^*$ satisfy Equation (10) and (11).

3. Bank Optimality: $W^*$, $\lambda^*$, $\iota^*$, $K^*$, and $N^*$ solve Equation (15), (16), (17), (21), and (27). $q^*(a',e)$ and $R^*(a',e)$ satisfy Equation (24) and (23) for all $(a',e)$, respectively.

4. Market Clearing Conditions: $L^*$ and $D^*$ are consistent with $g_a^*$ and $\mu^*$.

5. Stationary Distribution: $\bar{\mu}^*(a,e,v,h)$ solves Equation (29).

Note that the banking problem involves an occasionally binding constraint (i.e., the incentive constraint). Computing the banking leverage ratio requires the knowledge of the cross-sectional distribution of households. As a result, all equilibrium objects depend on the distribution via the incentive premium and solving the model numerically becomes a daunting task. To this end, I propose a bisection-based one-loop algorithm to solve the model. In a nutshell, I adopt a bisection procedure to deal with the occasionally binding incentive constraint. The one-loop algorithm is suggested by Hatchondo, Martinez, and Sapriza (2010) to accelerate the computation for solving models with endogenous default. Refer to Appendix B for computational details.

| Parameter | | Value | Source / Target |
|---|---|---|---|
| **Households** | | | |
| CRRA coefficient | $\gamma$ | 2 | Standard |
| Household survival rate | $\rho$ | 0.98 | Avg. working lifespan of 50 years |
| Household discount factor | $\beta$ | 0.9592 | Effective discount factor of 0.94 |
| **Production** | | | |
| Capital share | $\alpha$ | 0.36 | Standard |
| Depreciation rate | $\delta$ | 0.08 | Standard |
| **Financial market** | | | |
| Risk-free rate | $r_f$ | 0.04 | McGrattan and Prescott (2000) |
| Wage garnishment rate | $\eta$ | 0.25 | 25% of disposable income |
| Probability of flag removal | $\mathbb{P}_h$ | 0.10 | Avg. exclusion of 10 years |
| Bank survival rate | $\psi$ | 0.8926 | Avg. planning period of 10 years |
| Diverting fraction | $\theta$ | 0.2918 | 25% lower than the targeted ratio |
| Transfer to newly entering banks | $\omega$ | 0.0101 | 1% of total assets intermediated |
| **Exogenous processes** | | | |
| S.D. of permanent labor productivity | $\sigma_1$ | 0.448 | Storesletten et al. (2004) |
| AR(1) of persistent labor productivity | $\rho_2$ | 0.957 | Storesletten et al. (2004) |
| S.D. of persistent labor productivity | $\sigma_2$ | 0.129 | Storesletten et al. (2004) |
| S.D. of transitory labor productivity | $\sigma_3$ | 0.351 | Storesletten et al. (2004) |
| Support of household preferences | $(\nu_1, \nu_2)$ | (0,1) | Hand-to-mouth households |

Table 1: Exogenously Chosen Parameters

# 4 Calibration

The objective of this paper is to quantitatively investigate the implications of financial frictions for consumer bankruptcy. The model period is set to a year and calibrated to match the U.S. households in 2004 to circumvent the effects of the 2005 Bankruptcy Abuse Prevention and Consumer Protection Act (BAPCPA). My calibration strategy is threefold: (1) standard parameters are taken from the literature; (2) parameters with direct empirical counterparts are exogenously calibrated; and (3) the rest are internally chosen to match targeted data moments, including banking leverage ratio and Chapter 7 default rate. Table 1 provides an overview of the parameters with standard values and chosen exogenously. Internally calibrated parameters are presented in Table 2.

I set the CRRA parameter of the utility function $\gamma$ to 2, a standard value in the macro literature. Following Nakajima and Ríos-Rull (2014), the survival probability of households $\rho$ is set to 0.98, implying an average working life span of 50 years. I set the household discount factor $\beta$ equal to 0.9592, implying an effective discount factor of 0.94 as in

| Parameter | | Value | Target | Data | Model |
|---|---|---|---|---|---|
| Probability of preference shocks | $\mathbb{P}_\nu$ | 0.01057 | Banking leverage ratio | 4.57 | 4.57 |
| Dispersion of E.V. shocks | $\zeta$ | 0.02150 | Chapter 7 default rate (%) | 0.61 | 0.61 |

Table 2: Internally Calibrated Parameters

Livshits et al. (2007). The capital share of the Cobb-Douglas production function $\alpha$ and capital depreciation $\delta$ are set respectively to 0.36 and 0.08, both of which are standard values in the macro literature. The risk-free rate $r_f$ is set to 4%, aligned with the average return on capital reported in McGrattan and Prescott (2000). The wage garnishment rate $\eta$ is set to 25% of the disposable income. The average duration of bad credit history is 10 years, consistent with the regulations in the Fair Credit Reporting Act. This implies that the probability of flag removal $\mathbb{P}_h$ is 1/10. The bank survival rate $\psi$ is set to 0.8926 taken from Gertler and Karadi (2011), implying an average planning horizons of 10 years. The calibration for the fraction of asset diversion is suggestive. I choose $\theta = 0.2918$ such that the maximum banking leverage ratio below which the incentive constraint is always slack equals 3.43. This value is 25% lower than the targeted banking leverage ratio of 4.57. The start-up funds for new entrants to the banking industry $\omega$ are set to 1.01% of total assets that existing banks have managed in the last operational period.

The permanent, persistent, and transitory labor productivity processes are taken from Storesletten, Telmer, and Yaron (2004). I use their processes because they estimated them using labor earnings data at the household level from Panel Study of Income Dynamics (PSID) for the same time period considered in my paper. I approximate the permanent and transitory components with two-point and three-point uniform distributions, respectively. The persistent process is discretized with a three-state Markov chain using Adda and Cooper (2003). I assume that newborn households are endowed with: (1) the permanent labor productivity drawn randomly from the uniform distribution; (2) the persistent labor productivity drawn randomly according to the stationary distribution implied by the persistent process; and (3) zero transitory labor productivity. For preference shocks, I consider a two-point i.i.d. process with support $\mathcal{V} = \{\nu_1, \nu_2\}$ and probability $\mathcal{P}_\nu = \{\mathbb{P}_\nu, 1 - \mathbb{P}_\nu\}$. For computational simplicity, $\nu_1$ and $\nu_2$ are set to zero and unity. Hence, $\nu_1$-type households spend all incomes on consumption (i.e., hand-to-mouth) and $\nu_2$-type households are forward-looking without present bias.

I then internally calibrate the probability of preference shocks $\mathbb{P}_\nu$ and the dispersion parameter of the extreme value distribution $\zeta$ jointly by matching the banking leverage ratio and the Chapter 7 default rate. The banking leverage ratio in the data is calculated as the ratio of total assets to banking net worth among commercial banks in the U.S. over 2001-2004 using the Federal Board of Governors' seasonally adjusted H.8 series.[11] The Chapter 7 default rate in the data is computed as the total number of non-business Chapter 7 filings from American Bankruptcy Institute divided by the total number of U.S. households in 2004. The probability of preference shocks and the dispersion parameter of the extreme value distribution are accordingly set to 0.01057 and 0.02150, respectively. The former implies that each period there are around 1% of households who are hand-to-mouth. The small latter term indicates that the equilibrium default rate is explained mostly by the structural factors in my model instead of the extreme value shocks.

In addition, I evaluate the model fit on a set of untargeted moments that are standard in the consumer finance literature. This set includes the fraction of households in debt, the debt-to-earnings ratio, and the average borrowing interest rate. The first two statistics describe household borrowings at extensive margin (whether to borrow) and intensive margin (to what extent conditional on taking up a loan), respectively. The data and model moments are summarized in Table 3. For the fraction of households in debt in the data, I calculate the share of households with negative net worth in the 2004 Survey of Consumer Finances (SCF). In particular, I use the SCF-calculated net worth because it is aligned with the consolidated asset position of households in my model. I consider households with heads aged between 20 to 70 to be consistent with the calibration of household life expectancy and given my model does not account for childhood and retirement. I also exclude households with negative net worth greater than 120% of total income because these debts result most likely from entrepreneurial activity following Chatterjee et al. (2007). The debt-to-earnings ratio at the aggregate level in the data is also computed using the 2004 SCF. Debts are measured using the same SCF-calculated net worth as above and earnings are computed as wage income. The average borrowing interest rates are taken from Exler and Tertilt (2020). They compute the average interest rates for two types of unsecured consumer borrowings over 1995-1999 reported in the Federal Board of Governors G.19 series, adjusted by one-year ahead CPI inflation from the U.S. Bureau of Labor Statistics. The calibrated model does match these untargeted moments fairly well.

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[11] To be specific, banking net worth is defined as the difference between total assets and liabilities.

| Moment (in %) | Data | Model |
|---|---|---|
| Fraction of households in debt | 7.05 | 8.63 |
| Debt-to-earnings ratio | 2.56 | 1.87 |
| Average borrowing interest rate | 10.93 – 12.84 | 12.18 |

Table 3: Untargeted Moments: Data v.s. Model

# 5   Incentive and Divestment Channels

In addition to the existing mechanisms in a canonical consumer default model (Chatterjee et al., 2007; Livshits et al., 2007), the presence of financial frictions brings two new mechanisms into play: incentive and divestment channels. First, the agency problem between banks and depositors limits the ability of banks to acquiring external funding via deposits. This limitation is manifested in the form of an incentive constraint. If this constraint becomes binding, banks are incentivized to charge an extra premium attached uniformly to the asset returns in the next period. As a result, it becomes more costly for banks to divert the claims on these assets today and banks prefer continuation so as to collect higher returns. I call this premium the **incentive premium** and label this mechanism as the **incentive channel**. Second, a higher rate of return on assets results in decreased lending to firms in investing physical capital. Wages accordingly decrease because of the complementarity among production factors. Lower wage earnings reduces household consumption in equilibrium. I denote this mechanism as the **divestment channel**.

