

# Travis Tull

Jackson, TN 38305

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## Professional Summary

Proficient Store Manager dedicated to hiring top-notch sales associates and maintaining smooth, efficient and highly successful store operations. Organized and effective at encouraging staff cooperation and productivity to meet and exceed objectives. Born leader and analytical problem-solver with proven team building and management success.

## Skills

- Team leadership and coaching
- Training and Development
- Store Management
- Product and Service Sales
- Goals and Performance
- Accurate money handling
- Customer Response
- Opening and closing procedures
- Vendor management
- Database Management
- Merchandising
- Sales expertise
- Personnel development
- Bank deposit procedures
- Hourly shift management
- Store displays
- POS systems
- Strategic thinker
- Operations
- High mathematical aptitude
- Staff training and development
- Team Building
- Systems and software programs
- Customer Relations
- Staff Management
- Financial operations management

## Work History

### Store Manager - Dollar General

Alamo, TN - November 2021 - Current

- Maximized sales and minimized shrinkage through customer service and adherence to standard practices.
- Managed store employees in a fast-paced environment through proactive communication and constructive feedback.
- Protected store from loss or theft by setting and enforcing clear security policies.
- Set effective store schedules based on forecasted customer levels, individual employee knowledge and service requirements.
- Managed inventory control, cash control and store opening and closing procedures.

### Environmental Services Manager- Healthcare Services Group

Martin, TN - September 2020 - November 2021

- Managed and supervised the Environmental Services, laundry and floor care staff at a single site according to policies and procedures, and federal/state requirements.
- Provided leadership, support, coordination and guidance to ensure quality standards, inventory levels, safety guidelines and customer service expectations were met.
- Coordinated and insured satisfactory and timely completion of project and program work done in the building on varying shifts.

- Maintained records of income and expenditures, supplies, personnel and equipment.
- Ensured facility has sufficient janitorial supplies.
- Took periodic inventory of supplies and materials, trained new employees, and recommended dismissals.
- Acted as liaison between building occupants or administrators and HCSG staff.
- Quality control and in-servicing of staff.
- Toured the facility several times per day to assess work quality using QCIs for documentation purposes.

**Shipping and Receiving Lead - Sprouts Farmers Market Inc.**  
**Nashville, TN - January 2020 - September 2021**

- Double-checked cargo inventories and documentation for accuracy.
- Unloaded pallets and deliveries and organized products in warehouse.
- Organized storage areas to optimize materials movements and minimize labor hours.
- Maintained accurate computer records of material weights, bill amounts and identified variances.
- Regularly reviewed invoices and double-checked orders.

**Market Team Leader - Target**  
**Nashville, TN - November 2018 - October 2019**

- Organized efficient merchandise replenishment strategies to keep shelves stocked and well-organized for customers.
- Engaged customers and provided service and support, helped to find desired products and items.
- Reviewed inventory levels and placed orders for products and merchandise for restocking purposes.
- Set new planograms to ensure new product could be placed on shelves upon arrival.
- Rotated products out of the stockroom and onto sales floor to reduce shrink.
- Worked with vendors to keep DSD sections filled and customer ready.

**Front End Supervisor - Kroger**  
**Nashville, TN - February 2017 - November 2018**

- Processed payments effectively and accurately handled cash, credit, debit and personal check transactions.
- Trained employees on fundamentals of register use, merchandise scanning and customer service.
- Monitored self-checkout systems and provided help in resolving complex problems.
- Alleviated customer service needs with policy-appropriate solutions.

**Shift Leader - Cargill ETM**  
**Nashville, TN - June 2012 - August 2015**

- Maintained clean and well-organized production areas to avoid violations or unnecessary work delays due to hazards or inefficient layouts.
- Trained new employees and delegated daily tasks and responsibilities.
- Prepared shift summary reports for supervisor and communicated regularly on goals and progress.
- Operated machinery as needed.
- Oversaw daily safety and training meetings.