



# MATTHEW SAMS

## Contact

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## Education

🍏 University of California,  
Berkeley

- B.A. in Biology - 2010

💻 General Assembly

- Software Engineering Immersive - 2021

## Technical Skills & Systems

- JavaScript & Node.js
- React
- Express
- Python
- Django
- SQL (PostgreSQL)
- MongoDB and Mongoose NoSQL
- Bootstrap
- Git & GitHub
- Importation
- Lean Inventory
- Barcoding
- POS, CRM, & ERP Administration

## Project Summary

### General Assembly - Software Engineering Immersive

9/2020 - 1/2021

#### Special Projects:

<b>Picture Sharing Application</b> <a href="https://ttamsmas.github.io/pics_app/#/">ttamsmas.github.io/pics_app/#/</a>	<b>Front End:</b> React with JavaScript and Bootstrap <b>Back End:</b> Django with Python Background API
<b>Inventory Tracking Application</b> <a href="https://ttamsmas.github.io/Morth_IT-ttamsmas/">ttamsmas.github.io/Morth_IT-ttamsmas/</a>	<b>Front End:</b> JavaScript, AJAX, HTML, and CSS <b>Back End:</b> Express API using JavaScript, MongoDB, and Mongoose
<b>Tic Tac Toe</b> <a href="https://ttamsmas.github.io/tttMS-client/">ttamsmas.github.io/tttMS-client/</a>	<b>Front End:</b> JavaScript, AJAX, HTML, and CSS
<b>Group Project: Message Board Application</b> <a href="https://mandeloreann.github.io/chat-room/#/">mandeloreann.github.io/chat-room/#/</a>	<b>Front End:</b> JavaScript with Socket.IO Client <b>Back End:</b> Express API with Sockets.IO

## Professional Experience

### Gold Seal SF - Logistics and Client Services Manager

6/2020 - 7/2020

- Managed contract packaging and distribution operations, client management and bidding
- Withdrew from position to undergo surgery and recover (7/20 - 11/20)

### SPARC

Cashier

2/2020 - 6/2020

### Business Analyst & Procurement Manager

5/2015 - 5/2017

- Utilized \$1MM annual budget and developed strong vendor relationships to maintain manufacturing goods, lead expediting processes, and manage transition of supplies to ensure smooth supply chain and minimal write off
- Maintained dashboards visualizing inventory value, retail movement, cultivation yield, and forecast future sales performance and buying needs
- Developed inhouse SPARC, Marigold, and Farm Direct product families of flower and cartridges by sourcing materials and publishing cost models
- Consulted on behalf of SPARC with ABX, Eaze, and Marley Natural

### Packaging & Eaze Delivery Manager

1/2014 - 5/2015

- Managed team of 25 Packagers and launched the first Eaze Partnership
- Analyzed vendor metrics associated with delays, unexpected expenses, or quality level to drive new sourcing or cost reduction initiatives
- Developed supply chain monitoring SOPs and minimum / maximum inventory thresholds to maintain stock of finished and raw goods

### Freelance - Business Consultant

10/2019 - 2/2020

- Inventory & Supply Chain Operations Industry Expert

### Brite Labs - Director of Logistics and Distribution

9/2018 - 9/2019

- Controlled \$875K budget used to maintain packaging and supply stock
- Analytical projects involved in supply chain performance, cost modeling, and forecasting
- Consulted on behalf of Brite Labs with Pax Labs and Headset Data

### Harvest on Geary & off Mission - Logistics Manager

7/2017 - 9/2018

- Lead Procurement Team's use of \$4.5MM annual budget
- Ported POS Databases into SQL Visualizer and established live user demographic and sales performance dashboards
- Managed Software Accounts with Treez, BDS Analytics, and Baker

### 479° Popcorn - Operations Analyst

10/2012 - 10/2013

- Managed domestic & international freight RFQs & booking, customer service, and B2B, D2B, and D2C order handling from PO to Paid Invoice
- Published sales, turns, and demographic reports for Sales & C-Level Staff