To quantify the effects of both channels on equilibrium outcomes and to understand which channel plays an more important role, I compute two equilibria where each channel is deactivated at a time. For each counterfactual, I report the outcomes of selective variables that are highly relevant in consumer credit markets and express the results in levels and in the percentage variations relative to the respective counterparts in the benchmark. These results are summarized in Table 4. The column "Benchmark" reports the benchmark results where two channels are activated. The column "Fixed Wage" reports the results where only incentive channel is activated. The column "Fixed Wage & No Premium" shows the results where both channels are muted.

Looking first at the results of fixed wage, one can see that, comparing to the benchmark, shutting down the divestment channel causes wages to increase by 2.90%, whereas incentive premium remains constant by construction. Higher wage earnings result in

| Variable | Benchmark | Fixed Wage | Fixed Wage & No Premium |
|---|---|---|---|
| Incentive channel | ✓ | ✓ | |
| Divestment channel | ✓ | | |
| *Levels* | | | |
| Wage | 1.15 | 1.19 | 1.19 |
| Incentive premium (%) | 0.63 | 0.63 | 0.00 |
| Conditional default rate (%) | 7.04 | 6.88 | 6.02 |
| Avg. borrowing interest rate (%) | 12.18 | 12.11 | 10.65 |
| Fraction of HHs in debt (%) | 8.63 | 8.69 | 9.08 |
| Debt-to-earnings ratio (%) | 1.87 | 1.90 | 1.96 |
| *% change w.r.t. benchmark* | | | |
| Wage | - | 2.90 | 2.90 |
| Incentive premium | - | 0.00 | -100.00 |
| Conditional default rate | - | -2.27 | -14.57 |
| Avg. borrowing interest rate | - | -0.59 | -12.58 |
| Fraction of HHs in debt | - | 0.69 | 5.14 |
| Debt-to-earnings ratio | - | 1.20 | 4.28 |

Table 4: Effects of Incentive and Divestment Channels

lower default risks. This leads to both decreased conditional default rate by 2.27% and decreased average borrowing interest rate by 0.59%. As a result, household borrowings rise at both extensive and intensive margins as the fraction of households in debt and the debt-to-earnings ratio both increase by 0.69% and 1.20%, respectively.

Focusing then on the results of fixed wage and no premium where I further deactivate the incentive channel, one can see that incentive premium drops by 100% to zero by construction. More importantly, deactivating the incentive channel greatly amplifies the effects of the removal of divestment channel. For instance, conditional default rate and average interest rate now drop significantly by 14.57% and 12.58% compared to the benchmark, respectively. Both the fraction of households in debt and the debt-to-earnings ratio also increase greatly by 5.14% and 4.28%. The results suggest that both channels affect the aggregate outcomes and the incentive channel is more quantitatively important.

# 6 Policy Experiments

Consumer credit markets are often regulated through bankruptcy laws by policy makers. However, the welfare implications of bankruptcy strictness is unclear *ex ante* and depends on the canonical efficiency-insurance trade-off discussed in Zame (1993). On the one hand, households can default to insure themselves against idiosyncratic risks. In other words, default helps them *smooth across states*. On the other hand, bankruptcy leniency prompts banks to charge higher borrowing prices to compensate larger default risks. Higher interest costs make it more difficult for households to *smooth over time*. In this section, I consider two sets of bankruptcy rules that are highly relevant in consumer credit markets: (1) short-term monetary bankruptcy costs via wage garnishment; and (2) long-term punishment via the exclusion from borrowing markets. I then quantitatively investigate the welfare implications of these policy proposals. In particular, I am interested in to what extent financial frictions affect the welfare conclusions.

To evaluate the welfare effects of an unanticipated policy reform, I adopt two metrics: (1) percentage gain/loss compared to the benchmark in the consumption equivalent variation (CEV) unit; and (2) fraction of households in favor of the policy reform (i.e., majority rule). In addition, I take into account the transition dynamics of policy changes because the policy effects are heterogeneous conditional on household initial states.[12] For convenience, I use superscripts *old* and *new* to denote the equilibrium objects under the old and new policies in the following discussions.

First, I measure the lifetime percentage change in flow consumption since an unanticipated policy change.[13] The welfare gain/cost $\tau(i)$ for household $i$ owning to an unanticipated new policy at $t = 1$ is defined as:

$$\mathbb{E}_1\left[\sum_{t=1}^{\infty} \nu_t \cdot (\beta\rho)^{t-1} \cdot u\left(\left(1 + \frac{\tau(i)}{100}\right) \cdot c_t^{old}(i)\right)\right] = \mathbb{E}_1\left[\sum_{t=1}^{\infty} \nu_t \cdot (\beta\rho)^{t-1} u\left(c_t^{new}(i)\right)\right]. \quad (30)$$

Positive $\tau(i)$ means households $i$ prefers the new policy, and vice versa. Given CRRA

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[12]Solving the transition dynamics is not trivial in my model with financial frictions because a policy change prompts banks to adjust their leverage ratios over time to the new equilibrium level. This process takes time and affects aggregate prices, including the incentive premium and wages.

[13]This consumption-based welfare measure is standard in the literature of business cycles dating back to Lucas (1987). See, for example, Mukoyama (2010) for applications under heterogeneous agent frameworks.

utility function with coefficient $\gamma$, $\tau(i)$ can be solved as:

$$\tau(i) = \left[ \left( \frac{\widetilde{V}_1(i)}{V^{old}(i)} \right)^{\frac{1}{1-\gamma}} - 1 \right] \times 100, \tag{31}$$

where $\widetilde{V}_1(i)$ denotes the transition value for household $i$ at $t = 1$ and $\widetilde{V}_t(i)$ converges to $V^{new}(i)$ when $t$ is sufficiently large.

In addition, I calculate the percentage of households in favor of the new policy as follows.

$$\sum_i \left[ \mathbb{I}_{[\tau(i)>0]} \cdot \mu^{old}(i) \right] \times 100, \tag{32}$$

where $\mathbb{I}$ denotes the indicator function which equals one if $\tau(i) > 0$ and zero otherwise; recall that $\mu$ denotes the cross-sectional distribution of households in equilibrium. When the new policy is introduced (i.e., at the beginning of $t = 1$), households are still distributed according to $\mu^{old}$. Thus, the idea is to check how many households prefer the new policy similar to majority rule. This measure can thus speak to political decision making.

## 6.1 Wage Garnishment

One of the bankruptcy regulation tools is the bankruptcy fees in the filing period. I model this cost using the wage garnishment rate to keep borrowers acting in good faith. To examine how wage garnishment rates affect the equilibrium outcomes, I simulate two counterfactuals where wage garnishment rates, relative to the benchmark value of 0.25, are decreased by 0.05 to 0.20 and increased by 0.05 to 0.30, respectively. The key equilibrium results of these policy experiments are summarized in Table 5. The column "Benchmark" reports the results in the calibrated model. The column "Lower Garnishment" shows the results of the policy counterfactual where bankruptcy law becomes more lenient due to a lower wage garnishment rate of 0.20. The column "Higher Garnishment" instead presents the results of the case where bankruptcy law becomes stricter due to a higher wage garnishment rate of 0.30.

Compared to the benchmark, a lower wage garnishment rate leads to an increased default rate because of lower default costs in the filing period. As a result, the average

| Variable | Lower Garnishment | Benchmark | Higher Garnishment |
|---|---|---|---|
| *Levels* | | | |
| | | | |
| Default rate (%) | 0.6652 | 0.6082 | 0.4322 |
| Avg. borrowing interest rate (%) | 14.3035 | 12.1829 | 8.9899 |
| Fraction of HHs in debt (%) | 6.7959 | 8.6335 | 11.2935 |
| Debt-to-earnings ratio (%) | 1.2858 | 1.8748 | 2.7372 |
| | | | |
| Banking leverage ratio | 4.8967 | 4.5652 | 4.1773 |
| Incentive premium (%) | 0.7071 | 0.6264 | 0.4893 |
| Wage | 1.1497 | 1.1538 | 1.1609 |
| *% change w.r.t. benchmark* | | | |
| | | | |
| Banking leverage ratio | 7.2613 | - | -8.4961 |
| Incentive premium | 12.8781 | - | -21.8868 |
| Wage | -0.3576 | - | 0.6160 |

Table 5: Policy Counterfactual of Wage Garnishment: Equilibria Comparison

*Notes*: The upper part of the table reports model moments in levels under the benchmark and the policy experiments of wage garnishment. The bottom part of the table shows the percentage variations of the selective moments under the policy experiments compared to the benchmark.

borrowing interest rate rises from 12.18% in the benchmark to 14.30%. Due to higher borrowing costs, both the fraction of households in debt (extensive margin) and the debt-to-earnings ratio (intensive margin) drop significantly. In addition, rising borrowing costs result in a higher borrowing price relative to saving, thereby leading to less unsecured loans and more deposits in equilibrium. Accordingly, banks become more externally financed with deposits and have a higher leverage ratio. Therefore, the incentive premium increases by 12.88% and wages decrease by 0.36% through the incentive and divestment channels mentioned previously in Section 5. In the case of a higher wage garnishment rate, all of these changes move in the opposite direction.

