PartnerUs

Make Bigger Things Happen

Three weeks in the circuit breaker



- Ensure business continuity
- Increasing the customer base (repetition/new customers)
- Retaining the employees



- Our own personal & financial well being
- Help others
- Identify opportunities to invest

Challenge



Businesses are facing Liquidity crunch due to COVID situation

- Most businesses are finding it difficult to meet even basic fixed costs due to low or no sales.
- They need immediate cash flow to stay afloat for now and then to be able to grow in future.

Challenges bring us together

- Government is providing relief measures to individual & business under various schemes
- Various individual & social groups are extending support

Will individuals support business?



Partnering for a better future

Providing a platform to connect businesses with existing and new customers and to raise funds by facilitating

- Businesses to offer their products/ services at a discounted price
- Customers to purchase products for future personal consumption
- Customers to bulk purchase products for reselling in the future at higher price* thru the platorm's marketplace



Let us meet Emily



Emily runs a Petcare center in clementi area



She also provides employment for 3 other people.



No sales due to the lockdown situation



She cannot pay her employees due to revenue loss. Also it's a challenge to cover other fixed costs.

PartnerUS.co journey...

We create a personalise COVID impact story of Emily to share it on the platform while onboarding.



Like Ryan, people who wants to support Emily's business can buy/donate through us. This funding helps to support her employees as well.





Depends on the business location, platform shares her story to users



After signing up, Ryan can see Emily's story. As a pet lover who needs pet services,he decided to help emily by funding her in return for her Product/ services discounted prices





Ryan came across the PartnerUS.co story on social media. He is a pet lover has 1 dog.



He decided to help out the the people in need near his location





Business Model Canvas

Key Partners



- Local businesses
- Consumers (Investors)
- Volunteers (short term)
- Influencers

Key Activities



- Platform development
- Risk management
- Due diligence of businesses before on boarding.

Key Resources



Technology experts Digital marketing experts Customer Support

Value Propositions



For Business owners:

- Financial support at the crisis time.
- Increasing the customer base (repetition/new customers)
- Retaining the employees

For Consumers (Investors)

- Helping others
- Discounts on Products/Services
- Profits when they resale the vouchers to others.

Customer Relationships



Customer Segments



- Ongoing support

Channels



- Business Owners / Friends, Family
- Existing clientele
- Digital marketing
- Influencers

- Local businesses
- Consumers (Investors)

Cost Structure



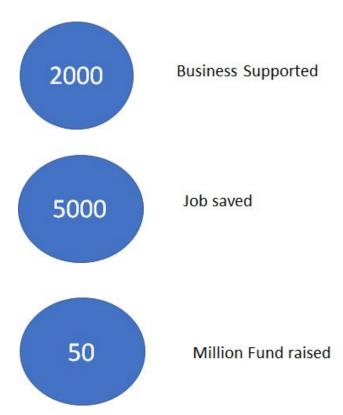
- Platform development & maintenance
- Market outreach
- Human resource

Revenue Streams



- No revenue generation (for short term)
- From Business owner side: 2% transaction charges (post Covid)
- From Investors (consumers): 20% share in profits generated via resale of products/services

Key success criterions - 12 months from now





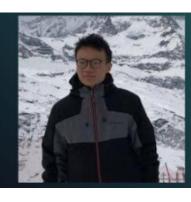
Our Team











Parag

BI, Data & Analytics Expert 16 years of work exp. Officeworks, Ex SAP,

KPMG. Deloitte

Jaspreet

Chartered Accountant & Consulting Expert

18 years of work exp.

Ex Amex. HSBC Bank

Ajay Surana

Management Consultant (Co-Founder)

20 years of work exp.

Ex Moodys / FIS / Oracle

SaiKiran

Business Analysis & Digital Marketing Expert Masters in Chemical Engg, NUS

Matthew

Mechatronics and Robotics Expert Graduated from Singapore Polytechnic

Solid team with a mix of youth & experience - | Technology | Business | Finance | Sales & Marketing