



VENDOR PROPOSAL

TOYOTA MOTOR VIETNAM
Purchasing Division
Prepared by: Vu Thi Phuong Anh
Date: 25-Aug-2022

GENERAL INFORMATION

Request by: Le Van Anh
Vendor in comparison: CNV, Toan My

I. Proposal

We propose CNV to be Vendor for this order

II. Reason for Proposal

- Advantage**
- 1 Meet TMV's requirement
 - CNV try to remove rust of SI rack & User evaluate OK
 - CNV use chemicals not contain banned chemical (confirmed by HSE)
 - 1 Reasonable price

2. Disadvantage

Disadvantage CNV used to have safety issues when proceed construction at TMV. However, currently this rack is supplied by CNV & this work is implemented outside TMV => Acceptable for this case

*Detail evaluation

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[illegible]

- Cannot choosing Toan My this time because they cannot make sure chemical using not contain banned chemicals & not enough time to check trial result of Toan My

-Based on test result of Toan My trial, we will evaluate again for next orders. In case CNV still pass technical evaluation & TMV request quantity ~ 24 racks /truck (or > 1 truck per time), this price (\$72,550 VND/rack) can be fixed

Remark

Purchase Amount	Vendor Selection Approval Level	PUD			USER		
		Approved by Date	Checked by Date	Prepared by Date	Approved by Date	Checked by Date	Checked by Date
Up to \$1,000	Dept., Head						
\$1,001 - \$5,000	Div., Head						
\$5,001 - \$10,000	Sub-Group Head						
\$10,001 - \$30,000	Group Head						
Over \$30,001	Top (VP & P)						