The converged transition paths of the banking leverage ratio for both policy counterfactuals are visualized in Figure 1, where Figure 1a plots the transition from benchmark to lower garnishment and 1b shows the transition from benchmark to higher garnishment. In both cases, the banking leverage ratio gradually converges to the new leverage ratios under the respective policy reforms. For example, the banking leverage ratio decreases from 4.57 to 4.18 under the policy experiment of higher garnishment. These numbers are consistent with the equilibrium banking leverage ratios reported in Table 5. In addition, one can see that there are salient discrete jumps in banking leverage ratios in the first pe-

Figure 1: Transition Paths of Banking Leverage Ratio
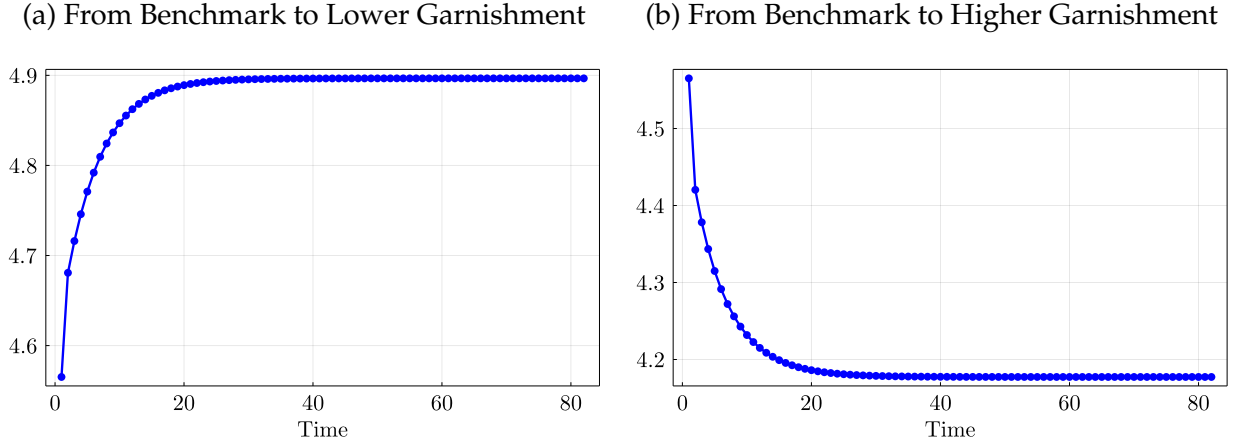
(a) From Benchmark to Lower Garnishment  (b) From Benchmark to Higher Garnishment



*Notes*: The unit of time is a year. The policy reform is unexpectedly announced at $t = 1$. The banking leverage ratio remains in the old equilibrium at $t = 0$ and converges to the new equilibrium at $t = 80$. The left figure illustrates the transition from benchmark ($\eta = 0.25$) to lower garnishment ($\eta = 0.20$). The right figure plots the transition from benchmark ($\eta = 0.25$) to higher garnishment ($\eta = 0.30$).

riod. This is because more (less) households default in response to an unexpected policy change of a more lenient (stricter) bankruptcy rule. Furthermore, borrowing prices and wages vary with the transition path of the banking leverage ratio through the incentive and divestment channels. For instance, under the counterfactual of a lower wage garnishment, the banking leverage ratio increases gradually to the higher equilibrium level. The incentive constraint thus becomes increasingly binding, and the incentive premium accordingly increases over time. As a result, households face progressively higher borrowing costs and lower wages along with the transition.

The welfare results of these policy counterfactuals for various subgroups of households are summarized in Table 6. The column "HH Proportion" describes the initial household distribution when the policy reform is announced. The column "CEV" reports the CEV in the percentage of the policy change relative to the benchmark. The column "Favor Reform" reports the fraction of households in favor of the new policy in percentage.

The welfare effects of decreasing or increasing wage garnishment rates are the opposite: a more lenient law through a lower wage garnishment rate is overall welfare-reducing for all households, whereas a stricter law through a higher wage garnishment rate is overall welfare-improving. On the one hand, a stricter bankruptcy regulation via higher default costs results in lower borrowing interest rates. On the other hand, a stricter

| Variable (in %) | | Lower Garnishment | | Higher Garnishment | |
|---|---|---|---|---|---|
| | HH Proportion | CEV | Favor Reform | CEV | Favor Reform |
| **Total** | 100.0000 | -0.1845 | 1.3450 | 0.2760 | 99.4748 |
| **Good credit history** | 94.9490 | -0.1889 | 1.4165 | 0.2810 | 99.5030 |
| Indebted | 9.0928 | -0.4267 | 15.5785 | 0.5917 | 94.5346 |
| Not indebted | 90.9072 | -0.1566 | 0.0000 | 0.2391 | 100.0000 |
| Patient | 98.9653 | -0.1868 | 1.4259 | 0.2791 | 99.5000 |
| Impatient | 1.0347 | -5.4868 | 0.5207 | 5.7604 | 99.7932 |
| **Bad credit history** | 5.0510 | -0.1062 | 0.0000 | 0.1866 | 98.9430 |

Table 6: Policy Counterfactual of Wage Garnishment: Welfare Implications

*Notes*: All results are measured when the policy reform is announced. The column "HH Proportion" describes the initial household distribution. The column "CEV" reports the CEV in the percentage of the policy change relative to the benchmark. The column "Favor Reform" reports the fraction of households in favor of the new policy in percentage. The row "Total" shows the aggregate results. The rows "Good credit history"/"Bad credit history" illustrate the results conditional on households with good/bad credit history. The rows "Indebted"/"Not indebted" present the results among households with good credit history who have debts/no debts. The row "Impatient" shows the results conditional on households with good credit history hit by preference shocks.

law makes it more costly to default in response to bad shocks.[14] In my model, the benefit from lower borrowing costs outweighs the loss from bankruptcy insurance through higher default costs. Therefore, a stricter (more lenient) bankruptcy regime results in a welfare gain (loss).

However, one might find counter-intuitive that households with bad credit history also prefer a stricter regulation. In fact, they have defaulted in the past with a lower wage garnishment. Therefore, a higher garnishment rate that is currently imposed does not directly impact those already with bad credit history. Although they are temporarily excluded from the borrowing markets, they might be able to borrow again in the future due to the removal of bad credit history. Hence, they could benefit from lower borrowing costs to smooth consumption. The results suggest that, for this subgroup, the gain from smoothing consumption at lower borrowing costs is greater than the insurance loss of higher default costs due to a stricter law.

In terms of the majority rule, almost all households prefer a higher garnishment rate,

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[14]This explanation refers to the canonical efficiency-insurance trade-off of a bankruptcy law between smoothing over time via intertemporal borrowing and across states by filing for bankruptcy (Zame, 1993).

while some indebted households prefer a lower rate. Why do not indebted households support a stricter bankruptcy reform unanimously as households with good credit history but without debts do? This is because this group of households have borrowed at lower interest costs under the benchmark policy and, after the implementation of a more lenient bankruptcy law, they can thus benefit timely from discharging debts at lower default costs if hitting by bad shocks in the subsequent period. Consequently, a lower wage garnishment rate is advocated by more indebted households compared to other household groups.

## 6.2 Exclusion from Borrowing Markets

Another approach to regulation in the consumer credit market is to keep track of consumer's credit history. A flag or bad record of bankruptcy filing remains on credit report for a certain period of time. During this period, consumer's borrowing ability is forbidden. In my model, this exclusion regulation is captured by the probability of flag removal $\mathbb{P}_h$. Recall that the benchmark calibration for $\mathbb{P}_h$ is set to 1/10, implying an average exclusion duration of 10 years. This period length of exclusion is consistent with the Fair Credit Reporting Act. For brevity, the converged transition paths of borrowing exclusion policy experiments are reported in Appendix C.

To examine the equilibrium and welfare effects of a shorter or longer duration of exclusion from borrowing markets, I simulate two counterfactuals where the probability of flag removal is increased to 1/5 and decreased to 1/15, respectively. They correspond to average exclusion duration of 5 and 15 years. The equilibrium results of these policy counterfactuals are summarized in Table 7 and the welfare outcomes in Table 8. The column "Shorter Exclusion" denotes the counterfactual where bankruptcy law becomes more lenient due to a higher probability of flag removal equal to 1/5. The column "Longer Exclusion" denotes the counterfactual where bankruptcy law becomes stricter due to a lower probability of flag removal equal to 1/15.

In Table 7, one can see that longer (shorter) exclusion results in lower (higher) default risks and thus lower (higher) borrowing interest rates. As a result, borrowings at extensive and intensive margins both rise (drop). In addition, banks become less (more) leveraged via less (more) deposits. A higher (lower) banking leverage ratio leads to higher (lower) incentive premium and lower (higher) wages. These results are qualitatively analogous to

| Variable | Shorter Exclusion | Benchmark | Longer Exclusion |
|---|---|---|---|
| *Levels* | | | |
| Default rate (%) | 0.6480 | 0.6082 | 0.5753 |
| Avg. borrowing interest rate (%) | 12.3257 | 12.1829 | 11.9688 |
| Fraction of HHs in debt (%) | 8.6259 | 8.6335 | 8.6814 |
| Debt-to-earnings ratio (%) | 1.8252 | 1.8748 | 1.9334 |
| Banking leverage ratio | 4.5832 | 4.5652 | 4.5443 |
| Incentive premium (%) | 0.6315 | 0.6264 | 0.6203 |
| Wage | 1.1535 | 1.1538 | 1.1541 |
| *% change w.r.t. benchmark* | | | |
| Banking leverage ratio | 0.3960 | - | -0.4580 |
| Incentive premium | 0.8223 | - | -0.9696 |
| Wage | -0.0229 | - | 0.0271 |

Table 7: Policy Counterfactual of Probability of Flag Removal: Equilibria Comparison

*Notes*: The upper part of the table reports model moments in levels under the benchmark and the policy experiments of borrowing exclusion. The bottom part of the table shows the percentage variations of the selective moments under the policy experiments compared to the benchmark.

the findings of wage garnishment rates in Table 5. This similarity is not surprising because both a lower wage garnishment rate and a decreased probability of flag removal represent stricter bankruptcy laws, and vice versa. The major difference between these two policy tools is the timing: wage earnings are garnished only in the filing period, whereas households with bad credit history are excluded from the borrowing markets until their records are erased at the probability of flag removal.

