

THOMAS R. TROZZO

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EDUCATION

University of Florida , Hough Graduate School of Business <i>Master of Science in Information Systems and Operations Management</i>	Aug 2018 – May 2019 Gainesville, FL
University of Florida , Warrington College of Business <i>Bachelor of Science in Business Administration, Information Systems</i> <ul style="list-style-type: none">Honors: Cum Laude (GPA: 3.76/4.00)Minors: Leadership and Entrepreneurship	Aug 2015 – May 2018 Gainesville, FL
Universidad Antonio de Nebrija <i>UF in Madrid Spanish Language and Culture Program</i>	May 2017 – Aug 2017 Madrid, Spain

PROFESSIONAL EXPERIENCE

International Business Machines (IBM) <i>Technical Solutions Specialist, Summit Program</i> <ul style="list-style-type: none">Collaborate with IBM sales professionals during 9 months of industry solutions, enterprise consulting, and technical products training to better understand clients' business requirements and unique technical landscapeUtilize IBM's cognitive, cloud, and hardware technologies to develop technical solutions, demonstrate proof of value, and provide necessary support to satisfy customers' individual needs	Aug 2019 – Present San Francisco, CA
LeadingAgile <i>Marketing Consultant</i> <ul style="list-style-type: none">Hired by the CEO to aid the CMO in further developing internal brand requirements and guidelines for "on-brand" assets to be pushed out to 100+ consultantsAnalyzed over 300 documents created by various consultants and migrated them over to a new corporate template, increasing brand consistency and allowing for efficient brand management in deliverables to clients	May 2019 – Aug 2019 Atlanta, GA
NextEra Energy <i>Digital Transformation Intern</i> <ul style="list-style-type: none">Collaborated with the CIO, Sr. Director of Digital Transformation and Sr. Director of IT to build a company-wide Artificial Intelligence strategy to harness the value of data and execute on "Needle Moving" projectsLed information technology's hackathon by managing a planning team, recruiting 75 participants, and engaging external Smart Home technology providers to generate over 15 proof-of-conceptsMapped out an idea submission process and database structure to allow managers to capture innovative ideas, increase knowledge sharing, and enable better enterprise resource planning (ERP)Proposed several innovation events to the CIO and VP of Customer Service which will save an estimated \$150K/yr in productivity costs, \$100K/yr in less work duplication, and will increase employee engagement	May 2018 – Aug 2018 Juno Beach, FL
Study Edge <i>Director of Campus Operations</i> <ul style="list-style-type: none">Created and implemented marketing strategy while working with the executive team to streamline operationsManaged Math Nation logistics, order fulfillment, customer service, and process improvement	Mar 2016 – May 2018 Gainesville, FL
Home Depot <i>Order Fulfillment Associate, Service Desk Representative, Forklift Operator</i> <ul style="list-style-type: none">Coordinated deliveries by unloading wholesalers' merchandise and delivering product to customersReceived a Homer Award for exceptional customer service and upholding safety standards	May 2016 – May 2018 Setauket, NY
Finish Line Inc. <i>Sales Associate</i> <ul style="list-style-type: none">Expanded two merchandise sections by doing inventory management and selling productSold over \$150,000 dollars in merchandise, earning "Top Sales Person of the Week" 9 times	May 2013 – Sept 2015 Lake Grove, NY

LEADERSHIP & INVOLVEMENT

University of Florida Leadership Development Program <i>President</i> <ul style="list-style-type: none">Re-chartered the organization and was responsible for a \$20,000 budget, recruitment, branding, and relationsCreated a curriculum to guide 150 participants bi-annually through a multi-tiered development program emphasizing leadership, teamwork, and communication skillsCoordinated training and teambuilding activities for 25 facilitators at the LDP annual retreat	Sept 2015 – May 2018
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Gators Against Overdose | *Founder* – Started an organization to raise awareness for the opioid epidemic
Heavener Leadership Challenge | *Alumni Mentor* – Mentor HLC participants (Job Search, Resume Development, etc.)
Interfraternity Council | *Director of Scholarship* – Distribute scholarship info to 3,000 men, maintain academic records
Enactus | *Director of Metrics* – Created, administered, and analyzed tests to measure the impact of our presentations

ADDITIONAL INFORMATION

Skills: Microsoft Suite (Excel, PowerPoint, Access), G-Suite, Empower, Microsoft PowerBI, WIX

Technical Certifications: Scrum Master (CSM), Six Sigma Yellow Belt, Microsoft Excel and Access 2013

Awards: Big Idea Competition Social Impact Award (\$1,000 investment) – City Smart

NextEra Energy IT Hackathon 1st Place Winner

University of Florida President's List and Dean's List

Heavener Study Abroad Scholarship

Heavener Academic Scholarship

May 2018

Spring 2018

Fall 2015 – Spring 2018

May 2018

Aug 2017