In terms of welfare implications, focusing first on the case of shorter exclusion in Table 8, the overall welfare effect is negative. More interestingly, the welfare implications are heterogeneous across household types. First of all, households with good credit history have lower welfare, whereas households with bad credit history have higher welfare. Moreover, this policy proposal is advocated by 80% of households with bad credit history, while by less than 1% of households with good credit history. The reasons for these differences are intuitive. First, for households with a good credit record, the loss of lower borrowing costs outweighs the gain from better bankruptcy insurance through a shorter exclusion from borrowing markets. In contrast, this proposal helps households get rid of the bad record on their credit reports faster than in the benchmark, thus resulting in a direct positive welfare impact on those already with bad credit history. Second, among

| Variable (in %) | | Shorter Exclusion | | Longer Exclusion | |
|---|---|---|---|---|---|
| | HH Proportion | CEV | Favor Reform | CEV | Favor Reform |
| **Total** | 100.0000 | -0.0106 | 4.9921 | 0.0092 | 94.9358 |
| **Good credit history** | 94.9490 | -0.0164 | 0.8210 | 0.0127 | 99.3963 |
| Indebted | 9.0928 | -0.0429 | 9.0294 | 0.0331 | 93.3606 |
| Not indebted | 90.9072 | -0.0128 | 0.0000 | 0.0099 | 100.0000 |
| Patient | 98.9653 | -0.0162 | 0.8296 | 0.0126 | 99.3904 |
| Impatient | 1.0347 | -0.4652 | 0.0000 | 0.1608 | 99.9551 |
| **Bad credit history** | 5.0510 | 0.0925 | 83.4012 | -0.0519 | 11.0879 |

Table 8: Policy Counterfactual of Probability of Flag Removal: Welfare Implications

*Notes*: All results are measured when the policy reform is announced. The column "HH Proportion" describes the initial household distribution. The column "CEV" reports the CEV in the percentage of the policy change relative to the benchmark. The column "Favor Reform" reports the fraction of households in favor of the new policy in percentage. The row "Total" shows the aggregate results. The rows "Good credit history"/"Bad credit history" illustrate the results conditional on households with good/bad credit history. The rows "Indebted"/"Not indebted" present the results among households with good credit history who have debts/no debts. The row "Impatient" shows the results conditional on households with good credit history hit by preference shocks.

households with good credit history, 9% of indebted households favor a more lenient bankruptcy regime, while not a single household without debt appreciates bankruptcy leniency. This is because the proposed policy allows indebted households to discharge their debts at lower default costs because they could gain access to the borrowing markets within a shorter period. In the case of longer exclusion, these welfare conclusions shift in the opposite direction.

## 6.3 Effects of Financial Frictions

To understand how financial frictions affect the welfare implications of policy experiments, I iterate the simulations of the aforementioned policy counterfactuals without financial frictions and compare this set of results with the previous welfare outcomes with financial frictions. This comparison is presented in Figure 2, where Figure 2a plots the aggregate welfare results of wage garnishment rates and Figure 2b displays the ones of borrowing exclusion from consumer credit markets. The solid line denotes the welfare outcomes in the CEV unit relative to the benchmark when financial frictions exist. The
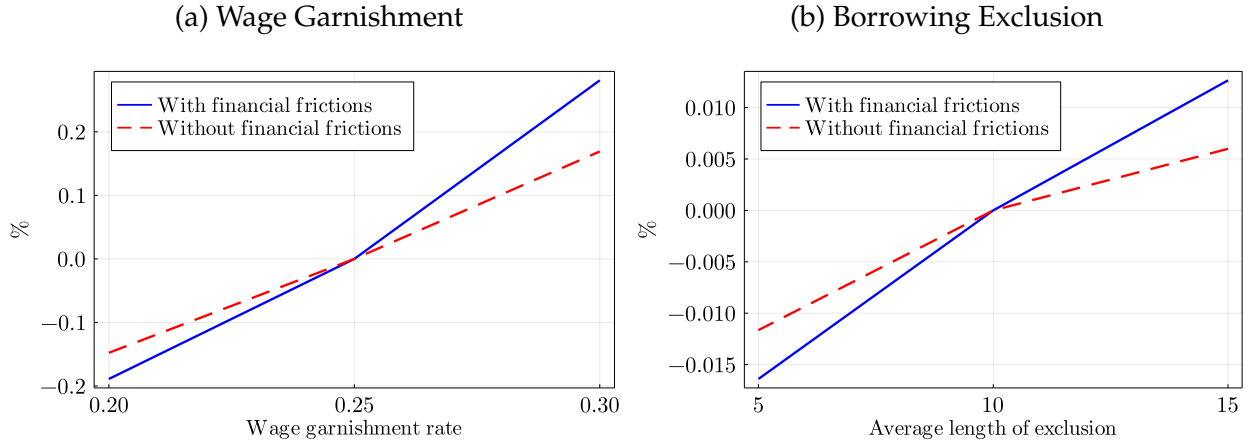
Figure 2: Welfare for Total Households

(a) Wage Garnishment

(b) Borrowing Exclusion
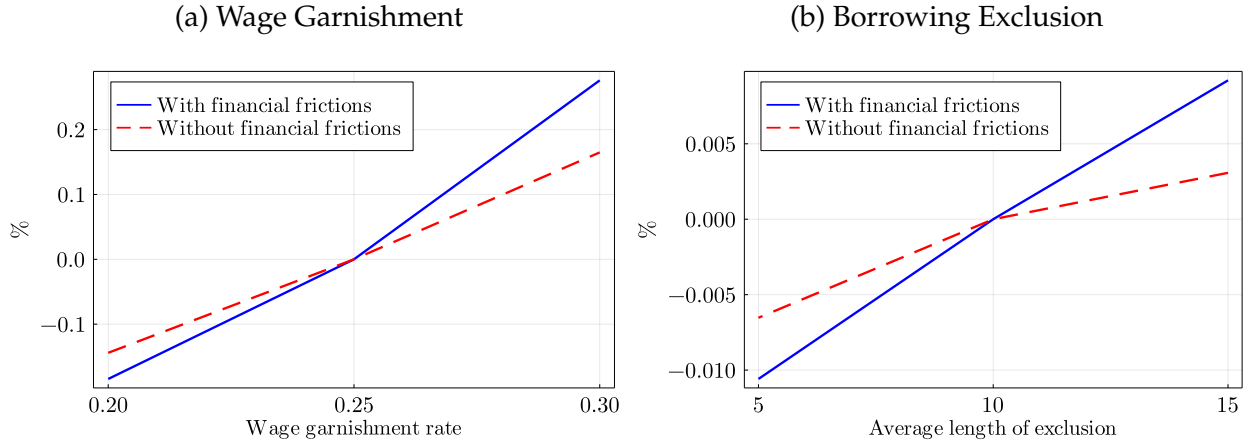


*Notes:* These figures show the aggregate welfare results of wage garnishment and borrowing exclusion counterfactuals with and without financial frictions. Welfare in measured in CEV units relative to the benchmark policy in percentage points. The solid and dashed lines denote the welfare results with and without financial frictions, respectively.

dashed line depicts similar welfare results but without financial frictions.

Under both policy experiments, one can see in Figure 2 that the aggregate welfare effects of a stricter (more lenient) bankruptcy regime are positive (negative) both with and without financial frictions, regardless of policy instruments. More interestingly, the magnitudes of welfare variations are relatively larger when financial frictions exist. So, why is the welfare sensitivity to bankruptcy strictness with financial frictions larger than those without financial frictions? This is because there are extra effects triggered by the incentive and divestment channels that come along with financial frictions. Bankruptcy leniency leads to higher default risks and higher borrowing interest costs. As a result, the relative price of borrowing in terms of saving rises, given the constant risk-free saving rate. Accordingly, banks receive more deposits and become more leveraged with external funding. A higher banking leverage ratio thus causes the incentive premium and wages to increase and decrease via the investment and divestment channels, respectively. A higher incentive premium makes borrowing more expensive, and lower wages lead households to less consumption. These extra negative effects do not exist if there are no financial frictions. On the contrary, under a stricter code, the borrowing price relative to saving falls. Banks thus receive fewer deposits, implying a lower leverage ratio. As a result, the incentive premium decreases while wages increase. Hence, households benefit additionally from lower borrowing costs and higher consumption. This result implies that varying the

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Figure 3: Welfare for Households with Good Credit History

(a) Wage Garnishment            (b) Borrowing Exclusion



*Notes:* These figures show the welfare results of wage garnishment and borrowing exclusion counterfactuals for households with good credit history with and without financial frictions. Welfare in measured in CEV units relative to the benchmark policy in percentage points. The solid and dashed lines denote the welfare results with and without financial frictions, respectively.

degree of bankruptcy strictness results in relatively more considerable welfare variations with financial frictions.[15]

In addition, the same set of results conditional on households with either good or bad credit history are shown in Figure 3 and 4, respectively. The conclusion drawn above holds across almost all household subgroups and policy experiments except for households with bad credit history under the borrowing exclusion counterfactual in Figure 4b. Recall in Section 6.2 that shortening the exclusion duration yields welfare gains for households with bad credit history because they can access consumer credit markets faster than in the benchmark. The extra negative effects caused by the investment and divestment channels offset the welfare gains from the shorter exclusion. In contrast, longer exclusion results in welfare losses for households with bad credit history since they remain excluded from the borrowing markets for longer than the benchmark. The extra positive effects from the investment and divestment channels thus mitigate the welfare losses in this case. As a result, the magnitudes of welfare gains (losses) are relatively larger without financial frictions.

To further explore the relationship between the welfare sensitivity to bankruptcy strictness and the degree of financial frictions, I redo the simulations of the wage garnishment counterfactual but assume these policy changes occur with different degrees of financial

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[15]To be precise, the welfare variations under policy counterfactuals relative to the respective benchmark with and without financial frictions.

Figure 4: Welfare for Households with Bad Credit History
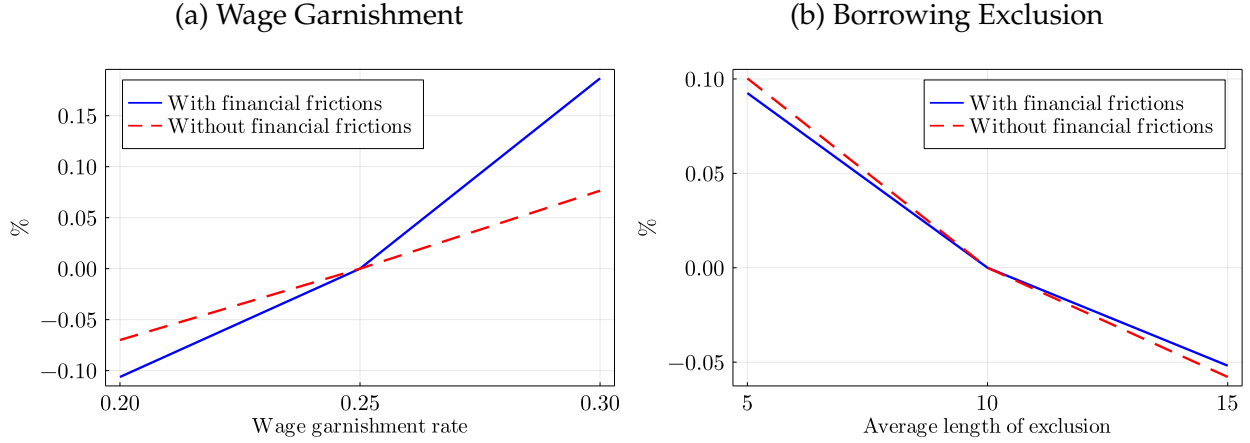
(a) Wage Garnishment

(b) Borrowing Exclusion



*Notes:* These figures show the welfare results of wage garnishment and borrowing exclusion counterfactuals for households with bad credit history with and without financial frictions. Welfare in measured in CEV units relative to the benchmark policy in percentage points. The solid and dashed lines denote the welfare results with and without financial frictions, respectively.

frictions.[16] In particular, I consider two cases: (1) banks now can divert a larger fraction $\theta^H$ of total assets by 1% compared to the benchmark calibration $\theta^B$, i.e., $\theta^H = 1.01 \times \theta^B$; and (2) banks can instead divert a lower fraction $\theta^L$ of total assets by 1% than they can in the benchmark, i.e., $\theta^L = 0.99 \times \theta^B$. I then compare the new welfare results with the benchmark results. The comparison of aggregate welfare is visualized in Figure 5, where the solid line shows the benchmark outcomes $\theta^B$, the dashed line presents the ones under weaker financial frictions $\theta^L$, and the dash-dotted line denotes the case of stronger financial frictions $\theta^H$. Refer to Appendix C for the converged transition paths under these policy counterfactuals and Appendix D for the equilibrium and welfare outcomes with $\theta^L$ and $\theta^H$ in details.

In Figure 5, one can see that under weaker financial frictions a higher wage garnishment rate results in larger welfare gains, whereas a lower rate leads to less welfare losses compared to the benchmark results. In contrast, stronger financial frictions yield less welfare gains from a higher rate while greater welfare losses from a lower rate. These results are not surprising because the effects of incentive and divestment channels are dampened and strengthened under weaker and stronger financial frictions, respectively. This idea is presented in Table 9, where I compute the percentage variations in the incentive premium and wages compared to the benchmark under three cases. The column "$\Delta\iota$" reports the

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[16]I omit the borrowing exclusion experiment because it generates the similar results as wage garnishment.

Figure 5: Aggregate Welfare (CEV) v.s. Financial Frictions
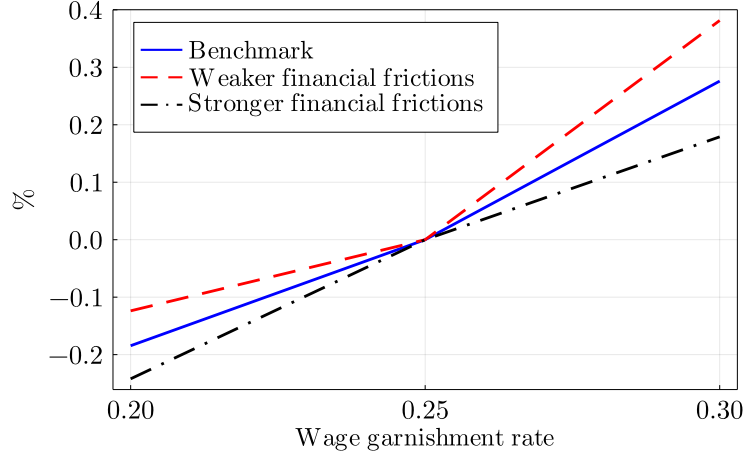


*Notes:* This figure plots the aggregate welfare results of wage garnishment counterfactuals with benchmark/weaker/stronger financial frictions. Welfare in measured in CEV units relative to the benchmark policy in percentage points. The solid/dashed/dash-dotted lines denote the welfare results with benchmark/weaker/stronger financial frictions, respectively.

variation in the incentive premium compared to the benchmark. The column "$\Delta w$" shows the variation in wages relative to the benchmark. Recall that: (1) a stricter rule results in a lower banking leverage ratio, and vice versa; (2) the higher the banking leverage ratio, the larger the distorted effects via the incentive and divestment channels in financial markets; and (3) in my model under benchmark calibration, households prefer a stricter regime for smoothing consumption. Under weaker financial frictions, the distorted effects are mitigated. For example, a stricter rule gives rise to a larger drop in the incentive premium by 29.32% under weaker financial frictions compared to 21.89% in the benchmark. On the other hand, a more lenient code yields a smaller increase in the incentive premium by 8.77% compared to 12.88% in the benchmark. These changes in both policy experiments work in favor of households. As a result, weaker financial frictions result in larger positive welfare effects of a stricter rule and smaller negative effects of a more lenient code compared to the benchmark. Analogously, stronger financial frictions aggravate the distorted effects. Therefore, under stronger financial frictions, a stricter rule yields smaller welfare gains and a more lenient code leads to larger welfare losses relative to the benchmark.

# 7 Conclusion

What are the effects of financial frictions under a heterogeneous agent framework with consumer default? To what extent are the welfare implications of consumer bankruptcy

| Variable (in %) | Lower Garnishment | | Higher Garnishment | |
|---|---|---|---|---|
| | $\Delta\iota$ | $\Delta w$ | $\Delta\iota$ | $\Delta w$ |
| Benchmark | 12.8781 | -0.3576 | -21.8868 | 0.6160 |
| Weaker financial frictions | 8.7732 | -0.2440 | -29.3179 | 0.8276 |
| Stronger financial frictions | 16.7534 | -0.4645 | -15.0701 | 0.4230 |

Table 9: Distorted Effects of Incentive and Divestment Channels v.s. Financial Frictions

*Notes:* This table reports the variations in incentive premium and wages relative to the benchmark policy in percentage points under the wage garnishment experiment across benchmark/lower/higher degrees of financial frictions. The row "Benchmark"/"Weaker financial frictions"/"Stronger financial frictions" denotes the results with benchmark/lower/higher degrees of financial frictions, respectively.

laws affected by frictional financial intermediation? To this end, I build an Aiyagari-type model of consumer default and financial frictions. Households can file for bankruptcy to insure themselves against labor productivity and preference risks. Default costs include short-term wage garnishment and long-term exclusion from borrowing markets. Firms borrow from banks to finance capital spending. Banks use net worth and deposits from household savers to lend to firms and household borrowers. However, banks are tempted to divert the claims on total assets if highly leveraged with deposits. In equilibrium, banks are thus incentivized to have skin in the game by charging an incentive premium on the asset returns. Compared to a canonical consumer default model, household borrowing prices under my framework depend on idiosyncratic default risks and aggregate banking net worth.

In my model, incentive and divestment channels endogenously emerge because of financial frictions. The incentive channel captures the direct positive effects of the incentive premium on borrowing prices. The divestment channel refers to the indirect negative effects on the wage earnings of households. I then quantify to what extent both channels shape the outcomes in consumer credit markets and find that the incentive channel is more quantitatively important. Furthermore, I conduct a series of policy experiments and explore the role of financial frictions. I find that stricter bankruptcy rules are welfare-improving, whereas more lenient ones result in welfare losses. However, the welfare implications are heterogeneous across household types. For example, impatient households favor bankruptcy strictness because they can benefit greatly from the lower borrowing costs in smoothing consumption. On the other hand, households with bad credit history find longer borrowing exclusion significantly welfare-reducing. Finally, I find that finan-

cial frictions have a significant impact on the welfare evaluations of policy experiments. The results suggest that ignoring the role of financial frictions could lead to biased policy conclusions in consumer credit markets.

In the future, a natural extension is to introduce the general equilibrium (GE) effects into the current framework by solving the endogenous saving rate under which financial markets clear. The interaction between the GE effects and financial frictions could lead to distinct welfare implications of personal bankruptcy provision. In addition, estimating the model using the simulated method of moments could make the conclusions more robust, especially given that the current calibration of financial frictions is somewhat suggestive. However, this extension will be computationally intensive due to the occasionally binding incentive constraint. Another exciting avenue for future research is to incorporate aggregate uncertainty into my framework to study the business cycles of consumer credit and bankruptcy because my model features the interaction between consumer default and an endogenous banking leverage constraint.

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# A  Model Details

## A.1  Bank Optimization

Aggregate variables are defined as:

$$L' = \sum_{(a'<0,\,a,\,e,\,\nu)} q(a',e) \cdot (-a') \cdot \mathbb{I}_{[a'=g_a(a,e,\nu,h=0)]} \cdot \mu(a,e,\nu,h=0), \tag{33}$$

$$D' = \sum_{(a'>0,\,a,\,e,\,h)} q(a',e) \cdot a' \cdot \mathbb{I}_{[a'=g_a(a,e,\nu=1,h)]} \cdot \mu(a,e,\nu=1,h), \tag{34}$$

$$K' = N + D' - L', \tag{35}$$

where note that only households with good credit history can borrow and impatient households do not save. Bank $j$'s optimization problem is given by:

$$W(n_j) = \max_{k'_j,\,l'_j,\,s'_j} \left(\frac{1}{1+r_f}\right) \cdot \left[(1-\psi)\cdot n'_j + \psi \cdot W(n'_j)\right] \tag{36}$$

$$\text{s.t.} \quad k'_j + l'_j = n_j + s'_j + \tau_j, \tag{37}$$

$$n'_j = (1+r'_k)\cdot k'_j + (1+r'_l)\cdot l'_j - (1+r_f)\cdot(s'_j + \tau_j), \tag{38}$$

$$W(n_j) \geq \theta \cdot (k'_j + l'_j), \tag{39}$$

where the aggregate return on lending to households is defined as:

$$1 + r'_l \equiv \frac{\rho \cdot \sum_{(a'<0,\,e,\,\nu)} R(a',e)\cdot \mathbb{I}_{[a'=g_a(a,e,\nu,h=0)]} \cdot \mu(a,e,\nu,h=0)}{L'}. \tag{40}$$

Conjecture $W(n_j) = \xi \cdot n_j$ which will be verified shortly. With the conjecture, the above optimization problem can be rewritten as:

$$W(n_j) = \max_{k'_j,\,l'_j} \Lambda' \left[(r'_k - r_f)\cdot k'_j + (r'_l - r_f)\cdot l'_j + (1+r_f)\cdot n_j\right] \tag{41}$$

$$\text{s.t.} \quad \xi \cdot n_j \geq \theta \cdot (k'_j + l'_j) \tag{42}$$

where $\Lambda' = \frac{1-\psi+\psi\cdot\xi'}{1+r_f}$ denotes the bank adjusted discount factor. The first-order conditions with respect to $k'_j, l'_j$ and the Kuhn-Tucker condition are given by:

$$\Lambda' \cdot (r'_k - r_f) = \lambda \cdot \theta, \tag{43}$$

$$\Lambda' \cdot (r'_l - r_f) = \lambda \cdot \theta, \tag{44}$$

$$\lambda \cdot \left( \xi \cdot n_j - \theta \cdot (k'_j + l'_j) \right) = 0, \tag{45}$$

where $\lambda$ denote the multiplier on the incentive constraint. It entails the following non-arbitrage conditions:

$$r'_k - r_f = r'_l - r_f = \frac{\lambda \cdot \theta}{\Lambda'} = \lambda \cdot \theta \cdot \left( \frac{1 + r_f}{1 - \psi + \psi \cdot \xi'} \right) \equiv \iota \geq 0, \tag{46}$$

where $\iota$ denote the incentive premium. Plugging the conjecture of bank value function and first-order conditions to the objective function yields:

$$\xi \cdot n_j = \lambda \cdot \xi \cdot n_j + \Lambda' \cdot (1 + r_f) \cdot n_j. \tag{47}$$

It follows that:

$$\xi = \frac{\Lambda' \cdot (1 + r_f)}{1 - \lambda} = \frac{1 - \psi + \psi \cdot \xi'}{1 - \lambda}. \tag{48}$$

It confirms our conjecture and indicates that banking leverage ratio dose not depend on bank-specific elements. As a results, banks are symmetric and all subscripts $j$ can be disregarded. If the incentive constraint is binding ($\lambda > 0$), then the banking leverage ratio $LR$ can be derived as:

$$LR \equiv \frac{\xi}{\theta} = \frac{k'_j + l'_j}{n_j} = \frac{K' + L'}{N}, \tag{49}$$

where the capital letters denote the aggregate variables of their idiosyncratic counterparts, and the second equality results from the symmetry property. Plugging Equation (49) into (48) yields:

$$\lambda = \max \left\{ 1 - \left( \frac{1 - \psi + \psi \cdot \xi'}{\theta} \right) \cdot \left( \frac{N}{K' + L'} \right), 0 \right\}. \tag{50}$$

Thus, Proposition 1 has been proved.

## A.2  Equilibrium Conditions

Given $\lambda^*$ and $E^* = 1$, the equilibrium conditions for aggregate variables are given by:

$$\xi^* = \frac{1-\psi}{1-\lambda^*-\psi}, \tag{51}$$

$$\Lambda^* = \frac{1-\psi+\psi\cdot\xi^*}{1+r_f}, \tag{52}$$

$$LR^* = \frac{\xi^*}{\theta}, \tag{53}$$

$$\iota^* = \frac{\lambda^*\cdot\theta}{\Lambda^*} = r_k^* - r_f = r_l^* - r_f, \tag{54}$$

$$K^* = \left(\frac{\alpha}{r_k^*+\delta}\right)^{\frac{1}{1-\alpha}} E^* = \left(\frac{\alpha}{r_k^*+\delta}\right)^{\frac{1}{1-\alpha}}, \tag{55}$$

$$w^* = (1-\alpha)\left(\frac{K^*}{E^*}\right)^{\alpha} = (1-\alpha)\left(K^*\right)^{\alpha}. \tag{56}$$

# B  Computation Details

## B.1  Grid Specifications

| Variable | Symbol | # of Points | Value / Range |
|---|---|---|---|
| Borrowing | $a < 0$ | 101 | $[-6.0, 0.0]$ |
| Saving | $a > 0$ | 101 | $[0.0, 400.0]$ |
| Permanent labor productivity | $e_1$ | 2 | $\{-0.448, 0.448\}$ |
| Persistent labor productivity | $e_2$ | 3 | $\{-0.4851, 0.0, 0.4851\}$ |
| Transitory labor productivity | $e_3$ | 3 | $\{-0.4299, 0.0, 0.4299\}$ |
| Preference | $\nu$ | 2 | $\{0.0, 1.0\}$ |
| Credit history | $h$ | 2 | $\{0.0, 1.0\}$ |

Table 10: Grids Used for Model Computation

I choose the upper and lower bounds for bank assets to ensure that the optimal choices for all states are included. I consider an equally-spaced grid for borrowing of 101 points from -6.0 to 0.0 and an exponentially-spaced grid for saving of 101 points from 0.0 to 400.0. The permanent and transitory components are appoximated with two-point and three-point uniform distributions, respectively. The persistent process is discretized with a three-state Markov chain using Adda and Cooper (2003).

## B.2   Algorithm for Solving Stationary Equilibrium

1. Set parameters and tolerances for convergence $\varepsilon$.

2. Create grids for $(a, e_1, e_2, e_3, v, h)$ with lengths $(n_a, n_{e_1}, n_{e_2}, n_{e_3}, n_v, n_h)$.

3. Initializations:

   (a) $V^0(a, e_1, e_2, e_3, v, h) = 0$, $V^{d=0,0}(a, e_1, e_2, e_3, v) = 0$, and $V^{d=1,0}(a, e_1, e_2, e_3, v) = 0$ for all $a$, $e_1$, $e_2$, $e_3$, $v$, and $h$. Note that both $V^{d=0,0}$ and $V^{d=1,0}$ do not depend on credit history $h$ as only households with good credit history can default.

   (b) $g_d^0(a, e_1, e_2, e_3, v) = 0$ for all $a$, $e_1$, $e_2$, $e_3$, and $v$. This implies that zero default premia for all loans, i.e., household borrowers do not default at all.

   (c) $R^0(a', e_1, e_2) = -a'$ for all $a'$, $e_1$, and $e_2$ as households do not default.

   (d) $q^0(a', e_1, e_2) = \frac{\rho}{1+r_f}$ for all $a$, $e_1$, and $e_2$. That is, the borrowing prices equal the inverse of the constant risk-free rate, aligned with the no default initialization.

   (e) $\mu^0(a, e_1, e_2, e_3, v, h) = \frac{1}{n}$ for all $a$, $e_1$, $e_2$, $e_3$, $v$, and $h$, where $n \equiv n_a \times n_{e_1} \times n_{e_2} \times n_{e_3} \times n_v \times n_h$.

   (f) $\lambda^{\min} = 0$ and $\lambda^{\max} = 1 - \sqrt{\bar{\psi}}$. The latter denotes the upper bound of the incentive multiplier such that the associated incentive premium is positive in equilibrium.

4. Set up the one-loop algorithm for given $\lambda^*$:

   (a) Solve for the implied $LR^*$, $\iota^*$, and $w^*$ according to (53), (54), and (56).

   (b) Solve for $V^1$ and $g_d^1$ taking $V^0$, $q^0$, and $w^*$ as given.

      i. For each $(a, e_1, e_2, e_3, v)$, compute $V^{d=0,1}(a, e_1, e_2, e_3, v)$ and $V^{d=1,1}(a, e_1, e_2, e_3, v)$ according to (3) and (4).

      ii. For each $(a, e_1, e_2, e_3, v)$, compute $g_d^1(a, e_1, e_2, e_3, v)$ according to (5).

      iii. For each $(a, e_1, e_2, e_3, v)$, compute $V^1(a, e_1, e_2, e_3, v, h = 0)$ according to (6).

      iv. For each $(a, e_1, e_2, e_3, v)$, compute $V^1(a, e_1, e_2, e_3, v, h = 1)$ according to (7).

   (c) Solve for $q^1$ taking $V^1$, $g_d^1$, and $\iota^*$ as given.

      i. For each $(a', e_1, e_2)$, compute $R^1(a', e_1, e_2)$ according to (23).

      ii. For each $(a', e_1, e_2)$, compute $q^1(a', e_1, e_2)$ according to (24).

(d) Assess convergence of $V$ and $q$.

    i. If $\|V^1 - V^0\| < \varepsilon$ and $\|q^1 - q^0\| < \varepsilon$, let $V^* = V^1$ and $q^* = q^1$ and continue to the next step.

    ii. Otherwise, update the initial values for $V$ and $q$ with relaxation and return to step (4b).

(e) Solve for $\mu^*$ according to (29).

(f) Solve for aggregate variables $E^*$, $K^*$, $L^*$, $D^*$, and $N^*$.

(g) Compute $\mathcal{E}(\lambda^*) = LR^* - \frac{K^* + L^*}{N^*}$.

5. Stationary equilibrium with the occasionally binding incentive constraint:

(a) $\mathcal{E}(\lambda^{\min}) > 0$ implies the incentive constraint is slack and stop.

(b) $\mathcal{E}(\lambda^{\max}) < 0$ implies the incentive constraint cannot be satisfied and stop.

(c) Otherwise, set $\lambda^L = \lambda^{\min}$ and $\lambda^U = \lambda^{\max}$. Using the standard bisection routine to find $\lambda^{ss} \in [\lambda^L, \lambda^U]$ such that $|\mathcal{E}(\lambda^{ss})| < \varepsilon$.

6. Compute aggregate variables of interest.

## B.3 Algorithm for Solving Transition Dynamics

1. Set parameters and tolerances for convergence $\varepsilon$.

2. Compute the initial equilibrium under the old policy $E^{old}$ and the final equilibrium under the new policy $E^{new}$.

3. Set $T$ to a sufficiently large number.

4. Initializations:

(a) A bold variable $\mathbf{X}$ denote a $T \times 1$ vector and $\mathbf{X}_t$ refers to the $t$-th element.

(b) $\mathbf{LR^0} = \left\{ LR^{old} + t \cdot \frac{LR^{new} - LR^{old}}{T} \right\}_{t=1}^T$, implying $\mathbf{LR_T^0} = LR^{new}$.

(c) $\mathbf{V^0} = (0, ..., 0, V^{new})$.

(d) $\mathbf{q^0} = (0, ..., q^{new}, q^{new})$.

(e) $\boldsymbol{\mu^0} = (\mu^{old}, 0, ..., 0, \mu^{new})$.

5. Given $\mathbf{LR^0}$, compute $\boldsymbol{\lambda^0}$, $\boldsymbol{\iota^0}$, and $\mathbf{w^0}$ according to (50), (46), and (11).

6. Given $w^0$, $V^0$, and $q^0$, solve the household problem backward from $t = T$ to $t = 1$ using the one-loop algorithm in Appendix B.2 to obtain $V^1$ and $q^1$.

7. With the decision rules implied by $V^1$, simulate the economy forward from $t = 1$ to $t = T$ to obtain $\mu^1$ and compute $LR^1$.

8. If $\|LR^1 - LR^0\| < \varepsilon$, set $LR^* = LR^1$ and stop. Otherwise, update the initial values for $LR$ with relaxation and return to step (5).

9. Compute the transition path for each aggregate variable of interest.

# C  Transition Paths of Banking Leverage Ratio

All transition paths of banking leverage ratio for the policy counterfactuals considered in the paper are collectively visualized here. The unit of time is a year. Conceptually, when the policy is unanticipated implemented at the beginning of $t = 1$, more (less) households unexpectedly file for bankruptcy under a more lenient (stricter) bankruptcy code. This results in a sharp decrease (increase) in banking net worth, thus leading to a salient discrete increased (decreased) banking leverage ratio. Afterwards, banks adjust their portfolios to gradually achieve the new equilibrium. Recall that lower garnishment and shorter exclusion both denote a more lenient bankruptcy regime, while higher garnishment and longer exclusion both denote a stricter rule. Figure 1a, 6a, 7a, and 8a show the results for more lenient regimes. Figure 1b, 6b, 7b, and 8b instead present the results for stricter regimes.

# D  Robustness Check: Degree of Financial Frictions

In the section, I report the results of the wage garnishment counterfactual with different degrees of financial frictions in Section 6.3. To be specific, I consider two cases where the fraction $\theta$ of total assets that banks can divert either decreases or increases by 1% compared to the benchmark calibration. That is, $\theta^L = 0.99 \times \theta^B$ and $\theta^H = 1.01 \times \theta^B$. The equilibrium and welfare results for $\theta^L$ are summarized in Table 11 and 12, respectively. The ones for $\theta^H$ are presented in Table 13 and 14, respectively.

### Figure 6: Transition Paths of Banking Leverage Ratio
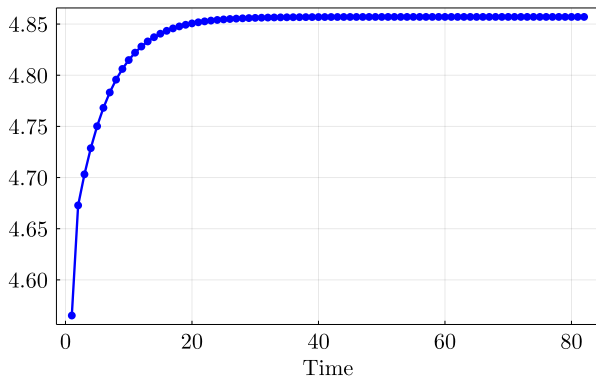
(a) From Benchmark to Shorter Exclusion
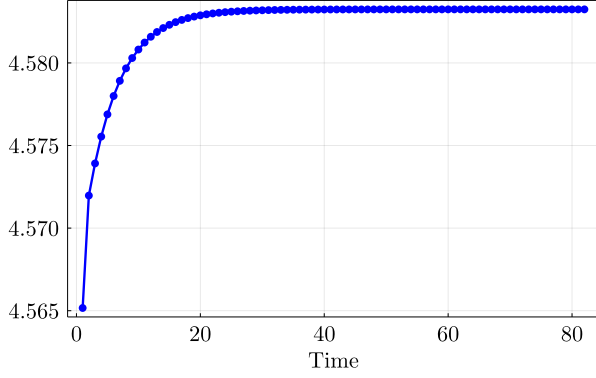
(b) From Benchmark to Longer Exclusion
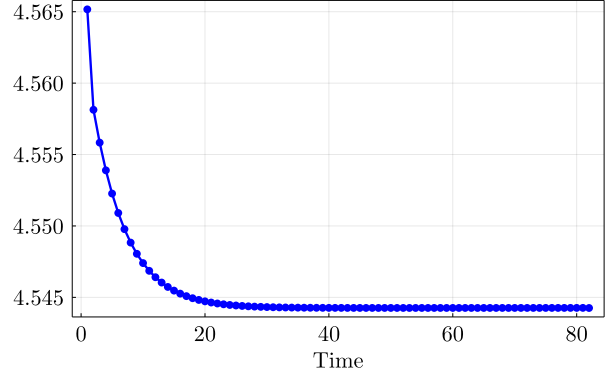


*Notes*: The unit of time is a year. The policy reform is unexpectedly announced at $t = 1$. The banking leverage ratio remains in the old equilibrium at $t = 0$ and converges to the new equilibrium at $t = 80$. The left figure illustrates the transition from benchmark ($\mathbb{P}_h = 1/10$) to shorter exclusion ($\mathbb{P}_h = 1/5$). The right figure plots the transition from benchmark ($\mathbb{P}_h = 1/10$) to longer exclusion ($\mathbb{P}_h = 1/15$).

### Figure 7: Transition Paths of Banking Leverage Ratio with $\theta^L$

(a) From Benchmark to Lower Garnishment
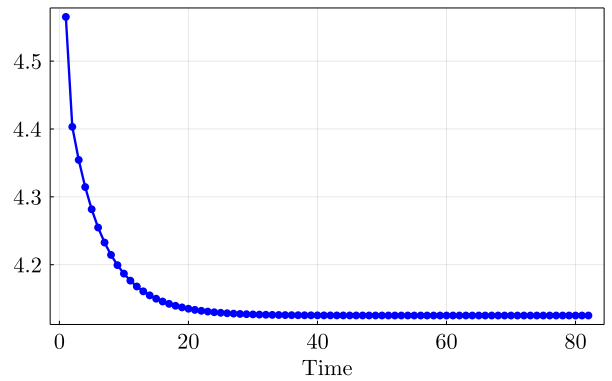
(b) From Benchmark to Higher Garnishment



*Notes*: The unit of time is a year. The policy reform is unexpectedly announced at $t = 1$. The banking leverage ratio remains in the old equilibrium at $t = 0$ and converges to the new equilibrium at $t = 80$. The left figure illustrates the transition from benchmark ($\eta = 0.25$) to lower garnishment ($\eta = 0.20$) with a lower degree of financial frictions ($\theta^L = 0.99 \times \theta^B$). The right figure plots the transition from benchmark ($\eta = 0.25$) to higher garnishment ($\eta = 0.30$) with a lower degree of financial frictions ($\theta^L = 0.99 \times \theta^B$).

## Figure 8: Transition Paths of Banking Leverage Ratio $\theta^H$

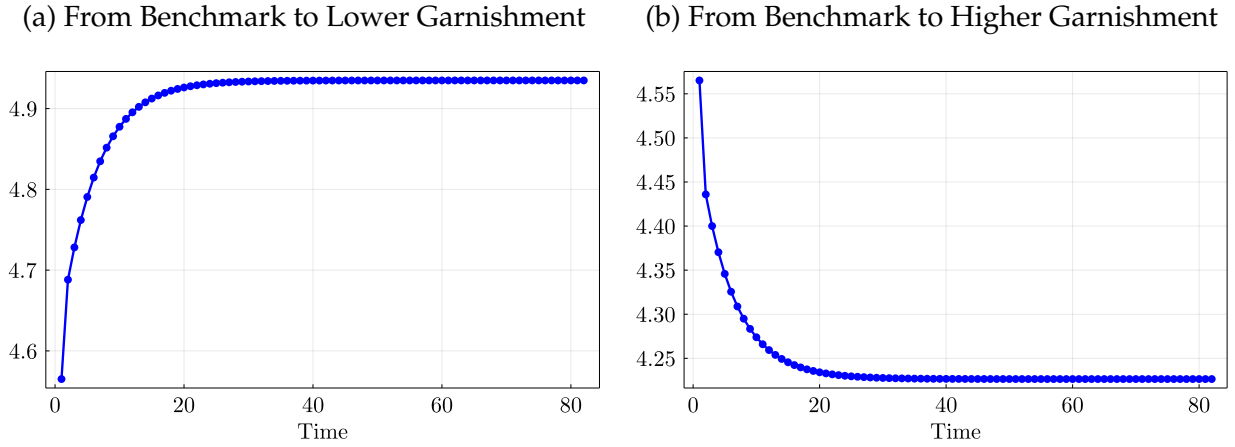(a) From Benchmark to Lower Garnishment

(b) From Benchmark to Higher Garnishment



*Notes*: The unit of time is a year. The policy reform is unexpectedly announced at $t = 1$. The banking leverage ratio remains in the old equilibrium at $t = 0$ and converges to the new equilibrium at $t = 80$. The left figure illustrates the transition from benchmark ($\eta = 0.25$) to higher garnishment ($\eta = 0.20$) with a lower degree of financial frictions ($\theta^H = 1.01 \times \theta^B$). The right figure plots the transition from benchmark ($\eta = 0.25$) to higher garnishment ($\eta = 0.30$) with a higher degree of financial frictions ($\theta^H = 1.01 \times \theta^B$).

| Variable | Lower Garnishment | Benchmark | Higher Garnishment |
|---|---|---|---|
| *Levels* | | | |
| Default rate (%) | 0.6577 | 0.6082 | 0.4318 |
| Avg. borrowing interest rate (%) | 14.2709 | 12.1829 | 8.9363 |
| Fraction of HHs in debt (%) | 6.8215 | 8.6335 | 11.3245 |
| Debt-to-earnings ratio (%) | 1.2888 | 1.8748 | 2.7475 |
| | | | |
| Banking leverage ratio | 4.8570 | 4.5652 | 4.1251 |
| Incentive premium (%) | 0.6814 | 0.6264 | 0.4428 |
| Wage | 1.1510 | 1.1538 | 1.1633 |
| *% change w.r.t. benchmark* | | | |
| Banking leverage ratio | 6.3925 | - | -9.6396 |
| Incentive premium | 8.7732 | - | -29.3179 |
| Wage | -0.2440 | - | 0.8276 |

Table 11: Policy Counterfactual of Wage Garnishment with $\theta^L$: Equilibria Comparison

*Notes*: The upper part of the table reports model moments in levels under the benchmark and the policy experiments of wage garnishment with a lower degree of financial frictions ($\theta^L = 0.99 \times \theta^B$). The bottom part of the table shows the percentage variations of the selective moments under the policy experiments compared to the benchmark.

| Variable (in %) | | Lower Garnishment | | Higher Garnishment | |
|---|---|---|---|---|---|
| | HH Proportion | CEV | Favor Reform | CEV | Favor Reform |
| **Total** | 100.0000 | -0.1238 | 27.3511 | 0.3815 | 99.4962 |
| **Good credit history** | 94.9490 | -0.1283 | 26.9135 | 0.3865 | 99.5257 |
| Indebted | 9.0928 | -0.3638 | 16.2729 | 0.7035 | 94.7835 |
| Not indebted | 90.9072 | -0.0963 | 27.9777 | 0.3437 | 100.0000 |
| Patient | 98.9653 | -0.1262 | 27.1894 | 0.3846 | 99.5229 |
| Impatient | 1.0347 | -5.4828 | 0.5207 | 5.7872 | 99.7932 |
| **Bad credit history** | 5.0510 | -0.0438 | 35.5772 | 0.2932 | 98.9430 |

Table 12: Policy Counterfactual of Wage Garnishment with $\theta^L$: Welfare Implications

*Notes*: All results are measured when the policy reform is announced. The column "HH Proportion" describes the initial household distribution. The column "CEV" reports the CEV in the percentage of the policy change relative to the benchmark. The column "Favor Reform" reports the fraction of households in favor of the new policy in percentage. The row "Total" shows the aggregate results. The rows "Good credit history"/"Bad credit history" illustrate the results conditional on households with good/bad credit history. The rows "Indebted"/"Not indebted" present the results among households with good credit history who have debts/no debts. The row "Impatient" shows the results conditional on households with good credit history hit by preference shocks.

| Variable | Lower Garnishment | Benchmark | Higher Garnishment |
|---|---|---|---|
| *Levels* | | | |
| Default rate (%) | 0.6653 | 0.6082 | 0.4320 |
| Avg. borrowing interest rate (%) | 14.3251 | 12.1829 | 9.0285 |
| Fraction of HHs in debt (%) | 6.7815 | 8.6335 | 11.2654 |
| Debt-to-earnings ratio (%) | 1.2832 | 1.8748 | 2.7261 |
| Banking leverage ratio | 4.9349 | 4.5652 | 4.2265 |
| Incentive premium (%) | 0.7313 | 0.6264 | 0.5320 |
| Wage | 1.1484 | 1.1538 | 1.1587 |
| *% change w.r.t. benchmark* | | | |
| Banking leverage ratio | 8.0981 | - | -7.4182 |
| Incentive premium | 16.7534 | - | -15.0701 |
| Wage | -0.4645 | - | 0.4230 |

Table 13: Policy Counterfactual of Wage Garnishment with $\theta^H$: Equilibria Comparison

*Notes*: The upper part of the table reports model moments in levels under the benchmark and the policy experiments of wage garnishment with a higher degree of financial frictions ($\theta^H = 1.01 \times \theta^B$). The bottom part of the table shows the percentage variations of the selective moments under the policy experiments compared to the benchmark.

| Variable (in %) | | Lower Garnishment | | Higher Garnishment | |
|---|---|---|---|---|---|
| | HH Proportion | CEV | Favor Reform | CEV | Favor Reform |
| **Total** | 100.0000 | -0.2421 | 0.8999 | 0.1790 | 99.4477 |
| **Good credit history** | 94.9490 | -0.2464 | 0.9478 | 0.1841 | 99.4745 |
| Indebted | 9.0928 | -0.4863 | 10.4233 | 0.4887 | 94.2212 |
| Not indebted | 90.9072 | -0.2138 | 0.0000 | 0.1429 | 100.0000 |
| Patient | 98.9653 | -0.2443 | 0.9522 | 0.1821 | 99.4712 |
| Impatient | 1.0347 | -5.4907 | 0.5207 | 5.7323 | 99.7932 |
| **Bad credit history** | 5.0510 | -0.1654 | 0.0000 | 0.0886 | 98.9430 |

Table 14: Policy Counterfactual of Wage Garnishment with $\theta^H$: Welfare Implications

*Notes*: All results are measured when the policy reform is announced. The column "HH Proportion" describes the initial household distribution. The column "CEV" reports the CEV in the percentage of the policy change relative to the benchmark. The column "Favor Reform" reports the fraction of households in favor of the new policy in percentage. The row "Total" shows the aggregate results. The rows "Good credit history"/"Bad credit history" illustrate the results conditional on households with good/bad credit history. The rows "Indebted"/"Not indebted" present the results among households with good credit history who have debts/no debts. The row "Impatient" shows the results conditional on households with good credit history hit by preference shocks.